



[Standardized Training: Lesson Plan Sample]

December, 2014—Version 1.0

Time Management (2 hours)

Lesson Overview

Purpose of the	This lesson is a part of the training curriculum for new	
Lesson:	supervisors/managers. Supervisors/managers requiring improvement in the area of time management may also use it as refresher training.	
Prerequisite Training	Prior to taking the Time Management lesson, employees must complete:	
Requirements:	New Supervisors Soft Skills Training (NSSST) (TMS Item VBA-505)	
Target Audience:	This lesson is for new supervisors/managers. It is a one-time mandated requirement.	
Lesson References:	Covey, S. R. (1989). The Seven Habits of Highly Effective People. NY: Free Press.	
116.6. 6.16.60	 How to write an Action Plan. (2002). Retrieved from http://www.time-management-guide.com/plan.html 	
	I CARE Core Values. (2014). Retrieved from http://www.va.gov/icare/	
Lesson Objectives:	At the end of this lesson, students will be able to:	
	 Differentiate among urgent, non-urgent, important, and unimportant tasks 	
	 Prioritize tasks for effective time management, given a set of scenarios 	
	Develop an Action Plan for a typical work week	

Instructor Notes

This lesson explores the importance of time management and provides practical tips for managing time. Students will learn about Stephen Covey's Time Management Grid and how to classify tasks. The lesson also presents practice scenarios that allow students to practice making decisions in the interest of effective time management. Students will work in small groups to create an Action Plan that they can adapt for use on the job. Students will complete an assessment and survey in TMS at the end of the lesson. Twenty-five scenario-based questions comprise the assessment.

[Note: The slides in the left column below match those in the *Standardized PowerPoint Training Template*. The Instructor Activities in the right column correspond with instructor notes, tips, and scripting for those slides.]

PowerPoint Slides	Instructor Activities
Time Management	DISPLAY slide 1 "Time Management" INTRODUCE yourself as the instructor and introduce fellow instructors. INTRODUCE the lesson.
Overview of Today's Training Time Management Lesson Time Management Lesson Time Management Conflict Resolution Skills Feedback Introduction Introduction Introduction Definition Definition Definition Definition Processes Processes Processes Processes Methods Methods Methods Exercises Exercises Exercises Posttest Posttest Posttest Posttest	DISPLAY slide 2 "Overview of Today's Training" PROVIDE an overview of the day's schedule. EXPLAIN that students will be learning about time management today. DISCUSS how time management fits into the lesson purpose, goals, and importance.
Introductions • Student introductions • Name • Office location • Time in position with VA	DISPLAY slide 3 "Introductions" ASK students to introduce themselves.
Icebreaker Activity Answer this question: • What is the most important thing you want to take away from this training?	DISPLAY slide 4 "Icebreaker Activity" ASK the question: What is the most important thing you want to take away from this training? ENCOURAGE students to think about their responses. RECORD student responses for review at the end of the lesson. TRANSITION to the next slide to tie the responses to the lesson objectives.

PowerPoint Slides	Instructor Activities
Lesson Objectives	DISPLAY slide 5 "Lesson Objectives"
At the end of this lesson, you will be able to:Differentiate urgent, non-urgent,	REVIEW the learning objectives and assure students they will have opportunities to practice what they learn.
 important, and non-important tasks Prioritize tasks for effective time management when given a set of scenarios 	EMPHASIZE that you will do your best to meet the expectations listed in the icebreaker during this training, as applicable.
Develop an Action Plan for a typical work week	EMPHASIZE that the post-lesson assessment will align with the content and these objectives.
Urgent versus Non-Urgent Tasks	DISPLAY slide 6 "Urgent versus Non-Urgent Tasks"
 Urgent tasks demand immediate attention and are often associated with achieving someone else's goals. 	TELL students that one can classify tasks as urgent, non-urgent, important, or non-important, based on a grid.
 We make Urgent tasks a priority because they have consequences if not completed. Important tasks have an outcome that leads to the achievement of your goals. 	EXPLAIN that the difference between urgent tasks and important tasks is often whose goals they relate to (urgent tasks relate to achievement of others' goals; important tasks relate to achievement of your own goals). Urgent tasks are a higher priority because of the possible consequences and risks.
	TELL students that Covey's approach to time management involves creating time to focus on important things before they become urgent.
	REFERENCE Stephen Covey's Time Management Grid from the <i>Seven Habits of</i> <i>Highly Effective People</i> .
Covey's Time Management Grid	DISPLAY slide 7 "Covey's Time Management Grid"
	EXPLAIN the quadrants of Covey's Time Management Grid:
	Quadrant I is for the immediate and important deadlines.
	Quadrant II is for long-term strategizing and

Urgent	Not Urgent
I Crises Pressing problems Deadline driven projects, meetings, preparations	 Preparations Presentations Value clarification Planning Relationship buildir True recreation Empowerment
 III Interruptions, some phone calls Some mail, some reports, some meetings Many proximate pressing matters Many popular activities 	IV Trivia, busywork Junk mail Some phone calls Time wasters "Escape" activities

Instructor Activities

development.

Quadrant III is for time-pressured distractions. They are not really important, but someone wants them now.

Quadrant IV is for those activities that yield little if any value. These are activities for taking a break from time-pressured and important activities.

TELL students that many people find that most of their activities fall into quadrants I and III. Many underuse Quadrant II, but it is exceptionally important because one must work both tactically and strategically at the same time. Finding ways to expand quadrant II activities is a common outcome from using this grid.

EMPHASIZE that students can use the grid to plan their to-do lists and prioritize their tasks.

Creating an Action Plan

- · Make a list of tasks
- Prioritize tasks by placing them on the grid
- · Identify when tasks must be completed



DISPLAY slide

8 "Creating an Action Plan"

REVIEW the steps on the slide.

EXPLAIN that students can use the Time Management Grid to create an Action Plan.

TELL students that creating an Action Plan by following these steps will help them accomplish all their tasks and manage their time effectively.

Question Screen

- What are some benefits of managing time effectively?
- What are consequences of poor time management?

DISPLAY slide

9 "Question Screen"

ASK students to list benefits of managing time effectively.

ASK students to provide examples of consequences of not managing time effectively.

TELL students they can list real-life

PowerPoint Slides	Instructor Activities
	examples that they have experienced or they can consider hypothetical situations.
	REVIEW the student responses and provide feedback.
	REFER to the following possible answers/discussion points:
	Benefits:
	o Meet deadlines
	Less stress
	 Work product is better
	 ICARE: Best performance of my duties
	Consequences:
	o Missed deadlines
	o Rushed work, more mistakes

PowerPoint Slides	Instructor Activities
Individual Activity—Prioritizing Tasks	DISPLAY slide 10 "Individual Activity—Prioritizing Tasks"
SCENARIO: You must complete a presentation by the end of the day. It is 8 a.m. You must complete the work by 4 p.m. You know you need four hours for research and two hours to develop. An employee enters your office with an emergency dealing with a client. It will require you to spend approximately 30 minutes communicating back and forth with the client and employee. Suddenly, you receive an e-mail message from your supervisor asking for last quarter's total training hours for all of your employees. Your supervisor needs this information first thing the next morning, and you know it will take you 15 minutes to run the report and send it to her. Further, you are in charge of the upcoming canned-food drive and need to send an announcement to everyone in the office with information about the event. The	
deadline for collecting items is three days from today. How would you prioritize these tasks?	4. Send out the e-mail announcement for the canned food drive (Quadrant II)

PowerPoint Slides	Instructor Activities
Group Activity—Develop an Action Plan Directions: 1. Meet in your small groups and select one person's typical	DISPLAY slide 11 "Group Activity" EXPLAIN the tasking for the Group Activity. REVIEW the directions. ENSURE that students understand the
workweek. (This should be a list of tasks the person deals with in a five-day period.)2. Create an Action Plan based on what you learned in class today.	TELL students they have the next 45 minutes to work on the Action Plan as a group and that they must bring the completed Action Plan to class the next day for review. NOTE to Instructor: Answers will vary depending on the tasks in the manager's typical workweek.
3. Be sure that you consider the following when developing your group's Action Plan:a) Prioritization of tasks based on importance	
b) Realistic due dates and times Time allotted: 45 minutes	
Lesson References	DISPLAY slide
 Covey, S. R. (1989). The Seven Habits of Highly Effective People. NY: Free Press. How to write an Action Plan. (2002). Retrieved from http://www.time-management-guide.com/plan.html I CARE Core Values. (2014). Retrieved from http://www.va.gov/icare/ 	12 "References" IDENTIFY where students can find important VA and non-VA lesson references and job aids.
Summary	DISPLAY slide 13 "Summary"
Today you:	REVIEW the information in the day's lesson.
 Differentiated urgent, non-urgent, important, and non-important tasks 	REVIEW student responses to the icebreaker.
 Prioritized tasks for effective time management given a set of 	

PowerPoint Slides	Instructor Activities
scenarios	
 Developed an Action Plan for a typical work week 	
Questions?	DISPLAY slide 14 "Questions?"
	ASK students if they have any questions about the day's lesson.
	RESPOND to all questions before tasking students to complete the assessment.
TMS Assessment and Survey	DISPLAY slide
-	15 "TMS Assessment and Survey"
 The assessment and survey are in TMS. 	TELL students how to access the assessment and survey in TMS.
 Twenty-five scenario-based questions comprise the assessment. 	EXPLAIN that 25 scenario-based questions comprise the assessment, and they will
Today's information forms the basis for the questions.	cover what the students learned in class today.
You should be able to complete the assessment and survey within one hour.	REMIND them that they must complete both the assessment and the survey in order to receive credit in TMS for their training.
Be sure to complete both the assessment and the survey in TMS to receive credit for this training.	TELL students that the survey provides them an opportunity to improve the training and that their feedback is welcome.