→ 1.Importing libraries

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

from sklearn.ensemble import RandomForestClassifier
from sklearn.model_selection import train_test_split
from sklearn.metrics import accuracy_score,confusion_matrix,classification_report

df=pd.read_csv('customer_churn_.csv')
```

| → | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | InternetService | OnlineSecurity | |
|----------|----------------|--------|---------------|---------|------------|--------|--------------|------------------|-----------------|----------------|--|
| 0 | 7590- VHVEG | Female | 0 | Yes | No | 1 | No | No phone service | DSL | No | |
| 1 | 5575- GNVDE | Male | 0 | No | No | 34 | Yes | No | DSL | Yes | |
| 2 | 3668- QPYBK | Male | 0 | No | No | 2 | Yes | No | DSL | Yes | |
| 3 | 7795- CFOCW | Male | 0 | No | No | 45 | No | No phone service | DSL | Yes | |
| 4 | 9237- HQITU | Female | 0 | No | No | 2 | Yes | No | Fiber optic | No | |
| | | | | | | | | | | | |
| 7038 | 6840- RESVB | Male | 0 | Yes | Yes | 24 | Yes | Yes | DSL | Yes | |
| 7039 | 2234- XADUH | Female | 0 | Yes | Yes | 72 | Yes | Yes | Fiber optic | No | |
| 7040 | 4801- JZAZL | Female | 0 | Yes | Yes | 11 | No | No phone service | DSL | Yes | |
| 7041 | 8361- LTMKD | Male | 1 | Yes | No | 4 | Yes | Yes | Fiber optic | No | |

Nο

Fiber optic

Yes

7043 rows × 21 columns

7042 3186-AJIEK

customerID: A unique identifier for each customer.

gender: The gender of the customer (Male/Female).

SeniorCitizen: Indicates if the customer is a senior citizen (1 = Yes, 0 = No).

Partner: Indicates if the customer has a partner (Yes/No).

Dependents: Indicates if the customer has dependents (Yes/No).

tenure: Number of months the customer has stayed with the company.

PhoneService: Indicates if the customer has a phone service (Yes/No).

MultipleLines: Indicates if the customer has multiple lines (Yes/No/No phone service).

InternetService: Type of internet service (DSL, Fiber optic, None).

OnlineSecurity: Indicates if the customer has online security add-ons (Yes/No/No internet service).

DeviceProtection: Indicates if the customer has device protection add-ons (Yes/No/No internet service).

TechSupport: Indicates if the customer has tech support add-ons (Yes/No/No internet service).

StreamingTV: Indicates if the customer streams TV services (Yes/No/No internet service).

StreamingMovies: Indicates if the customer streams movies (Yes/No/No internet service).

Contract: Type of contract (Month-to-month, One year, Two year).

PaperlessBilling: Indicates if the customer uses paperless billing (Yes/No).

PaymentMethod: The payment method used (e.g., Electronic check, Mailed check, Bank transfer, Credit card).

MonthlyCharges: Monthly charges for the customer.

TotalCharges: Total charges billed to the customer.

Churn: Indicates if the customer has churned (Yes/No).

2.EDA

```
df.isnull().sum().sum()
→ np.int64(0)
df.duplicated().sum()
\rightarrow np.int64(0)
df.info()
<class 'pandas.core.frame.DataFrame'>
     RangeIndex: 7043 entries, 0 to 7042
     Data columns (total 21 columns):
     # Column
                          Non-Null Count Dtype
     0 customerID
                          7043 non-null
         gender
                          7043 non-null
                                          object
         SeniorCitizen
                          7043 non-null
                                          int64
         Partner
                          7043 non-null
                                          object
                          7043 non-null
         Dependents
        tenure
                          7043 non-null
     6 PhoneService
                          7043 non-null
                                          obiect
         MultipleLines
                          7043 non-null
                                          object
     8 InternetService 7043 non-null
         OnlineSecurity
                                          object
                          7043 non-null
     10 OnlineBackup
                          7043 non-null
                                          object
     11 DeviceProtection 7043 non-null
```

```
12 TechSupport
                             7043 non-null
                                              object
      13 StreamingTV
                             7043 non-null
                                              object
      14 StreamingMovies
                             7043 non-null
                                              object
      15
          Contract
                             7043 non-null
                                              object
      16 PaperlessBilling 7043 non-null
                                              object
      17 PaymentMethod
                             7043 non-null
                                              object
                             7043 non-null
      18 MonthlyCharges
                                              float64
                             7043 non-null
                                              object
      19 TotalCharges
      20 Churn
                             7043 non-null
                                              object
     dtypes: float64(1), int64(2), object(18)
     memory usage: 1.1+ MB
#df['TotalCharges']=df['TotalCharges'].astype(float) - could not convert string to float
                                                 Traceback (most recent call last)
     cipython-input-8-b9cc9fb2fbbf> in <cell line: 0>()
----> 1 df['TotalCharges']=df['TotalCharges'].astype(float)
                                       - 💲 6 frames -
     /usr/local/lib/python3.11/dist-packages/pandas/core/dtypes/astype.py in _astype_nansafe(arr, dtype, copy, skipna)
         131
                  if copy or arr.dtype == object or dtype == object:
                      # Explicit copy, or required since NumPy can't view from / to object.
         132
                      return arr.astype(dtype, copy=True)
     --> 133
         134
         135
                  return arr.astype(dtype, copy=copy)
     ValueError: could not convert string to float: ' '
 Next steps: ( Explain error
df['TotalCharges']=pd.to_numeric(df['TotalCharges'],errors='coerce')
df.isnull().sum()
<del>_</del>__
                         0
         customerID
                         0
           gender
                         0
        SeniorCitizen
                         0
           Partner
                         0
        Dependents
                         0
                         0
           tenure
        PhoneService
                         0
        MultipleLines
                         0
       InternetService
       OnlineSecurity
                         0
        OnlineBackup
                         0
      DeviceProtection
                         0
        TechSupport
                         0
        StreamingTV
                         0
      StreamingMovies
                         0
          Contract
                         0
       PaperlessBilling
                         0
       PaymentMethod
                         0
       MonthlyCharges
                         0
        TotalCharges
                        11
           Churn
                         0
     dtvpe: int64
```

```
df.dropna(inplace=True)
df.isnull().sum().sum()
→ np.int64(0)
from sklearn.preprocessing import LabelEncoder
Le=LabelEncoder()
for col in df.columns:
 df[col]=Le.fit_transform(df[col])
df.info()
<pr
    Index: 7032 entries, 0 to 7042
    Data columns (total 21 columns):
                          Non-Null Count Dtype
     # Column
    ---
     0
        customerID
                          7032 non-null
                                          int64
         gender
                          7032 non-null
                                          int64
         SeniorCitizen
                          7032 non-null
                                          int64
         Partner
                          7032 non-null
                                          int64
         Dependents
                          7032 non-null
                                          int64
         tenure
                          7032 non-null
                                          int64
         PhoneService
                          7032 non-null
                                          int64
         MultipleLines
                          7032 non-null
                                          int64
                          7032 non-null
         InternetService
                                          int64
         OnlineSecurity
                          7032 non-null
                                          int64
     10 OnlineBackup
                          7032 non-null
                                          int64
     11
         DeviceProtection 7032 non-null
                                          int64
     12 TechSupport
                          7032 non-null
                                          int64
     13 StreamingTV
                          7032 non-null
                                          int64
     14 StreamingMovies
                          7032 non-null
                                          int64
     15 Contract
                          7032 non-null
                                          int64
     16 PaperlessBilling 7032 non-null
                                          int64
     17 PaymentMethod
                          7032 non-null
                                          int64
     18 MonthlyCharges
                          7032 non-null
                                          int64
         TotalCharges
                          7032 non-null
                                          int64
     19
                          7032 non-null
     20 Churn
                                          int64
    dtypes: int64(21)
```

→ 3.Model Building

memory usage: 1.2 MB

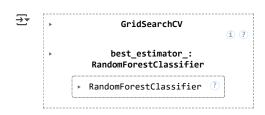
x=df.drop('Churn',axis=1)
y=df['Churn']

х

| ₹ | | customerID | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | InternetService | OnlineSecurity | Onlir |
|----------|------|------------|--------|---------------|---------|------------|--------|--------------|---------------|-----------------|----------------|-------|
| | 0 | 5365 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | |
| | 1 | 3953 | 1 | 0 | 0 | 0 | 33 | 1 | 0 | 0 | 2 | |
| | 2 | 2558 | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 2 | |
| | 3 | 5524 | 1 | 0 | 0 | 0 | 44 | 0 | 1 | 0 | 2 | |
| | 4 | 6500 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | |
| | | | | | | | | | | | | |
| | 7038 | 4843 | 1 | 0 | 1 | 1 | 23 | 1 | 2 | 0 | 2 | |
| | 7039 | 1524 | 0 | 0 | 1 | 1 | 71 | 1 | 2 | 1 | 0 | |
| | 7040 | 3358 | 0 | 0 | 1 | 1 | 10 | 0 | 1 | 0 | 2 | |
| | 7041 | 5923 | 1 | 1 | 1 | 0 | 3 | 1 | 2 | 1 | 0 | |
| | 7042 | 2221 | 1 | 0 | 0 | 0 | 65 | 1 | 0 | 1 | 2 | |

7032 rows × 20 columns

```
<del>_</del>__
            Churn
        0
                0
        1
                0
        2
                1
                0
                1
      7038
                0
      7039
                0
      7040
                0
      7041
                 1
      7042
                0
     7032 rows × 1 columns
     dtvpe: int64
x\_train, x\_test, y\_train, y\_test=train\_test\_split(x, y, test\_size=0.20, random\_state=34)
model=RandomForestClassifier(n_estimators=50,random_state=23)
model.fit(x\_train,y\_train)
____
                                                            (i) (?)
                      {\tt RandomForestClassifier}
      RandomForestClassifier(n_estimators=50, random_state=23)
y_pred=model.predict(x_test)
y_pred
\rightarrow array([1, 0, 0, ..., 0, 0, 0])
accuracy_score(y_test,y_pred)*100
→ 77.82515991471215
GridSearchCV
# GridSearchCV is a powerful tool in scikit-learn that allows for exhaustive search
# over specified parameter values for an estimator
from sklearn.model_selection import GridSearchCV
base_model=RandomForestClassifier(random_state=23)
param_grid={
    'n_estimators':[100,200,300],
    'max_depth':[1,5,10],
    'min_samples_split':[2,5,7],
    'min_samples_leaf':[1,2,4],
    'criterion':['gini','entropy']
}
\verb|grid_search=GridSearchCV| (estimator=base\_model, param\_grid=param\_grid)|
grid_search.fit(x_train,y_train)
```



print(grid_search.best_params_)

{'criterion': 'entropy', 'max_depth': 10, 'min_samples_leaf': 4, 'min_samples_split': 2, 'n_estimators': 300}

 $final_model=RandomForestClassifier(n_estimators=300, max_depth=10, min_samples_leaf=4, min_samples_split=2, criterion='entropy', random_state=23)$

final_model.fit(x_train,y_train)

RandomForestClassifier

RandomForestClassifier(criterion='entropy', max_depth=10, min_samples_leaf=4, n_estimators=300, random_state=23)

y_pred_final=final_model.predict(x_test)

accuracy_score(y_test,y_pred_final)*100

→ 78.96233120113718