



HONDA SUPPLIER COLLABORATION

Overview and DS Offerings



3DEXPERIENCE®

WHAT IS HONDA SUPPLIER COLLABORATION

CONCEPT

HONDA Requirement

1. **"Connection point"** as **"Supplier digital collaboration environment"** for direct access.

2. No specific VPN to connect HONDA environment and Supplier environment.

3. Suppliers can use licenses both for HONDA work and supplier own work.

Solution

HONDA prepared MS Azure as **"connection point"**.

DS proposed **"Managed DSLS"** to install license and it can be accessed by internet.

Same license in "Managed DSLS" can be used both for HONDA work and supplier own work

The Product Type is "Shareable" to enable work in both environments.

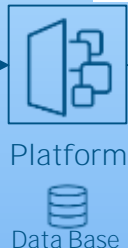
Honda 3DEXPERIENCE Supplier Collaboration Overview

Supplier Work Env.

Supplier is working for themselves in Supplier's env.

Supplier can use DS License for Supplier's own work with "PCS" purchased by Supplier.

Supplier Premise



Supplier's License Server



Connect to VDI env. on MS Azure

Client Machine (VDI) on MS Azure



DS Managed DSLS



HONDA Work Env.

Supplier is working for HONDA in HONDA's virtual env.

HONDA allow direct access from Supplier to HONDA's 3DEXPERIENCE platform remotely to collaborate for efficient product development with new development flow.

Honda Motor Premise (Japan)



Honda license Server



LICENSE OFFERING

LICENSE SCHEME AND PRICING



LICENSE SCHEME – SPECIAL TERMS APPENDIX

- DS CLOSA (Customer License and Online Service Agreement) defines that DS Licensed Programs should be used on Machine which is belonging to Customer.
- Since DS Licensed Programs will be used on Virtual Environment appointed by HONDA, Special Terms Appendix is required.

APPENDIX 1: SPECIAL TERMS APPENDIX

This Special Terms Appendix to the Agreement sets forth special terms and conditions which supplement and/or modify the General Terms thereof and the applicable OST(s). This Special Terms Appendix constitutes an integral part of the Agreement. To the extent that any of the provisions contained in this Special Terms Appendix may contradict or conflict with any of the terms of the General Terms or the applicable OST(s), the provisions of this Special Terms Appendix shall prevail.

1. Additional Definitions:

Virtual Machine Environment means Azure, cloud computing services operated by Microsoft, appointed by Honda Motor Co., Ltd. ("Honda Motor") for the purpose of providing access to and usage of the 3DS Offering(s) solely and exclusively for Honda Motor's business.

2. To the extent permitted by Honda Motor, Customer may install (or have installed by Honda Motor) and execute the 3DS Offering(s) on the Virtual Machine Environment.
3. Until and unless otherwise agreed between Customer and 3DS, all license keys (access codes) to activate the 3DS Offerings shall be stored and managed through the Online Licensing Service (6MP-OML) or any future replacement thereof.
4. All other terms and conditions shall remain subject to Section 14.3 of the General Terms. In the event that Customer is prohibited by Honda Motor to execute the 3DS Offering(s) on the Virtual Machine Environment, this Special Terms Appendix shall immediately and automatically terminate and shall be of no longer legal effect.
5. Customer shall immediately pay to 3DS an amount equal to the loss, liability or cost which 3DS determines will be or has been directly or indirectly suffered as a result of or on account of tax, levies, duties, or other charges or withholdings (including without limitation any penalty and interest payable) in connection with the export or import of the 3DS Offering(s). Customer shall comply, in all respects with all applicable export law and regulations.

END OF APPENDIX 1

LICENSE SCHEME – SPECIAL TERMS APPENDIX

- License Type and License Scheme

Trigram	Portfolio	Product Name	Type	Licensing Scheme
PCS	Governance/Lifecycle	Collaborative Business & Industry Innovator	Package	Named User
MES	Design/Engineering	Mechanical & Shape Designer	Shareable	Concurrent
TAD	Design/Engineering	3D Tolerancing & Annotation Designer	Shareable	Concurrent

Named User means a User identified with a unique username and password to use the DS Offering from a single machine at any given time

Concurrent (or Floating) Based. Use of a DS Offering in Concurrent Based mode is authorized for a maximum number of simultaneous Users and/or Extended Enterprise Users, as applicable.

Please refer to the Offering Specific Terms for details:

<https://www.3ds.com/terms/ost/licensed-programs>

About Named User Licensing Control

Named user control is enforced for the IFW role that is a prerequisite for all user apps. Each app that the user is assigned to must also be license enforced.

The apps will be controlled like the IFW role so that, when a user logs in, the apps that are assigned to the user will all be license-reserved at run time as follows:

- when a user logs in to use an app, and the corresponding license has been assigned to the user, the licenses for that app and all other apps assigned to that user are consumed immediately
- if a user logs onto a web app, all the web app licenses assigned to that user are consumed
- if a user logs onto a native app, all the web app licenses and native app licenses assigned to that user are consumed.

Licenses remain consumed after the user logs out, and continue to be consumed until the license expiry date. Special-purpose tools (integrated in the DS License Server and on the 3D Space server-side) allow the Administrator to recycle licenses in exceptional circumstances (for example, when a user retires).

When a license is consumed by a user, it is consumed for a minimum of 30 days and cannot be reassigned to another user during that period. However, the Administrator may recycle the license immediately after the period of 30 days is over.

The starting date of the 30-day period is the date a user first logs in and consumes a given license, but the starting date is NOT reset to the current date at each login. Each individual license assigned to a user over time and consumed has its own starting date: as licenses are added over time, each license is consumed at a different date so the starting date is different.

PRICING TERMS – JAPAN

- New Purchase (Japan)

- Role: PCS (Named User) and MES (Shareable) and/or TAD (Shareable)
- Release: R2022x (HONDA related)
- EU PLC Discount: 55% discount for DS Japan List Price
- EU ALC/PLC ratio: 20%

Role	End User PLC Price	End User ALC Price
PCS (Named User)	113,355 JPY	22,671 JPY
MES (Shareable)	3,324,600 JPY	664,920 JPY
TAD (Shareable)	1,603,350 JPY	320,670 JPY

Remarks;

- Pricing terms are current as of March 2024.
- Pricing terms are subject to change if DS List Price changes. DS List Prices are subject to change without prior notice.
- MES or TAD can be purchased Stand-alone.
- Discount for PCS will be applied only for same quantity of MES and/or TAD

PRICING TERMS – JAPAN

• New Purchase (Japan)

- Role: PCS (Named User) and MES (Shareable) and/or TAD (Shareable)
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Role	End User PLC Price	End User ALC Price
PCS (Named User)	122,643 JPY	24,529 JPY
MES (Shareable)	3,596,585 JPY	719,317 JPY
TAD (Shareable)	1,470,772JPY	294,154 JPY

Remarks;

- Pricing terms are future after July 1st 2024.
- Pricing terms are subject to change if DS List Price changes. DS List Prices are subject to change without prior notice.
- MES or TAD can be purchased Stand-alone.
- Discount for PCS will be applied only for same quantity of MES and/or TAD

PRICING TERMS – OTHER THAN JAPAN

- New Purchase (Other than Japan)
 - Role: PCS (Named User) and MES (Shareable) and/or TAD (Shareable)
 - Release: R2022x (HONDA related)
 - EU DC PLC: 40% discount at Maximum* for DS Local List Price
 - EU ALC/PLC ratio: 20%
- * Please confirm with DS Local Sales Rep.

Remarks;

- Pricing terms are current as of March 2024.
- Pricing terms are subject to change if DS List Price changes. DS List Prices are subject to change without prior notice.
- MES or TAD can be purchased Stand-alone.
- Discount for PCS will be applied only for same quantity of MES and/or TAD

WHO BENEFITS FROM THESE TERMS & CONDITIONS

- Special Terms Appendix (STA)
 - Supplier invited to Supplier Collaboration Env. by HONDA MOTOR can enjoy STA conditions.
 - DS will review the Supplier List shared by HONDA and determine if the STA is applicable.
- Pricing terms
 - For Supplier invited to Supplier Collaboration Env. by HONDA MOTOR, DS will consider the application of pricing terms.
 - Specifically, the following suppliers will not be eligible for the pricing terms;
 - ▷ Global Supplier whose HQ is located outside of Japan and who have already contracted an agreement or started discussions with their local DS regarding 3DEXPERIENCE purchase terms and conditions.
 - In addition, the following suppliers may impose restrictions on the use of licenses in applying pricing terms;
 - ▷ For suppliers that DS consider to be strategic targets for 3DEXPERIENCE purchase terms and conditions, DS may restrict the scope of use of the license to "HONDA work ONLY".

