Julius Rüschenpöhler

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RESEARCH INTERESTS

Development economics

Behavioral economics, experimental economics

Applied econometrics and machine learning

PROFESSIONAL EXPERIENCE

Consultant, *The World Bank* 2021-ongoing

Postdoctoral Researcher, *University of California at Berkeley* 2019-2021
Center for Effective Global Action (CEGA)

Research Assistant 2011-2014
Research assistance for multiple projects in social and cognitive psychology, and behavioral economics
- Prof S. Delecourt (UC Berkeley)
- Prof N. Chater (Unversity of Warwick)
- Prof W.X. Schneider (Excellence Cluster CITEC, Bielefeld)
- Dr. D. Kuchenbrandt (Excellence Cluster CITEC, Bielefeld)
- Prof T. Glaser (Universität Bielefeld)

EDUCATION

Ph.D., Economics, *Tilburg School of Economics and Management* 2019
Visiting Scholar at J-PAL South-East Asia 2015-2017

M.Sc., Behavioral and Economic Science, *University of Warwick* 2013

B.Sc., Psychology, *Universität Bielefeld* 2012
Visiting Student at Universidad de Zaragoza 2012
Visiting Student at Université Paris X. Nanterre 2011

PUBLICATIONS

Curating Local Knowledge: Experimental Evidence from Small Retailers in Indonesia
with P.S. Dalton, B. Uras, and B. Zia
Journal of the European Economic Association (preprint, February 2021)

Worries of the Poor: The Impact of Financial Burden on the Risk Attitudes of Micro-entrepreneurs
with P.S. Dalton and N. Nguyen
Journal of Economic Psychology (Vol. 79, August 2020)

WORKING PAPERS

Determinants and Dynamics of Business Aspirations: Evidence from Small-scale Entrepreneurs in an Emerging Market
with P.S. Dalton and B. Zia
CentER Discussion Paper Series No. 2018-009

SELECTED
WORK IN
PROGRESS

The Role of Social Norms in Local Participation for School Accountability in Ghana
> with K. Sheth (UC Merced), A. Owusu-Ansah (Ashesi U, Ghana)

Providing Access to Urban Markets for Agricultural SMEs in Indonesia

Weighting for the Call: Addressing Missing Data in Phone Surveys
> with U. Pape, A. Delius (World Bank), M. Heemann (U Göttingen)

TEACHING
EXPERIENCE

Lecturer

[DEVP C253] *International Economic Development Policy*   2020
at UC Berkeley (Guest Lecturer, Online)
→ for M.Sc. Public Policy, M.Sc. Agriculture & Resource Econ

[30L208-B-6] *Development Economics*   2017-2018
at Tilburg University (Co-instructor with P.S. Dalton)
→ for B.A. Business Economics, B.Sc. Economics

[Workshop] *DIWA Impact Evaluation Training*   2020
at CEGA, UC Berkeley (Online)
→ for Ph.D. Researchers, Policy Makers from Ghana

Session on Introduction to Causal Inference
Session on Recent Advances in Difference-in-differences

[Workshop] *Machine Learning for Development Economics*   2019
at CEGA, UC Berkeley
→ for (Senior) Research Associates

Teaching assistant

[30K109-B-3] *Advancing Society: Markets, Games, Behavior*   2018
at Tilburg University (for J.J.M. Potters and P.S. Dalton)
→ for B.A. Business Economics, B.Sc. Economics

[30L208-B-6] *Development Economics*   2016-2018
at Tilburg University (for P.S. Dalton)
→ for B.A. Business Economics, B.Sc. Economics

[270116] *Introduction to Statistics*   2010
at Bielefeld University (for K. Kleinke)
→ for B.Sc. Psychology

LOCAL PARTNERS   Ministry of Education of the Republic of Ghana, Microfinance Innovation Center for Resources and Alternatives (NGO, Indonesia), SurveyMETER (Survey firm, Indonesia), Spire Research & Consulting (Survey firm, Indonesia), Abdul Latif Jameel Poverty Action Lab South-East Asia (J-PAL, Indonesia)

REFEREEING	World Development, Journal of Economic Psychology, Review of Development Economics

GRANTS, SCHOLAR- AND FELLOWSHIPS	**Research Grants**

Forethought Foundation Global Priorities Fellowship	2021
Ghana Institute of Management and Public Administration (GIMPA) Development Impact West Africa Program Grant (with K. Sheth, A. Owusu-Ansah)	2020
Psychology and Economics of Poverty Seed Funding	2020
BRAC-CEGA Learning Collaborative Grant (with M. Walker)	2019
TISEM Alumni Research Grant	2017

Study Grants

Full scholarship for studies at Universidad de Zaragoza, Spain	2012
Full scholarship for studies at Université Paris X Nanterre, France	2011

RECENT CONFERENCES AND WORKSHOPS	**2021**: Early Career Conference Programme (Oxford, online), 7th Oxford Conference of Global Priorities Research (Oxford, online), Early Summer Tutorial in Modern Applied Tools of Econometrics (Michigan State, online), CSAE Conference: Economic Development in Africa (Oxford, online)

2020: NeurIPS (online), Association for the Study of Religion, Economics, and Culture Conference (Chapman, online), TextXD (UC Berkeley, online), Northeast Universities Development Consortium (Northwestern, online), Advances in Micro Development Economics (Barcelona GSE, online), BREAD Conference on Development Economics (Northwestern, online), Association for the Study of Religion, Economics, and Culture Meeting (Chapman, online), Learning for Dynamics and Control (UC Berkeley, online), Measuring Development (World Bank, online), Midwest International Economic Development Conference (Purdue, online), Pacific Conference for Development Economics (UC Berkeley, online)

2019: BITSS Annual Meeting (UC Berkeley), TextXD (UC Berkeley), Evidence to Action (Google), Research Transparency and Reproducibility Training (World Bank), Summer Institute in Computational Social Sciences (UCLA), Symposium on Economic Experiments in Developing Countries (UC Berkeley), Psychology and Economics of Poverty Convening (UC Berkeley), Giannini Foundation of Agricultural and Resource Economics Student Conference (UC Davis), Development and Political Economics Graduate Student Conference (Stanford), Bay Area Behavioral and Experimental Economics Conference (USF), Pacific Conference for Development Economics (USC) |

COMPUTER SKILLS	Stata (data manipulation and analysis) R (data manipulation and analysis, visualization, and geospatial data) Python (machine learning and text analysis) ArcGIS, QGIS, LaTeX, R Markdown, Jupyter Notebooks, Git SurveyCTO, Qualtrics, Open Data Kit

LANGUAGE SKILLS	German, English (native) French, Spanish (conversational) Indonesian, Dutch (only passive use)