

# Polarized Expectations, Polarized Consumption

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Researcher(s)' own analyses calculated (or derived) based in part on data from Nielsen Consumer LLC and marketing databases provided through the NielsenIQ Datasets at the Kilts Center for Marketing Data Center at The University of Chicago Booth School of Business. The conclusions drawn from the NielsenIQ data are those of the researcher(s) and do not reflect the views of NielsenIQ. NielsenIQ is not responsible for, had no role in, and was not involved in analyzing and preparing the results reported herein.

- Fundamental relationship between economic decisions and agents' expectations
- Workhorse approach: full-information rational expectations (FIRE)
  - Useful theoretical benchmark, but requires strong assumptions
- Survey-based measures of beliefs systematically deviate from FIRE

## This Paper:

- Political affiliation is a key driver of household expectations and actions

# Five Facts About Expectations, Consumption, and Polarization

## FACT 1: Consumer beliefs follow a single factor (sentiment) model

- Using survey data, we show that household beliefs can be largely summarized by a single factor
- Essentially, households fall on a spectrum of optimism to pessimism (“sentiment”)

# Five Facts About Expectations, Consumption, and Polarization

FACT 1: Consumer beliefs follow a single factor (sentiment) model

FACT 2: Large sentiment heterogeneity explained by political affiliation

- Based on our factor analysis, there is a high degree of sentiment heterogeneity across households
- While aggregate sentiment fluctuates with the business cycle, there is a wide dispersion of optimistic and pessimistic households at any point in time
- Utilizing political affiliation in surveys, we show that this heterogeneity correlates with political ideology
  - Democrats tend to be optimistic when Republicans are pessimistic, and vice versa

# Five Facts About Expectations, Consumption, and Polarization

FACT 1: Consumer beliefs follow a single factor (sentiment) model

FACT 2: Large sentiment heterogeneity explained by political affiliation

FACT 3: Sentiment persistence falls when the White House changes party

- Analyzing sentiment persistence within households, we find a high degree of stability
- One striking exception: strong switching behavior following presidential elections when the White House changes parties
  - Optimists become pessimistic, and pessimists become optimistic
  - This switching occurs at virtually no other time (eg., midterm elections, major macro events, presidential elections without a change of party)

# Five Facts About Expectations, Consumption, and Polarization

FACT 1: Consumer beliefs follow a single factor (sentiment) model

FACT 2: Large sentiment heterogeneity explained by political affiliation

FACT 3: Sentiment persistence falls when the White House changes party

FACT 4: Sentiment-switching has increased over time

- Over time, the magnitude of switching behavior has increased
- Comparing the change in autocorrelation of sentiment following White House changes, we find a monotonic increase since 1980

# Five Facts About Expectations, Consumption, and Polarization

FACT 1: Consumer beliefs follow a single factor (sentiment) model

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FACT 5: Partisan consumption response to White House elections

- 2016 case study (high-frequency consumption and voting data at the zip code):
  - Zip codes with a higher fraction of Trump votes increased consumption
- 2020 case study (linked individual-level high-frequency consumption data and political affiliation):
  - Republican households decreased consumption
- In both cases, the consumption response is sizable, immediate, and relatively long-lasting

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## Implications for expectation formation:

- Political affiliation and polarization is crucial for understanding the dynamics and dispersion of household beliefs and actions
- No “off-the-shelf” macro theories of expectation formation can rationalize all facts



- Deviations from FIRE, and the links between expectations and actions:
  - Croushore (1993, 1997), Coibion & Gorodnichenko (2015), Coibion, Gorodnichenko, & Kamdar (2018), Bram & Ludvigson (1998), Ludvigson (2004), Malmendier & Nagel (2016), ...
- Polarization and Expectations:
  - Bartels (2002), Gerber & Huber (2009), Benhabib & Spiegel (2019), Coibion, Gorodnichenko, & Weber (2020), D'Acunto, Hoang, & Weber (2016)...
- Polarization and Actions:
  - Gillitzer & Prasad (2018), Mian, Sufi, & Khoshkhrou (2021), Meeuwis, Parker, Schoar, & Simester, (2022), Cassidy & Vorsatz (2021), Rice (2020), Dagostino, Gao, & Ma (2020), Kempf & Tsoutsoura (2021)....

## Survey Expectations

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# Data: Michigan Survey of Consumers (MSC)

## Michigan Survey of Consumers

- 1978-present, monthly, consumer survey of  $\approx 500$  households
- Rotating panel (up to 2x, six months apart)

## Questions

- Includes forward- and backward-looking questions
- Includes aggregate and personal belief questions
- Sporadic questions regarding political party affiliation
- Majority of questions in the MSC are simple, qualitative questions

## Comparison: Survey of Professional Forecasters

- Quantitative forecasts from professionals (quarterly survey since 1960s)

# MSC Factor Analysis

- Conduct a factor analysis
  - Categorical responses: multiple correspondence analysis (MCA)
- Included questions:
  - Aggregate: business conditions have/will improve, state of the economy in next 1/5 years, unemployment/inflation/interest rates up/down, government policy
  - Personal: financial conditions have/will improve, family income up/down

## MSC MCA Results: First Component Loadings

	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.50		0.38		1.49
Prices Up/Down (Next Year)	-1.06	-0.36	0.12	0.62	0.63
Interest Rates Up/Down (Next Year)	-0.17		0.25		0.05
Economy Better/Worse (Last Year)	1.17		0.09		-1.17
Economy Better/Worse (Next Year)	1.34		-0.01		-2.03
Economy Good/Bad (Next Year)	1.31	0.73	0.10	-0.74	-1.47
Economy Good/Bad (Next 5 Years)	1.39	1.00	0.17	-0.77	-1.41
Government Policy Good/Bad	1.48		0.20		-1.47
Family Income Up/Down (Next Year)	0.84	0.61	0.16	-0.65	-1.51
Personal Finances Better/Worse (Last Year)	0.84		-0.17		-1.14
Personal Finances Better/Worse (Next Year)	0.98		-0.22		-2.16
Real Income Up/Down (Next Year)	1.33		0.35		-1.18

Notes: column (1) is the MCA loading for responses associated with “up”/“better”/“good”; (5) is associated with “down”/“worse”/“bad”; columns (2) through (4) are intermediate or neutral responses.

- Monotonic loadings for first component (“sentiment”) across responses

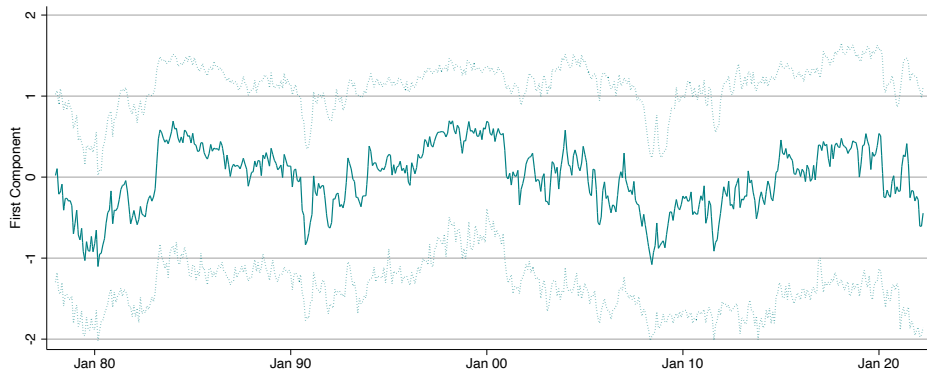
## MSC MCA Results: Fraction Explained

	Baseline (1)	(2)	Aggregate (3)	(4)	Personal (5)	(6)	Backward (7)
% Explained (1)	80.97	87.13	94.24	75.96	80.68	77.20	85.07
% Explained (2)	6.29	3.52	2.76	4.52	14.21	14.36	14.93
Baseline Corr.		0.923	0.916	0.916	0.657	0.695	0.673
Observations	207,327	233,678	254,685	129,906	260,460	130,321	297,967
Start Date	1978	1978	1978	1990	1978	1990	1978

Notes: (2) aggregate questions only; (3) does not include price/rate questions; (4) includes price/rate as well as 5-year price/gas price questions; (5) personal questions only; (6) adds home price question; (7) backward-looking questions only.

- First component explains a huge fraction of responses  $\implies$  dimension reduction

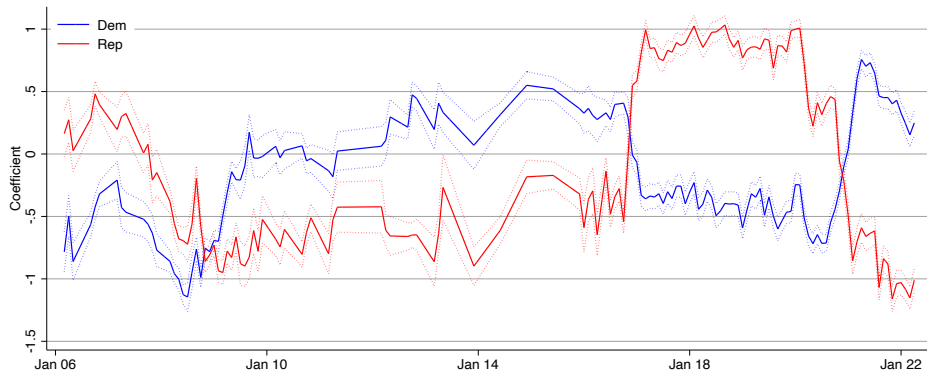
# MSC MCA Results: Sentiment Distribution across Time



Notes: time series of the first component  $f_{i,t}$  from the baseline MCA. The solid line is the median value of sentiment, while the dotted lines are the 90-10 percent distribution.

- Wide dispersion of beliefs across households at any given time

# MSC MCA Results: Sentiment Distribution by Political Affiliation



Notes: results of a rolling regression of  $f_{i,t}$  on political affiliation dummy variables, where  $f_{i,t}$  is the first component from the baseline MCA. Dotted lines represent 90% confidence intervals.

- Sentiment correlated with political affiliation
  - Democratic consumers tend to be optimistic when Republican consumers are pessimistic, and vice versa

personal only

backward only

R2



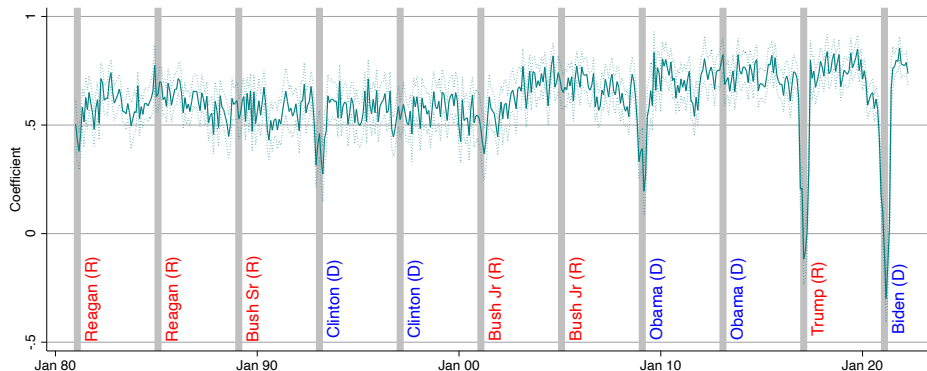
## MSC MCA Results: By Subgroups

	Baseline (1)	By Income (2) (3)		By Education (4) (5)		By Pol. Affil. (6) (7)	
% Explained (1)	80.97	79.16	79.74	81.64	79.25	76.09	87.59
% Explained (2)	6.29	7.78	6.34	6.09	6.92	6.85	4.05
Baseline Corr.		0.999	0.999	1.000	1.000	0.998	0.999
Observations	207,327	24,182	49,764	123,304	84,023	21,679	20,287
Start Date	1978	1979	1979	1978	1978	2006	2006

Notes: (2) bottom quintile income consumers; (3) top quintile income consumers; (4) consumers without college education; (5) consumers with college education; (6) Democratic consumers; (7) Republican consumers.

- Estimates highly similar across subgroups  $\Rightarrow$  mapping from sentiment to beliefs is relatively homogeneous
  - Loadings: income education political affiliation

# MSC MCA Results: Sentiment Persistence



Notes: results of a rolling regression  $f_{i,t} = \alpha_t + \beta_t f_{i,t-6} + \varepsilon_{i,t}$ , where  $f_{i,t}$  is the first component from the baseline MCA. Dotted lines represent 90% confidence intervals.

- Sentiment is highly persistent, except following changes in the White House by question
- Switching behavior is increasing over time personal only backward only

# Comparison to Professional Forecasters

In comparison to households, professional forecasters exhibit...

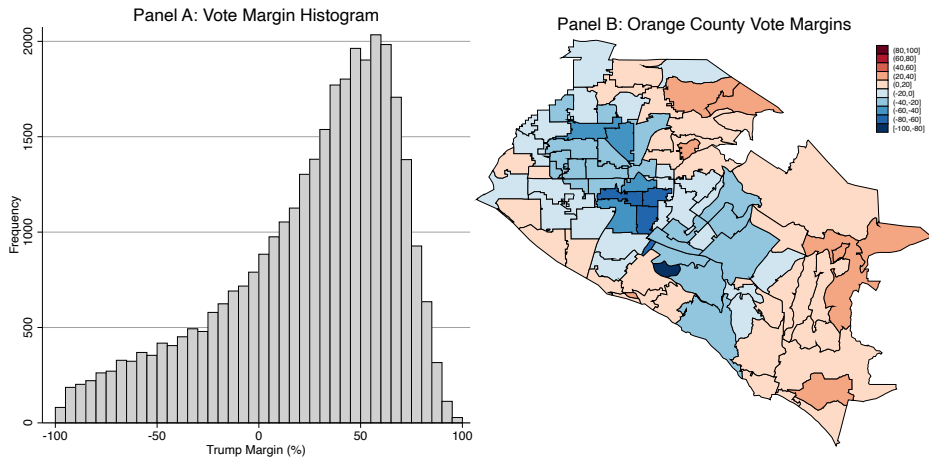
- Higher dimension factor structure of expectations factors
- Less dispersion in first component at a given point in time time series
- Less persistence in first component and no change when the White House switches party persistence

## Case Study: 2016 Election

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- Large panel data of household consumption
  - 60,000 households; participating households scan their purchases
  - Consumption identified at the UPC level (mostly non-durable)
- Aggregate to total spending at the zip code, weekly data
- Combine with 2016 voting data at the zip code level
  - Voting data is reported at the precinct level (raw data and shapefiles from US Election Project)

# Data: 2016 Zip Code Voting Data



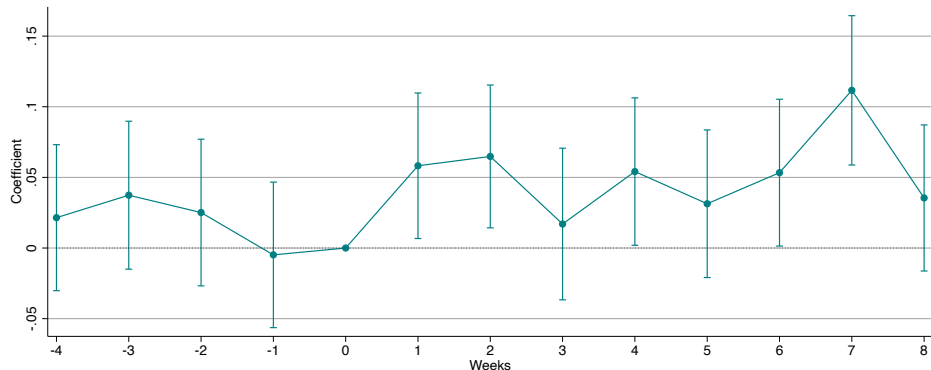
Notes: histogram of the Trump vote margin across all zip codes (Panel A) and Trump/Clinton vote margins across Orange County (Clinton won Orange county by 8.6%).

- Event study design:

$$c_{z,t,y} = \alpha_{z,t} + \gamma_{t,y} + \sum_{k=-\underline{T}}^{\bar{T}} \beta_{k,y} \cdot v_z^{16} \cdot I_{t=k} + \varepsilon_{z,t,y}$$

- $c_{z,t,y}$ : (log) consumption in zip code  $z$  during week  $t$  ( $t = 0$ : week of election) in year  $y$
- $v_z^{16}$ : Trump's vote margin in zip code  $z$ :  $-1 \leq v_z^{16} \leq 1$
- $\hat{\beta}_{k,2016}$ : percent change in consumption for a 1ppt increase in a zip code's Trump vote share margin,  $k$  weeks after the 2016 election
- Include consumption data for 2014-2016 to control for different seasonal consumption patterns across zip codes with more/less Trump voters

## 2016 Event Study: Consumption Responses



Notes: results of the 2016 event study across all zip codes with at least 100 votes. Vertical lines represent 90% confidence intervals.

- Polarized response of actual consumption to election results, although estimates are noisy



Results are highly robust:

- Consumption response lasts into the next year larger window
- Consumption responds even focusing on high-margin zip codes high margin only
- Similar results even within red and blue states CA and TX
- Results much noisier when using 3-digit zip codes ( $\approx$  counties) 3-digit zip

## Case Study: 2020 Election

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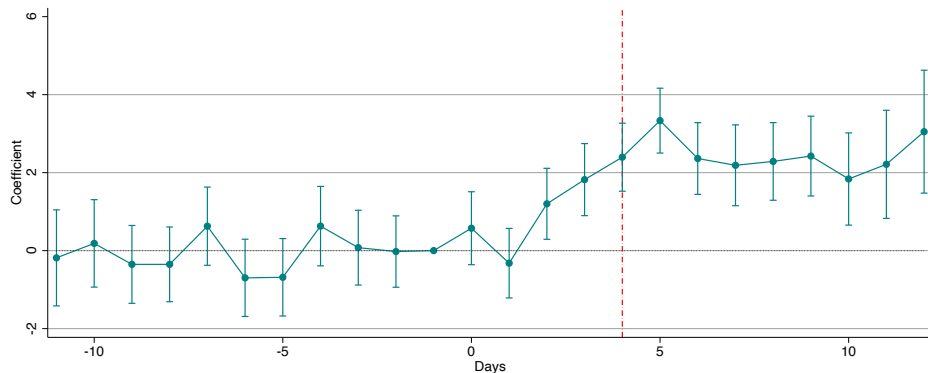
- Survey of households participating in Nielsen Homescan (from Coibion, Gorodnichenko, & Weber (2020)) conducted in the days before and after the 2020 election
- Questions regarding macroeconomic expectations and consumption attitudes (and political affiliation)
  - Allows us to trace out how beliefs and consumption attitudes changed in the days before and after the election
- By linking with Homescan data, can also see how actual consumption responded in the weeks before and after the election

- Event study design:

$$y_{i,t} = \gamma_t + \sum_{\kappa=-\underline{T}}^{\bar{T}} \beta_{\kappa} \cdot \mathbf{1}_{i \in R} \cdot \mathbf{1}_{t=\kappa} + \varepsilon_{i,t}$$

- $y_{i,t}$ : response of household  $i$  during day  $t$
- $\mathbf{1}_{i \in R}$ : whether household  $i$  is politically affiliated with the Republican party
- $\hat{\beta}_{\kappa}$ : differential response of Republican relative to Democratic HH  $t$  days following the election

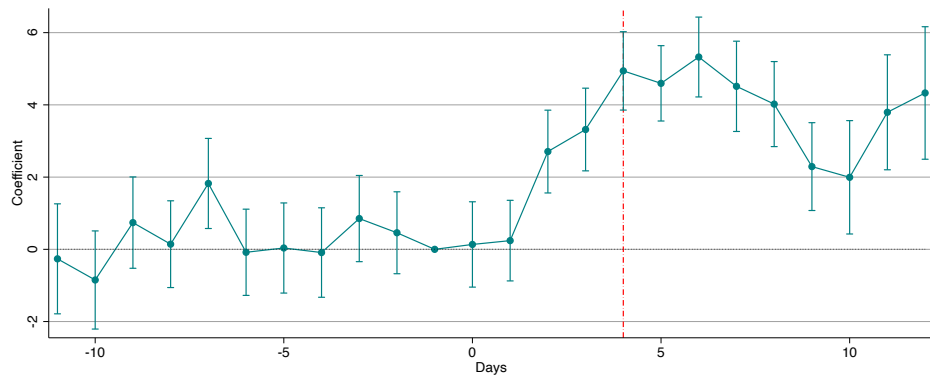
## 2020 Event Study: Inflation Expectations



Notes: results of the 2020 event study for inflation expectations; responses are in percentage points. Vertical lines represent 90% confidence intervals.

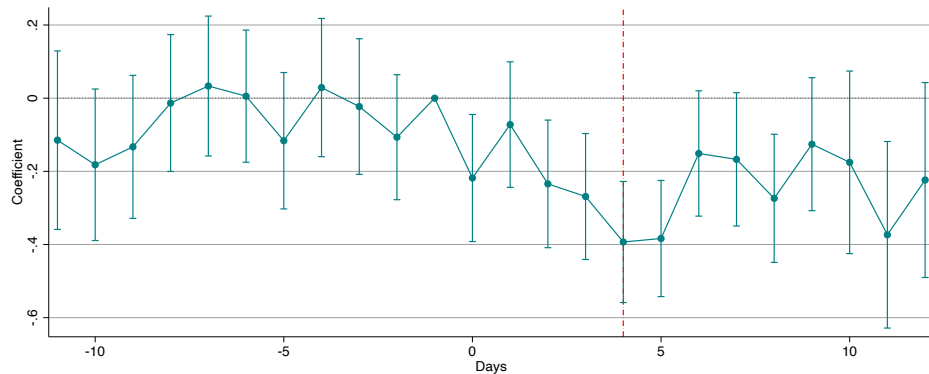
- Strong and (almost) immediate reaction following the election, but not in the lead-up (media election calls occurred on days 3-5)

## 2020 Event Study: Unemployment Expectations



Notes: results of the 2020 event study for unemployment expectations; responses are in percentage points. Vertical lines represent 90% confidence intervals.

## 2020 Event Study: Appliance Purchase Attitudes



Notes: results of the 2020 event study for appliance purchase attitudes; responses range from 1 (very bad time to buy) to 5 (very good time to buy). Vertical lines represent 90% confidence intervals.

# Event Study Design: 2020 Election and Consumption

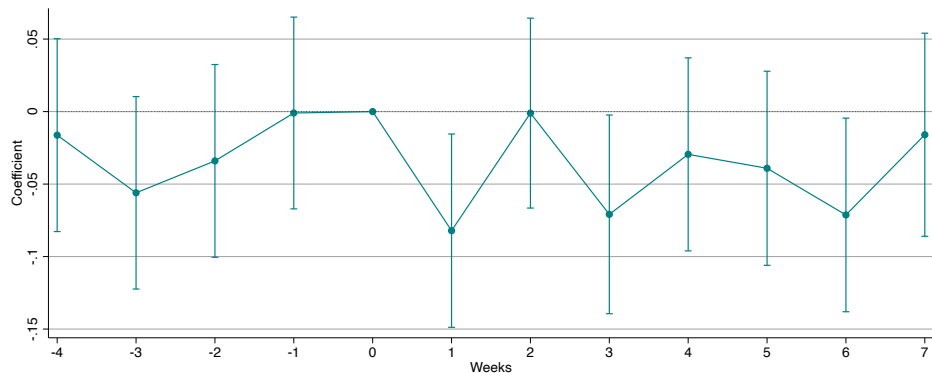
- Event study design:

$$c_{i,t,y} = \alpha_{i,t} + \gamma_{t,y} + \sum_{k=-\underline{T}}^{\bar{T}} \beta_{k,y} \cdot \mathbf{I}_{i \in R} \cdot \mathbf{I}_{t=k} + \varepsilon_{i,t,y}$$

- $c_{i,t,y}$ : (log) consumption for HH  $i$  during week  $t$  ( $t = 0$ : week of election) in year  $y$
- $\mathbf{I}_{i \in R}$ : whether household  $i$  is politically affiliated with the Republican party
- $\hat{\beta}_{k,2020}$ : percent change in consumption of Republican relative to Democratic HHs,  $k$  weeks following the 2020 election
- Include consumption data for 2019-2020 to control for different seasonal consumption patterns across Republican/Democratic HHs



## 2020 Event Study: Consumption



Notes: results of the 2020 event study for weekly log consumption. Vertical lines represent 90% confidence intervals.

## Implications for Existing Theory

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# Implications for Existing Theory

Challenge: simultaneously explain:

- Single dimension factor structure
- Household expectations and consumption fall along party lines
- Strong reaction to changes in the White House
- Weak/no reaction to outcomes of Congressional elections, Presidential elections without a change of party, or in lead-up to a Presidential election

Models that do not (fully) work:

- FIRE
- Models with consistent under/over-reaction (sticky information, rational inattention, diagnostic expectations)
- “Agree to disagree” economic policy models
- Robustness/ambiguity aversion models
- “Cheerleading” models

# Conclusion

## Five Facts

- Household beliefs are well-described by a **single factor**, sentiment
- At any time, there is **wide dispersion** in household sentiment, largely **driven by political affiliation**
- Household **sentiment is highly persistent, except when the White House switches party**, when optimistic households become pessimistic and vice versa
- The magnitude of this **switching behavior has increased** over time
- **Consumption responds** differentially along party lines following changes in the White House

*Standard theories of expectation formation struggle to simultaneously rationalize the facts*

Thank You!

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## MSC MCA Results: Low Income Loadings

	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.38		0.49		1.50
Prices Up/Down (Next Year)	-0.84	-0.25	-0.04	0.55	0.92
Interest Rates Up/Down (Next Year)	-0.30		0.45		0.19
Economy Better/Worse (Last Year)	1.36		0.17		-1.09
Economy Better/Worse (Next Year)	1.52		0.01		-1.99
Economy Good/Bad (Next Year)	1.49	0.92	0.30	-0.58	-1.30
Economy Good/Bad (Next 5 Years)	1.66	1.31	0.40	-0.41	-1.19
Government Policy Good/Bad	1.68		0.33		-1.35
Family Income Up/Down (Next Year)	1.00	0.58	0.26	-0.41	-1.32
Personal Finances Better/Worse (Last Year)	1.01		0.16		-0.83
Personal Finances Better/Worse (Next Year)	0.99		-0.07		-1.99
Real Income Up/Down (Next Year)	1.44		0.54		-0.89

## MSC MCA Results: High Income Loadings

	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.63		0.36		1.39
Prices Up/Down (Next Year)	-1.22	-0.46	0.17	0.64	0.36
Interest Rates Up/Down (Next Year)	-0.07		0.16		-0.10
Economy Better/Worse (Last Year)	1.07		0.12		-1.27
Economy Better/Worse (Next Year)	1.16		0.02		-2.17
Economy Good/Bad (Next Year)	1.20	0.60	0.06	-0.87	-1.65
Economy Good/Bad (Next 5 Years)	1.22	0.82	-0.00	-1.04	-1.60
Government Policy Good/Bad	1.25		0.12		-1.60
Family Income Up/Down (Next Year)	0.73	0.51	0.01	-0.75	-1.60
Personal Finances Better/Worse (Last Year)	0.68		-0.36		-1.34
Personal Finances Better/Worse (Next Year)	0.93		-0.31		-2.33
Real Income Up/Down (Next Year)	1.07		0.10		-1.53

## MSC MCA Results: No College Loadings

	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.47		0.43		1.52
Prices Up/Down (Next Year)	-0.93	-0.30	0.07	0.56	0.73
Interest Rates Up/Down (Next Year)	-0.22		0.29		0.14
Economy Better/Worse (Last Year)	1.22		0.11		-1.15
Economy Better/Worse (Next Year)	1.41		-0.01		-2.06
Economy Good/Bad (Next Year)	1.34	0.74	0.08	-0.74	-1.43
Economy Good/Bad (Next 5 Years)	1.46	1.04	0.25	-0.68	-1.33
Government Policy Good/Bad	1.57		0.24		-1.44
Family Income Up/Down (Next Year)	0.86	0.61	0.25	-0.58	-1.47
Personal Finances Better/Worse (Last Year)	0.89		-0.09		-1.06
Personal Finances Better/Worse (Next Year)	0.99		-0.17		-2.13
Real Income Up/Down (Next Year)	1.44		0.45		-1.08



# MSC MCA Results: College Loadings

	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.57		0.34		1.42
Prices Up/Down (Next Year)	-1.25	-0.45	0.11	0.64	0.53
Interest Rates Up/Down (Next Year)	-0.10		0.18		-0.06
Economy Better/Worse (Last Year)	1.09		0.07		-1.21
Economy Better/Worse (Next Year)	1.24		0.03		-2.04
Economy Good/Bad (Next Year)	1.28	0.68	0.06	-0.81	-1.53
Economy Good/Bad (Next 5 Years)	1.30	0.89	0.03	-0.92	-1.53
Government Policy Good/Bad	1.34		0.18		-1.54
Family Income Up/Down (Next Year)	0.78	0.58	0.05	-0.71	-1.56
Personal Finances Better/Worse (Last Year)	0.75		-0.28		-1.23
Personal Finances Better/Worse (Next Year)	0.95		-0.27		-2.24
Real Income Up/Down (Next Year)	1.13		0.25		-1.32

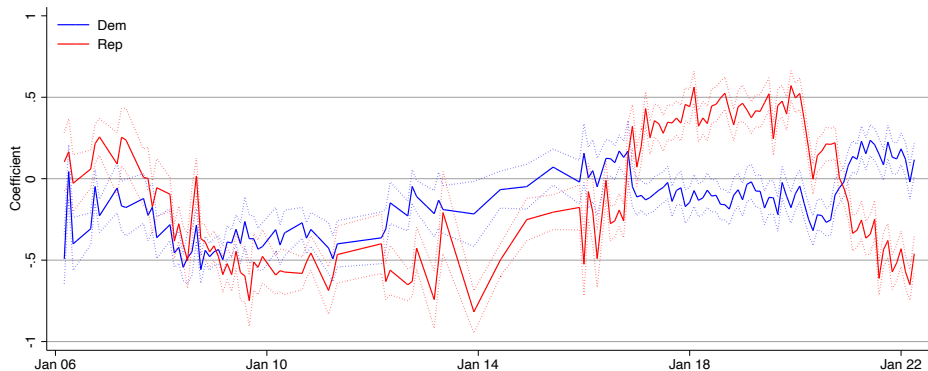
## MSC MCA Results: Democratic Loadings

	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.52		0.23		1.67
Prices Up/Down (Next Year)	-1.11	-0.54	-0.02	0.70	0.65
Interest Rates Up/Down (Next Year)	-0.05		0.29		-0.53
Economy Better/Worse (Last Year)	1.34		-0.07		-1.01
Economy Better/Worse (Next Year)	1.43		0.01		-1.77
Economy Good/Bad (Next Year)	1.60	1.11	0.40	-0.69	-1.22
Economy Good/Bad (Next 5 Years)	1.62	1.22	0.10	-0.79	-1.20
Government Policy Good/Bad	1.61		0.32		-1.26
Family Income Up/Down (Next Year)	0.88	0.78	0.24	-0.49	-1.35
Personal Finances Better/Worse (Last Year)	0.80		-0.15		-0.97
Personal Finances Better/Worse (Next Year)	0.99		-0.14		-2.03
Real Income Up/Down (Next Year)	1.19		0.40		-0.99

## MSC MCA Results: Republican Loadings

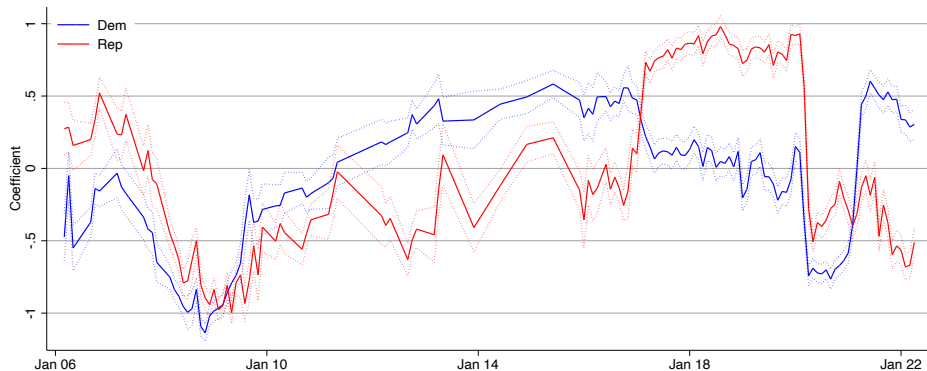
	Responses				
	(1)	(2)	(3)	(4)	(5)
Unemployment Up/Down (Next Year)	-1.60		0.03		1.21
Prices Up/Down (Next Year)	-1.47	-0.67	0.05	0.83	0.69
Interest Rates Up/Down (Next Year)	-0.11		0.19		-0.05
Economy Better/Worse (Last Year)	1.07		0.02		-1.13
Economy Better/Worse (Next Year)	1.18		-0.17		-1.90
Economy Good/Bad (Next Year)	1.18	0.69	-0.09	-0.74	-1.46
Economy Good/Bad (Next 5 Years)	1.17	0.78	-0.03	-0.93	-1.51
Government Policy Good/Bad	1.30		0.16		-1.39
Family Income Up/Down (Next Year)	0.84	0.77	0.30	-0.54	-1.41
Personal Finances Better/Worse (Last Year)	0.85		-0.27		-1.32
Personal Finances Better/Worse (Next Year)	1.05		-0.23		-2.14
Real Income Up/Down (Next Year)	1.20		0.34		-1.12

# MSC MCA Results: Sentiment Distribution by Affiliation (Personal Qs)



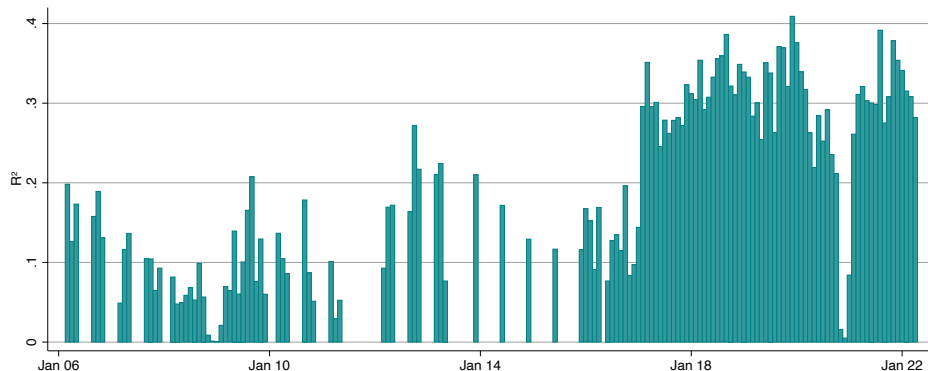
Notes: results of a rolling regression of  $\tilde{f}_{i,t}$  on political affiliation dummy variables, where  $\tilde{f}_{i,t}$  is the first component from the MCA with only personal responses. Dotted lines represent 90% confidence intervals.

# MSC MCA Results: Sentiment Distribution by Affiliation (Backward Qs)



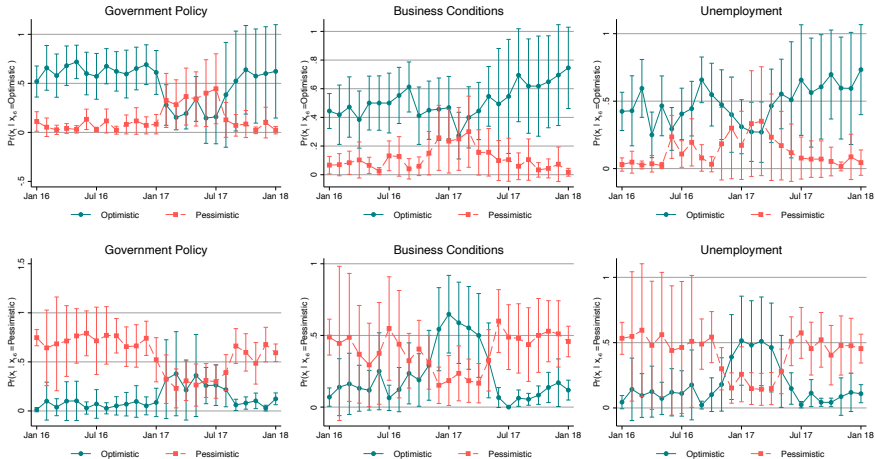
Notes: results of a rolling regression of  $\tilde{f}_{i,t}$  on political affiliation dummy variables, where  $\tilde{f}_{i,t}$  is the first component from the MCA with only backward-looking responses. Dotted lines represent 90% confidence intervals.

# MSC MCA Results: Sentiment and Political Affiliation Explanatory Power



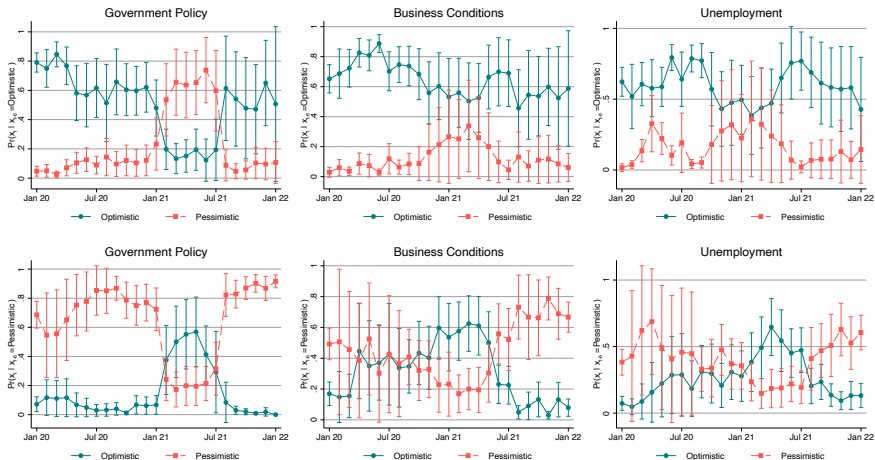
Notes:  $R^2$  from a rolling regression of  $f_{i,t}$  on political affiliation dummy variables, where  $f_{i,t}$  is the first component from the baseline MCA. [back](#)

# MSC Multinomial Logit Results: 2016



Notes: probability of an optimistic or pessimistic response conditional on an individual giving an optimistic response (top panels) or pessimistic response (bottom panels) in the previous survey 6 months ago. Estimates from a period-by-period multinomial logit model; vertical lines represent 90% confidence intervals. [back](#)

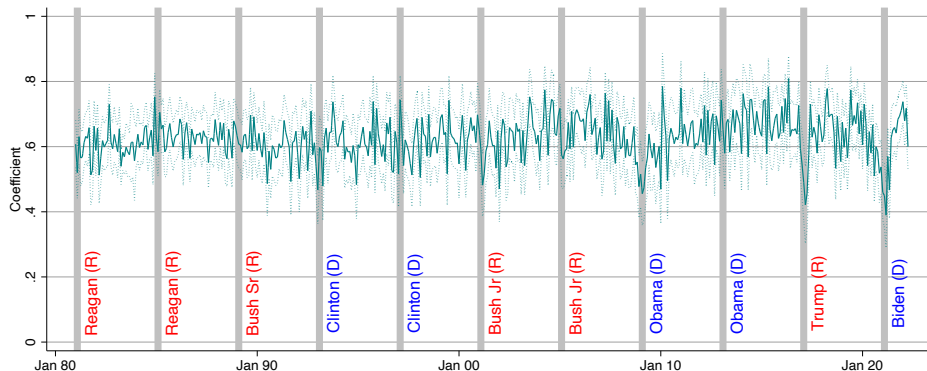
# MSC Multinomial Logit Results: 2020



Notes: probability of an optimistic or pessimistic response conditional on an individual giving an optimistic response (top panels) or pessimistic response (bottom panels) in the previous survey 6 months ago. Estimates from a period-by-period multinomial logit model; vertical lines represent 90% confidence intervals. [back](#)

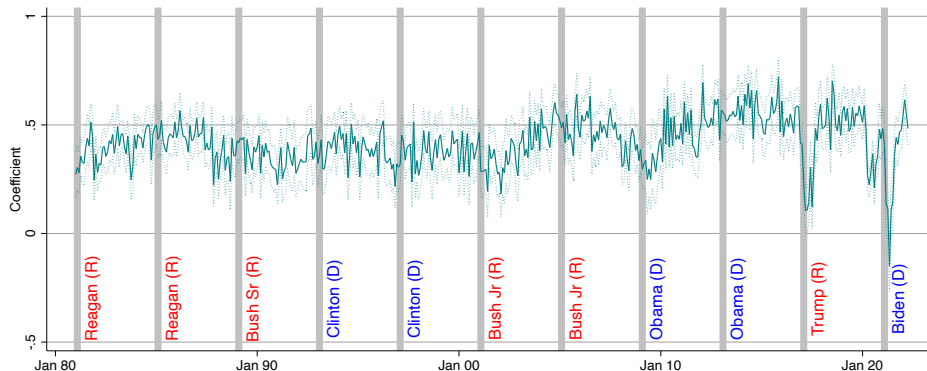


# MSC MCA Results: Sentiment Persistence (Personal Qs)



Notes: results of a rolling regression  $\tilde{f}_{i,t} = \alpha_t + \beta_t \tilde{f}_{i,t-6} + \varepsilon_{i,t}$ , where  $\tilde{f}_{i,t}$  is the first component from the MCA with only personal responses. Dotted lines represent 90% confidence intervals. [back](#)

# MSC MCA Results: Sentiment Persistence (Backward Qs)



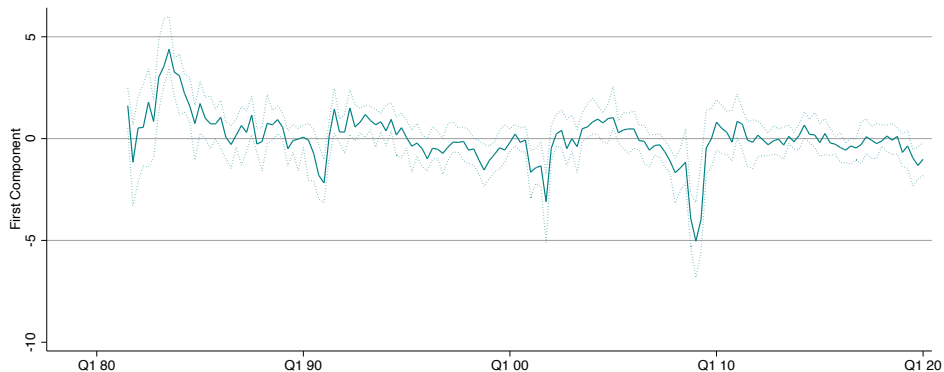
Notes: results of a rolling regression  $\tilde{f}_{i,t} = \alpha_t + \beta_t \tilde{f}_{i,t-6} + \varepsilon_{i,t}$ , where  $\tilde{f}_{i,t}$  is the first component from the MCA with only backward-looking responses. Dotted lines represent 90% confidence intervals. [back](#)

## Comparison: SPF PCA Loadings and Fraction Explained

	Dim 1	Dim 2	Dim 3	Dim 4
Nominal Growth (Current Quarter)	0.398	0.019	0.105	-0.257
Nominal Growth (Next Year)	0.325	0.338	0.138	0.039
Inflation (Current Quarter)	0.134	0.498	0.187	-0.143
Inflation (Next Year)	0.148	0.512	0.193	-0.100
Corporate Profit Growth (Current Quarter)	0.247	-0.082	0.031	0.457
Corporate Profit Growth (Next Year)	0.205	0.127	-0.089	0.671
Unemployment Change (Current Quarter)	-0.358	0.157	0.022	0.322
Unemployment Change (Next Year)	-0.368	0.119	0.083	0.047
Industrial Production Growth (Current Quarter)	0.369	-0.179	0.073	-0.116
Industrial Production Growth (Next Year)	0.332	-0.016	-0.062	0.272
Housing Starts Growth (Current Quarter)	0.242	-0.109	-0.480	-0.200
Housing Starts Growth (Next Year)	0.070	0.069	-0.658	-0.014
T-Bill Rate Change (Current Quarter)	0.102	-0.371	0.348	-0.017
T-Bill Rate Change (Next Year)	0.098	-0.356	0.298	0.094
% Explained	34.113	18.979	11.494	9.618

- In contrast, higher dimension factor structure of forecaster expectations
  - Also holds for “pseudo-MCA” (binning responses)

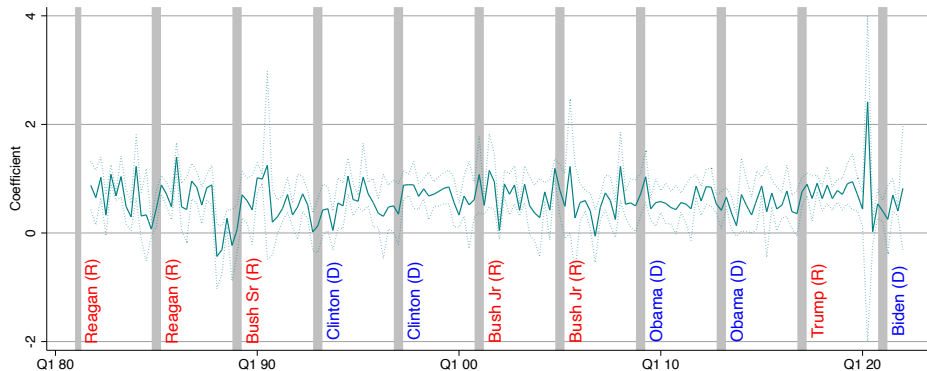
# Comparison: SPF First Component Distribution Across Time



Notes: time series of the first component  $f_{i,t}$  from the SPF PCA. The solid line is the median value, while the dotted lines are the 90-10 percent distribution.

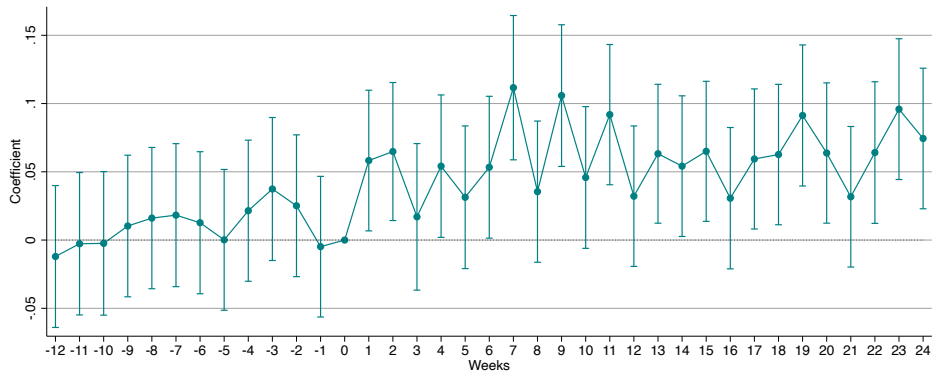
- In contrast, first component of forecasters' beliefs is less dispersed than households

# Comparison: SPF Persistence, First Component



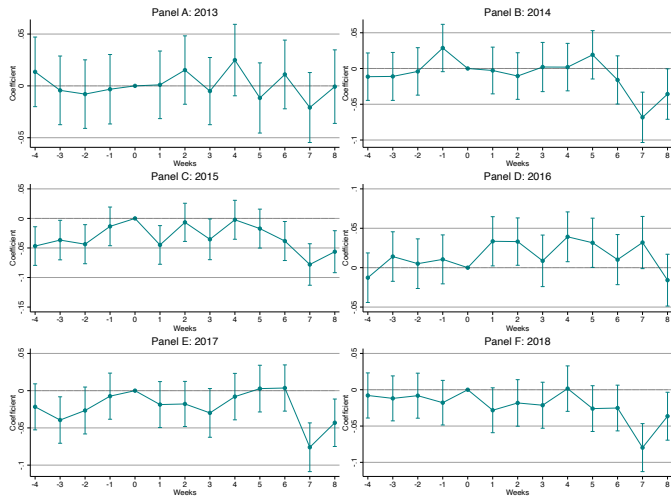
Notes: results of a rolling regression  $f_{i,t} = \alpha_t + \beta_t f_{i,t-1} + \varepsilon_{i,t}$ , where  $f_{i,t}$  is the first component from the SPF PCA. Dotted lines represent 90% confidence intervals.

## 2016 Event Study: Consumption Responses, Larger Window



Notes: results of the 2016 event study across all zip codes with at least 100 votes. Vertical lines represent 90% confidence intervals. [back](#)

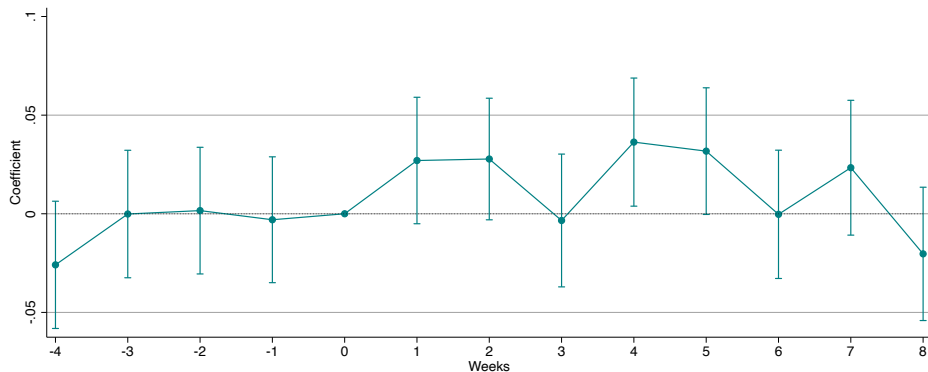
# Year-by-Year Event Study: Consumption Responses



Notes: year-specific results. Vertical lines represent 90% confidence intervals.

[back](#)

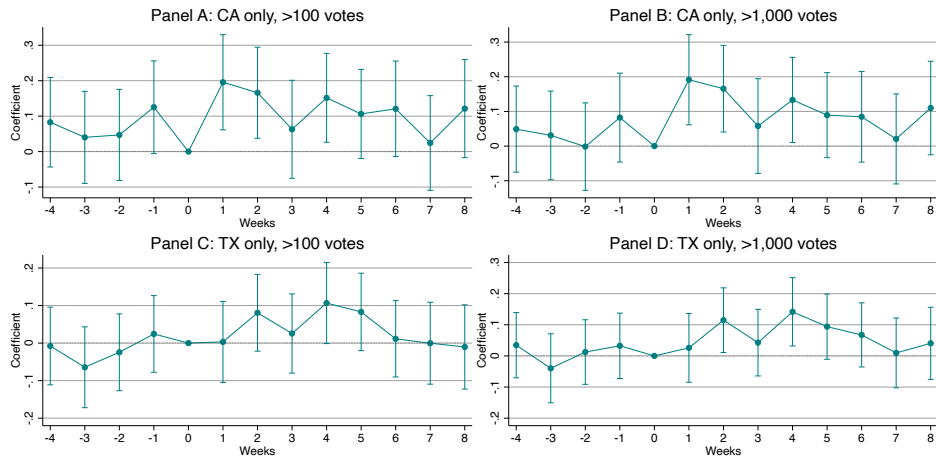
## 2016 Event Study: Consumption Responses, High Margin Only



Notes: results of the 2016 event study across all zip codes with at least 100 votes and a margin of victory for either candidate of at least 25%. Vertical lines represent 90% confidence intervals. [back](#)

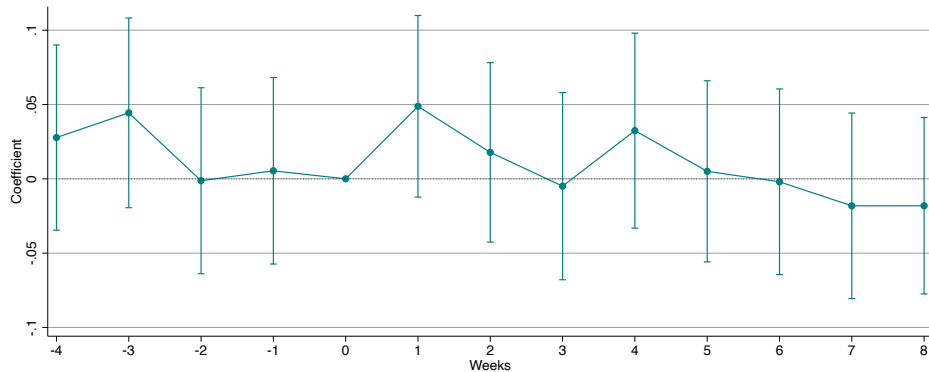


# 2016 Event Study: Consumption Responses, CA and TX



Notes: results of the 2016 event study for California (top panels) or Texas (bottom panels) only; and restricted to zip codes with at least 100 votes (left panels) or at least 1,000 votes (right panels). Vertical lines represent 90% confidence intervals. [back](#)

## 2016 Event Study: 3-Digit Zip Codes ( $\approx$ Counties)



Notes: results of the 2016 event study across all 3-digit zip codes with at least 100 votes. Vertical lines represent 90% confidence intervals. [back](#)