

# Ruijiang Gao

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## EDUCATION

- PhD in Information, Risk and Operation Management, University of Texas at Austin 2018 - 2024
- Master of Statistics, University of Michigan 2016-2018
- B.S. Statistics, University of Science and Technology of China 2012-2016

## SELECTED PUBLICATIONS<sup>1</sup> (MANUSCRIPTS WILL BE SHARED UPON REQUEST)

### Machine Learning / Artificial Intelligence Conference Proceedings

1. Junyu Cao\*, Ruijiang Gao\*, and Esmail Keyvanshokooh\*. HR-Bandit: Human-AI Collaborated Linear Recourse Bandit. International Conference on Artificial Intelligence and Statistics (AISTATS), 2025
2. Ruijiang Gao and Mingzhang Yin. Confounding-Robust Deferral Policy Learning. Proceedings of the AAAI Conference on Artificial Intelligence (AAAI), 2025
3. Ruijiang Gao, Mingzhang Yin, and Maytal Saar-Tsechansky. SEL-BALD: Deep Bayesian Active Learning for Selective Labeling with Instance Rejection. *Neural Information Processing Systems (NeurIPS)*, 2024
4. Ruijiang Gao and Himabindu Lakkaraju. Long-Term Effect of Algorithmic Recourse on Social Segregation. In *International Conference on Machine Learning (ICML)*, 2023
5. Zhendong Wang\*, Ruijiang Gao\*, Mingzhang Yin\*, Mingyuan Zhou, and David M Blei. Probabilistic Conformal Prediction Using Conditional Random Samples. In *Artificial Intelligence and Statistics Conference (AISTATS) 2023, ICML 2022 DFUQ Spotlight presentation*, 2022
6. Ruijiang Gao, Maytal Saar-Tsechansky, Maria De-Arteaga, Ligong Han, Min Kyung Lee, and Matthew Lease. Human-AI Collaboration with Bandit Feedback. In *International Joint Conferences on Artificial Intelligence (IJCAI) (Acceptance Rate: 13.9%)*, 2021
7. Ruijiang Gao, Max Biggs, Wei Sun, and Ligong Han. Enhancing Counterfactual Classification via Self-Training. In *Proceedings of the AAAI Conference on Artificial Intelligence (AAAI) (Acceptance Rate: 15%)*, 2022
8. Ruijiang Gao and Maytal Saar-Tsechansky. Cost-Accuracy Aware Adaptive Labeling for Active Learning. In *Proceedings of the AAAI Conference on Artificial Intelligence (AAAI)*, 2020
9. Ligong Han, Ruijiang Gao, Mun Kim, Xin Tao, Bo Liu, and Dimitris N Metaxas. Robust Conditional GAN from Uncertainty-Aware Pairwise Comparisons. In *Proceedings of the AAAI Conference on Artificial Intelligence (AAAI)*, 2020
10. Ligong Han, Yang Zou, Ruijiang Gao, Lezi Wang, and Dimitris Metaxas. Unsupervised Domain Adaptation via Calibrating Uncertainties. In *Proceedings of the IEEE Conference on Computer Vision and Pattern Recognition (CVPR) Workshops*, 2019

### Journals

1. Ruijiang Gao, Mingzhang Yin, James McInerney, and Nathan Kallus. Adjusting Regression Models for Conditional Uncertainty Calibration. *Machine Learning (Special Issue on Uncertainty Quantification)*, 2024

### Selected Working Paper

1. Ruijiang Gao, Maytal Saar-Tsechansky, Maria De-Arteaga, Ligong Han, Min Kyung Lee, Wei Sun, and Matthew Lease. Learning Complementary Policies for Human-AI Teams. 2022. Major Revision at Management Science. **Best Student Paper (1 out of ~200)** at Conference on Information Systems and Technology (CIST), 2022
2. Max Biggs\*, Ruijiang Gao\*, and Wei Sun\*. Loss Functions for Discrete Contextual Pricing with Observational Data. *arXiv preprint arXiv:2111.09933*. Major Revision at **Operations Research**, INFORMS Revenue Management and Pricing Spotlight presentation, 2022, ADA Special Recognition Award Finalist, 2022
3. Mingzhang Yin, Ruijiang Gao, and Ziwei Cong. Personalizing Language Models for Generative Targeting. *Under Review at Marketing Science*, 2025
4. Yunxuan Yang, Ruijiang Gao, and Eric Zheng. Sell Data to AI Algorithms Without Revealing It: Secure Data Valuation and Sharing via Homomorphic Encryption. *Best Student Paper at WITS, Best Paper at INFORMS Workshop on Data Science*, 2025
5. Zenan Chen, Ruijiang Gao, and Yingzhi Liang. AI Reasoning Can Backfire: Increased Trust Reduces the Utilization of Unique Human Knowledge. 2025
6. Zeyu Bian\*, Max Biggs\*, Ruijiang Gao\*, and Zhengling Qi\*. Beyond Demand Estimation: Consumer Surplus Evaluation via Cumulative Propensity Weights. *Under Review at Management Science*, 2025

<sup>1</sup>\*: Equal Contribution

## *Patent*

1. Ruijiang Gao, Wei Sun, Max Biggs, Markus Ettl, Youssef Drissi. Counterfactual Self-Training. U.S. Patent Application No. 17/402,367, 2023
2. Ruijiang Gao, Wei Sun, Max Biggs, Youssef Drissi, Markus Ettl. Imputing counterfactual data to facilitate machine learning model training. US Patent App. 17/654,617, 2023

## PROFESSIONAL EXPERIENCE

- **UT Dallas: Assistant Professor in Information Systems** Richardson, TX, 2024/08-Present
- **Netflix: ML Research Intern (advised by James McInerney and Nathan Kallus)** Los Gatos, CA, 2023/05-2023/08
  - Studied how to improve the conditional coverage for modern uncertainty quantification algorithms.
  - Proposed novel regularization that can efficiently improve conditional coverage performance.
- **Harvard Business School: Visiting Researcher (advised by Himabindu Lakkaraju)** Boston, MA, 2022/05-2022/08
  - Studied long-term effect of algorithmic recourse algorithms.
  - Showed existing counterfactual explanation methods may lead to increase in social segregation.
  - Proposed balanced recourse algorithms based on implicit and explicit conditional generative models to reduce social segregation while still providing realistic recourses.
- **IBM: Research Intern (advised by Wei Sun, Max Biggs, and Markus Ettl)** Yorktown Heights, NY, 2021/06-2021/08
  - Bridged gap between causal inference, learning from noisy supervision theoretically.
  - Proposed new minimum variance estimators for contextual / personalized pricing.
- **IBM: Research Intern (advised by Wei Sun, Max Biggs, and Markus Ettl)** Yorktown Heights, NY, 2020/06-2020/08
  - Developed novel algorithm based on self-training for counterfactual inference given only observational data for applications like pricing, precision medicine and ads placement.
  - Used theoretical analysis to demonstrate how self-training helps counterfactual learning.
  - Showed state-of-the-art performance on synthetic and real datasets.
- **Tencent: Data Scientist Intern** Shenzhen, China, 2018/04-2018/07
- **Amazon: Business Intelligence Engineer Intern** Seattle, WA, 2017/06-2017/09

## FELLOWSHIP AND AWARDS

- Best Student Paper Award at WITS 2025
- INFORMS ISS Nunamaker-Chen Dissertation Runner-Up Award 2025
- New Faculty Research Grant (2 out of 11) 2025
- Best Paper Runner-Up Award at WITS (2nd out of 243 accepted papers) 2024
- Best Student Paper Award at CIST (1 out of ~ 200) 2022
- INFORMS ADA PhD Incubator Special Recognition Award Finalist 2022
- UT Austin Graduate School Continuing Fellowship 2022
- UT Austin Graduate School (OGS) Professional Development Award, Good Systems Student Conference Grant 2020
- UT Austin Graduate School (OGS) Provost Fellowship 2018

## TEACHING EXPERIENCE

- Instructor for INFORMATION TECHNOLOGY FOR BUSINESS. Spring, Fall 2025