

# **PSC4375: Measurement and Survey Sampling**

## **Week 4: Lecture 7**

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# Concepts and measurement

- Social science is about understanding **causal relationships**
  - Does minimum wage change levels of employment
  - Does outgroup contact influence views on immigration?
- Relationships are between **concepts**:
  - Minimum wage, unemployment, outgroup contact, views on immigration
  - We took these for granted when talking about causality
- Important to consider how we **measure** these concepts
  - Some straightforward: what is your age?
  - Others more complicated: what does it mean to “be liberal”?
  - **Operational definition**: mapping of concept to numbers in our data

# Example

- Concept: presidential approval
- Conceptual definition:
  - Extent to which US adults support the actions and policies of the current US president
- Operational definition:
  - “On a scale from 1 to 5, where 1 is least supportive and 5 is most supportive, how much would you say you support the job that Donald Trump is doing as president?”

# Measurement error

- **Measurement error:** chance variation in our measurements
  - individual measurement = exact value + chance error
  - chance errors tend to cancel out when we take averages
- No matter how careful we are, chance error can always affect a measurement.
  - Panel study of 19,000 respondents: 20 reported being a citizen in 2010 and then a non-citizen in 2012
  - Data entry errors
- **Bias:** systematic errors for all units in the same direction.
  - individual measurement = exact value + bias + chance error
  - “What did you eat yesterday?”  $\rightsquigarrow$  underreporting

# A biased poll?

VZW Wi-Fi 18:23 33%

gop.com

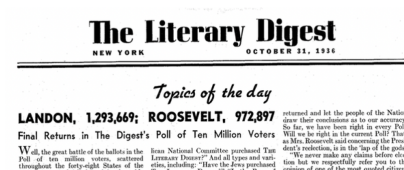
## Official Presidential Job Performance Poll

1. How would you rate President Trump's job performance so far?

- ☐ Great
- ☐ Good
- ☐ Okay
- ☒ Other

2. (Optional) Please explain why you selected your response.

# 1936 Literary Digest Poll



- Literary Digest predicted elections using mail-in polls
- Source of addresses: automobile registrations, phone books, etc.
- In 1936, sent out 10 million ballots, over 2.3 million returned
- George Gallup used only 50,000 respondents

	FDR's vote share
Literary Digest	43
George Gallup	56

# Poll fail



	FDR %
Literary Digest	43
George Gallup	56
Actual Outcome	62

- **Selection bias:** ballots skewed toward the wealthy (with cars, phones)
  - Only 1 in 4 households had a phone in 1936
- **Nonresponse bias:** respondents differ from nonrespondents
  - $\rightsquigarrow$  when selection procedure is biased, adding more units won't help!

# 1948 Election





# The Polling Disaster

	Truman	Dewey	Thurmond	Wallace
Crossley	45	50	2	3
Gallup	44	50	2	4
Roper	38	53	5	4
Actual Outcome	50	45	3	2

- **Quota sampling:** fixed quota of certain respondents for each interviewer
  - If Black women make up 5% of the population, stop interviewing them once they make up 5% of your sample
- Sample resembles the population on these characteristics
- Potential unobserved confounding  $\rightsquigarrow$  **selection bias**
- Republicans easier to find within quotas (phones, listed addresses)

# Sample surveys

- **Probability sampling** to ensure representativeness
  - Definition: every unit in the population has a known, non-zero probability of being selected into sample
- **Simple random sampling**: every unit has an equal selection probability.
- Random digit dialing:
  - Take a particular area code + exchange: 310-495-XXXX.
  - Randomly choose each digit in XXXX to call a particular phone
  - Every phone in the US has an equal chance of being included in sample

# Sampling lingo

- **Target population:** set of people we want to learn about
  - Example: people who will vote in the next election
- **Sampling frame:** list of people from which we will actually sample
  - Frame bias: list of registered voters (frame) might include nonvoters!
- **Sample:** set of people contacted
- **Respondents:** subset of sample that actually responds to the survey
  - Unit non-response: sample  $\neq$  respondents
  - Not everyone picks up their phone
- **Completed items:** subset of questions that respondents answer
  - Item non-response: refusing to disclose their vote preference

# Difficulties of sampling

- Problems of telephone survey
  - Cell phones (double counting for the wealthy)
  - Caller ID screening (unit non-response)
  - Response rates down to 9%
- An alternative: internet surveys
  - Opt-in panels, respondent-driven sampling  $\rightsquigarrow$  **non-probability sampling**
  - Cheaper, but non-representative
  - Digital divide: rich vs. poor, young vs. old
  - Correct for potential sampling bias via statistical methods