### 3200 Washington St - 3200 Washington

Boston, Massachusetts - Egleston Square Neighborhood





| PROPERTY            |                         |
|---------------------|-------------------------|
| No. of Units:       | 73                      |
| Stories:            | 6                       |
| Avg. Unit Size:     | 850 SF                  |
| Type:               | Apartments - All        |
| Rent Type:          | Market/Affordable       |
| Year Built:         | Sep 2019                |
| Parking:            | 41 Spaces; 0.6 per Unit |
| Distance to Transit | 7 Minute Walk           |

| <b>ASKING</b> | RENTS | PER | UNIT/SF |
|---------------|-------|-----|---------|
|---------------|-------|-----|---------|

| Current:      | \$3,445 | \$4.05 /SF |
|---------------|---------|------------|
| Last Quarter: | \$3,502 | \$4.12 /SF |
| Year Ago:     | \$3,483 | \$4.09 /SF |
| Competitors:  | \$3,508 | \$4.29 /SF |
| Submarket:    | \$2,303 | \$2.87 /SF |

| Current:      | 4.1% | 3 Units |  |
|---------------|------|---------|--|
| Last Quarter: | 4.1% | 3 Units |  |
| Year Ago:     | 4.1% | 3 Units |  |

832 Units

430 Units

16.7%

2.7%

**VACANCY** 

Competitors:

Submarket:

| Current:          | (1) Units   |
|-------------------|-------------|
| Competitor Total: | (106) Units |
| Competitor Avg:   | (7.1) Units |
| Submarket Total:  | 411 Units   |
| Submarket Avg:    | 0.9 Units   |

12 MONTH ABSORPTION

### **UNIT BREAKDOWN**

|             |      |        |       | · ·   |       | t Mix | Availability |        | Avg Ask  | ing Rent | Avg Effective Rent |  | ] |
|-------------|------|--------|-------|-------|-------|-------|--------------|--------|----------|----------|--------------------|--|---|
| Bed         | Bath | Avg SF | Units | Mix % | Units | Mix % | Per Unit     | Per SF | Per Unit | Per SF   | Concessions        |  |   |
| Studio      | 1    | 538    | 19    | 26.0% | 0     | 0.0%  | \$2,499      | \$4.64 | \$2,485  | \$4.62   | 0.6%               |  |   |
| 1           | 1    | 673    | 11    | 15.1% | 0     | 0.0%  | \$2,799      | \$4.16 | \$2,784  | \$4.14   | 0.6%               |  |   |
| 2           | 2    | 980    | 6     | 8.2%  | 0     | 0.0%  | \$3,749      | \$3.83 | \$3,728  | \$3.80   | 0.6%               |  |   |
| 2           | 2    | 1,010  | 28    | 38.4% | 3     | 10.7% | \$3,899      | \$3.86 | \$3,878  | \$3.84   | 0.6%               |  |   |
| 3           | 2    | 1,136  | 8     | 11.0% | 0     | 0.0%  | \$4,499      | \$3.96 | \$4,475  | \$3.94   | 0.5%               |  |   |
| 3           | 2    | 1,232  | 1     | 1.4%  | 0     | 0.0%  | \$5,590      | \$4.54 | \$5,559  | \$4.51   | 0.6%               |  |   |
| Totals      |      | Avg SF | Units | Mix % | Units | Mix % | Per Unit     | Per SF | Per Unit | Per SF   | Concessions        |  |   |
| All Studios |      | 538    | 19    | 26.0% | 0     | 0.0%  | \$2,499      | \$4.64 | \$2,485  | \$4.62   | 0.6%               |  |   |
| All 1 Beds  |      | 673    | 11    | 15.1% | 0     | 0.0%  | \$2,799      | \$4.16 | \$2,784  | \$4.14   | 0.6%               |  |   |
| All 2 Beds  |      | 1,005  | 34    | 46.6% | 3     | 8.8%  | \$3,873      | \$3.85 | \$3,851  | \$3.83   | 0.6%               |  |   |
| All 3 Beds  |      | 1,147  | 9     | 12.3% | 0     | 0.0%  | \$4,620      | \$4.03 | \$4,595  | \$4.01   | 0.5%               |  |   |
| Totals      |      | 851    | 73    | 100%  | 3     | 4.1%  | \$3,445      | \$4.05 | \$3,427  | \$4.03   | 0.5%               |  |   |

Estimate Updated November 01, 2024

### SITE AMENITIES

| Courtyard                | Fitness Center | On-Site Retail |
|--------------------------|----------------|----------------|
| Property Manager on Site | Wi-Fi          |                |





### **Subject Property**

### **UNIT AMENITIES**

| Dishwasher                | Disposal      | Kitchen      |
|---------------------------|---------------|--------------|
| Microwave<br>Refrigerator | Oven          | Range        |
|                           | Tub/Shower    | Washer/Dryer |
| RECURRING EXPENSES        |               |              |
| Dog Rent \$75             | Cat Rent \$40 |              |
| ONE TIME EXPENSES         |               |              |
| Dog Fee \$75              | Cat Fee \$40  |              |
| PET POLICY                |               |              |

Dog Allowed One-Time Fee: \$75-75, \$75/Mo, 2 Maximum, 40 lb. Maximum Restrictions: Over 1 year of age required. Non-aggressive breeds only Cat Allowed One-Time Fee: \$40-40, \$40/Mo, 2 Maximum, 40 lb. Maximum

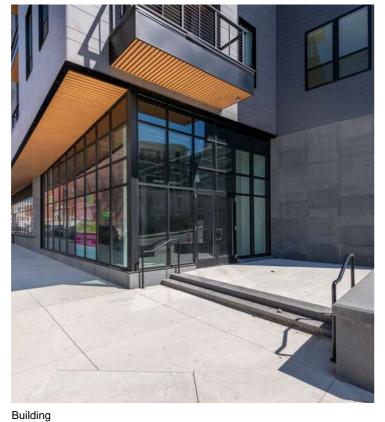




## **Subject Property**









Building



Building

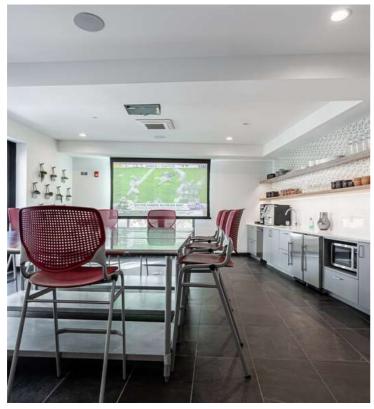


# Subject Property





Interior Interior





Interior Building





# 3200 Washington St

3200 Washington

73 Unit Apartment Building

Boston, Massachusetts - Egleston Square Neighborhood

**PREPARED BY** 





3200 Washington - 3200 Washington St

Sale Comparables

Avg. Price/Unit (thous.)

Average Price (mil.)

**Average Vacancy at Sale** 

15

\$360

\$24.8

3.1%

### SALE COMPARABLES LOCATIONS



#### SALE COMPARABLES SUMMARY STATISTICS

| Sales Attributes          | Low          | Average       | Median       | High         |  |
|---------------------------|--------------|---------------|--------------|--------------|--|
| Sale Price                | \$10,500,000 | \$24,821,533  | \$23,100,000 | \$62,000,000 |  |
| Price Per Unit            | \$220,000    | \$360,428     | \$307,017    | \$659,574    |  |
| Cap Rate                  | 4.3%         | 5.3%          | 5.2%         | 6.5%         |  |
| Vacancy Rate at Sale      | 0%           | 3.1%          | 2.2%         | 86.7%        |  |
| Time Since Sale in Months | 1.4          | 12.4          | 9.5          | 23.8         |  |
| Property Attributes       | Low          | Average       | Median       | High         |  |
| Property Size in Units    | 45           | 68            | 60           | 114          |  |
| Number of Floors          | 3            | 4             | 4            | 11           |  |
| Average Unit SF           | 491          | 781           | 742          | 1,298        |  |
| Year Built                | 1899         | 1963          | 1972         | 2023         |  |
| Star Rating               | ****         | ★ ★ ★ ★ ★ 3.3 | ****         | ****         |  |





### 3200 Washington - 3200 Washington St

|          |  | Pro    | perty Infor | mation |         |            | Sale Informa | ation      |          |
|----------|--|--------|-------------|--------|---------|------------|--------------|------------|----------|
| Prop     | perty Name/Address                               | Rating | Yr Built    | Units  | Vacancy | Sale Date  | Price        | Price/Unit | Price/SF |
| •        | 46 Westland Ave                                  | ****   | 1910        | 45     | 2.2%    | 9/20/2024  | \$16,800,000 | \$373,333  | \$677    |
| 2        | 175 Ocean St                                     | ****   | 1910        | 46     | 0%      | 7/31/2024  | \$12,400,000 | \$269,565  | \$362    |
| 3        | Harrington's Place<br>55 Burbank St              | ****   | 1899        | 46     | 0%      | 6/21/2024  | \$10,500,000 | \$228,260  | \$704    |
| 4        | The Greenhouse<br>154-164 Pearl St               | ****   | 1930        | 82     | 1.2%    | 6/12/2024  | \$23,000,000 | \$280,487  | \$280    |
| 5        | Hillside Residences<br>23-31 Bridge St           | ****   | 2019        | 60     | 5.0%    | 3/21/2024  | \$25,450,000 | \$424,166  | \$248    |
| 6        | The Princeton<br>333 Broadway                    | ****   | 1914        | 50     | 4.0%    | 3/20/2024  | \$11,000,000 | \$220,000  | \$238    |
| <b>₹</b> | Union Court Apartments<br>258-262 Union Ave      | ****   | 1972        | 72     | 2.8%    | 1/30/2024  | \$16,500,000 | \$229,166  | \$234    |
| 8        | One India Apartments 1 India St                  | ****   | 1910        | 94     | 0%      | 1/19/2024  | \$62,000,000 | \$659,574  | \$624    |
| 9        | The Fairmount North Shore<br>215 Fairmount Ave   | ****   | 2018        | 100    | 1.0%    | 11/13/2023 | \$29,000,000 | \$290,000  | \$230    |
| 10       | Flats on Westland<br>16 Westland Ave             | ****   | 1910        | 55     | 7.3%    | 6/28/2023  | \$23,100,000 | \$420,000  | \$601    |
| <b></b>  | Ezio Place<br>2 Hotel Ave                        | ****   | 2023        | 60     | 86.7%   | 3/23/2023  | \$28,000,000 | \$466,666  | \$467    |
| 12       | Millside at Heritage Creek<br>104 Revere St      | ****   | 2021        | 60     | 1.7%    | 2/6/2023   | \$26,625,000 | \$443,750  | \$342    |
| 13       | Wakefield Vista Apartments<br>105-109 Hopkins St | ****   | 2013        | 114    | 8.8%    | 12/9/2022  | \$35,000,000 | \$307,017  | \$267    |
| 14       | Eagle Rock Apartments at Sw 100 Vantage Ter      | ****   | 1987        | 96     | 2.1%    | 11/16/2022 | \$38,000,000 | \$395,833  | \$252    |
| 15       | Atlas Lofts<br>88 Gerrish Ave                    | ****   | 2010        | 53     | 5.7%    | 11/9/2022  | \$14,948,000 | \$282,037  | \$262    |



