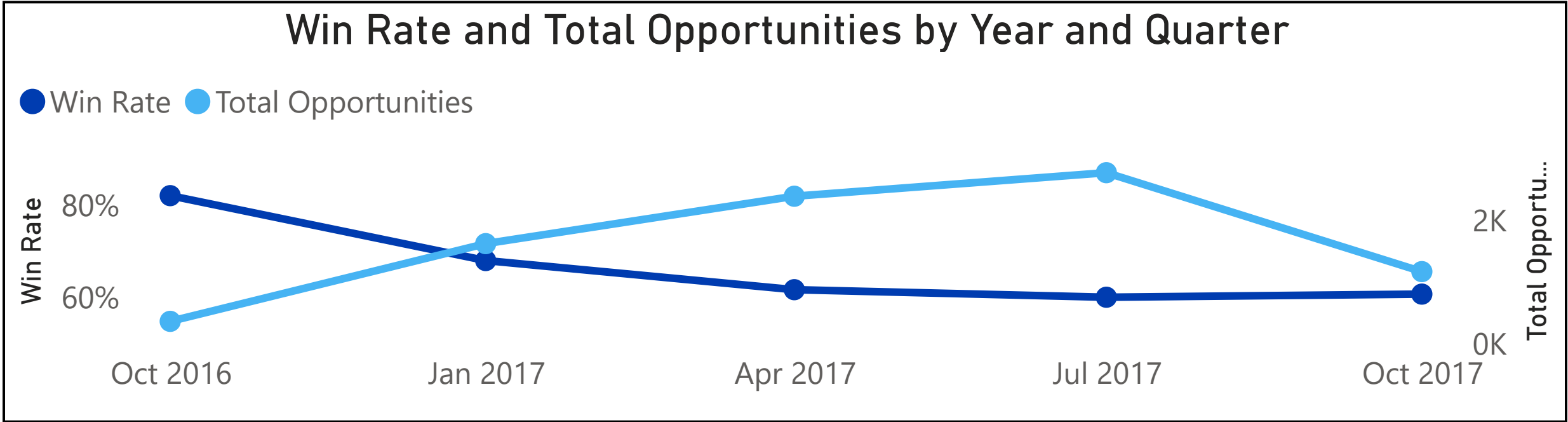
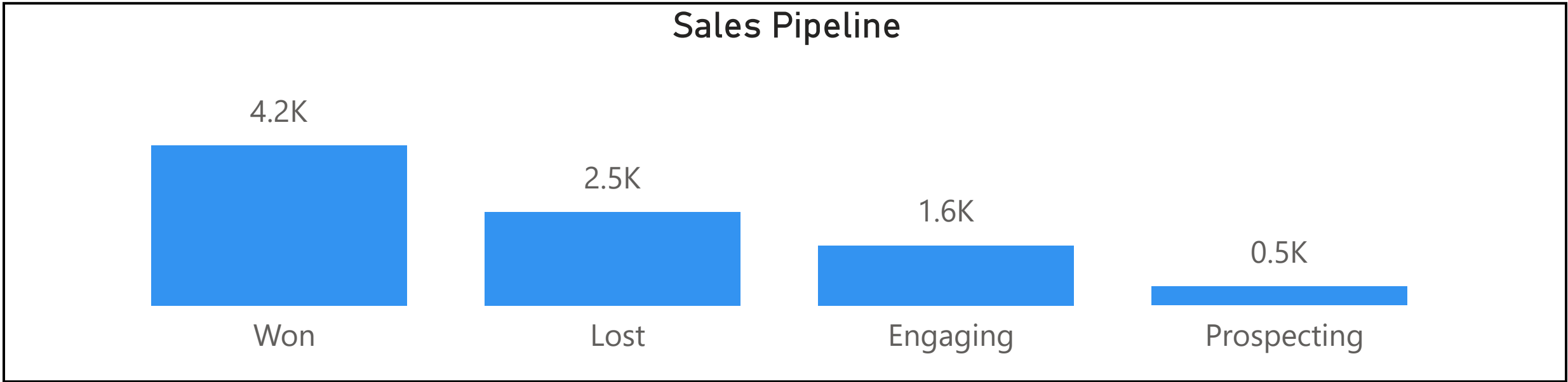


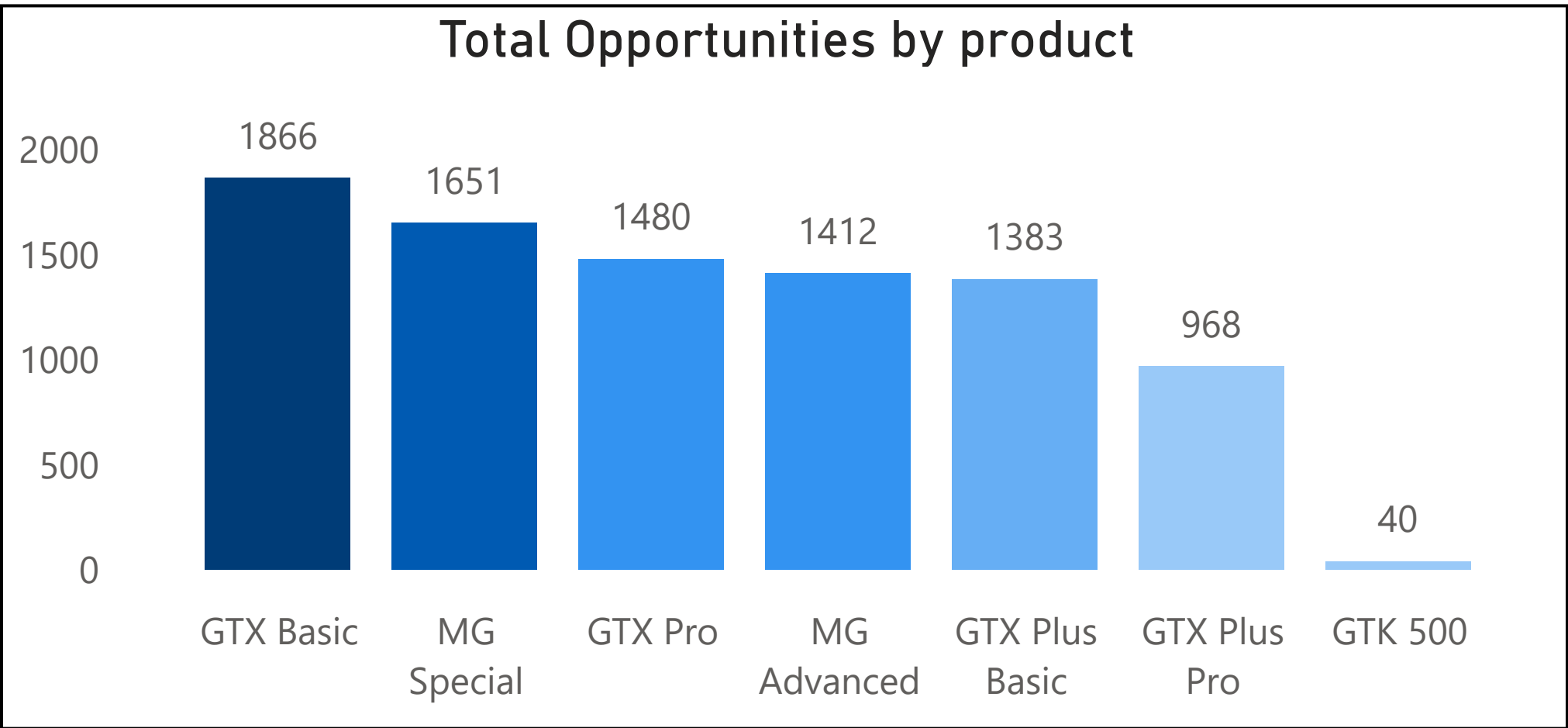
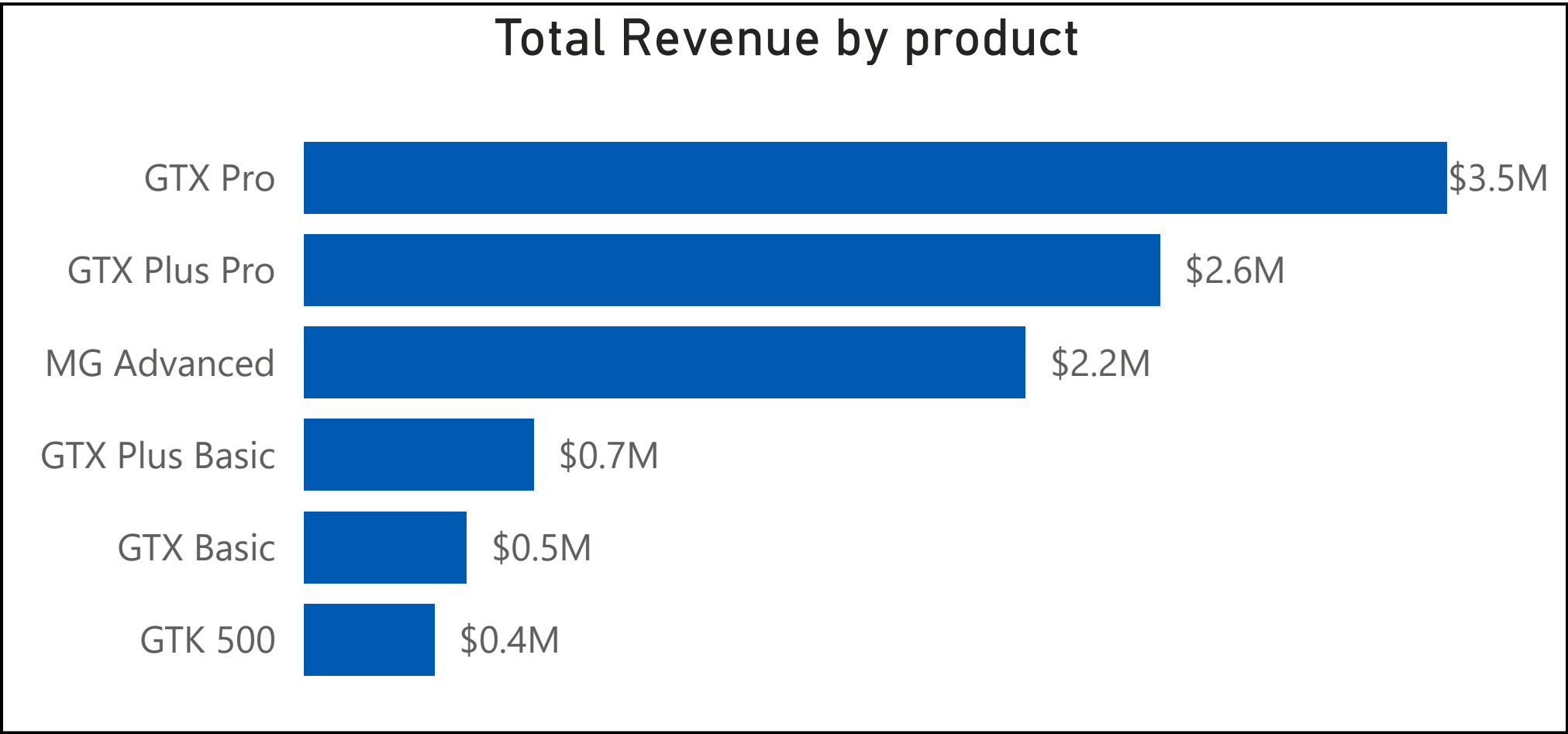
# EXECUTIVE SUMMARY

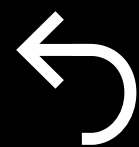
Q1	Q2	Q3	Q4
----	----	----	----

<div>\$10M</div> <div>Total Revenue</div>	<div>9K</div> <div>Total Opportunities</div>	<div>63%</div> <div>Win Rate</div>	<div>\$2K</div> <div>Average Deal Size</div>
---	--	------------------------------------	--



account	GTK 500	GTX Basic	GTX Plus Basic	GTX Plus Pro	GTX Pro	MG Adv
Zumgoity		\$3,478	\$10,792	\$15,723	\$24,201	\$2
Zotware		\$3,693	\$8,705	\$40,635	\$54,869	\$3
Zoomit	\$25,897	\$5,107	\$6,176	\$10,196	\$14,510	\$1
Zencorporation		\$5,019	\$3,259	\$21,132	\$50,454	\$





# PRODUCT PERFORMANCE

\$10M

Total Revenue

9K

Total Opportunities

regional office

All

▼

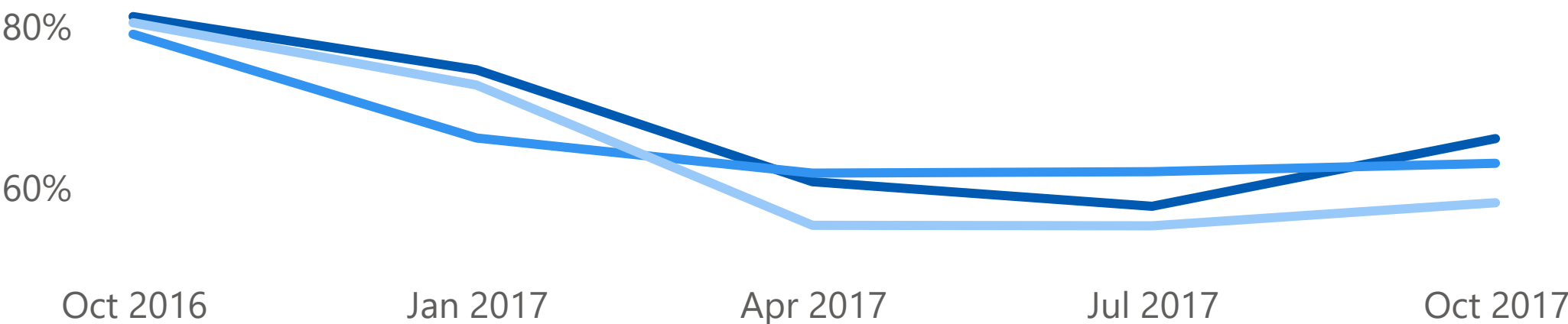
product

All

▼

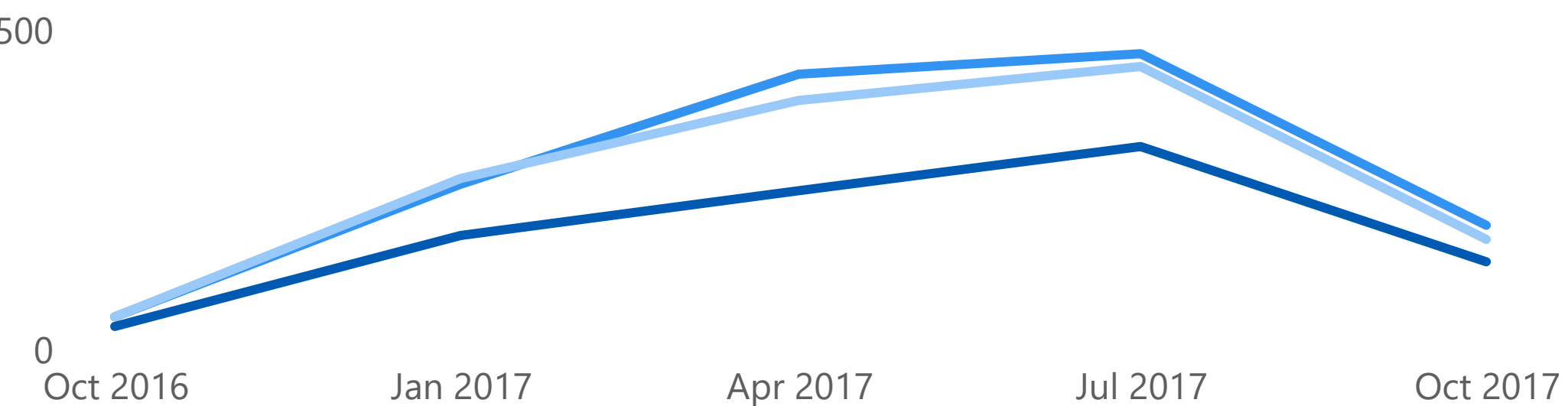
Win Rate by Year, Quarter and product

product GTX Plus Pro GTX Pro MG Advanced



Total Opportunities by Year, Quarter and product

product GTX Plus Pro GTX Pro MG Advanced



Q1

Q2

Q3

Q4

63%

Win Rate

\$2K

Average Deal Size

Top 3 High Revenue Generating Products

product	Revenue from closed deals	Total Opportunities	Win Rate	Average Deal Size
GTX Pro	\$3,511K	1480	64%	
GTX Plus Pro	\$2,630K	968	64%	

product	GTX Plus Pro				GTX Pro
sales agent	Total Opportunities	Win Rate	Average Deal Size (Close Date)		Total Revenue
Anna Snelling	64	58%	\$5,453		\$3,492
Boris Faz	39	62%	\$5,672		\$2,212
Cassey Cress	44	56%	\$5,423		\$2,388
Cecily Lampkin	31	63%	\$5,196		\$1,611
Corliss Cosme	52	79%	\$5,355		\$2,785

Darcel Schlecht

Highest Opportunities

Hayden Neloms

Overall Highest Win Rate



# AGENT X PRODUCT- GTX PLUS PRO

Q1	Q2	Q3	Q4
----	----	----	----

\$3M

Total Revenue

968

Total Opportunities

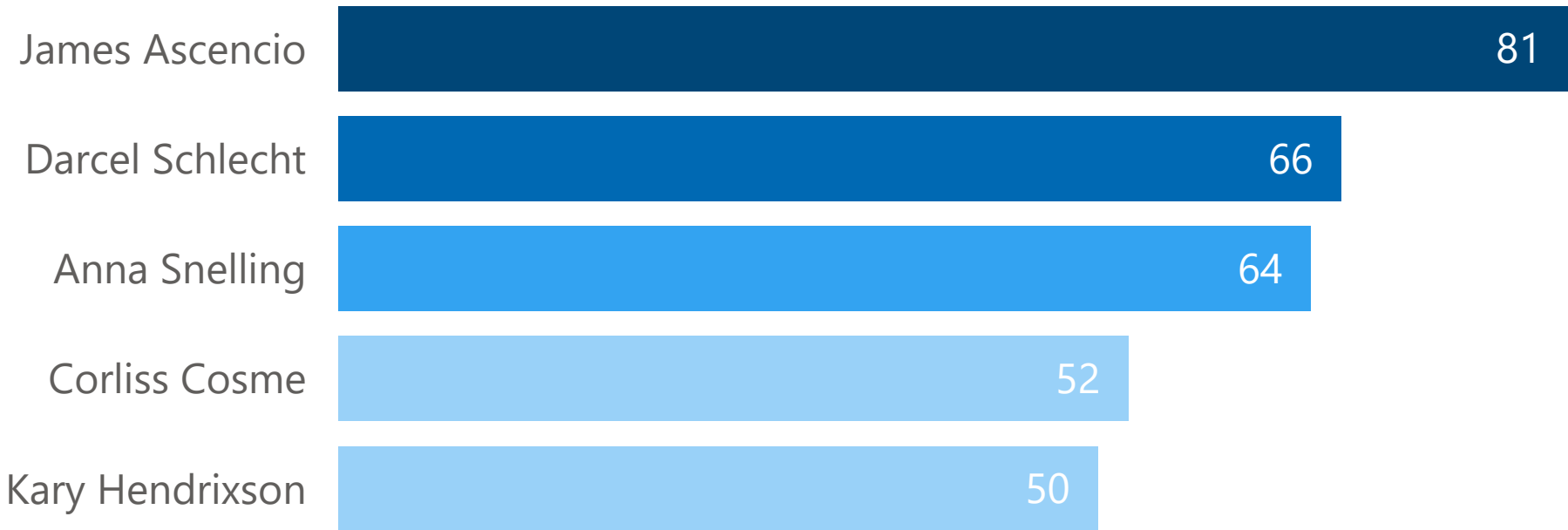
64%

Win Rate

\$5K

Average Deal Size

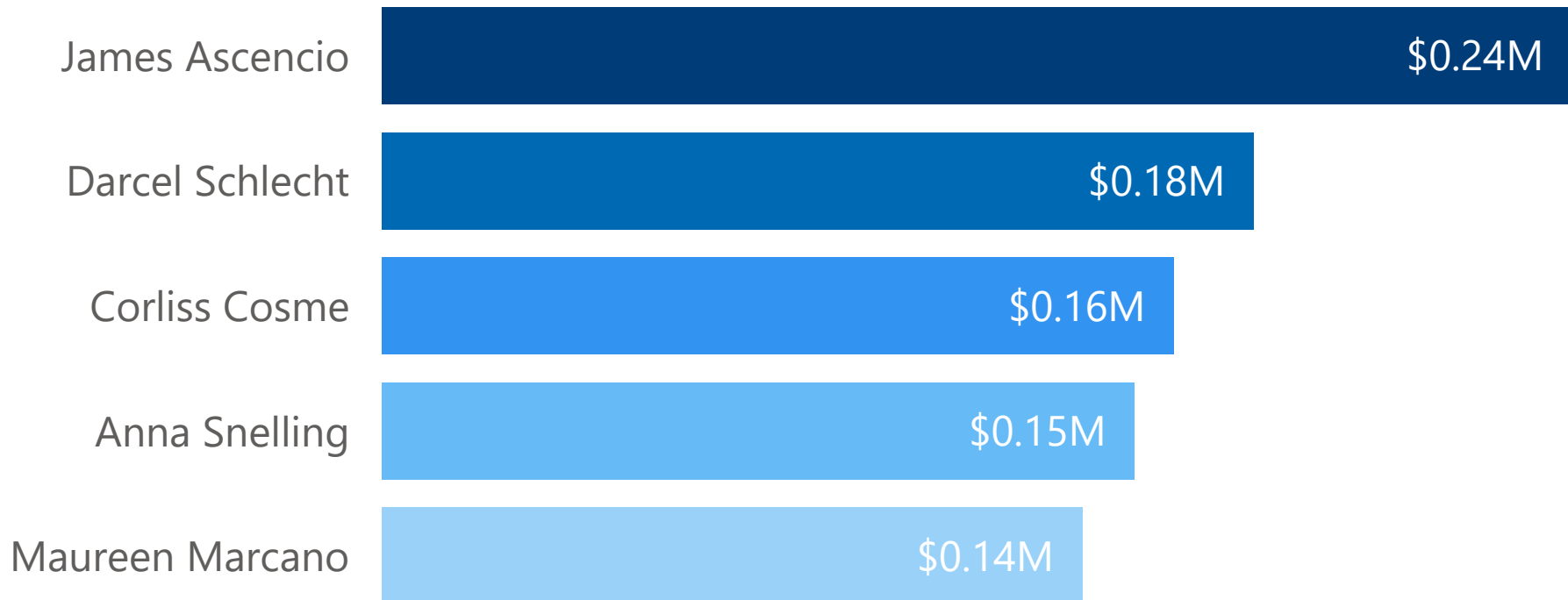
Top 5 Agents by Opportunities



Agents for GTX Plus Pro

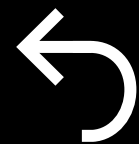
product		GTX Plus Pro		
sales agent	Total Opportunities	Total Revenue	Win Rate	Average Deal Size (Close Date)
Anna Snelling	64	\$152,674	58%	\$5,453
Boris Faz	39	\$102,096	62%	\$5,672
Cassey Cress	44	\$97,608	56%	\$5,423
Cecily Lampkin	31	\$88,326	63%	\$5,196
Total	968	\$2,629,651	64%	\$5,490

Top 5 Agents by Revenue



Agent Performance

sales agent	Total Opportunities	Opp Bucket	Win Rate	Average Deal Size
Anna Snelling	64	High Opp Exposure	58%	\$5,453
Boris Faz	39	High Opp Exposure	62%	\$5,672
Cassey Cress	44	High Opp Exposure	56%	\$5,423
Cecily Lampkin	31	Medium Opp Exposure	63%	\$5,196
Corliss Cosme	52	High Opp Exposure	79%	\$5,355
Daniell Hammack	39	High Opp Exposure	67%	\$5,585
Total	968	High Opp Exposure	64%	\$5,490



# AGENT X PRODUCT-GTX PRO

Q1	Q2	Q3	Q4
----	----	----	----

\$4M

Total Revenue

1K

Total Opportunities

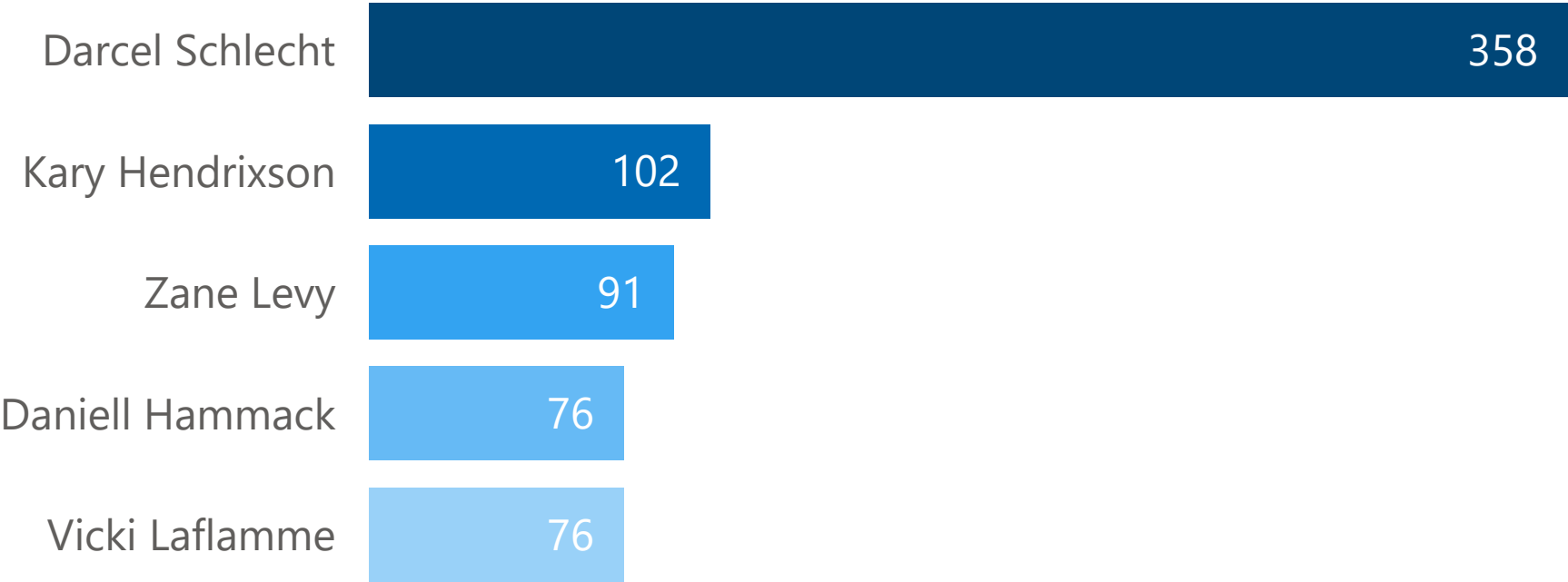
64%

Win Rate

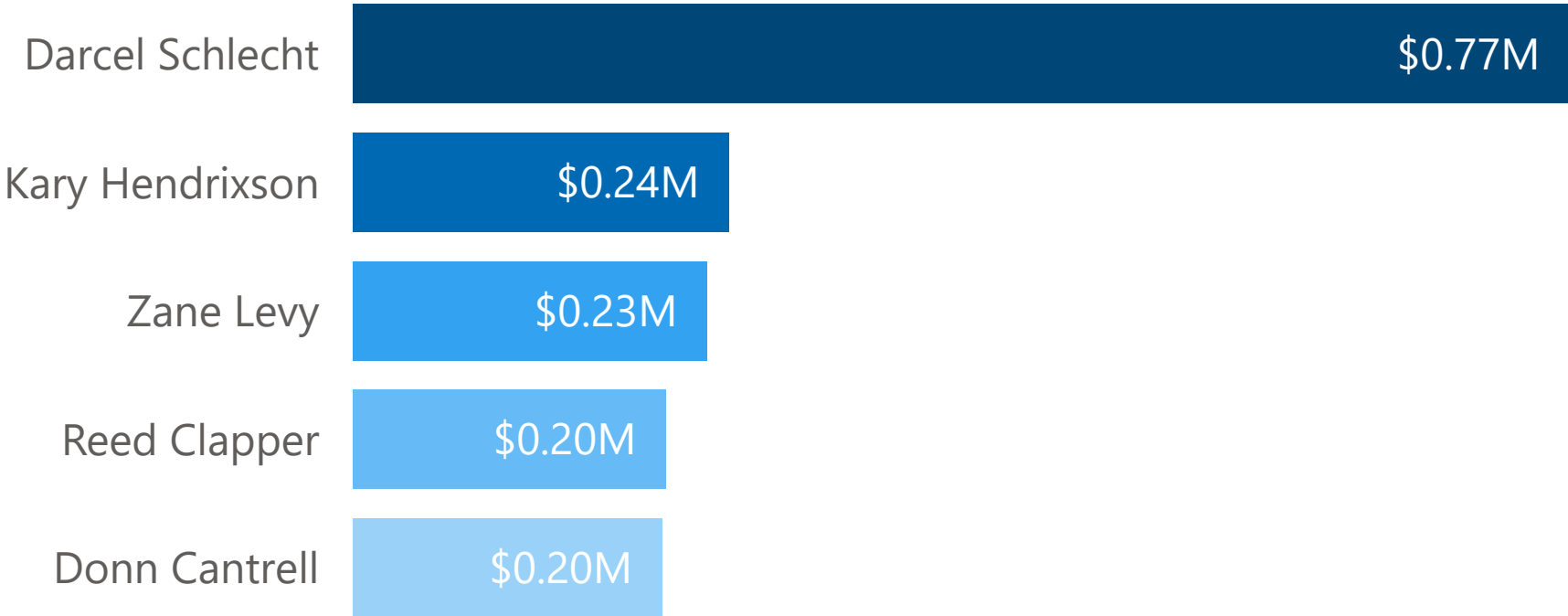
\$5K

Average Deal Size

Top 5 agents by Opportunities



Top 5 agents by Revenue

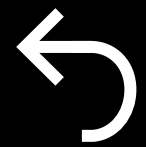


Agents for GTX Pro

product	GTX Pro			
sales agent	Revenue from closed deals	Total Opportunities	Win Rate	Average Deal Size
Zane Levy	\$225,031	91	67%	\$4,816
Wilburn Farren	\$44,839	15	69%	\$4,950
Violet Mclelland	\$25,184	14	56%	\$5,000
Vicki Laflamme	\$189,026	76	68%	\$4,725
Rosie Papadopoulos	\$122,774	43	81%	\$4,948

Agent Performance

sales agent	Total Opportunities	Opp Bucket	Win Rate	Average Deal Size
Boris Faz	30	Medium Opp Exposure	74%	\$4,636
Cassey Cress	68	High Opp Exposure	72%	\$4,748
Corliss Cosme	71	High Opp Exposure	67%	\$4,883
Daniell Hammack	76	High Opp Exposure	70%	\$4,894
Darcel Schlecht	358	High Opp Exposure	60%	\$4,832
Donn Cantrell	73	High Opp Exposure	55%	\$4,911
Total	1480	High Opp Exposure	64%	\$4,816



# AGENT X PRODUCT- MG ADVANCED

Q1	Q2	Q3	Q4
----	----	----	----

\$2M

Total Revenue

1K

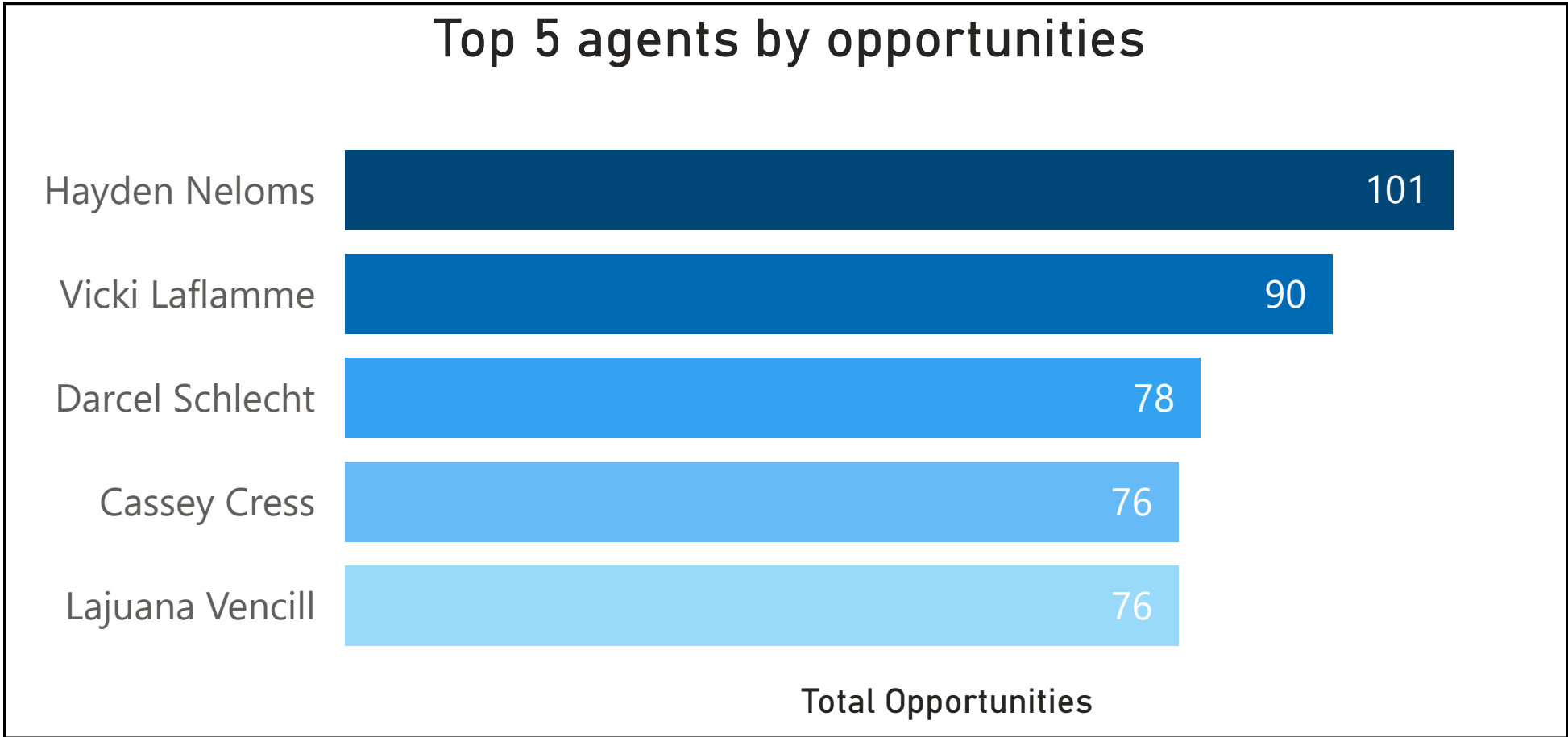
Total Opportunities

60%

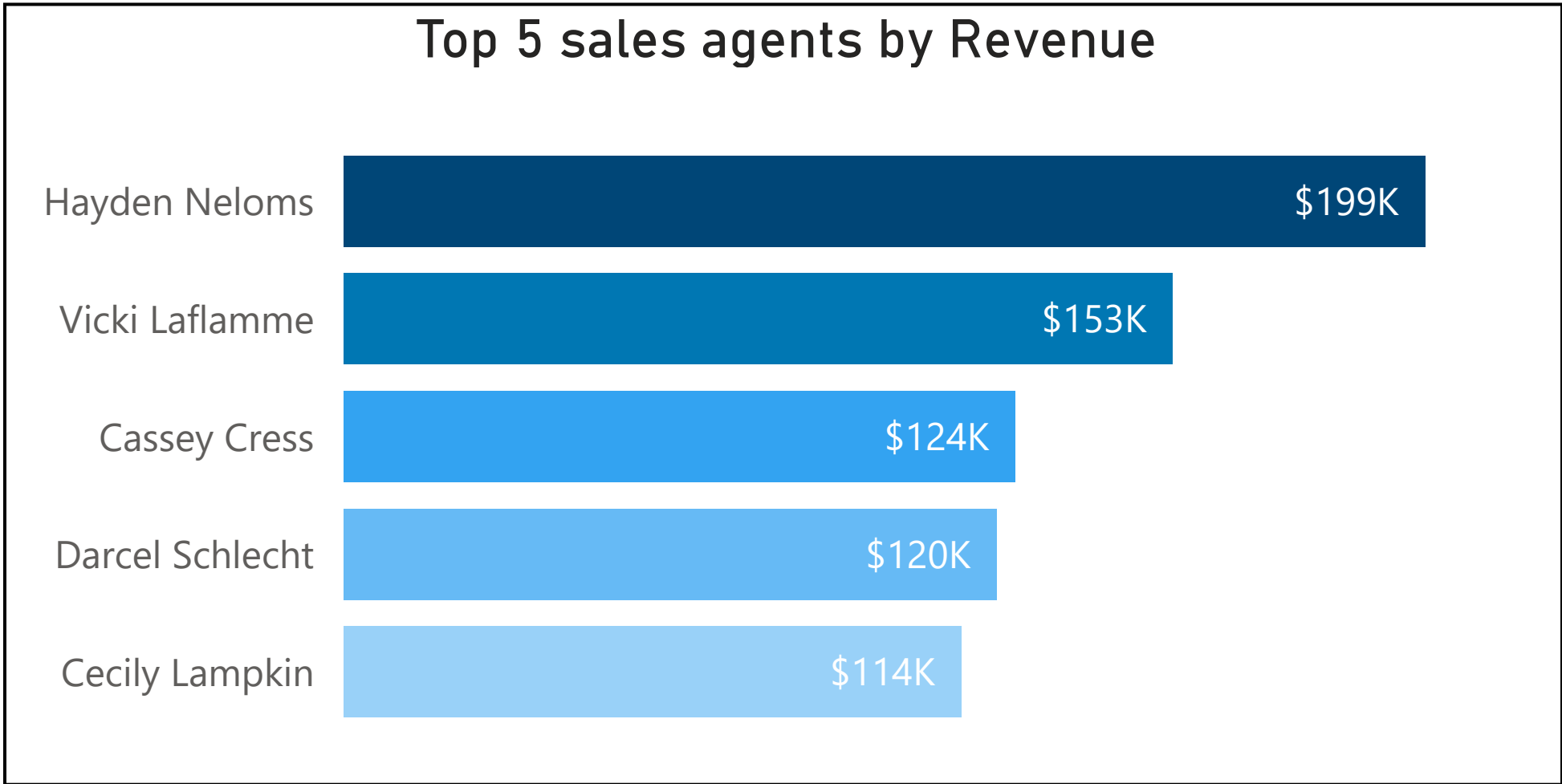
Win Rate

\$3K

Average Deal Size



Agents for MG Advanced				
product	MG Advanced			
sales_agent	Revenue from closed deals	Total Opportunities	Win Rate	Average Deal S
Anna Snelling	\$72,008	64	47%	
Boris Faz	\$40,530	28	63%	
Cassey Cress	\$123,793	76	60%	
Cecily Lampkin	\$113,800	66	66%	
Total	\$2,216,387	1412	60%	



Agent Performance				
sales agent	Total Opportunities	Opp Bucket	Win Rate	Average Deal Size
Cecily Lampkin	66	High Opp Exposure	66%	\$3,448
Markita Hansen	55	High Opp Exposure	60%	\$3,482
Rosalina Dieter	31	Medium Opp Exposure	70%	\$3,462
Moses Frase	66	High Opp Exposure	62%	\$3,459
James Ascencio	30	Medium Opp Exposure	75%	\$3,415
Rosie Papadopoulos	33	Medium Opp Exposure	54%	\$3,400
Total	1412	High Opp Exposure	60%	\$3,389