

# social\_marketing problem

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In this problem, lets look at the social\_marketing dataset, and try to discover any insights.

First, lets create a “category” column, that will put each user into a category based on the max number of tweets they have in a particular category:

```
## # A tibble: 35 x 2
## # Groups:   Category [35]
##   Category      n
##   <chr>      <int>
## 1 chatter    2538
## 2 health_nutrition 1130
## 3 cooking     541
## 4 politics    439
## 5 photo_sharing 418
## 6 sports_fandom 337
## 7 college_uni  323
## 8 online_gaming 267
## 9 travel      229
## 10 news       227
## # ... with 25 more rows
```

after doing this, we can see that the number one category, by a long shot, is chatter. This category is not really useful for understanding the market, as there are active users who could fall into many different spheres of twitter, so lets remove this category, and run the analysis again.

```
## # A tibble: 34 x 2
## # Groups:   Category [34]
##   Category      n
##   <chr>      <int>
## 1 health_nutrition 1271
## 2 photo_sharing   1250
## 3 cooking          603
## 4 politics         548
## 5 current_events   494
## 6 sports_fandom    461
## 7 travel           395
## 8 college_uni      369
## 9 online_gaming    318
## 10 news            274
## # ... with 24 more rows
```

As we can see, health\_nutrition, photo-sharing, and cooking are the top categories of these engaged users. This makes sense, as health\_nutrition is a core value of VitaminWat... erm I mean NutrientH20's brand. One insight that NutrientH20 could take away is to start a photosharing campaign, that might engage their

users who already love to photo share. Another insight could be to advertise on the cooking channel, or target audiences in the cooking social-media verse.