## Julius Rüschenpöhler

+1 510 642 4361 Contact University Hall Information Room 714B ruschenpohler.github.io 2199 Addison St ruschenpohler@berkeley.edu Berkeley, CA 94720 github.com/ruschenpohler @ruschenpohler Development Economics, Behavioral Economics Research Interests Experimental Economics, Social & Cognitive Psychology Postdoc, University of California at Berkeley, 2019 Professional EXPERIENCE Center for Effective Global Action (CEGA) Research Assistant to Prof W.X. Schneider, 2012 Research Assistant to Prof T. Glaser, 2012 Research Assistant to D. Kuchenbrandt, 2011 EDUCATION Ph.D., Economics, Tilburg School of Economics and Management, 2019 Visiting Scholar at J-PAL South-East Asia, 2015-2017 M.Sc., Behavioral Economics, Warwick University, 2013 **B.Sc.**, Psychology, Bielefeld University, 2012 Visiting Student at Universidad de Zaragoza, 2012 Visiting Student at Université Paris X. Nanterre, 2011-2012 Working Curating Local Knowledge: Experimental Evidence from Small Retailers in Indonesia Papers with P.S. Dalton, B. Uras, and B. Zia World Bank Policy Research Working Paper Series No. 8933 (submitted) Determinants and Dynamics of Business Aspirations: Evidence from Small-scale Entrepreneurs in an Emerging Market with P.S. Dalton and B. Zia CentER Discussion Paper Series No. 2018-009 Publications Worries of the Poor: The Impact of Financial Burden on the Risk Attitudes of Micro-

entrepreneurs

Journal of Economic Psychology (forthcoming)

with P.S. Dalton and N. Nguyen

SELECTED WORK IN PROGRESS Leveraging Religious Networks for Social Norm Change in Indonesia

The Role of Parental Aspirations, Beliefs, and Social Norms in Children's Educational

Performance in Uganda

with M. Walker (UC Berkeley)

Predicting Long-term Impacts of Child-health Interventions with E. Miguel (UC Berkeley), M. Walker (UC Berkeley)

TEACHING

## Teaching assistance

EXPERIENCE Development Economics (for Economics and for Business students)

2016-

(for P.S. Dalton)

2018

Advancing Society: Markets, Games and Behavior (Behavioral Economics) (for J.J.M. Potters and P.S. Dalton)

2018

Introduction to Statistics

2010

(for K. Kleinke)

THESIS SUPERVISION Jinglin Zhong (B.Sc., 2018)

Nat Nawawongwiwat (B.Sc., 2018)

Robin Aarts (B.Sc., 2017)

LOCAL PARTNERS

The Abdul Latif Jameel Poverty Action Lab South East Asia (Indonesia)

SurveyMETER (Survey firm, Indonesia)

Spire Research & Consulting (Survey firm, Indonesia)

MICRA Indonesia (NGO) BRAC Uganda (NGO)

Refereeing

World Development, Journal of Economic Psychology, Review of Development Economics

GRANTS AND SCHOLARSHIPS

## Research Grants

Psychology and Economics of Poverty Seed Grant

USD 3,420

BRAC-CEGA Learning Collaborative (with  $M.\ Walker$ )

USD 4,000

TISEM Alumni Research Grant

EUR 5,300

## **Study Grants**

Full scholarship for studies at Universidad de Zaragoza, Spain

Full scholarship for studies at Université Paris X Nanterre, France

RECENT
CONFERENCES
AND WORKSHOPS

2020 (incl. forthcoming): Measuring Development (World Bank, UC Berkeley),

Pacific Conference for Development Economics (UC Berkeley)

2019: BITSS Annual Meeting (UC Berkeley), Text Across Domains (UC Berkeley), Evidence to Action (Google), CEGA Research Retreat (UC Berkeley), Research Transparency and Reproducibility Training (World Bank), Summer Institute in Computational Social Sciences (UCLA), Symposium on Economic Experiments in Developing Countries (UC Berkeley), Psychology and Economics of Poverty Convening (UC Berkeley), Giannini Foundation of Agricultural and Resource Economics Student Conference (UC Davis), Development and Political Economics Graduate Student Conference (Stanford), Bay Area Behavioral and Experimental Economics Conference (USF), Pacific Conference for Development Economics (USC)

**2018**: Field Days (Erasmus University Rotterdam), ODI Policy Conference on SMEs in Low-income Countries (ODI, London), Summer School on Incorporating More Realistic Psychology into Economic Analysis with Matthew Rabin (NHH)

**2017**: Summer School on Applied Econometrics (Paris School of Economics), Summer School on Micro-econometrics (GSE Barcelona)

Computer Skills Stata, R, Python, ArcGIS, QGIS, IATEX, Markdown (R and Jupyter), Git

Language Skills German (native), English (fluent), French, Spanish (conversational), Indonesian (basic)