

**FILTERS**

region All
 sub_zone All
FY 2019

P & L
for Markets 2019

All values are in USD

| Market | Net Sales | COGS | Gross Margin | GM % |
|----------------|-----------|-------|--------------|-------|
| Australia | 3.88M | 2.2M | 1.7M | 42.6% |
| Bangladesh | 0.48M | 0.3M | 0.1M | 28.7% |
| Canada | 4.76M | 2.8M | 2.0M | 41.7% |
| China | 1.43M | 0.8M | 0.6M | 44.9% |
| France | 4.04M | 2.3M | 1.8M | 44.1% |
| Germany | 2.56M | 1.6M | 0.9M | 37.0% |
| India | 30.82M | 17.8M | 13.1M | 42.4% |
| Indonesia | 2.52M | 1.5M | 1.1M | 42.0% |
| Italy | 2.90M | 1.6M | 1.3M | 45.6% |
| Netherlands | 0.23M | 0.1M | 0.1M | 36.4% |
| Pakistan | 0.62M | 0.4M | 0.2M | 39.7% |
| Philippines | 5.69M | 3.4M | 2.3M | 39.9% |
| Poland | 0.41M | 0.3M | 0.2M | 37.4% |
| Portugal | 0.75M | 0.5M | 0.3M | 39.3% |
| South Korea | 12.80M | 6.7M | 6.1M | 47.5% |
| Sweden | 0.05M | 0.0M | 0.0M | 38.3% |
| United Kingdom | 2.00M | 1.3M | 0.7M | 36.2% |
| USA | 11.53M | 7.7M | 3.8M | 32.8% |

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| Market | Net Sales | COGS | Gross Margin | GM % |
|----------------|-----------|-------|--------------|-------|
| Australia | 10.70M | 5.8M | 4.9M | 45.9% |
| Austria | 0.12M | 0.1M | 0.0M | 26.1% |
| Bangladesh | 2.26M | 1.4M | 0.9M | 39.6% |
| Canada | 12.17M | 7.1M | 5.1M | 41.9% |
| China | 5.42M | 3.3M | 2.1M | 38.7% |
| France | 7.47M | 4.3M | 3.2M | 43.1% |
| Germany | 4.69M | 3.0M | 1.7M | 35.6% |
| India | 49.77M | 33.7M | 16.0M | 32.2% |
| Indonesia | 6.21M | 3.5M | 2.7M | 42.9% |
| Italy | 4.46M | 3.1M | 1.4M | 30.7% |
| Japan | 1.88M | 1.2M | 0.7M | 37.0% |
| Netherlands | 3.36M | 1.8M | 1.6M | 47.8% |
| Newzealand | 1.99M | 1.5M | 0.5M | 26.4% |
| Norway | 2.48M | 1.5M | 0.9M | 37.7% |
| Pakistan | 4.69M | 2.7M | 2.0M | 42.8% |
| Philippines | 13.37M | 7.3M | 6.0M | 45.1% |
| Poland | 2.79M | 1.7M | 1.1M | 40.2% |
| Portugal | 3.59M | 2.3M | 1.3M | 36.1% |
| South Korea | 17.28M | 12.1M | 5.2M | 29.8% |
| Spain | 1.77M | 1.1M | 0.7M | 37.7% |
| Sweden | 0.23M | 0.1M | 0.1M | 44.1% |
| United Kingdom | 8.08M | 5.3M | 2.8M | 34.1% |
| USA | 31.92M | 19.5M | 12.4M | 39.0% |

FILTERS

region All
sub_zone All
FY 2021

P & L
for Markets 2021

All values are in USD

| Market | Net Sales | COGS | Gross Margin | GM % |
|----------------|-----------|--------|--------------|-------|
| Australia | 20.99M | 14.1M | 6.9M | 32.9% |
| Austria | 2.84M | 2.0M | 0.9M | 30.1% |
| Bangladesh | 6.95M | 4.5M | 2.4M | 34.5% |
| Canada | 35.06M | 21.7M | 13.4M | 38.2% |
| China | 22.89M | 13.5M | 9.4M | 41.1% |
| France | 25.94M | 14.7M | 11.2M | 43.2% |
| Germany | 12.01M | 8.9M | 3.1M | 26.2% |
| India | 161.26M | 109.7M | 51.6M | 32.0% |
| Indonesia | 18.41M | 11.3M | 7.1M | 38.4% |
| Italy | 11.72M | 8.2M | 3.5M | 30.1% |
| Japan | 7.92M | 4.2M | 3.7M | 46.5% |
| Netherlands | 7.98M | 4.6M | 3.4M | 42.0% |
| Newzealand | 11.40M | 5.9M | 5.5M | 48.2% |
| Norway | 13.68M | 9.6M | 4.0M | 29.5% |
| Pakistan | 5.66M | 3.6M | 2.0M | 36.2% |
| Philippines | 31.86M | 19.4M | 12.5M | 39.1% |
| Poland | 5.19M | 3.0M | 2.2M | 42.6% |
| Portugal | 11.83M | 6.8M | 5.0M | 42.1% |
| South Korea | 48.97M | 31.4M | 17.6M | 35.9% |
| Spain | 12.62M | 8.4M | 4.2M | 33.1% |
| Sweden | 1.77M | 1.1M | 0.7M | 40.2% |
| United Kingdom | 34.15M | 18.7M | 15.4M | 45.1% |
| USA | 87.78M | 55.3M | 32.5M | 37.0% |