

I would like to introduce the Post-Op Wound Management DME program. This program provides a way to manage post-op wound closures with Gold Standard collagen dressings that clinically have been shown to improve patient outcomes, reduce swelling, redness, and infections with faster healing times. Additionally, the post op wound dressings are a billable DME with established A-Codes indicated by CMS, specific for full thickness Incisions, draining incisions, or non-healing incisions as well as chronic wounds.

The potential revenue generated for your practice is typically between \$300.00 to \$2,000.00 per post-op patient. The payor coverage is outstanding with Medicare, Medicare Advantage, Commercial, and Work Comp typically covering. There is very little work involved from your practice as HealingBiologix manages everything behind the scenes. The only work required is to log into the Healing Biologix portal and place the order. They handle insurance verification and provide coverage details. This is done electronically through the provider friendly portal. Upon insurance verification, they will provide a list of patients for your providers to approve. They will prepare an order for the provider's standard protocol for post-op dressings for each patient. The provider approves the order. They prepare all approved orders and ship directly to the patient's home. The patient will administer the dressings at home over the length of the prescription.

The dressings are changed daily and typically range from 15 to 30 days in application. They provide the practice a completed 1500 form to copy and bill that includes all necessary codes, modifiers, etc. The practice will then bill the claim with payer and await reimbursement. They invoice the provider net 30-45 days so the provider should receive reimbursement prior to paying for the invoice. These products are well established and have been used for over 20 years with established codes and reimbursement. They set up a Zoom call to show their provider portal and discuss specifics on the products and overall program. The onboarding process is simple and efficient and can be implemented with minimum work from your practice.