## PREDICTION COMPETITION 4

The MSE from the training data, I got: 0.6249354

The MSE from the test data, I got: 0.4407304

Loading data, creating factors and omitting data:

```
1 library(readr)
7
 4 Auto <- read.csv("Desktop/test_data_predcomp4.csv", header = T, na.strings = "?", stringsAsFactors = T)
    Autodata = Auto
6 Autodata = na.omit(Auto) #### we want to omit instead of predicitng the NAS
8 Autodata$id <- as.factor(Autodata$id)</p>
    Autodata$description_credit <- as.factor(ifelse(Autodata$description_credit == 1, "yes", "no"))
10 Autodata$description_owner <- as.factor(ifelse(Autodata$description_owner == 1, "yes", "no"))
11 Autodata$description_badcredit <- as.factor(ifelse(Autodata$description_badcredit == 1, "yes", "no"))
12 Autodata$description_length <- as.factor(Autodata$description_length)</pre>
13 Autodata$cylinders<- as.factor(Autodata$cylinders)</p>
14 Autodata$transmission<-as.factor(Autodata$transmission)</p>
15 Autodata$drive<- as.factor(Autodata$drive)
16 Autodata$type<-as.factor(Autodata$type)</pre>
17 Autodata$paint_color <-as.factor(Autodata$paint_color)</pre>
18 Autodata$size<- as.factor(Autodata$size)</p>
19 Autodata$title_status<- as.factor(Autodata$title_status)</pre>
20 Autodata$condition<- as.factor(Autodata$condition)</p>
21 Autodata$fuel<- as.factor(Autodata$fuel)
22 Autodata$state<- as.factor(Autodata$state)
23 Autodata$manufacturer<- as.factor(Autodata$manufacturer)</p>
24 cars_data<- Autodata[, c("year", "odometer", "cylinders", "transmission", "drive", "type", "paint_color", "size",
25
26
27 Autodata$year <- as.numeric(Autodata$year)</pre>
28 Autodata$odometer <- as.numeric(Autodata$odometer)</pre>
29
```

Due to the huge number of categories and levels in ID and description\_length, I made a random forest of all the data except the two.

```
library(rando sample(x, size, replace = FALSE, prob = NULL)

train <- sample(1:nrow(Autodata),500)

train2<- sample(1:nrow(Autodata),250)

Autodata$price <- log(Autodata$price) ### taking log of price

## top 10 feautres in our random forest

## removing ID and description_length due to the number of levels

rf.autodata <-randomForest(price~ .-id-description_length, data = Autodata, subset =train)

importance(rf.autodata)

## Reducing the number of levels in a variable by taking the most important ones:

Autodata$type<- factor(Autodata$type,levels = c("SUV", "sedan", "pickup"))

Autodata$state<- factor(Autodata$state,levels = c("tx", "cl", "fl"))

Autodata$manufacturer<- factor(Autodata$manufacturer,levels = c("toyota", "chevrolet", "ford"))

##

library(tree)

tree.auto<- tree(price~ .-id-description_length, data = Autodata, subset =train)
```

After creating a random forest of the data, we can see the importance of the various variables:

```
> importance(rf.autodata)
                      IncNodePurity
                         76.8285693
odometer
                         56.1153577
                         12.1842713
cylinders
transmission
                         3.0365754
drive
                         21.5163262
                        20.9172622
type
paint_color
                         8.6341027
size
                         3.4116880
                         4.8260829
condition
fuel
                          2.6847047
state
                         38.5110115
manufacturer
                         29.4649344
title_status
                          0.3327056
description_credit
                          5.8786700
description_owner
                          0.7530969
description_badcredit
                          0.4802507
```

Reducing the number of levels in these following 3 variables in order to make a tree as we cannot use more than 32 levels. For this I used the summary method in order to see the levels which were the most popular.

And also creating a tree using all the variables as in the random forest(except ID and description length):

```
library(tree)

tree.auto<- tree(price~ .-id-description_length, data = Autodata, subset =train)

yhat<- predict(tree.auto, newdata = Autodata[-train, ])
auto.test<- Autodata[-train,"price"]
plot(yhat, auto.test)
abline(0,1)
mean((yhat-auto.test)^2)
library(gbm)
boost.auto = gbm(price~.-id-description_length, data= Autodata[train2,], distribution = "gaussian",n.trees = 1000 summary(boost.auto)
yhat.boost <- predict(boost.auto, newdata = Autodata[train,], n.trees = 5000)
mean((yhat.boost- auto.test)^2)

60
```

## The results I got:

The MSE I got from the data:

```
> yhat<- predict(tree.auto, newdata = Autodata[-train, ])
> auto.test<- Autodata[-train, "price"]
> plot(yhat, auto.test)
> abline(0,1)
> mean((yhat-auto.test)^2)
[1] 0.4407304
```

Using boosting, I got the following data:

```
> summary(boost.auto)
                                              rel.inf
                                       var
year
                                      year 37.0886088
odometer
                                  odometer 17.1400004
paint_color
                               paint_color 13.9447090
cylinders
                                 cylinders 12.4029563
                                      drive 6.5093695
drive
condition
                                 condition 3.0399995
size
                                      size 3.0348900
type
                                      type 2.0534339
                               manufacturer 1.6819550
manufacturer
fuel
                                      fuel 1.3918098
description_credit
                        description_credit 0.9913428
description_owner
                         description_owner 0.3662220
transmission
                               transmission 0.2244456
description_badcredit description_badcredit 0.1302575
state
                                     state 0.0000000
title_status
                              title_status 0.0000000
> yhat.boost <- predict(boost.auto, newdata = Autodata[train,], n.trees = 5000)</pre>
> mean((yhat.boost- auto.test)^2)
[1] 1.075836
```

## Q3 (bonus):

I think there is a huge difference between the craigslist data and the data in the paper given as the data goes into deep into the biases that may even exist in a given variable. For example, in the paper, there is a difference between a fleet/lease vs a dealer car and also conducted an analysis separately for the two sellers.

In the robustness checks and alternative explanations, the author even goes into the published price information which might even affect the result such as the kelly blue book value and edmunds.com.

The biggest difference which leads to the difference of results in the paper and the result I got is the amount of biases considered, for example, odometer tampering.

This pattern will be very different from the craigslist data as the amount of variables aren't just different, but also certified from leasing or car-renting companies. The variables mentioned by the author were: "make, model, model year, body style of car, and auction year" and the analysis was done separately for different types of buyers which is different from the craigslist data as the sellers aren't certified and the sellers happen to be thousands of individuals. The number of biases in the craigslist data will be way larger when taken into account that the data from the paper which happens to be certified.