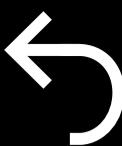


EXECUTIVE SUMMARY



Q1

Q2

Q3

Q4

\$10M

Total Revenue

9K

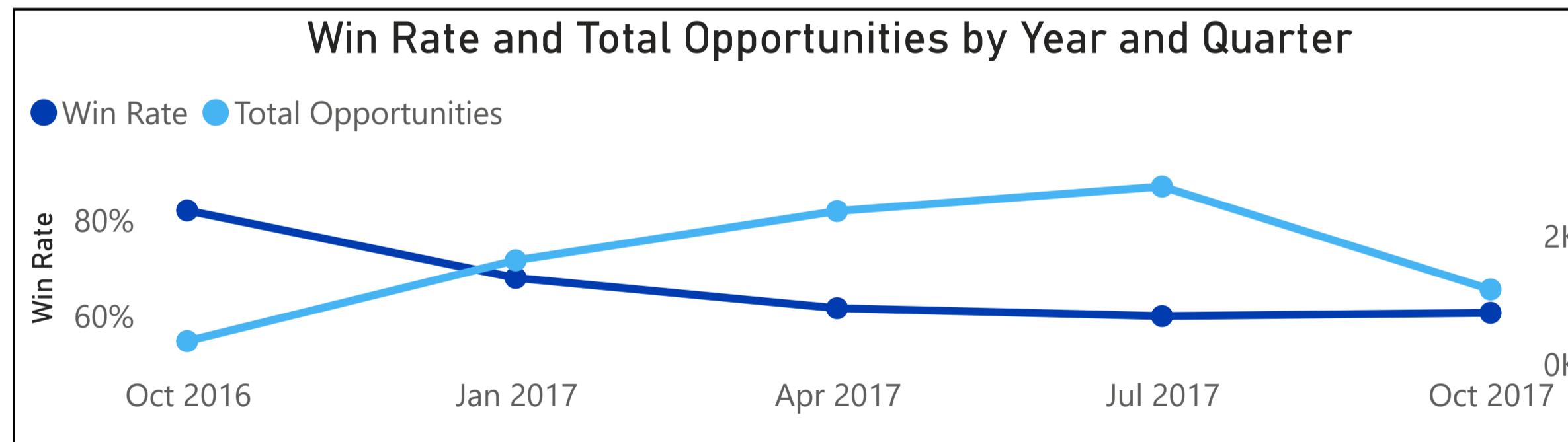
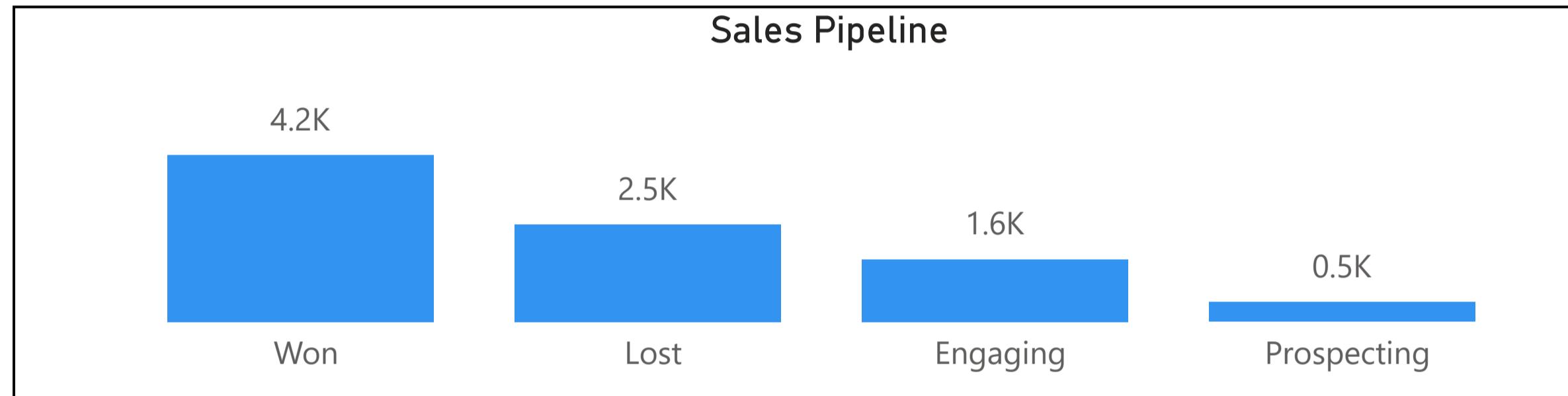
Total Opportunities

63%

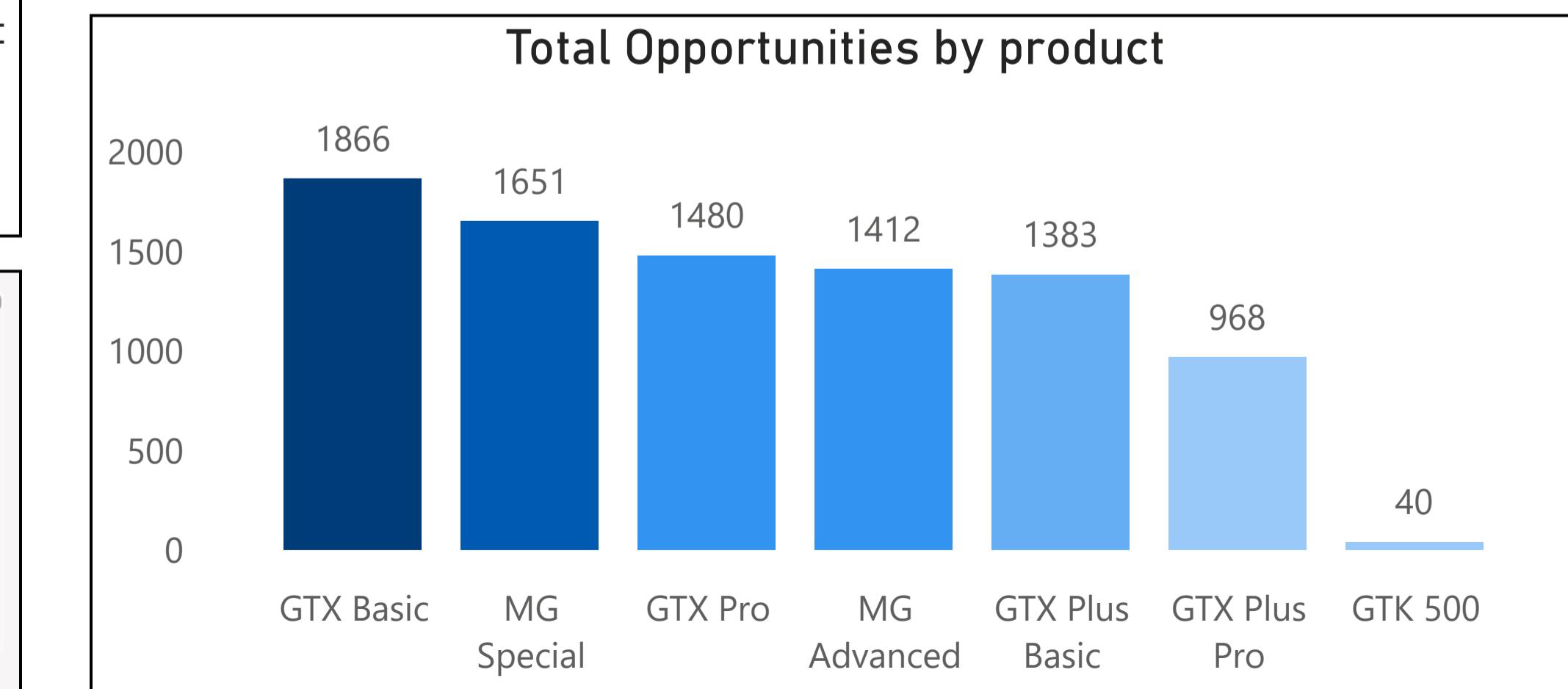
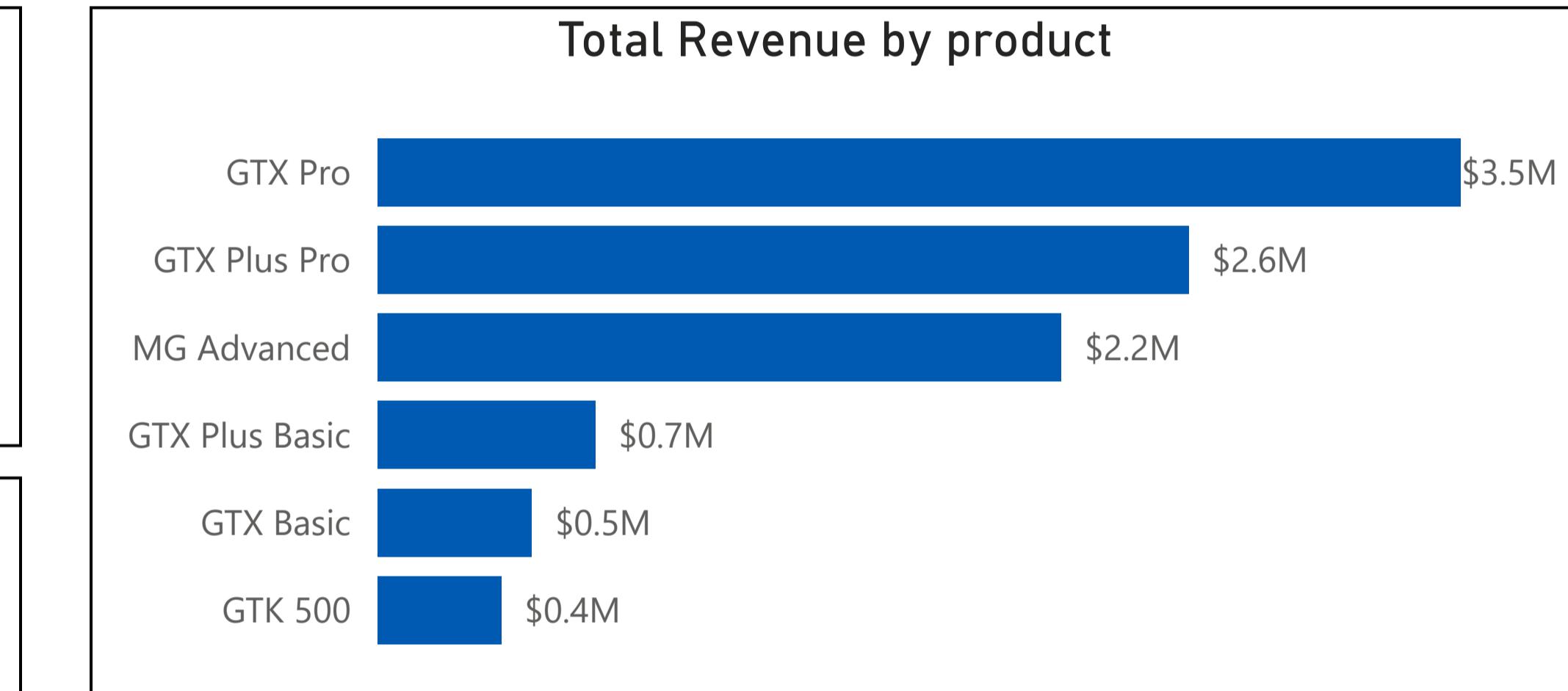
Win Rate

\$2K

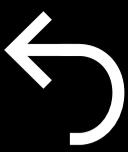
Average Deal Size



account	GTX 500	GTX Basic	GTX Plus Basic	GTX Plus Pro	GTX Pro	MG Advanced
Zumgoity	\$3,478	\$10,792	\$15,723	\$24,201	\$28,545	\$32,120
Zotware	\$3,693	\$8,705	\$40,635	\$54,869	\$60,234	\$65,450
Zoomit	\$25,897	\$5,107	\$6,176	\$10,196	\$14,510	\$18,250
Zencorporation	\$5,019	\$3,259	\$21,132	\$50,454	\$55,781	\$60,900



PRODUCT PERFORMANCE



Q1 Q2 Q3 Q4

\$10M

Total Revenue

9K

Total Opportunities

63%

Win Rate

\$2K

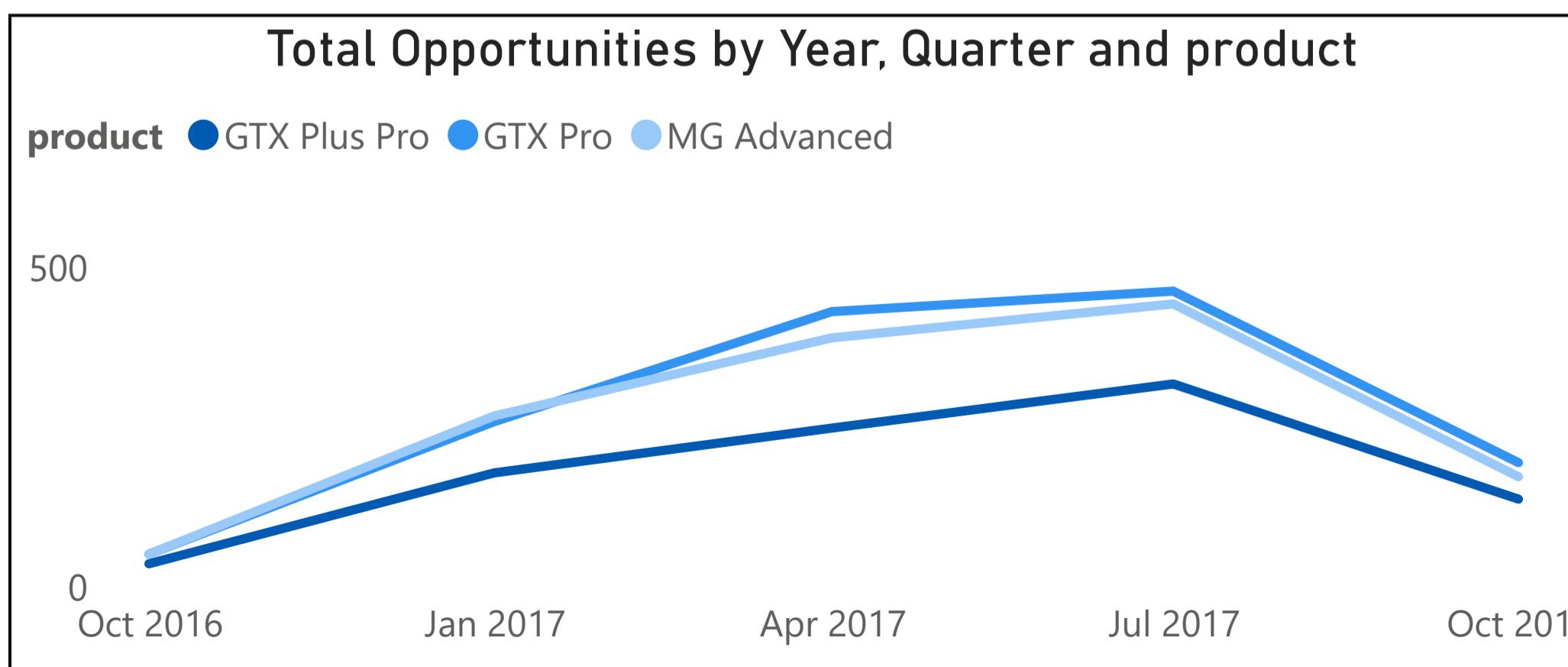
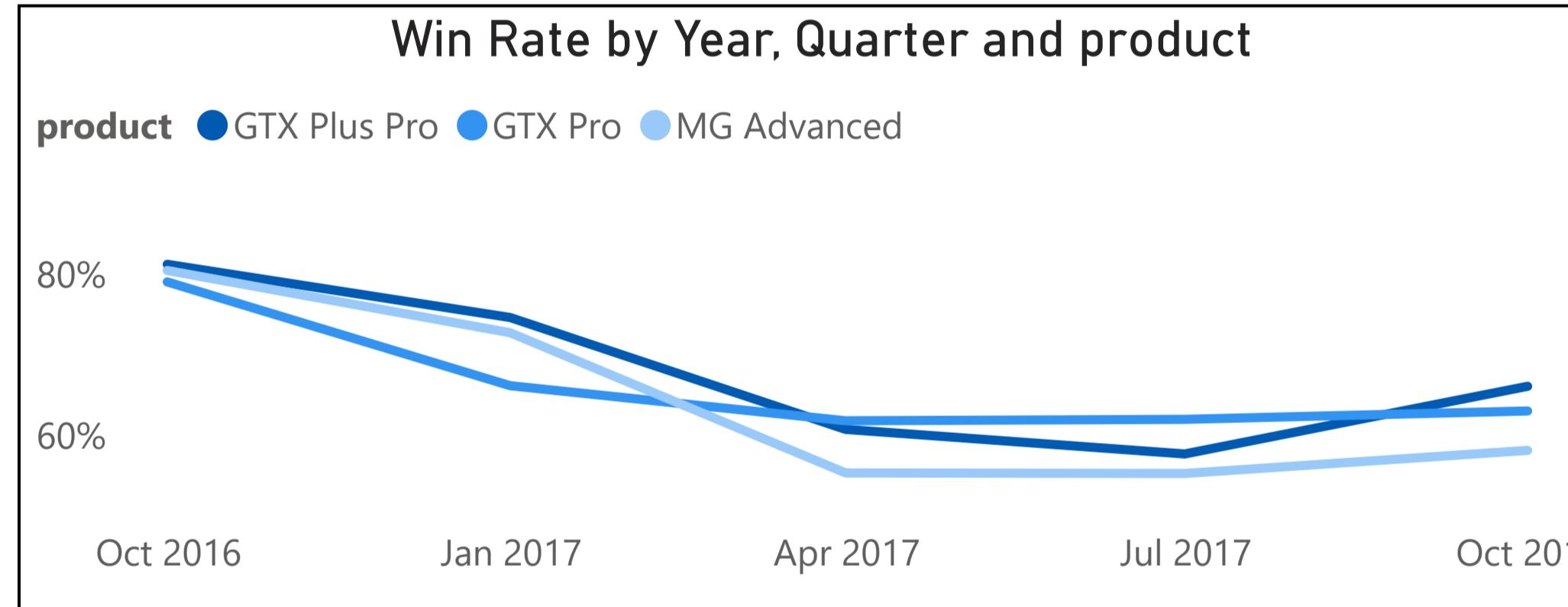
Average Deal Size

regional office

All

product

All



Top 3 High Revenue Generating Products

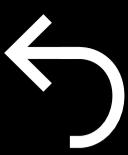
product	Revenue from closed deals	Total Opportunities	Win Rate	Average Deal Size
GTX Pro	\$3,511K	1480	64%	\$5,672
GTX Plus Pro	\$2,630K	968	64%	\$5,423

GTX Plus Pro

sales agent	Total Opportunities	Win Rate	Average Deal Size (Close Date)	Total Revenue
Anna Snelling	64	58%	\$5,453	\$3,511K
Boris Faz	39	62%	\$5,672	\$2,630K
Cassey Cress	44	56%	\$5,423	
Cecily Lampkin	31	63%	\$5,196	
Corliss Cosme	52	79%	\$5,355	

Darcel Schlecht
Highest Opportunities

Hayden Neloms
Overall Highest Win Rate



AGENT X PRODUCT- GTX PLUS PRO

Q1

Q2

Q3

Q4

\$3M

Total Revenue

968

Total Opportunities

64%

Win Rate

\$5K

Average Deal Size

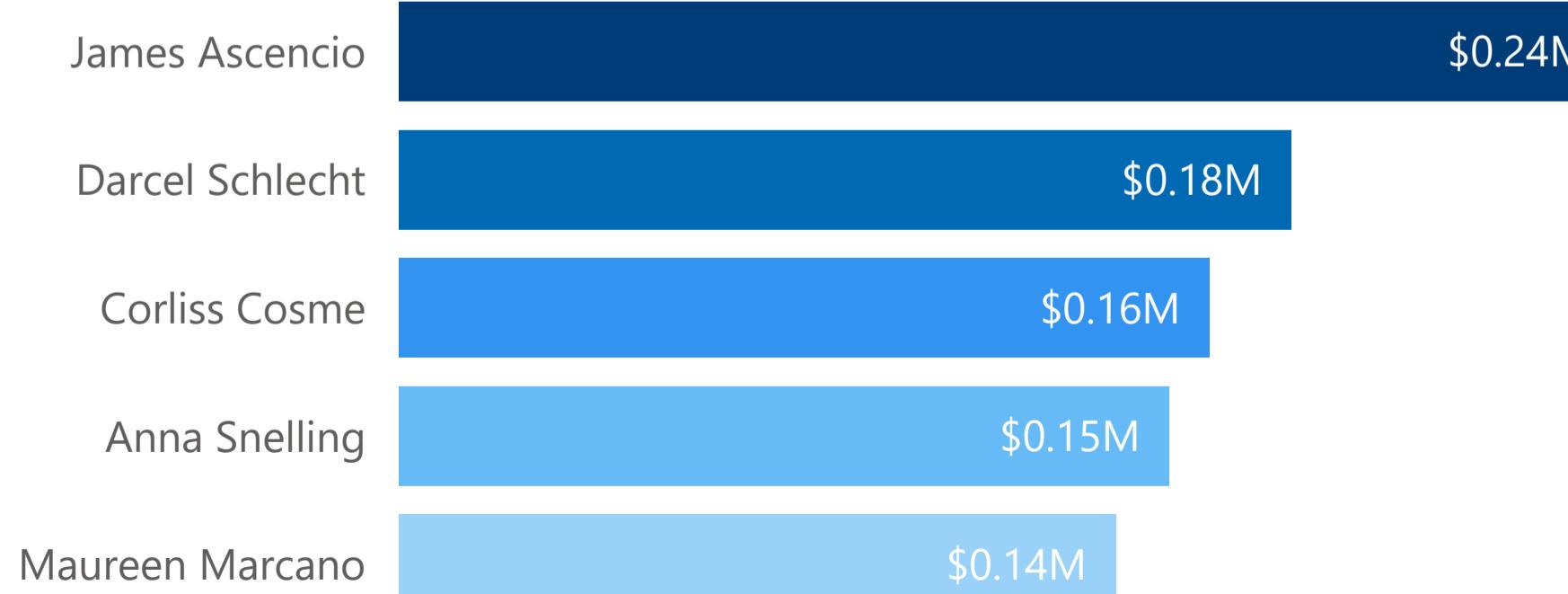
Top 5 Agents by Opportunities



Agents for GTX Plus Pro

sales agent	product	GTX Plus Pro			
		Total Opportunities	Total Revenue	Win Rate	Average Deal Size (Close Date)
Anna Snelling		64	\$152,674	58%	\$5,453
Boris Faz		39	\$102,096	62%	\$5,672
Cassey Cress		44	\$97,608	56%	\$5,423
Cecily Lampkin		31	\$88,326	63%	\$5,196
Total		968	\$2,629,651	64%	\$5,490

Top 5 Agents by Revenue



Agent Performance

sales agent	Total Opportunities	Opp Bucket	Win Rate	Average Deal Size
Anna Snelling	64	High Opp Exposure	58%	\$5,453
Boris Faz	39	High Opp Exposure	62%	\$5,672
Cassey Cress	44	High Opp Exposure	56%	\$5,423
Cecily Lampkin	31	Medium Opp Exposure	63%	\$5,196
Corliss Cosme	52	High Opp Exposure	79%	\$5,355
Daniell Hammack	39	High Opp Exposure	67%	\$5,585
Total	968	High Opp Exposure	64%	\$5,490

AGENT X PRODUCT-GTX PRO

Q1

Q2

Q3

Q4

\$4M

Total Revenue

1K

Total Opportunities

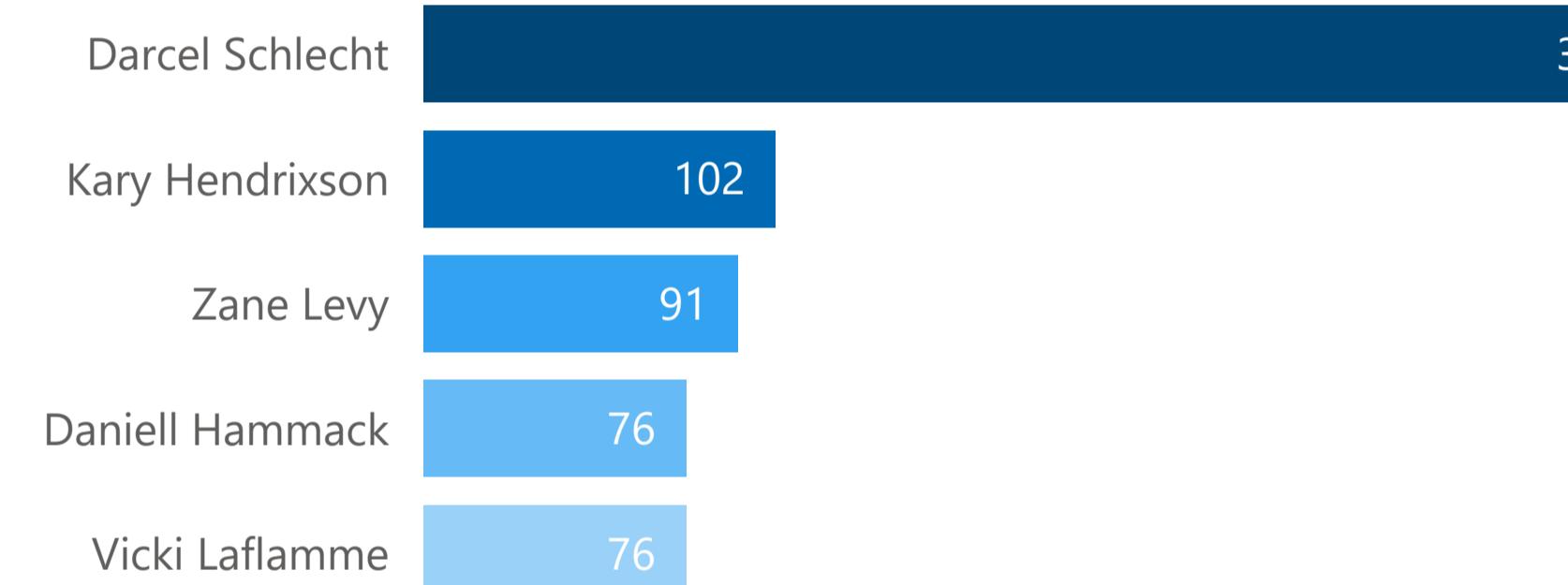
64%

Win Rate

\$5K

Average Deal Size

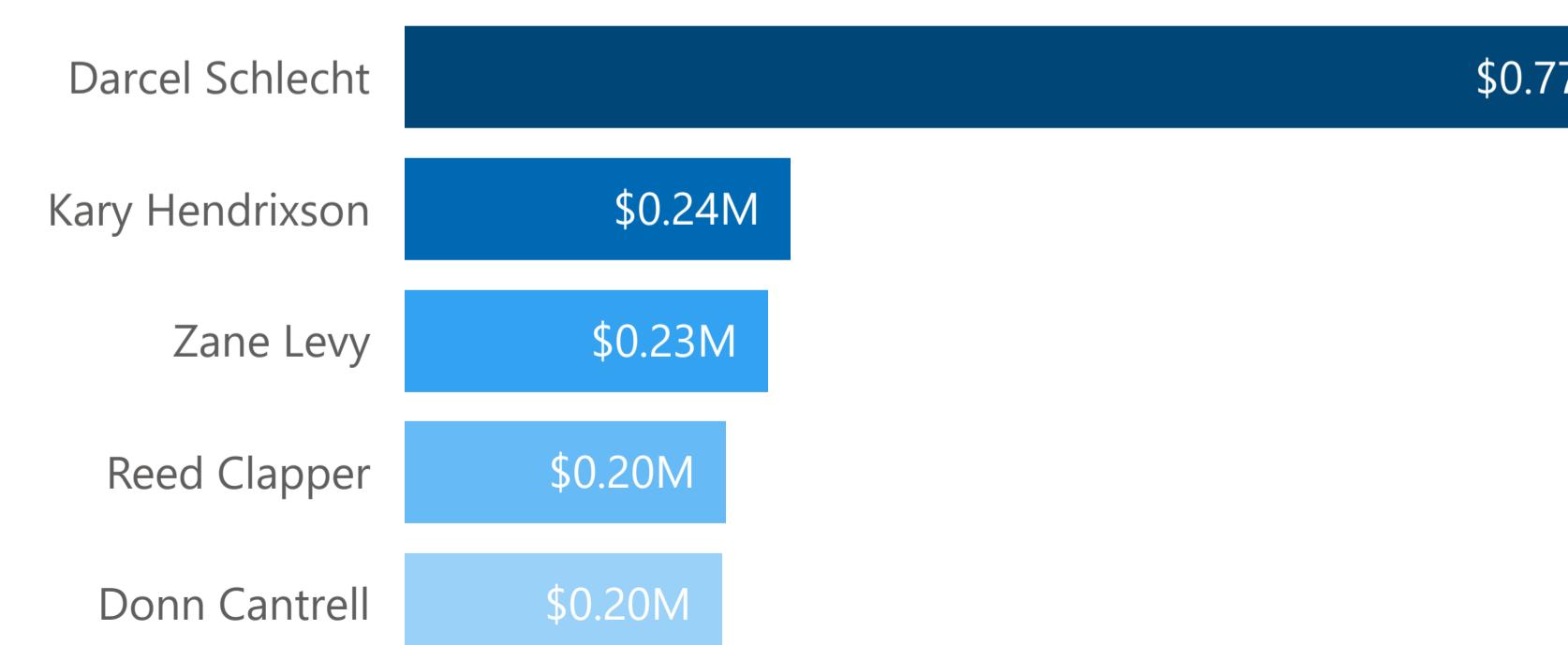
Top 5 agents by Opportunities



Agents for GTX Pro

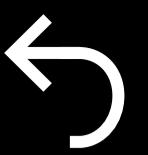
product	GTX Pro			
sales agent	Revenue from closed deals	Total Opportunities	Win Rate	Average Deal S
Zane Levy	\$225,031	91	67%	\$4,816
Wilburn Farren	\$44,839	15	69%	\$4,939
Violet McLellan	\$25,184	14	56%	\$5,014
Vicki Laflamme	\$189,026	76	68%	\$4,773
Rosie Papadopoulos	\$122,774	43	81%	\$4,939

Top 5 agents by Revenue



Agent Performance

sales agent	Total Opportunities	Opp Bucket	Win Rate	Average Deal Size
Boris Faz	30	Medium Opp Exposure	74%	\$4,636
Cassey Cress	68	High Opp Exposure	72%	\$4,748
Corliss Cosme	71	High Opp Exposure	67%	\$4,883
Daniell Hammack	76	High Opp Exposure	70%	\$4,894
Darcel Schlecht	358	High Opp Exposure	60%	\$4,832
Donn Cantrell	73	High Opp Exposure	55%	\$4,911
Total	1480	High Opp Exposure	64%	\$4,816



AGENT X PRODUCT- MG ADVANCED

Q1

Q2

Q3

Q4

\$2M

Total Revenue

1K

Total Opportunities

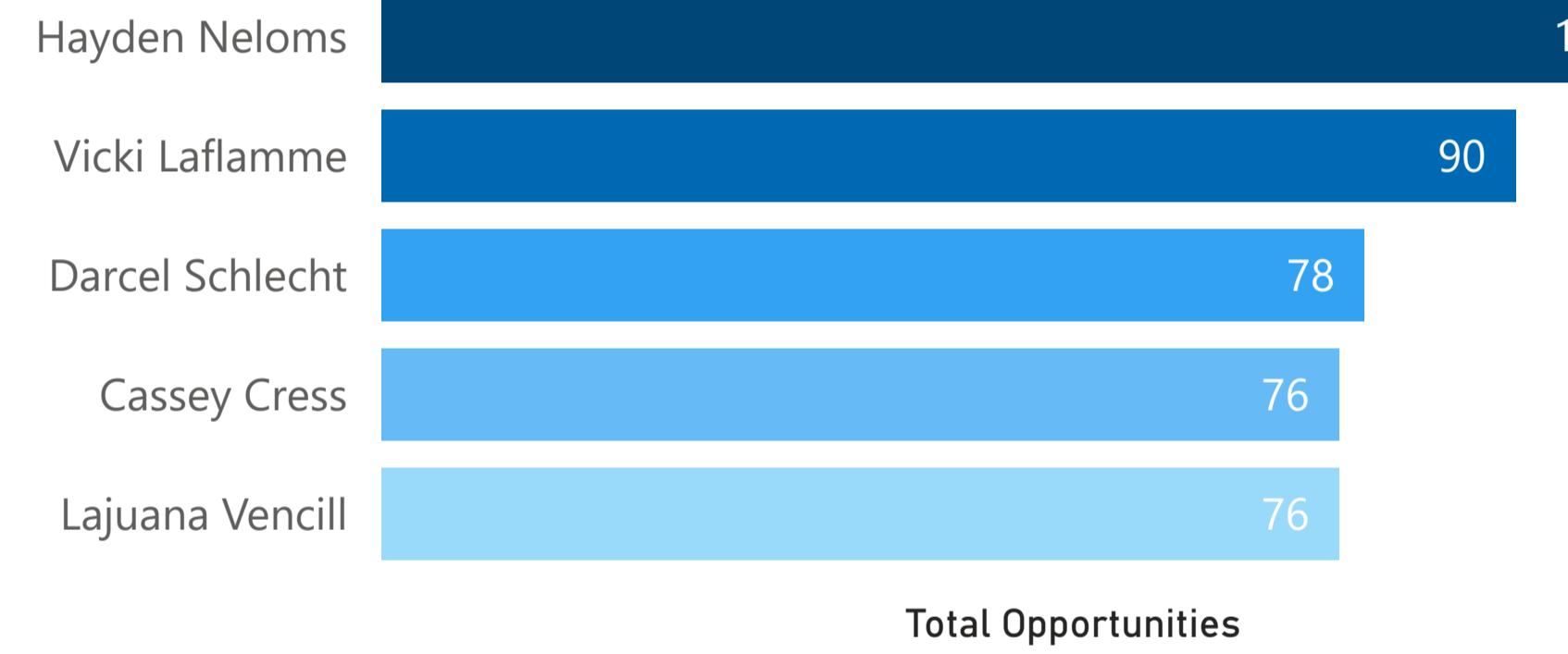
60%

Win Rate

\$3K

Average Deal Size

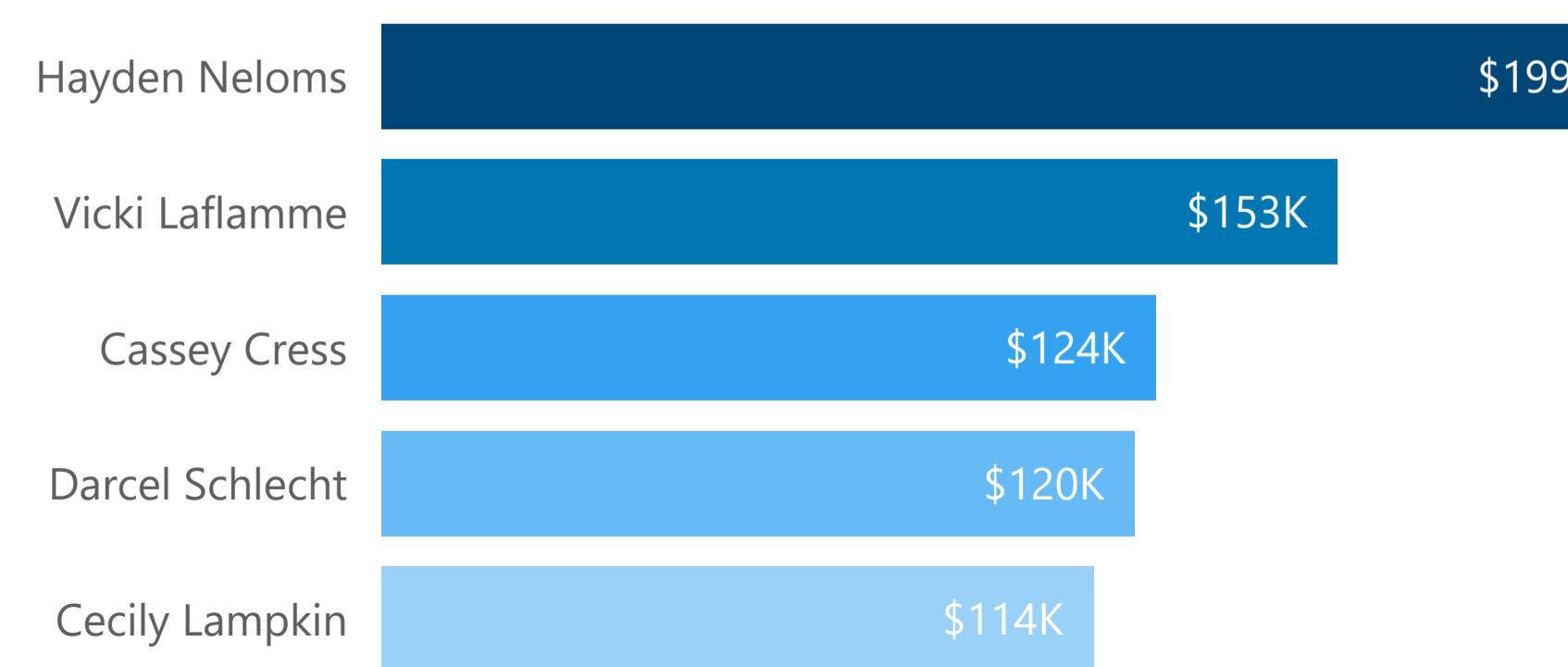
Top 5 agents by opportunities



Agents for MG Advanced

product	MG Advanced			
sales_agent	Revenue from closed deals	Total Opportunities	Win Rate	Average Deal S
Anna Snelling	\$72,008	64	47%	
Boris Faz	\$40,530	28	63%	
Cassey Cress	\$123,793	76	60%	
Cecily Lampkin	\$113,800	66	66%	
Total	\$2,216,387	1412	60%	

Top 5 sales agents by Revenue



Agent Performance

sales agent	Total Opportunities	Opp Bucket	Win Rate	Average Deal Size
Cecily Lampkin	66	High Opp Exposure	66%	\$3,448
Markita Hansen	55	High Opp Exposure	60%	\$3,482
Rosalina Dieter	31	Medium Opp Exposure	70%	\$3,462
Moses Frase	66	High Opp Exposure	62%	\$3,459
James Ascencio	30	Medium Opp Exposure	75%	\$3,415
Rosie Papadopoulos	33	Medium Opp Exposure	54%	\$3,400
Total	1412	High Opp Exposure	60%	\$3,389