

#### **FILTERS**

|  | region   | All |
|--|----------|-----|
|  | division | All |
|  | market   | All |
|  | customer | All |

#### P & L By Fiscal Year

All values in USD

Note: 21 vs 20 is not part of pivot table

| Metrics             | 2019  | 2020   | 2021   | 21 vs 20 |
|---------------------|-------|--------|--------|----------|
| Net Sales           | 87.5M | 196.7M | 598.9M | 204.5%   |
| COGS                | 51.2M | 123.4M | 380.7M | 208.6%   |
| <b>Gross Margin</b> | 36.2M | 73.3M  | 218.2M | 197.6%   |
| GM %                | 41.4% | 37.3%  | 36.4%  | -2.3%    |









