# SYRIA TELECOMMUNICATIOS PROJECT

## **BUSINESS UNDERSTANDING**

SyriaTel is a telecommunications company in Syria. They have been informed that some of their customers have started to churn, discontinue their service.

This analysis will determine what features will indicate if a customer will ("soon") discontinue their service.

# **Data Preparation**

1. Importing libraries

```
In [62]: #Importing libraries
         import pandas as pd
         import numpy as np
         import matplotlib.pyplot as plt
         import seaborn as sns
         #libraries for statistics
         from sklearn.model_selection import train_test_split
         from sklearn.linear_model import LogisticRegression
         from sklearn.tree import DecisionTreeClassifier
         from sklearn.ensemble import RandomForestClassifier
         from sklearn.neighbors import KNeighborsClassifier
         from sklearn.naive_bayes import GaussianNB
         #libraries for evaluation
         from sklearn.metrics import ConfusionMatrixDisplay
         from sklearn.metrics import (recall score,
                                     precision_score,
                                     f1 score,
                                     classification report,
                                     roc auc score)
         from sklearn.metrics import confusion_matrix
         from imblearn.over sampling import SMOTE #SMOTE technique to deal with unbalanced da
         from sklearn.metrics import accuracy_score,f1_score,recall_score,precision_score,con
         from sklearn.preprocessing import MinMaxScaler # to scale the numeric features
         from scipy import stats
         #==== Statistic Testing =====#
         from scipy import stats
         from scipy.stats import f_oneway
         from scipy.stats import ttest ind
         from scipy.stats import chi2_contingency
         #====Feature Selection =====#
         from sklearn.feature_selection import mutual_info_classif
         from sklearn.feature selection import SelectKBest
         from sklearn.feature selection import f classif
         import warnings
         warnings.filterwarnings('ignore')
```

### 2. Importing Data

In [63]: df=pd.read\_csv("bigml\_59c28831336c6604c800002a.csv")
df

# Out[63]:

	state	account length	area code	phone number	international plan	voice mail plan	number vmail messages	total day minutes	total day calls	total day charge	 total eve calls	c
0	KS	128	415	382- 4657	no	yes	25	265.1	110	45.07	 99	
1	ОН	107	415	371- 7191	no	yes	26	161.6	123	27.47	 103	
2	NJ	137	415	358- 1921	no	no	0	243.4	114	41.38	 110	
3	ОН	84	408	375- 9999	yes	no	0	299.4	71	50.90	 88	
4	OK	75	415	330- 6626	yes	no	0	166.7	113	28.34	 122	
3328	AZ	192	415	414- 4276	no	yes	36	156.2	77	26.55	 126	
3329	WV	68	415	370- 3271	no	no	0	231.1	57	39.29	 55	
3330	RI	28	510	328- 8230	no	no	0	180.8	109	30.74	 58	
3331	СТ	184	510	364- 6381	yes	no	0	213.8	105	36.35	 84	
3332	TN	74	415	400- 4344	no	yes	25	234.4	113	39.85	 82	
3333 ı	3333 rows × 21 columns											

\*

# 3. Data Understanding

### **Checking for outliers**

Type *Markdown* and LaTeX:  $\alpha^2$ 

```
In [65]: #creating a function for checking outliers in our data
def outlier(df,column):
    q1=df[column].quantile(0.25)
    q3=df[column].quantile(0.75)
    iql=q3-q1
    lower = q1 - (1.5*iqr)
    upper = q3 + (1.5*iqr)
    outlier_list=df[column].apply(lambda x:'outlier' if x<lower or x>upper else 'not
    print (f' outlier lower limit : {lower} \n outlier upper limit : {upper}')
    return outlier_list
```

### **Data Inspection**

In [66]: #checking the top 5 rows
df.head()

Out[66]:

	state	account length	area code	•	international plan	voice mail plan	number vmail messages	total day minutes	total day calls	total day charge	 total eve calls	to e char
(	KS	128	415	382- 4657	no	yes	25	265.1	110	45.07	 99	16.
1	ОН	107	415	371- 7191	no	yes	26	161.6	123	27.47	 103	16.
2	. NJ	137	415	358- 1921	no	no	0	243.4	114	41.38	 110	10.
3	он	84	408	375- 9999	yes	no	0	299.4	71	50.90	 88	5.
4	OK	75	415	330- 6626	yes	no	0	166.7	113	28.34	 122	12.

5 rows × 21 columns

4

In [67]: #checking information on our data
info\_data(df)

Number of Rows, Columns (3333, 21) Number of Duplicated Values 0

# Out[67]:

	Missing_value	Percent_missing_%	Data_type	Number of Unique
state	0	0.0	object	51
total eve calls	0	0.0	int64	123
customer service calls	0	0.0	int64	10
total intl charge	0	0.0	float64	162
total intl calls	0	0.0	int64	21
total intl minutes	0	0.0	float64	162
total night charge	0	0.0	float64	933
total night calls	0	0.0	int64	120
total night minutes	0	0.0	float64	1591
total eve charge	0	0.0	float64	1440
total eve minutes	0	0.0	float64	1611
account length	0	0.0	int64	212
total day charge	0	0.0	float64	1667
total day calls	0	0.0	int64	119
total day minutes	0	0.0	float64	1667
number vmail messages	0	0.0	int64	46
voice mail plan	0	0.0	object	2
international plan	0	0.0	object	2
phone number	0	0.0	object	3333
area code	0	0.0	int64	3
churn	0	0.0	bool	2

```
#checking for unique values
         df.nunique()
Out[68]: state
                                      51
         account length
                                     212
         area code
                                       3
         phone number
                                    3333
         international plan
                                       2
                                       2
         voice mail plan
         number vmail messages
                                      46
         total day minutes
                                    1667
         total day calls
                                     119
         total day charge
                                    1667
         total eve minutes
                                    1611
         total eve calls
                                     123
         total eve charge
                                    1440
         total night minutes
                                    1591
         total night calls
                                     120
         total night charge
                                     933
         total intl minutes
                                     162
         total intl calls
                                     21
                                     162
         total intl charge
         customer service calls
                                     10
         churn
                                       2
         dtype: int64
In [69]:
         #printing a list of the unique values
         for x in df.columns :
             print (f'===== {x} =====')
             print (f'{df[x].unique()}')
             print()
         ==== state ====
         ['KS' 'OH' 'NJ' 'OK' 'AL' 'MA' 'MO' 'LA' 'WV' 'IN' 'RI' 'IA' 'MT'
           ID' 'VT' 'VA' 'TX' 'FL' 'CO'
                                              'SC' 'NE' 'WY' 'HI' 'IL'
                                         'AZ'
           'AK' 'MD' 'AR' 'WI' 'OR' 'MI' 'DE' 'UT' 'CA' 'MN' 'SD' 'NC' 'WA' 'NM'
           'NV' 'DC' 'KY' 'ME' 'MS' 'TN' 'PA' 'CT' 'ND']
         ==== account length =====
         [128 107 137 84 75 118 121 147 117 141
                                                        74 168
                                                                95
                                                                    62 161
                                                    65
           76 73 77 130 111 132 174 57
                                           54
                                                20
                                                    49 142 172
                                                                12
                                                                    72
                                                                        36
                                                                            78 136
          149 98 135
                      34 160 64 59 119
                                            97
                                                52
                                                    60
                                                        10
                                                            96
                                                                87
                                                                    81
                                                                        68 125 116
           38 40 43 113 126 150 138 162
                                            90
                                               50
                                                    82 144
                                                            46
                                                                70
                                                                    55 106
                   99 120 108 122 157 103 63 112
           80 104
                                                    41 193
                                                            61
                                                                92 131 163
                                                                            91 127
          110 140 83 145
                           56 151 139
                                         6 115 146 185 148
                                                            32
                                                                25 179
                                                                            19 170
                                                                        67
              51 208 53 105 66
                                   86
                                       35 88 123
                                                    45 100 215
                                                                22
                                                                    33 114
          143 48 71 167
                           89 199 166 158 196 209
                                                    16 39 173 129
                                                                   44
                                                                        79
                                                                            31 124
                           21 133 224
           37 159 194 154
                                       58
                                           11 109 102 165
                                                            18
                                                                30 176
                                                                       47 190 152
           26 69 186 171 28 153 169
                                       13
                                                   42 189 156 134 243
                                                                       23
                                           27
                                                 3
          200
                5
                    9 178 181 182 217 177 210
                                                29 180
                                                         2 17
                                                                 7 212 232 192 195
          197 225 184 191 201 15 183 202
                                             8 175
                                                     4 188 204 221]
```

# **Explanatory Data Analysis**

```
In [70]: # Remove customer number feature it is contact information on the client and adds no
# Recheck dataframe
df.drop(['phone number'],axis=1,inplace=True)
df.head()
```

## Out[70]:

	state	account length	area code	international plan	voice mail plan	number vmail messages	total day minutes	total day calls	total day charge	total eve minutes	total eve calls	total eve charge
0	KS	128	415	no	yes	25	265.1	110	45.07	197.4	99	16.78
1	ОН	107	415	no	yes	26	161.6	123	27.47	195.5	103	16.62
2	NJ	137	415	no	no	0	243.4	114	41.38	121.2	110	10.30
3	ОН	84	408	yes	no	0	299.4	71	50.90	61.9	88	5.26
4	OK	75	415	yes	no	0	166.7	113	28.34	148.3	122	12.61
4												•

In [71]: #copying our dataframe to a new dataframe
df\_new=df.copy()

# **Feature Types**

- Continuous features are numeric values with an infinite number of possible values
- · Categorical features are values that have a finite number of categories/groups
- This step seperates all of the useful features in the dataset so that they can be analyzed accordingly ahead of modeling.

#### **Continuous Features:**

- · account length
- · number vmail messages
- · total day minutes
- · total day calls
- · total day charge
- · total eve minutes
- · total eve calls
- · total eve charge
- · total night minutes
- · total night calls
- total night charge
- · total intl minutes
- · total intl charge
- · customer service calls

## **Categorical Features:**

- state
- area code
- international plan
- · voicemail plan

Out[73]:

	account length	number vmail messages	total day minutes	total day calls	total day charge	total eve minutes	total eve calls	1
count	3333.000000	3333.000000	3333.000000	3333.000000	3333.000000	3333.000000	3333.000000	3333
mean	101.064806	8.099010	179.775098	100.435644	30.562307	200.980348	100.114311	17
std	39.822106	13.688365	54.467389	20.069084	9.259435	50.713844	19.922625	۷
min	1.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	(
25%	74.000000	0.000000	143.700000	87.000000	24.430000	166.600000	87.000000	14
50%	101.000000	0.000000	179.400000	101.000000	30.500000	201.400000	100.000000	17
75%	127.000000	20.000000	216.400000	114.000000	36.790000	235.300000	114.000000	20
max	243.000000	51.000000	350.800000	165.000000	59.640000	363.700000	170.000000	30
4								•

'Churn' and 'SeniorCitizen' are features with boolean data types. The symmetry of these two properties does not, therefore, need to be known. In light of the details in point. After this part, the 'SeniorCitizen' characteristic will be examined. Because the difference between the mean and median is less than 15%, the 'tenure' and'monthlyCharges' distributions tend to be symmetrical. "TotalCharges" has an uneven distribution because the mean and median values diverge by a significant amount.

### **Identifying Dependent Variable**

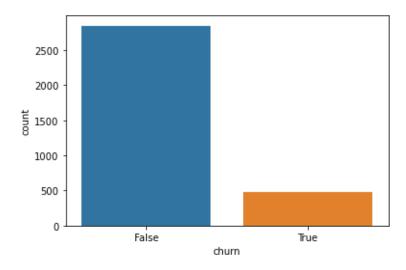
- The churn column will be used as our dependent variable
- Churn indicates if a customer has terminated their contract with SyriaTel. True indicates they have terminated and false indicates they have not and have an account.

```
In [74]: #checking values in the churn column
print(df_new['churn'].value_counts())
sns.countplot(data=df, x='churn')
```

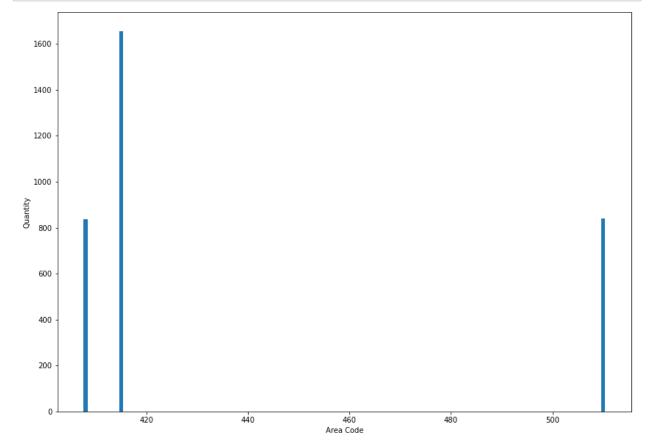
False 2850 True 483

Name: churn, dtype: int64

# Out[74]: <AxesSubplot:xlabel='churn', ylabel='count'>



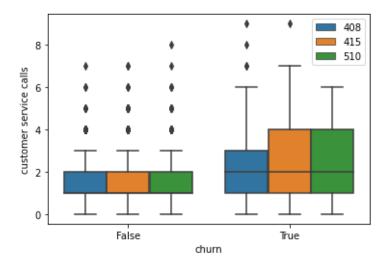
Of the 3,333 customers in the dataset, 483 have terminated their contract with SyriaTel. That is 14.5% of customers lost.



Half of the customers have the area code 415. One fourth of customers have the area code 510 and another fourth have the area code 408.

```
In [76]: # Boxplot to see areas in relation to the churn column
sns.boxplot(data=df,x="churn",y="customer service calls",hue="area code")
plt.legend(loc='upper right')
```

### Out[76]: <matplotlib.legend.Legend at 0x21dcb89b2b0>



## **Checking the Distribution Curve of Numeric features**

```
In [87]:
           #plotting distribution curves
           f,ax=plt.subplots (2,3,figsize=(19,6),constrained_layout = True)
           sns.distplot(df["account length"],bins=20,ax=ax[0,0]);
           sns.distplot(df["total day calls"],bins=20,ax=ax[0,1]);
           sns.distplot(df["total eve calls"],bins=20,ax=ax[0,2]);
           sns.distplot(df["total night calls"],bins=20,ax=ax[1,0]);
           sns.distplot(df["total intl calls"],bins=20,ax=ax[1,1]);
           sns.distplot(df["customer service calls"],bins=20,ax=ax[1,2]);
             0.010
                                                                                   0.020
             0.008
                                                0.015
                                                                                  0.015
            ≥ 0.006
                                               0.010
                                                                                 0.010
            ā 0.004
                            100
account length
                                                                        140
                                                                                                 100 120
total eve calls
                                                 0.3
             0.015
                                                                                  Density
0.6
                                                ensit
0.2
                            100 120
total night calls
```

All features seem to have a normal distribution apart from customer servoce calls, whereeas totoal international call seeto be skewed to the right but still has normal distribution

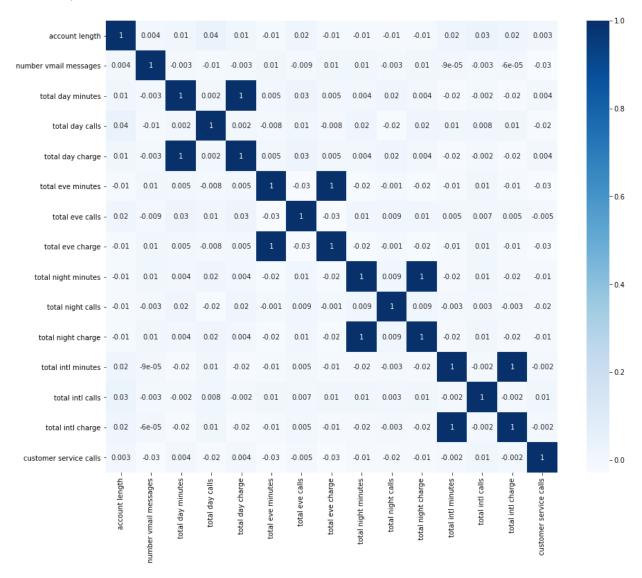
```
#pair plot for numeric feutures
In [89]:
          sns.pairplot(data_temp, hue="churn", height=2.5);
          plt.show();
            200
          듈 150
            100
            160
            140
            120
            100
            80
            60
            160
            140
          등
120
            100
          total
            80
            40
            160
            140
           ∯ 120
          를 100
           intl calls
           total
            S 4
                 100
account length
                                             100
total eve calls
                                                           100 1
total night calls
```

There seems to be a evident relationship between customer service calls and true churn values. After 4 calls, customers are a lot more likely to discontinue their service.

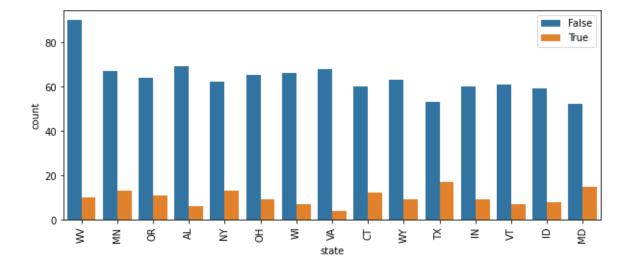
## **Correlation map between the Numeric features**

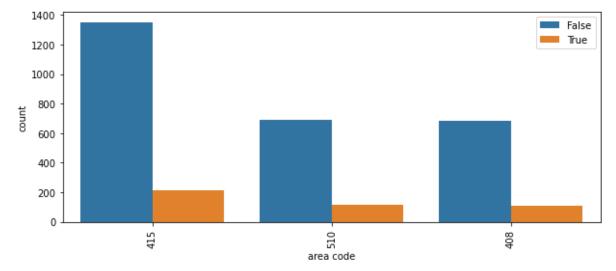
```
In [93]: #Correlation matrix figure
    corr_mat= df[numeric_cols].corr()
    plt.subplots(figsize=(15,12))
    sns.heatmap(corr_mat, annot=True, cmap='Blues', square=True,fmt='.0g')
```

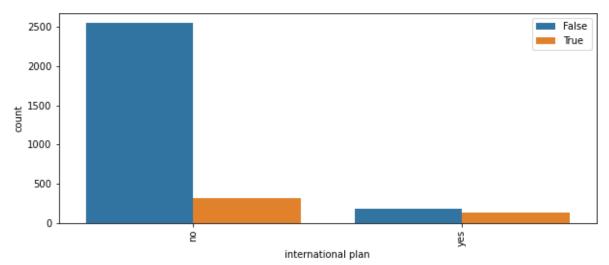
# Out[93]: <AxesSubplot:>



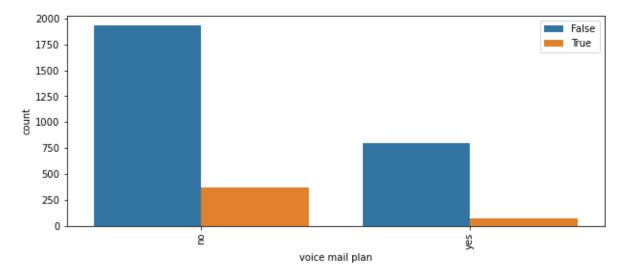
In [94]: #categorical featurs for analysis
for i in categoric\_cols:
 plt.figure(figsize=(10,4))
 sns.countplot(x=i, hue="churn", data=df,order= df[i].value\_counts().iloc[0:15].il
 plt.xticks(rotation=90)
 plt.legend(loc="upper right")
 plt.show()







In [95]:



### **Detecting outliers**

```
print("Before dropping numerical outliers, length of the dataframe is: ", len(df))

def drop_numerical_outliers(df, z_thresh=3):
    # Select columns with numerical data
    numeric_columns = df.select_dtypes(include=np.number)
```

```
# Create a boolean mask for rows where all z-scores are less than the threshold
row_mask = np.all(z_scores < z_thresh, axis=1)</pre>
```

```
# Drop rows that contain outliers
df.drop(df.index[~row_mask], inplace=True)
```

# Calculate z-scores for each numeric column
z\_scores = np.abs(stats.zscore(numeric\_columns))

```
# Call the function to drop numerical outliers
drop_numerical_outliers(df)
```

print("After dropping numerical outliers, length of the dataframe is: ", len(df))

Before dropping numerical outliers, length of the dataframe is: 3169 After dropping numerical outliers, length of the dataframe is: 3127

```
In [96]:
    print("The original dataframe has {} columns.".format(df.shape[1]))

# Calculate the correlation matrix and take the absolute value
corr_matrix = df.corr().abs()

# Create a True/False mask and apply it
mask = np.triu(np.ones_like(corr_matrix, dtype=bool))
tri_df = corr_matrix.mask(mask)

# List column names of highly correlated features (r > 0.90)
to_drop = [c for c in tri_df.columns if any(tri_df[c] > 0.90)]
reduced_df = df.drop(to_drop, axis=1) # Drop the features
print("The reduced dataframe has {} columns.".format(reduced_df.shape[1]))
```

The original dataframe has 20 columns. The reduced dataframe has 16 columns.

# Transforming "Churn" Feature's Rows into 0s and 1s

```
In [97]: #checking for number of values
    reduced_df['churn'].value_counts()
    #convertting churn columns to 0 and 1
    reduced_df['churn'] = reduced_df['churn'].map({True: 1, False: 0}).astype('int')
    #checking our data frame
    reduced_df.head()
```

### Out[97]:

	state	account length	area code	international plan	voice mail plan	number vmail messages	total day calls	total day charge	total eve calls	total eve charge	total night calls	total night charge	tot ir cal
0	KS	128	415	no	yes	25	110	45.07	99	16.78	91	11.01	
1	ОН	107	415	no	yes	26	123	27.47	103	16.62	103	11.45	
2	NJ	137	415	no	no	0	114	41.38	110	10.30	104	7.32	
3	ОН	84	408	yes	no	0	71	50.90	88	5.26	89	8.86	
4	ОК	75	415	yes	no	0	113	28.34	122	12.61	121	8.41	
4													•

# One Hot Encoding

Changing the categorical values to numeric values to be used in modelling

## In [98]:

```
dummy_df_state = pd.get_dummies(reduced_df["state"], dtype=np.int64, prefix="state_i
dummy_df_area_code = pd.get_dummies(reduced_df["area_code"], dtype=np.int64, prefix=
dummy_df_international_plan = pd.get_dummies(reduced_df["international_plan"], dtype=
dummy_df_voice_mail_plan = pd.get_dummies(reduced_df["voice_mail_plan"], dtype=np.in-
reduced_df = pd.concat([reduced_df, dummy_df_state, dummy_df_area_code, dummy_df_intereduced_df = reduced_df.loc[:, ~reduced_df.columns.duplicated()]
reduced_df = reduced_df.drop(['state', 'area_code', 'international_plan', 'voice_mail_reduced_df.head()
```

## Out[98]:

	account length	number vmail messages	total day calls	total day charge	eve	total eve charge	•	total night charge	total intl calls	total intl charge	 state_is_VT	state_
0	128	25	110	45.07	99	16.78	91	11.01	3	2.70	 0	
1	107	26	123	27.47	103	16.62	103	11.45	3	3.70	 0	
2	137	0	114	41.38	110	10.30	104	7.32	5	3.29	 0	
3	84	0	71	50.90	88	5.26	89	8.86	7	1.78	 0	
4	75	0	113	28.34	122	12.61	121	8.41	3	2.73	 0	

5 rows × 68 columns

## **Scaling numerical Values**

```
In [101]: from sklearn.preprocessing import MinMaxScaler

# Create an instance of MinMaxScaler
transformer = MinMaxScaler()

# Function to perform scaling using the transformer
def scaling(columns):
    return transformer.fit_transform(reduced_df[columns].values.reshape(-1, 1))

numeric_columns = reduced_df.select_dtypes(include=[np.number]).columns

for column in numeric_columns:
    reduced_df[column] = scaling(column)

reduced_df.head()
```

### Out[101]:

	account length	number vmail messages	total day calls	total day charge	total eve calls	total eve charge	total night calls	total night charge	total intl calls	total intl charge
0	0.587963	0.520833	0.586207	0.773038	0.487179	0.484801	0.422414	0.644461	0.222222	0.474178
1	0.490741	0.541667	0.698276	0.448015	0.521368	0.478484	0.525862	0.677395	0.22222	0.708920
2	0.629630	0.000000	0.620690	0.704894	0.581197	0.228977	0.534483	0.368263	0.444444	0.612676
3	0.384259	0.000000	0.250000	0.880702	0.393162	0.030004	0.405172	0.483533	0.666667	0.258216
4	0.342593	0.000000	0.612069	0.464081	0.683761	0.320174	0.681034	0.449850	0.222222	0.481221

5 rows × 68 columns

# Performing a Train Test Split

```
In [103]: X=reduced_df.drop(['churn'],axis=1)
    y=reduced_df['churn']

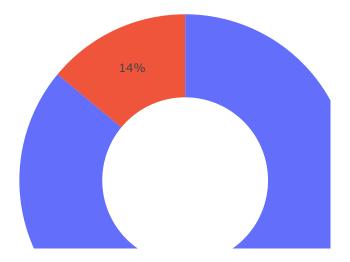
X_train,X_test,y_train,y_test = train_test_split(X,y,test_size=0.25,random_state=123)
```

# **Applying SMOTE Technique**

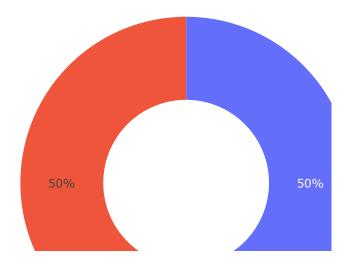
This helps to overcome the overfitting problem posed by random oversampling. It focuses on the feature space to generate new instances with the help of interpolation between the positive instances that lie together.

```
In [105]:
          sm = SMOTE(k_neighbors=5, random_state=123)
          X_train_over, y_train_over = sm.fit_resample(X_train, y_train)
          print('Before OverSampling, the shape of X_train: {}'.format(X_train.shape))
          print('Before OverSampling, the shape of y_train: {}'.format(y_train.shape))
          print('After OverSampling, the shape of X_train_over: {}'.format(X_train_over.shape)
          print('After OverSampling, the shape of y train over: {}'.format(y train over.shape)
          Before OverSampling, the shape of X_train: (2345, 67)
          Before OverSampling, the shape of y_train: (2345,)
          After OverSampling, the shape of X_train_over: (4030, 67)
          After OverSampling, the shape of y_train_over: (4030,)
In [106]: #checking the values in y_train_over
          y_train_over.value_counts()
Out[106]: 1.0
                 2015
          0.0
                 2015
          Name: churn, dtype: int64
```

# Distribution of Churn - Before SMOTE



## Distribution of Churn - After SMOTE



# Modeling

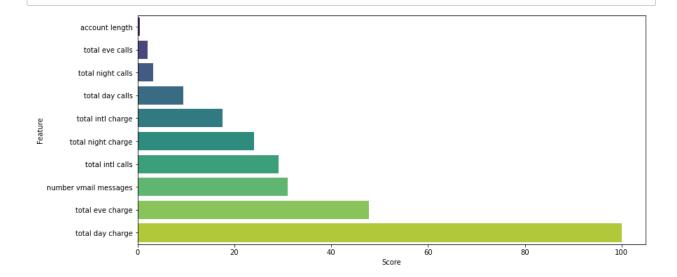
### **Logistic Regression Classifier**

• This is a classification algorithm used to predict the probability of a binary outcome based on one or more input variables. It assumes a linear relationship between the input variables and the log-

odds of the outcome

plt.show()

```
In [110]: # Object creation, fitting the data & getting predictions
          lr= LogisticRegression()
          lr.fit(X_train_over,y_train_over)
          y_pred = lr.predict(X_test)
In [111]: # Checking the important features
          feature_importance = abs(lr.coef_[0])
          feature importance = 100.0 * (feature importance / feature importance.max())[0:10]
          # Sorting indices
          sorted_idx = np.argsort(feature_importance)[0:10]
          # Creating DataFrame for plotting
          df = pd.DataFrame({'Feature': np.array(X.columns)[sorted idx],
                              'Importance': feature_importance[sorted_idx]})
          # Plotting using seaborn
          plt.figure(figsize=(13, 6))
          sns.barplot(x='Importance', y='Feature', data=df, palette='viridis')
          #plt.title ('Top 10 Relative Feature Importance for Logistic Regression Model', )
          plt.xlabel('Score')
          plt.ylabel('Feature')
```



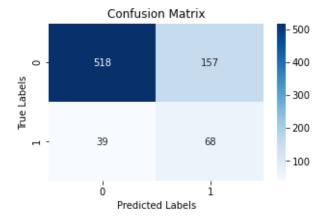
```
In [112]: from sklearn.metrics import classification_report
          print(classification_report(y_test, y_pred, target_names=['0', '1']))
                         precision
                                      recall f1-score
                                                         support
                     0
                             0.93
                                        0.77
                                                  0.84
                                                             675
                     1
                             0.30
                                        0.64
                                                  0.41
                                                             107
                                                  0.75
                                                             782
              accuracy
                             0.62
                                        0.70
                                                  0.63
                                                             782
             macro avg
          weighted avg
                             0.84
                                        0.75
                                                  0.78
                                                             782
```

In [113]: #providing classification report for the predicted values
 print(classification\_report(y\_test, y\_pred))

	precision	recall	f1-score	support
0.0	0.93	0.77	0.84	675
1.0	0.30	0.64	0.41	107
accuracy			0.75	782
macro avg	0.62	0.70	0.63	782
weighted avg	0.84	0.75	0.78	782

```
In [124]: print("LOGISTIC REGRESSION CLASSIFIER MODEL RESULTS ")
    print('Accuracy score for testing set: ',(accuracy_score(y_test,y_pred),5))
    print('F1 score for testing set: ',(f1_score(y_test,y_pred),5))
    print('Recall score for testing set: ',(recall_score(y_test,y_pred),5))
    print('Precision score for testing set: ',(precision_score(y_test,y_pred),5))
    cm_lr = confusion_matrix(y_test, y_pred)
    f, ax= plt.subplots(1,1,figsize=(5,3))
    sns.heatmap(cm_lr, annot=True, cmap='Blues', fmt='g', ax=ax)
    ax.set_xlabel('Predicted Labels'); ax.set_ylabel('True Labels'); ax.set_title('Confiax.xaxis.set_ticklabels(['0', '1']); ax.yaxis.set_ticklabels(['0', '1'])
    plt.show();
```

LOGISTIC REGRESSION CLASSIFIER MODEL RESULTS
Accuracy score for testing set: (0.7493606138107417, 5)
F1 score for testing set: (0.4096385542168674, 5)
Recall score for testing set: (0.6355140186915887, 5)
Precision score for testing set: (0.302222222222222, 5)



• The top three features in the logistic regression classifier model are total day charge, voicemail message count, and total evening charge. The model's accuracy is decent at 76.5%. With an F1 score of only 50.2%, the test will only be accurate 50% of the time.

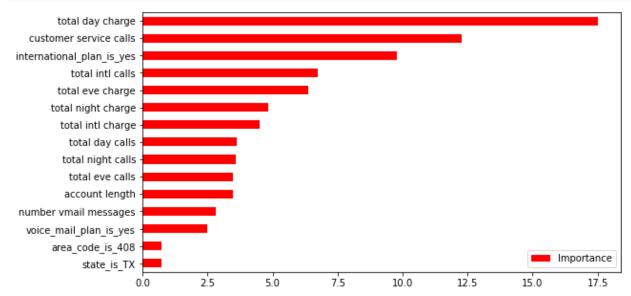
#### RANDOM FOREST CLASSIFIER

• This is an ensemble machine learning algorithm that combines multiple decision trees to make predictions. It is a popular algorithm for both classification and regression tasks. Each decision tree in the random forest is trained on a random subset of the training data, and the final prediction is made by aggregating the predictions of all the individual trees.

```
In [125]: # Fitting the data and gwtting predictions
    rf_model_final = RandomForestClassifier()
    rf_model_final.fit(X_train_over,y_train_over)
    y_pred_rf = rf_model_final.predict(X_test)
```

In [126]: import matplotlib.pyplot as plt

Importance =pd.DataFrame({"Importance": rf\_model\_final.feature\_importances\_\*100},indel\_
Importance.sort\_values(by = "Importance", axis = 0, ascending = True).tail(15).plot(
 plt.show()

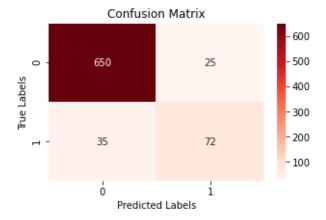


In [127]: print(classification\_report(y\_test, y\_pred\_rf, target\_names=['0', '1']))

support	f1-score	recall	precision	
675	0.96	0.96	0.95	0
107	0.71	0.67	0.74	1
782	0.92			accuracy
782	0.83	0.82	0.85	macro avg
782	0.92	0.92	0.92	weighted avg

```
In [128]: print("RANDOM FOREST MODEL RESULTS ")
    print('Accuracy score for testing set: ',round(accuracy_score(y_test,y_pred_rf),5))
    print('F1 score for testing set: ',round(f1_score(y_test,y_pred_rf),5))
    print('Recall score for testing set: ',round(recall_score(y_test,y_pred_rf),5))
    print('Precision score for testing set: ',round(precision_score(y_test,y_pred_rf),5))
    cm_rf = confusion_matrix(y_test, y_pred_rf)
    f, ax= plt.subplots(1,1,figsize=(5,3))
    sns.heatmap(cm_rf, annot=True, cmap='Reds', fmt='g', ax=ax)
    ax.set_xlabel('Predicted Labels'); ax.set_ylabel('True Labels'); ax.set_title('Confax.xaxis.set_ticklabels(['0', '1']); ax.yaxis.set_ticklabels(['0', '1'])
    plt.show();
```

RANDOM FOREST MODEL RESULTS
Accuracy score for testing set: 0.92327
F1 score for testing set: 0.70588
Recall score for testing set: 0.6729
Precision score for testing set: 0.74227



• The top three features in the logistic regression classifier model are total day charge, voicemail message count, and total evening charge. The model's accuracy is decent at 76.5%. With an F1 score of only 50.2%, the test will only be accurate 50% of the time.

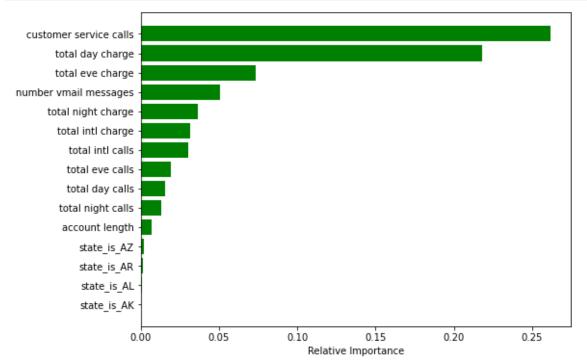
#### **Decision Tree classifier**

This is a supervised machine learning algorithm that uses a tree-like model to make predictions. It
partitions the input data into subsets based on the values of the input features and assigns a label
to each subset based on the majority class within that subset.

```
In [130]: # Fitting the data & getting predictions
    decision_tree = DecisionTreeClassifier()
    decision_tree.fit(X_train_over,y_train_over)
    y_pred_dt = decision_tree.predict(X_test)
```

```
In [131]: feature_names = list(X_train_over.columns)
    importances = decision_tree.feature_importances_[0:15]
    indices = np.argsort(importances)

plt.figure(figsize=(8,6))
    #plt.title('Feature Importances')
    plt.barh(range(len(indices)), importances[indices], color='green', align='center')
    plt.yticks(range(len(indices)), [feature_names[i] for i in indices])
    plt.xlabel('Relative Importance')
    plt.show()
```

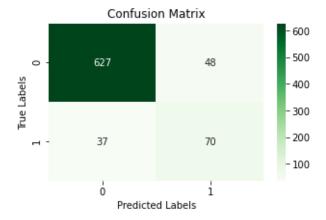


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```
print(classification_report(y_test, y_pred_dt, target_names=['0', '1']))
In [132]:
                         precision
                                       recall f1-score
                                                           support
                      0
                                         0.93
                                                   0.94
                                                               675
                              0.94
                      1
                              0.59
                                         0.65
                                                   0.62
                                                               107
                                                   0.89
                                                               782
               accuracy
                              0.77
                                         0.79
                                                   0.78
                                                               782
              macro avg
          weighted avg
                              0.90
                                         0.89
                                                   0.89
                                                               782
```

```
In [133]: print(" DECISION TREE CLASSIFIER MODEL RESULTS ")
    print('Accuracy score for testing set: ',round(accuracy_score(y_test,y_pred_dt),5))
    print('F1 score for testing set: ',round(f1_score(y_test,y_pred_dt),5))
    print('Recall score for testing set: ',round(recall_score(y_test,y_pred_dt),5))
    print('Precision score for testing set: ',round(precision_score(y_test,y_pred_dt),5))
    cm_dt = confusion_matrix(y_test, y_pred_dt)
    f, ax= plt.subplots(1,1,figsize=(5,3))
    sns.heatmap(cm_dt, annot=True, cmap='Greens', fmt='g', ax=ax)
    ax.set_xlabel('Predicted Labels'); ax.set_ylabel('True Labels'); ax.set_title('Confax.xaxis.set_ticklabels(['0', '1']); ax.yaxis.set_ticklabels(['0', '1'])
    plt.show();
```

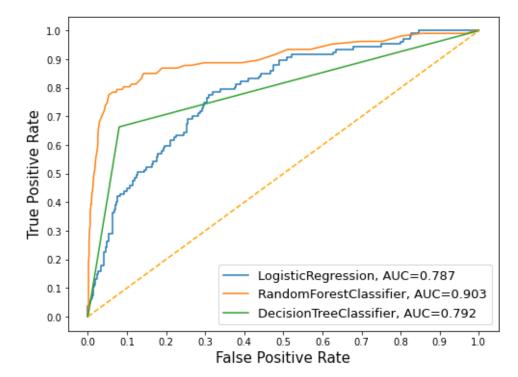
DECISION TREE CLASSIFIER MODEL RESULTS Accuracy score for testing set: 0.8913 F1 score for testing set: 0.62222 Recall score for testing set: 0.65421 Precision score for testing set: 0.59322



Customer service calls total day fee, total evening charge, and decision tree classifier rank as the model's top three drivers. This model's F1 score and accuracy are not as good as model 2's.

## **Model Comparison**

```
In [134]:
          #using ROC curve to compare the models
          classifiers = [LogisticRegression(),
                         RandomForestClassifier(),
                         DecisionTreeClassifier()]
          # Define a result table as a DataFrame
          result_table = pd.DataFrame(columns=['classifiers', 'fpr','tpr','auc'])
          # Train the models and record the results
          for cls in classifiers:
              model = cls.fit(X train over, y train over)
              yproba = model.predict_proba(X_test)[::,1]
              fpr, tpr, _ = roc_curve(y_test, yproba)
              auc = roc_auc_score(y_test, yproba)
              result_table = result_table.append({'classifiers':cls.__class__.__name__,
                                                   'fpr':fpr,
                                                   'tpr':tpr,
                                                   'auc':auc}, ignore_index=True)
          # Set name of the classifiers as index labels
          result table.set index('classifiers', inplace=True)
          fig = plt.figure(figsize=(8,6))
          for i in result_table.index:
              plt.plot(result table.loc[i]['fpr'],
                       result table.loc[i]['tpr'],
                       label="{}, AUC={:.3f}".format(i, result_table.loc[i]['auc']))
          plt.plot([0,1], [0,1], color='orange', linestyle='--')
          plt.xticks(np.arange(0.0, 1.1, step=0.1))
          plt.xlabel("False Positive Rate", fontsize=15)
          plt.yticks(np.arange(0.0, 1.1, step=0.1))
          plt.ylabel("True Positive Rate", fontsize=15)
          plt.legend(prop={'size':13}, loc='lower right')
          plt.show()
```



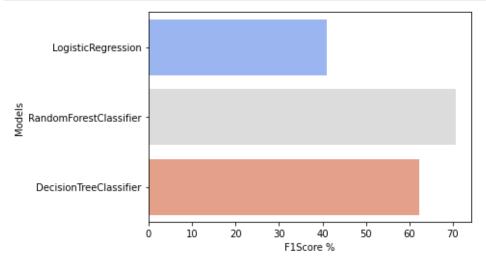
• The ROC curve contrasts our classifier's true positive rate with false positive rate. The best models, in this case the random forest classifier, will have a curve that closely hugs the upper left corner of the graph.

```
In [135]: #using F1 Score to compare the models
models = [lr,rf_model_final,decision_tree]

result = []
results = pd.DataFrame(columns= ["Models","F1Score"])

for model in models:
    names = model.__class__.__name__
    y_pred = model.predict(X_test)
    precision = f1_score(y_test, y_pred)
    result = pd.DataFrame([[names, precision*100]], columns= ["Models","F1Score"])
    results = results.append(result)

sns.barplot(x= 'F1Score', y = 'Models', data=results, palette="coolwarm")
plt.xlabel('F1Score %');
```



# In [136]: results

### Out[136]:

	Models	F1Score
0	LogisticRegression	40.963855
0	RandomForestClassifier	70.588235
0	DecisionTreeClassifier	62.22222

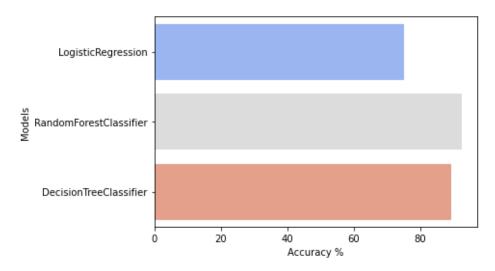
### **Model Accuracy**

```
In [137]: models = [lr,rf_model_final,decision_tree]
    result = []
    results = pd.DataFrame(columns= ["Models","Accuracy"])

for model in models:
    names = model.__class__.__name__
    y_pred = model.predict(X_test)
    accuracy = accuracy_score(y_test, y_pred)
    result = pd.DataFrame([[names, accuracy*100]], columns= ["Models","Accuracy"])
    results = results.append(result)

sns.barplot(x= 'Accuracy', y = 'Models', data=results, palette="coolwarm")
plt.xlabel('Accuracy %')
;
```

### Out[137]: ''



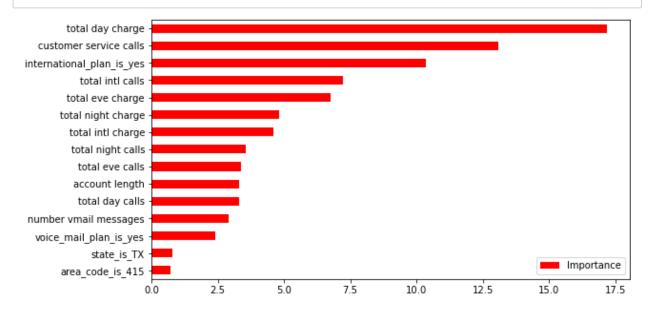
```
In [138]: results
```

### Out[138]:

	Wodels	Accuracy
0	LogisticRegression	74.936061
0	RandomForestClassifier	92.327366
0	DecisionTreeClassifier	89.130435

### **Tuning Of Random Forest Classifier Using HyperParameter**

```
In [142]: Importance =pd.DataFrame({"Importance": rf_model_final.feature_importances_*100},index
Importance.sort_values(by = "Importance", axis = 0, ascending = True).tail(15).plot(
#plt.title("Feature Importance Levels");
plt.show()
```



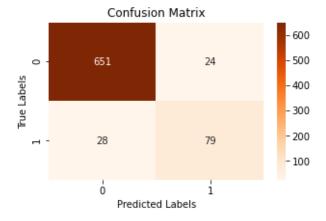
In [143]: print(classification\_report(y\_test, y\_pred\_final, target\_names=['0', '1']))

	precision	recall	t1-score	support
0	0.96	0.96	0.96	675
1	0.77	0.74	0.75	107
accuracy			0.93	782
macro avg	0.86	0.85	0.86	782
weighted avg	0.93	0.93	0.93	782

In [144]: print(" HYPERPARAMETER TUNED RANDOM FOREST MODEL RESULTS ")
 print('Accuracy score for testing set: ',round(accuracy\_score(y\_test,y\_pred\_final),5
 print('F1 score for testing set: ',round(f1\_score(y\_test,y\_pred\_final),5))
 print('Recall score for testing set: ',round(recall\_score(y\_test,y\_pred\_final),5))
 print('Precision score for testing set: ',round(precision\_score(y\_test,y\_pred\_final))
 cm\_rf = confusion\_matrix(y\_test, y\_pred\_final)
 f, ax= plt.subplots(1,1,figsize=(5,3))
 sns.heatmap(cm\_rf, annot=True, cmap='Oranges', fmt='g', ax=ax);
 ax.set\_xlabel('Predicted Labels'); ax.set\_ylabel('True Labels'); ax.set\_title('Confax.xaxis.set\_ticklabels(['0', '1']))
 plt.show();

HYPERPARAMETER TUNED RANDOM FOREST MODEL RESULTS Accuracy score for testing set: 0.9335

F1 score for testing set: 0.75238
Recall score for testing set: 0.73832
Precision score for testing set: 0.76699



In [ ]: