## Julius Rüschenpöhler

Berkeley, CA 94720 github.com/ruschenpohler

**y** @ruschenpohler

Research Development Economics, Behavioral Economics

Interests Experimental Economics, Social & Cognitive Psychology

Professional Postdoc, University of California at Berkeley, CEGA, 2019

EXPERIENCE Research Assistant to Prof W.X. Schneider, 2012

Research Assistant to Prof T. Glaser, 2012

Research Assistant to D. Kuchenbrandt, 2011

EDUCATION Ph.D., Economics, Tilburg School of Economics and Management, 2019

Visiting Scholar at J-PAL South-East Asia, 2015-2017

M.Sc., Behavioral Economics, Warwick University, 2013

**B.Sc.**, Psychology, Bielefeld University, 2012

Visiting Student at Universidad de Zaragoza, 2012

Visiting Student at Université Paris X. Nanterre, 2011-2012

WORKING Curating Local Knowledge: Experimental Evidence from Small Retailers in Indonesia

with P.S. Dalton, B. Uras, and B. Zia

World Bank Policy Research Working Paper Series No. 8933 (submitted)

Determinants and Dynamics of Business Aspirations: Evidence from Small-scale Entrepreneurs in an Emerging Market

with P.S. Dalton and B. Zia

CentER Discussion Paper Series No. 2018-009

PUBLICATIONS Worries of the Poor: The Impact of Financial Burden on the Risk Attitudes of Micro-entrepreneurs

Where entrepreneurs

with P.S. Dalton and N. Nguyen

Journal of Economic Psychology (forthcoming)

### SELECTED WORK IN PROGRESS

## Leveraging Religious Networks for Social Norm Change in Indonesia

# The Role of Parental Aspirations, Beliefs, and Social Norms in Children's Educational Performance in Uganda

with with M. Walker (UC Berkeley)

### Predicting Long-term Impacts of Child-health Interventions

with with E. Miguel (UC Berkeley), M. Walker (UC Berkeley)

TEACHING EXPERIENCE

### Teaching assistance

Development Economics (for Economics and for Business students) 2016-(for P.S. Dalton) 2018

Advancing Society: Markets, Games and Behavior (Behavioral Economics) 2018

(for J.J.M. Potters and P.S. Dalton)

Introduction to Statistics 2010

(for K. Kleinke)

THESIS SUPERVISION Jinglin Zhong (B.Sc., 2018)

Nat Nawawongwiwat (B.Sc., 2018)

Robin Aarts (B.Sc., 2017)

LOCAL PARTNERS

The Abdul Latif Jameel Poverty Action Lab South East Asia (Indonesia)

SurveyMETER (Survey firm, Indonesia)

Spire Research & Consulting (Survey firm, Indonesia)

MICRA Indonesia (NGO) BRAC Uganda (NGO)

Refereeing

World Development, Journal of Economic Psychology, Review of Development Economics

GRANTS AND SCHOLARSHIPS

#### Research Grants

Psychology and Economics of Poverty Seed Grant USD 3,420

BRAC-CEGA Learning Collaborative (with M.~Walker) USD 4,000 TISEM Alumni Research Grant EUR 5,300

**Study Grants** 

Full scholarship for studies at Universidad de Zaragoza, Spain

Full scholarship for studies at Université Paris X Nanterre, France

RECENT
CONFERENCES
AND WORKSHOPS

2020 (incl. forthcoming): Measuring Development (World Bank, UC Berkeley),

Pacific Conference for Development Economics (UC Berkeley)

2019: BITSS Annual Meeting (UC Berkeley), Text Across Domains (UC Berkeley), Evidence to Action (Google), CEGA Research Retreat (UC Berkeley), Research Transparency and Reproducibility Training (World Bank), Summer Institute in Computational Social Sciences (UCLA), Symposium on Economic Experiments in Developing Countries (UC Berkeley), Psychology and Economics of Poverty Convening (UC Berkeley), Giannini Foundation of Agricultural and Resource Economics Student Conference (UC Davis), Development and Political Economics Graduate Student Conference (Stanford), Bay Area Behavioral and Experimental Economics Conference (USF), Pacific Conference for Development Economics (USC)

**2018**: Field Days (Erasmus University Rotterdam), ODI Policy Conference on SMEs in Low-income Countries (ODI, London), Summer School on Incorporating More Realistic Psychology into Economic Analysis with Matthew Rabin (NHH)

**2017**: Summer School on Applied Econometrics (Paris School of Economics), Summer School on Micro-econometrics (GSE Barcelona)

Computer Skills Stata, R, Python, ArcGIS, QGIS, IATEX, Markdown (R and Jupyter), Git

Language Skills German (native), English (fluent), French, Spanish (conversational), Indonesian (basic)