### **DISC Screenshot**

## TONY ROBBINS

This report contains a summary of your DISC and Motivators results. If you are looking for deeper insights into your results, see the last page of this report.

#### UNDERSTANDING DISC & MOTIVATORS

#### **DISC STYLES**

DISC is a simple, practical, easy to remember and universally applicable model. It focuses on individual patterns of external, observable behaviors and measures the intensity of characteristics using scales of directness and openness for each of the four styles: **Dominance**, **Influence**, **Steadiness**, **and Conscientious**.

#### Your DISC Style: Fact-Finder

Fact-finders bring a keen sense of quality control and detail orientation to the projects in which they engage. Like a detective, they work at the intersection of facts, logic, and intuition. They do their homework and come prepared with background knowledge and information. They appreciate it when others do the same. They may be quiet and build respect for others when they recognize equally high quality control interest. Data, facts, and logic drive their decision-making.

- Personal direction: If it's worth doing, it's worth doing right the first time
- Strengths offered: Driven by obtaining the facts, data, and objective analysis of issues
- General characteristics: High degree of focus on the correct steps necessary to reach a project goal
- . Contributions to others: Supports attention and focus on quality of evidence and analytical thinking
- . Getting along with others: Appreciates when others come prepared and do their homework
- . When stressed: Can become overly alarmed and anxious in risky or uncertain situations
- Keep in mind: May spend too much time on analysis and create unintentional bottlenecks
- Additional notes: High detail orientation and strong critical thinking, but may need to increase
  decisiveness and interaction with others

# **Typing Test**

