

# **Project Report**

## **Market Basket Analysis**

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## **Problem setting**

Instacart is an American based company which provides a grocery delivery and pick up service for same day. The company offers its service from website and mobile application in North America. It was founded by a former Amazon employee and entrepreneur Apoorva Mehta in 2012 at San Francisco, California. The application of this project Instacart can regulate their supply chain according to the prediction of this project. Result will give many benefits to supply chain team and will make their customer happy as Instacart can reduce delivery time for their customers. As a team we found many challenges like there is lot of data in this project and how to make sense of it.



#### **Problem Definition**

The scope of this project is to predict items of next orders for each user based on the previous orders. There are more than 60,000 customers with their unique user\_id.

This project includes following steps.

- Describe various steps of creating a predictive model
- Use R to manipulate data
- Use R to create, combine, and delete data tables
- Use XGBoost algorithm to create a predictive model
- Apply this predictive model in order to make a prediction

## Why choose XGBoost?

- 1. Execution speed
- 2. Model performance

#### Data source

Instacart has posted this data for open challenge on Kaggle. We will also post this result on Kaggle after submission.

## **Data description**

There are 6 comma separated files in data.

- orders: This dataset contains all orders, namely prior, train, and test. Primary key (order id).
- ordert: This dataset contains training orders. Composite primary key (order\_id and product\_id). Also, it shows that if a product in an order will be reorder or not (reordered variable=0 or 1).
- orderp: This dataset contains prior orders. Composite primary key (order\_id and product\_id). Also, it shows that if a product in an order will be reorder or not (reordered variable=0 or 1).
- products: This dataset contains all products. Primary key (product\_id)
- aisles: This dataset contains all aisles name and aisle id. Primary key (aisle id)
- departments: This table includes all departments name and department\_id. Primary key (department\_id)

The dataset contains various data like aisles name, departments name, customer information, various order of customers. Also, it contains orders from more than 150,000 Instacart user with each user contains unique user\_id. Also, each user has their previous order number between 2 to 80 orders. This whole data is divided into three various part prior dataset, train dataset and test dataset. Prior orders show the behavior of a user from past while train and test orders will be used to predict the future behavior of each customers. As a result, we want to predict which products users bought in their prior order and based on that what will be on their next order which can be from train orders or test orders. Each predicted order will be selected based on either train data or test data. This can be described below.

		Order_number								
	1	2	3	4	5	6	7	8	9	10
User A	р	р	р	р	р	tr				
User B	р	р	р	р	р	р	р	р	tr	
User C	р	р	р	р	р	р	te			
User D	р	р	р	р	р	р	р	р	р	tr

Each user has purchased various products during their prior orders. The useful information we have is order\_id from previous order which will help us to predict order\_id for their future order. The end goad of this project to predict which of these products will be in a user's future order. This can be also viewed as a classification problem because we need to predict whether each pair of user and product is a reorder or not. This is indicated by the value of the reordered variable, i.e. reordered=1 or reordered=0 as shown in figure below.

Instacart users	Products in the prior orders	Future order (train/test)	This is what we need to predict
user_id	product_id	order_id	reordered
1	196	1187899	1
1	10258	1187899	1
1	10326	1187899	0
1	12427	1187899	0
1	13032	1187899	1
1	13176	1187899	0
*1	14084	1187899	0
2	17122	2125869	1
2	25133	2125869	0

For prediction we have to calculate various predictors (X) that accurately describes all the characteristics of the data of products and behavior of a user. As a result, we need to come up and calculate various predictors (X) that will describe the characteristics of a product and the behavior of a user regarding one or multiple products. We will do it by analyzing the prior orders from users of the dataset. We will then use the train users to create a predictive model and the test users to make our actual prediction. As a result, we create a table as shown in figure and we train the model using an algorithm that is based on our predictors (X) and response variable (Y).

(base			lictor variab - X ased on prio orders)	train/ test	Future order	Response variable - Y
user_id	product_id			 eval_set	order_id	reordered
1	196			train	1187899	1
1	10258			train	1187899	1
1	10326			train	1187899	0
1	12427			train	1187899	0
1	13032			train	1187899	1
1	13176			train	1187899	0
1	14084			train	1187899	0
2	17122	2		test	2125869	
2	25133			test	2125869	

#### **Data exploration**

We first load the necessary R packages using the install.packages and library() function.

```
library(data.table)
library(dplyr)
library(tidyr)
library(Ckmeans.1d.dp)
library(ggplot2)
library(knitr)
library(stringr)
```

There are 6 CSV files, which we can load into R using read.csv function.

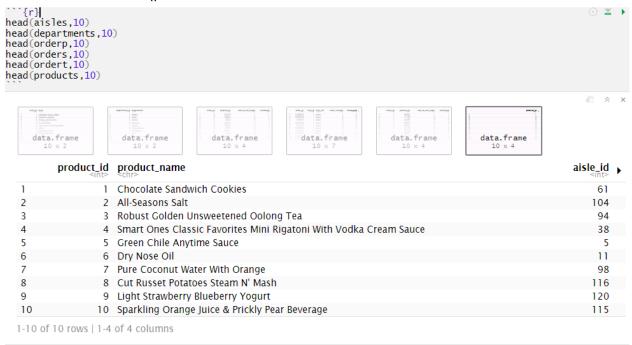
```
setwd("C:/Users/Rushiraj/Desktop/NU/Data mining/Project files")

aisles <- read.csv("aisles.csv", na.strings = "", stringsAsFactors=FALSE)
departments <- read.csv("departments.csv", na.strings = "", stringsAsFactors=FALSE)
orderp <- read.csv("order_products__prior.csv", na.strings = "", stringsAsFactors=FALSE)
ordert <- read.csv("order_products__train.csv", na.strings = "", stringsAsFactors=FALSE)
orders <- read.csv("orders.csv", na.strings = "", stringsAsFactors=FALSE)
products <- read.csv("products.csv", na.strings = "", stringsAsFactors=FALSE)
```

Use glimpse() function to check data type of all variables of all tables.

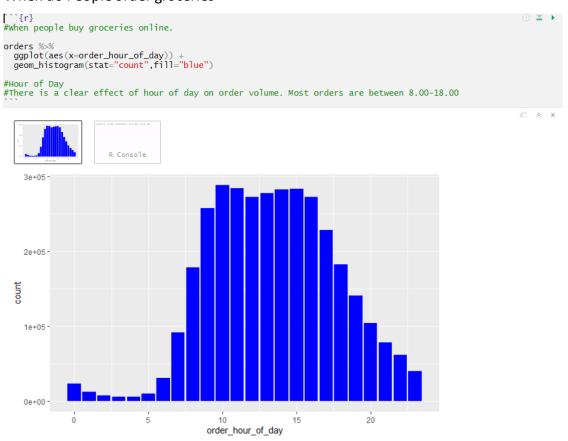
```
```{r}
glimpse(aisles)
glimpse(departments)
glimpse(orderp)
glimpse(orders)
glimpse(ordert)
glimpse(products)
Observations: 134
Variables: 2
$ aisle_id <int> 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24...
$ aisle <chr> "prepared soups salads", "specialty cheeses", "energy granola bars", "instant foods",...
Observations: 21
Variables: 2
$ department_id <int> 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21
$ department <chr> "frozen", "other", "bakery", "produce", "alcohol", "international", "beverages",...
Observations: 32,434,489
Variables: 4
<int> 1, 1, 0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1...
Observations: 3,421,083
Variables: 7
                        $ order_id
$ user_id
$ eval_set
$ order_number
Observations: 1,384,617
Variables: 4
$ order_id
                   <int> 1, 1, 1, 1, 1, 1, 1, 1, 36, 36, 36, 36, 36, 36, 36, 38, 38, 38, 38, 38, ...
Observations: 49,688
Variables: 4
               <int> 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 2...
<chr> "Chocolate Sandwich Cookies", "All-Seasons Salt", "Robust Golden Unsweetened Ool...
$ product_id
$ product_name
               <int> 61, 104, 94, 38, 5, 11, 98, 116, 120, 115, 31, 119, 11, 74, 56, 103, 35, 79, 63,...
$ department_id <int> 19, 13, 7, 1, 13, 11, 7, 1, 16, 7, 7, 1, 11, 17, 18, 19, 12, 1, 9, 7, 8, 11, 12,...
```

We now use the head() function in order to visualize the first 10 rows of these tables.



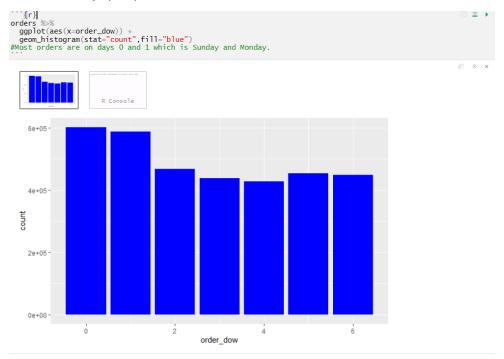
#### **Data Visualization**

#### When do People order groceries



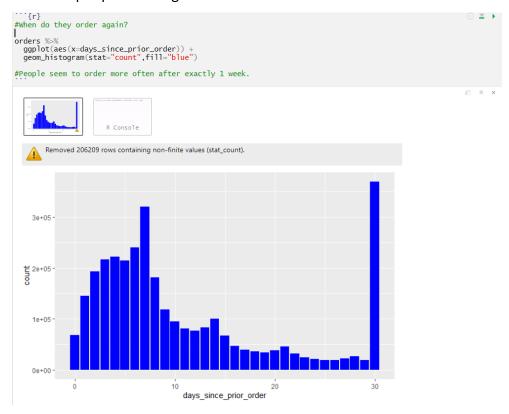
From graph we can see that people mostly order between 8 am to 6 pm.

## On which days people order



From the graph we can see that people order on Sunday and Monday.

#### When do people order again



From graph we can see that people order again in 1 week.

### Data mining tasks

This method includes the following steps:

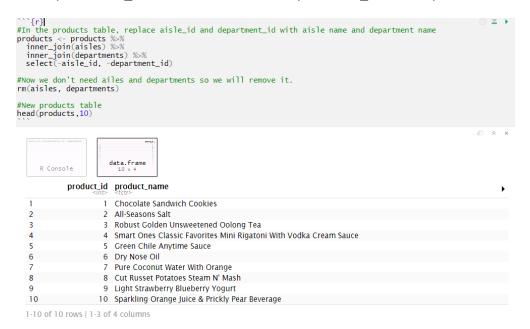
- 1. Import and reshape data: This step includes loading CSV files into R tables, transform character variables to categorical variables, and create a supportive table.
- 2. Calculate predictor variables: This step includes identifying and calculating predictor variables from the data.
- 3. Create the test and train datasets: This step includes partition into test and train dataset from the data we have
- 4. Create the predictive model: This step includes applying XGBoost algorithm to create the predictive model through the train dataset.
- 5. Apply the model: This step includes applying the model to predict the 'reordered' variable for the test dataset.

## Reshape data

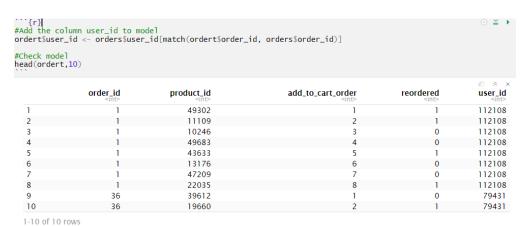
We transform the data according to our need and which can be used for ease operation for analysis. Convert all character variables into factors because factors can be used for analysis. Also, we will use head() function after each iteration as we can see the table and first 10 records.

```
#Convert all categorial variable to factor as we can use them to make better model
aisles$aisle <- as.factor(aisles$aisle)
departments$department <- as.factor(departments$department)
orders$eval_set <- as.factor(orders$eval_set)
products$product_name <- as.factor(products$product_name)</pre>
```

We replace aisle id with aisle name and department id with department name in products table.

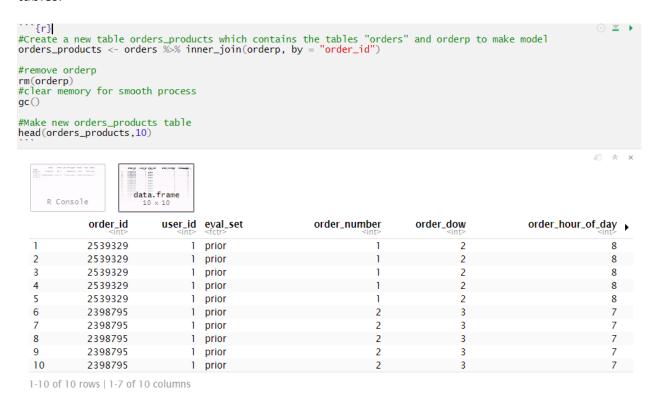


Then we add user id column from ordert where order id match in ordert and orders table.



## Create an orders\_products table

We create a new table orders\_products which contains the tables orders and ordersp, which can be done using inner\_join() function. This function only returns record that have matching values in both tables.



## **Create Predictor Variables**

## Predictors from Product table (prd table)

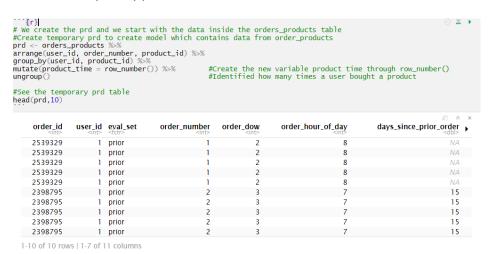
Create prd table contains predictors that represents Product table.

- prod\_orders: Total number of orders per product prod\_orders= prod\_first\_orders\*prod\_reorder\_times prod\_reorder\_times= 1+ (prod\_reorders/prod\_first\_orders)
- 2. prod\_reorder\_probability: Probability a product is reordered after the first order prod\_reorder\_probability= prod\_second\_orders/prod\_first\_orders
- 3. prod reorder times: How many times a product has been purchased by the users
- 4. prod reorder ratio: Reorders per total number of orders of the product

To calculate these predictor variables, we must calculate supporting variables

prod\_reorders: Total number of reorders per product prod\_first\_orders: Total number of first orders per product prod\_second\_orders: Total number of second orders per product

#### Created temporary prd table

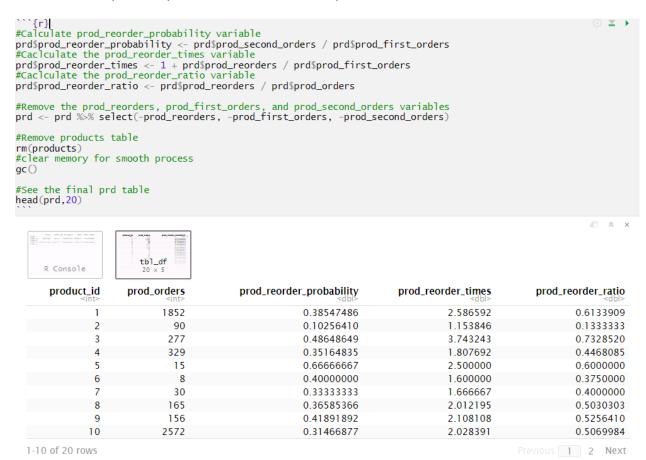


#### Update temporary prd table by calculating supporting variables

prod_second_orde	prod_first_orders	prod_reorders <int></int>	prod_orders <int></int>	product_id <int></int>
2	716	1136	1852	1
	78	12	90	2
	74	203	277	3
	182	147	329	4
	6	9	15	5
	5	3	8	6
	18	12	30	7
	82	83	165	8
	74	82	156	9
3	1268	1304	2572	10

1-10 of 10 rows

#### Calculate final product predictors and make final prd table



## Predictors from Users table (users table)

Update users table by calculating new predictor variables from users table. For this we only use data from prior orders.

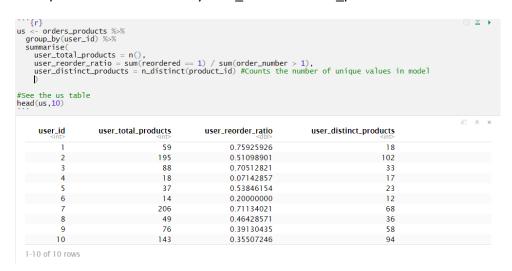
- 1. user orders: Total number of orders per user
- 2. user period: The time between the first and last order of a user
- 3. user mean days since prior: Mean time between two consecutive orders of a single user

filter group_ summar user user user	_by(user_ic rise( r_orders = r_period = r_mean_days r_temporary	== "prior") %>% d) %>%  max(order_number) sum(days_since_pr	, ior_order, na.rm = <sup>:</sup> an(days_since_prior.	#Keep only prior order #Group orders by user_id #Total number of orders per user #Omit the missing values and calculate the sum and mea T), _order, na.rm = T)	
u	ser_id	user_orders <int></int>	user_period <dbl></dbl>	$user\_mean\_days\_since\_prior_{< db} >$	<
	1	10	176	19.55556	
	2	14	198	15.23077	
	3	12	133	12.09091	
	4	5	55	13.75000	
	5	4	40	13.33333	
	6	3	18	9.00000	
	7	20	203	10.68421	
	8	3	60	30.00000	
	9	3	36	18.00000	
	10	5	79	19.75000	
1-10 of	10 rows				

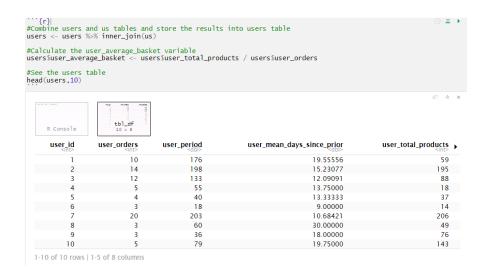
#### Created new us table that contains new variables

- user total products: Total numbers of basket items included in user's orders
- user\_reorder\_ratio: Reorder ratio per user
- user\_distinct\_products: Total number of distinct products ordered by a user

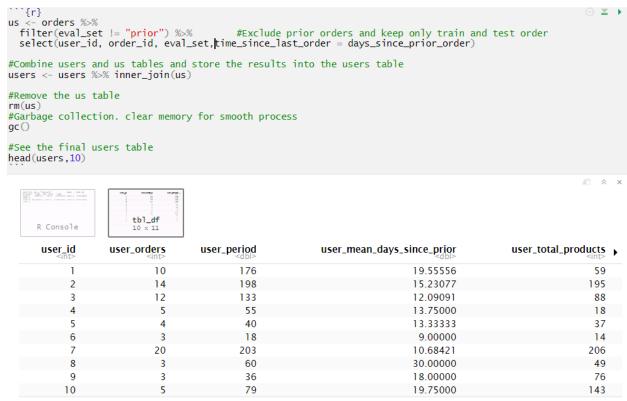
Group these observations by user id from orders products table.



Combine users and us tables using inner\_join() function and calculate the final variable: user\_average\_basket: Average number of basket items per order per user



Now, we will find future order for each user and update it in users table. The future orders are indicated as train and test in the eval\_set variable. The main reason of doing so is that we will know what is the order\_id of the future order per user, whether this order belongs in the train or test set, and the time in days since the last order.



1-10 of 10 rows | 1-5 of 11 columns

## New predictors from Users table (data table)

We created data table and store predictors that shows how a user behaves for a single product. We use prd and users table to create data table.

- 1. up orders: The total times a user ordered a product
- 2. up\_first\_order: What was the first time a user purchased a product
- 3. up last order: What was the last time a user purchased a product
- 4. up average cart position: The average position in a user's cart of a product
- 5. up\_order\_rate: Percentage of user's orders that include a specific product
- 6. up\_orders\_since\_last\_order: Number of orders since user's last order of a product
- 7. up\_order\_rate\_since\_first\_order: Pecentage of orders since first order of a product in which a user purchased this product

```
data <- orders_products %>%
    group_by(user_id, product_id) %>%
    summarise(
    up_orders = n(),
    up_first_order = min(order_number),
    up_last_order = max(order_number),
    up_average_cart_position = mean(add_to_cart_order))

#Remove the tables orders_products and orders
rm(orders_products, orders)

#See the temporary data table
head(data, 10)
```

user_id <int></int>	product_id <int></int>	up_orders <int></int>	up_first_order <int></int>	up_last_order <int></int>	up_average_cart_position
1	196	10	1	10	1.400000
1	10258	9	2	10	3.333333
1	10326	1	5	5	5.000000
1	12427	10	1	10	3.300000
1	13032	3	2	10	6.333333
1	13176	2	2	5	6.000000
1	14084	1	1	1	2.000000
1	17122	1	5	5	6.000000
1	25133	8	3	10	4.000000
1	26088	2	1	2	4.500000

1-10 of 10 rows

#### Combine data table with prd and users to calculate remaining predictors

```
#use inner_join to combine the table data with the tables prd and users

data <- data %>%
    inner_join(prd, by = "product_id") %>%
    inner_join(users, by = "user_id")

#Calculate up_order_rate, up_orders_since_last_order, up_order_rate_since_first_order

data$up_order_rate <- data$up_orders / data$user_orders

data$up_orders_since_last_order <- data$user_orders - data$up_last_order

data$up_order_rate_since_first_order <- data$up_orders / (data$user_orders - data$up_first_order + 1)

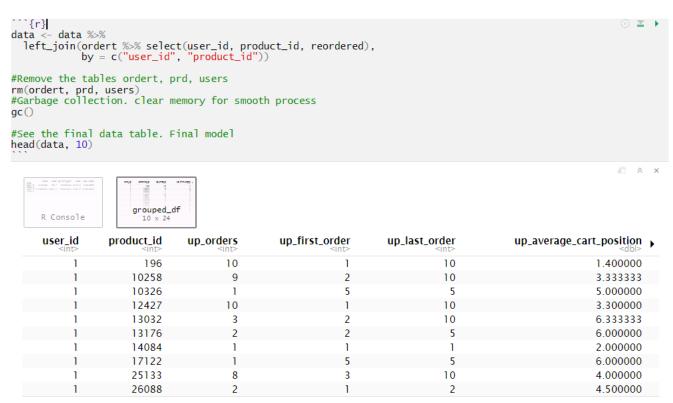
#See the temporary data table
head(data, 10)
```

user_id <int></int>	product_id <int></int>	up_orders <int></int>	up_first_order	up_last_order	up_average_cart_position >
1	196	10	1	10	1.400000
1	10258	9	2	10	3.333333
1	10326	1	5	5	5.000000
1	12427	10	1	10	3.300000
1	13032	3	2	10	6.333333
1	13176	2	2	5	6.000000
1	14084	1	1	1	2.000000
1	17122	1	5	5	6.000000
1	25133	8	3	10	4.000000
1	26088	2	1	2	4.500000

1-10 of 10 rows | 1-6 of 23 columns

Combine the data table with ordert table to find which products user has already bought and recorded.

This can be done using leftjoin() function. If a product matches to ordert table from data table reorderd=1 will saved else reorderd=0.



1-10 of 10 rows | 1-6 of 24 columns

## Create the Train & Test tables

Create final train and test tables using all the data we have and then apply the XGBoost algorithm.

This process includes the following steps.

- Split the data based on the eval set variable into train and test.
- Remove all the columns that are not predictors variables.
- In the train set we transform NA values of reordered to 0 in order to indicate that these products have not been reordered in the future order.

#### Training Model

```
#Training Model
train <- as.data.frame(data[data$eval_set == "train",])
train$eval_set <- NULL
train$user_id <- NULL
#Transform missing values of reordered variable to 0
train$reordered[is.na(train$reordered)] <- 0

#See train table
head(train,10)
```

	product_id <int></int>	up_orders <int></int>	up_first_order <int></int>	up_last_order <int></int>	up_average_cart_position	prod_orders +
1	196	10	1	10	1.400000	35791
2	10258	9	2	10	3.333333	1946
3	10326	1	5	5	5.000000	5526
4	12427	10	1	10	3.300000	6476
5	13032	3	2	10	6.333333	3751
6	13176	2	2	5	6.000000	379450
7	14084	1	1	1	2.000000	15935
8	17122	1	5	5	6.000000	13880
9	25133	8	3	10	4.000000	6196
10	26088	2	1	2	4.500000	2523

1-10 of 10 rows | 1-7 of 22 columns

#### **Testing Model**

```
#Testing Model
test <- as.data.frame(data[data$eval_set == "test",])
test$eval_set <- NULL
test$user_id <- NULL
test$reordered <- NULL

#See test table
head(test,10)
```

	product_id	up_orders <int></int>	up_first_order	up_last_order <int></int>	up_average_cart_position	prod_orders •
1	248	1	2	2	3.000000	6371
2	1005	1	10	10	5.000000	463
3	1819	3	4	7	2.666667	2424
4	7503	1	3	3	6.000000	12474
5	8021	1	2	2	5.000000	27864
6	9387	5	1	7	3.600000	36187
7	12845	1	4	4	2.000000	10027
8	14992	2	6	7	7.000000	29069
9	15143	1	1	1	3.000000	3447
10	16797	3	1	9	4.000000	142951

1-10 of 10 rows | 1-7 of 21 columns

#### Data mining models/methods

We use the train data to create the model. Each variable is a list containing two things, outcome and data. We want to predict is the column reordered. Because xgboost manages only numeric vectors we have to transform the categorical data to dummy variables while building the model we will need.

#### parameters of algorithm

- 1. objective: logistic regression
- 2. eval\_metric: logloss function
- 3. eta: default 0.1. Range 0 to 1.
- 4. max\_depth: The default value is set to 6. You need to specify the maximum depth or splits of a tree. The range is 1 to ∞
- 5. min child weight: Default 1. Range to infinity.
- 6. gamma: Default 0. Range 0 to infinity.
- 7. subsample: Default 1. Range 0 to 1
- 8. colsample bytree: Default 1. Range 0 to 1
- 9. alpha: These are regularization term on weights. Alpha default value assumed is 0
- 10. lambda: Weights. Default value 1
- 11. nround: The number of trees to the model

Another benefit that gradient boosting provide is they automatically provides estimates of feature importance from trained predictive model. Feature importance in Xgboost can be done through xgb.importance(). Final result of this is a table that contains all variables, their gain and frequency. Gain is the improvement in accuracy brought by a feature to the branches it is on. Cover measures the relative quantity of observations concerned by a feature. Frequency is a simpler way to measure the Gain. The column Gain provide the information we are looking for. Finally we can plot the results from our model using xgb.plot.importance() function. The feature importance graph is showing below.

0.0

```
```{r}|
library(xgboost)
                                                                                                                                                                                      88 ¥ ▶
params <- list(
  "objective"
  "eval_metric"</pre>
                                          = "reg:logistic",
= "logloss",
    "eta"
"max_depth"
                                          = 0.1,
                                          = 6,
= 10,
    "min_child_weight"
                                          = 0.70,
     "subsample"
                                          = 0.76,
= 0.95,
    "colsample_bytree"
"alpha"
"lambda"
                                          = 2e-05,
                                          = 10
#Sampling technique. 10% of the train table subtrain <- train %>% sample_frac(0.1)
#Create an xgb.DMatrix that is named X with predictors from subtrain table and response the reordered variable X <- xgb.DMatrix(as.matrix(subtrain %>% select(-reordered, -order_id, -product_id)), label = subtrain$reordered
#Create the actual model
model \leftarrow xgboost(data = X, params = params, nrounds = 80)
                                                                                                                                                                                          4
  package \phixgboost\phi was built under R version 3.6.3 Attaching package: \phixgboost\phi
  The following object is masked from �package:dplyr�:
         slice
  [1]
[2]
[3]
                train-logloss:0.626004
               train-logloss:0.570561
train-logloss:0.570561
train-logloss:0.486456
train-logloss:0.4853949
train-logloss:0.426235
  [4]
[5]
  [6]
[7]
[8]
[9]
               train-logloss:0.402462
train-logloss:0.382085
train-logloss:0.364503
train-logloss:0.349226
   [10]
   [11]
                train-logloss:0.336008
  [12]
[13]
                train-logloss:0.324499
train-logloss:0.314394
train-logloss:0.305754
  [14]
"Estimate the importance of the predictors importance <- xgb.importance(colnames(X), model = model) #Plot the importance of the predictors xgb.ggplot.importance(importance)
 rm(X, importance, subtrain)
                                     R Console
                                                Feature importance
            up_orders_since_last_order-
                            up_order_rate -
       up_order_rate_since_first_order-
                                 up_orders -
                      prod_reorder_times -
                 prod_reorder_probability -
                       user_reorder_ratio -
                   time_since_last_order -
                                                                                                                                             Cluster
                              prod_orders -
                             up_last_order -
          user_mean_days_since_prior -
                              user_period -
               up_average_cart_position -
                   user_average_basket-
                   user_distinct_products -
                            up_first_order -
                      user_total_products -
                               user_orders - |
```

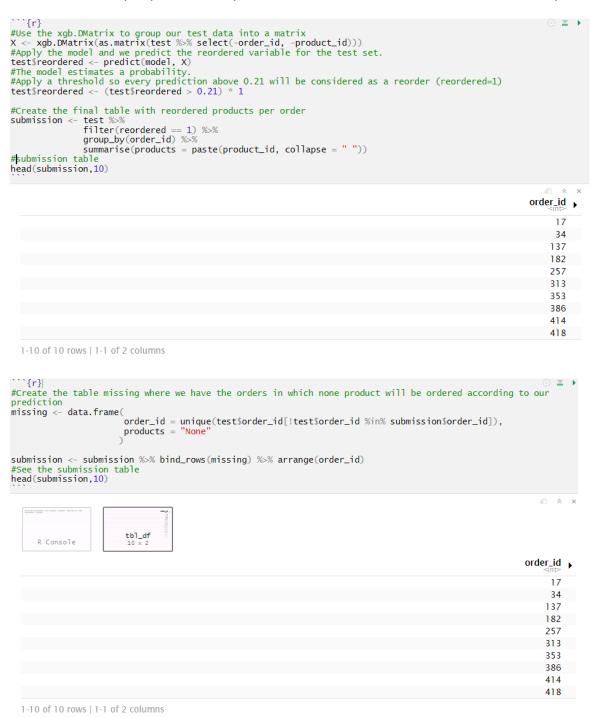
0.2

Importance

#### Performance evaluation

## Apply the model to test data

Now we are ready to perform the prediction with the model we have built to classify test data.



In order to be able to compare our prediction to the actual result we re-apply the model in the train data.

## Apply the model in train data

Now we are ready to perform the prediction with the model we have built to classify train data.

```
#Use the xgb.DMatrix to group our train data into a matrix X <- xgb.DMatrix(as.matrix(train %>% select(-order_id, -product_id, -reordered))) #Apply the model and we predict the reordered variable for the train set. trainsreordered_pred <- predict(model, X)
#The model estimates a probability.
#Apply a threshold so every prediction above 0.21 will be considered as a reorder (reordered=1)
train$reordered_pred <- (train$reordered_pred > 0.21) * 1
#Create the final table with reordered products per order
submission_train <- train %>%
  filter(reordered_pred == 1) %>%
   group_by(order_id) %>%
   summarise(products = paste(product_id, collapse = " "))
real_reorders <- train %>%
 filter(reordered == 1) %>%
 group_by(order_id) %>%
 summarise(
   real_products = paste(product_id, collapse = " "))
submission_train <- real_reorders %>%
  inner_join(submission_train, by = "order_id")
#See the submission table
head(submission_train, 10)
                                                                                                                        order_id 🕨
                                                                                                                              36
                                                                                                                              38
                                                                                                                              96
                                                                                                                              98
                                                                                                                             112
                                                                                                                             170
                                                                                                                             218
                                                                                                                             349
                                                                                                                             393
  1-10 of 10 rows | 1-1 of 3 columns

    real_products

     11109 22035 43633 49302
    19660 34497 43086 46620 46979 48679
     20574 24489 27966 39275 40706
     329 790 1939 3880 4357 7461 8859 9373 9896 13176 15455 15995 17747 18117 18441 19731 20520 22935 24964 26...
    5876 21174 27104
     5077 6236 13176 18394 37766 40354
     1194 5578
     5115 11361 11520 27695 33000
     6184 12078 13424 16797 19828 30591 32403
  1-10 of 10 rows | 2-2 of 3 columns
  5707 11109 14947 22035 24852 30881 43633 44359 44632 49302
   19660 24964 38293 44359
     8012 33731
    20574 24489 27966 29603
     329 790 1939 3339 3880 4357 5451 8518 8859 9373 9896 13176 15455 15995 18117 19731 21616 22963 24964 27344 2...
     3599 4799 5646 5785 5876 13176 18070 21174 22935 24964 25199 25472 27104 34243 35121 40821 46880 47119 47766
     5077 5223 6236 13176 18394 19953 25748 25804 28092 34789 35124 37766
  1194 5578 15763 19505
     5115 6258 10369 11361 11520 16349 19862 21982 27695 32864 33000 33198 34214 37665
    1689 6184 8048 12078 16797 19828 21288 30591 32403
```

## **Project results**

We can see that when we apply the model to test and train data it shows order\_id having that number can order the products as shown in second column as shown in figure.

#### Insights for decision making

Based on the list we got in both tables, Instacart can already order those products in advance and save supply chain cost.

## Impact of the project outcomes

We can submit these results to the officials of Instacart. Also, another benefit is that they can deliver all things while it's fresh. That will surely make their customers happy and grow business.