


# Julius Rüschpöhler

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## CONTACT INFORMATION

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## RESEARCH INTERESTS

- Development economics
- Behavioral economics, experimental economics
- Applied econometrics and machine learning

## PROFESSIONAL EXPERIENCE

<b>Consultant, <i>The World Bank</i></b>	2021-ongoing
Poverty and Equity Team and Gender Innovation Lab	
<ul style="list-style-type: none"> <li>• Co-authoring technical paper on survey weighting and sampling bias in phone surveys</li> <li>• Research on gender bias in small-scale lending using Big Data from banking transactions and phone usage of a commercial bank in Zimbabwe</li> </ul>	

**Postdoctoral Researcher**, *University of California at Berkeley* 2019-2021  
Center for Effective Global Action (CEGA)

<b>Research Assistant</b>	2011-2014
Research assistance for multiple projects in social and cognitive psychology, and behavioral economics	
<ul style="list-style-type: none"><li>• Prof S. Delecourt (UC Berkeley)</li><li>• Prof N. Chater (University of Warwick)</li><li>• Prof W.X. Schneider (Excellence Cluster CITEC, Bielefeld)</li><li>• Dr. D. Kuchenbrandt (Excellence Cluster CITEC, Bielefeld)</li><li>• Prof T. Glaser (Universität Bielefeld)</li></ul>	

## EDUCATION

<b>Ph.D.</b> , Economics, <i>Tilburg School of Economics and Management</i>	2019
Visiting Scholar at J-PAL South-East Asia	2015-2017

**M.Sc.**, Behavioral and Economic Science, *University of Warwick* 2013

**B.Sc.**, Psychology, *Universität Bielefeld* 2012

Visiting Student at Universidad de Zaragoza 2012

Visiting Student at Université Paris X. Nanterre 2011

## PUBLICATIONS

Curating Local Knowledge: Experimental Evidence from Small Retailers in Indonesia  
with P.S. Dalton, B. Uras, and B. Zia  
*Journal of the European Economic Association* (preprint, February 2021)

# Worries of the Poor: The Impact of Financial Burden on the Risk Attitudes of Micro-entrepreneurs

with P.S. Dalton and N. Nguyen

Journal of Economic Psychology (Vol. 79, August 2020)

WORKING PAPERS	<p>Determinants and Dynamics of Business Aspirations: Evidence from Small-scale Entrepreneurs in an Emerging Market with P.S. Dalton and B. Zia <i>CentER Discussion Paper Series No. 2018-009</i></p>
SELECTED WORK IN PROGRESS	<p>The Role of Social Norms in Local Participation for School Accountability in Ghana with K. Sheth (UC Merced), A. Owusu-Ansah (Ashesi U, Ghana)</p> <p>Providing Access to Urban Markets for Agricultural SMEs in Indonesia</p> <p>Weighting for the Call: Addressing Missing Data in Phone Surveys with U. Pape, A. Delius (World Bank), M. Heemann (U Göttingen)</p>
TEACHING EXPERIENCE	<p><b>Lecturer</b></p> <p>[DEVP C253] <i>International Economic Development Policy</i> 2020 at UC Berkeley (Guest Lecturer, Online) → for M.Sc. Public Policy, M.Sc. Agriculture &amp; Resource Econ</p> <p>[30L208-B-6] <i>Development Economics</i> 2017-2018 at Tilburg University (Co-instructor with P.S. Dalton) → for B.A. Business Economics, B.Sc. Economics</p> <p>[Workshop] <i>DIWA Impact Evaluation Training</i> 2020 at CEGA, UC Berkeley (Online) → for Ph.D. Researchers, Policy Makers from Ghana Session on Introduction to Causal Inference Session on Recent Advances in Difference-in-differences</p> <p>[Workshop] <i>Machine Learning for Development Economics</i> 2019 at CEGA, UC Berkeley → for (Senior) Research Associates</p> <p><b>Teaching assistant</b></p> <p>[30K109-B-3] <i>Advancing Society: Markets, Games, Behavior</i> 2018 at Tilburg University (for J.J.M. Potters and P.S. Dalton) → for B.A. Business Economics, B.Sc. Economics</p> <p>[30L208-B-6] <i>Development Economics</i> 2016-2018 at Tilburg University (for P.S. Dalton) → for B.A. Business Economics, B.Sc. Economics</p> <p>[270116] <i>Introduction to Statistics</i> 2010 at Bielefeld University (for K. Kleinke) → for B.Sc. Psychology</p>
LOCAL PARTNERS	<p>Ministry of Education of the Republic of Ghana, Microfinance Innovation Center for Resources and Alternatives (NGO, Indonesia), SurveyMETER (Survey firm, Indonesia), Spire Research &amp; Consulting (Survey firm, Indonesia), Abdul Latif Jameel Poverty Action Lab South-East Asia (J-PAL, Indonesia)</p>

REFEREING	World Development, Journal of Economic Psychology, Review of Development Economics
GRANTS, SCHOLAR- AND FELLOWSHIPS	<p><b>Research Grants</b></p> <p>Forethought Foundation Global Priorities Fellowship 2021</p> <p>Ghana Institute of Management and Public Administration (GIMPA) Development Impact West Africa Program Grant (with K. Sheth, A. Owusu-Ansah) 2020</p> <p>Psychology and Economics of Poverty Seed Funding 2020</p> <p>BRAC-CEGA Learning Collaborative Grant (with M. Walker) 2019</p> <p>TISEM Alumni Research Grant 2017</p> <p><b>Study Grants</b></p> <p>Full scholarship for studies at Universidad de Zaragoza, Spain 2012</p> <p>Full scholarship for studies at Université Paris X Nanterre, France 2011</p>
RECENT CONFERENCES AND WORKSHOPS	<p><b>2021:</b> Early Career Conference Programme 2021 (Oxford, online), 7th Oxford Conference of Global Priorities Research (Oxford, online), Early Summer Tutorial in Modern Applied Tools of Econometrics (Michigan State, online), CSAE Conference 2021: Economic Development in Africa (Oxford, online)</p> <p><b>2020:</b> NeurIPS (online), Association for the Study of Religion, Economics, and Culture Conference (Chapman, online), TextXD (UC Berkeley, online), Northeast Universities Development Consortium (Northwestern, online), Advances in Micro Development Economics (Barcelona GSE, online), BREAD Conference on Development Economics (Northwestern, online), Association for the Study of Religion, Economics, and Culture Meeting (Chapman, online), Learning for Dynamics and Control (UC Berkeley, online), Measuring Development (World Bank, online), Midwest International Economic Development Conference (Purdue, online), Pacific Conference for Development Economics (UC Berkeley, online)</p> <p><b>2019:</b> BITSS Annual Meeting (UC Berkeley), TextXD (UC Berkeley), Evidence to Action (Google), Research Transparency and Reproducibility Training (World Bank), Summer Institute in Computational Social Sciences (UCLA), Symposium on Economic Experiments in Developing Countries (UC Berkeley), Psychology and Economics of Poverty Convening (UC Berkeley), Giannini Foundation of Agricultural and Resource Economics Student Conference (UC Davis), Development and Political Economics Graduate Student Conference (Stanford), Bay Area Behavioral and Experimental Economics Conference (USF), Pacific Conference for Development Economics (USC)</p>
COMPUTER SKILLS	<p>Stata (data manipulation and analysis)</p> <p>R (data manipulation and analysis, visualization, and geospatial data)</p> <p>Python (machine learning and text analysis)</p> <p>ArcGIS, QGIS, <del>HT</del>TeX, R Markdown, Jupyter Notebooks, Git</p> <p>SurveyCTO, Qualtrics, Open Data Kit</p>
LANGUAGE SKILLS	<p>German, English (native)</p> <p>French, Spanish (conversational)</p> <p>Indonesian, Dutch (only passive use)</p>