

<i>close_date - Year-Quarter</i>	COUNTA of oppc
2017-Q1	531
2017-Q2	1254
2017-Q3	1257
2017-Q4	1196
<b>Grand Total</b>	<b>4238</b>

<i>COUNTA of opportunity_id</i>	<i>deal_stage</i>	
<i>close_date - Year-Quarter</i>	Lost	Won
2017-Q1	17.93%	82.07%
2017-Q2	38.29%	61.71%
2017-Q3	38.59%	61.41%
2017-Q4	39.75%	60.25%
<b>Grand Total</b>	<b>36.85%</b>	<b>63.15%</b>

	<i>close_date - Year-Quarter</i>				
	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
COUNTA of oppc	1196	1257	1254	531	4238

<i>COUNTA of oppc</i>	<i>close_date - Year-Quarter</i>				
<i>deal_stage</i>	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
Won	17.82%	18.73%	18.69%	7.91%	63.15%
Lost	11.76%	11.77%	11.59%	1.73%	36.85%

<i>COUNTA of opportunity_id</i>	<i>close_date - Year-Quarter</i>				
<i>sales_agent</i>	2017-Q1	2017-Q2	2017-Q3	2017-Q4	Grand Total
Darcel Schlecht	44	96	115	94	349
Vicki Laflamme	33	57	63	68	221
Kary Hendrixson	36	55	54	64	209
Anna Snelling	25	71	55	57	208
Zane Levy	18	50	41	52	161
Versie Hillebrand	26	52	47	51	176
Kami Bicknell	26	53	44	51	174
Jonathan Berthelot	14	57	54	46	171
James Ascencio	16	39	35	45	135
Corliss Cosme	23	36	48	43	150
Gladys Colclough	18	34	42	41	135
Marty Freudenburg	12	33	38	39	122
Cassey Cress	23	48	53	39	163
Reed Clapper	19	49	49	38	155
Maureen Marcano	22	42	48	37	149
Donn Cantrell	19	44	58	37	158
Moses Frase	15	43	35	36	129
Lajuana Vencill	16	39	36	36	127
Violet Mclelland	17	34	36	35	122
Markita Hansen	15	39	41	35	130
Boris Faz	7	29	31	34	101
Cecily Lampkin	10	31	33	33	107
Hayden Neloms	10	36	29	32	107
Daniell Hammack	11	47	29	27	114
Niesha Huffines	12	31	39	23	105
Elease Gluck	11	26	20	23	80
Wilburn Farren	3	14	16	22	55
Rosie Papadopoulos	8	26	23	21	78
Rosalina Dieter	9	21	21	21	72
Garret Kinder	13	22	24	16	75
<b>Grand Total</b>	<b>531</b>	<b>1254</b>	<b>1257</b>	<b>1196</b>	<b>4238</b>