

ValueMax 方圓  
GROUP

# Maximising **GROWTH** and **VALUE**



ANNUAL  
REPORT  
**2022**

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# CORPORATE PROFILE

ValueMax Group Limited (“**ValueMax**”) provides pawnbroking and moneylending services, as well as the retail and trading of jewellery and gold. The Group’s first pawnbroking outlet was set up in 1988 and the Group became the first pawnbroking chain to be listed on the Mainboard of Singapore Stock Exchange in 2013. Drawing on a solid track record of professional service and in-depth industry knowledge, ValueMax has expanded to 45 pawnbroking and retail outlets at strategic locations throughout Singapore and has one other pawnshop operated by an associated company. Abroad, ValueMax operates 23 pawnbroking and retail outlets in Malaysia through its associated companies.



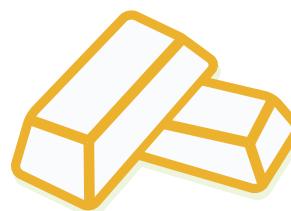
## Pawnbroking

One of the key businesses of the Group is pawnbroking service. Pawnbroking is a form of collateralised loan. Pawners pledge personal valuables as collaterals for the loans extended. Typical pledges include jewellery in yellow or white gold, diamond jewellery and branded time pieces. Gold, platinum or silver bars and coins are also accepted as pledges.



## Retail of Jewellery and Watches

The Group sells both new and pre-owned jewellery at all its outlets. The merchandise includes gold and diamond jewellery, gold bars and coins, branded watches and Hermès bags. Pre-owned gold and diamond jewellery undergo a makeover process to look new, while pre-owned watches are polished and the movements thoroughly checked. The rejuvenated pre-owned items are sold at attractive second-hand prices.



## Moneylending

The Group’s licensed moneylending business grants both secured and unsecured term loans. The main target market for the moneylending business includes businessmen and corporates that have urgent cash needs. In addition, the Group also provides financing to the automotive industry.

## Gold Trading

The Group’s gold trading wholesale company purchases scrap gold from its own subsidiaries as well as other pawnbrokers and jewellery traders, while it sells fine gold bars to jewellery factories, wholesalers and retailers.

## CHAIRMAN'S STATEMENT



*The continuation of strong results in FY2022 demonstrates the positive momentum and strong growth across our lines of businesses. Augmented by core competencies and loyal customers, ValueMax achieved another year of record earnings in FY2022.*

**Yeah Hiang Nam**  
*Executive Chairman*

### Another Year of Growth

ValueMax has continued to perform well in FY2022, achieving robust loan growth and record financial results despite a challenging business environment. This success is a testament to our team's resilience and dedication, as well as our ability to execute strategic initiatives effectively. For the financial year ended 31 December 2022, the Group reported a profit before tax of \$53.3 million, representing a 7.5% increase from the previous year.

Our key business segments of pawnbroking and moneylending have experienced healthy loan growth, contributing to the Group's record net profit. We remain committed to maintaining a strong balance sheet, and have taken a prudent and strategic approach to our growth.

During the year, we continued to expand our core business of pawning gold, diamond jewellery, and branded timepieces, leveraging our expertise in the pawnbroking industry to maintain high standards of service and operational efficiency at our new outlets.

In Singapore, we acquired the entire pledge book of the SpeedCash pawnbroking chain, which led us to open two new pawnbroking and retail outlets at Junction 9 and Bukit Batok. Additionally, we have also established a presence at the new Admiralty Centre in January 2023.

In Malaysia, our associated companies opened two new pawnbroking outlets. This brings the total number of pawnbroking and retail outlets in Singapore to 45 and the number of outlets operated by our associated companies in Malaysia to 23. Our premier pawnbroking service, which was introduced to provide a unique pawning experience for customers with special requirements, continues to attract new clientele.

In addition, our licensed moneylending business also experienced growth in 2022. We primarily provide secured term loans to customers, including businesspersons and companies with urgent needs for general working capital, to seize investment opportunities, or to meet unexpected cash demands.

Revenue of our retail and gold trading business remained stable in 2022. The retail business sells both renewed and new jewellery as well as accepts trade-in pre-owned jewellery, while the gold trading business purchases gold from other pawnshops, jewellery shops and factories.

The strong results achieved in FY2022 are a testament to the positive momentum and robust growth across our lines of business. Leveraging our core competencies and loyal customer base, ValueMax has once again delivered record earnings.

We remain dedicated to creating enduring value for our shareholders, and will continue to focus on executing our strategic initiatives with discipline and excellence. By maintaining a strong financial position, delivering exceptional customer service, and embracing innovation and change, we aim to sustain our growth trajectory and capitalise on new opportunities in the market.

## Funding Strategy & Risk Management

Recent market turmoil following stunning bank collapses in United States and Europe is causing some concerns about the health of the global financial system. Although the authorities have moved swiftly to contain the fallout and financial markets seem to have stabilised, we cannot rule out more turmoil in the months ahead. The risk of stagflation is also real, with inflation remaining high across the world despite numerous rounds of interest rate hikes by global central banks that has taken a toll on economic growth.

While we are affected by rising interest rates as our financing costs have increased significantly in the second half of 2022, we are fortunate that our core pawnbroking business is rather counter-cyclical, where business can flourish even in a recession. Gold, which make up the bulk of our pawn collaterals, is also expected to hold its value in an inflationary environment where the real interest rate is negative.

As for our moneylending business, the bulk of our loans are secured by Singapore properties and motor vehicles. Singapore property prices have continued to trend upwards in 2022, and preowned car prices have also remained strong. However, we are well aware of the potential risk of asset price correction particularly in a recession, and continue to conduct our lending businesses prudently.

To minimise our financing costs, we only maintain sufficient cash and cash equivalents to meet daily cash management needs. Our Group is in a position of strength with strong balance sheet and good cashflow position. Hence, we do not have to hold excessive amount of cash and bank balances particularly at this time when cash holding cost is high. On top of the cash flow generated by the Group's operations, the Group also has other diversified sources of funding to finance our loan book growth. We are well supported by all the 3 major local banks in Singapore

and a few key Malaysian banks. We currently have two tranches of commercial papers issued on the ADDX digital platform which have been well supported by investors. In addition, we also have a multicurrency medium term note programme in place to tap on if necessary. Moreover, the Group's inventory of gold jewellery is readily available for conversion into cash if required. Thus, we are well-positioned to seize market opportunities and continue growing our loan book prudently.

As our total assets have grown from \$799 million as at end of 2021 to \$1,010 million as at end of 2022 (primarily driven by our pawnbroking and moneylending loan book growth), our total borrowings have increased in tandem from \$443 million in 2021 to \$610 million in 2022. The Group's current debt-to-equity ratio is still well below 2 times, making us the most conservatively leveraged among the key locally listed players in the pawnbroking industry by far.

At ValueMax, we pride ourselves on maintaining a robust and resilient loan portfolio, with over 95% of our total loan book secured by tangible assets such as gold, jewellery, watches, properties, and vehicles. We remain committed to implementing risk management conscientiously, examining every business expansion opportunity carefully, and borrowing conservatively. By maintaining a strong balance sheet, adhering to sound financial principles, and ensuring that our operations are in compliance with regulatory requirements, we are confident in our ability to navigate the challenges ahead and deliver sustainable value to our stakeholders.

## Looking Ahead

The years ahead will be challenging as the world continues to grapple with inflation, high interest rates, ongoing war in Ukraine and geopolitical risks, global economic uncertainty and volatile gold prices. We also continue to face intense competition and higher operating costs due to higher rental and manpower costs.

We are optimistic about the growing demand for pre-owned jewellery in the retail market. As consumers become increasingly conscious about environmental sustainability, pre-owned jewellery is becoming more appealing. By avoiding the energy-intensive process of manufacturing new jewellery, we can minimise our environmental footprint while offering customers a more sustainable alternative.

Every piece of pre-owned jewellery undergoes a careful makeover process to restore its beauty and durability, making it look as good as new while being offered at pre-owned prices. By buying pre-owned jewellery, consumers will enjoy significant cost savings in labour costs, and middlemen fees associated with bringing jewellery from the mines to the retail stores. The value proposition of pre-owned jewellery is compelling.

ValueMax is committed to enhancing the retail experience for our customers by focusing on visual merchandising and upgrading its stores to create a seamless customer journey. The company recognises the importance of retail fundamentals and aims to reinvigorate its retail leadership. By investing in these areas, we hope to reinforce our brand story and provide customers with a more engaging and enjoyable shopping experience.



# CHAIRMAN'S STATEMENT

We have plans to open more pawnbroking outlets – through acquisition and setting up new stores at suitable locations in Singapore and Malaysia. We also intend to continue growing our moneylending business. In our quest for sustainable long-term performance and growth, we will continue to foster a culture of learning and skill upgrading.

We are confident that our businesses, supported by a well-established brand name and staffed by dedicated employees with highly professional skills, will allow us to pursue the strategy of building distinctive differentiation to stay ahead of competition and remain strong in the years ahead. The Group will also incorporate sustainability considerations in our decision-making processes where possible.

## Corporate Social Responsibility

As a responsible corporate citizen, we believe in giving back to the society. While we strive to achieve our financial goals and objectives, we also aim to play our part in serving our local community. The Group is committed to uphold high standards of Economic, Social and Governance (ESG) practices within our organisation. We embrace our corporate social responsibility by reducing our carbon footprint. Over the years, we have taken the lead to implement several key initiatives such as embarking on the eco-shop programme to monitor our water and energy consumption.

We also give back to the society by actively participating in business and community initiatives. When a business's mission aligns with a similar or specific community organisation, it creates a synergy that deepens the company's connection to the society, while contributing to a positive corporate culture. ValueMax makes annual donations to UOB's

heartbeat charity campaigns and we actively support the community by getting hands-on experience and volunteering every year.

We have also made contributions to the EtonHouse Community Fund Limited (ECF) to help children from underprivileged backgrounds advance their educational goals. Through the power of education, the lives of vulnerable children can be improved by enhancing their emotional wellness, cognitive development and fitness.

## Achievements

ValueMax was also awarded as the winner for Growth in PAT over 3 years by The Edge Centurion Club 2022 in the Personal Products & Services and Retailers sector. The awards recognise excellence in companies listed on the Singapore Exchange, with a market capitalisation of between \$100 million and \$999 million. The objective is to encourage Singapore companies to be more efficient, competitive and successful while being socially responsible.

## Rewarding Shareholders

The Board of Directors has recommended a one-tier tax exempt cash/scrip dividend of 2.00 Singapore cents per ordinary share for the financial year ended 31 December 2022, subject to the approval of shareholders at the Annual General Meeting to be held on 25 April 2023.

## Appreciation

Reflecting on the year, I am very proud of the dedication, energy and resilience consistently demonstrated throughout the business, and would like to thank every individual and team for their strength and determination in forging ahead and contributing to the successful year for ValueMax – our business is our people.

We would like to express our utmost appreciation to ValueMax's team of dedicated staff for their tireless efforts, exemplary work and commitment towards the Group and to the Board of Directors for its guidance. To all our customers, it has been ValueMax Group's immense privilege to serve you. Thank you for your confidence in us. We would also like to register our appreciation to our bankers and business associates who have been instrumental in the many accomplishments of the Group during the year.

Last but not least, we would like to thank all our valued shareholders for their consistent and ardent support. I believe the Company has a compelling strategy and is well-placed, with a strong balance sheet and a high performing leadership team, to deliver on our growth and transformation agenda, while also exploring new business opportunities. Thank you for staying invested in ValueMax.

**Yeah Hiang Nam**  
(Executive Chairman)

# OPERATIONS REVIEW



**Yeah Chia Kai**  
Chief Executive Officer

*We will continue our efforts in seeking opportunities to grow our business through acquisitions and setting up of new pawnbroking and retail outlets both in the Singapore and overseas markets, as well as grow the moneylending business.*

## Financial Review

ValueMax Group achieved record profit for FY2022 despite strong competition as well as rising operating costs.

### Revenue

The Group's revenue increased from \$275.5 million in FY2021 to \$287.1 million in FY2022. Revenue from the moneylending and pawnbroking businesses increased by \$9.4 million and \$5.3 million respectively while revenue from retail and trading of jewellery and gold business decreased by \$3.1 million.

### Cost of sales

The Group's cost of sales increased from \$200.4 million in FY2021 to \$204.9 million in FY2022. Cost of goods sold for retail and trading of jewellery and gold business decreased by \$3.4 million, which is in line with the decrease in revenue from this segment. Interest costs of the pawnbroking business increased by \$2.5 million while interest costs of the moneylending business increased by \$5.4 million.

### Gross profit

Overall gross profit increased by \$7.1 million in FY2022 compared with the same period in FY2021. Gross profit margin increased from 27.3% in FY2021 to 28.6% in FY2022 due to

a higher proportionate contribution in revenue by the pawnbroking and moneylending businesses which have higher gross margins.

### Other operating income

Other operating income remained stable at \$7.1 million for two consecutive years.

### Marketing and distribution expenses

Marketing and distribution expenses comprise mainly commission charges, labour charges, licence fees, packaging expenses, and repair and reconditioning expenses. The increase in marketing and distribution expenses from \$2.4 million in FY2021 to \$3.0 million in FY2022 was mainly due to the increase in commission charges of \$0.9 million. This was partially offset by the decrease in advertising expense of \$0.3 million.

### Administrative expenses

Administrative expenses comprise mainly employee benefits expenses, rental expenses, depreciation expenses, legal and professional fees, amortisation of lease assignment fee and insurance premiums. The increase in administrative expenses from \$30.1 million in FY2021 to \$33.4 million in FY2022 was mainly due to the increase in employee benefits expenses of \$2.4 million and depreciation of right-of-use assets of \$0.3 million. The increase in employee benefits expenses was due to the increase in headcount and salary adjustments.

### Other operating expenses

Other operating expenses decreased from \$1.7 million in FY2021 to \$0.8 million in FY2022 mainly due to the decrease in allowance for expected credit losses on trade receivables of \$1.1 million.

## OPERATIONS REVIEW



### Share of results of associates

The Group's share of results of associates increased from \$3.9 million in FY2021 to \$4.3 million in FY2022, due to increased contribution from the Malaysian associated companies.

### Profit before tax

As a result of the above, profit before tax increased by \$3.7 million to \$53.3 million in FY2022.

### Income tax expense

Income tax expense increased by \$0.8 million in FY2022 which is in line with the increase in profit before tax.

### Balance Sheet and Cash Flow Highlights

Non-current assets decreased by \$87.1 million from \$327.2 million as at 31 December 2021 to \$240.1 million as at 31 December 2022. This was due to decreases in trade and other receivables of \$88.6 million, property, plant and equipment of \$1.1 million and intangible assets of \$0.1 million. These were partially offset by the increases in investment in associates of \$1.8 million, right-of-use assets of \$0.5 million and derivative asset of \$0.4 million.

Current assets increased by \$298.3 million from \$472.0 million as at 31 December 2021 to \$770.3 million as at 31 December 2022. This was due to increases in trade and other receivables of \$280.9 million, inventories of \$20.4 million, and prepaid operating expenses of \$0.6 million. These were partially offset by the decrease in cash and bank balances of \$3.6 million.

Current liabilities increased by \$175.1 million from \$426.1 million as at 31 December 2021 to \$601.2 million as at 31 December 2022 as a result of increases in loans and borrowings of \$173.7 million, other current liabilities of \$0.6 million, lease liabilities of \$0.3 million, and provision for income tax of \$0.8 million. These were partially offset by the decrease in trade and other payables of \$0.3 million.

Non-current liabilities decreased by \$5.5 million mainly due to the decrease in loans and borrowings of \$5.7 million. This was partially offset by increases in lease liabilities of \$0.1 million and deferred tax liabilities of \$0.1 million.

Equity comprises share capital, treasury shares, retained earnings, capital reserve, merger reserve, foreign currency translation reserve, cash flow hedge reserve and non-controlling interests. Equity attributable to owners of the Company increased from \$322.3 million as at 31 December 2021 to \$363.9 million as at 31 December 2022 mainly due to increases in share capital and retained earnings.

In FY2022, the net cash flows used in operating activities was \$164.1 million. This comprises operating cash flows before working capital adjustments of \$73.6 million, adjusted by net working capital outflow of \$214.4 million. In FY2022, the Group received interest income of \$0.7 million, with net income tax paid of \$7.4 million and interest paid of \$16.5 million. The net working capital outflow was a result of the increases in trade and other receivables of \$193.0 million, inventories of \$20.5 million, prepaid operating expenses of \$0.6 million, and decreases in trade and other payables of \$0.3 million and other liabilities of \$0.1 million.

In FY2022, the net cash flows generated from investing activities amounted to \$0.2 million arising from dividends received from associates and other investment of \$0.7 million, partially offset by the purchase of property, plant and equipment of \$0.5 million.

The net cash flows generated from financing activities in FY2022 amounted to \$155.6 million comprising net proceeds from loans and borrowings of \$163.3 which was partially offset by repayment of lease liabilities of \$5.3 million, and payment of dividends of \$2.4 million.



### Outlook

Since the beginning of 2023, gold price has fluctuated between USD1,800 and USD2,000 per ounce. With rising interest rates, the Ukraine War and geopolitical tensions, gold price may continue to remain volatile. The Group continues to face a challenging business environment and increased competition.

The Group will continue to explore acquisition opportunities and suitable locations to grow our network of pawnshops and retail outlets, and grow our moneylending business.

Yeah Chia Kai  
(CEO)



### REVENUE

# \$287.1m

Increased **4.2%** from  
\$275.5 million in FY2021



### PROFIT BEFORE TAX

# \$53.3m

Increased **7.5%** from  
\$49.6 million in FY2021

## DIRECTORS' PROFILE



From left of photo:  
Tan Soon Liang, Yeah Lee Ching, Lim Teck Chai,Danny,  
Yeah Hiang Nam (seated), Yeah Chia Kai,  
Tan Guan Hiang, Neo Poh Kiat

### Yeah Hiang Nam (PBM)

Executive Chairman

Yeah Hiang Nam (PBM) was appointed as the Executive Chairman of our Company on 1 January 2022. He is the founder of the Company and is responsible for leading the Board and focusing on strategic matters. He oversees the Group's businesses.

Mr Yeah has over 50 years of experience dealing with gold and jewellery and over 30 years in the pawnbroking industry. He started as a jewellery salesman in 1969 and in 1979 founded Golden Goldsmith Jewellers, which manufactured and wholesaled gold ornaments. In 1989, he started Ban Soon Pawnshop Pte Ltd with other business partners.

Mr Yeah is a recipient of both the EY Entrepreneur of the Year for Financial Services Category in 2019 as well as Top Entrepreneur in the Entrepreneur of the Year Award 2010 by the Rotary-ASME. He was awarded the Public Service Medal in 2016 for his contributions to society and business. He is a Patron of Clementi Citizens' Consultative Committee and one of the honorary presidents of Singapore Pawnbrokers Association and Teo Yeon Huai Kuan. He is also the President of Yeow Si Gong Huay.

### Yeah Chia Kai

Chief Executive Officer

Yeah Chia Kai was appointed as the Chief Executive Officer on 1 January 2022. He is responsible for the strategy, execution, and growth of our Group.

Mr Yeah joined our Company as an Operations Executive in 2004, before assuming the role of General Manager of our Group in 2009, where he was responsible for professionalising and scaling the business. He was appointed Executive Director (Pawnbroking and Retail) in 2013, where he was responsible for overseeing the pawnbroking and retail businesses. He also started the Group's auto-financing business in 2015, and the mass market lending business in 2018.

Mr Yeah holds a Master of Business Administration degree from Columbia University. He also holds a Certified Diamond Grader Diploma by the HRD Antwerp, and a Foundation Certificate in Gemology from the Gemmological Association of Great Britain.

### Yeah Lee Ching

Executive Director

Yeah Lee Ching was appointed as the Chief Marketing Officer of the Company on 6 January 2022. She also holds the position of an Executive Director of the Company as of 12 April 2013. She is responsible for leading the planning, development and execution of our Group's marketing initiatives. Ms Yeah also oversees the valuation, gold trading, as well as the corporate communications of our Group.

Ms Yeah has over 20 years of experience in the jewellery and gemstones industry, having been the General Manager of Golden Success Jewellery Pte Ltd, and then the Marketing and Communications Manager (Asia Pacific) of Signity Management Pte Ltd (subsidiary of Swarovski AG). Ms Yeah first joined our Group as Marketing Manager in 2004 before becoming the Operations Director in 2010.

Ms Yeah received a Master of Business Administration degree from the National University of Singapore. She also holds a Graduate Gemologist diploma from the Gemological Institute of America. She is currently the First Vice President of Enterprise 50 Association and the Honorary Secretary of Singapore Pawnbrokers Association.



## Neo Poh Kiat

Lead Independent Non-Executive Director

Neo Poh Kiat was appointed as the Lead Independent Non-Executive Director of the Company on 1 January 2022. He chairs the Audit Committee and is a member of the Remuneration Committee.

Mr Neo is the Managing Director of financial advisory firm, Octagon Advisors (Shanghai) Co. Ltd. since March 2005. Between 1976 and January 2005, he held senior managerial positions with companies in the Development Bank of Singapore group and United Overseas Bank Ltd, including as Country Officer (China), Head – Corporate Banking (Greater China) at United Overseas Bank Ltd.

Mr Neo is currently an independent director of public listed companies, China Yuchai International Limited and Capitaland China Trust Management Limited, as well as private companies, Cambodia Post Bank Plc and the Fullerton Credit group of companies in China.

Mr Neo obtained a Bachelor of Commerce Degree (Honors) from Nanyang University, Singapore.

## Tan Guan Hiang

Independent Non-Executive Director

Tan Guan Hiang was appointed as an Independent Non-Executive Director on 8 August 2020. She chairs the Remuneration Committee and is a member of the Audit Committee and Nominating Committee.

Dr Tan was the Head of Group Human Resources for OCBC for 16 years. Prior to her career with OCBC, she headed the Human Resource function for several global companies including the LVMH/ Duty Free Group and Apple Computer in Singapore. She started her career as a lecturer at the Ngee Ann Polytechnic, Singapore. She is currently an Independent Director of Kingsmen Creatives Ltd. and an Adjunct Lecturer in a local university. She also serves on the boards of several non-profit organisations.

Dr Tan holds a Doctorate in Business Administration, Hong Kong Polytechnic University; MSc. in Gerontology, University of Southampton; MBA, University of Hull; and a Diploma in Personnel Management, University of Cardiff. She is a trained Executive Coach from Columbia University.

## Tan Soon Liang

Independent Non-Executive Director

Tan Soon Liang was appointed as an Independent Non-Executive Director of the Company on 1 January 2022. He chairs the Nominating Committee and is a member of the Audit Committee.

Mr Tan is the founder and managing director of Ti Ventures Pte. Ltd., which invests in growing businesses and provides business management consultancy and corporate development advisory services with respect to company growth and transformation since 2009. He is also the managing director of Omnipoint Capital Pte. Ltd. which focuses on early-stage angel and venture capital investments in Asia. Prior to that, he was the head of business advisory and subsequently, an advisor at BDO Raffles Advisory Pte Ltd. Mr Tan is an independent director of the public listed companies ISDN Holdings Limited, Clearbridge Health Limited, Choo Chiang Holdings Limited, GDS Global Limited and Colex Holdings Limited.

Mr Tan obtained a Bachelor of Business (Honours) degree, majoring in Financial Analysis from Nanyang Technological University in 1997 and subsequently a Master of Business Administration Degree from University of Hull, United Kingdom, in 2001. He is a CFA® charterholder from CFA Institute, United States of America. He is a member of the Singapore Institute of Directors. He serves as a Director of Spectra Secondary School and VP (Corporate Engagement and Careers) of NTU NBS Alumni Association.

## DIRECTORS' PROFILE

### Lim Teck Chai, Danny

Independent Non-Executive Director

Lim Teck Chai, Danny was appointed as an Independent Non-Executive Director of the Company on 1 January 2022. He is a member of both the Nominating and Remuneration Committees.

Mr Lim has more than 20 years of experience in legal practice. He is currently a partner in the Capital Markets and Mergers & Acquisitions Practice Group at Rajah & Tann Singapore LLP. He joined the law firm in 1998 and has been practising and advising on all aspects of corporate legal advisory and transactional work, both locally and regionally. He has a wide range of experience in amongst others, acquisitions, investments, takeovers, initial public offerings and restructuring.

Mr Lim is also an independent director of the public listed companies Kimly Limited, Stamford Land Corporation Limited, Choo Chiang Holdings Limited and Advancer Global Limited.

Mr Lim graduated from the National University of Singapore in 1998 with a Bachelor of Laws degree (Honors). He further received a Master of Science degree in Applied Finance from Nanyang Technological University and was admitted to practice as an advocate and solicitor of the High Court of Singapore.



# KEY MANAGEMENT

## Carol Liew

Chief Financial Officer

Carol Liew is the Chief Financial Officer since September 2012. She is in charge of overseeing all accounting and finance functions of our Group.

Ms Liew started her career with Cooper & Lybrand's audit division in 1993. She then joined PricewaterhouseCoopers Corporate Finance Pte Ltd where she advised clients on matters relating to capital markets, mergers and acquisitions, corporate and debt restructuring, independent financial advisory and business valuation projects. She later served as the Vice President (Finance and Administration) of Straco Corporation Ltd, then the Chief Financial Officer of TranSil Corporation Pte Ltd and Rotol Singapore Ltd respectively. Prior to joining our Group, she was the Associate Director for Corporate Development of SEF Group Ltd.

Ms Liew holds a Bachelor of Commerce degree from The University of Western Australia and a Certificate of Singapore Law and Tax Management from Nanyang Technological University. She is also a Certified Practicing Accountant (Australia) since 2003 and a CFA® charterholder since 2006.

## Yeah Chia Wei

Chief Credit & Risk Officer

Yeah Chia Wei was appointed as our Chief Credit and Risk Officer on 1 January 2022. He is responsible for the Group's credit risk assessment and loan portfolio management functions with particular focus on the moneylending segment. He is also a key member of the senior management team responsible for identifying, analysing and mitigating significant competitive, operational, financial, technological, reputational and regulatory risks that can threaten the Group's capital, earnings and security.

Mr Yeah began his career as a business analyst in the corporate planning division of Maybank Singapore in 1999. He joined our Group in 2001 as finance manager of ValueMax Pawnshop (BD) before becoming the finance director of our Group from 2009 to 2013, where he was responsible for all the finance and administrative matters. In 2014, he was appointed as the Director of Loans – moneylending and concurrently appointed as Special Assistant to the CEO in 2016, where he was responsible for managing our moneylending segment and assists the CEO in strategic decisions.

Mr Yeah graduated from the University of Manchester with a Bachelor of Arts in Finance (First Class Honours) in 1998. He qualified as a CFA® charterholder in 2002.

## Leong Koon Weng

Director of Business Development

Leong Koon Weng is our Director of Business Development since August 2014. He assists the Chief Executive Officer to evaluate and develop new business opportunities to ensure growth and profitability of our Group.

Mr Leong has 20 years of experience in banking where he held various positions with local and international banks in corporate banking, enterprise banking and credit risk review. He also has 8 years of experience in SGX listed companies, namely Gates Electronics Limited (now known as China Environment Limited) and Oceanus Group Limited where he served as the Executive Director and Chief Financial Officer respectively. Prior to joining our Group, Mr Leong was a director in Windsor Management Pte Ltd.

Mr Leong graduated with a Bachelor of Social Sciences (Honours in Economics) degree from the National University of Singapore. He is a member of the Singapore Institute of Directors.



## FINANCIAL HIGHLIGHTS

Revenue  
\$'million

**\$287.1m**



Profit Before Tax  
\$'million

**\$53.3m**



Net Asset Value  
\$'million

**\$369.0m**



Earnings Per Share  
Cents

**6.21¢**



# CORPORATE SOCIAL RESPONSIBILITY

WE ARE COMMITTED  
TO ACHIEVE TRIPLE  
BOTTOMLINE



## People



## Profit



## Planet

*Corporate social responsibility is in the DNA of our organisation. As one of the market leaders in both the pawnbroking and moneylending industries, we demonstrate our commitment through caring for society.*



Mr Yeah Hiang Nam, Chairman of ValueMax Group Limited, receives a token of appreciation from Dr Vivian Balakrishnan, Minister of Foreign Affairs, for the contribution to the EtonHouse Community Fund.

Being a responsible corporate citizen, we believe in giving back to the society. Corporate social responsibility is in the DNA of our organisation. When a business's mission aligns with a similar or specific community organisation, it creates a synergy that deepens the company's connection to the society, while contributing to a positive corporate culture.

We play our part in serving our local community while we strive to achieve our financial goals and objectives. As one of the market leaders in both the pawnbroking and moneylending industries, we demonstrate our commitment through caring for society. We believe our sustainable growth and success is only possible

with the sustainable development of the communities we operate in, be it social, business or national communities.

### ValueMax COVID-19 Response

Throughout 2020 to 2022, we sought to balance the needs of all our stakeholders. We stayed focused on protecting ourselves and helping our customers, colleagues and the community. Together, we had emerged stronger.

The three years was a challenging period marked by the widespread impact of COVID-19. Businesses and individuals had to grapple with the uncertainties and challenges of

# CORPORATE SOCIAL RESPONSIBILITY

the pandemic that has turned into a global economic crisis. We had to make sense of the ever-changing situation and implement the right measures and solutions at the right time to keep our colleagues, our customers and our communities safe. Amid the unprecedented crisis, our teams across the entire Group – from the Board and Management to our frontline colleagues – came together with a shared mission to navigate the difficult times.

In everything we did, the safety, health and wellbeing of our colleagues and customers have been of utmost importance. The dedication of our colleagues has been key to the Group in weathering this crisis. Their resilience and tenacity have made all the difference to the organisation as we remained steadfast in doing the right thing for our customers, enabling ValueMax to emerge stronger.

## ValueMax's Commitment to Ethical Sourcing

As a leader in the local pawnbroking industry, ValueMax ensures that our process of renewing and sales of our jewellery has the lowest impact possible on the environment, people and communities. We obtain most of our inventory from the community who bring in their gold and jewellery to our outlets. We integrate circular solutions into all stages of our value chain with almost over 80% recycled gold, diamonds and precious stones in our jewellery.

## ValueMax's Commitment to Philanthropy

Through philanthropy, partnerships and participation, we foster social inclusiveness and strive to help society emerge stronger than before.

ValueMax is a regular donor for the UOB Annual Heartbeat Run/Walk Charity Drive where funds raised are donated to charitable organisations. Funds raised this year were donated to four local beneficiaries namely Food from the Heart, Children's Wishing Well, Care Community Services Society, and President's Challenge. The funds are used to bolster ongoing efforts aimed at



improving the lives of disadvantaged families and better equipping children with digital tools and skills through digital literacy workshops.

As a part of ValueMax's contribution to the community needs, our Chairman, Yeah Hiang Nam, made a contribution to the EtonHouse Community Fund Limited (ECF) to help children from underprivileged backgrounds to advance their educational goals. Through the power of education, ECF improves the lives of vulnerable children by enhancing their emotional wellness, cognitive development and fitness.

## ValueMax's Commitment to Environment

ValueMax is committed to meeting public sector sustainability targets. We monitor our carbon footprint by tracking the usage of electricity, water and paper, and optimising the energy and water efficiency of our office premises. We believe our business has a low impact on the environment. Nevertheless, we strive to embrace environmental sustainability by managing environmental conservation through adopting waste minimisation, recycling and energy efficient practices. We also seek to build a culture of sustainability, where staff are motivated to adopt

resource-saving and recycling measures to foster a culture of diverse, equitable and inclusive sustainability at ValueMax.

## ValueMax's Commitment to Compliance

Corporate governance and compliance have always been one of the top priorities for the Group. The decision-making process in the Group is strictly in line with legal and regulatory requirements under the Ministry of Law and in compliance with the Code of Corporate Governance issued by the Monetary Authority of Singapore and their guidelines.

ValueMax has also established policies and procedures to manage Anti-money Laundering and Counter-terrorism Financing risks for its moneylending, pawnbroking, gold trading and retail businesses. The Group is committed to complying with all applicable laws and regulations related to the prevention of money laundering and terrorism financing, and to deterring customers, suppliers, borrowers and pawners from using ValueMax as a conduit for illegal activity. Financial crimes undermine both the integrity and trust of the financial system. Preventing financial crime activities is one of many first steps in helping us confront multiple societal issues.

# CORPORATE INFORMATION

## Directors

**Yeah Hiang Nam**  
Executive Chairman

**Yeah Chia Kai**  
Chief Executive Officer

**Yeah Lee Ching**  
Executive Director

**Neo Poh Kiat**  
Lead Independent Non-Executive  
Director

**Tan Guan Hiang**  
Independent Non-Executive Director

**Tan Soon Liang**  
Independent Non-Executive Director

**Lim Teck Chai, Danny**  
Independent Non-Executive Director

## Company Secretary

**Lotus Isabella Lim Mei Hua**

## Registered Office

261 Waterloo Street  
#01-35  
Singapore 180261  
Tel: +65 6466 5500  
Fax: +65 6441 7195

## Share Registrar

**Tricor Barbinder Share  
Registration Services**  
(a division of Tricor Singapore Pte.  
Ltd.)  
80 Robinson Road #02-00  
Singapore 068898



## Principal Bankers

**CIMB Bank Berhad**  
**DBS Bank Ltd**  
**Oversea-Chinese Banking  
Corporation Limited**  
**RHB Bank Berhad**  
**Sing Investments & Finance Limited**  
**United Overseas Bank Limited**

## Auditor

**Ernst & Young LLP**  
One Raffles Quay  
North Tower, Level 18  
Singapore 048583  
Partner in charge: Sharon Peh  
(Since financial year ended  
31 December 2022)



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# CORPORATE GOVERNANCE REPORT

The Board of Directors (the “**Board**”) of ValueMax Group Limited (“**ValueMax**” or the “**Company**”) is committed to observing and maintaining high standards of corporate governance to enhance corporate performance and accountability, as well as safeguard the interest of all its stakeholders as well as to promote investors’ confidence.

This corporate governance report (“**Report**”) describes the corporate governance framework and practices of the Company that were in place throughout the financial year ended 31 December 2022 (“**FY2022**”) with specific reference to the Principles and Provisions of the Code of Corporate Governance 2018 (“**Code**”) and accompanying Practice Guidance.

The Board recognises the need to maintain a balance of accountability in creating and preserving shareholder value and achieving its corporate vision for the Company and its subsidiaries (the “**Group**”).

The Company has adopted, as far as possible, the principles and provisions of corporate governance in line with the recommendations of the Code of Corporate Governance 2018 (the “**Code**”).

This statement on the corporate governance practices of ValueMax describes the corporate governance policies practised by ValueMax during the financial year ended 31 December 2022, with specific references made to each of the principles set out in the Code. ValueMax has complied substantially with the principles and provisions as set out in the Code. Explanations have been provided in the relevant sections below where there have been any deviations from the Code. Where there are deviations from the Code, the Board has taken into consideration the current alternative practices in place and are of the view that these are sufficient to meet the underlying objectives of the Code.

## Sustainability reporting

The Board recognises that one of the keys to building a sustainable business involves finding a balance between addressing its business needs and the needs of the society and the environment in which the Group operates. The Board strongly believes that to grow sustainably as a forward-looking corporate entity, the Group has to regularly reach out and work together with all its stakeholders, from its employees to the community, and be responsible stewards of its natural environment.

The Board is aware that, pursuant to Rule 711B with effect from 1 January 2022, the Company must provide climate-related disclosures consistent with the recommendations of the Task Force on Climate-related Financial Disclosures on a ‘comply or explain’ basis in their sustainability report. Pursuant to Rule 711A, for the financial year ended 31 December 2022, the Board will ensure internal review of the Company’s sustainability report and to release the sustainability report no later than 4 months after the end of the financial year.

## BOARD MATTERS

### **Principle 1: Board Conduct of its Affairs**

***The Company is headed by an effective Board which is collectively responsible and works with Management for the long-term success of the Group.***

The Board holds meetings on a regular basis throughout the year to approve the Group’s key strategic plans as well as major investments, disposals and funding decisions. The Board is also responsible for the overall corporate governance of the Group.

# CORPORATE GOVERNANCE REPORT

The Board holds regular scheduled meetings on a quarterly basis. Ad-hoc meetings are convened as and when required to address significant transactions and issues that arise between the scheduled meetings. In addition, the Independent Directors, led by the Lead Independent Director or other Independent Director as appropriate, meet regularly on an informal basis without the presence of Management. The chairperson of such meetings provide feedback to the Board. Board members contribute both at formal board meetings as well as outside of these meetings. To ensure maximum participation from the Board, the Company's Constitution provides that Directors may participate in a meeting of the Board of Directors by means of telephone conferencing, video conferencing, audio visual, or other electronic means of communication, without having to be in the physical presence of each other.

Where physical Board and Board Committee meetings are not possible, timely communication with members of the Board or Board Committees can be achieved through electronic means and circulation of written resolutions for approval by the relevant Board and Board Committee members.

Details of Directors' attendance at the Board and Board Committee Meetings held in the financial year ended 31 December 2022 are disclosed in the table below:

<b>Board Members</b>	<b>Board</b>	<b>Nominating Committee</b>	<b>Remuneration Committee</b>	<b>Audit Committee</b>
Yeah Hiang Nam	4/4	1/1	NA	NA
Yeah Chia Kai	4/4	NA	NA	NA
Yeah Lee Ching	4/4	NA	NA	NA
Tan Guan Hiang	4/4	1/1	2/2	4/4
Neo Poh Kiat	4/4	NA	2/2	4/4
Tan Soon Liang	4/4	1/1	NA	4/4
Lim Teck Chai, Danny	4/4	1/1	2/2	NA

## Director's Training and Induction

All Directors are updated regularly concerning any changes in the Company's policies, risks management, key changes in the relevant laws, regulations, regulatory requirements and accounting standards. The Company also provides ongoing education on Board processes, governance and best practices.

The Company funds Directors' participation at industry conferences, seminars or any training programme in connection with their duties as Directors. In addition, Directors will undergo training on sustainability.

Newly appointed Directors with no prior experience as a director of a listed issuer on the Singapore Stock Exchange will undergo training in the roles and responsibilities of a director of a listed issuer as prescribed by the Exchange. Newly appointed Directors are also briefed on the business activities of the Group and its strategic directions. Upon appointment, the Company will provide a briefing by senior management of the Company to the new directors on the business activities of the Group and its strategic directions, as well as setting out their duties and responsibilities as directors. They are also provided with relevant information on the Company's policies and procedures. There would be an orientation program to ensure that newly appointed Directors are familiar with the Group's businesses and governance practices. The Company will also provide training in areas such as accounting, legal and industry-specific knowledge as appropriate for Directors who have no prior experience as a director of a listed company.

# CORPORATE GOVERNANCE REPORT

## Access to information

In order to ensure that the Board is able to discharge its responsibilities, all directors have unrestricted access to the Company's records and information. Management is required to provide adequate and timely information to the Board on the Board's affairs and issues that require the Board's decision, as well as ongoing reports relating to operational and financial performance of the Company.

Management's proposals to the Board for approval provide background and explanatory information such as facts, risk analysis, financial impact and recommendations. Any material variances between projections and the actual results of budgets disclosed are explained to the Board. Employees who can provide additional insights into matters to be discussed, are invited at the relevant time to attend the Board meetings to address queries raised.

Generally, Board papers which comprise quarterly or half-yearly results, SGX announcements, internal audit reports, and other information or financial analysis as required for the meetings and discussions, are prepared for each meeting and normally circulated four to seven days in advance of each meeting, to give directors sufficient time to review and consider the matters to be discussed so that discussions during the meeting can be more meaningful and productive. The Board papers provide sufficient background and explanatory information from Management relating to matters to be discussed, and copies of disclosure documents, formal presentations made by Management in attendance at the meetings, or by external consultants engaged on specific projects. Annual budget papers with explanations on material forecast variances are also tabled for Board approval. Directors are also informed as and when there is any significant development or events relating to the Group's business operations.

The Board has separate and independent access to senior management at all times. If the Directors, whether as a group or individually, require independent professional advice, the Company will, upon directions by the Board, appoint a professional advisor selected by the group or individual to render the advice. The cost of such professional advice will be borne by the Company.

The Audit Committee meets with the external auditor (Ernst & Young LLP) and internal auditor (KPMG Services Pte Ltd) separately, at least once a year, without the presence of Management.

## Matters Requiring Board Approval

The Company has documented internal guidelines for matters that require Board approvals. Matters which require Board approval include:

- Matters involving a conflict of interest for a substantial shareholder or a director;
- Material acquisitions and disposals of assets;
- Major investments and funding decisions;
- Corporate financial restructuring; and
- Share issuances, interim dividends and other returns to shareholders.

The Board reviews Interested Person Transactions and the Group's internal control procedures.

# CORPORATE GOVERNANCE REPORT

The Board also meets to consider the following corporate matters:

- Review and approve results announcements;
- Approval of the Annual Reports and year-end financial statements;
- Convening of Shareholders' Meetings;
- Approval of Corporate Strategies;
- Material Acquisitions and Disposals of assets;
- Approval of annual business plan and annual budget;
- Reports of the Board Committees;
- Conflict of Interest and IPT Register;
- Disclosure of Directors' interests pursuant to Sections 156/165 of the Companies Act 1967 of Singapore ("Act");
- Review of Board Assurance Framework;
- Review and approve major investments, divestments, and funding decisions.

## **Disclosure of Interest**

All Directors are required to objectively discharge their duties and responsibilities in the best interests and benefit of the Company. Directors and Chief Executive Officer who are in any way, directly or indirectly, interested in a transaction or proposed transaction, including those identified within the Code and provisions of the Act will declare the nature of their interests and not participate in any discussion and decision on the matter.

Each Director is aware of the requirements in respect of his/her disclosure of interests in securities, disclosure of conflicts of interest in transactions involving the Company, prohibition on dealings in the Company's securities and restrictions on the disclosure of price-sensitive information.

The Board has delegated specific responsibilities to the committees of the Board, namely, the Nominating Committee ("NC"), the Remuneration Committee ("RC") and the Audit Committee ("AC") (collectively, the "**Board Committees**"). These Board Committees have been formed with clear written terms of reference which clearly set out its objectives, scope of duties and responsibilities, rules and regulations, and procedures governing the manner in which each operates and how decisions are to be taken, assists the Board in carrying out and discharging its duties and responsibilities efficiently and effectively. These Board Committees are each chaired by a Non-Executive Independent Director.

These Board Committees have the authority to examine particular issues under the purview of each of their committees and report back to the Board with their recommendations. The ultimate responsibility for the final decision on all matters, however, lies with the entire Board.

More details on each of the Board Committees, including the names of the committee members, the terms of reference, any delegation of the Board's authority to make decisions and a summary of their activities, are set out in the further sections of this Report.

The Company Secretary, or her representatives, attends all Committee and Board meetings and is responsible to ensure that the required procedures are adopted. Together with the Management, the Company Secretary is responsible for the compliance with all rules and regulations, including requirements of the Act, Securities and Future Act, 2001 and the Listing Rules of the Singapore Exchange Securities Limited ("**SGX-ST**"), which are applicable to the Company, with the Board retaining ultimate responsibility for compliance.

The appointment and removal of the Company Secretary are subject to the approval of the Board.

# CORPORATE GOVERNANCE REPORT

## **Principle 2: Board Composition and Balance**

**The Board has an appropriate level of independence and diversity of thought and background in its composition to enable it to make decisions in the best interests of the Company.**

The Board comprises an Executive Chairman, a Chief Executive Officer, a Lead Independent Director, three Non-Executive Independent Directors and one Executive Director. Currently more than one-half of the Board comprises Non-Executive Independent Directors.

The independence of each Director is reviewed by the Nominating Committee on an annual basis to ensure that the Board is capable of exercising objective judgment on corporate affairs of the Group. The independence of a director who has served the Board beyond nine years will be subject to rigorous review and the Nominating Committee will determine whether the director should be deemed independent. Currently, none of the Independent Directors has been a Director of the Company for more than nine years.

Mr Neo Poh Kiat, Dr Tan Guan Hiang, Mr Tan Soon Liang and Mr Lim Teck Chai, Danny are Non-Executive Independent Directors. They are not, nor are they directly associated with, a substantial shareholder (with interest of five per centum or more in the voting shares of the Company).

The appointment of each Director is based on his/her calibre, experience, stature and potential contribution to the Company and its businesses. Our current Directors are respected individuals with diverse expertise and good track records in their respective fields.

The Nominating Committee is of the view that the current Board is capable of providing the necessary expertise to meet the Board's objectives and that no individual or small group of individuals dominates the Board's decision making process.

The Board is of the view that the current board size of seven Directors, two of whom, are female, is appropriate, taking into account the nature and scope of the Company's operations. The Nominating Committee is of the view that there is a strong and independent element on the Board thereby eliminating the risk of a particular group dominating the decision-making process. The Board ensures that the process of decision making by the Board is independent and is based on collective decision without any concentration of power.

A Board Diversity Policy is in place and was approved by the Board. The Company believes in diversity and values the benefits that diversity can bring to its Board. Diversity promotes the inclusion of different perspectives and ideas, mitigates against groupthink and ensures that the Company has the opportunity to benefit from all available talent.

The Board comprises Directors with a diverse mix of backgrounds, bringing with them skills and expertise in strategic planning, business management, investment and entrepreneurship across various industries such as finance, technology, general commodities, pharmaceutical, event management, legal, and others. Many of our Directors have served as directors in companies elsewhere in Asia. In terms of gender diversity, the Company has two female Directors, namely Dr Tan Guan Hiang and Ms Yeah Lee Ching, representing 28.5% of the total Board membership.

As the Chairman, Mr Yeah Hiang Nam is an Executive Director, the Board has in accordance with the recommendations of the Code appointed Mr Neo Poh Kiat as the Lead Independent Director. The Company does not have any Non-Executive or Alternate Directors.

Key information regarding the Directors can be found under the "Directors' Profile" section of this Annual Report.

# CORPORATE GOVERNANCE REPORT

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## **Principle 3: Chairman and Chief Executive Officer**

***There is a clear division of responsibilities between the leadership of the Board and Management, and no one individual has unfettered powers of decision-making.***

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The positions of Chairman and Chief Executive Officer ("CEO") are held by separate persons. This is to ensure that there is an appropriate balance of power and authority with clear divisions of responsibility and accountability. Such separation of roles between the Chairman and CEO promotes robust deliberation. The Chairman ensures that the Directors receive accurate, clear and timely information, encourages constructive relations between Board and Management, as well as between Board members, ensures effective communication with shareholders and promotes high standards of corporate governance.

The Chairman also ensures that Board Meetings are held regularly and when necessary, sets the Board meeting agendas in consultation with the CEO. The Chairman presides at each Board Meeting and ensures full discussion of all agenda items. Management staff, as well as external experts who can provide additional insights into the matters to be discussed, are invited as and when necessary, to attend at the relevant time during the Board Meetings. In assuming their roles and responsibilities, the Chairman and CEO consult with the Board and Board Committees on major issues.

The CEO is responsible for implementing the Group's strategies and policies as well as the daily management and operations of the Group.

The Board has no dissenting view on the Chairman's statement to the Shareholders for the financial year under review.

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## **Principle 4: Board Membership**

***The Board has a formal and transparent process for the appointment and re-appointment of Directors, taking into account the need for progressive renewal of the Board.***

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The Nominating Committee comprises Mr Tan Soon Liang, Dr Tan Guan Hiang, Mr Lim Teck Chai, Danny and Mr Yeah Hiang Nam. The Chairman of the Nominating Committee is Mr Tan Soon Liang and in accordance with the Code, he is not, or is not directly associated with a substantial shareholder (with an interest of five per centum or more in the voting shares of the Company). Dr Tan Guan Hiang and Mr Lim Teck Chai, Danny are both Independent Non-Executive Directors.

The responsibilities of the Nominating Committee include the nomination of Directors, determining the independence of a Director and deciding whether or not a Director is able to and has been adequately carrying out his duties as a Director and reviewing the succession plans for the Board and other key positions. The criteria for independence is based on the definition as set out in the Code.

Key information on the Directors and their shareholdings in the Company are found on pages 35 and 114 to 115 of this Annual Report respectively.

In the nomination and selection process, the Nominating Committee reviews the composition of the Board by taking into consideration the mix of expertise, skills and attributes of existing Board members, to identify desirable competencies for a particular appointment. In so doing, it will source for candidates who possess the experience, core competency, industry knowledge and general ability that will contribute to the Board's proceedings and the strategic business areas of the Group. Newly appointed Directors are however required to submit themselves for re-election at the next annual general meeting of the Company ("AGM").

# CORPORATE GOVERNANCE REPORT

We believe that Board renewal must be an ongoing process, to ensure good governance and maintain relevance to the changing needs of the Company and business. Our Constitution requires at least one-third of our Directors to retire and subject themselves to re-election by shareholders at every AGM, and no director stays in office for more than three years without being re-elected by shareholders.

A retiring director shall be eligible for re-election. In recommending that a director be nominated for re-election, the Nominating Committee assesses each candidate's suitability for re-appointment prior to making its recommendation, carefully taking into consideration factors such as the director's record of attendance and participation, his/her candour, performance and overall contribution to the Board and the Group; as well as his/her ability to adequately carry out the duties expected while performing his/her roles in other companies or in other appointments. Each member of the Nominating Committee will abstain from voting on any resolution and making any resolutions and/or participating in any deliberations of the Nominating Committee in respect of the assessment of his/her performance or nomination for re-election as a Director.

Article 98 provides that at least one-third of the Directors shall retire from office at every AGM. Messrs Yeah Chia Kai, Neo Poh Kiat and Tan Soon Liang will be subject to retirement by rotation at the forthcoming AGM, pursuant to the requirements of Article 98 of the Company's Constitution. Messrs Yeah Chia Kai, Neo Poh Kiat and Tan Soon Liang have indicated that they will be seeking re-election as Directors of the Company.

The Nominating Committee has reviewed and is satisfied with their contribution and performance as Directors and has endorsed their nomination for re-election.

Several of our Board members have multiple listed board representations and other principal commitments, as follows:

<b>Director</b>	<b>Listed board representations and principal commitments (other than in our Company)</b>
Mr Yeah Hiang Nam	NIL
Mr Neo Poh Kiat	Capitaland China Trust Management Limited China Yuchai International Limited
Mr Yeah Chia Kai	NIL
Ms Yeah Lee Ching	NIL
Dr. Tan Guan Hiang	Kingsmen Creative Limited
Mr Tan Soon Liang	ISDN Holding Limited Clearbridge Health Limited Choo Chiang Holdings Limited GDS Global Limited Coles Holdings Limited
Mr Lim Teck Chai, Danny	Kimly Limited Stamford Land Corporation Limited Choo Chiang Holdings Limited Advancer Global Limited

Although some of the Board members have multiple board representations and other principal commitments, the Nominating Committee is satisfied that the Directors have devoted sufficient time and attention to the matters of the Group. The Board does not see any reason to set the maximum number of listed company representations that any director may hold as all the directors are able to devote sufficient attention to the Company's affairs in light of their other commitments. However, as a general guideline to address time commitments that may be faced, a director who holds more than 6 board representations in companies whose shares are quoted on the SGX-ST may consult the Chairman before accepting any new appointments as a director.

# CORPORATE GOVERNANCE REPORT

None of the existing Non-Executive Independent Directors have been a director of the Company for an aggregate period of more than 9 years (whether before or after listing).

The Directors are provided with briefings and updates on an on-going basis in areas of directors' duties and responsibilities, corporate governance, changes in financial reporting standards which have direct impact on financial statements, so as to enable them to properly discharge their responsibilities as Board members. Regular briefings and updates on developments in accounting and governance standards are conducted by the external auditor, Ernst & Young LLP, and the internal auditor, KPMG Services Pte Ltd. The CEO updates the Board at each meeting on business and strategic developments in the industry. The Directors also attend other appropriate courses and seminars.

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## **Principle 5: Board Performance**

***The Board undertakes a formal annual assessment of its effectiveness as a whole, and that of each of its Board Committees and individual directors.***

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The Nominating Committee will use its best efforts to ensure that directors appointed to the Board possess the necessary background, experience and knowledge to enable balanced and well-considered decisions to be made by the Board and the Board Committees.

A review of the Board's performance is undertaken annually by the Nominating Committee with inputs from Board members and the Chairman.

Apart from the fiduciary duties (i.e. act in good faith, with due diligence and care and in the best interests of the Company and its shareholders), the Board's key responsibilities are to set strategic directions and to ensure that the long term objective of enhancing shareholders' value is achieved. The Board's performance is also measured by its ability to support Management especially in times of crisis and to steer the Company towards profitability. In doing so, the Nominating Committee takes into consideration the financial indicators set out in the Code as guidelines for evaluating the Board's performance.

To evaluate the effectiveness of the Board as a whole, the Nominating Committee considered the adequacy and size of the Board, the Board's access to information, Board processes and accountability, and communication with senior management. The criteria for evaluation are reviewed by the Nominating Committee each year and changes are made where circumstances require.

Individual assessment is conducted through a peer review process and the results of the assessment are collated by the Chairman of the Board and discussed with the Nominating Committee Chairman. The factors to be considered in the individual assessment will include director's attendance and participation in and outside meetings, skills and contributions made by the director. The performance of individual directors will be taken into consideration in their re-appointment or re-election.

# CORPORATE GOVERNANCE REPORT

## REMUNERATION MATTERS

### **Principle 6: Procedures for Developing Remuneration Policies**

**The Board has a formal and transparent procedure for developing policies on Director and executive remuneration, and for fixing the remuneration packages of Individual Directors and Key Executive Officers. No Director is involved in deciding his/her own remuneration.**

### **Principle 7: Level and Mix of Remuneration**

**The level and structure of remuneration of the Board and Key Executive Officers are appropriate and proportionate to the sustained performance and value creation of the Company, taking into account the strategic objectives of the Company.**

The Remuneration Committee comprises three Non-Executive Independent Directors. The members of the Remuneration Committee are Dr Tan Guan Hiang who is also the Chairman of the Remuneration Committee, Mr Neo Poh Kiat and Mr Lim Teck Chai, Danny.

The Remuneration Committee is governed by its written terms of reference which set out its authority and duties. The key function of the Remuneration Committee is to review and recommend to the Board, in consultation with management, a framework for all aspects of remuneration such that there is a formal and transparent procedure for fixing the remuneration package of individual Directors. The Remuneration Committee also determines the specific remuneration packages and terms of employment for the executive Director as well as senior executives. All aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, options, share-based incentives and awards, and benefits-in-kind shall be covered by the Remuneration Committee. Each member of the Remuneration Committee shall abstain from voting on any resolutions and making any recommendations and/or participating in any deliberations in respect of his/her remuneration package.

The Remuneration Committee has access to expert professional advice on human resource matters whenever there is a need to consult externally. In its deliberations, the Remuneration Committee takes into consideration industry practices and norms in compensation in addition to the Company's performance and the performance of the individual Directors. No Director will be involved in deciding his/her own remuneration. No expert advice was sought during the financial year.

The Executive Directors' compensation consists of their salaries, bonuses and benefits.

The Board will, on an annual basis, submit a proposal for Directors' Fees as a lump sum for shareholders' approval. The sum to be paid to each of the Independent Directors shall be determined by his/her contribution to the Company, taking into account factors such as effort and time spent as well as his/her responsibilities on the Board. Generally, directors who undertake additional duties as chairman and/or members of the Board Committees will receive higher fees for their additional responsibilities.

The remuneration of the Independent Directors is in the form of a fixed fee after taking into consideration factors such as effort, time spent and responsibilities of the Independent Directors. Independent Directors' fees are subject to the Shareholders' approval at the AGM.

The Board will be recommending proposed Directors' Fees amounting to \$185,000/- for the financial year ended 31 December 2022 (2021: \$156,250/-) for shareholders' approval.

During the year, the Remuneration Committee met twice, discussing various remuneration matters and recording its decision by way of minutes. The Committee members present at the meeting were involved in the deliberations. No Director was involved in the fixing of his/her own remuneration. No external remuneration consultants were appointed for the financial year under review as no external consultation was deemed necessary during the year.

# CORPORATE GOVERNANCE REPORT

## **Principle 8: Disclosure on Remuneration**

**The Company is transparent on its remuneration policies, level and mix of remuneration, the procedures for setting remuneration, and the relationships between remuneration, performance and value creation.**

### *Remuneration of Directors*

The following table sets out the quantum of Directors' Remuneration for the financial year ended 31 December 2022, together with a breakdown (in percentage terms) of each Director's remuneration earned through base/fixed salary, variable or performance related income/bonuses, share options granted, and Director fees/attendance fees proposed to be paid to each Director subject to the approval of shareholders at the AGM:

	<b>Percentage (%)</b>			<b>Total (round off to nearest thousand dollars) S\$'000</b>
	<b>Remuneration earned through:</b>			
	<b>Base/fixed salary</b>	<b>Variable or performance related income/bonuses/share options granted</b>	<b>Director Fees/Attendance Fees</b>	
Yeah Hiang Nam	40%	60%	–	1,660
Neo Poh Kiat	–	–	100%	55
Yeah Chia Kai	40%	60%	–	974
Yeah Lee Ching	40%	60%	–	819
Tan Guan Hiang	–	–	100%	45
Tan Soon Liang	–	–	100%	44
Lim Teck Chai, Danny	–	–	100%	41

Note: Base/fixed salary includes the 13<sup>th</sup> month payment or the annual wage supplement, performance bonus and allowances. Non-Executive and Independent Directors do not receive variable or performance related income/bonuses. No share options were granted in the financial year ended 31 December 2022, whether to Directors or other persons.

### *Remuneration of Key Executives*

The remunerations of the two of the three key management personnel who are not Directors or the CEO of the Company for the financial year ended 31 December 2022 fell within the remuneration band of between \$250,000 and \$500,000 and one fell within the band of \$750,000 and \$1,000,000. The annual aggregate remuneration paid to the top three key management personnel of the Company (who are not Directors or the CEO) for the financial year ended 31 December 2022 is \$1,552,000.

No termination, retirement and post-employment benefits were granted to any Director, the CEO or any key management personnel for the financial year ended 31 December 2022.

No share awards were granted during the financial year ended 31 December 2022.

# CORPORATE GOVERNANCE REPORT

## *Remuneration of Immediate Family Members of Directors*

The employee who is an immediate family member of a director or the CEO is Mr Yeah Chia Wei, son of our Executive Chairman, Mr Yeah Hiang Nam. Mr Yeah Chia Wei received a remuneration of between \$850,000 and \$900,000 for the financial year ended 31 December 2022.

### **Principle 9: Risk Management and Internal Controls**

***The Board is responsible for the governance of risk and ensures that management maintains a sound system of risk management and internal controls, to safeguard the interests of the Company and its Shareholders.***

#### **Internal Controls**

The Board has ultimate responsibility for maintaining a sound system of internal controls to safeguard shareholders' investments and the Group's assets. The system of internal controls is intended to provide reasonable but not absolute assurance against material misstatement or loss, and include the safeguarding of assets, maintenance of proper accounting records, reliability of financial information, compliance with appropriate legislation, regulation and best practices, and identification and containment of business risk. The Board has not established a dedicated board risk committee but has appointed the Audit Committee to review annually the effectiveness of the Company's risk management and internal controls.

The Company regularly reviews and improves its business and operational activities to identify areas of significant business risks as well as take appropriate measures to control and mitigate these risks. The Company reviews all significant control policies and procedures and highlights all significant matters to the Audit Committee and the Board. The risk issues are highlighted on pages 99 to 108 under Note 32 to the financial statements.

The external auditor, in the course of conducting their annual audit procedures on the statutory financial statements, also considered the internal controls relevant to the Group's preparation of financial statements to the extent of their scope as laid out in their audit plan. Any material non-compliance and internal financial control weaknesses noted by the external auditor are reported to the Audit Committee together with the external auditor's recommendations. Management would then take appropriate actions to rectify the weaknesses highlighted.

The internal controls environment ensures the Group's maintenance of proper accounting records, compliance with applicable regulations and best practices, and timely identification and containment of financial, operational and compliance risks. The Audit Committee, in the course of their review of the reports presented by the external auditor, also reviewed the effectiveness of the Group's system of internal controls. The Audit Committee is satisfied that there were no material internal control deficiencies identified.

The Board, with the concurrence of the Audit Committee, is of the opinion that there are adequate internal controls and risk management systems to address the financial, operational and compliance risks of the Group in its current business environment. In addition, the Board, with the concurrence of the Audit Committee, is of the view that the Group's internal controls addressing financial, operational, compliance and information technology risk as well as the Group's risk management systems are effective and adequate as at 31 December 2022. The Board and Audit Committee did not identify any major concern on the Group's internal controls or risk management systems for the financial year under review.

The system of internal controls provides reasonable assurance against material financial misstatements or loss and includes the safeguarding of assets, the maintenance of proper accounting records, the reliability of financial information, compliance with appropriate legislation, regulation and best practices and the identification and management of business risks. However, the Board acknowledges that no system of internal controls can provide absolute assurance against the occurrence of material errors, poor judgement in decision-making, human error, fraud or other irregularities.

# CORPORATE GOVERNANCE REPORT

## **Internal Audit**

The Audit Committee's responsibility in overseeing that the Company's risk management system and internal controls are adequate is complemented by the Company's appointment of KPMG Services Pte Ltd as the internal auditor of the Company. The internal auditor had adopted the Standards for the Professional Practice of Internal Auditing set by The Institute of Internal Auditors.

The internal auditor reports directly to the Chairman of the Audit Committee on audit matters. The internal auditor will plan its audit work in consultation with, but independent of, Management, and its annual internal audit plan will be submitted to the Audit Committee for approval at the beginning of each year. The internal auditor will report to the Audit Committee on its findings. The Audit Committee will meet the internal auditor on an annual basis, without the presence of Management. The internal auditor has full access to all the Company's documents, records, properties and personnel including access to the Audit Committee.

The Audit Committee will, at least annually, review the adequacy, effectiveness and independence of the internal audit function. During the financial year under review, internal audit reviews were conducted on the operations of three companies within the Group.

Based on a review on the internal audit function and activities performed, the Audit Committee is of the view that the internal auditor is independent, effective, qualified and adequately resourced.

The Board notes that the system of internal controls provides reasonable, but not absolute, assurance that the Group will not be affected by any event that could be reasonably foreseen as it strives to achieve its business objectives.

Based on the external and internal auditors' findings, the Board with the concurrence of the Audit Committee is satisfied that the Group's risk management and internal controls systems, including financial, operational, compliance and information technology controls, are adequate and effective and provide reasonable (though not absolute) assurance against material financial misstatements and loss, and safeguard the Group's assets. The internal controls ensure the Group's maintenance of proper accounting records, compliance with applicable regulations and best practices, and timely identification and containment of financial, operational and compliance risks. The Audit Committee is also satisfied that there were no material weaknesses identified with regards to the risk management and internal control system.

## **Whistle-Blowing Policy**

A Whistle-Blowing Policy is also in place to provide an avenue through which employees may report or communicate, in good faith and in confidence, any concerns relating to financial and other matters, so that independent investigation of such matters can be conducted and appropriate follow-up action taken. The Audit Committee Chairman is in charge of managing this specific area. The Whistle-Blowing Policy has been reviewed by the Audit Committee to ensure that it has been properly implemented.

The Whistle-Blowing procedure is intended to be used for serious and sensitive issues. Serious concerns relating to financial reporting, unethical or illegal conduct should be reported to the Chairman of the Audit Committee via a designated email. The action to be taken will depend on the nature of the concern. Initial inquiries will be made by the Chairman of the Audit Committee to determine whether an investigation is appropriate, and the form that it should take. Some concerns may be resolved by agreed action without the need for investigation. If investigation is necessary, the Audit Committee of the Company will direct an independent investigation to be conducted on the complaint received. The Board of Directors will receive a report stating the complaint received and findings of investigation, as well as a follow-up report on actions taken by the Audit Committee. The Company will update the complainant of the actions taken in respect of the complaint in two weeks. Subject to any legal constraints the complainant will be notified about the outcome of any investigations.

# CORPORATE GOVERNANCE REPORT

The Company shall maintain the confidentiality of the whistle-blower(s) to the fullest extent reasonably practicable within the legitimate needs of the law and any ensuing evaluation or investigation. Complainant(s) who make a report in good faith will be protected from reprisals, victimisation or harassment.

## **Principle 10: Audit Committee**

### ***The Board has an Audit Committee which discharges its duties objectively.***

The Audit Committee comprises three Non-Executive Independent Directors, Mr Neo Poh Kiat, Dr Tan Guan Hiang and Mr Tan Soon Liang. Mr Neo Poh Kiat is the Chairman of the Audit Committee.

The Audit Committee holds periodic meetings to perform the following functions:

- (a) review with the external auditor the audit plan, and the results of the external auditor's examination and evaluation of the Group's system of internal controls;
- (b) review the financial statements and the external auditor's report on those financial statements, before submission to the Board for approval;
- (c) review the co-operation given by Management to the auditors;
- (d) nominate the appointment and re-appointment of external auditors to the Board;
- (e) review interested person transactions;
- (f) review internal audit reports and internal audit plans of the Group; and
- (g) review the Group's compliance with such functions and duties as may be required under the relevant statutes or the SGX-ST listing manual ("**Listing Manual**"), and by such amendments made thereto from time to time.

In addition to the above, the Audit Committee is empowered to commission and review the findings of internal investigations into matters where there is any suspected fraud or irregularity, or failure of internal controls or infringement of any Singapore law, rule or regulation which are or is likely to have a material impact on the Group's operating results and/or financial position.

Each member of the Audit Committee abstains from voting on any resolutions and making any recommendations and/or participating in any deliberations of the Audit Committee in respect of matters in which he/she is interested.

Pursuant to Rule 1207 (6)(b) and (6)(c) of the Listing Manual, the Audit Committee undertook the review of the independence and objectivity of the auditors as well as reviewing the non-audit services provided by the external auditor, and the aggregate amount of audit fees paid to them. The Audit Committee is satisfied that neither their independence nor their objectivity is put at risk, and that they are still able to meet the audit requirements and statutory obligations of the Company. Accordingly, the Audit Committee has recommended the re-appointment of Ernst & Young LLP as external auditor at the forthcoming AGM of the Company. In recommending the re-appointment of the external auditor, the Audit Committee considered and reviewed a variety of factors including adequacy of resources, experience of supervisory and professional staff to be assigned to the audit, and size and complexity of the Group, its businesses and operations.

In appointing our auditors for the Company and subsidiaries, we have complied with the requirements of Rules 712 and 715 of the Listing Manual.

# CORPORATE GOVERNANCE REPORT

Pursuant to Rule 1207 (6)(a), the fees payable to auditors is set out in Note 8 on page 69 of this Annual Report.

During the financial year, the Audit Committee has reviewed with the Chief Financial Officer and the external auditors, changes in accounting standards and issues which are relevant to the Group and have a direct impact on the Group's financial statements.

The Audit Committee and the Board have received the assurance of the CEO and the Chief Financial Officer that:

- (a) The financial records have been properly maintained and the financial statements give a true and fair view of the Group's operations and finances; and
- (b) They have evaluated the effectiveness of the Group's risk management and internal controls and assessed the external auditor's report on the financial statements and management letter and noted that there have been no significant deficiencies in the design or operation of such controls which could adversely affect the Group's ability to record, process, summarise or report financial information. Such risk management and internal controls are in place and effective.

The Audit Committee also met with the External as well as the Internal Auditors during the year, without the presence of Management, and have received assurances from both the External and Internal Auditors, that they have been accorded full cooperation from all employees of the Group and have been given full access to all documents as and when required.

## SHAREHOLDERS RIGHTS AND ENGAGEMENT

### ***Principle 11: Shareholder Rights and Conduct of General Meeting***

***The Company treats all Shareholders fairly and equitably in order to enable them to exercise Shareholders' rights and have the opportunity to communicate their views on matters affecting the Company. The Company gives its Shareholders a balanced and understandable assessment of its performance, position and prospects.***

### ***Principle 12: Engagement with shareholders***

***The Company communicates regularly with its Shareholders and facilitates the participation of Shareholders during general meetings and other dialogues to allow Shareholders to communicate their views on various matters affecting the Company.***

### ***Principle 13: Engagement with stakeholders***

***The Board adopts an inclusive approach by considering and balancing the needs and interests of material Stakeholders, as part of its overall responsibility to ensure that the best interests of the Company are served.***

The Board is mindful of its obligations to provide timely and fair disclosure of material information in compliance with statutory reporting requirements. Price sensitive information is first publicly released, either before the Company meets with any group of investors or analysts, or simultaneously with such meetings. As part of the Company's commitment to regular communication with our shareholders, the Company has adopted half-yearly reporting as required by the Code. Financial results and annual reports will be announced or issued within the mandatory period.

# CORPORATE GOVERNANCE REPORT

We believe in regular and timely communication with shareholders as part of the Group's effort to help our shareholders understand our business better.

In line with the continuous obligations of the Company pursuant to the Listing Manual and the Act, it is the Board's policy that all shareholders should be equally and timely informed of all major developments that will have an impact on the Company or the Group. It is also the Board's policy that all corporate news, strategies and announcements are promptly disseminated through SGXNET, press releases as well as various media. The Company does not practise selective disclosure. The Company maintains a dedicated investor relations segment on its website at [www.valuemax.com.sg](http://www.valuemax.com.sg) to keep shareholders informed of all significant corporate developments.

We support the Code's principle to encourage shareholder participation. Shareholders are encouraged to attend the AGM to ensure a high level of accountability and to stay informed of the Company's strategy and goals. Notice of the AGM is dispatched to shareholders, together with explanatory notes or a circular on items of special business (if necessary), at least 14 days before the meeting. Corporations which provide nominee or custodial services are allowed to appoint more than two proxies so that shareholders who hold shares through such corporations can attend and participate in general meetings as proxies. The shareholders are instructed on the meeting procedures, including voting procedures, which govern general meetings of shareholders at the start of the meetings. The Board welcomes questions from shareholders, who will have an opportunity to raise issues either formally or informally before or at the AGM.

All resolutions at general meetings are put to vote by poll which is verified by a polling agent and an announcement of the detailed results showing the number of votes cast for and against each resolution and the respective percentages is made on the day of the general meeting.

The proceedings of the AGM and extraordinary general meeting (if any) are properly recorded, including all comments or queries raised by Shareholders relating to the agenda of the meeting and responses from the Board and Management. All minutes of general meetings are available to Shareholders upon their request.

The forthcoming AGM will be a physical meeting.

All individual shareholders who are unable to attend and vote in person are entitled to appoint a proxy to attend and vote on their behalf. All shareholders are therefore given the opportunity to vote, either in person or by proxy at all shareholders' meetings. In addition, all relevant intermediaries as defined under Section 181 of the Act are also given the opportunity to appoint one or more proxies to attend and vote at all general meetings. A relevant intermediary is defined as follows:

1. a banking corporation defined under the Banking Act, 1970, or its wholly-owned subsidiary which provides nominee services and holds shares in that capacity;
2. a capital market services license holder which provides custodial services for securities under the Securities and Futures Act, 2001 and holds shares in that capacity; or
3. the Central Provident Fund Board established by the Central Provident Fund Act, 1953, in respect of shares purchased on behalf of investor.

## **Dividend Policy**

The Company's dividend policy endeavors to balance dividend return to shareholders with the need for long-term sustainable growth whilst aiming for an efficient capital structure. The Company strives to provide shareholders with a consistent and sustainable ordinary dividend on an annual basis, with a variable special dividend based on cash position, working capital, expenditure plans, acquisition opportunities and market environment.

# CORPORATE GOVERNANCE REPORT

The Company has declared a final dividend for the financial year ended 31 December 2022. Any payouts are communicated to shareholders via announcement on SGXNET when the Company discloses its financial results.

## **Corporate Social Responsibility**

Apart from creating long term value for its Stakeholders and upholding high standards of governance, the Company recognises the importance of environmental sustainability and social responsibilities. In addition, the Company has identified its stakeholders, the details of which have been set out in the Company's Sustainability Report for the financial year ended 31 December 2022.

The Company has put in place proper procedures for ensuring economic contribution to society, legal compliance and corporate governance, water and energy conservation as well as diversity and equal opportunity for members of its workforce.

The Company will publish its standalone sustainability report for the financial year under review within the prescribed timeline and the same will be uploaded on the Company's website and SGXNET.

## **DEALING IN SECURITIES**

All Directors and Executives of the Group are not allowed to deal in the Company's securities during the period commencing two weeks before the announcement of the Company's half-year results and one month before the announcement of the Company's full year financial statements.

Internal guidelines applicable to all directors and affected staff of the Group with regard to dealings in the shares of the Company have been adopted whereby such dealings are strictly prohibited during prescribed periods until the announcements of the relevant results are made. The employees and directors of the Group are also reminded to observe insider trading laws at all times even when dealing in securities within permitted trading periods. They are also discouraged from dealing in the Company's shares on short-term considerations.

## **INTERESTED PERSON TRANSACTIONS POLICY**

The Company has adopted an internal policy in respect of any transactions with interested persons and has set out the procedures for review and approval of the Company's interested person transactions.

The Company has obtained a general mandate from shareholders of the Company for interested person transactions pursuant to Rule 920 of the Listing Manual in the Annual General Meeting held on 26 April 2022.

# CORPORATE GOVERNANCE REPORT

The aggregate value of interested person transactions above \$100,000 entered into during the financial year ended 31 December 2022 is as follows:

<b>Name of Interested Person</b>	<b>Aggregate value of all interested person transactions conducted under shareholders' mandate (\$'000)</b>	<b>Aggregate value of all interested person transactions (excluding transactions conducted under shareholders' mandate) (\$'000)</b>
<b>Sale of jewellery and gold</b>		
Hwa Goldsmith and Jewellers	630	–
Lucky Jewellery	1,439	–
Mei Zhi Jewellery	167	–
Cantik Jewellery	1,609	–
<b>Purchase of jewellery and gold</b>		
Hwa Goldsmith and Jewellers	109	–
Lucky Jewellery	360	–
<b>Lease of premises</b>		
Yeah Properties Pte Ltd	344	–
Yeah Capital Pte Ltd	174	–
<b>Interest paid/payable on Commercial Paper</b>		
Tan Hong Yee	–	266

## MATERIAL CONTRACTS

There were no material contracts entered into by the Company or any of its subsidiaries involving the interest of the CEO, any director or controlling shareholder, either still subsisting at the end of the financial year or if not then subsisting, entered into since the end of the previous financial year.

# DIRECTORS' STATEMENT

The directors are pleased to present their statement to the members together with the audited consolidated financial statements of ValueMax Group Limited (the "Company") and its subsidiaries (collectively, the "Group") and the statement of financial position and statement of changes in equity of the Company for the financial year ended 31 December 2022.

## **Opinion of the directors**

In the opinion of the directors,

- (i) the consolidated financial statements of the Group and the statement of financial position and statement of changes in equity of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2022 and of the financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended on that date; and
- (ii) at the date of this statement there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

## **Directors**

The directors of the Company in office at the date of this statement are:

Yeah Hiang Nam  
Yeah Chia Kai  
Yeah Lee Ching  
Neo Poh Kiat  
Tan Guan Hiang  
Tan Soon Liang  
Lim Teck Chai, Danny

In accordance with Article 98 of the Company's Constitution, Yeah Chia Kai, Neo Poh Kiat and Tan Soon Liang retire and, being eligible, offer themselves for re-election.

## **Arrangements to enable directors to acquire shares or debentures**

Except as described in paragraph five below, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

# DIRECTORS' STATEMENT

## Directors' interests in shares or debentures

The following directors, who held office at the end of the financial year, had, according to the register of directors' shareholdings required to be kept under Section 164 of the Companies Act 1967 (the "Act"), an interest in shares of the Company and related corporations (other than wholly-owned subsidiaries) as stated below:

<b>Name of director</b>	<b>Direct interest</b>			<b>Deemed interest</b>		
	<b>At the beginning of financial year</b>	<b>At the end of financial year</b>	<b>At 21 January 2023</b>	<b>At the beginning of financial year</b>	<b>At the end of financial year</b>	<b>At 21 January 2023</b>
<b>Ordinary shares of the Company</b>						
Yeah Hiang Nam	–	–	–	575,348,255	606,975,585	606,975,585
Tan Soon Liang	150,000	150,000	150,000	–	–	–
<b>Ordinary shares of the ultimate holding company</b>						
<b>Yeah Holdings Pte Ltd</b>						
Yeah Hiang Nam	3,766,001	3,766,001	3,766,001	3,766,001	3,766,001	3,766,001
Yeah Lee Ching	1,076,000	1,076,000	1,076,000	–	–	–
Yeah Chia Kai	1,076,000	1,076,000	1,076,000	–	–	–

By virtue of Section 7 of the Act, Yeah Hiang Nam is deemed to have an interest in the shares of all the subsidiaries and associates to the extent held by the Company.

## Commercial papers issued by the Company

At the beginning of the financial year, Yeah Hiang Nam was deemed interested in the commercial papers held by Tan Hong Yee (wife of Yeah Hiang Nam) amounting to \$4,220,000. At the end of the financial year, Yeah Hiang Nam is deemed to have an interest in the commercial papers held by Tan Hong Yee amounting to \$10,660,000.

At the end of the financial year, Yeah Chia Kai held commercial paper due in March 2023 amounting to \$300,000. Yeah Lee Ching held commercial paper due in May 2023 amounting to \$60,000.

Except as disclosed in this report, no director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year or at the end of the financial year.

## Options

At an Extraordinary General Meeting held on 11 October 2013, shareholders approved the ValueMax Performance Share Plan for the granting of non-transferable share awards that are settled by the physical delivery of the ordinary shares of the Company or by cash settlement, to eligible employees and controlling shareholders and their associates.

The committee administering the ValueMax Performance Share Plan comprises three directors, Tan Guan Hiang, Neo Poh Kiat, and Lim Teck Chai, Danny.

Since the commencement of the ValueMax Performance Share Plan till the end of the financial year, no share awards have been granted.

## Audit committee

The Audit Committee performed the functions specified in the Act. The functions performed are detailed in the Report on Corporate Governance.

## DIRECTORS' STATEMENT

### **Auditor**

Ernst & Young LLP have expressed their willingness to accept reappointment as auditor.

On behalf of the board of directors,

Yeah Hiang Nam  
Director

Yeah Lee Ching  
Director

Singapore  
30 March 2023

# INDEPENDENT AUDITOR'S REPORT

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VALUEMAX GROUP LIMITED

## **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the financial statements of ValueMax Group Limited (the "Company") and its subsidiaries (collectively, the "Group"), which comprise the statements of financial position of the Group and the Company as at 31 December 2022, the statements of changes in equity of the Group and the Company and the consolidated statement of comprehensive income and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group, the statement of financial position and statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards (International) ("SFRS(I)") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2022 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group and changes in equity of the Company for the year ended on that date.

### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### *Allowance for expected credit losses of trade receivables*

Trade receivable balances are significant to the Group. The collectability of trade receivables is a key element of the Group's working capital management, which is managed on an ongoing basis by management. The Group assessed the allowance for expected credit losses of trade receivables based on an expected credit losses ("ECL") provision matrix in accordance with the requirements of SFRS(I) 9 *Financial Instruments*.

# INDEPENDENT AUDITOR'S REPORT

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VALUEMAX GROUP LIMITED

## **Key Audit Matters (Cont'd)**

*Allowance for expected credit losses of trade receivables (Cont'd)*

### Pawnbroking segment

Under the ECL provision matrix, the Group has determined the probability of default based on historical non-renewal and non-redemption data of individual pawnshop outlets, along with consideration of forward-looking macroeconomic factors for each portfolio. The amount of loss exposure at default is estimated after considering the expected realisable value of the pledged item. The use of data on historical non-renewals and non-redemptions of pawn loans based on their aging profile, and forecasting the forward-looking macroeconomic factors in deriving the probability of default involves significant estimation and requires management to apply significant judgement. Accordingly, we have identified the allowance for ECL of trade receivables from the Group's pawnbroking segment as a key audit matter.

Our audit procedures include, amongst others, evaluating whether the ECL provision matrix applied by the Group is consistent with the requirements of SFRS(I) 9. This includes obtaining an understanding of the process and control environment in relation to the accumulation of historical non-renewal and non-redemption data used to determine the probability of default, as well as management's process in assessing forward-looking macro-economic factors used in the ECL provision matrix, including the monitoring of market gold price volatilities, a part of management's procedures in managing the risk of impairment. We reviewed the inputs and historical non-renewal and non-redemption data and evaluated management's assumptions used in the computation of the probability of default. We also reviewed the data and information used by management to make forward-looking adjustments and tested the arithmetic accuracy of the ECL provision. We also assessed the adequacy of the disclosures on trade receivables and related risks such as credit risk and liquidity risk in Note 19, 32(a) and 32(b) to the financial statements.

### Unsecured moneylending business

The Group assesses the allowance for ECL of its unsecured loan portfolios based on an ECL provision matrix, with specific default indicators for each loan portfolio. The probability of default is determined based on historical loss experience, repayment patterns of the borrowers and forward-looking macroeconomic factors. The Group monitors any subsequent deterioration of the borrower's credit grading to determine the impact to the estimated ECL. Significant management judgement is required in the Group's assessment of credit risk of its borrowers and the use of forward-looking macroeconomic factors in deriving the probability of default. Accordingly, we have identified the allowance for ECL of trade receivables from the Group's unsecured moneylending business as a key audit matter.

Our audit procedures include, amongst others, evaluating whether the ECL model applied by the Group is consistent with the requirements of SFRS(I) 9. This includes obtaining an understanding on the overall process and control environment in relation to the collection of loan repayment data used in the ECL provision matrix. We tested the appropriateness of the key inputs and assumptions used by management in the ECL provision matrix with consideration of the Group's historical loss experience and management's assessment of credit risk of individual borrowers. We reviewed data and information on the industry and economic outlook used by management in assessing the forward-looking macroeconomic factors and tested the arithmetic accuracy of management's ECL provision. We also assessed the adequacy of the disclosures on trade receivables and related risks such as credit risk and liquidity risk in Note 19, 32(a) and 32(b) to the financial statements.

# INDEPENDENT AUDITOR'S REPORT

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022  
INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VALUEMAX GROUP LIMITED

## **Key Audit Matters (Cont'd)**

### *Existence of pledges, cash and inventories*

We focused on pledges, cash and inventories as their total carrying amounts are material to the financial statements, and there is a higher inherent risk of theft and pilferage.

As part of our audit, we evaluated the design and operating effectiveness of internal controls on physical safeguards over pledges, cash and inventories. On a sampling basis, we attended and observed surprise outlet audits which included the verification of pledges, cash and inventories counts, daily cash counts and inventory cycle counts at selected outlets performed by management. On a sampling basis, we attended year-end inventory counts, cash counts and sighted to pledges at the Group's pawnbroking and retail outlets. We also reviewed management's monitoring of cash ceiling limits at each outlet and the timeliness of deposits of excess cash on hand. To verify the existence of the Group's bank balances, we requested for bank confirmations. We also assessed the adequacy of the disclosures related to cash and bank balances, pledges held (trade receivables of the Group's pawnbroking segment) and inventories in Note 21, Note 19 and Note 18 to the financial statements.

### *Valuation of inventories*

As at 31 December 2022, the Group's inventories amounted to \$98,631,000, which mainly consist of gold, jewellery and branded merchandise. The determination of allowance for inventories involves significant estimate and judgement by management considering, amongst others, authenticity of inventories, marketability, and fluctuations in market price of gold. Management had also engaged an independent professional gemologist to authenticate the inventories on a sampling basis. We focused on management's assessment of net realisable value of jewellery held by the Group's retail segment due to the significant judgement involved in determining the net realisable value of these items.

As part of our audit, we evaluated the adequacy of management's assessment of allowance for inventories and net realisable value. We evaluated the net realisable values of inventories assessed by management by reference to, amongst others, the gross profit margins for sales made during and after the financial year, market price movement of gold and the subsequent sales price of inventories on a sampling basis. We evaluated the competence and objectivity of the independent professional gemologist and traced the results of their appraisal to the Group's inventory records to verify that they have been recorded at the lower of cost and net realisable value. We have also assessed the adequacy of the disclosures related to inventories in Note 18 to the financial statements.

## **Other information**

Management is responsible for other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# INDEPENDENT AUDITOR'S REPORT

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VALUEMAX GROUP LIMITED

## **Responsibilities of Management and Directors for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I), and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

# INDEPENDENT AUDITOR'S REPORT

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VALUEMAX GROUP LIMITED

## **Auditor's Responsibilities for the Audit of the Financial Statements (Cont'd)**

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Sharon Peh.

Ernst & Young LLP  
Public Accountants and  
Chartered Accountants  
Singapore

30 March 2023

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

	Note	2022 \$'000	2021 \$'000
<b>Revenue</b>			
Cost of sales	4	<b>287,064</b> <b>(204,893)</b>	275,512 (200,425)
		<b>82,171</b>	75,087
<b>Gross profit</b>			
<b>Other item of income</b>			
Other operating income	5	<b>7,130</b>	7,121
<b>Other items of expense</b>			
Marketing and distribution expenses		<b>(2,958)</b>	(2,381)
Administrative expenses		<b>(33,355)</b>	(30,063)
Finance costs	6	<b>(3,132)</b>	(2,358)
Other operating expenses	7	<b>(784)</b>	(1,716)
Share of results of associates		<b>4,255</b>	3,910
<b>Profit before tax</b>	8	<b>53,327</b>	49,600
Income tax expense	11	<b>(8,298)</b>	(7,510)
<b>Profit for the year</b>		<b>45,029</b>	42,090
<b>Other comprehensive income:</b>			
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation		<b>(1,458)</b>	(240)
Fair value gain on cash flow hedges		<b>382</b>	12
<b>Total comprehensive income for the year</b>		<b>43,953</b>	41,862
<b>Profit for the year attributable to:</b>			
Owners of the Company		<b>44,425</b>	41,511
Non-controlling interests		<b>604</b>	579
		<b>45,029</b>	42,090
<b>Total comprehensive income for the year attributable to:</b>			
Owners of the Company		<b>43,349</b>	41,283
Non-controlling interests		<b>604</b>	579
		<b>43,953</b>	41,862
<b>Earnings per share (cents per share)</b>			
Basic and diluted	12	<b>6.21</b>	6.38

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2022

	Note	2022 \$'000	Group 2021 \$'000	Company 2022 \$'000	Company 2021 \$'000
<b>Non-current assets</b>					
Property, plant and equipment	13	<b>27,289</b>	28,340	<b>40</b>	58
Intangible assets	14	<b>310</b>	435	—	—
Right-of-use assets	25	<b>8,242</b>	7,746	<b>82</b>	14
Investments in subsidiaries	15	—	—	<b>80,777</b>	75,802
Investments in associates	16	<b>27,823</b>	26,038	<b>1,002</b>	1,002
Other investment	17	<b>688</b>	688	<b>688</b>	688
Trade and other receivables	19	<b>175,321</b>	263,908	—	—
Derivative assets	20	<b>394</b>	12	—	—
		<b>240,067</b>	327,167	<b>82,589</b>	77,564
<b>Current assets</b>					
Inventories	18	<b>98,631</b>	78,232	—	—
Trade and other receivables	19	<b>658,580</b>	377,661	<b>247,745</b>	188,153
Prepaid operating expenses	21	<b>2,107</b>	1,462	<b>51</b>	61
Cash and bank balances		<b>10,989</b>	14,601	<b>330</b>	4,283
		<b>770,307</b>	471,956	<b>248,126</b>	192,497
<b>Total assets</b>		<b>1,010,374</b>	799,123	<b>330,715</b>	270,061
<b>Current liabilities</b>					
Trade and other payables	22	<b>4,490</b>	4,773	<b>15,131</b>	12,523
Other liabilities	23	<b>6,609</b>	6,040	<b>1,345</b>	1,793
Interest-bearing loans and borrowings	24	<b>577,164</b>	403,509	<b>62,046</b>	25,000
Lease liabilities	25	<b>4,751</b>	4,363	<b>26</b>	15
Income tax payable		<b>8,201</b>	7,376	<b>1,404</b>	971
		<b>601,215</b>	426,061	<b>79,952</b>	40,302
<b>Net current assets</b>		<b>169,092</b>	45,895	<b>168,174</b>	152,195
<b>Non-current liabilities</b>					
Other payables	22	<b>76</b>	39	—	—
Provisions	26	<b>522</b>	508	—	—
Deferred tax liabilities	11	<b>2,540</b>	2,486	<b>768</b>	663
Interest-bearing loans and borrowings	24	<b>33,302</b>	39,060	—	—
Lease liabilities	25	<b>3,712</b>	3,564	<b>57</b>	—
		<b>40,152</b>	45,657	<b>825</b>	663
<b>Total liabilities</b>		<b>641,367</b>	471,718	<b>80,777</b>	40,965
<b>Net assets</b>		<b>369,007</b>	327,405	<b>249,938</b>	229,096

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2022

	Note	Group 2022 \$'000	Group 2021 \$'000	Company 2022 \$'000	Company 2021 \$'000
<b>Equity attributable to owners of the Company</b>					
Share capital	27	<b>145,093</b>	133,745	<b>145,093</b>	133,745
Treasury shares	27	(26)	(26)	(26)	(26)
Retained earnings		<b>226,702</b>	195,407	<b>104,871</b>	95,377
Other reserves	28	(7,881)	(6,805)	—	—
Non-controlling interests		<b>363,888</b>	322,321	<b>249,938</b>	229,096
<b>Total equity</b>		<b>5,119</b>	5,084	—	—
<b>Total equity and liabilities</b>		<b>369,007</b>	327,405	<b>249,938</b>	229,096
		<b>1,010,374</b>	799,123	<b>330,715</b>	270,061

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF **CHANGES IN EQUITY**

## FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

# STATEMENTS OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## Attributable to owners of the Company

Group	Note	Share capital \$'000	Treasury shares \$'000	Capital reserve \$'000	Merger reserve \$'000	Foreign currency translation reserve \$'000	Cash flow hedge reserve \$'000	Retained earnings \$'000	Total \$'000	Non-controlling interests \$'000	Total equity \$'000
At 1 January 2021		91,971	(26)	2,025	(7,599)	(1,003)	–	–	41,511	41,511	579
Profit for the year		–	–	–	–	–	–	–	–	–	42,090
Other comprehensive income											
Foreign currency translation		–	–	–	–	(240)	–	–	(240)	–	(240)
Fair value gain on cash flow hedges		–	–	–	–	–	12	–	12	–	12
Total comprehensive income for the year		–	–	–	–	(240)	12	41,511	41,283	579	41,862
Contributions by and distributions to owners											
Shares issued under rights issue	27	41,904	–	–	–	–	–	–	41,904	–	41,904
Share issuance expense	27	(130)	–	–	–	–	–	–	(130)	–	(130)
Dividends paid on ordinary shares	34	–	–	–	–	–	–	(10,474)	(10,474)	–	(10,474)
Dividends paid to non-controlling interests		–	–	–	–	–	–	–	–	(745)	(745)
Total contributions by and distributions to owners, representing total transactions with owners in their capacity as owners		41,774	–	–	–	–	–	(10,474)	31,300	(745)	30,555
At 31 December 2021		133,745	(26)	2,025	(7,599)	(1,243)	12	195,407	322,321	5,084	327,405

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

	Note	Share capital \$'000	Treasury shares \$'000	Retained earnings \$'000	Total equity \$'000
<b>Company</b>					
At 1 January 2021		91,971	(26)	80,837	172,782
Profit for the year, representing total comprehensive income for the year		–	–	25,014	25,014
<u>Contributions by and distributions to owners</u>					
Shares issued under rights issue	27	41,904	–	–	41,904
Share issuance expense	27	(130)	–	–	(130)
Dividends paid on ordinary shares	34	–	–	(10,474)	(10,474)
Total contributions by and distributions to owners, representing total transactions with owners in their capacity as owners		41,774	–	(10,474)	31,300
At 31 December 2021 and 1 January 2022		<b>133,745</b>	<b>(26)</b>	<b>95,377</b>	<b>229,096</b>
Profit for the year, representing total comprehensive income for the year		–	–	22,624	22,624
<u>Contributions by and distributions to owners</u>					
Shares issued under scrip dividend scheme	27	<b>11,348</b>	–	–	<b>11,348</b>
Dividends paid on ordinary shares	34	–	–	(13,130)	(13,130)
Total contributions by and distributions to owners, representing total transactions with owners in their capacity as owners		<b>11,348</b>	–	<b>(13,130)</b>	<b>(1,782)</b>
At 31 December 2022		<b>145,093</b>	<b>(26)</b>	<b>104,871</b>	<b>249,938</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

	Note	2022 \$'000	2021 \$'000
<b>Operating activities</b>			
Profit before tax		<b>53,327</b>	49,600
<u>Adjustments for:</u>			
Depreciation of property, plant and equipment	13	<b>1,560</b>	1,592
Amortisation of intangible assets	14	<b>125</b>	150
Depreciation of right-of-use assets	25	<b>5,383</b>	5,053
Allowance for expected credit losses on trade receivables	19	<b>611</b>	1,715
Allowance for inventories	18	<b>5</b>	1
Interest income	5	(683)	(523)
Gain on retirement of right-of-use assets		(1)	–
Finance costs	6	<b>17,189</b>	8,568
Dividend income from other investment	5	(36)	(52)
Decrease in fair value of inventories less point-of-sale costs	18	<b>68</b>	186
Net fair value gain on loan from an unrelated party		(18)	(26)
Write-back of provision for restoration cost		(24)	–
Unrealised exchange loss		<b>332</b>	35
Share of results of associates		(4,255)	(3,910)
<b>Operating cash flows before changes in working capital</b>		<b>73,583</b>	62,389
<u>Changes in working capital</u>			
Increase in inventories		(20,472)	(4,342)
Increase in trade and other receivables		(192,943)	(198,134)
Increase in prepaid operating expenses		(645)	(580)
(Decrease)/increase in trade and other payables		(246)	346
(Decrease)/increase in other liabilities		(68)	523
<b>Cash flows used in operations</b>		<b>(140,791)</b>	(139,798)
Interest received		<b>683</b>	523
Interest paid		(16,552)	(8,533)
Income taxes paid		(7,419)	(6,959)
<b>Net cash flows used in operating activities</b>		<b>(164,079)</b>	(154,767)
<b>Investing activities</b>			
Purchase of property, plant and equipment	A	(471)	(2,364)
Dividend received from associates		<b>681</b>	987
Dividend received from other investment		<b>36</b>	52
Net cash outflow on acquisition of subsidiary	15	–	(259)
<b>Net cash flows generated from/(used in) investing activities</b>		<b>246</b>	(1,584)

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

	Note	2022 \$'000	2021 \$'000
<b>Financing activities</b>			
Proceeds from loans and borrowings		<b>347,199</b>	195,674
Repayment of loans and borrowings		<b>(183,875)</b>	(61,407)
Payment of principal portion of lease liabilities		<b>(5,342)</b>	(5,056)
Gross proceeds from issuance of ordinary shares pursuant to the rights issue		—	41,904
Share issuance expense		—	(130)
Proceeds from issuance of shares to non-controlling shareholders of a subsidiary	25	—	—
Dividends paid to non-controlling interests		<b>(594)</b>	(745)
Dividends paid on ordinary shares		<b>(1,782)</b>	(10,474)
<b>Net cash flows generated from financing activities</b>		<b>155,631</b>	159,766
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(8,202)</b>	3,415
<b>Cash and cash equivalents at beginning of the year</b>		<b>14,481</b>	11,066
<b>Cash and cash equivalents at end of the year</b>	21	<b>6,279</b>	14,481

## Note to the consolidated statement of cash flows

### A. Property, plant and equipment

	Note	2022 \$'000	2021 \$'000
Current year additions to property, plant and equipment	13	<b>509</b>	2,451
Less: Provision for restoration costs included in "Renovations"	26	<b>(38)</b>	(87)
<b>Net cash outflow on purchase of property, plant and equipment</b>		<b>471</b>	2,364

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 1. CORPORATE INFORMATION

ValueMax Group Limited is a limited liability company incorporated and domiciled in Singapore and is listed on the Singapore Exchange. The immediate and ultimate holding company is Yeah Holdings Pte. Ltd., which is incorporated in Singapore.

The registered office and principal place of business of the Company is located at 261 Waterloo Street #01-35, Singapore 180261.

The principal activities of the Company are those of investment holding and provision of management services. The principal activities of the subsidiaries and associates are disclosed in Note 15 and Note 16 to the financial statements.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of preparation

The consolidated financial statements of the Group and the statement of financial position and statement of changes in equity of the Company have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)").

The financial statements have been prepared on the historical cost basis except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollars ("SGD" or "\$") and all values in the tables are rounded to the nearest thousand ("'\$'000") except when otherwise indicated.

### 2.2 Changes in accounting policies and disclosures

The accounting policies adopted are consistent with those of previous financial year except that in the current financial year, the Group has adopted all the new and revised standards which are effective for the annual financial periods beginning on or after 1 January 2022. The adoption of these standards did not have any material effect on the financial performance or position of the Group and the Company.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.3 Standards issued but not yet effective

The Group has not adopted the following standards applicable to the Group that have been issued but are not yet effective:

Description	Effective for annual periods beginning on or after
Amendments to SFRS(I) 1-8: Definition of Accounting Estimates	1 January 2023
Amendments to SFRS(I) 1-1 and SFRS (I) Practice Statement 2: Disclosure of Accounting Policies	1 January 2023
Amendments to SFRS(I) 17: Insurance Contracts	1 January 2023
Amendments to SFRS(I) 1-12: Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023
Amendments to SFRS(I) 17: Initial Application of SFRS(I) 17 and SFRS(I) 9 – Comparative Information	1 January 2023
Amendments to SFRS(I) 16: Lease Liability in a Sale and Leaseback	1 January 2024
Amendments to SFRS(I) 1-1: Classification of Liabilities as Current or Non-current	1 January 2024
Amendments to SFRS(I) 1-1: Non-current Liabilities with Covenants	1 January 2024
Amendments to SFRS(I) 10 and SFRS(I): 1-28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Date to be determined

The directors expect that the adoption of the standards above will have no material impact on the financial statements in the year of initial application.

### 2.4 Basis of consolidation and business combinations

#### (a) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of the subsidiaries used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All intra-group balances, income and expenses and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. The subsidiaries are deconsolidated from the date that control ceases.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.4 Basis of consolidation and business combinations (Cont'd)

#### (b) Business combinations and goodwill

Business combinations are accounted for by applying the acquisition method. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are recognised as expenses in the periods in which the costs are incurred and the services are received.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in profit or loss.

Non-controlling interest in the acquiree, that are present ownership interests and entitle their holders to a proportionate share of net assets of the acquiree are recognised on the acquisition date at either fair value, or the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

Any excess of the sum of the fair value of the consideration transferred in the business combination, the amount of non-controlling interest in the acquiree (if any), and the fair value of the Group's previously held equity interest in the acquiree (if any), over the net fair value of the acquiree's identifiable assets and liabilities is recorded as goodwill. In instances where the latter amount exceeds the former, the excess is recognised as gain on bargain purchase in profit or loss on the acquisition date.

Goodwill is initially measured at cost. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to the Group's cash-generating units that are expected to benefit from the synergies of the combination.

The cash-generating units to which goodwill have been allocated is tested for impairment annually and whenever there is an indication that the cash-generating unit may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates.

#### (c) Business combinations involving entities under common control

Business combinations involving entities under common control are accounted for by applying the pooling of interest method which involves the following:

- The assets and liabilities of the combining entities are reflected at their carrying amounts reported in the consolidated financial statements of the controlling holding company.
- No adjustments are made to reflect the fair values on the date of combination, or recognise any new assets or liabilities.
- No additional goodwill is recognised as a result of the combination.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.4 Basis of consolidation and business combinations (Cont'd)

- (c) *Business combinations involving entities under common control (Cont'd)*
- Any difference between the consideration paid/transferred and the equity 'acquired' is reflected within equity as merger reserve.
  - The statement of comprehensive income reflects the results of the combining entities for the full year, irrespective of when the combination took place.

Comparatives are restated to reflect the combination as if it had occurred from the beginning of the earliest period presented in the financial statements or from the date the entities had come under common control, if later.

### 2.5 Transactions with non-controlling interests

Non-controlling interest represents the equity in subsidiaries not attributable, directly or indirectly, to owners of the Company.

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

### 2.6 Functional and foreign currency

The financial statements are presented in SGD, which is also the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### (a) *Transactions and balances*

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the end of the reporting period are recognised in profit or loss except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.6 Functional and foreign currency (Cont'd)

(b) Consolidated financial statements

For consolidation purpose, the assets and liabilities of foreign operations are translated into SGD at the rate of exchange ruling at the end of the reporting period and their profit or loss are translated at the exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

### 2.7 Property, plant and equipment

All items of property, plant and equipment are initially recorded at cost. Subsequent to recognition, property, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Leasehold properties	- Over lease periods, up to 50 years
Motor vehicles	- 5 years
Machinery, tools, office equipment and computers	- 3 to 5 years
Furniture and fittings	- 5 years
Renovations	- 5 years

The residual value, useful life and depreciation method are reviewed at each financial year-end, and adjusted prospectively, if appropriate.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in profit or loss in the year the asset is derecognised.

### 2.8 Intangible assets

Intangible assets acquired separately are measured initially at cost. Following initial acquisition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite useful lives are amortised over the estimated useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible assets with indefinite useful lives are tested for impairment annually, or more frequently if the events and circumstances indicate that the carrying value may be impaired either individually or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether the useful life assessment continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.8 Intangible assets (Cont'd)

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss when the asset is derecognised.

(a) *Moneylending licences*

The moneylending licences were acquired in business combinations. The useful life of the licence is estimated to be indefinite because management believes there is no foreseeable limit to the period over which the licence is expected to generate net cash inflows for the Group.

(b) *Lease assignment fees*

Lease assignment fees refer to payments to third parties for the transfer of leases to the Group and are amortised on a straight-line basis over the remaining lease period.

### 2.9 Impairment of non-financial assets

The Group assesses at each reporting date whether there is indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. Where the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

Impairment losses are recognised in profit or loss.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss. Impairment losses relating to goodwill cannot be reversed in future periods.

### 2.10 Subsidiaries

A subsidiary is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

In the Company's statement of financial position, investments in subsidiaries are accounted for at cost less impairment losses.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.11 Associates

An associate is an entity over which the Group has the power to participate in the financial and operating policy decisions of the investee but does not have control or joint control of those policies.

The Group accounts for its investments in associates using the equity method from the date on which it becomes an associate.

On acquisition of the investment, any excess of the cost of the investment over the Group's share of the net fair value of the investee's identifiable assets and liabilities represents goodwill and is included in the carrying amount of the investment. Any excess of the Group's share of the net fair value of the investee's identifiable assets and liabilities over the cost of the investment is included as income in the determination of the entity's share of the associate's profit or loss in the period in which the investment is acquired.

Under the equity method, investments in associates are carried in the statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associates. The profit or loss reflects the share of results of the operations of the associates. Distributions received from associates reduce the carrying amount of the investment. Where there has been a change recognised in other comprehensive income by the associates, the Group recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between the Group and associate are eliminated to the extent of the interest in the associates.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investments in associates. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in profit or loss.

The financial statements of the associates are prepared as at the same reporting date as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

### 2.12 Financial instruments

#### (a) Financial assets

##### Initial recognition and measurement

Financial assets are recognised when, and only when, the entity becomes party to the contractual provisions of the instruments. The Group determines the classification of its financial assets at initial recognition.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.12 Financial instruments (Cont'd)

(a) *Financial assets (Cont'd)*

Initial recognition and measurement (Cont'd)

Trade receivables are measured at the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of a third party, if the trade receivables do not contain a significant financing component at initial recognition.

Subsequent measurement

*Financial assets carried at amortised cost*

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, and through the amortisation process.

*Investment in equity instruments*

On initial recognition of an investment in equity instrument that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in other comprehensive income. Dividends from such investments are recognised in profit or loss when the Group's right to receive payments is established. For investments in equity instruments which the Group has not elected to present subsequent changes in fair value in other comprehensive income, changes in fair value are recognised in profit or loss.

Derecognition

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

(b) *Financial liabilities*

Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

Financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.12 Financial instruments (Cont'd)

(b) *Financial liabilities (Cont'd)*

#### Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

### 2.13 Impairment of financial assets

#### Trade receivables – Pawnbroking and moneylending segments

The Group recognises an allowance for expected credit losses ("ECLs") for trade receivables from the pawnbroking and moneylending segments. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is recognised for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

#### Trade receivables – Retail and trading of jewellery and gold segment

For trade receivables from the retail and trading of jewellery and gold segment, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset in default when contractual payments exceed a prescribed number of days past due, as established within the Group's credit risk management practices. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.14 Cash and cash equivalents

Cash and cash equivalents comprise cash at banks and on hand which are subject to an insignificant risk of changes in value. These also include bank overdrafts that form an integral part of the Group's cash management.

### 2.15 Inventories

Inventories principally comprise gold held for trading and inventories that form part of the Group's normal purchase, sale or usage requirements for its retailing activities.

All the inventories of the Group for its gold trading business are measured at fair value less costs to sell, with changes in fair value less costs to sell recognised in profit or loss in the period of the change.

All other inventories are stated at the lower of cost and net realisable value. Finished goods include costs of raw materials, labour and an attributable portion of overheads, determined on a specific identification basis.

Where necessary, allowance is provided for damaged, obsolete and slow moving items to adjust the carrying value of inventories to the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

### 2.16 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### 2.17 Financial guarantee

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantees are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, financial guarantees are measured at the higher of the amount of expected credit loss determined in accordance with the policy set out in Note 2.13 and the amount initially recognised less, when appropriate, the cumulative amount of income recognised over the period of the guarantee.

### 2.18 Borrowing costs

Borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.19 Employee benefits

(a) *Defined contribution plans*

The Group participates in the national pension schemes as defined by the laws of the countries in which it has operations. In particular, the Singapore companies in the Group make contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

(b) *Employee leave entitlement*

Employee entitlements to annual leave are recognised as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the reporting period is recognised for services rendered by employees up to the end of the reporting period.

(c) *Employee share award plan*

Employees of the Group receive remuneration in the form of share awards as consideration for services rendered. The cost of these equity-settled share-based payment transactions with employees is measured by reference to the fair value of the awards at the date on which the awards are granted which takes into account market conditions and non-vesting conditions. This cost is recognised in profit or loss, with a corresponding increase in the employee share awards reserve, over the vesting period. The cumulative expense recognised at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of awards that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market or non-vesting condition, which are treated as vested irrespective of whether or not the market condition or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied. In the case where the award does not vest as the result of a failure to meet a non-vesting condition that is within the control of the Group or the employee, it is accounted for as a cancellation. In such case, the amount of the compensation cost that otherwise would be recognised over the remainder of the vesting period is recognised immediately in profit or loss upon cancellation. The employee share award reserve is transferred to retained earnings upon expiry of the share award.

### 2.20 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

*As a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.20 Leases (Cont'd)

*As a lessee (Cont'd)*

(i) Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

Property	–	2 to 6 years
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If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment (Note 2.9).

(ii) Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

(iii) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment and property that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.20 Leases (Cont'd)

*As a lessor*

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

### 2.21 Revenue

Revenue is measured based on the consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Revenue is recognised when the Group satisfies the performance obligation by transferring a promised good or service to the customer, which is when the customer obtains control of the good or service. A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied performance obligation.

(a) *Sale of goods*

The Group is in the business of retail and trading of jewellery and gold. Revenue is recognised when the goods are delivered to the customer and all criteria for acceptance have been satisfied. The goods are often sold with a right of return within a stipulated period.

(b) *Interest income*

Interest income from loans to customers and from banks is recognised on a time-proportion basis using the effective interest method.

(c) *Rental income*

Rental income arising from operating leases on leasehold properties is accounted for on a straight-line basis over the lease terms. The aggregate costs of incentives provided to lessees are recognised as a reduction of rental income over the lease term on a straight-line basis.

(d) *Rendering of services*

Revenue from the rendering of management services is recognised on an accrual basis upon rendering of services.

(e) *Dividend income*

Dividend income is recognised when the Group's right to receive payment is established.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.22 Taxes

#### (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### (b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business consolidation and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.22 Taxes (Cont'd)

(b) *Deferred tax (Cont'd)*

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

(c) *Sales tax*

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of sales tax included.

### 2.23 Treasury shares

The Group's own equity instruments, which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount of treasury shares and the consideration received, if reissued, is recognised directly in equity. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them respectively.

### 2.24 Contingencies

A contingent liability is:

- (a) a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) a present obligation that arises from past events but is not recognised because:
  - (i) It is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) The amount of the obligation cannot be measured with sufficient reliability.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.24 Contingencies (Cont'd)

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised on the balance sheet of the Group, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

### 2.25 Government grants

Government grants are recognised as a receivable when there is reasonable assurance that the grant will be received and all attached conditions will be complied with.

When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, the fair value is recognised as deferred income on the statement of financial position and is recognised as income in equal amounts over the expected useful life of the related asset.

When loans or similar assistance are provided by governments or related institutions with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as additional government grant.

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

### 3.1 Judgements made in applying accounting policies

In the process of applying the Group's accounting policies, management has made the following judgement which has the most significant effect on the amounts recognised in the consolidated financial statements:

#### *Income taxes*

The Group has exposure to income taxes in Singapore. Significant judgement is involved in determining the Group's provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. The carrying amounts of the Group's income tax payable and deferred tax liabilities at the end of the reporting period were \$8,201,000 (2021: \$7,376,000) and \$2,540,000 (2021: \$2,486,000) respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## **3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONT'D)**

### **3.2 Key sources of estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

(a) *Allowance for expected credit losses on trade receivables*

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust historical credit loss experience with forward-looking information. At every reporting date, historical default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in Note 32(a).

The carrying amount of trade receivables at the end of the reporting period is disclosed in Note 19.

(b) *Allowance for inventories*

The Group assesses periodically the allowance for inventories to record inventories at the lower of cost and net realisable value. When inventories are deemed obsolete or when the net realisable value falls below cost, the amount of obsolete inventories or fall in value is recognised as an allowance for inventories. To determine whether there is objective evidence of obsolescence or decline in net realisable value, the Group estimates future demand for the product and assesses prevailing market conditions and gold prices. The carrying amount of the Group's inventories at the end of the reporting period is disclosed in Note 18. If the prevailing market gold price decreases by 5%, the carrying amount of inventories stated as at 31 December 2022 would reduce by \$279,000 (2021: \$278,000).

(c) *Valuation of pledged articles for collateralised loans of pawnbroking segment*

The Group has trade receivables that are in the form of collateralised loans to customers. These loans are extended to customers based on a portion of the individual values of the corresponding pledged articles, for which individual values are assigned to each article by the Group's appraisers. Estimating the values of the articles requires the Group to make certain estimates and assumptions, including assessing prevailing market conditions and gold prices. A 5% reduction in the prevailing market gold price is not expected to have a significant impact on the Group's financial statements as at 31 December 2022 and 2021.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 4. REVENUE

	Group	2022 \$'000	2021 \$'000
Retail and trading of jewellery and gold		<b>209,893</b>	212,952
Interest income from pawnbroking services		<b>33,851</b>	28,600
Interest income from moneylending services		<b>43,320</b>	33,960
		<b>287,064</b>	275,512

Revenue from retail and trading of jewellery and gold is recognised at a point in time.

## 5. OTHER OPERATING INCOME

	Group	2022 \$'000	2021 \$'000
Rental income from leasehold properties		<b>739</b>	689
Dividend income from other investment		<b>36</b>	52
Interest income		<b>683</b>	523
Management fee income from associates		<b>655</b>	677
Corporate guarantee fee from associates		<b>161</b>	162
Facility fee income		<b>3,537</b>	2,662
Government grants – Jobs Support Scheme ("JSS")		<b>–</b>	461
Government grants – Jobs Growth Incentive ("JGI")		<b>690</b>	420
Government grants – Rental Support Scheme ("RSS")		<b>–</b>	916
Others		<b>629</b>	559
		<b>7,130</b>	7,121

Facility fees are charged to customers in the Group's moneylending segment, as required, for the provision of ancillary services in connection with the arrangement of credit facilities. Facility fees are non-refundable, and payable to the Group upon the customer's acceptance of the facility.

The JGI was introduced for employers that increase their overall local workforce between September 2020 and September 2022. As announced at Budget 2022 on 18 February 2022, the JGI has been extended by six months to September 2022, with stepped-down rates reflecting the improved labour market conditions. This extension will only cover mature workers aged 40 and above who have not been employed for six months or more, persons with disabilities, and ex-offenders.

The JSS was introduced to provide wage support for employers to retain their local employees (Singapore Citizens and Permanent Residents) during this period of economic uncertainty. All active employers are eligible for the JSS. Under the JSS, the Government co-funds a proportion of the first \$4,600 of gross monthly wages paid to each local employee up to March 2021.

The RSS was introduced to qualifying non-residential properties to support businesses with rental costs during the two Phase 2 periods and Stabilisation Phase. To provide additional support, IRAS will disburse rental support cash payouts directly to qualifying tenants and owner-occupiers under the RSS.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 6. FINANCE COSTS

	Group	2022 \$'000	2021 \$'000
Amortisation of term notes issuance expenses		—	33
Interest expense on:			
– Bank overdrafts		<b>34</b>	16
– Bank loans		<b>15,674</b>	7,301
– Commercial papers		<b>1,109</b>	57
– Term notes		—	810
– Lease liabilities		<b>302</b>	287
– Loans from directors/shareholders of subsidiaries		<b>70</b>	64
		<b>17,189</b>	8,568
Included in the consolidated statement of comprehensive income under:			
– Cost of sales		<b>14,057</b>	6,210
– Finance costs		<b>3,132</b>	2,358
		<b>17,189</b>	8,568

## 7. OTHER OPERATING EXPENSES

	Group	Note	2022 \$'000	2021 \$'000
Allowance for inventories		18	<b>5</b>	1
Allowance for expected credit losses on trade receivables		19	<b>611</b>	1,715
Net foreign exchange loss			<b>168</b>	—
			<b>784</b>	1,716

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 8. PROFIT BEFORE TAX

The following items have been included in arriving at profit before tax:

	Note	2022 \$'000	Group 2021 \$'000
Audit fees paid to auditor of the Company		<b>404</b>	346
Non-audit fees paid to auditor of the Company		<b>160</b>	147
Directors' fees		<b>185</b>	156
Employee benefits expense	9	<b>21,006</b>	18,567
Inventories recognised as an expense in cost of sales	18	<b>190,835</b>	194,214
Decrease in fair value of inventories less point-of-sale costs	18	<b>68</b>	186
Depreciation of property, plant and equipment	13	<b>1,560</b>	1,592
Amortisation of intangible assets	14	<b>125</b>	150
Depreciation of right-of-use assets	25	<b>5,383</b>	5,053
Gain on retirement of right-of-use assets	25	<b>(1)</b>	–
Lease expenses	25	<b>522</b>	528
Net fair value gain on loan from an unrelated party	24	<b>(18)</b>	(26)

## 9. EMPLOYEE BENEFITS

	2022 \$'000	Group 2021 \$'000
<b><i>Employee benefits expense (including directors):</i></b>		
Salaries and bonuses	<b>18,864</b>	16,620
Central Provident Fund contributions	<b>1,717</b>	1,513
Other short-term benefits	<b>425</b>	434
	<b>21,006</b>	18,567

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 10. RELATED PARTY TRANSACTIONS

### (a) Sale and purchase of goods and services

In addition to the related party information disclosed elsewhere in the financial statements, the following significant transactions between the Group and related parties took place on terms agreed between the parties during the financial year:

	Group	
	2022 \$'000	2021 \$'000
Sale of goods to director-related companies	<b>3,915</b>	5,540
Purchase of goods from associates	<b>(203)</b>	(282)
Purchase of goods from director-related companies	<b>(1,561)</b>	(1,900)
Dividend received from associates	<b>681</b>	987
Rental paid to director-related companies	<b>(567)</b>	(584)
Rental paid to a director and spouse	<b>(104)</b>	(86)
Interest received from associates	<b>642</b>	517
Interest paid/payable on commercial papers held by directors	<b>3</b>	–
Interest paid/payable on term notes held by directors	<b>–</b>	(389)
Performance guarantee fee paid to holding company	<b>–</b>	(192)

The Group has sale and purchase transactions with director-related companies, wherein these companies are controlled by close family members of Mr Yeah Hiang Nam, a director of the Company. These sale and purchase transactions are based on the bid price quotation of gold, and are due and payable under normal payment terms.

### (b) Compensation of key management personnel

	Group	
	2022 \$'000	2021 \$'000
Short-term employee benefits	<b>4,889</b>	3,914
Central Provident Fund contributions	<b>116</b>	94
Total compensation paid to key management personnel	<b>5,005</b>	4,008
<i>Comprise amounts paid to:</i>		
Directors of the Company	<b>3,453</b>	2,930
Other key management personnel	<b>1,552</b>	1,078
	<b>5,005</b>	4,008

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 11. INCOME TAX EXPENSE

### (a) Major components of income tax expense

The major components of income tax expense are:

	Group	
	2022 \$'000	2021 \$'000
<i>Current income tax</i>		
Current income taxation	<b>8,224</b>	7,666
Under/(over) provision in respect of previous years	<b>20</b>	(297)
	<b>8,244</b>	7,369
<i>Deferred tax</i>		
Origination and reversal of temporary differences	<b>(64)</b>	18
Under provision in respect of previous years	<b>118</b>	123
	<b>54</b>	141
Income tax expense recognised in profit or loss	<b>8,298</b>	7,510

### (b) Relationship between tax expense and accounting profit

A reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rate is as follows:

	Group	
	2022 \$'000	2021 \$'000
Profit before tax	<b>53,327</b>	49,600
Tax at the domestic rates applicable to profits in the countries where the Group operates	<b>9,068</b>	8,500
Adjustments:		
– Non-deductible expenses	<b>193</b>	201
– Income not subject to taxation	<b>(6)</b>	(315)
– Effect of partial tax exemption and tax relief	<b>(324)</b>	(43)
– Under/(over) provision in respect of previous years	<b>138</b>	(174)
– Share of results of associates	<b>(723)</b>	(665)
– Others	<b>(48)</b>	6
Income tax expense recognised in profit or loss	<b>8,298</b>	7,510

The above reconciliation is prepared by aggregating separate reconciliations for each national jurisdiction.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 11. INCOME TAX EXPENSE (CONT'D)

### (c) Deferred tax

	Group	2022 \$'000	2021 \$'000
Balance at 1 January			2,345
Movement during the year		54	141
Balance at 31 December		<b>2,540</b>	2,486

Deferred tax relates to the following:

	Group		Company	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
<i>Deferred tax liabilities</i>				
Differences in depreciation for tax purposes	<b>203</b>	188	—	—
Unremitted interest income from an associate	<b>768</b>	663	<b>768</b>	663
Fair value adjustments on acquisitions of subsidiaries	<b>1,569</b>	1,635	—	—
	<b>2,540</b>	2,486	<b>768</b>	663

#### Tax consequences of proposed dividends

There are no income tax consequences (2021: \$Nil) attached to the dividends to the shareholders proposed by the Company but not recognised as a liability in the financial statements (Note 34).

## 12. EARNINGS PER SHARE

Basic earnings per share amounts is calculated by dividing the profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year.

	Group	2022	2021
Profit for the year attributable to owners of the Company (\$'000)		<b>44,425</b>	41,511
Weighted average number of ordinary shares outstanding for basic and diluted earnings per share computation ('000)*		<b>715,407</b>	650,571
Basic and diluted earnings per share (cents)		<b>6.21</b>	6.38

\* The weighted average number of shares takes into account the weighted effect of the shares issued under scrip dividend scheme in 2022 and ordinary shares issued under rights issue in 2021.

The diluted earnings per share are the same as the basic earnings per share as there were no outstanding convertible securities for the financial years ended 31 December 2022 and 2021.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 13. PROPERTY, PLANT AND EQUIPMENT

	Leasehold properties \$'000	Motor vehicles \$'000	Machinery, tools, office equipment and computers \$'000	Furniture and fittings \$'000	Renovations \$'000	Total \$'000
<b>Group Cost</b>						
At 1 January 2021	31,007	78	4,410	1,085	3,008	39,588
Additions	1,312	—	546	296	297	2,451
At 31 December 2021 and 1 January 2022	<b>32,319</b>	<b>78</b>	<b>4,956</b>	<b>1,381</b>	<b>3,305</b>	<b>42,039</b>
Additions	—	—	292	79	138	509
Write-offs	—	—	(7)	—	(24)	(31)
At 31 December 2022	<b>32,319</b>	<b>78</b>	<b>5,241</b>	<b>1,460</b>	<b>3,419</b>	<b>42,517</b>
<b>Accumulated depreciation</b>						
At 1 January 2021	4,877	67	3,765	827	2,571	12,107
Charge for the year	812	11	428	133	208	1,592
At 31 December 2021 and 1 January 2022	<b>5,689</b>	<b>78</b>	<b>4,193</b>	<b>960</b>	<b>2,779</b>	<b>13,699</b>
Charge for the year	824	—	413	133	190	1,560
Write-offs	—	—	(7)	—	(24)	(31)
At 31 December 2022	<b>6,513</b>	<b>78</b>	<b>4,599</b>	<b>1,093</b>	<b>2,945</b>	<b>15,228</b>
<b>Net carrying amount</b>						
At 31 December 2021	26,630	—	763	421	526	28,340
At 31 December 2022	<b>25,806</b>	<b>—</b>	<b>642</b>	<b>367</b>	<b>474</b>	<b>27,289</b>
	Machinery, tools, office equipment and computers \$'000	Furniture and fittings \$'000	Renovations \$'000	Total \$'000		
<b>Company Cost</b>						
At 1 January 2021	391	34	71	496		
Additions	61	—	—	61		
At 31 December 2021 and 1 January 2022	<b>452</b>	<b>34</b>	<b>71</b>	<b>557</b>		
Additions	6	—	—	6		
At 31 December 2022	<b>458</b>	<b>34</b>	<b>71</b>	<b>563</b>		
<b>Accumulated depreciation</b>						
At 1 January 2021	370	33	69	472		
Charge for the year	24	1	2	27		
At 31 December 2021 and 1 January 2022	<b>394</b>	<b>34</b>	<b>71</b>	<b>499</b>		
Charge for the year	24	—	—	24		
At 31 December 2022	<b>418</b>	<b>34</b>	<b>71</b>	<b>523</b>		
<b>Net carrying amount</b>						
At 31 December 2021	58	—	—	58		
At 31 December 2022	<b>40</b>	<b>—</b>	<b>—</b>	<b>40</b>		

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 13. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

### *Assets pledged as security*

A fixed and floating charge has been placed on property, plant and equipment with a carrying amount of \$27,243,000 (2021: \$27,327,000) as security for bank borrowings (Note 24).

## 14. INTANGIBLE ASSETS

	<b>Money lending licences \$'000</b>	<b>Lease assignment fees \$'000</b>	<b>Total \$'000</b>
<b>Group Cost</b>			
At 1 January 2021	43	665	708
Additions	267	–	267
At 31 December 2021, 1 January 2022 and 31 December 2022	<b>310</b>	<b>665</b>	<b>975</b>
<b>Accumulated amortisation</b>			
At 1 January 2021	–	390	390
Charge for the year	–	150	150
At 31 December 2021 and 1 January 2022	<b>–</b>	<b>540</b>	<b>540</b>
Charge for the year	–	<b>125</b>	<b>125</b>
At 31 December 2022	<b>–</b>	<b>665</b>	<b>665</b>
<b>Net carrying amount</b>			
At 31 December 2021	310	125	435
At 31 December 2022	<b>310</b>	–	<b>310</b>

### *Moneylending licences*

Moneylending licences, as issued by the Registry of Moneylenders in Singapore, were acquired when the Group acquired the subsidiaries, VM Credit Pte Ltd in 2014 and VM Money Pte Ltd (formerly known as Hersing Credit Pte Ltd) in 2021 (Note 15).

### *Impairment testing of moneylending licences*

Impairment testing of moneylending licences has been performed by comparing the carrying amount with its recoverable amount.

In the Group's impairment assessment, management has considered the profitability and solvency of the underlying business unit to which the moneylending licence is allocated.

### *Lease assignment fees*

Lease assignment fees refer to payments to third parties for the transfer of leases to the Group and are amortised over the remaining lease periods.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 15. INVESTMENTS IN SUBSIDIARIES

Shares, at cost  
Accumulated impairment loss

Company		
	2022 \$'000	2021 \$'000
Shares, at cost	<b>84,314</b>	79,339
Accumulated impairment loss	<b>(3,537)</b>	(3,537)
	<b>80,777</b>	75,802

The Company carried out a review of the recoverable amounts of its investments in subsidiaries and no further impairment loss was recognised for the year.

Details of the subsidiaries are as follows:

Name of subsidiaries	Country of incorporation and place of business	Principal activities	Proportion (%) of ownership interest 2022	Proportion (%) of ownership interest 2021
<b>Held by the Company</b>				
Ban Soon Pawnshop Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>50.55</b>	50.55
ValueMax Pawnshop Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>100.00</b>	100.00
ValueMax Pawnshop (BD) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>97.70</b>	97.70
ValueMax Pawnshop (PR) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>90.89</b>	90.89
ValueMax Pawnshop (SG) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>100.00</b>	100.00
ValueMax Pawnshop (CCK) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>78.75</b>	78.75
ValueMax Pawnshop (WL) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>97.50</b>	97.50
ValueMax Pawnshop (EL) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>100.00</b>	100.00
ValueMax Pawnshop (JP) Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>100.00</b>	100.00
ValueMax Organisation Pte Ltd <sup>(1)</sup> (formerly known as Teck Chong Pawnshop Pte Ltd)	Singapore	Property holding and provision of management services	<b>100.00</b>	100.00
VM Worldwide Services Pte Ltd <sup>(1)</sup>	Singapore	Property holding	<b>100.00</b>	100.00
Heng Leong Pawnshop (Pte) Ltd <sup>(1)</sup>	Singapore	Property holding	<b>100.00</b>	100.00
ValueMax Retail Pte Ltd <sup>(1)</sup>	Singapore	Retail of jewellery	<b>100.00</b>	100.00
ValueMax Management Pte Ltd <sup>(1)</sup>	Singapore	Provision of management services	<b>100.00</b>	100.00
ValueMax International Pte Ltd <sup>(1)</sup>	Singapore	Provision of management services	<b>100.00</b>	100.00
ValueMax Corporate Services Pte Ltd <sup>(1)</sup>	Singapore	Provision of business management and consultancy services	<b>100.00</b>	100.00
ValueMax Precious Metals Pte Ltd <sup>(1)</sup>	Singapore	Trading of gold	<b>100.00</b>	100.00
ValueMax Executives Pte Ltd <sup>(1)</sup>	Singapore	Provision of management services	<b>100.00</b>	100.00
ValueMax Properties Pte Ltd <sup>(1)</sup>	Singapore	Property holding and provision of IT services	<b>100.00</b>	100.00

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 15. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Name of subsidiaries	Country of incorporation and place of business	Principal activities	Proportion (%) of ownership interest 2022	Proportion (%) of ownership interest 2021
<b>Held by the Company (Cont'd)</b>				
VM Cash Services Pte Ltd <sup>(1)</sup>	Singapore	Property holding	<b>100.00</b>	100.00
Spring Jewellery (SG) Pte Ltd <sup>(1)</sup>	Singapore	Retail of jewellery	<b>100.00</b>	100.00
VM Credit Pte Ltd <sup>(1)</sup>	Singapore	Licensed moneylending	<b>100.00</b>	100.00
VM Capital Pte Ltd <sup>(1)</sup>	Singapore	Moneylending	<b>100.00</b>	100.00
VM AutoFinance Pte Ltd <sup>(1)</sup>	Singapore	Car financing	<b>100.00</b>	100.00
VMM Holdings Sdn Bhd <sup>(2)</sup>	Malaysia	Investment holding	<b>100.00</b>	100.00
ValueMax Strategic Pte Ltd <sup>(1)</sup> (formerly known as Thye Lian Pawnshop Pte Ltd)	Singapore	Provision of management services	<b>100.00</b>	100.00
VM Money Pte Ltd <sup>(1)</sup> (formerly known as Hersing Credit Pte Ltd)	Singapore	Moneylending	<b>100.00</b>	100.00
VM Funding Pte Ltd <sup>(1)(3)</sup>	Singapore	Moneylending	<b>100.00</b>	-

(1) Audited by Ernst & Young LLP, Singapore

(2) Audited by RSM Malaysia

(3) Incorporated during the year

The Group has the following subsidiaries that have non-controlling interests ("NCI") that are material to the Group:

Name of subsidiaries	Principal place of business	Proportion (%) of ownership interest held by NCI 2022	Proportion (%) of ownership interest held by NCI 2021
Pawnbroking subsidiaries:			
Ban Soon Pawnshop Pte Ltd	Singapore	<b>49.45</b>	49.45
ValueMax Pawnshop (BD) Pte Ltd	Singapore	<b>2.30</b>	2.30
ValueMax Pawnshop (PR) Pte Ltd	Singapore	<b>9.11</b>	9.11
ValueMax Pawnshop (WL) Pte Ltd	Singapore	<b>2.50</b>	2.50
ValueMax Pawnshop (CCK) Pte Ltd	Singapore	<b>21.25</b>	21.25

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 15. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### ***Summarised financial information of subsidiaries with material NCI***

Summarised aggregated financial information including consolidation adjustments but before intercompany eliminations of subsidiaries with material NCI are as follows:

*Summarised statements of financial position*

	<b>Subsidiaries with material NCI</b>	
	<b>2022 \$'000</b>	<b>2021 \$'000</b>
<i>Current</i>		
Assets	<b>81,490</b>	65,533
Liabilities	<b>(58,188)</b>	(41,548)
Net current assets	<b>23,302</b>	23,985
<i>Non-current</i>		
Assets	<b>4,647</b>	4,843
Liabilities	<b>(3,144)</b>	(4,300)
Net non-current assets	<b>1,503</b>	543
Net assets	<b>24,805</b>	24,528

*Summarised statements of comprehensive income*

	<b>Subsidiaries with material NCI</b>	
	<b>2022 \$'000</b>	<b>2021 \$'000</b>
Revenue	<b>17,024</b>	15,881
Profit before income tax	<b>3,910</b>	3,824
Income tax expense	<b>(610)</b>	(601)
Profit after tax, representing total comprehensive income	<b>3,300</b>	3,223

*Other summarised information*

	<b>Subsidiaries with material NCI</b>	
	<b>2022 \$'000</b>	<b>2021 \$'000</b>
Net cash flows (used in)/generated from operating activities	<b>(6,122)</b>	1,883
Profit allocated to NCI during the reporting period	<b>604</b>	579
Accumulated NCI at the end of reporting period	<b>5,119</b>	5,084
Dividends paid to NCI	<b>(594)</b>	(745)

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 15. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### ***Acquisition of subsidiary in 2021***

Acquisition of Helsing Credit Pte Ltd

On 8 December 2021, the Company acquired the entire equity interest in Helsing Credit Pte Ltd ("HCPL") for a cash consideration of \$280,000. Consequent to the acquisition, HCPL became a wholly-owned subsidiary of the Group.

The Group acquired HCPL in order to expand the Group's market reach and customer base.

The fair value of the identifiable assets and liabilities of HCPL as at the acquisition date were:

	<b>Fair value recognised on acquisition \$'000</b>
Trade and other receivables	9
Prepaid operating expenses	2
Cash and cash equivalents	21
Intangible asset	267
	<hr/>
Trade and other payables	299
Total identifiable net assets at fair value, representing total consideration transferred	<hr/>
	(19)
	<hr/>
	280
<u>Effect of the acquisition of HCPL on cash flows</u>	
Cash paid	280
Less: Cash and cash equivalents of subsidiary acquired	(21)
Net cash outflow on acquisition	<hr/>
	259

### Impact of the acquisition on profit or loss

As the acquisition of HCPL was completed on 8 December 2021, its contribution to both revenue and profit of the Group was insignificant for the financial year ended 31 December 2021. If the acquisition had taken place at the beginning of the year, the Group's revenue would have increased by \$1,000 and the Group's profit, net of tax, would have decreased by \$32,000 for the financial year ended 31 December 2021.

## 16. INVESTMENTS IN ASSOCIATES

The Group's investments in associates are summarised below:

	<b>Group</b>	<b>Company</b>		
	<b>2022 \$'000</b>	<b>2021 \$'000</b>	<b>2022 \$'000</b>	<b>2021 \$'000</b>
Pawnbroking associates	<b>14,144</b>	13,537	<b>1,002</b>	1,002
Retail associate	<b>7,545</b>	6,629	—	—
Other associates	<b>6,134</b>	5,872	—	—
	<b>27,823</b>	26,038	<b>1,002</b>	1,002

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 16. INVESTMENTS IN ASSOCIATES (CONT'D)

Name of associates	Country of incorporation and place of business	Principal activities	Proportion (%) of ownership interest 2022	Proportion (%) of ownership interest 2021
<b>Held by the Company</b>				
Soon Hong Pawnshop Pte Ltd <sup>(1)</sup>	Singapore	Pawnbroking	<b>50.00</b>	50.00
<b>Held through VMM Holdings Sdn Bhd</b>				
SYT Pavilion Sdn Bhd <sup>(2)</sup>	Malaysia	Investment holding	<b>49.46</b>	49.46
Kedai Pajak Well Chip Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.35</b>	49.35
Thye Shing Pawnshop Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.35</b>	49.35
Kedai Emas Well Chip Sdn Bhd <sup>(2)</sup>	Malaysia	Retail and trading of jewellery	<b>49.35</b>	49.35
<b>Held through SYT Pavilion Sdn Bhd</b>				
Pajak Gadai Bintang Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Shinegold Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Grand Chip Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Berlian Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Cahaya Damai Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Jubli Intan Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Mutiara Pesona Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Rubi Kristal Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Fajar Tebrau Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Nilam Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Delima Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Swift Paragon Sdn Bhd <sup>(2)</sup>	Malaysia	Moneylending	<b>49.46</b>	49.46
Well Chip (1) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Well Chip (2) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Pajak Gadai Well Chip (3) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Well Chip (4) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Well Chip (5) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Well Chip (6) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	49.46
Well Chip (7) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	—
Well Chip (8) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	—
Well Chip (9) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	—
Well Chip (10) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	—
Well Chip (11) Sdn Bhd <sup>(2)</sup>	Malaysia	Pawnbroking	<b>49.46</b>	—
DY Consulting Sdn Bhd <sup>(2)</sup>	Malaysia	Consultancy services	<b>49.46</b>	—

(1) Audited by Teo Liang Chye & Co., Singapore

(2) Audited by RSM Malaysia

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 16. INVESTMENTS IN ASSOCIATES (CONT'D)

The activities of the associates are strategic to the Group's activities.

Aggregate information about the Group's investments in associates that are not individually material are as follows:

	<b>Group</b>	
	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>
Profit for the year, representing total comprehensive income for the year	<b>1,292</b>	1,734

### ***Summarised statements of financial position***

The following tables summarise the financial information in respect of the Group's material pawnbroking and retail associates based on their SFRS(I) financial statements and a reconciliation with the carrying amount of the investment in the consolidated financial statements are as follows:

	<b>Pawnbroking associates</b>		<b>Retail associate</b>	
	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>
Current assets	<b>74,246</b>	66,503	<b>23,205</b>	20,757
Non-current assets	<b>510</b>	517	<b>655</b>	469
Total assets	<b>74,756</b>	67,020	<b>23,860</b>	21,226
Current liabilities	<b>(44,750)</b>	(39,586)	<b>(7,473)</b>	(7,797)
Non-current liabilities	<b>(185)</b>	(260)	<b>(475)</b>	(250)
Total liabilities	<b>(44,935)</b>	(39,846)	<b>(7,948)</b>	(8,047)
Net assets	<b>29,821</b>	27,174	<b>15,912</b>	13,179
Group's share of net assets based on the respective proportion of the Group's ownership in the associates	<b>14,739</b>	13,434	<b>7,852</b>	6,504
Other adjustments	<b>(595)</b>	103	<b>(307)</b>	125
Carrying amount of the investments	<b>14,144</b>	13,537	<b>7,545</b>	6,629

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 16. INVESTMENTS IN ASSOCIATES (CONT'D)

### *Summarised statements of comprehensive income*

	Pawnbroking associates 2022 \$'000	Retail associate 2022 \$'000	Retail associate 2021 \$'000
Revenue	<b>21,045</b>	16,527	16,195
Profit after tax, representing total comprehensive income	<b>5,782</b>	4,155	1,862

## 17. OTHER INVESTMENT

	Group and Company 2022 \$'000	2021 \$'000
At fair value through other comprehensive income		
– Equity security (unquoted) Ban Seng Pawnshop Pte Ltd	<b>688</b>	688

The Group has elected to measure this equity security at FVOCI due to the Group's intention to hold this equity instrument for long-term appreciation.

The Group recognised a dividend of \$36,000 (2021: \$52,000) from Ban Seng Pawnshop Pte Ltd during the financial year ended 31 December 2022.

## 18. INVENTORIES

	Group 2022 \$'000	2021 \$'000
<b>Consolidated statement of financial position:</b>		
Commodity inventories at fair value	<b>8,170</b>	8,005
Other inventories at the lower of cost and net realisable value	<b>90,461</b>	70,227
	<b>98,631</b>	78,232

### *Consolidated statement of comprehensive income:*

Recognised in the statement of comprehensive income

- Inventories recognised as an expense in cost of sales
- Allowance for inventories
- Decrease in fair value of inventories less point-of-sale costs

	Group 2022 \$'000	2021 \$'000
<b>190,835</b>	194,214	
<b>5</b>	1	
<b>68</b>	186	

A floating charge has been placed on the inventories with a carrying value of \$98,631,000 (2021: \$78,232,000) as security for bank borrowings (Note 24).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 19. TRADE AND OTHER RECEIVABLES

	Group	Company	
	2022 \$'000	2021 \$'000	2022 \$'000
	2022 \$'000	2021 \$'000	2021 \$'000
<b><i>Trade and other receivables (current)</i></b>			
Trade receivables	<b>643,820</b>	364,349	—
Other receivables	<b>817</b>	1,329	<b>588</b>
Deposits	<b>775</b>	495	<b>11</b>
Loans to subsidiaries	—	—	<b>218,196</b>
Loans to associates	<b>11,533</b>	10,078	<b>11,533</b>
Due from subsidiaries (trade)	—	—	<b>526</b>
Due from subsidiaries (non-trade)	—	—	<b>16,087</b>
Due from associates (trade)	<b>629</b>	659	—
Due from associates (non-trade)	<b>1,006</b>	751	<b>804</b>
	<b>658,580</b>	377,661	<b>247,745</b>
			188,153
<b><i>Trade and other receivables (non-current)</i></b>			
Trade receivables	<b>174,129</b>	262,717	—
Deposits	<b>1,192</b>	1,191	—
	<b>175,321</b>	263,908	—
Total trade and other receivables	<b>833,901</b>	641,569	<b>247,745</b>
Add:			
Cash and bank balances (Note 21)	<b>10,989</b>	14,601	<b>330</b>
Total financial assets carried at amortised cost	<b>844,890</b>	656,170	<b>248,075</b>
			192,436

Trade and other receivables denominated in foreign currencies are as follows:

	Group	Company	
	2022 \$'000	2021 \$'000	2022 \$'000
	2022 \$'000	2021 \$'000	2021 \$'000
<b>Malaysia Ringgit ("MYR")</b>			
United State Dollars ("USD")	—	162	<b>2,739</b>
	—	359	—

A floating charge has been placed on trade and other receivables with a carrying value of \$787,784,000 (2021: \$599,098,000) as security for bank borrowings (Note 24).

*Trade receivables – Pawnbroking*

Loans to customers in the pawnbroking segment are loans which are interest-bearing at rates ranging from 1.0% to 1.5% for the first month and 1.5% for the subsequent 7 months for the years ended 31 December 2022 and 2021. The quantum of loans granted to customers is based on a portion of the value of the articles pledged to the Group. The Group may repossess unredeemed pledged articles after eight months.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 19. TRADE AND OTHER RECEIVABLES (CONT'D)

### *Trade receivables – Secured and unsecured moneylending*

Secured loans to customers in the moneylending segment are loans which are interest-bearing at rates ranging from 6.0% to 12.0% (2021: 5.0% to 12.0%) per annum. The quantum of loans granted to customers is based on a portion of the value of the assets pledged to the Group.

Unsecured loans to customers in the moneylending segment are loans which are interest-bearing at rates ranging from 9.6% to 47.0% (2021: 9.6% to 48.0%) per annum.

### *Trade receivables – Gold trading*

Receivables from customers in the gold trading segment are non-interest bearing and are generally repayable on demand. They are recognised at their original invoice amounts which represent their fair values on initial recognition.

### *Related party balances*

Amounts due from subsidiaries and associates are unsecured, non-interest bearing, repayable on demand and are to be settled in cash.

Loans to associates are unsecured, interest bearing at rates ranging from 6.0% (2021: 6.0%) per annum, repayable on demand and are to be settled in cash.

Loans to subsidiaries are unsecured, interest bearing at rates ranging from 3.0% to 5.5% (2021: 3.0% to 5.0%) per annum, repayable on demand and are to be settled in cash.

### *Expected credit losses*

The movement in allowance for expected credit losses on trade receivables computed based on lifetime ECL is as follows:

	<b>Group</b>	
	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>
<u>Movement in allowance accounts:</u>		
At 1 January	<b>2,289</b>	1,047
Charge for the year	<b>611</b>	1,715
Written off	<b>(115)</b>	(473)
At 31 December	<b>2,785</b>	2,289

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 19. TRADE AND OTHER RECEIVABLES (CONT'D)

*Receivables subject to offsetting arrangements*

The Group regularly purchases and sells commodity inventories with one of its customers. Both parties have an arrangement to settle the net amount due to or from each other on a 30 days' term basis.

The Group's trade receivables and trade payables that are offset are as follows:

	<b>Gross carrying amounts \$'000</b>	<b>Gross amounts offset in the statement of financial position \$'000</b>	<b>Net amounts in the statement of financial position \$'000</b>
<b>31 December 2022</b>			
Trade receivables	502	(23)	479
Trade payables	23	(23)	—
<b>31 December 2021</b>			
Trade receivables	1,008	(6)	1,002
Trade payables	6	(6)	—

## 20. DERIVATIVE ASSETS

	<b>Group</b>	<b>2022 \$'000</b>	<b>2021 \$'000</b>
Derivatives that are designated as hedging instruments carried at fair value:			
Interest rate swaps	394	12	
Analysed as:			
Non-current	394	12	

### Interest rate swap contracts

Under interest rate swap contracts, the Group agrees to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable the Group to mitigate the risk of changing interest rates on the cash flow exposures on the issued floating rate debt. The fair value of interest rate swaps at the reporting date is determined by discounting the future cash flows using the curves at the reporting date and the credit risk inherent in the contract and is disclosed below. The average interest rate is based on the outstanding balances at the end of the reporting period.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 20. DERIVATIVE ASSETS (CONT'D)

### Interest rate swap contracts (Cont'd)

The impact of the hedging instruments on the statement of financial position as at 31 December is as follows:

	Average contracted fixed interest rate	Notional principal value \$'000	Change in fair value used for calculating hedge ineffectiveness \$'000	Carrying amount of the hedging instrument assets \$'000
<b>2022</b> 3 years	<b>2.15%</b>	<b>10,000</b>	<b>382</b>	<b>394</b>
<b>2021</b> 3 years	2.15%	10,000	12	12

The impact of the hedged item on the statement of financial position as at 31 December is as follows:

	Notional amount of the hedged item assets \$'000	Change in value used for calculating hedge ineffectiveness \$'000	Balance in cash flow hedge reserve for continuing hedges \$'000	Balance in cash flow hedge reserve arising from hedging relationships for which hedge accounting is no longer applied \$'000
<b>2022</b> Floating rate borrowings	<b>(10,000)</b>	<b>(382)</b>	<b>394</b>	<b>—</b>
<b>2021</b> Floating rate borrowings	(10,000)	(12)	12	—

## 21. CASH AND BANK BALANCES

	Group		Company	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Cash at banks and on hand	<b>10,989</b>	14,601	<b>330</b>	4,283

Cash at banks do not earn interest.

Cash and bank balances denominated in foreign currencies as at 31 December 2022 and 2021 are not material to the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 21. CASH AND BANK BALANCES (CONT'D)

### *Cash and cash equivalents*

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following at the end of the reporting period:

	<b>Group</b>	
	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>
Cash and bank balances	<b>10,989</b>	14,601
Bank overdrafts (Note 24)	(4,710)	(120)
Cash and cash equivalents	<b>6,279</b>	14,481

A floating charge has been placed on cash and bank balances with a carrying value of \$8,425,000 (2021: \$7,652,000) as security for bank borrowings (Note 24).

## 22. TRADE AND OTHER PAYABLES

	<b>Group</b>		<b>Company</b>	
	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>
<b><i>Trade and other payables (current)</i></b>				
Trade payables	<b>63</b>	10	—	—
Other payables	<b>1,151</b>	1,232	<b>63</b>	87
Due to subsidiaries (trade)	—	—	—	30
Due to subsidiaries (non-trade)	—	—	<b>2,136</b>	649
Due to an associate (non-trade)	<b>338</b>	408	—	—
Due to shareholders	<b>25</b>	19	—	—
Loans from subsidiaries	—	—	<b>12,932</b>	11,757
Loans from shareholders	<b>2,913</b>	3,104	—	—
	<b>4,490</b>	4,773	<b>15,131</b>	12,523
<b><i>Other payables (non-current)</i></b>				
Deposits	<b>76</b>	39	—	—
Total trade and other payables	<b>4,566</b>	4,812	<b>15,131</b>	12,523
Add/(less):				
Accrued operating expenses (Note 23)	<b>5,624</b>	5,223	<b>1,345</b>	1,793
Interest-bearing loans and borrowings (Note 24)	<b>610,466</b>	442,569	<b>62,046</b>	25,000
Loan from an unrelated party (Note 24)	<b>(1,724)</b>	(1,742)	—	—
Total financial liabilities carried at amortised cost	<b>618,932</b>	450,862	<b>78,522</b>	39,316

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 22. TRADE AND OTHER PAYABLES (CONT'D)

Trade and other payables denominated in foreign currency are as follows:

	Group		Company	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Malaysia Ringgit ("MYR")	<b>335</b>	372	—	27

Trade payables amounting to \$23,000 (2021: \$6,000) were offset against trade receivables from the same counterparty (Note 19).

### *Trade and other payables*

Trade and other payables are unsecured and non-interest bearing. Trade payables are repayable on demand while other payables are generally on 30 days' terms.

### *Related party balances*

Amounts due to subsidiaries, an associate and shareholders are unsecured, non-interest bearing, repayable on demand and are to be settled in cash.

Loans from subsidiaries are unsecured, interest bearing at 4.5% (2021: 3.0%) per annum and are repayable on demand.

Loans from shareholders are unsecured, interest bearing at rates ranging from 1.5% to 4.5% (2021: 1.5% to 3.0%) per annum and are repayable on demand.

## 23. OTHER LIABILITIES

	Group		Company	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Accrued operating expenses	<b>5,624</b>	5,223	<b>1,345</b>	1,793
Advances from customers	<b>985</b>	817	—	—
	<b>6,609</b>	6,040	<b>1,345</b>	1,793

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 24. INTEREST-BEARING LOANS AND BORROWINGS

	Group		Company	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
<b>Current</b>				
Loan from an unrelated party	<b>1,724</b>	1,742	—	—
Bank overdrafts	<b>4,710</b>	120	<b>1,646</b>	—
Commercial papers	<b>55,400</b>	20,000	<b>55,400</b>	20,000
Bank loans	<b>515,330</b>	381,647	<b>5,000</b>	5,000
	<b>577,164</b>	403,509	<b>62,046</b>	25,000
<b>Non-current</b>				
Bank loans	<b>33,302</b>	39,060	—	—
Total loans and borrowings	<b>610,466</b>	442,569	<b>62,046</b>	25,000

### *Loan from an unrelated party*

This refers to a loan of physical gold from an unrelated party which is unsecured, repayable on demand, and carried at fair value through profit or loss. The repayment of the loan principal is to be settled in physical gold, whereas the interest payable is to be settled in cash. The fair value of the loan is determined directly by reference to the bid price quotation of gold at the end of the reporting period.

### *Bank overdrafts*

Bank overdrafts are repayable on demand and secured by a fixed and floating charge on all assets of certain subsidiaries and personal guarantees by certain directors of a subsidiary.

### *Commercial papers*

The Company has a \$100 million multi-tranche unsecured commercial paper facility programme.

At 31 December 2022, the balance comprised a \$10,260,000 six-month commercial paper (Series 1) with maturity on 10 May 2023 and a \$45,140,000 three-month commercial paper (Series 5) with maturity on 22 March 2023.

At 31 December 2021, the balance comprised a \$20,000,000 three-month commercial paper (Series 1) which was fully settled together with interest upon maturity on 16 February 2022.

### *Bank loans*

Bank loans are repayable on demand, except for bank loans amounting to \$40,453,000 (2021: \$48,805,000) with remaining tenures ranging from 1 to 20 years (2021: 1 to 14 years). Bank loans are secured by a fixed and floating charge on all assets of certain subsidiaries, corporate guarantees by the Company and personal guarantees by certain directors of a subsidiary.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 24. INTEREST-BEARING LOANS AND BORROWINGS (CONT'D)

The annual interest rates of total borrowings at the end of the reporting period are as follows:

	Group		Company	
	2022 %	2021 %	2022 %	2021 %
Loan from an unrelated party	<b>2.50</b>	2.50	—	—
Bank overdrafts	<b>5.00</b>	4.25 – 5.00	—	—
Commercial papers	<b>5.00 – 5.20</b>	2.30	<b>5.00 – 5.20</b>	2.30
Bank loans	<b>2.00 – 5.90</b>	1.44 – 3.05	<b>5.20</b>	2.00 – 3.05

A reconciliation of liabilities arising from financing activities is as follows:

	Non-cash changes						
	1 January \$'000	Cash flows* \$'000	Net additions of lease liabilities \$'000	Accretion of interest \$'000		Other \$'000	31 December \$'000
				Interest \$'000	Other \$'000		
<b>2022</b>							
Loan from an unrelated party	<b>1,742</b>	—	—	—	(18)	—	<b>1,724</b>
Commercial papers	<b>20,000</b>	<b>35,400</b>	—	—	—	—	<b>55,400</b>
Bank loans	<b>420,707</b>	<b>127,925</b>	—	—	—	—	<b>548,632</b>
Lease liabilities	<b>7,927</b>	<b>(5,644)</b>	<b>5,878</b>	<b>302</b>	—	—	<b>8,463</b>
	<b>450,376</b>	<b>157,681</b>	<b>5,878</b>	<b>302</b>	<b>(18)</b>	—	<b>614,219</b>
<b>2021</b>							
Loan from an unrelated party	1,768	—	—	—	(26)	—	1,742
Term notes	49,967	(50,000)	—	—	33	—	—
Commercial papers	—	20,000	—	—	—	—	20,000
Bank loans	256,440	164,267	—	—	—	—	420,707
Lease liabilities	7,486	(5,343)	5,497	287	—	—	7,927
	<b>315,661</b>	<b>128,924</b>	<b>5,497</b>	<b>287</b>	<b>7</b>	—	<b>450,376</b>

\* Cash flows for lease liabilities include interest paid of \$302,000 (2021: \$287,000)

The 'other' column relates to net fair value gain on loan from a related party and amortisation of term notes issuance expense.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 25. LEASES

### (a) As a lessee

The Group has lease contracts for property in relation to its outlets and office premises. Leases of property generally have lease terms ranging from one to six years. Generally, lease terms do not contain restrictions on the Group's activities concerning dividends, additional debt or further leases.

There are several lease contracts that include extension and termination options.

The Group also has certain leases of equipment with lease terms of 12 months or less and leases of equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the year:

<b>Property</b>	<b>Group</b>		<b>Company</b>	
	<b>2022 \$'000</b>	<b>2021 \$'000</b>	<b>2022 \$'000</b>	<b>2021 \$'000</b>
At 1 January	<b>7,746</b>	7,302	<b>14</b>	42
Additions/modifications	<b>5,923</b>	5,497	<b>95</b>	–
Retirement	<b>(44)</b>	–	<b>–</b>	–
Depreciation	<b>(5,383)</b>	(5,053)	<b>(27)</b>	(28)
At 31 December	<b>8,242</b>	7,746	<b>82</b>	14

Set out below are the carrying amounts of lease liabilities and the movements during the year:

<b>Property</b>	<b>Group</b>		<b>Company</b>	
	<b>2022 \$'000</b>	<b>2021 \$'000</b>	<b>2022 \$'000</b>	<b>2021 \$'000</b>
As at 1 January	<b>7,927</b>	7,486	<b>15</b>	43
Additions/modifications	<b>5,923</b>	5,497	<b>95</b>	–
Accretion of interest	<b>302</b>	287	<b>2</b>	1
Payments	<b>(5,644)</b>	(5,343)	<b>(29)</b>	(29)
Retirement	<b>(45)</b>	–	<b>–</b>	–
As at 31 December	<b>8,463</b>	7,927	<b>83</b>	15
Current	<b>4,751</b>	4,363	<b>26</b>	15
Non-current	<b>3,712</b>	3,564	<b>57</b>	–

The maturity analysis of lease liabilities is disclosed in Note 32.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 25. LEASES (CONT'D)

### (a) As a lessee (Cont'd)

The following are the amounts recognised in profit or loss:

	Group		Company	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Depreciation of right-of-use assets	<b>5,383</b>	5,053	<b>27</b>	28
Interest expense on lease liabilities	<b>302</b>	287	<b>2</b>	1
Gain on retirement of right-of-use assets	<b>(1)</b>	–	<b>–</b>	–
Lease expense not capitalised in lease liabilities:				
– Short-term leases	<b>521</b>	527	<b>74</b>	66
– Leases of low-value assets	<b>1</b>	1	<b>–</b>	–
Total amount recognised in profit or loss	<b>6,206</b>	5,868	<b>103</b>	95

The Group had total cash outflows for leases of \$6,166,000 in 2022 (2021: \$5,871,000). The Group also had non-cash additions to right-of-use assets and lease liabilities of \$5,923,000 in 2022 (2021: \$5,497,000).

#### Extension options

The Group has several lease contracts that include extension options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to extend the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise the extension. After the commencement date, the Group reassesses the lease term whether there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to extend.

At 31 December 2022, the potential future undiscounted cash outflows of approximately \$13,444,000 (2021: \$13,314,000) have not been included in lease liabilities because the Group is not reasonably certain that the leases will be extended.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 25. LEASES (CONT'D)

### (b) As a lessor

The Group has entered into operating leases on its properties. These leases have terms ranging between one to three years.

Rental income recognised during the year amounted to \$739,000 (2021: \$689,000).

Future minimum rentals receivable under non-cancellable operating leases as at 31 December are as follows:

	<b>Group</b>	
	<b>2022</b> \$'000	<b>2021</b> \$'000
Within one year	<b>452</b>	576
After one year but not more than five years	<b>131</b>	423
	<b>583</b>	999

## 26. PROVISIONS

	<b>Group</b>	
	<b>2022</b> \$'000	<b>2021</b> \$'000
<b>Provision for restoration costs:</b>		
At 1 January	<b>508</b>	421
Arose during the year	<b>38</b>	87
Write-back	<b>(24)</b>	—
At 31 December	<b>522</b>	508

Provision for restoration costs is the estimated costs to dismantle or remove plant and equipment or restore leased premises to their original condition upon the expiry of leases.

## 27. SHARE CAPITAL AND TREASURY SHARES

<b>Group and Company</b>	<b>No. of ordinary shares</b>		<b>Amount</b>	
	<b>Issued share capital '000</b>	<b>Treasury shares '000</b>	<b>Share capital \$'000</b>	<b>Treasury shares \$'000</b>
Balance at 1 January 2022	<b>698,507</b>	(100)	<b>133,745</b>	(26)
Shares issued under scrip dividend scheme	<b>33,182</b>	—	<b>11,348</b>	—
Balance at 31 December 2022	<b>731,689</b>	(100)	<b>145,093</b>	(26)
Balance at 1 January 2021	582,106	(100)	91,971	(26)
Shares issued pursuant to rights issue, net of share issuance expense	116,401	—	41,774	—
Balance at 31 December 2021	<b>698,507</b>	(100)	<b>133,745</b>	(26)

The holders of ordinary shares (except treasury shares) are entitled to receive dividends as and when declared by the Company. All ordinary shares (except treasury shares) carry one vote per share without restrictions. The ordinary shares have no par value.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 27. SHARE CAPITAL AND TREASURY SHARES (CONT'D)

On 28 June 2022, the Company issued 33,182,000 ordinary shares under the Company's scrip dividend scheme.

On 31 May 2021, the Company issued 116,401,000 ordinary shares pursuant to a non-renounceable non-underwritten rights issue.

Treasury shares relate to ordinary shares of the Company that is held by the Company.

## 28. OTHER RESERVES

	<b>Group</b>	
	<b>2022</b> <b>\$'000</b>	<b>2021</b> <b>\$'000</b>
Capital reserve	<b>2,025</b>	2,025
Merger reserve	<b>(7,599)</b>	(7,599)
Foreign currency translation reserve	<b>(2,701)</b>	(1,243)
Cash flow hedge reserve	<b>394</b>	12
	<b>(7,881)</b>	(6,805)

*Capital reserve*

The capital reserve arose from the issuance of bonus shares by subsidiaries and the disposal of shares of a subsidiary without loss of control.

*Merger reserve*

The merger reserve represents the difference between the consideration paid and the share capital of the subsidiaries when entities under common control are accounted for by applying the pooling of interest method, as described in Note 2.4 of the financial statements.

*Foreign currency translation reserve*

The foreign currency translation reserve represents exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency.

*Cash flow hedge reserve*

The cash flow hedge reserve comprises the cumulative net change in the fair value of hedging instruments. Amounts accumulated in the reserve are reclassified in the periods when the hedged item affects profit or loss.

## 29. COMMITMENTS AND CONTINGENCIES

### **Commitments**

At 31 December 2022, the Group had commitments of \$4,085,000 relating to the purchase of property.

### **Guarantees**

The Group has provided corporate guarantees to banks for an aggregate amount of \$20,832,000 (2021: \$16,031,000) in respect of bank facilities utilised by certain associates.

The Company has provided corporate guarantees to banks for an aggregate amount of \$567,527,000 (2021: \$431,857,000) in respect of bank facilities utilised by certain subsidiaries and associates.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 30. FAIR VALUE OF ASSETS AND LIABILITIES

### (a) Fair value hierarchy

The Group categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

Level 1 – Quoted prices (unadjusted) in active market for identical assets or liabilities that the Group can access at the measurement date,

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and

Level 3 – Unobservable inputs for the asset or liability.

Fair value measurements that use inputs of different hierarchy levels are categorised in its entirety at the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

### (b) Assets and liabilities measured at fair value

The following table shows an analysis of each class of assets and liabilities measured at fair value at the end of the reporting period:

<b>Fair value measurements at the end of the reporting period using</b>					
	<b>Note</b>	<b>Quoted prices in active markets for identical instruments (Level 1) \$'000</b>	<b>Significant observable inputs other than quoted prices (Level 2) \$'000</b>	<b>Significant unobservable inputs (Level 3) \$'000</b>	<b>Total \$'000</b>
<b>Group 2022</b>					
<b>Financial assets:</b>					
At FVOCI					
Unquoted equity security	17	–	–	688	688
Derivative assets	20	–	394	–	394
		–	394	688	1,082
<b>Non-financial assets:</b>					
Commodity inventories	18	<b>8,170</b>	–	–	<b>8,170</b>
<b>Non-financial liabilities:</b>					
Loan from an unrelated party	24	<b>(1,724)</b>	–	–	<b>(1,724)</b>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 30. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

### (b) Assets and liabilities measured at fair value (Cont'd)

	Note	Fair value measurements at the end of the reporting period using			Total \$'000		
		Quoted prices in active markets for identical instruments (Level 1) \$'000	Significant observable inputs other than quoted prices (Level 2) \$'000	Significant unobservable inputs (Level 3) \$'000			
<b>Group 2021</b>							
<b>Financial assets:</b>							
<i>At FVOCI</i>							
Unquoted equity security	17	–	–	688	688		
Derivative assets	20	–	12	–	12		
		–	12	688	700		
<b>Non-financial assets:</b>							
Commodity inventories	18	8,005	–	–	8,005		
<b>Non-financial liabilities:</b>							
Loan from an unrelated party	24	(1,742)	–	–	(1,742)		

### (c) Fair value measurements

#### *Commodity inventories at fair value*

The fair value as disclosed in the table above is determined based on an assessment of the purity of gold and the bid price quotation of gold at the end of the reporting period.

#### *Loan from an unrelated party*

The fair value as disclosed in the table above is determined directly by reference to the bid price quotation of gold at the end of the reporting period.

#### *Derivative assets*

The fair value is determined using the present value of the estimated future cash flows based on quoted swap rates, future prices and interbank borrowing rates.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## **30. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)**

### **(c) Fair value measurements (Cont'd)**

#### *Unquoted equity security*

The fair value of the unquoted equity security is determined using the dividend discount model, adjusted for factors such as the cost of equity and lack of market liquidity.

In selecting appropriate valuation models and inputs to be adopted for each valuation that uses significant unobservable inputs, management will calibrate the valuation models and inputs to actual market transactions that are relevant to the valuation if such information is reasonably available. For valuations that are sensitive to the unobservable inputs used, management will use a minimum of two valuation approaches to allow for cross-checks.

Significant changes in fair value measurements from period to period are evaluated for reasonableness. Key drivers of the changes are identified and assessed for reasonableness against relevant information from independent sources, or internal sources if necessary and appropriate.

## **31. SEGMENT INFORMATION**

### ***Business segments***

The segment reporting format is determined to be business segments as the Group's risks and rates of return are affected predominantly by differences in the products sold and services rendered. The operating businesses are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and services, and serves different markets.

The Group is organised into four operating business segments, namely:

- (a) Pawnbroking;
- (b) Retail and trading of jewellery and gold;
- (c) Moneylending; and
- (d) Other operations including investment holding and provision of other support services.

### ***Allocation basis***

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income tax payable, deferred tax liabilities and deferred tax assets.

Segment revenue, expenses and results include transfers between business segments. These transfers are eliminated on consolidation.

Non-cash items are not material to the financial statements and have not been separately presented.

### ***Geographical information***

As the Group's business activities are mainly conducted in Singapore, with its non-current assets mainly located in Singapore, information about geographical areas is not relevant to the Group.

### ***Information about major customers***

Revenue from ten major customers amounted to \$111,322,000 (2021: \$124,511,000), arising from the retail and trading of jewellery and gold segment.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 31. SEGMENT INFORMATION (CONT'D)

	Pawnbroking \$'000	Retail and trading of jewellery and gold \$'000	Moneylending \$'000	Others \$'000	Adjustments and eliminations \$'000	Notes	Group \$'000
<b>2022</b>							
Revenue from external customers	<b>33,851</b>	<b>209,893</b>	<b>43,320</b>	—	—		<b>287,064</b>
Inter-segment revenue	<b>22,713</b>	—	—	—	(22,713)	A	—
<b>Results:</b>							
Facility fee income	—	—	<b>3,537</b>	—	—		<b>3,537</b>
Interest income	—	—	—	<b>10,689</b>	(10,006)	A	<b>683</b>
Allowance for inventories	—	(5)	—	—	—		(5)
Allowance for expected credit losses on trade receivables	(537)	—	(74)	—	—		(611)
Depreciation of property, plant and equipment	(429)	(193)	(26)	(912)	—		(1,560)
Depreciation of right-of-use assets	(1,298)	(786)	—	(3,299)	—		(5,383)
Finance costs	(6,073)	(1,525)	(17,148)	(2,449)	<b>10,006</b>		(17,189)
Share of results of associates	—	—	—	<b>4,255</b>	—		<b>4,255</b>
Segment profit	<b>9,557</b>	<b>6,971</b>	<b>23,471</b>	<b>9,073</b>	<b>4,255</b>	B	<b>53,327</b>
Income tax expense	(1,519)	(1,189)	(3,889)	(1,701)	—		(8,298)
<b>Assets:</b>							
Segment assets	<b>270,934</b>	<b>101,761</b>	<b>571,660</b>	<b>146,595</b>	(80,576)	C	<b>1,010,374</b>
Capital expenditure	<b>2,014</b>	<b>1,198</b>	<b>101</b>	<b>3,119</b>	—		<b>6,432</b>
Segment liabilities	<b>179,917</b>	<b>53,262</b>	<b>313,927</b>	<b>83,521</b>	<b>10,740</b>	D	<b>641,367</b>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 31. SEGMENT INFORMATION (CONT'D)

	Pawnbroking \$'000	Retail and trading of jewellery and gold \$'000	Moneylending \$'000	Others \$'000	Adjustments and eliminations \$'000	Notes	Group \$'000
<b>2021</b>							
Revenue from external customers	28,600	212,952	33,960	–	–		275,512
Inter-segment revenue	26,577	–	–	–	(26,577)	A	–
<b>Results:</b>							
Facility fee income	–	–	2,662	–	–		2,662
Interest income	–	–	–	7,935	(7,412)	A	523
Allowance for inventories	–	(1)	–	–	–		(1)
Allowance for expected credit losses on trade receivables	(673)	–	(1,042)	–	–		(1,715)
Depreciation of property, plant and equipment	(524)	(243)	(25)	(800)	–		(1,592)
Depreciation of right-of-use assets	(1,167)	(784)	–	(3,102)	–		(5,053)
Finance costs	(3,286)	(964)	(9,728)	(2,002)	7,412		(8,568)
Share of results of associates	–	–	–	3,910	–		3,910
Segment profit	9,368	8,582	20,967	6,773	3,910	B	49,600
Income tax expense	(1,221)	(1,380)	(3,434)	(1,475)	–		(7,510)
<b>Assets:</b>							
Segment assets	225,285	82,363	425,142	141,934	(75,601)	C	799,123
Capital expenditure	1,131	1,491	271	5,322	–		8,215
Segment liabilities	147,570	47,295	217,860	47,203	11,790	D	471,718

### Notes

- A Inter-segment revenues and income are eliminated on consolidation.
- B The following items are added to segment profit to arrive at "profit before tax" presented in the consolidated statement of comprehensive income:

	Group	
	2022 \$'000	2021 \$'000
Share of results of associates	4,255	3,910

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 31. SEGMENT INFORMATION (CONT'D)

### Notes (Cont'd)

- C The following items are deducted from segment assets to arrive at total assets reported in the consolidated statement of financial position:

	<b>Group</b>	
	<b>2022</b> \$'000	<b>2021</b> \$'000
Inter-segment assets	(80,576)	(75,601)

- D The following items are added to segment liabilities to arrive at total liabilities reported in the consolidated statement of financial position:

	<b>Group</b>	
	<b>2022</b> \$'000	<b>2021</b> \$'000
Deferred tax liabilities	1,569	1,635
Income tax payable	(22)	(71)
Inter-segment liabilities	9,193	10,226
	<b>10,740</b>	<b>11,790</b>

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group and the Company are exposed to financial risks arising from its operations and the use of financial instruments. The key financial risks include credit risk, liquidity risk, interest rate risk, foreign currency risk and market price risk. The board of directors reviews and agrees policies and procedures for the management of these risks, which are executed by the Chief Financial Officer. The Audit Committee provides independent oversight to the effectiveness of the risk management process. It is, and has been throughout the current and previous financial year, the Group's policy that no trading in derivatives for speculative purposes shall be undertaken.

The following sections provide details regarding the Group's and the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks.

### (a) Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations. The Group's and the Company's exposure to credit risk arises primarily from trade and other receivables. For other financial assets (including cash and bank balances), the Group and the Company minimise credit risk by dealing exclusively with high credit rating counterparties.

The Group's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## **32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)**

### **(a) Credit risk (Cont'd)**

The Group considers the probability of default upon initial recognition of financial assets and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period.

The Group has determined the default event on a financial asset based on the Group's historical information, internal credit risk management practices, and statutory requirements of the Singapore Law. Default event on trade receivables from the pawnbroking segment is determined to be when the counterparty fails to make contractual payments more than eight months past due. Default event on trade receivables from the moneylending, and retail and trading of jewellery and gold segments is determined to be when the counterparty fails to make contractual payments more than 60 to 180 days past due.

The Group considers "low risk" to be an investment grade credit rating with at least one major rating agency for those investments with credit rating. To assess whether there is a significant increase in credit risk, the Group compares the risk of a default occurring on the asset as at reporting date with the risk of default as at the date of initial recognition. The Group considers available reasonable and supportive forward-looking information which includes the following indicators:

- Internal credit rating;
- External credit rating;
- Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the borrower's ability to meet its obligations;
- Actual or expected significant changes in the operating results of the borrower;
- Significant increases in credit risk on other financial instruments of the same borrower;
- Significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements; and
- Significant changes in the expected performance and behaviour of the borrower, including changes in the payment status of borrowers in the group and changes in the operating results of the borrower.

Regardless of the analysis above, a significant increase in credit risk is presumed if a debtor is more than 30 days past due in making contractual payment.

The Group determined that its financial assets are credit-impaired when:

- There is significant difficulty of the issuer or the borrower;
- A breach of contract, such as a default or past due event;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; and
- There is a disappearance of an active market for that financial asset because of financial difficulty.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (a) Credit risk (Cont'd)

The Group assesses a loan or receivable for potential write-off based on the nature and segment of the loan or receivable. Trade receivables from the pawnbroking segment are categorised for potential write-off when a debtor fails to make contractual payments more than eight months past due. Trade receivables from the moneylending, and retail and trading of jewellery and gold segments are categorised for potential write-off when a debtor fails to make contractual payments more than 60 to 180 days past due. Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. Where loans and receivables have been written off, the Group continues to engage enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in profit or loss.

The loss allowance for the Group's trade receivables held at amortised cost as at the end of the reporting period reconciles to the opening loss allowance as follows:

*Loss allowance for the Group's trade receivables*

	2022 \$'000	2021 \$'000
At 1 January	<b>2,289</b>	1,047
<i>Loss allowance measured with the general approach:</i>		
Lifetime ECL		
– Credit risk has increased significantly since initial recognition	<b>611</b>	1,715
ECL written off	<b>(115)</b>	(473)
At 31 December	<b>2,785</b>	2,289

The gross carrying amount of trade receivables is disclosed in Note 19.

The following are credit risk management practices and information about amounts arising from expected credit losses for each class of financial assets.

#### (i) Trade receivables – Pawnbroking segment

The Group uses two categories of internal credit risk ratings for pawnbroking trade receivables which reflect their credit risk and how the loss allowance is determined. These internal credit risk ratings are determined through incorporating both qualitative and quantitative information that builds on information specific to the counterparty and other external information that could affect the counterparty's behaviour.

The Group computes expected credit loss for this group of financial assets using the probability of default approach. In calculating the expected credit loss, the Group considers implied probability of default from historical non-renewal and non-redemption data, and adjusts for forward-looking macroeconomic data obtained from the monitoring process of the volatility of market prices of gold.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (a) Credit risk (Cont'd)

#### (i) Trade receivables – Pawnbroking segment (Cont'd)

A summary of the Group's internal grading category used in the computation of the Group's expected credit loss model for the trade receivables from the pawnbroking segment is as follows:

<b>Category</b>	<b>Definition of category</b>	<b>Basis for recognition of expected credit loss allowance</b>	<b>Basis for calculating interest income</b>
Grade I	Customers have a low risk of default and a strong capacity to meet contractual cash flows, and receivables for which there is a significant increase in credit risk; as significant increase in credit risk is presumed if interest and/or principal repayments are 30 days past due.	8-month expected credit loss which represents lifetime expected credit loss	Gross carrying amount
Grade II	Interest and/or principal repayments are eight months past due.	Lifetime expected credit loss	Amortised cost of carrying amount (net of credit loss allowance)

There are no significant changes to estimation techniques or assumptions made during the reporting period.

#### (ii) Trade receivables – Moneylending segment

The Group uses three categories of internal credit risk ratings for trade receivables from its moneylending business which reflect their credit risk and how the loss allowance is determined. These internal credit risk ratings are determined through incorporating both qualitative and quantitative information that builds on information from the Credit Bureau Singapore supplemented with information specific to the counterparty and other external information that could affect the counterparty's behaviour.

The Group computes expected credit loss for this group of financial assets using the probability of default approach. In calculating the expected credit loss, the Group considers implied probability of default from the external rating agency where available and historical loss rates for each category of counterparty, and adjusts for forward-looking macroeconomic data such as, amongst others, GDP growth, property prices and motor vehicle prices.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (a) Credit risk (Cont'd)

#### (ii) Trade receivables – Moneylending segment (Cont'd)

A summary of the Group's internal grading category in the computation of the Group's expected credit loss model for the trade receivables from the moneylending segment is as follows:

<b>Category</b>	<b>Definition of category</b>	<b>Basis for recognition of expected credit loss allowance</b>	<b>Basis for calculating interest income</b>
Grade I	Customers have a low risk of default and a strong capacity to meet contractual cash flows.	12-month expected credit loss	Gross carrying amount
Grade II	Receivables for which there is a significant increase in credit risk; as significant increase in credit risk is presumed if interest and/or principal repayments are 30 days past due.	Lifetime expected credit loss	Gross carrying amount
Grade III	Interest and/or principal repayments are 60 to 180 days past due.	Lifetime expected credit loss	Amortised cost of carrying amount (net of credit loss allowance)

There are no significant changes to estimation techniques or assumptions made during the reporting period.

#### (iii) Trade receivables – Retail and trading of jewellery and gold segment

The Group provides for lifetime expected credit losses of trade receivables from the retail and trading of jewellery and gold segment using a provision matrix. The provision rates are determined based on the Group's historical observed default rates analysed in accordance to days past due by grouping of customers. The expected credit losses incorporate forward-looking information such as forecast of gold prices as the economic conditions.

#### *Excessive risk concentration*

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political and other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

In order to avoid excessive concentration of risk, the Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risk are controlled and managed accordingly. Selective hedging is used within the Group to manage risk concentrations at both the relationship and industry levels. The Group does not apply hedge accounting.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## **32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)**

### **(a) Credit risk (Cont'd)**

#### (iii) Trade receivables – Retail and trading of jewellery and gold segment (Cont'd)

##### *Exposure to credit risk*

At the end of the reporting period, the Group's and the Company's maximum exposure to credit risk is represented by the carrying amount of each class of financial assets recognised in the statements of financial position, and the corporate guarantees as disclosed in Note 29.

##### *Credit risk concentration profile*

The Group determines concentrations of credit risk by monitoring the industry sector profile of its trade receivables on an ongoing basis.

At the end of the reporting period, approximately 32% (2021: 33%) of the Group's trade receivables were due from ten major debtors within the moneylending segment.

##### *Financial assets that are neither past due nor impaired*

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Group. Cash and bank balances are placed with reputable financial institutions or companies with high credit ratings and no history of default.

##### *Financial assets that are either past due or impaired*

Information regarding financial assets that are either past due or impaired is in Note 19.

### **(b) Liquidity risk**

Liquidity risk is the risk that the Group or the Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's and the Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group's and the Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities.

The Group monitors and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations and mitigate the effect of fluctuations in cash flows. The Group also monitors its trade receivables balances against the Group's interest-bearing loans and borrowings. As at the end of the reporting period, more than 95% of the Group's trade receivables are secured with collateralised assets.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (b) Liquidity risk (Cont'd)

*Analysis of financial instruments by remaining contractual maturities*

The table below summarises the maturity profile of the Group's and the Company's financial assets and liabilities at the end of the reporting period based on contractual undiscounted repayment obligations.

	One year or less \$'000	One to five years \$'000	Over five years \$'000	Total \$'000
<b>Group 2022</b>				
<b>Financial assets:</b>				
Trade and other receivables	<b>688,374</b>	<b>169,194</b>	<b>30,902</b>	<b>888,470</b>
Cash and bank balances	<b>10,989</b>	—	—	<b>10,989</b>
Derivative assets	—	<b>394</b>	—	<b>394</b>
Total undiscounted financial assets	<b>699,363</b>	<b>169,588</b>	<b>30,902</b>	<b>899,853</b>
<b>Financial liabilities:</b>				
Trade and other payables	<b>4,490</b>	<b>76</b>	—	<b>4,566</b>
Accrued operating expenses	<b>5,624</b>	—	—	<b>5,624</b>
Lease liabilities	<b>4,973</b>	<b>3,842</b>	—	<b>8,815</b>
Interest-bearing loans and borrowings	<b>577,089</b>	<b>27,008</b>	<b>8,620</b>	<b>612,717</b>
Total undiscounted financial liabilities	<b>592,176</b>	<b>30,926</b>	<b>8,620</b>	<b>631,722</b>
Total net undiscounted financial assets	<b>107,187</b>	<b>138,662</b>	<b>22,282</b>	<b>268,131</b>
<b>Group 2021</b>				
<b>Financial assets:</b>				
Trade and other receivables	392,780	258,840	38,397	690,017
Cash and bank balances	14,601	—	—	14,601
Derivative assets	—	12	—	12
Total undiscounted financial assets	407,381	258,852	38,397	704,630
<b>Financial liabilities:</b>				
Trade and other payables	4,773	39	—	4,812
Accrued operating expenses	5,223	—	—	5,223
Lease liabilities	4,536	3,680	—	8,216
Interest-bearing loans and borrowings	404,118	33,746	8,271	446,135
Total undiscounted financial liabilities	418,650	37,465	8,271	464,386
Total net undiscounted financial (liabilities)/assets	(11,269)	221,387	30,126	240,244

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (b) Liquidity risk (Cont'd)

*Analysis of financial instruments by remaining contractual maturities (Cont'd)*

	One year or less \$'000	One to five years \$'000	Total \$'000
<b>Company</b>			
<b>2022</b>			
<b>Financial assets:</b>			
Trade and other receivables	<b>247,745</b>	—	<b>247,745</b>
Cash and bank balances	<b>330</b>	—	<b>330</b>
Total undiscounted financial assets	<b>248,075</b>	—	<b>248,075</b>
<b>Financial liabilities:</b>			
Trade and other payables	<b>15,131</b>	—	<b>15,131</b>
Accrued operating expenses	<b>1,345</b>	—	<b>1,345</b>
Lease liabilities	<b>29</b>	<b>59</b>	<b>88</b>
Interest-bearing loans and borrowings	<b>62,750</b>	—	<b>62,750</b>
Total undiscounted financial liabilities	<b>79,255</b>	<b>59</b>	<b>79,314</b>
Total net undiscounted financial assets/(liabilities)	<b>168,820</b>	<b>(59)</b>	<b>168,761</b>
<b>2021</b>			
<b>Financial assets:</b>			
Trade and other receivables	188,153	—	188,153
Cash and bank balances	4,283	—	4,283
Total undiscounted financial assets	192,436	—	192,436
<b>Financial liabilities:</b>			
Trade and other payables	12,523	—	12,523
Accrued operating expenses	1,793	—	1,793
Lease liabilities	15	—	15
Interest-bearing loans and borrowings	26,117	—	26,117
Total undiscounted financial liabilities	40,448	—	40,448
Total net undiscounted financial assets	151,988	—	151,988

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (b) *Liquidity risk (Cont'd)*

The table below shows the contractual expiry of the Group's and the Company's contingent liabilities and commitments. The maximum amount of the financial guarantee contracts is allocated to the earliest period in which the guarantee could be called, which is within one year or less.

	One year or less	2022	2021
	\$'000	\$'000	\$'000
<b>Group</b>			
Financial guarantees	<b>20,832</b>	16,031	
<b>Company</b>			
Financial guarantees	<b>567,527</b>	431,857	

### (c) *Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of the Group's and the Company's financial instruments will fluctuate because of changes in market interest rates. The Group's and the Company's exposure to interest rate risk arises primarily from their loans and borrowings. The Group's and the Company's loans and borrowings at floating rates are contractually repriced at intervals of six months or less (2021: six months or less) from the end of the reporting period.

#### *Sensitivity analysis for interest rate risk*

At the end of the reporting period, if SGD interest rates had been 50 (2021: 50) basis points lower/higher with all other variables held constant, the Group's profit before tax would have been \$3,052,000 (2021: \$2,213,000) higher/lower, arising mainly as a result of lower/higher interest expense on floating rate loans and borrowings.

### (d) *Foreign currency risk*

The Group has no significant exposure to foreign currency risks arising from transactions and balances denominated in a currency other than its functional currency, primarily MYR and USD.

The Group is also exposed to currency translation risk arising from its net investments in Malaysia. The Group's net investments in Malaysia are not hedged as currency positions in MYR are considered to be long-term in nature.

### (e) *Market price risk*

Market price risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market prices (other than interest or exchange rates). The Group is exposed to gold commodity price risk arising from its gold commodity inventories and its loan from an unrelated party which is to be repaid in gold. The carrying values of the gold commodity inventories and the loan from an unrelated party are held at fair value based on the bid price quotation of gold at the end of the reporting period.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (e) Market price risk (Cont'd)

*Sensitivity analysis for commodity price risk*

At the end of the reporting period, if gold commodity prices had been 5% (2021: 5%) higher/lower with all other variables held constant, the Group's profit before tax would have been \$322,000 (2021: \$313,000) higher/lower, arising as a result of an increase/decrease in the fair value of the gold commodity inventories and the loan from an unrelated party.

## 33. CAPITAL MANAGEMENT

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2022 and 2021.

The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group includes within net debt, interest-bearing loans and borrowings, lease liabilities, trade and other payables, other liabilities, less cash and bank balances. Capital refers to equity attributable to owners of the Company.

	Note	2022 \$'000	2021 \$'000	Group
Interest-bearing loans and borrowings	24	<b>610,466</b>	442,569	
Lease liabilities	25	<b>8,463</b>	7,927	
Trade and other payables	22	<b>4,566</b>	4,812	
Other liabilities	23	<b>6,609</b>	6,040	
Less: Cash and bank balances	21	<b>(10,989)</b>	(14,601)	
Net debt		<b>619,115</b>	446,747	
Equity attributable to owners of the Company		<b>363,888</b>	322,321	
Capital and net debt		<b>983,003</b>	769,068	
Gearing ratio		<b>63%</b>	58%	

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2022

## 34. DIVIDENDS

	Group and Company	
	2022 \$'000	2021 \$'000
<b><i>Declared and paid during the financial year:</i></b>		
<i>Dividends on ordinary shares:</i>		
– Final exempt (one-tier) dividend for 2021: 1.88 cents (2020: 1.80 cents) per share	<b>13,130</b>	10,474
<b><i>Proposed but not recognised as a liability as at 31 December:</i></b>		
<i>Dividends on ordinary shares, subject to shareholders' approval at the AGM:</i>		
– Final exempt (one-tier) dividend for 2022: 2.00 cents (2021: 1.88 cents) per share	<b>14,632</b>	13,130

## 35. EVENT OCCURRING AFTER THE REPORTING PERIOD

On 22 March 2023, the Company issued a \$45,020,000 three-month commercial paper (Series 6) under the \$100 million multi-tranche unsecured commercial paper facility programme with maturity on 22 June 2023.

## 36. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the year ended 31 December 2022 were authorised for issue in accordance with a resolution of the directors on 30 March 2023.

## ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-ELECTION

Mr Neo Poh Kiat, Mr Tan Soon Liang and Mr Yeah Chia Kai are the Directors seeking re-election at the forthcoming Annual General Meeting of the Company to be convened on 25 April 2023 ("AGM") (collectively, the "Retiring Directors" and each a "Retiring Director").

Pursuant to Rule 720(5) of the Listing Manual of the SGX-ST, the following is the information relating to the Retiring Directors as set out in Appendix 7F to the Listing Manual of the SGX-ST:

	<b>MR NEO POH KIAT</b>	<b>MR TAN SOON LIANG</b>	<b>MR YEAH CHIA KAI</b>
Age	72	50	44
Date of Appointment	1 January 2022	1 January 2022	27 September 2013
Date of last re-appointment	N.A.	N.A.	27 April 2021
Job Title	<ul style="list-style-type: none"> <li>• Lead Independent Non-Executive Director</li> <li>• Chairman of the Audit Committee and Member of the Remuneration Committee</li> </ul>	<ul style="list-style-type: none"> <li>• Independent Non-Executive Director</li> <li>• Chairman of the Nominating Committee and Member of the Audit Committee</li> </ul>	<ul style="list-style-type: none"> <li>• Chief Executive Officer</li> </ul>
Country of principal residence	Singapore	Singapore	Singapore
Board's comments on the re-election (including rationale)	<p>Factors considered by the Board on the re-election of Mr Neo Poh Kiat, Mr Tan Soon Liang and Mr Yeah Chia Kai:</p> <ul style="list-style-type: none"> <li>• The Board of Directors of the Company has considered, among others, the recommendation of the Nominating Committee ("NC") and has reviewed and considered the contribution and performance, attendance, preparedness, participation, candour and suitability of these three Directors.</li> <li>• The Board have reviewed and concluded that the three Directors possess the experience, expertise, knowledge and skills to contribute towards the core competencies of the Board.</li> </ul>		
Whether appointment is executive, and if so, the area of responsibility	No	No	Chief Executive Officer

## ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-ELECTION

	<b>MR NEO POH KIAT</b>	<b>MR TAN SOON LIANG</b>	<b>MR YEAH CHIA KAI</b>
Working experience, occupation(s) and professional qualification during the past 10 years	<p>Managing Director of Octagon Advisors (Shanghai) Co Ltd <u>2005-2021</u> Managing Director of Octagon Advisors Pte Ltd</p> <p>Bachelor of Commerce (Honours) from Nanyang University</p>	<p>Managing Director of Ti Ventures Pte Ltd and Omnipbridge Capital Pte Ltd <u>2010-2015</u> Managing Director of Ti Investment Holdings Pte Ltd</p> <p>Bachelor of Business (Honours) from Nanyang Technological University</p> <p>Master of Business Administration, University of Hull, UK</p> <p>CFA Charterholder</p>	<p>Executive Director of the Group <u>2009 – 2013</u> General Manager – Pawnbroking <u>2007 – 2009</u> Operations Manager – Pawnbroking</p> <p>Master of Business Administration from both Columbia University and London Business School</p> <p>Bachelor of Commerce (Marketing) Degree from Curtin University of Technology</p> <p>Certified Diamond Grader Diploma from HRD Antwerp</p> <p>Foundation Certificate in Gemology from the Gemmological Association of Great Britain</p> <p>Committee member of the Credit Association of Singapore</p>
Shareholding interest in the Company and its subsidiaries	Nil	150,000 shares in the Company	Please refer to Directors' statement on page 26
Relationship (including immediate family relationship) with any existing executive officer, the Company and/or substantial shareholder of the Company or any of its principal subsidiaries	No	No	Son of Mr Yeah Hiang Nam and brother of Ms Yeah Lee Ching
Conflict of Interest (including any competing business)	No	No	No
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) has been submitted to ValueMax Group Limited	Yes	Yes	Yes

# ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-ELECTION

	<b>MR NEO POH KIAT</b>	<b>MR TAN SOON LIANG</b>	<b>MR YEAH CHIA KAI</b>
Other Principal Commitments (Including Directorships) – Present	<p><b>Public Companies</b> Independent director of: China Yuchai International Ltd Capitaland China Trust Management Limited</p> <p><b>Private Companies</b> Cambodia Post Bank Plc Fullerton Credit group of companies in China</p>	<p><b>Public Companies</b> Independent Director of: ISDN Holdings Limited Clearbridge Health Limited Choo Chiang Holdings Limited GDS Global Limited Colex Holdings Limited</p> <p><b>Private Companies</b> ACH Investors Pte Ltd Allin Holdings Pte Ltd Omnibridge Capital Ltd Omnibridge Capital Pte Ltd Omnibridge Investments Ltd Omnibridge Investments Pte Ltd Omnibridge Investment Partners Pte Ltd Ti Investment Holdings Pte Ltd Ti Ventures Pte Ltd</p> <p><b>Others</b> Spectra Secondary School</p>	<p><b>Private Companies</b> ValueMax Pawnshop Pte. Ltd. ValueMax Pawnshop (BD) Pte. Ltd. ValueMax Pawnshop (PR) Pte. Ltd. ValueMax Pawnshop (SG) Pte. Ltd. ValueMax Pawnshop (JP) Pte. Ltd. ValueMax Pawnshop (CCK) Pte. Ltd. ValueMax Pawnshop (WL) Pte. Ltd. ValueMax Pawnshop (EL) Pte. Ltd. Heng Leong Pawnshop Pte. Ltd VM Cash Services Pte. Ltd. VM Worldwide Services Pte. Ltd. ValueMax Organisation Pte. Ltd. ValueMax Strategic Pte Ltd ValueMax Precious Metal Pte. Ltd. Spring Jewellery (SG) Pte. Ltd. ValueMax Retail Pte. Ltd. ValueMax International Pte. Ltd. ValueMax Management Pte. Ltd. Valuemax Corporate Services Pte. Ltd. Valuemax Executives Pte. Ltd. Valuemax Properties Pte. Ltd. VM Credit Pte. Ltd. VM Capital Pte. Ltd. VM Money Pte. Ltd. VM AutoFinance Pte. Ltd. Soon Hong Pawnshop Pte Ltd VMM Holdings Sdn Bhd</p>

## ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-ELECTION

	<b>MR NEO POH KIAT</b>	<b>MR TAN SOON LIANG</b>	<b>MR YEAH CHIA KAI</b>
Other Principal Commitments (Including Directorships) - Past (for the last 5 years)		<p><b>Public Companies</b>            Independent Director of Wong Fong Industries Limited</p> <p><b>Private Companies</b>            Omnidbridge Investment Partners Ltd (Struck off)            Epika Pte Ltd (Struck off)            Allin International Holdings Pte Ltd (Struck off)            MG Investors Pte Ltd (Struck off)            The Learning Fort Pte Ltd (Struck off)</p>	
Responses to questions (a) to (k) under Appendix 7.4.1 of the Listing Manual of Singapore Exchange Securities Trading limited	Responses to questions (a) to (k) are negative.	<p>Responses to questions (a) to (k) are negative except for response to question (b).</p> <p>The response to question (b) is Yes. Mr Tan was a non-executive director of T10 Lifestyle Concepts Pte Ltd ("T10"), a company incorporated in Singapore, from April 2011 to November 2015. He was a non-executive nominee director representing the interests of Ti Investment Holdings Pte Ltd which had a 60.0% shareholding in T10. During the period of his directorship in T10, he was not involved in the daily business operations nor financial management of T10. On 12 November 2015, T10 was dissolved pursuant to a compulsory winding up application.</p>	Responses to questions (a) to (k) are negative.

# STATISTICS OF SHAREHOLDINGS

Issued and Fully Paid-up Capital	:	S\$145,092,826
No. of Shares Issued	:	731,588,979
Class of Shares	:	Ordinary shares
Voting Rights	:	One vote per share
No. of Treasury Shares	:	100,000

## Distribution of shareholdings

(As recorded in the Register of Members and Depository Register)

Size of Shareholdings	No. of Shareholders	% of Shareholders	No. of Shares	% of Shares
1 – 1,000	86	7.68	38,539	0.01
1,001 – 10,000	446	39.82	2,449,598	0.33
10,001 – 1,000,000	566	50.54	50,628,502	6.92
1,000,001 & above	22	1.96	678,472,340	92.74
Total	<u>1,120</u>	<u>100.00</u>	<u>731,588,979</u>	<u>100.00</u>

## Twenty largest shareholders

(As recorded in the Register of Members and Depository Register)

	Name of Shareholders	No. of Shares	% of Shares
1	YEAH HOLDINGS PTE LTD	475,399,943	64.98
2	DBS NOMINEES PTE LTD	92,560,625	12.65
3	TAN HONG YEE	44,096,773	6.03
4	OCBC SECURITIES PRIVATE LTD	21,207,075	2.90
5	RAFFLES NOMINEES (PTE) LIMITED	7,312,313	1.00
6	CITIBANK NOMINEES SINGAPORE PTE LTD	4,098,754	0.56
7	SIK PEI SHAN (XUE PEISHAN)	3,893,478	0.53
8	SIK SOO CHING SUSAN	3,867,434	0.53
9	MOH TSER LOONG ALVIN	3,614,719	0.49
10	PHILLIP SECURITIES PTE LTD	3,471,284	0.47
11	GAN SUAT LUI	2,713,000	0.37
12	SIK LEY BOY	2,098,514	0.29
13	ONG PANG AIK	2,000,000	0.27
14	GOH CHER NGANN	1,881,448	0.26
15	ONG POH LIM @ ONG PAO LIM	1,750,657	0.24
16	TEO SOO BENG	1,600,065	0.22
17	WONG KAR SENG	1,321,322	0.18
18	UOB KAY HIAN PTE LTD	1,218,412	0.17
19	LIM SIAU CHUA	1,180,043	0.16
20	CGS-CIMB SECURITIES (SINGAPORE) PTE LTD	1,109,169	0.15
<b>TOTAL:</b>		<b>676,395,028</b>	<b>92.45</b>

# STATISTICS OF SHAREHOLDINGS

## Substantial shareholdings

(As recorded in the Register of Members and Depository Register)

<b>Name of Shareholder</b>	<b>Direct Interest</b>		<b>Deemed Interest</b>	
	<b>No. of shares</b>	<b>% of shares</b>	<b>No. of shares</b>	<b>% of shares</b>
YEAH HOLDINGS PTE. LTD. <sup>(1)</sup>	475,399,943	64.98	—	—
YEAH HIANG NAM @ YEO HIANG NAM <sup>(2)(3)</sup>	—	—	606,975,585	82.97
TAN HONG YEE <sup>(2)(3)</sup>	44,096,773	6.03	562,878,812	76.94

<sup>(1)</sup> Yeah Holdings Pte Ltd is a private limited company incorporated in Singapore on 12 November 2012. It is an investment holding company. The shareholders of Yeah Holdings Pte Ltd are Yeah Hiang Nam (35%), Tan Hong Yee (35%), Yeah Lee Ching (10%), Yeah Chia Wei (10%) and Yeah Chia Kai (10%).

<sup>(2)</sup> By virtue of Section 7 of the Companies Act 1967, Yeah Hiang Nam and Tan Hong Yee are deemed to have an interest in the 475,399,943 shares held and deemed interested in by Yeah Holdings Pte. Ltd.

<sup>(3)</sup> Yeah Hiang Nam and Tan Hong Yee are husband and wife and as such are deemed to have an interest in the shares held by each other.

## Shareholdings held in the hands of the public

Based on the information available to the Company as at 15 March 2022, approximately 16.77 percent of the issued ordinary shares of the Company are held by the public and therefore Rule 723 of the Listing Manual issued by SGX-ST is complied with.

# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of the Company will be held at Hotel Royal@Queens, Third Floor Queen Room, 12 Queen Street, Singapore 188553 on 25 April 2023 at 10.00 a.m. to transact the following business:

## AS ORDINARY BUSINESS

1. To receive and adopt the Audited Financial Statements of the Company for the financial year ended 31 December 2022 and the Directors' Statement and the Auditor's Report thereon. **(Resolution 1)**
2. To declare a first and final one-tier tax exempt dividend of 2 cents per share for the financial year ended 31 December 2022. **(Resolution 2)**
3. To approve the Directors' fees of S\$185,000/- for the financial year ended 31 December 2022 (31 December 2021: S\$156,250/-). **(Resolution 3)**
4. To re-elect Mr Neo Poh Kiat who is retiring by rotation pursuant to Article 98 of the Company's Constitution and wishes to seek re-election as a Director of the Company. **(Resolution 4)**

Mr Neo Poh Kiat will, upon re-election as a Director of the Company, remain as Chairman of the Audit Committee and a member of the Remuneration Committee and will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited.

5. To re-elect Mr Tan Soon Liang who is retiring pursuant to Article 98 of the Company's Constitution and wishes to seek re-election as a Director of the Company. **(Resolution 5)**

Mr Tan Soon Liang will, upon re-election as a Director of the Company, remain as Chairman of the Nominating Committee and a member of the Audit Committee and will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited.

6. To re-elect Mr Yeah Chia Kai who is retiring pursuant to Article 98 of the Company's Constitution and wishes to seek re-election as a Director of the Company. **(Resolution 6)**
7. To re-appoint Messrs. Ernst & Young LLP as auditors of the Company to hold office until the conclusion of the next Annual General Meeting and to authorise the Directors to fix their remuneration. **(Resolution 7)**

## AS SPECIAL BUSINESS

To consider and, if thought fit, to pass the following ordinary resolutions with or without modifications:

8. **Authority to allot and issue shares**
  - (a) "That, pursuant to Section 161 of the Companies Act 1967 (the **"Act"**), and Rule 806 of the Listing Manual of the Singapore Exchange Securities Trading Limited, approval be and is hereby given to the Directors of the Company at any time to such persons and upon such terms and for such purposes as the Directors may in their absolute discretion deem fit, to:
    - (i) issue shares in the capital of the Company whether by way of rights, bonus or otherwise;
    - (ii) make or grant offers, agreements or options that might or would require shares to be issued or other transferable rights to subscribe for or purchase shares (collectively, "Instruments") including but not limited to the creation and issue of warrants, debentures or other instruments convertible into shares;

# NOTICE OF ANNUAL GENERAL MEETING

- (iii) issue additional Instruments arising from adjustments made to the number of Instruments previously issued in the event of rights, bonus or capitalisation issues; and
- (b) (Notwithstanding the authority conferred by the shareholders may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors while the authority was in force,
- provided always that
- (i) the aggregate number of shares to be issued pursuant to this resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this resolution) does not exceed 50% of the total number of issued shares excluding treasury shares of the Company, of which the aggregate number of shares (including shares to be issued in pursuance of Instruments made or granted pursuant to this resolution) to be issued other than on a pro rata basis to shareholders of the Company does not exceed 20% of the total number of issued shares excluding treasury shares of the Company, and for the purpose of this resolution, the issued share capital shall be the Company's total number of issued shares excluding treasury shares at the time this resolution is passed, after adjusting for:
    - a) new shares arising from the conversion or exercise of convertible securities, or
    - b) new shares arising from exercising share options or vesting of share awards outstanding or subsisting at the time this resolution is passed provided the options or awards were granted in compliance with Part VIII of Chapter 8 of the Listing Manual of the Singapore Exchange Securities Trading Limited, and
    - c) any subsequent bonus issue, consolidation or subdivision of the Company's shares, and
  - (ii) such authority shall, unless revoked or varied by the Company at a general meeting, continue in force until the conclusion of the next Annual General Meeting or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier."

**(Resolution 8)**

(See Explanatory Note 1)

## 9. **Proposed Renewal of Shareholders' General Mandate for the Interested Person Transactions**

That approval be and is hereby given:

1. for the purposes of Chapter 9 of the Listing Manual of the Singapore Exchange Securities Trading Limited ("Chapter 9"), for the Company, its subsidiaries and associated companies that are entities at risk (as defined in Chapter 9), or any of them, to enter into any of the transactions falling within the types of interested person transactions described in Section 2.5 of the Circular with the class of interested persons (as described in Section 2.4 of the Circular), provided that such transactions are made on normal commercial terms, will not be prejudicial to the interests of the Company and its minority shareholders and are in accordance with the review procedures for such interested person transactions (the "Proposed Renewal of IPT Mandate");
2. the Proposed Renewal of IPT Mandate shall, unless revoked or varied by the Company in general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company; and

# NOTICE OF ANNUAL GENERAL MEETING

3. the Board of Directors of the Company and any of them be and are hereby authorised to complete and do all such acts and things (including without limitation, executing all such documents as may be required) as they or he may consider expedient or necessary or in the interests of the Company to give effect to the transactions contemplated and/or authorised by the Proposed Renewal of IPT Mandate and/or this resolution.

**(Resolution 9)**

## NOTICE OF BOOKS CLOSURE AND DIVIDEND PAYMENT DATE

**NOTICE IS HEREBY GIVEN** that, subject to the approval of shareholders to the First and Final Dividend (the "**Proposed First & Final Dividend**") being obtained at the Annual General Meeting (the "**AGM**") to be held on 25 April 2023, the Share Transfer Books and the Register of Members of the Company will be closed on 11 May 2023 at 5.00 p.m. ("**Record Date**") for the purpose of determining Members' entitlements to the Proposed First & Final Dividend.

Duly completed registrable transfers in respect of shares in the Company received up to the close of business at 5.00 p.m. on Record Date by the Company's Share Registrar, Tricor Barbinder Share Registration Services, 80 Robinson Road, #02-00, Singapore 068898 will be entitled to the Proposed First and Final Dividend.

Members whose Securities Accounts with The Central Depository (Pte) Limited are credited with shares of the Company as at 5.00 p.m. on Record Date will be entitled to the Proposed First and Final Dividend.

The Proposed First & Final Dividend, if approved at the AGM, will be paid on 27 June 2023.

## BY ORDER OF THE BOARD

Lotus Isabella Lim Mei Hua  
Company Secretary

6 April 2023

# NOTICE OF ANNUAL GENERAL MEETING

## Explanatory Notes:

1. The ordinary resolution no. 8 is to authorise the Directors of the Company from the date of the above Meeting until the next Annual General Meeting to issue shares and convertible securities in the Company up to an amount not exceeding in aggregate 50 percent of total number of issued shares excluding treasury shares of the Company, of which the total number of shares and convertible securities issued other than on a pro-rata basis to existing shareholders shall not exceed 20 percent of the total number of issued shares excluding treasury shares of the Company at the time the resolution is passed, for such purposes as they consider would be in the interests of the Company. This authority will, unless revoked or varied at a general meeting, expire at the next Annual General Meeting of the Company.

## NOTES:

1. A member of the Company (other than a member who is a relevant intermediary as defined in Note 2 below) shall not be entitled to appoint more than two proxies to attend and vote at the Annual General Meeting on his behalf. A member of the Company which is a corporation is entitled to appoint its authorised representative or proxy to vote on its behalf. A proxy needs not be a member of the Company.
2. Pursuant to Section 181 of the Act, any member who is a relevant intermediary is entitled to appoint one or more proxies to attend and vote at the Annual General Meeting. Relevant intermediary is either:
  - (a) a banking corporation licensed under the Banking, 1970 or its wholly-owned subsidiary which provides nominee services and holds shares in that capacity;
  - (b) a capital markets services licence holder which provides custodial services for securities under the Securities and Futures Act, 2001 and holds shares in that capacity; or
  - (c) the Central Provident Fund ("CPF") Board established by the Central Provident Fund Act, 1953, in respect of shares purchased on behalf of CPF investors.

A proxy needs not be a member of the Company.

3. The instrument appointing a proxy or proxies shall, in the case of an individual, be signed by the appointor or his attorney, and in case of a corporation, shall be either under the common seal or signed by its attorney or an authorised officer on behalf of the corporation
4. The instrument appointing a proxy(ies) must be submitted to the Company in the following manner:
  - (a) if submitted by post, be lodged with the Company's Share Registrar, Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.), at 80 Robinson Road #11-02, Singapore 068898; or
  - (b) if submitted electronically, be submitted via email to the Company's Share Registrar at proxy2023@valuemax.com.sg,

in each case, not less than 72 hours before the time appointed for holding the AGM.

## PERSONAL DATA POLICY

**Where a member of the Company submits an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the AGM and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.**

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**VALUEMAX GROUP LIMITED**

Registration Number: 200307530N  
 (Incorporated in the Republic of Singapore)

**IMPORTANT**

1. For investors who have used their CPF monies to buy ValueMax Group Limited shares, the Annual Report is forwarded to them at the request of their CPF Approved Nominees and is sent FOR INFORMATION ONLY.
2. This Proxy Form is not valid for use by CPF investors and shall be ineffective for all intents and purposes if used or purported to be used by them.

**PROXY FORM**

\*I/We \_\_\_\_\_ (Name), \*NRIC/Passport No. \_\_\_\_\_

of \_\_\_\_\_ (Address)  
 being \*a member/members of ValueMax Group Limited (the "**Company**"), hereby appoint

Name	Address	NRIC/ Passport No.	Proportion of shareholdings to be represented by proxy (%)

\*and/or

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as \*my/our \*proxy/proxies to vote for \*me/us on \*my/our behalf and, if necessary, to demand a poll, at the Annual General Meeting of the Company to be held at Hotel Royal@Queens, Third Floor Queen Room, 12 Queen Street, Singapore 188553 on 25 April 2023 at 10.00 a.m. and at any adjournment thereof.

\*I/we direct \*my/our \*proxy/proxies to vote for or against or abstain from voting the Ordinary Resolutions to be proposed at the Annual General Meeting as indicated with an "X" in the spaces provided hereunder. If no specified directions as to voting are given, the \*proxy/proxies will vote or abstain from voting at \*his/their discretion.

No.	Ordinary Resolutions	For	Against	Abstain
1.	To receive and adopt the Audited Financial Statements of the Company for the financial year ended 31 December 2022 and the Directors' Statement and Auditor's Report thereon.			
2.	To declare a first and final one-tier tax exempt dividend of 2 cents per share for the financial year ended 31 December 2022.			
3.	To approve the Directors' fees of S\$185,000/- for the financial year ended 31 December 2022.			
4.	To re-elect Mr Neo Poh Kiat as a Director pursuant to Article 98 of the Company's Constitution.			
5.	To re-elect Mr Tan Soon Liang a Director pursuant to Article 98 of the Company's Constitution.			
6.	To re-elect Mr Yeah Chia Kai a Director pursuant to Article 98 of the Company's Constitution.			
7.	To re-appoint Messrs. Ernst & Young LLP as auditors of the Company and to authorise the Directors to fix their remuneration.			
8.	To authorise Directors to issue shares pursuant to Section 161 of the Companies Act 1967.			
9.	To approve the proposed Renewal of General Mandate for Interested Person Transactions.			

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2023

<b>Total Number of Shares Held</b>
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Signature(s) of Member(s)/Common Seal

\* Delete accordingly

**IMPORTANT.** Please read notes overleaf

**Notes:**

1. (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote at the meeting. Where such member's form of proxy appoints more than one proxy, the proportion of his shareholding concerned to be represented by each proxy shall be specified in the form of proxy. If no proportion is specified, the Company shall be entitled to treat the first named proxy as representing the entire shareholding and any second named proxy as an alternate to the first named or at the Company's option to treat this Proxy Form as invalid.  
"Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act 1967.
2. A proxy need not be a member of the Company.
3. Where a member of the Company appoints two proxies, he shall specify the proportion of his shareholding (expressed as a percentage of the whole) to be represented by each such proxy.
4. The instrument appointing a proxy or proxies must be under the hand of the appointer or his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney or duly authorised officer.
5. A corporation which is a member of the Company may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Annual General Meeting, in accordance with its Articles of Association and Section 179 of the Companies Act 1967 of Singapore.

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AFFIX  
STAMP

The Company Secretary  
**VALUEMAX GROUP LIMITED**  
c/o Tricor Bardinder Share Registration Services  
(A division of Tricor Singapore Pte. Ltd)  
80 Robinson Road #11-02  
Singapore 068898

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6. The instrument appointing a proxy(ies) must be submitted to the Company in the following manner:
  - (a) if submitted by post, be lodged with the Company's Share Registrar, Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.), at 80 Robinson Road #11-02, Singapore 068898; or
  - (b) Submitted via email to [Proxy2023@valumax.com.sg](mailto:Proxy2023@valumax.com.sg)in each case, not less than 72 hours before the time appointed for holding the Annual General Meeting.
7. A member should insert the total number of shares held. If the member has shares entered against his name in the Depository Register (as defined in Section 130A of the Companies Act 1967 of Singapore), he should insert that number of shares. If the member has shares registered in his name in the Register of Members of the Company, he should insert the number of shares. If the member has shares entered against his name in the Depository Register and shares registered in his name in the Register of Members of the Company, he should insert the aggregate number of shares. If no number is inserted, this form of proxy will be deemed to relate to all the shares held by the member of the Company.
8. The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of members of the Company whose shares are entered against their names in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if such members are not shown to have shares entered against their names in the Depository Register 72 hours before the time appointed for holding the Annual General Meeting as certified by The Central Depository (Pte) Limited to the Company.
9. A Depositor shall not be regarded as a member of the Company entitled to attend the Annual General Meeting and to speak and vote thereat unless his name appears on the Depository Register 72 hours before the time set for the Annual General Meeting.
10. An investor who buys shares using CPF monies ("CPF Investor") and/or SRS monies ("SRS Investor") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting

**PERSONAL DATA PRIVACY**

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 6 April 2023.





**ValueMax** 方  
G R O U P

**VALUEMAX GROUP LIMITED**

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[www.valuemax.com.sg](http://www.valuemax.com.sg)