

## Market Performance VS Target

|          |     |
|----------|-----|
| region   | All |
| division | All |

| Customer           | Net sales 20   | Net sales 21   | 21 vs 20    | 2021 - Tar %  |              |
|--------------------|----------------|----------------|-------------|---------------|--------------|
| Australia          | 10.7 M         | 21.0 M         | 96%         | -2.2M         | -9.5%        |
| Austria            | 0.1 M          | 2.8 M          | 2301%       | -0.3M         | -10.5%       |
| Bangladesh         | 2.3 M          | 7.0 M          | 208%        | -0.7M         | -9.3%        |
| Canada             | 12.2 M         | 35.1 M         | 188%        | -5.1M         | -12.6%       |
| China              | 5.4 M          | 22.9 M         | 322%        | -2.1M         | -8.3%        |
| France             | 7.5 M          | 25.9 M         | 247%        | -2.2M         | -7.8%        |
| Germany            | 4.7 M          | 12.0 M         | 156%        | -1.5M         | -11.3%       |
| India              | 49.8 M         | 161.3 M        | 224%        | -9.6M         | -5.6%        |
| Indonesia          | 6.2 M          | 18.4 M         | 197%        | -2.4M         | -11.5%       |
| Italy              | 4.5 M          | 11.7 M         | 163%        | -1.0M         | -8.2%        |
| Japan              | 1.9 M          | 7.9 M          | 321%        | -0.3M         | -4.0%        |
| Netherlands        | 3.4 M          | 8.0 M          | 138%        | -0.7M         | -7.6%        |
| Newzealand         | 2.0 M          | 11.4 M         | 474%        | -1.4M         | -11.0%       |
| Norway             | 2.5 M          | 13.7 M         | 452%        | -1.4M         | -9.5%        |
| Pakistan           | 4.7 M          | 5.7 M          | 21%         | -0.5M         | -8.5%        |
| Philippines        | 13.4 M         | 31.9 M         | 138%        | -2.5M         | -7.3%        |
| Poland             | 2.8 M          | 5.2 M          | 86%         | -0.9M         | -15.3%       |
| Portugal           | 3.6 M          | 11.8 M         | 230%        | -0.5M         | -4.1%        |
| South Korea        | 17.3 M         | 49.0 M         | 183%        | -4.4M         | -8.2%        |
| Spain              | 1.8 M          | 12.6 M         | 611%        | -1.8M         | -12.4%       |
| Sweden             | 0.2 M          | 1.8 M          | 682%        | -0.2M         | -10.0%       |
| United Kingdom     | 8.1 M          | 34.2 M         | 323%        | -3.0M         | -8.0%        |
| USA                | 31.9 M         | 87.8 M         | 175%        | -10.2M        | -10.4%       |
| <b>Grand Total</b> | <b>196.7 M</b> | <b>598.9 M</b> | <b>204%</b> | <b>-54.9M</b> | <b>-8.4%</b> |



Net sales data  
(2020 and 2021)

|        |     |
|--------|-----|
| region | All |
| market | All |

| Division    | Net sales 20 | Net sales 21 | 21 vs 20         |
|-------------|--------------|--------------|------------------|
| N & S       | 51.4 M       | 94.7 M       | <div></div> 84%  |
| P & A       | 105.2 M      | 338.4 M      | <div></div> 222% |
| PC          | 40.1 M       | 165.8 M      | <div></div> 314% |
| Grand Total | 196.7 M      | 598.9 M      | <div></div> 204% |



|          |     |
|----------|-----|
| region   | All |
| division | All |
| market   | All |

| Products                     | 21 vs 20 |
|------------------------------|----------|
| AQ Mx NB                     | 5624%    |
| AQ Smash 2                   | 2489%    |
| AQ LION x3                   | 1692%    |
| AQ LION x2                   | 1669%    |
| AQ LION x1                   | 1619%    |
| AQ Home Allin1               | 669%     |
| AQ Electron 4 3600 Desktop P | 541%     |
| AQ Pen Drive DRC             | 488%     |
| AQ GT 21                     | 461%     |
| AQ Zion Saga                 | 429%     |
| Grand Total                  | 708%     |

Top 10 Products



|          |     |
|----------|-----|
| region   | All |
| division | All |
| market   | All |

| Products                 | Sum of Qty |
|--------------------------|------------|
| AQ Master wired x1 Ms    | 4151008    |
| AQ Master wireless x1 Ms | 4126295    |
| AQ Gamers Ms             | 3975074    |
| AQ Gamers                | 3376565    |
| AQ Master wireless x1    | 3371170    |
| Grand Total              | 19000112   |

Top 5 Product

| Products             | Sum of Qty |
|----------------------|------------|
| AQ Gamer 1           | 51721      |
| AQ GEN Z             | 63059      |
| AQ Home Allin1       | 15224      |
| AQ HOME Allin1 Gen 2 | 8854       |
| AQ Smash 2           | 36029      |
| Grand Total          | 174887     |

Bottom 5 Product



## New Products (2021)

|          |     |
|----------|-----|
| region   | All |
| division | All |
| market   | All |

| Customer                     | Net sales 21  |
|------------------------------|---------------|
| AQ Clx3                      | 4.4M          |
| AQ Electron 3 3600 Desktop P | 14.2M         |
| AQ Gen Y                     | 19.5M         |
| AQ GEN Z                     | 11.7M         |
| AQ HOME Allin1 Gen 2         | 3.5M          |
| AQ Lumina Ms                 | 4.2M          |
| AQ Marquee P3                | 4.9M          |
| AQ Marquee P4                | 1.7M          |
| AQ Maxima Ms                 | 13.7M         |
| AQ MB Lito                   | 2.8M          |
| AQ MB Lito 2                 | 2.3M          |
| AQ Qwerty                    | 22.0M         |
| AQ Qwerty Ms                 | 15.4M         |
| AQ Trigger                   | 20.7M         |
| AQ Trigger Ms                | 17.9M         |
| AQ Wi Power Dx3              | 17.2M         |
| <b>Grand Total</b>           | <b>176.2M</b> |



|          |     |
|----------|-----|
| region   | All |
| division | All |
| market   | All |

| Country        | Net sales 21 |
|----------------|--------------|
| Canada         | 35.1 M       |
| India          | 161.3 M      |
| South Korea    | 49.0 M       |
| United Kingdom | 34.2 M       |
| USA            | 87.8 M       |
| Grand Total    | 367.2 M      |

Top 5 Countries  
Net sales in 2021