Justin Smith

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IT product manager and full stack developer, consultant and speaker. Developer of cryptofinance smart contracting and blockchain services.

Experience

2017– **Full Stack Developer, co-founder**, *shareb.in*, Zürich, Switzerland.
shareb.in is a pioneer in legal tech, using blockchain technology to address a previously unknown and unreachable market.

2015–2017 **Product Manager**, *Monetas*, Zug, Switzerland.
Cryptofinance startup bringing digital cash to Africa.
○ Guided marketing and product strategy, delivered an enterprise client

2015–2015 **Sales Consultant**, *OSO Technologies*, Colorado, USA.
Developed market for one of the first successful "internet of things" products, PlantLink.
○ Closed three Fortune 100 clients in Q1 2015
○ Built the sales organization and a $3MM USD pipeline

2012–2015 **Programmer**, *John Deere*, Colorado, USA.
Agricultural equipment manufacturing
○ Created Dimensional Measurement Interface Standard software

2011–2015 **Founder**, *Irikonji Dive Gear*, Florida, USA.
SCUBA diving softgoods manufacturer. Sold privately 2015.
○ Built a proprietary eCommerce system, fully automating the business cycle

2010–2012 **Technical Software Sales**, *Wolfram Research*, Illinois, USA.
The creator of Mathematica and Wolfram|Alpha.
○ Trained academic personnel, Grew US Academic sales pipeline 60% in two years.

2008–2010 **Project Engineer**, *EPC Automotive*, Illinois, USA.
Tier 3 supplier for Ford, Nissan, and Mitsubishi.
○ Created and managed the company's metrology program

2007–2008 **Operations Supervisor**, *Caterpillar Inc.*, Illinois, USA.
Mining and heavy equipment manufacturer.
○ Responsible for 30 direct reports, reducing non-conforming output and increasing throughput

2006–2007 **Quality Engineer**, *Caterpillar Inc.*, Illinois, USA.
○ Managed Caterpillar's internal quality program alongside ISO

Select Presentations

2017	**Blockchain & Kryptowährungen**	*Universität St.Gallen Transformamus, Zürich*
2016	**Cryptofinance: Accessing Value in Connectivity**	*UBS Zürich & London*
2011	**Mathematica: An Overview**	*US & Malaysian Universities, ATCM Thailand*

Teaching

2011-2013 **Adjunct Professor of Accounting**, *Williston State College*, North Dakota USA.

Education

2009 **MBA**, *University of Illinois*, Champaign-Urbana, Illinois, USA.

2006 **BS**, *Illinois State University*, Bloomington-Normal, Illinois, USA.

Languages

English **Native speaker**

German **B1**

Computer skills

Programming	Python, PHP, C++, DMIS	Web	HTML, CSS, JS
Publishing	Adobe CS, LaTeX	Statistics	Mathematica, R
Organization	Confluence, JIRA	CAD/CAM	Silma XG, UG NX3, ProE

Interests

Mountain	Alpine skiing and ski touring, alpine climbing, sport climbing and dry tooling
Ocean	Surfing, sailing, SCUBA diving
Travel	Visited over 30 countries in the last 5 years
Cryptofinance	UX, security and analytics for Bitcoin, Monero

Personal

- Married
- US citizen with Swiss B permit