REPORT ON THE ACQUISITION WORK FORCE FISCAL YEAR 1988

Federal Acquisition Personnel
Information System
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Federal Acquisition Institute Office of Acquisition Policy General Services Administration This report on the Federal procurement work force for Fiscal Year (FY) 1988 provides Federal managers with data for establishing and maintaining the procurement career management programs mandated by the Office of Federal Procurement Policy Act Amendments of 1983 (Public Law 100-679). Highlights include:

- √ The Contract Specialist (GS-1102) series recorded its tenth straight year of growth, with a net gain of 595 between September 30, 1987 and September 30, 1988. On September 30, 1978, 17,967 were employed in the GS-1102 series; on September 30, 1988, the total had reached 30,263 (see page 1 for statistics on the FY88 workforce and page 32 on the FY87 workforce).
- √ High turnover continues; 3,396 individuals entered the Contract Specialist series (GS-1102) during FY 1988, while 2,801 departed (see pages 4 and 32).
- √ High turnover is forecasted throughout the next decade. Thirty percent of all presently employed GS-1102's will be eligible for retirement by FY 1998 (see page 17). Moreover, the annual loss rate for the GS-1102 series has historically averaged about ten percent—which amounts at present to more than 3,000 losses per year.
- √ Many Contract Specialists have relatively few years of experience in the GS-1102 series. 12,871 (forty-three percent) have less than four years of GS-1102 experience (see page 27).
- Outside hiring declined again in FY 1988. From a high of thirty-nine percent in FY 1984, outside hiring (as a percentage of total hiring) declined to thirty-one percent in FY 1986 (see page 39), twenty-eight percent in FY 1987 (see page 35), and only twenty-seven percent in FY 1988 (see page 3). Of the 3,396 total hires in FY 1987 for the GS-1102 series, only 919 were recruited from outside the Government. Another 2,404 came from various clerical, technical, and administrative fields within the Government. (The hiring source was not indicated for the other 73 hires.)
- √ Fifty-two percent of the Contract Specialists had graduated from a college or university with a bachelors or higher degree. Only thirty percent of the total work force (fifty-eight percent of the college graduates) have completed four year undergraduate or graduate programs in business, law, or public administration (see pages 3, 5, and 6).

These facts reinforce the need for greater efforts and investments to sustain and improve the professionalism of the procurement work force.

If you have any questions about the report or need further data, please write or call Mr. Michael Miller of the Federal Acquisition Institute (see Page iii for the address).

Jack Livingston Director Federal Acquisition Institute

Acknowledgments

We wish to express our profound gratitude to Dr. Philip A. P. Schneider, James L. Hall, and their co-workers at the Office of Personnel Management. Without their patience, assistance, advice, and data, this report would not be possible.

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Technical Notes

Source of data

The data in this report were derived from the Central Personnel Data File (CPDF), which is established and maintained by the Office of Personnel Management. The Federal Acquisition Institute annually purchases a copy of the end-of-year (Fiscal Year) CPDF files on active, full-time employees in acquisition fields. Data in this report, unless otherwise noted, are as of September 30, 1988.

Agencies

This report covers personnel in the Executive Branch. However, it does not cover employees of the U.S. Postal Service, the Postal Rate Commission, the Board of Governors of the Federal Reserve Board, the White House Office, the Office of the Vice President, the Tennessee Valley Authority, the Defense Intelligence Agency, the Federal Bureau of Investigation, the Central Intelligence Agency, or the National Security Agency.

Retirement Eligibility

This report includes data only on employees who are eligible for regular retirement. No data is provided on employees eligible for "Early" retirement in the event of a Reduction-in-Force. The minimum combinations of age and years of service qualifying for regular retirement:

✓ Age 62 with 5 years of service.
 ✓ Age 60 with 20 years of service.
 ✓ Age 55 with 30 years of service.

Turnover

Turnover data in this report were derived by tracking data on each individual in the work force across fiscal years. Social Security Numbers were used to locate and merge files from different fiscal years on the same individual. For example, an individual's occupational code might read as follows:

	FY84	FY85	FY86	FY87
Series (as of the end of the Fiscal Year):	1105	1105	1102	0

In this report, the individual would be reported as a "loss" to the GS-1105 series during Fiscal Year 1986 and an "internal hire" for the GS-1102 series in Fiscal Year 1986. The individual would also be counted as a "loss" to the GS-1102 series in Fiscal Year 1987.

Technical Notes (Con't)

Losses

Losses include employees who left the <u>series</u> for any reason, such as separations from Government service or promotions to positions in a different series.

Hires

Hires include employees who entered the series from any source, such as outside hires, transfers from other series, and return to active duty following extended leave without pay. For the purposes of this report, "internal" hires include both:

- Movement from one to another of the 5 principal series (i.e., GS-1101, GS-1102, GS-1105, GS-1106, and GS-1150) tracked in this report. For example, if an employee began the fiscal year in a Purchasing Agent (GS-1105) position and ended the year in a Contract Specialist (GS-1102) position, that employee has been counted as a GS-1102 internal hire.
- Hires of Tenure Group I employees. Tenure Group I, for the most part, includes "career" employees—that is, employees with at least three years of substantially continuous creditable civilian Federal service. (See Federal Personnel Manual Chapters 315 and 351)

"External" hires, in contrast, include any hire of a Tenure Group II employee who was not employed in any of the five principal series at the beginning of the fiscal year. Tenure Group II, for the most part, consists of "career-conditional" employees (i.e., employees with less than three years of *substantially continuous creditable* civilian service). (Tenure Group III employees are classified as "Other".)

Education Levels

In 1974, the educational levels attained by all full-time, permanent employees were recorded in their CPDF files. Since that time, Federal agencies have been required to report educational level at accession of new employees. Agencies also may, on a voluntary basis, update employee CPDF files to record changes in their educational levels after accession. Thus, data in this report probably understate both educational levels and the number of employees with relevant academic majors.

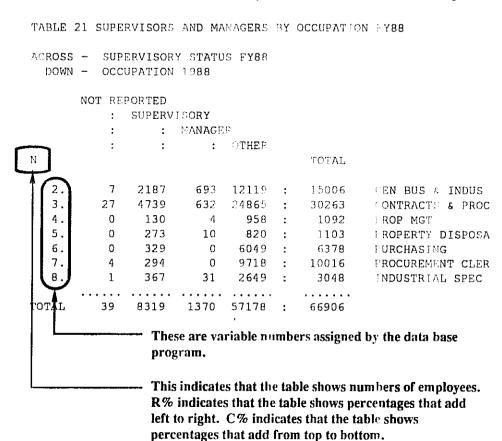
Average Grade

Average grade computations exclude employees in the Senior Executive Service and others whose grades are not specified.

Technical Notes (Con't)

Tables

The following illustrates the standard notations on tables and how to interpret them.



FAI ADDRESS

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TABLE 1. SEX BY OCCUPATION FY 88

ACROSS - OCCUPATION 1988

DOWN - SEX

С¥	Gen Bus 1101	Contr 1102	-	Disp 1104		Pro Clk 1106	Spec		TOTAL	
1.	44.8	46.4	61.7	57.6	20.3	9.8	84.4	:	40.2	MALE
2.	55.2	53.6	38.3	42.4	79.7	90.2	15.4	:	59.8	FEMARE
TOTAL	15006	30263	1092	1103	6378		304	:	66906	

TABLE 2 GRADE BY OCCUPATION FY 88

ACROSS - OCCUPATION 1988 DOWN - GRADE 1988¹

	Gen					Pro	Ind		
	Bus	Contr	Prop	Disp	Pur	Clk	Spen		
N	1101	1102	1103	1104	1105	1106	1150		TOTAL
0.	119	74	0	1	0	4	5	:	203
1.	69	26	1	0	7	50	3 5	:	188
2.	80	33	1	0	31	33	0	:	178
З.	134	142	3	0	37	463.	5	:	784
4.	567	19	1	0	420	3176	-5	:	4189
5.	2740	894	30	53	2359	3963	5 3	:	10092
6.	1550	12	0	0	1849	1352	0	:	4763
7.	1632	2732	70	99	1370	866	62	:	6831
8.	115	22	1	0	137	75	0	:	350
9.	1401	5671	194	391	133	24	306	:	8120
10.	68	57	1	1	16	3	3	:	149
11.	1694	6541	434	296	16	4	1192	:	10177
12.	2104	7984	293	173	2	3	885	:	11444
13.	1412	3788	54	69	0	0	327	:	5650
14.	844	1675	7	1.6	0	0	123	:	2665
15.	449	591	2	4	0	0	46	:	1092
16.	25	1	0	0	0	0	0	:	26
17.	0	1	0	0	0	0	0	:	1
NR.	3	0	0	0	1	0	0		4
TOTAL	15006	30263	1092	1103	6377	10016	3048	:	66906

¹NR: Not reported.

TABLE 3 RETIREMENT ELIGIBILITY BY OCCUPATION FY 88

ACROSS - OCCUPATION 1988

DOWN - PERSONS ELIGIBLE TO RETIRE

C%	Gen Bus 1101	Contr 1102	Prop 1103	Disp 1104	Pur 1105	Pro Clk 1106	Ind Spec 1150		TOTAL	
1. 2.	92.9 7.1						87.1 12.9		93.3 6.7	NOT ELIGIBLE ELIGIBLE
TOTAL	15006	30263	1092		6378		3043	:	66906	

TABLE 4 ELIGIBILITY TO RETIRE ON OR BEFORE FY98, BY FY 88 OCCUPATION

ACROSS - OCCUPATION 1988

DOWN - PERSONS ELIGIBLE 10 YRS FROM NOW

	Gen					Pro	Ind			
	Bus	Contr	Prop	Disp	Pur	Clk	Spec			
C ⁸	1101	1102	1103	1104	1105	1106	1150		TOTAL	
1.	64.6	69.7	52.0	51.1	74.4	79.6	52. 0	:	69.1	NOT ELIGIBLE
2.	35.4	30.3	48.0	48.9	25.6	20.4	48.0	:	30.9	ELIGIBLE
TOTAL		30263				10016		:	66906	

TABLE 5 EDUCATION BY OCCUPATION FY 88

ACROSS - OCCUPATION 1988 DOWN - EDUCATION 1988

	Gen Bus	Contr	Prop	Disp	Pur	Pro Clk	Ind Spec			
0.	.1	.0	.0	.0	.1	.1	. 0	:	.1	NOT REPORTED
1.	6 5.8	48.3					68.0			NO DEGREE
13.	34.0	51.7	23.7	15.6	10.6	6.4	32. 0	:	35.1	COLL GRAD
FOT AL	15006	30263	1092	1103	6378	10016	3048	:	66906	

TABLE 6 TYPE OF APPOINTMENT BY OCCUPATION FY 88

ACROSS - OCCUPATION 1988

DOWN - TYPE OF APPOINTMENT 19881

N	Gen Bus 1101	Contr 1102	Prop	Disp 1104	Pur 1105	Pro Clk 1106	Ind Spe c 11 54		TOTAL	
10.	12215	26303	976	1063	5097	7100	2614	:	55368	PERMANENT CAREER
15.	1280	3007	79	14	790	2274	3 30	:	7774	PERM. CAREER-CONDINL
20.	170	186	9	2	147	197	27	:	738	NONPERMANENT
32.	224	52	5	13	0	0	35	:	329	PERMANENT SCHEDULE B
38.	837	573	20	5	303	322	33	:	2093	OTHER PERM EXCPTD
42.	24	0	0	1	0	0	3	:	28	NONPERM. SCHEDULE B
48.	152	67	3	4	41	123	\$.	:	391	OTHER NONPERM EXCPTD
50.	84	71	0	1	0	0	4	:	160	SENIOR EXEC SERVICE
TOTAL	 14986	30259	1092	1103	6378	10016	3047	:	66881	

¹Not reported for 20 GS-1101's, 4 GS-1102's, and 1 GS-1150.

TABLE 7 FY 88 HIRES BY OCCUPATION

ACROSS - OCCUPATION 1988

DOWN - HIRES DURING FY 88

N	Gen Bus 1101	Contr 1102	Prop 1103	Disp 1104	Pur 1105	Pro Clk 1106	Ind Spec 1150		TOTAL	
1.	2078	2404	129	116	1114	1403	287	:	7531	INTERNAL
2.	804	919	32	20	404	1373	141	:	3693	EXTERNAL
3.	166	73	9	3	112	194	16	:	573	OTHER HIRES
4.	42	871	26	3	66	54	43	:	1105	SWITCHED AGENCIES
5.	11916	25996	896	961	4682	6992	2561	:	54004	NOT NEW
тотат	15006	30263	1092	1103	6378	10016	3048		66906	

TABLE 8 EDUCATION LEVEL OF PERSONS HIRED IN FY 88

ACROSS - OCCUPATION 1988

DOWN - EDUCATION 1988

** FOR - PERSONS HIRED IN FY88

C ⁸	Gen Bus 1101	Contr 1102	Prop 1103		Pur 1105		Ind Spec 11!)		TOTAL	
0. 1. 13.	63.3		75.3	84.2	85.6	90.8	68. :	:		NOT REPORTED NO DEGREE COLL GRAD
TOTAL	3048	3396	170	139	1630	2970		:	11797	

TABLE 9 EDUCATION BY OCCUPATION FY 88

ACROSS - OCCU88 - OCCUPATION 1988 DOWN - EDUC88 - EDUCATION 1988

	Gen					Pro	Ind			
	Bus	Contr	Prop	Disp	Pur	C1k	Spec			
N	1101	1102	1103	1104	1105	1106	1150		TOTAL	
0.	17	6	0	0	6	10	0		39	MISSING
1.	211	117	5	23	106	166	3 7	:	665	NO HIGH SCHOOL DEG
4.	5221	6763	366	501	3124	5224		•		· · · · · · · · · · · · · · · · · · ·
	=						835	:	22034	HIGH SCHOOL GRAD
7.	2521	4397	255	232	1530	2581	575	:	12091	ONE YEAR COLLEGE
9.	1397	2333	150	133	747	1077	447	:	6284	TWO YEARS COLLEGE
11.	316	646	36	25	128	217	111	:	1479	THREE YEARS COLLEGE
12.	214	363	21	17	61	103	67	:	846	FOUR YEARS COLLEGE
13.	2750	9862	171	125	564	528	5 76	:	14576	BACHELOR'S DEGREE
14.	735	2227	27	20	67	71	175	:	3322	POST-BACHELOR STUDY
17.	1524	3443	60	25	44	39	212	:	5347	MASTER'S OR HIGHER
21.	100	106	1	2	1	0	13	:	223	DOCTORATE
TOTAL	15006	30263	1092	1103	6378	10016	3048	:	66906	

TABLES 10 & 11 FY 88 ACADEMIC MAJORS OF PERSONS WHO GRADUATED FROM COLLEGE

ACROSS - OCCUPATION 1988

DOWN - ACADEMIC FIELD 1988

** FOR PERSONS WHO GRADUATED FROM COLLEGE

N	Gen Bus 1101	Contr 1102	Prop 1103	Disp 1104	Pur 1105	Pro Clk 1106	Ind Spen 115		TOTAL	
5.	1998	8230	146	80	271	185	455	:	11365	BUSINESS
24.	20	80	1	1	2	5	• 1	:	111	INFORMATION SYSTEMS
3 2.	212	222	7	2	4	2	16	:	615	ENGINEERING
37.	144	440	8	1	2	1	j :	:	607	LAW
41.	50	134	2	1	3	2	1	:	203	MATHEMATICS
43.	65	106	0	2	4	3	2.1	:	201	PHYSICAL SCIENCES
46.	166	469	7	1	13	10	1.9	:	685	PUBLIC ADMIN
56.	2454	5957	88	8 4	377	430	294	:	9681	OTHER
ΨΟΨΑΤ.	5109	15638	259	172	676	638	974		23468	

ACROSS - OCCUPATION 1988

DOWN - ACADEMIC FIELD 1988

** FOR PERSONS WHO GRADUATED FROM COLLEGE

	Gen					Pro	Ind			
	Bus	Contr	Prop	Disp	Pur	Clk	Spec			
С¥	1101	1102	1103	1104	1105	1106	115 0		TOTAL	
5.	45.2	58.4	62.2	47.7	42.3	30.7	49.7	:	53.9	BUS, LAW & PUB AD
24.	. 4	.5	. 4	.6	.3	.8	. 2	:	.5	INFORMATION SYSTEMS
32.	4.1	1.4	2.7	1.2	.6	.3	17. 0	:	2.6	ENGINEERING
41.	1.0	.9	.8	. 6	. 4	.3	1.1	:	.9	MATHEMATICS
43.	1.3	.7	.0	1.2	.6	.5	2.2	:	.9	PHYSICAL SCIENCES
56.	48.0	38.1	34.0	48.8	55.8	67.4	29. 8	:	41.3	OTHER
ጥር ጥል ፐ.	5109	15638	259	172	676	638	976	•	23468	

TABLE 12 ACADEMIC MAJORS OF FY 88 HIRES FOR CONTRACT SPECIALIST POSITIONS

ACROSS - HIRES DURING FY 88

DOWN - ACADEMIC FIELD 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

INTERNAL

: EXTERNAL

· OTHER HIRES

: : SWITCHED AGENCIES

C% TOTAL

10 · NI

5. 18.3 46.0 26.0 32.5 30.7 : 30.2 BUS, LAW & PUB AD 24. .1 1.2 .0 .1 .3 : .3 INFORMATION SYSTEMS

32. .8 1.4 .0 .6 .7 : .7 ENGINEERING

41. .3 .8 .0 .8 .4 : .4 MATHEMATICS

43. .1 .7 1.4 .3 .4 : .4 PHYSICAL SCIENCES

56. 80.4 49.9 72.6 65.7 67.6 : 68.0 OTHER

TOTAL 2404 919 73 871 25996 : 30263

TABLE 13 EDUCATION LEVELS OF FY 88 HIRES FOR CONTRACT SPECIALIST POSITIONS

ACROSS - HIRES DURING THE FY

DOWN - EDUCATION 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

INTERNAL

: EXTERNAL

: : OTHER HIRES

: : SWITCHED AGENCIES

: : NOT NEW

C% TOTAL

0. .0 .0 4.1 .0 .0 : .0 NOT REPORTED

1. 66.8 17.1 42.5 42.0 47.9 : 48.3 NO DEGREE

13. 33.2 82.9 53.4 58.0 52.1 : 51.7 COLL GRAD

TOTAL 2404 919 73 871 25996 : 30263

TABLE	14.1	Age	ncy By	y Gra	de FY8	8 GER		. £	INDUST	RY GS	-1101						
N	STATE	TREAS	ARMY	NAVY	A.F.		JUS.	INT.	AGRIC	. COM	1.LAROR	. HHS.	HUD.	DOT.	DOE	GSA	NASA
0.	0	0	7	4	9	7	0	1	4	39	3	1	3	2	6	0	0
1.	0	0	0	7	0	O	0	0	0	53	0	0	0	0	0	0	0
2.	0	0	0	5	2	0	0	0	0	67	0	0	0	0	0	0	0
3.	0	0	1	5	46	0	0	2	21	41	O	0	7	0	0	1	0
4.	0	0	79	25	120	5	0	56	204	20	O	0	33	0	2	2	0
5.	0	0	117	65	186	45	2	81	2050	32	0	20	50	0	6	23	1
6.	0	1	74	23	235	3	0	27	1039	24	0	5	19	0	13	9	0
7.	0	1	177	198	194	5	1	47	471	101	3	34	36	2	35	24	6
8.	0	0	13	16	24	0	0	0	51	1	0	0	2	0	2	2	0
9.	0	13	193	207	447	11	5	44	67	100	5	38	32	3	21	20	2
10.	0	0	11	9	22	0	0	0	0		0	1	0	0	1	0	0
11.	0	7	144	103	664	63	9	99	25	7.1	10	42	54	2	22	31	2
12.	0	11	159	108	391	48	42	69	18	129	25	141	236	4	34	56	4
13. 14.	0 1	14 8	64 70	57	162	46 87	18	74	17 11	105	40	80	225	14	45	29	5
15.	Ó	6	72 33	30 9	55 27	40	9 5	24 8	3	44 39	13 9	38 16	1.41 63	5 10	59 53	17 8	1 1
16.	0	0	23	0	0	90	0	0	0	Ú 23	1	0	03	0	72	0	0
10.									0		1.	U	U	U	U	U	v
TOTAL	1	61	1144	871	2584	360	91	532	3981	8 76 ∠′	109	416	901	42	299	222	22
						Nuc		ALL									
N	VA.	EPA.	. SBA.	FEMA.	. NSF.	REG.	EDUC.	OTHE:	R. TO	ral^1							
0.	1	0	0	0	1	0	1	30	: 17	L9							
1.	1	0	0	0	0	0	0	8		59							
2.	2	0	0	0	0	0	0	8		30							
Э.	3	0	0	0	0	0	0	7	: 13								
4.	7	0	4	0	0	0	2	8	: 56								
5.	0	1	38	0	0	0	10	13	: 274								
6.	0	0	65	0	1	0	7	5	: 155								
7.	1	11	179	0	14	0	38	54	: 163								
8.	0 7	0	0	0	2 0	0	0	2	: 11								
9. 10.		11 0	38	0	_	0	14	114	: 140								
	10																
11	19 27		0	0	0	0	0 56	167		58							
11.	37	15	63	0	5	0	56	167	: 169	94							
12.	37 72	15 31	63 253	0	5 5	0	56 100	167 167	: 169 : 210)4)4							
12. 13.	37 72 51	15 31 14	63 253 141	0 1 0	5 5 15	0 0 0	56 100 35	167 167 161	: 169 : 210 : 141)4)4 L2							
12. 13. 14.	37 72 51 62	15 31 14 13	63 253 141 27	0 1 0 0	5 5 15 7	0 0 0 3	56 100 35 8	167 167 161 109	: 169 : 210 : 141 : 84)4)4 .2 4							
12. 13. 14. 15.	37 72 51 62 37	15 31 14 13 5	63 253 141 27 14	0 1 0 0	5 5 15 7 5	0 0 0 3 2	56 100 35 8 3	167 167 161 109 53	: 169 : 210 : 141 : 84 : 44	94 94 12 14							
12. 13. 14.	37 72 51 62	15 31 14 13	63 253 141 27	0 1 0 0	5 5 15 7	0 0 0 3	56 100 35 8	167 167 161 109 53	: 169 : 210 : 141 : 84 : 44)4)4 .2 4							
12. 13. 14. 15. 16.	37 72 51 62 37 23	15 31 14 13 5	63 253 141 27 14 0	0 1 0 0 0	5 5 15 7 5	0 0 0 3 2	56 100 35 8 3	167 167 161 109 53	: 169 : 210 : 141 : 84 : 44	94 14 12 14 19 25							

TABLE	14.2	Age	ncy B	y Gra	de FY			CTS £	PROCM	NT							
N	STATE	TREAS	ARMY	NAVY	A.F	OTHER DOD	JUS.	INT.	ACPIC.	, COM	1.LABOR	HHS.	HUD.	DOT.	DOE	GSA	NASÁ
0.	1	0	4	18	9	9	1	0	0	1	0	1	0	3	10	1	8
1.	0	0	ō	19	0	0	Ö	0	1	'n	0	0	0	0	0	0	0
2.	1	0	0	21	0	0	0	0	()	3	0	Ω	0	0	0	0	0
3.	ō	0	Ö	109	0	0	0	0	1	4	0	0	0	0	0	0	0
4.	2	0	1	8	0	0	0	0	()	3	0	0	0	0	0	0	0
5.	6	4	134	2 15	207	173	13	13	c)	5	1	12	5	11	12	42	9
6.	0	2	0	0	4	1	0	0	£)	0	()	0	0	()	0	0	0
7.	5	17	569	560	606	368	39	44	$A\cap$	2	1	39	3	42	25	125	50
8.	0	2	6	0	7	0	0	0	()	7	()	0	0	0	0	0	0
9.	7	42	1212	898	1374	1088	85	13	57	41	ņ	83	10	86	38	170	66
10.	0	0	7	1.2	13	0	4	6	**	3	.)	0	0	1	0	0	0
11.	5	37	1447	1168	1263	1373	54	:37	210	1.5	10	97	15	103	71	220	114
12.	8	60	1763	1292	1828	1399	32	51	150	14	20	183	13	131	122	343	206
13.	17	67	691	592	715	488	25	102	64	$\approx \epsilon_{\rm y}$	1.7	145	23	117	130	166	173
14.	7	27	279	284	291	157	20	43	29	, j	6	68	7	79	65	83	97
15.	5	10	85	118	81	67	7	7	5	1	45	18	4	25	38	27	43
16.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17.	0	0	0	0	0	0	0	0	()	7)	0	0	0	0	0	0	0
	• • • • •												· · • • •				• • • • •
TOTAL	61	268	6198	5294	6398	5123	280	61 6	614	1:3	13	646	80	598	511	1177	766
						Nuc		ALL									
N	VA.	EPA	. SBA.	FEMA	. NSF		EDUC.	OTHER	₹. Т	'OTAL							
0.	1	2	0	0	0	2	0	3	: 7	4							
1.	0	O	0	0	0	0	0	7	: 2	!6							
2.	0	0	0	0	0	0	0	8	: 3	3							
З.	0	0	0	0	0	0	0	18	: 14	2							
4.	0	0	0	0	0	0	0	5	: 1	9							
5.	9	5	0	0	0	1	1	6	: 89	14							
6.	5	0	0	0	0	0	0		: 1	2							
7.	152	16	3	4	0	1	1	20	: 273	2							
8.	6	0	0	0	0	1	٥	0	: 2	2							
9.	193	21	7	9	2	4	4	44	: 567	1							
10.	24	0	0	0	0	0	0		: 5	7							
11.	123	15	11	6	0	1	6	31	: 654	1							
12.	46	52	61	7	0	3	18	62	; 798	4							
13.	19	51	63	8	1	12	11		: 378	8							
14.	9	37	16	5	0	7	3	33	: 167	5							
15.	3	9	1	1	0	6	1	17	: 59	1							
16.		_	_						_	+							
	0	0	0	0	0	0	0	1	:	1							
17.	0 0	0	0	0 0	0 0	0 0	0			1							
										1							

TABLE 14.3 Agency By Grade FY88 PROP MGT

				OTHER	₹												
N	ARMY	NAVY	A.F.	DOD	JUS.	INT	.AGRI	C.COM	1.LAB.	HHS.	DOT.	DOE	NASA	EPA	NSF		TATOT
1.	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	:	1
2.	0	1	0	0	0	0	0	0	0	0	0	(')	0	0	0	:	1
3.	Ō	3	0	0	0	0	0	0	0	0	0	4)	0	0	0	:	3
4.	1	0	0	0	0	0	0	0	0	0	0	1)	0	0	0	:	1
5.	4	6	3	16	0	0	0	0	0	0	0)	0	1	0	:	30
7.	13	6	21	20	0	0	0	0	0	0	1	* 1	2.	1	O	:	70
8.	0	0	0	0	0	0	0	0	0	0	0	j	1	0	0	:	1
9.	55	55	24	49	1	0	1	0	2	2	0	1	4	0	G	:	194
10.	1	0	0	0	0	0	0	0	0	0	0	,	0	0	(;	:	1
11.	68	73	60	199	1	2	0	2	2	3	2	s į	11	3	0	:	434
12.	25	41	97	87	1.1	0	0	1	0	2	2	20	6	2	0	:	293
13.	1	2	28	13	0	0	0	0	0	1	0	14	7	0	1	:	54
14.	0	0	2	2	1	0	0	0	0	0	9	7	1	0	O	:	7
15.	0	0	0	2	0	0	0	0	0	0	0	()	0	0	0	:	2
TOTAL	 168	188	235	388	14	2	1	3	4	8	 5	· · · · · · · · · · · · · · · · · · ·	28	7	1	:	1092

TABLE 14.4 Agency By Grade FY 88 PROPERTY DISPOSAL

					OTHE	R										ALL		
N	TREAS	ARMY	NAVY	A.F	. DOD	JUS.	INT	.AGRIC	.COMM	.HHS.	DOT.	I-DE	GSA	NASA	NSF	OTHE	R	TOTAL
Ο.	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	:	1
5.	1	1	ō	ō	43	Ō	2	1	0	1	Ö	0	4	O	Ö	0	:	53
7.	2	7	7	0	57	0	2	4	0	1	3	0	14	1	0	1	:	99
9.	0	9	6	1	332	0	4	1	1	4	6	0	24	1	0	2	:	391
10.	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	:	1
11.	0	0	3	0	212	0	6	3	1	3	6	L	54	6	1	0	:	296
12.	0	5	5	1	97	2	1	3	0	0	2	0	56	1	0	0	:	173
13.	1	1	0	1	32	0	0	4	0	1	1	0	28	0	0	0	:	69
14.	0	0	0	0	11	0	0	0	0	0	0	÷	4	1	0	0	:	16
15.	0	0	0	0	4	0	0	0	0	0	0	()	0	0	0	0	:	4
	• • • • •	• • • •	• • • •	• • • •	700	• • • •			•••	10	10	• • • •	104	10	• • • •	••••		1100
TOTAL	4	23	22	ځ	789	2	15	16	۷.	10	18	1	184	10	1		:	1103

TABLE 14.5 Agency By Grade FY88 PURCHASING

					OTHER												
N	TREAS	ARMY	NAVY	A.F.	DOD	JUS	. INT	. AGRIC.	COMN	M.LABOR	HHS.	HUD	DOT.	DOE:	GSA	NASA	VA
1.	0	0	7	0	0	0	0	0	0	0	0	0	0	Ŋ	0	0	0
2.	0	0	30	0	0	0	0	0	1	0	0	0	0	0	0	0	0
3.	0	0	30	0	0	0	0	0	7	0	0	0	0	0	0	0	0
4.	2	48	141	16	5	1	21	53	4	3	8	0	7	3	13	0	94
5.	61	550	489	190	32	2	104	20 2	8	11	28	1	32	5	49	6	573
6.	60	281	574	150	20	4	110	149	13	9	59	3	44	11	40	8	277
7.	66	283	345	94	30	9	99	76	25	3	73	5	35	14	32	24	97
8.	4	19	63	0	2	2	7	4	5	0	2	0	4	2	0	6	3
9.	5	34	53	4	2	0	5	5	4	0	1	0	6	2	0	2	2
10.	0	6	5	0	0	0	0	0	1	0	0	0	1	9	0	1	2
11.	0	5	9	0	1	0	0	0	0	0	0	0	0	9	0	0	1
12.	0	1	1	0	0	0	0	0	()	ij	0	0	0)	0	0	0
NR.	0	1	0	0	0	0	0	0	0	O	0	0	0	0	0	0	0
TOTAL	198	1228	1747	454	92	18	346	489	68	6	171	9	129	38	134	47	1049
		003		Nuc		ALL		mom* *									
N	EPA.	SBA.	FEMA.	REG.	EDUC.	OTHER	ι.	TOTAL									
1.	0	0	0	0	0		:	7									
2.	0	0	0	0	0	0	:	31									
3.	0	0	0	0	0	0	:	37									
4.	0	0	0	0	0	1		120									
5.	2	0	0	0	0	13		359									
6.	13	1	2	0	2	19		349									
7.	23	0	3	0	1	33		370									
8.	4	0	0	2	1	7		L37									
9.	5	0	0	1	0	2	:]	L33									
10.	0	0	0	0	0	0	:	16									
11.	0	0	0	0	0	0	:	16									
12.	0	0	0	0	0	0	:	2									
NR.	0	0	0	0	0	0	:	1									
TOTAL	47	1	5	3	4	75	: 6.	378				NR: N	ot rep	orted			

TABLE 14.6 Agency By Grade FY88 PROCUREMENT CLERK OTHER N STATE TREAS ARMY NAVY A.F. DOD JUS. INT. AGRIC. COMM.LABOR HHS. HUD. DOT. DOE GSA NASA Ο. O n n n 1. Ω D 2. 3. 4. O 5. 1052 1084 6. 7. 8. () 9. Ω n 10. 11. Ω () O 12. TOTAL 64 1983 1988 2142 2284 199 270 17 141 11 110 Nuc ALL EPA. SBA. FEMA. REG. EDUC. OTHER. N VA. TOTAL ο. 1. 2. 1: 3. 4 : 4. 5. 6. 7. 61 : 8. 5: 9. 10. 11. 12.

4 160 : 10016

TOTAL

TABLE	14.7	Agen	cy B	y Gra	de I	FY88 :	INDUST	RIAL	SPEC								
					ОТН	ER									ALL		
И	TREAS	ARMY	NAV:	γ Λ.Ι	F. DOI	JUS	. INT	. AGRIC	C.COHM.	ror.	DOE	NASA	SBA.	FEMA.	OTHE	3	TOTAL
0.	0	0	0	1	4	0	0	0	1)		O	0	0	0	0	:	5
1.	0	0	35	0	0	0	0	0	1)	.1	0	0	0	0	0	:	35
3,	0	0	5	()	0	0	0	0	£5	")	n	0	0	0	0	:	5
4.	0	0	0	()	6	0	0	0	O	}	Ü	0	0	()	0	:	6
5.	0	29	4	6	14	0	0	0	(*	1	()	()	0	()	0	:	53
7.	0	10	18	6	26	()	0	0	4)	!	0	1	0	0	0	:	62
9.	0	66	54	25	155	1	0	4	-:)	()	0	1	0	0	:	306
10.	0	2	1	0	0	()	0	0			()	0	0	0	0	:	3
11.	0	184	221	105	665	2	0	10			()	1	1	0	0	:	1192
12.	2	199	289	90	255	14	0	11			7	4	11	0	1	:	885
13.	1	55	102	36	47	2	2	12	;	• .	17	1	37	0	0	:	327
14.	0	18	35	14	9	1	1	4	ŧ		14	0	9	0	0	:	123
15.	0	2	6	6	13	0	2	1	* *	:	3	0	3	3	0	:	46
TOTAL	3	565	770	289	1194	20	5	42	1.	• • • • •	41	7	52	3	1	:	3048

TABLE 15 FY88 HIRES BY AGENCY FOR CONTRACT SPECIALIST POSITIONS

ACROSS - HIRES DURING FY88 DOWN - AGENCY 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMET

INTERNAL

	T147 F17/1	1111						
	:	EXTERN	AL					
	:	:	OTHER	HIRES				
	:	:	:	SWITCH	ED AGEN	CIE	S	
N	:	:	:	:	NOT NE	W	TOTAL	
1.	5	2	0	6	51	:	64	STATE
2.	40	6	2	32	188	:	268	TREASURY
3.	359	84	15	123	5617	:	6198	APMY
4.	628	175	7	141	4343	:	5294	NAVY
5.	389	264	25	111	5609	:	6398	AIF FORCE
6.	309	171	9	123	4511	:	5123	OTHER DEFENSE
7.	43	22	0	11	204	:	280	JUSTICE
8.	66	9	3	19	519	:	616	INTERIOR
9.	49	9	2	12	542	:	614	AGRICULTURE
10.	8	1	0	23	130	:	. 162	COMMERCE
11.	9	2	0	0	61	: .	72	LABOR
12.	54	14	1	24	553	:	64 6	HEALTH - WELFARE
13.	14	3	0	7	56	:	80	HUD
14.	45	7	2	54	490	:	598	TRANSPORTATION
15.	34	25	0	21	431	:	511	ENERGY
16.	127	58	1	51	940	:	1177	GSA
17.	29	34	1	40	662	:	766	NASA
18.	93	9	3	5	480	:	5 90	VA
20.	18	8	1	26	1.55	:	208	EPA
21.	15	0	0	20	127	:	162	SMALL BUSINESS
22.	6	5	0	6	23	:	40	EMERGENCY MGMT
23.	0	0	0	0	3	:	3	NATL SCIENCE
24.	2	0	0	1	35	:	38	NUCLEAR REG
25.	1	2	0	0	42	:	45	EDUCATION
99.	61	9	1	15	224	:	310	ALL OTHER
TOTAL	2404	919	73	871	25996	:	30263	

TABLE 16 FY88 GRADE LEVELS OF CONTRACT SPECIALISTS WHO HAVE GRADUATED FROM COLLEGE

ACROSS - GRADE 1988

DOWN - AGENCY 1988

** FOR - OCCUPATION 1988 = CONTRACTS & FROCMNT

** EMPLOYEES WHO HAVE GRADUATED FROM COLLEGE

N	5&7	9&11	12-15		TOTAL	
1.	1	3	21	:	25	STATE
2.	8	29	91	:	128	TREASURY
3.	275	1091	1523	:	2889	ARMY
4.	324	888	1393	:	2605	NAVY
5.	393	1372	2053	:	3818	AIR FORCE
6.	263	1226	1352	:	2841	OTHER DEFENSE
7.	25	46	38	:	10 9	JUSTICE
8.	16	61	164	:	241	INTERIOR
9.	13	117	131	:	261	AGRICULTURE
10.	5	13	70	:	88	COMMERCE
11.	0	8	32	:	40	LABOR
12.	18	51	242	:	311	HEALTH - WELFARE
13.	4	8	29	:	41	HUD
14.	11	45	178	:	234	TRANSPORTATION
15.	19	44	269	:	332	ENERGY
16.	68	98	255	:	421	GSA
17.	42	125	383	:	550	NASA
18.	3 3	58	32	:	123	VA
20.	13	18	97	:	128	EPA
21.	1	6	71	:	78	SMALL BUSINESS
2 2.	3	10	12	:	25	EMERGENCY MGMT
2 3.	0	2	1	:	3	NATL SCIENCE
24.	1	1	17	:	19	NUCLEAR REG
2 5.	1	7	10	:	18	EDUCATION
9 9.	11	14	85	:	110	ALL OTHER
TOTAL	 1548	5341	8549	:	15438	

TABLE 17 CONTRACT SPECIALISTS ELIGIBLE TO RETURE IN FY88, BY AGENCY

ACROSS - PERSONS ELIGIBLE TO RETIRE IN FY88

DOWN - AGENCY 1988

NOT ELIGIBLE

	MOI ED.	rarana			
	:	ELIGIB	LE		
R∜				TOTAL	
		_		_	
1.	9 6.9	3.1		64	
2.	9 9.3	.7		268	TREASURY
3.	93.5	6.5	:	6198	ARMY
4.	95.2			5294	YVAN
5.	93.6	6.4	:	6398	AIR FORCE
6.	91.5	8.5	:	5123	OTHER DEFENSE
7.	98.6	1.4	:	280	JUSTICE
8.	94.5	5.5	:	6 16	INTERIOR
9.	94.6	5.4	:	614	AGRICULTURE
10.	98.1	1.9	:	162	COMMERCE
11.	95.8	4.2	:	72	LABOR
12.	94.6	5.4	:	646	HEALTH - WELFARE
13.	90.0	10.0	:	80	HUD
14.	92.6	7.4	:	598	TRANSPORTATION
15.	95.7	4.3	:	511	ENERGY
16.	94.2	5.8	:	1177	GSA
17.	89.7	10.3	;	766	NASA
18.	96.6	3.4	:	590	VA
20.	97.6	2.4	:	208	EPA
21.	87.7	12.3	:	162	SMALL BUSINESS
22.	97.5	2.5	:	40	EMERGENCY MGMT
23.	100.0	.0	:	3	NATL SCIENCE
24.	97.4	2.6	:	38	NUCLEAR REG
25.	95.6	4.4	:	45	EDUCATION
9 9.	95.5	4.5	:	310	ALL OTHER
TOTAL	93.7	6.3	:	30263	
TOTAL	JJ. 1	0.3	•	20203	

TABLE 18 CONTRACT SPECIALISTS ELIGIBLE TO RETIRE IN OR BEFORE FY93, BY AGENCY

ACROSS - PERSONS ELIGIBLE 5 YRS FROM NOW

DOWN - AGENCY 1988

NOT ELIGIBLE : ELIGIBLE R% 1. 84.4 15.6 : 2. 89.9 10.1 :

3. 83.4 16.6 : 6198 ARMY 4. 86.4 13.6 : 5294 NAVY 5. 83.5 16.5 : 6398 AIR FORCE

6. 78.9 21.1 : 5123 OTHER DEFENSE 7. 94.3 5.7 : 280 JUSTICE 8. 83.1 16.9 : 616 INTERIOR

TOTAL

STATE

TREASURY

64

268

9. 80.5 19.5 : 614 AGRICULTURE 10. 90.7 9.3 : 162 COMMERCE 11. 87.5 12.5 : 72 LABOR

12. 82.4 17.6 : 646 HEALTH - WELFARE

13. 72.5 27.5 : 80 HUD

14. 78.3 21.7 : 598 TRANSPORTATION 15. 83.0 17.0 : 511 ENERGY

16. 82.9 17.1 : 1177 GSA 17. 76.0 24.0 : 766 NASA 18. 85.4 14.6 : 590 VA 20. 88.5 11.5 : 208 EPA

21. 72.8 27.2 : 162 SMALL BUSINESS

22. 87.5 12.5 : 40 EMERGENCY MGMT

23. 100.0 .0 : 3 NATL SCIENCE 24. 84.2 15.8 : 38 NUCLEAR REG

25. 84.4 15.6 : 45 EDUCATION

99. 85.8 14.2 : 310 ALL OTHER

TOTAL 83.0 17.0 : 30263

TABLE 19 CONTRACT SPECIALISTS ELIGIBLE TO RETIRE IN OR BEFORE FY98, BY AGENCY

ACROSS - PERSONS ELIGIBLE 10 YRS FROM NOW

DOWN - AGENCY 1988

NOT ELIGIBLE : ELIGIBLE

	:	ELIGIE	LΕ		
R%				LATOT	
1.	79.7	20.3	:	64	STATE
2.	78.4	21.6	:	268	TREASURY
3.	69. 9	30.1	:	6198	ARMY
4.	75.2	24.8	:	5294	NAVY
5.	69.5	30.5	:	6398	AIR FORCE
6.	66.9	33.1	:	5123	OTHER DEFENSE
7.	85.0	15.0	:	280	JUSTICE
8.	64.3	35.7	:	616	INTERIOR
9.	60.7	39.3	:	614	AGRICULTURE
10.	73.5	26.5	:	162	COMMERCE
11.	48.6	51.4	:	72	LABOR
12.	66.7	33.3	:	646	HEALTH - WELFARE
13.	62.5	37.5	:	80	HUD
14.	65.6	34.4	:	598	TRANSPORTATION
15.	66.7	3 3.3	:	511	ENERGY
16.	69.3	30.7	:	1177	GSA
17.	63.1		:	766	NASA
18.	73.9	26.1	:	590	VA
	76.9	23.1	:	208	EPA
21.	52.5	47.5	:	162	SMALL BUSINESS
22.	77.5	22.5	:	40	EMERGENCY MGMT
23.	100.0	.0	:	3	NATL SCIENCE
	71.1	28.9	:	38	NUCLEAR REG
25.	60.0	40.0	:	45	EDUCATION
99.	68.1	31.9	:	310	ALL OTHER
TOTAL		20.2		20062	
TOTAL	09./	30.3	:	30263	

TABLE 20 SEX BY GRADE OF CONTRACT SPECIALISTS IN FY88

ACROSS - SEX

DOWN - GRADE 1988

** FOR - OCCUPATION 1988 = 3 CONTRACTS & PROCMNT

R%	MALE.	FEMALE.	TOTAL
0.	91.9	8.1	74
1.	34.6	65.4	26
2.	30.3	69.7	33
3.	43.7	56.3	142
4.	52.6	47.4	19
5.	26.5	73.5	894
6.	33.3	66.7	12
7.	25.9	74.1	2732
8.	27.3	72.7	22
9.	32.8	67.2	5671
10.	45.6	54.4	57
11.	39.9	60.1	6541
12.	53.0	47.0	7984
13.	63.6	36.4	3788
14.	75.7	24.3	1675
15.	87.0	13.0	591
16.	100.0	. 0	1
17.	100.0	.0	1
TOTAL	46.4	53.6	30263

TABLE 21 SUPERVISORS AND MANAGERS BY OCCUPATION FY88

ACROSS - SUPERVISORY STATUS FY88

TOTAL 39 8319 1370 57178 : 66906

DOWN - OCCUPATION 1988

NOT REPORTED

		;	SUPERV	ISORY				
		:	:	MANAGEI	R			
		:	:	:	OTHER			
N							TOTAL	
2)	7	2187	693	12119	:	15006	GEN EUS & INDUS
	3.	27	4739	632	24865	:	30263	CONTRACTS & PROCMNT
4	١.	0	130	4	958	:	1092	PROP MGT
ŗ	5.	0	273	10	820	:	1103	PROPERTY DISPOSAL
6	ŝ.	0	329	0	6049	:	6378	PURCHASING
-	7.	4	294	0	9718	:	10016	PROCUREMENT CLERK
3	3.	1	367	31	2649	:	3048	INDUSTRIAL SPEC

TABLE 22 SUPERVISORS AND MANAGERS BY GRADE IN CONTRACT SPECIALIST POSITIONS FY88

ACROSS - SUPERVISORY STATUS FY88

DOWN - GRADE 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCEDIT

NOT REPORTED

	MOT ME	OKTED				
	;	SUPERV	ISOPY			
	:	:	MAHAGE	R		
	:	:	:	OTHER		
R%						TOTAL
0.	.0	9.5	87.8	2.7	;	74
1.	.0	3.8	.0	96.2	:	26
2.	.0	3.0	. 0	97.0	:	3 3
3.	.0	12.7	.0	87.3	:	142
4.	.0	21.1	10.5	68.4	:	19
5.	.0	. 2	.1	99.7	:	894
6.	.0	.0	.0	100.0	:	12
7.	.0	.7	.0	99.3	:	273 2
8.	. 0	4.5	.0	95.5	:	22
9.	.0	2.9	.0	97.1	:	5671
10.	.0	47.4	.0	52.6	:	5 7
11.	.0	8.6	.1	91.3	:	6541
12.	. 0	14.3	.3	85.4	:	7984
13.	.5	43.8	3.8	51.9	:	3 78 8
14.	.3	50.7	13.5	35.5	:	1675
15.	.5	47.5	27.2	24.7	:	591
16.	.0	. 0	100.0	.0	:	1
17.	.0	.0	100.0	.0	:	1

......

TOTAL .1 15.7 2.1 82.2 : 30263

TABLE 23 EDUCATION LEVELS BY GRADE OF CONTRACT SPECIALISTS IN FY88

TABLE 24 EDUCATION LEVELS BY GRADE OF CONTRACT SPECIALISTS IN FY88

ACROSS - EDUCATION 1988

DOWN - GRADE 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

ACROSS - EDUCATION 1988 DOWN - GRADE 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

NOT REPORTED NOT REPORTED

	NOI	LD:	PORTED					MOT 190	FOUTED			
		:	NO DEG	REE				:	NO DEG	REE		
		:	:	COLL	GRAD	•		:	:	COLL G	RAD)
N						TOTAL	R8					TOTAL
0.	ĺ	0	6	68	:	74	0.	.0	8.1	91.9	:	74
1.	I	0	15	11	:	26	1.	. 0	57.7	42.3	:	26
2.	1	0	18	15	:	33	2.	. 0	54.5	45.5	:	33
3.	1	0	66	76	:	142	3.	.0	46.5	53.5	:	142
4.	1	0	7	12	:	19	4.	.0	36.8	63.2	:	19
5.	1	0	515	379	:	894	5.	.0	57.6	42.4	:	894
6.	1	0	7	5	:	12	6.	.0	58.3	41.7	:	12
7.	1	0	1563	1169	:	2732	7.	. 0	57.2	42.8	:	2732
8.	1	0	19	3	:	22	8.	.0	86.4	13.6	:	22
9.		1	3202	2468	:	5671	9.	.0	56.5	43.5	:	5671
10.	I	0	48	9	:	57	10.	.0	84.2	15.8	:	57
11.	:	1	3667	2873	:	6541	11.	.0	56.1	43.9	:	6541
12.	:	2	3709	4273	:	7984	12.	. 0	46.5	53.5	:	7984
13.		2	1265	2521	:	3788	13.	.1	33.4	66.6	:	3788
14.	(0	419	1256	:	1675	14.	.0	25.0	75.0	:	1675
15.	(0	92	499	:	591	15.	. 0	15.6	84.4	:	591
16.	(0	1	0	:	1	16.	.0	100.0	.0	:	1
17.	(0	0	1	:	1	17.	.0	. 0	100.0	:	1
	• • • •	٠.										
TOTAL	1	6	14619	15638	:	30263	TOTAL	.0	48.3	51.7	:	30263

TABLE 25 ACADEMIC MAJOR BY GRADE OF CONTRACT SPECIALISTS IN FY88

ACROSS - ACADEMIC FIELD 1988

DOWN - GRADE 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMN

BUSINESS

		~~								
	:	INFORM	ATION SY	STEMS						
	;	:	ENGINEE	RING						
	:	:	:	LAW						
	:	:	:	:	MATHEM	ATICS				
	:	:	:	:	:	PHYSIC	AL SCIE	NCES		
	:	:	:	:	:	:	PUBLIC	ADMIN		
	:	:	:	:	:	:	:	OTHER		
N										TOTAL
0.	35	0	1	7	0	1	- 194 - 1	28	:	74
1.	5	0	0	0	0	0	1,	20	:	26
2.	4	0	0	2	0	0	1.	26	:	33
3.	29	0	1	4	0	0	4	104	:	142
4.	7	0	0	1	0	0	0	11	:	19
5.	182	3	3	1	4	3	6	692	:	894
6.	2	0	0	0	0	0	0	10	:	12
7.	579	14	10	16	10	9	16	2078	:	2732
8.	0	0	0	0	0	0	0	22	:	22
9.	1172	30	22	45	13	11	54	4324	:	5671
10.	5	0	0	1	2	0	0	49	:	57
11.	1490	18	22	85	20	17	8.0	4809	:	6541
12.	2357	8	68	135	38	37	130	5211	:	7984
13.	1382	4	55	78	33	18	90	2128	:	3788
14.	708	3	27	43	8	6	60	820	:	1675
15.	273	0	13	22	6	4	25	248	:	591
16.	0	0	0	0	0	0	0	1	:	1
17.	0	0	0	0	0	0	0	1	:	1
TOTAL	8230	80	222	440	134	106	469	20582	:	3 0263

NOTE THAT OTHER INCLUDES PERSONS WHO DID NOT GRADUATE FROM COLLEGE.

TABLE 26 FY88 HIRES BY GRADE FOR CONTRACT SPECIALIST POSITIONS

ACROSS - HIRES DURING FY88

DOWN - GRADE 1988

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

INTERNAL

	:	EXTERN	AL				
	:	:	OTHER	HIRES			
	:	:	:	SWITCH	ED AGEN	CIE	S
	:	:	:	:	NOT NE	W	
N							TOTAL
0.	1	0	3	0	70	:	74
1.	5	0	0	0	21	:	26
2.	4	1	0	0	28	:	33
З.	4	3	1	4	130	:	: 42
4.	4	0	0	0	15	:	19
5.	502	270	4	5	113	:	894
6.	5	0	1	0	6	:	12
7.	677	446	17	21	1571	:	2732
8.	0	0	0	1	21	:	22
9.	411	108	30	121	5001	:	5671
10.	0	0	0	1	56	:	57
11.	290	69	11	235	5936	:	6541
12.	287	1.6	6	258	7417	:	7984
13.	137	5	0	162	3484	:	3788
14.	55	1	0	50	1569	:	1675
15.	21	0	0	13	557	:	5 91
16.	0	0	0	0	1	:	· 1
17.	1	0	0	0	0	:	1
TOTAL	2404	919	73	871	25996	:	30263

TABLE 27 CONTRACT SPECIALISTS ELIGIBLE TO RETIRE, BY FY88 HIRES

ACROSS - HIRES DURING FY88

DOWN - PERSONS ELIGIBLE TO RETIRE

** FOR - OCCUPATION 1988 = CONTRACTS 5 PROCMNT

TNTERNAL

: EXTERNAL

: : OTHER HIRES

: : SWITCHED AGENCIES

: : : NOT NEW

C% TOTAL

1. 97.5 99.8 97.3 98.6 93.0 : 93.7 NOT ELIGIBLE

2. 2.5 .2 2.7 1.4 7.0 : 4.3 ELIGIBLE

TOTAL 2404 919 73 871 25996 : 30263

TABLE 28 CONTRACT SPECIALISTS ELIGIBLE TO RETIRE IN OR BEFORE FY93, BY FY88 HIRES

ACROSS - HIRES DURING FY 88

DOWN - PERSONS ELIGIBLE 5 YRS FROM NOW

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

INTERNAL

: EXTERNAL

: : OTHER HIRES

: : SWITCHED AGENCIES

: : : NOT NEW

C% TOTAL

1. 91.1 98.5 95.9 93.0 81.3 : 83.0 NOT ELIGIBLE

2. 8.9 1.5 4.1 7.0 18.7 : 17.0 ELIGIBLE

TOTAL 2404 919 73 871 25996 : 30263

TABLE 29 CONTRACT SPECIALISTS ELIGIBLE TO RETIRE IN OR BEFORE FY98. BY FY88 HIRES

ACROSS - HIRES DURING FY88

DOWN - PERSONS ELIGIBLE 10 YRS FROM NOW

** FOR - OCCUPATION 1988 = CONTRACTS & PROCMNT

INTERNAL

: EXTERNAL

: : OTHER HIRES

: : SWITCHED AGENCIES

: : : NOT NEW

C% TOTAL

0. 26.0 1.4 20.5 33.1 27.2 : 26.5 ELIGIBLE EAPLY OUT

1. 54.5 95.1 68.5 48.7 40.1 : 43.2 NOT ELIGIBLE

2. 19.6 3.5 11.0 18.3 32.7 : 30.3 ELIGIBLE

TOTAL 2404 919 73 871 25996 : 30263

TABLE 30 AVERAGE AGE BY FY88 HIRES, PER OCCUPATION

BREAKDOWN OF AGE881 ACROSS - OCCUPATION 1988 DOWN - HIRES DURING FY88 (Mean, Standard Deviation & Number Of Employees)

GEN	BUS	3	INDUS			
		C	CONTRACTS		PROCMNT	

:	:	PROP	MG:	ľ	
:	:		:	PROPERTY	DISPOSAL

· · · · · PUPCHASING

	:	:	:	:	PURCHAS	ING				
	:	:	:	:	:	PROCUPE	MENT CLE	RK		
	:	:	:	:	:	<u>:</u> ·	INDUSTR	IAL	SPEC	
M,SD,N	ī								TOTAL	
1.	42.555	39.860.	42.775	42.897	39.1 34	38 .94 0	43.314	:	40.553	INTERNAL
	9.531	9.138	9.212	9.211	9.614	10.309	8.883	:	9.664	
	2078	2404	129	116	1114	1403	287	:	7531	
2.	34.220	32.607	41.781	34.700	35.314	32.168	35.979	:	33.311	EXTERNAL
	9.870	8.835	6.890	9.154	9.6 06	9.421	13.045	:	9.647	
	804	919	32	20	404	1372	141	:	3692	
3.	37.946	38.822	46.778	43.000	36.955	32.928	50.625	:	36.684	OTHER HIRES
	12.727	9.323	12.478	13.115	10.671	8.562	10.494	:	11.102	
	166	73	9	3	112	194	16	:	573	
4.	46.952	39.949	47.962	42.333	40.364	35.685	44.767	:	40.414	SWITCHED AGENCIES
	11.275	8.370	9.071	13.204	9.268	10.330	8.383	:	8.941	
	42	871	26	3	66	54	43	:	1105	
5.	44.500	42.686	47.863	47.326	42.760	40.377	47.709	:	43.201	NOT NEW
	10.091	9.904	9.768	9.460	10.535	11.706	9.750	:		
	11916	25996	896	961	4682	6992	2561	:	54004	
				• • • • • • •	• • • • • •		• • • • • • •			
TOTAL	43.615	42.067	47.077		41.529	38.882	46.726	:	42.255	
	10.328	9.953	9.805	9.667	10.547	11.539	10.198	:	10.531	
	15006	30263	1092	1103	63 78	10015	3048	:	66905	

¹Birthyear was not available for 1 GS-1106.

TABLE 31 YEARS OF EXPERIENCE OF FY88 CONTRACT SPECIALISTS. BY AGENCY

ACROSS - OCCUPATION 1984 DOWN - AGENCY 1988

TOTAL 12871 17392 :

HIRED AFTER FY84

: FY84 GS-1102S N TOTAL. 1. 30 34 : 64 STATE 2. 127 141 : 268 TREASURY 3. 2391 3807 : 6198 ARMY 4. 2755 2539 : 5294 NAVY 5. 2682 3716 : 6398 AIR FORCE 6. 2131 2992 : 5123 OTHER DEFENSE 7. 153 127 : 280 JUSTICE 8. 213 403 : 616 INTERIOR 9. 214 400 : 614 AGRICULTURE 10. 50 112 : 162 COMMERCE 11. 31 41 : 72 LABOR 12. 429 : 217 646 HEALTH - WELFARE 13. 34 46 : 80 HUD 14. 227 371 : 598 TRANSPORTATION 15. 161 350 : 511 ENERGY 16. 542 635 : 1177 GSA 17. 218 548 : 766 NASA 18. 340 250 : 590 VA 20. 86 122 : 208 EPA 21. 92 : 70 162 SMALL BUSINESS 22. 20 : EMERGENCY MGMT 20 40 23. 3 0 : 3 NATL SCIENCE 24. 12 26 : 38 NUCLEAR REG 25. 19 26 : 45 EDUCATION 99. 145 165 : 310 ALL OTHER

30263

27

TABLE 32 FY88 QUITS BY FY87 GRADE LEVEL

TABLE 32.1 QUITS FROM GS-1101 POSITIONS

TABLE 32.2 QUITS FROM GS-1102 POSITIONS

ACROSS - LOSSES DURING FY88

DOWN - GRADE 19871

ACROSS - LOSSES DURING FY88

DOWN - GRADE 19871

LEFT SERIES THIS FY	LEFT SERIES THIS FY
: CHANGED AGENCIES	: CHANGED AGENCIES

: CHANGED AGENCIES						. CHANGED AGENCIES						
	:	:	STAYED				:	:	STAYED			
R₹					TOTAL	R%					TOTAL	
0.	19.3	.0	80.7	:	109	0.	10.3	. 0	89.7	:	68	
1.	15.4	.0	84.6	:	65	1.	10.0	. 0	90.0	:	30	
2.	10.3	.0	89.7	:	68	2.	5.0	2.5	92.5	:	40	
3.	22.7	. 0	77.3	:	163	3.	8.3	4.2	87.5	:	120	
4.	33.3	.0	66.7	:	592	4.	5.3	.0	94.7	:	19	
5.	13.5	.0	86.5	:	2669	5.	8.9	1.2	89.9	:	1143	
6.	12.4	.0	87.6	:	1427	6.	21.4	. 0	78.6	:	14	
7.	21.6	.3	78.1	:	1550	7.	9.7	2.1	88.2	:	3067	
8.	39.9	.0	60.1	:	143	8.	4.5	9.1	86.4	:	22	
9.	22.6	.5	76.9	:	1456	9.	9.8	3.5	86.7	:	5665	
10.	37.1	2.1	60.8	:	97	10.	11.8	5.9	82.4	:	51	
11.	18.7	. 4	81.0	:	1645	11.	9.8	3.0	87.2	:	6144	
12.	17.9	.5	81.5	:	2052	12.	9.0	3.2	87.8	:	7601	
13.	17.5	. 4	82.1	:	1345	13.	8.7	3.2	88.1	:	3570	
14.	16.3	. 2	83.4	:	803	14.	10.7	2.3	87.0	:	1558	
15.	13.0	.7	86.3	:	409	15.	8.7	. 9	90.4	:	552	
16.	8.0	.0	92.0	:	25	16.	. 0	. 0	100.0	:	1	
TOTAL	18.2		81.5		14618	TOTAL	9.4	2.9	87.6	:	29665	
TOTAT	10.2		01.0	•	T-4-0-T-0	TOTAL	2.3	2.5	07.0	•	2000	

¹Grade was not reported for some employees.

¹Grade was not reported for some employees.

TABLE 32.3 OUITS FROM GS-1103 POSITIONS

TABLE 32.4 OUITS FROM GS-1104 POSITIONS

ACROSS - LOSSES DURING FY88

DOWN - GRADE 1987

ACROSS - LOSSES DURING FY88

DOWN - GRADE 19871

LEFT SERIES THIS FY

: CHANGED AGENCIES

	-				
	:	:	STAYED		
R∜					TOTAL
2.	100.0	.0	.0	:	2
3.	.0	.0	100.0	:	2
4.	100.0	.0	.0	:	1
5.	4.7	2.3	93.0	:	43
7.	10.4	.0	89.6	:	67
9.	16.0	2.8	81.2	:	213
10.	.0	.0	100.0	:	1
11.	11.8	3.3	84.8	:	389
12.	10.2	2.2	87.6	:	275
13.	22.2	.0	77. 8	:	54
14.	28.6	.0	71.4	:	7
15.	.0	.0	100.0	:	2
TOTAL	12.7	2.5	84.8	:	1056

LEFT SERIES THIS FY : CHANGED AGENCIES

	-				
	:	:	STAYED		
尺名					TOTAL
0.	.0	. 0	100.0	:	1
5.	11.1	.0	88.9	:	27
6.	100.0	. 0	. 0	:	1
7.	11.5	. 4	88.1	:	227
9.	7.2	. 0	92.8	:	292
10.	.0	. 0	100.0	:	1
11.	13.4	. 4	86.2	:	283
12.	12.3	. 6	87.0	:	162
13.	13.9	. 0	86.1	:	72
14.	13.3	. 0	86.7	:	15
15.	20.0	. 0	80.0	:	5
		• • • • • •			• • • • • • •

¹Grade was not reported for some employees.

TOTAL 11.2 .3 88.5 : 1086

TABLE 32.5 OUITS FROM GS-1105 POSITIONS TABLE 32.6 QUITS FROM GS-1106 POSITIONS

ACROSS - LOSSES DURING FY88

DOWN - GRADE 1987

ACROSS - LOSSES DURING FY88

DOWN - GRADE 1987

	LEFT SI	ERIES TI CHANGEI	–	IES	i		LEFT S	ERIES T CHANGE	HIS FY D AGENC	IES	
	:	:	STAYED				:	:	STAYED		
R%					TOTAL	R%					TOTAL
1.	33 .3	.0	66.7	:	3	0.	. 0	.0	100.0	:	2
2.	8.3	.0	91.7	:	12	1.	14.3	.0	85.7	:	28
3.	7.1	.0	92.9	:	14	2.	41.7	. 0	58.3	:	24
4.	28.8	.2	71.0	:	445	3.	38.4	.5	61.0	•	575
5.	26.0	. 9	73.1	:	2517	4.	32.0	.5	67.5	:	3276
6.	23.0	1.5	75.5	:	1814	5.	27.1	.7	72.3	:	3936
7.	25.8	1.0	73.2	:	1273	6.	24.3	.5	75.2	:	1257
8.	24.1	. 9	75.0	:	116	7.	32.0	.3	67.8	:	776
9.	29.7	. 8	69.5	:	128	8.	21.7	.0	78.3	:	60
10.	25.0	.0	75.0	:	16	9.	34.5	.0	65.5	:	29
11.	21.4	.0	78.6	:	14	10.	100.0	.0	. 0	:	1
12.	50.0	. 0	50.0	:	2	11.	.0	.0	100.0	:	5
						12.	.0	.0	100.0	:	1
						13.	.0	.0	100.0	:	1
TOTAL	25.3	1.0	73.7	:	6354	TOTAL	29.3	.5	70.1	:	9971

TABLE 32.7 QUITS FROM GS-1150 POSITIONS

ACROSS - LOSSES DURING FY88
DOWN - GRADE 1987

LEFT	SERIES	THIS	FY
:	CHANG	GED AG	SENCIES
_		. cmr	177715

	;	CHANGE	D AGRINC	TES	
	:	:	STAYED		
R₽					TOTAL
0.	. 0	. 0	100.0		4
1.	100.0	.0	.0	•	57
				•	
3.	3 3.3	.0	66.7	:	6
5.	22.2	1.9	75.9	:	54
7.	17.0	.0	83.0	:	106
8.	100.0	.0	.0	:	1
9.	11.7	1.9	86.4	:	308
10.	25.0	.0	75.0	:	4
11.	13.1	1.5	85.4	:	1180
12.	14.4	1.1	84.4	;	881
13.	14.6	1.9	83.5	:	316
14.	14.5	`.9	84.6	:	117
15.	10.9	2.2	87.0	:	46
TOTAL	15.5	1.4	83.1	:	3080

TABLES 33 & 34 FY88 OUITS BY FY87 OCCUPATION

ACROSS - OCCUPATION 1987
DOWN - LOSSES DURING FY88

GEN BUS & INDUS

:	CONTRACTS &		PROCMNT	
:	: PFOP		MGT	
:	:	:	PROPERTY	DISPOSA

: : : PROPERTY DISPOSAL
: : : PURCHASING

: : : PROCUREMENT CLERK

: : : : : INDUSTRIAL SPEC
N TOTAL

1.	2665	2801	134	123	1606	2925	476	:	10730	LEFT SERIES THIS FY
										STAYED

TOTAL 14623 29668 1056 1087 6354 9971 3080 : 65839

ACROSS - OCCUPATION 1987 DOWN - LOSSES DURING FY88

GEN BUS & INDUS

: CONTRACTS & PROCMNT

: PROP MGT

: : PROPERTY DISPOSAL : : PURCHASING

: : : PROCUREMENT CLERK

: : : : : INDUSTRIAL SPEC
C%
TOTAL

1.	18.2	9.4	12.7	11.3	25 3	29 3	15 5		16 3	LEFT SERIES THIS FY
2.	81.8	90.6	87.3	88.7	74.7	70.7	84.5	:	83.7	STAYED

TOTAL 14623 29668 1056 1087 6354 9971 3080 : 65839

TABLES 35 & 36 FY88 OUITS BY FY87 RETIREMENT ELIGIBILITY

ACROSS - OCCUPATION 1987

DOWN - LOSSES DURING FY88

** FOR - PERSONS NOT ELIGIBLE FOR RETIREMENT IN FY87

GEN BUS & INDUS

: CONTRACTS & PROCMNT

: : PROP MGT

: : PROPERTY DISPOSAL
: : PURCHASING

: : : PROCUPEMENT CLERK

: : : : : : INDUSTRIAL SPEC

N

1. 2340 2265 103 82 1509 2790 362 : 9451 LEFT SERIES THIS FY

2. 11250 25498 816 840 4506 6696 2304 : 51910 STAYED

TOTAL 13590 27763 919 922 6015 9486 2666 : 61361

ACROSS - OCCUPATION 1987

DOWN - LOSSES DURING FY88

** FOR - PERSONS ELIGIBLE FOR RETIREMENT IN FY87

GEN BUS & INDUS

: CONTRACTS & PROCMNT

: : PROP MGT

: : PROPERTY DISPOSAL

: : : PURCHASING

: : : PROCUREMENT CLERK

: : : : : INDUSTRIAL SPEC

N TOTAL

1. 325 536 31 41 97 135 114 : 1279 LEFT SERIES THIS FY

2. 708 1369 106 124 242 350 300 : 3199 STAYED

TOTAL 1033 1905 137 165 339 485 414 : 4478

TABLES 35.1 & 36.1 FY88 QUITS BY FY87 RETIREMENT ELIGIBILITY

DOWN	- LOS	UPATION SES DUR SONS NO	ING FY8	-	RETIRE	MENT IN	FY87				
	GEN BU		CTS & P PROP M		TY DISP	OSAL					
	:	:		:							
	:	:	:	:	:	PROCUR	EMENT C	LERI	ζ.		
Сå	:	:					INDUST				
	82.8	91.8	88.8	91.1	74.9	70. 6	86.	:	84.6	LEFT SERIES STAYAD	THIS FY
TOTAL							2666				
DOWN	- LOS	UPATION SES DUR SONS EL	ING FY8	_	IREMENT	IN FY8	7				
	GEN BU		US CTS & PI PROP MO								
	:	:	2	PROPER'	TY DISP	OSAL					
	:	:	:	:	PURCHA	SING					
	:	:	:	:	:	PROCUR	EMENT C	GERF			
C%	:	:	:	:	:	:	INDUST	RIAI	SPEC TOTAL		
1. 2.	31.5 68.5	28.1 71.9	22.6 77.4	24.8 75.2	28.6 71.4	27.8 72.2	27.5 72.5	:	28.6 71.4	LEFT SERIES STAYED	THIS FY
TOTAL	1033	1905	137	165	339		414		4478		

TABLE 37 FY87 HIRES BY FY87 OCCUPATION

ACROSS - HIRES87 - HIRES DURING THE FY
DOWN - OCCU87 - OCCUPATION 1987

INTERNAL

		INTERN	AL					
		:	EXTERN	AL				
		:	:	OTHER	HIRES			
		:	:	:	NOT NE	W		
N							TOTAL	
2.	3	2125	886	241	11368		14623	GEN BUS & IUDUS
3.	1	2700	1108	137	25722	:	29668	CONTRACTS & PROCMNT
4.	0	129	37	3	887	:	1056	PROP MGT
5.	0	100	11	2	974	:	1087	PROPERTY DISPOSAL
6.	0	1285	464	164	4441	:	6354	PURCHASING
7.	0	1385	1342	318	6926	:	9971	PROCUREMENT CLERK
8.	0	307	128	72	2573	:	3080	INDUSTRIAL CPEC
TOTAL	4	8031	3976	937	52891		658 39	
TOTAL	-3	0001	3310	931	25021	-	UJ039	

TABLE 38 FY88 LOSSES OF CONTRACT SPECIALISTS BY FY87 AGENCY

ACROSS - LOSSES DURING FY88

DOWN - AGENCY 1987

LEFT SERIES THIS FY
: CHANGED AGENCIES

	:	CHANGE	D AGENC.	LES		
	:	:	STAYED			
N					TOTAL	
1.	9	3	51		63	STATE
2.	28	16	188	:	232	TREASURY
3.	606	140	5617	:	6363	ARMY
3. 4.	481	168	4343	:	4992	NAVY
5.	653	129	5609	•	6391	AIR FORCE
5. 6.		176	4511	•	5142	OTHER DEFENSE
	455	8	204		239	JUSTICE
7.	27					= : :
8.	47	17	519	:	583	INTERIOR
9.	30	14	542	:	586	AGRICULTURE
10.	10	7	130	:	147	COMMERCE
11.	9	0	61	:	70	LABOR
12.	56	16	553	:	625	HEALTH - WELFARE
13.	7	1	56	:	64	HUD
14.	45	27	490	:	562	TRANSPORTATION
15.	46	18	431	:	495	ENERGY
16.	82	79	940	:	1101	GSA
17.	75	12	662	:	749	NASA
18.	56	17	480	:	553	VA
20.	15	7	155	:	177	EPA
21.	19	2	127	:	148	SMALL BUSINESS
22.	4	3	23	:	30	EMERGENCY MGMT
23.	1	0	3	:	4	NATL SCIENCE
24.	5	0	35	:	40	NUCLEAR REG
25.	3	0	42	:	45	EDUCATION
9 9.	32	11	224	:	267	ALL OTHER
TOTAL	2801	871	25996	:	 29668	

TABLE 38.1 FY88 LOSSES OF CONTRACT SPECIALISTS BY FY87 AGENCY

ACROSS - LOSSES DURING FY88 DOWN - AGENCY 1987

LEFT SERIES THIS FY

· CUNNICED ACENICIES

	:	CHANGEI	AGENC:	IES		
	:	:	STAYED			
R%					TOTAL	
-						
		4.8			63	STATE
2.		6.9			232	TREASURY
3.					6 363	
4.		3.4			4992	ИV ЛХ
5.		2.0			6391	
6.		3.4			5142	
7.	11.3	3. 3	85.4		2 39	JUSTICE
8.		2.9			583	IN TER IOR
9.	5.1	2.4	92.5	:	586	AGRICULTURE
10.	6.8	4.8	88.4	:	147	COMMERCE
11.	12.9	.0	87.1	:	70	LABOR
12.	9.0	2.6	88.5	:	625	HEALTH - WELFARE
13.	10.9	1.6	87.5	:	64	HUD
14.	8.0	4.8	87.2	:	562	TRANSPORTATION
15.	9.3	3.6	87.1	:	495	ENERGY
16.	7.4	7.2	85.4	:	1101	GSA
17.	10.0	1.6	88.4	:	749	NASA
18.	10.1	3.1	86.8	:	553	VA
20.	8.5	4.0	87.6	:	177	EPA
21.	12.8	1.4	85.8	:	148	SMALL BUSINESS
22.	13.3	10.0	76.7	:	30	EMERGENCY MGMT
23.	25.0	. 0	75.0	:	4	NATL SCIENCE
24.	12.5	.0	87.5	:	40	NUCLEAR REG
25.	6.7	. 0	93.3	:	45	EDUCATION
99.	12.0	4.1	83.9	:	267	ALL OTHER
TOTAL		2.9	87 6		29668	
101111	J. 4	2.5	07.0	•	2,000	

TABLE 39 FY87 QUITS BY FY86 OCCUPATION

ACROSS - LOSSES DURING FY87 DOWN - OCCUPATION 1986

LEFT SERIES THIS FY

: STAYED

N				TOTAL	
2.	2704	11368	:	14072	GEN BUS & INDUS
3.	2805	25722	:	28527	CONTRACTS & PROCMNT
4.	149	887	:	1036	PROP MGT
5.	148	974	:	1122	PROPERTY DISPONAL
6.	1674	4441	:	6115	PURCHASING
7.	2970	692 6	:	98 96	PROCUREMENT CLERK
8.	404	2573	:	2977	INDUSTRIAL SPEC
TOTAL	10854	52891	:	63745	

ACROSS - LOSSES DURING FY87 DOWN - OCCUPATION 1986

LEFT SERIES THIS FY

• CTAVED

	-	DIMIDN			
R%				TOTAL	
2.	19.2	80.8	:	14072	GEN BUS & INDUS
3.	9.8	90.2	:	28527	CONTRACTS & PROCMNT
4.	14.4	85.6	:	1036	PROP MGT
5.	13.2	86.8	:	1122	PROPERTY DISPOSAL
6.	27.4	72.6	:	6115	PURCHASING
7.	30.0	70.0	:	9896	PROCUREMENT CLERK
8.	13.6	86.4	:	2977	INDUSTRIAL SPEC
TOTAI	17.0	83.0	:	63745	

TABLE 40 FY86 HIRES BY FY86 OCCUPATION

ACROSS - HIRES DURING FY86 DOWN - OCCUPATION 1986

INTERNAL

		:	EXTERN.	AL				
		:	:	OTHER	HIRES			
		:	:	:	NOT NE	M		
N							TOTAL	
2.	7	2065	924	257	10819		14072	GEN BUS & INDUS
3.	2	2345	1157	181	24842	:	285 27	CONTRACTS & PROCMNT
4.	0	128	43	4	861	:	1036	PROP MGT
5.	0	84	9	2	1027	:	1122	PROPERTY DISPOSAL
6.	0	1108	455	117	4435	:	6115	PURCHASING
7.	2	1303	1455	211	6925	:	98 96	PROCUREMENT CLERK
8.	0	303	205	4	2465	:	2977	INDUSTRIAL PPEC
				• • • • • •				
TOTAL	11	7336	4248	776	51374	:	637 45	

ACROSS - HIRES DURING FY86 DOWN - OCCUPATION 1986

INTERNAL

		:	EXTERN	AL				
		:	:	OTHER	HIRES			
		:	:	:	NOT NE	W		
R¥							TOTAL	
2.	. 0	14.7	6 .6	1.8	76.9	:	14072	GEN BUS & INDUS
3.	.0	8.2	4.1	.6	87.1	:	28527	CONTRACTS & PROCMNT
4.	.0	12.4	4.2	. 4	83.1	:	1036	PROP MGT
5.	.0	7.5	.8	.2	91.5	:	1122	PROPERTY DISPOSAL
6.	.0	18.1	7.4	1.9	72.5	:	6115	PURCHASING
7.	.0	13.2	14.7	2.1	70.0	:	9896	PROCUREMENT CLERK
8.	.0	10.2	6.9	.1	82.8	:	2977	INDUSTRIAL SPEC
TOTAL	. 0	11.5	6.7	1.2	80.6	:	63745	

TABLE 41 FY86 QUITS BY FY85 OCCUPATION

ACROSS - LOSSES DURING FY86 DOWN - OCCUPATION 1985

LEFT SERIES THIS FY

: STAYED

N				TOTAL	
2.	2501		:	13320	GEN BUS & INDUS
3.	2644	24842	:	27486	CONTRACTS & PROCMNT
4.	138	861	:	999	PROP MGT
5.	190	1027	:	1217	PROPERTY DISPOSAL
6.	1517	4435	:	5952	PURCHASING
7.	2743	6925	:	9668	PROCUREMENT CLERK
8.	424	2465	:	2889	INDUSTRIAL SPEC
TOTAL	10157	51374	:	61531	
	2. 3. 4. 5. 6. 7.	2. 2501 3. 2644 4. 138 5. 190 6. 1517 7. 2743 8. 424	2. 2501 10819 3. 2644 24842 4. 138 861 5. 190 1027 6. 1517 4435 7. 2743 6925 8. 424 2465	2. 2501 10819 : 3. 2644 24842 : 4. 138 861 : 5. 190 1027 : 6. 1517 4435 : 7. 2743 6925 : 8. 424 2465 :	2. 2501 10819 : 13320 3. 2644 24842 : 27486 4. 138 861 : 999 5. 190 1027 : 1217 6. 1517 4435 : 5952 7. 2743 6925 : 9668 8. 424 2465 : 2889

ACROSS - LOSSES DURING FY86 DOWN - OCCUPATION 1985

LEFT SERIES THIS FY

: STAYED

	:	STAYED			
R\$				TOTAL	
2.	18.8	81.2	:	13320	GEN BUS & INDUS
3.	9.6	90.4	:	27486	CONTRACTS & PROCMNT
4.	13.8	86.2	:	999	PROP MGT
5.	15.6	84.4	:	1217	PROPERTY DISPOSAL
6.	25.5	74.5	:	5952	PURCHASING
7.	28.4	71.6	:	9668	PROCUREMENT CLERK
8.	14.7	85.3	:	2889	INDUSTRIAL SPEC
	• • • • •				
TOTAL	16.5	83.5	:	61531	

TABLE 42 FY85 HIRES BY FY85 OCCUPATION

ACROSS - HIRES DURING FY85 DOWN - OCCUPATION 1985

INTERNAL

		:	EXTERN.	AL				
		:	:	OTHER	HIRES			
		:	:	:	NOT NE	N		
N							TOTAL	
2.	2	2075	903	311	10029	:	13320	GEN BUS & INDUS
3.	3	3097	1933	207	22246	:	27486	CONTRACTS & PROCMNT
4.	1	128	61	6	803	:	99 9	PROP MGT
5.	0	150	38	3	1026	:	1217	PROPERTY DISPOSAL
6.	0	1293	476	147	4036	:	59 52	PURCHASING
7.	2	1748	1552	321	6045	:	96 68	PROCUREMENT CLERK
8.	0	378	225	25	2261	:	2889	INDUSTFRAL SPEC
TOTAL	8	8869	5188	1020	46446	:	61531	

ACROSS - HIRES DURING FY85 DOWN - OCCUPATION 1985

: EXTERNAL

INTERNAL

		-						
		:	:	OTHER	HIRES			
		:	;	:	NOT NE	W		
R%							TOTAL	
2.	.0	15.6	6.8	2.3	75.3	:	13320	GEN BUS & INDUS
3.	.0	11.3	7.0	. 8	80.9	:	27486	CONTRACTS & PROCMNT
4.	.1	12.8	6.1	. 6	80.4	:	999	PROP MGT
5.	.0	12.3	3.1	. 2	84.3	:	1217	PROPERTY DISPOSAL
6.	.0	21.7	8.0	2.5	67.8	:	5952	PURCHASING
7.	. 0	18.1	16.1	3.3	62.5	:	9668	PROCUREMENT CLERK
8.	. 0	13.1	7.8	.9	78.3	:	2889	INDUSTRIAL SPEC
TOTAL	.0	14.4	8.4	1.7	75.5	:	61531	

TABLE 43 FY85 QUITS BY FY84 OCCUPATION

ACROSS - LOSSES DURING FY85 DOWN - OCCUPATION 1984

LEFT SERIES THIS FY

: STAYED

		•	0			
N					TOTAL	
	2.	2594	10029	:	12623	GEN BUS & INDUS
	3.	2408	22246	:	24654	CONTRACTS & PROCMNT
	4.	143	803	:	946	PROP MGT
	5.	162	1026	:	1188	PROPERTY DISPOSAL
	6.	1574	4036	:	5610	PURCHASIUG
	7.	3100	6045	:	9145	PROCUREMENT CLERK
	8.	463	2261	:	2724	INDUSTRIAL SPEC
TOT	ΊΑL	10444	46446	:	56890	

ACROSS - LOSSES DURING FY85 DOWN - OCCUPATION 1984

LEFT SERIES THIS FY

: STAYED

R%	•	OIMILLO		TOTAL	
2.	20.5	79.5	:	12623 24654	GEN BUS & INDUS
3. 4.	9.8 15.1	84.9	:	946	PROP MGT
5. 6.	13.6 28.1	86.4 71.9	:	1188 5610	PROPERTY DISPOSAL PURCHASING
7. 8.	3 3.9 1 7.0	66.1 83.0	:	9145 2724	PROCUREMENT CLERK INDUSTRIAL SPEC
TOTAL	18.4	81.6	:	56890	

TABLE 44 PERSONS EMPLOYED IN THE GENERAL BUSINESS AND INDUSTRY SERIES (GS-1101) BY SMSA

	Civil	Defense	
	Agencies	Agencies	Total.
WASHINGTON DC	2,673	338	3,011
SACRAMENTO CA	76	286	362
MACON GA	2	3 51	3 53
SAN ANTONIO TX	26	321	347
SALT LAKE UT	38	308	3/6
OKLAHOMA CITY OK	55	266	37.1
ATLANTA GA	209	13	222
DENVER CO	201	21	222
PHILADELPHIA PA	136	58	194
DALLAS TX	158	28	186
DAYTON OH	6	180	186
KANSAS CITY MO	173	10	183
BOSTON MA	114	39	153
NORFOLK VA	11	138	149
SAN FRANCISCO CA	133	1.1	144
CHICAGO IL	132	7 🕻	139
NEW YORK NY	120	12	132
SEATTLE WA	119	11	130
ST. LOUIS MO	73	53	126
DAVENPORT IL	1	120	121
Subtotal	4,456	2,571	7,027
Other	5,591	2,388	7,979
Total	10,047	4,959	15,006

TABLE 45 PERSONS EMPLOYED IN THE CONTRACTING SERIES (GS-1102) BY SMSA

	Civil	Defense			Civil	Defense	
	Agencies	Agencies	Total		Agencies	Agencies	Total
WASHINGTON DC	2,860	2,531	5,391	CLEVELAND OH	76	82	158
PHILADELPHIA PA	93	1,528	1,621	ORLANDO FL	1	145	146
DAYTON OH	6	1,184	1,190	OXNARD, CA	1	143	144
HUNTSVILLE AL	145	723	868	PHOENIX AZ	62	81	143
ST. LOUIS MO	17	835	852	INDIANAPOLIS IN	19	119	138
LOS ANGELES CA	72	766	838	MELBOURNE TX	78	60	138
SAN ANTONIO TX	7	728	735	ANAHEIM CA	6	129	135
DETROIT MI	12	656	668	COLORADO SPEINGS CO	0	135	135
NORFOLK VA	90	56 6	65 6	KANSAS CITY TO	89	42	131
MONMOUTH NJ	3	599	6 02	MINNEAPOLIS IN	32	99	131
BOSTON MA	91	496	587	PORTLAND OR	107	1.9	126
OKLAHOMA CITY OK	82	504	5 86	HOUSTON TX	120	0	120
COLUMBUS OH	8	537	5 45	JACKSONVILLE FL	1	111	112
BALTIMORE MD	149	343	492	Subtotal	5,740	18,613	24,353
DALLAS TX	202	271	473	Other	1,510	4,400	5,910
MACON GA	4	469	473				
SALT LAKE UT	42	422	46 4	Total	7,250	23,013	30,263
DAVENPORT IL	3	456	459				
SACRAMENTO CA	29	390	419				
RICHMOND VA	14	373	3 87				
SAN DIEGO CA	9	337	346				
HARRISBURG PA	6	337	3 43				
NEW YORK NY	213	128	341				
ATLANTA GA	161	155	31 6				
CHICAGO IL	193	84	2 77				
DENVER CO	164	99	263				
SAN FRANCISCO CA	107	148	2 55				
ABUQUERQUE NM	91	141	2 32				
SEATTLE WA	100	124	2 24				
NEWARK NJ	11	207	218				
RIVERSIDE CA	3	211	214				
HONOLULU HA	5	207	212				
OAKLAND CA	62	125	187				
BAKERSFIELD CA	18	165	183				
CHARLESTON SC	4	174	178				
NASSAU NY	16	159	175				
SAN JOSE CA	55	110	165				
FT WALTON FL	1	160	161				

TABLE 46 PERSONS EMPLOYED IN THE PROPERTY MANAGEMENT SEPIES (@S-1103) BY SMSA

	Civil Agencies		Total
LOS ANGELES CA	1	94	95
WASHINGTON DC	26	22	48
DALLAS TX	1	45	46
ST. LOUIS MO	1	26	27
NASSAU NY	0	25	25
ANAHEIM CA	0	23	23
PHILADELPHIA PA	0	23	23
BOSTON MA	0	22	22
NORFOLK VA	1	20	21
SAN DIEGO CA	1	20	21
ATLANTA GA	1	19	20
BAKERSFIELD CA	3	16	19
SAN JOSE CA	1	18	19
BALTIMORE MD	0	18	18
DETROIT MI	1	17	18
RIVERSIDE CA	0	18	18
CHICAGO IL	4	13	17
DENVER CO	2	15	1.7
MINNEAPOLIS MN	0	17	17
MELBOURNE TX	5	11	16
NEW YORK NY	1	15	16
BRIDGEPORT CT	0	15	15
SAN FRANCISCO CA	2	13	15
SEATTLE WA	1	14	15
ABUQUERQUE NM	4	10	14
HARTFORD CT	0	13	13
CLEVELAND OH	1	11	12
DAYTON OH	0	12	12
NEW ORLEANS LA	3	9	12
NEWARK NJ	0	12	12
PHOENIX AZ	1	10	11
SACRAMENTO CA	1	10	11
ALBANY GA	0	10	10
Subtotal	62	636	698
Other	51	343	394
Total	113	979	1,092

TABLE 47 PERSONS EMPLOYED IN THE PROPERTY DISPOSAL SERIES (GS-1104) BY SMSA

	Civil Agencies	Defense Agencies	To tal
WASHINGTON DC	79	28	107
BATTLE CREEK MI	0	90	90
SALT LAKE UT	1	41	42
MEMPHIS TN	î	40	41
NORFOLK VA	4	29	33
COLUMBUS OH	ó	31	31
PHILADELPHIA PA	16	7	23
SAN DIEGO CA	1	21	22
HONOLULU HA	1	20	21
ATLANTA GA	18	0	18
DALLAS TX	15	3	18
OKLAHOMA CITY OK	7	9	16
SAN ANTONIO TX	2	14	16
DENVER CO	14	1	15
RICHMOND VA	1	13	14
RIVERSIDE CA	0	14	14
BOSTON MA	8	5	13
CHICAGO IL	13	0	13
KANSAS CITY MO	12	1	13
SAN FRANCISCO CA	13	0	13
TACOMA WA	0	13	13
OAKLAND CA	2	11	13
BALTIMORE MD	0	11	11
NEW YORK NY	11	0	11
SEATTLE WA	10	1	11
MACON GA	0	10	10
TUCSON AZ	2	8	10
Subtotal	231	421	652
Other	35	416	451
Total	266	837	1,103

TABLE 48 PERSONS EMPLOYED IN THE PURCHASING SERIES (GS-1105) BY SMSA

	Civil	Defense	
	Agencies	Agenci es	Total
WASHINGTON DC	376	242	618
NORFOLK VA	22	266	288
SAN DIEGO CA	13	178	191
PHILADELPHIA PA	40	102	142
OAKLAND CA	30	98	128
HONOLULU HA	9	98 88	⊥28 97
LOS ANGELES CA	58	39	97 97
	14	73	
SAN ANTONIO TX		=	87
BALTIMORE MD	40	44	84
NEW YORK NY	76	5	81
ST. LOUIS MO	23	56	79
CHARLESTON SC	6	72	. 78
HARRISBURG PA	7	68	75
DENVER CO	52	22	74
BOSTON MA	32	34	66
KANSAS CITY MO	39	26	65
BREMERTON WA	0	62	62
SAN FRANCISCO CA	39	22	61
DALLAS TX	44	13	57
CHICAGO IL	47	6	53
NEW ORLEANS LA	28	25	53
INDIANAPOLIS IN	25	27	52
ATLANTA GA	32	18	50
SACRAMENTO CA	18	31	49
BAKERSFIELD CA	5	41	46
SEATTLE WA	39	6	45
MONMOUTH NJ	0	45	45
ABUQUERQUE NM	27	17	44
RIVERSIDE CA	14	30	44
JACKSONVILLE FL	3	39	42
PORTLAND OR	36	6	42
OKLAHOMA CITY OK	34	7	41
VALLEJO CA	1	40	41
MINNEAPOLIS MN	34	6	40
Subtotal	1,263	1,854	3,117
Other	1,594	1,667	3,261
Total	2,857	3,521	6,378

TABLE 49 PERSONS EMPLOYED IN THE PROCUREMENT ASSISTANT AND CLERICAL SERIES (GS-1106) BY SMSA

	Civil	Defense	
	Agencies	Agencies	Total
WASHINGTON DC	411	483	894
PHILADELPHIA PA	34	601	635
DAYTON OH	4	378	38 2
LOS ANGELES CA	26	311	337
SAN ANTONIO TX	7	302	309
OKLAHOMA CITY OK	1.5	220	235
RICHMOND VA	5	219	224
COLUMBUS OH	7	213	220
DETROIT MI	5	198	203
MONMOUTH NJ	2	201	~03
NORFOLK VA	20	177	19 7
SAN DIEGO CA	5	190	195
BOSTON MA	27	163	190
MACON GA	1	186	J.87
SACRAMENTO CA	13	171	1.84
ST. LOUIS MO	11	173	184
HUNTSVILLE AL	22	160	1 82
DALLAS TX	58	111	169
SALT LAKE UT	8	157	165
BALTIMORE MD	14	140	154
HARRISBURG PA	2	144	146
DAVENPORT IL	1	136	137
ATLANTA GA	52	82	134
NEW YORK NY	48	83	131
HONOLULU HA	3	116	119
OAKLAND CA	18	99	117
RIVERSIDE CA	2	110	112
SAN FRANCISCO CA	29	69	98
BAKERSFIELD CA	2	93	95
Subtotal	852	5,686	6,538
Other	767	2,711	3,478
Total	1,619	8,397	10,016

TABLE 50 PERSONS EMPLOYED IN THE INDUSTRIAL SPECIALIST SERIES (GS-1150) BY SMSA

	Civil	Defense	
	Agencies	Agencies	Total
WASHINGTON DC	99	345	444
DAVENPORT IL	0	173	1 73
PHILADELPHIA PA	8	159	167
DETROIT MI	2	112	114
DAYTON OH	1	105	106
LOS ANGELES CA	6	98	104
BOSTON MA	3	98	101
DALLAS TX	5	88	93
ST. LOUIS MO	0	88	88
NASSAU NY	3	75	78
BREMERTON WA	0	65	65
NEWARK NJ	2	57	59
NORFOLK VA	0	47	47
ALBANY NY	0	40	40
CHICAGO IL	10	30	40
OXNARD, CA	0	40	. 40
NEW YORK NY	5	32	` 37
BRIDGEPORT CT	0	36	36
CLEVELAND OH	1	34	35
ATLANTA GA	9	25	34
MONMOUTH NJ	0	34	34
ANAHEIM CA	0	33	33
HARTFORD CT	0	32	32
HUNTSVILLE AL	3	29	32
LOUISVILLE KY	0	30	30
OKLAHOMA CITY OK	2	28	30
SAN DIEGO CA	1	29	30
BALTIMORE MD	3	26	29
MINNEAPOLIS MN	1	27	28
NEW ORLEANS LA	2	26	28
RICHMOND VA	1	25	26
HONOLULU HA	1	24	25
Subtotal	168	2,090	2,258
Other	62	728	790
Total	230	2,818	3,048

TABLE 51: FY88 AGENCY BY OCCUPATION

N	STATE	TREAS	ARMY	NAVY	A.F.	OTHER DOD	JUSTICE	INT.	AGRIC.	COMM.	LABOR	HUS.	HUD.	DOT.	
										_	_				
1.	8	19	3017	2270	3318	106	0	4	3	9	0	4	0	71	LOGISTICS MGT
2.	1	61	1144	871	2584	360	91	5 32	3981	876	109	416	901	42	GEN BUS & INDUST
3.	64	268	6198	5294	6398	5123	280	616	614	162	/2	646	80	598	CONTRACTS & PROCMNT
4.	0	0	168	188	235	388	14	2	1	3	4	Ŋ	0	5	INDUST PRPTY MGT
5.	0	4	23	22	3	789	2	15	16	- 2.	0	10	0	18	PROPERTY DISPOSAL
6.	0	198	1228	1747	454	92	18	₹46	489	68	6	171	9	129	PURCHASING
7,	3	64	1983	1988	2142	2284	10	199	279	27	¹ 7	141	11	110	PROCUREMENT CLERK
8.	0	3	565	770	289	1194	20	5	42	12	0	0	0	34	INDUSTRIAL SPEC
9.	3	43	3697	3658	3000	781	5	30	47	10	0	10	0	82	EQUIPMNT SPECIALIST
10.	1	18	2696	2780	3386	697 6	5 9	7	10	8	1	10	0	124	QUALITY ASSURANCE
12.	4	13	1730	1184	1301	378	7	96	24	12	9	83	2	169	GENERAL SUPPLY
13.	9	8	2137	1763	1148	60 9	11	31	21	6	7	34	3	80	SUPPLY PGM MGT
14.	33	273	10149	6497	6147	1931	90	378	201	97	45	270	26	199	SUPPLY CLK & TECH
15.	10	47	1941	1626	3464	1261	69	6	1	20	1	4.9	9	158	INVENTORY MGT
16.	4	4	233	146	106	196	1	7	6	4	3	17	0	9	DIST FACIL & STOR
17.	1	0	110	55	177	134	٥	0	0	0	0	0	0	3	PACKAGING
18.	0	1	536	125	198	730	0	0	0	2.	0	ŧî.	0	40	SUPPLY CATALOGUING
19.	1	109	584	131	447	17	11	11	21	4	0	10	0	357	GENERAL TRANSPORT
20.	21	15	586	208	415	239	5	1	21	9	0	ţ,	0	17	TRAFFIC MANAGEMENT
21.	10	3	432	190	325	181	3	3	31	7	3	8	1	8	FREIGHT RATE
22.	9	7	489	415	219	35	15	12	19	13	2	34	0	4	TRAVEL
23.	0	0	17	4	1	1	0	0	0	0	0	0	0	0	PASSENGER RATE
24.	7	4	984	708	556	344	0	6	10	4	0	42	0	11	SHIPMENT CLK
2 5.	0	0	15	23	146	4	0	0	0	D	0	0	0	0	CARGO SCHEDULING
26.	2	0	68	279	150	1	1	2	42	1	0	0	0	54	TRANSP OPERATIONS
2 7.	0	0	236	83	90	9	1	12	2	2	0	1	0	1	DISPATCHING
28.	0	0	31	46	0	0	0	0	0	0	0	0	0	0	MARINE CARGO
TOTAL	191	1162	40997	33071	36699	24163	713	2321	5881	1342	299	1980	1042	2323	

TABLE 51. FY88 AGENCY BY OCCUPATION (con't)

N	DOE.	GSA.	NASA.	VA.	EPA.	SBA.	FEMA.	NSF.	NUC REC	G. EDUC.	ALL	! _	TOTAL	
**	DOE.	GOA.	MUDU.	VA.	mr n.	GDA.	1.4 41.		1.00		O I men	•	1011111	
1.	10	2	28	0	1	0	11	1	0	0	5	:	8887	LOGISTICS MGT
2.	299	222	22	323	101	822	1	55	5	274	913	:	15006	GEN BUS & INDUST
3.	51 1	1177	766	590	208	162	40	3	38	45	310	:	30263	CONTRACTS & PROCMNT
4.	40	0	28	0	7	0	0	1	0	0	0	:	1092	INDUST PRPTY MGT
5.	1	184	10	0	0	0	0	1	0	0	3	:	1103	PROPERTY DISPOSAL
6.	38	134	47	1049	47	1	5	0	3	4	75	:	6378	PURCHASING
7.	52	239	85	139	21	46	6	0	12	4	160	:	10016	PROCUREMENT CLERK
8.	41	0	7	0	0	62	3	0	0	0	1	:	3048	INDUSTRIAL SPEC
9.	22	59	32	30	1	0	0	0	0	0	9	:	11528	EQUIPMNT SPECIALIST
10.	84	147	292	11	4	0	0	0	4	0	. O	:	16628	QUALITY ASSURANCE
12.	20	105	30	185	6	0	3	1	2	1	11	:	5396	GENERAL SUPPLY
13.	20	127	24	359	6	0	0	1	2	5	. 8	:	6449	SUPPLY PGM MGT
14.	33	340	25	1263	22	6	6	1	6	4	4 5	:	28517	SUPPLY CLK & TECH
15.	19	141	19	258	6	0	2	0	0	4	-2	:	9172	INVENTORY MGT
16.	6	26	3	4	0	0	0	0	1	Ü	,0	:	803	DIST FACIL & STOR
17.	0	2	1	0	0	0	0	0	0	0	0	:	483	PACKAGING
18.	3	45	1	19	0	0	0	0	0	0	0	:	1706	SUPPLY CATALOGUING
19.	16	45	15	0	0	0	0	0	1	0	1.)8	:	1888	GENERAL TRANSPORT
20.	13	101	33	6	0	0	0	0	0	0	1.9	:	1714	TRAFFIC MANAGEMENT
21.	1	81	7	5	1	0	0	0	0	0	12	:	1312	FREIGHT RATE
22.	2	1	5	220	1	0	1	1	8	0	15	:	1527	TRAVEL
23.	0	0	0	0	0	0	0	0	0	0	3	:	26	PASSENGER RATE
24.	1	31	0	8	2	0	0	0	0	0	12	:	2730	SHIPMENT CLK
25.	0	0	0	0	0	0	0	0	0	0	0	:	188	CARGO SCHEDULING
26.	0	226	4	0	0	0	0	0	2	0	5	:	837	TRANSP OPERATIONS
27.	1	4	0	8	0	0	0	0	0	0	5	:	455	DISPATCHING
28.	0	0	0	0	0	0	0	0	0	0	2	:	79	MARINE CARGO
TOTAL	1233	3439	1484	4477	434	1099	78	65	84	341	2313	:	167231	