## **PSC4375: Randomized Experiments**

Week 1: Lecture 2

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# Changing minds on gay marriage

- Question: can we effectively persuade people to change their minds?
- Hugely important question for political campaigns, companies, etc.
- Psychological studies show it isn't easy.
- Contact Hypothesis: outgroup hostility diminished when people from different groups interact with one another.
- Today we'll explore this question the context of support for gay marriage and contact with a member of the LGBT community.
  - $Y_i = \text{support for gay marriage } (1) \text{ or not } (0)$
  - $T_i = \text{contact with member of the LGBT community (1) or not (0)}$

### Causal effects and counterfactuals

- What does " $T_i$  causes  $Y_i$ " mean?  $\rightsquigarrow$  counterfactuals, "what if"
- Would citizen i have supported gay marriage if they had contact with a member of the LGBT community?
- Two potential outcomes:
  - $Y_i(1)$ : would i have supported gay marriage if they **had** contact with a member of the LGBT community?
  - $Y_i(0)$ : would i have supported gay marriage if they **didn't have** contact with a member of the LGBT community?
- Causal effect for citizen i:  $Y_i(1) Y_i(0)$
- Fundamental problem of causal inference: only one of the two potential outcomes is observable.

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# Sigma notation

- We will often refer to the **sample size** (number of units) as *n*.
- We often have n measurements of some variable:  $(Y_1, Y_2, ..., Y_n)$
- We often want sums: how many in our sample support gay marriage?

$$Y_1 + Y_2 + ... + Y_n$$

\* Notation is a bit clunky, so we often use the **Sigma notation**:

$$\sum_{i=1}^{n} Y_i = Y_1 + Y_2 + \dots + Y_n$$

\*  $\sum_{i=1}^{n}$  means sum each value from  $Y_1$  to  $Y_n$ 

# **Averages**

- The **sample average** or **sample mean** is simply the sum of all values divided by the number of values.
- Sigma notation allows us to write this in a compact way:

$$\bar{Y} = \frac{1}{n} \sum_{i=1}^{n} Y_i$$

\* Suppose we surveyed 6 people and 3 supported gay marriage:

$$\bar{Y} = \frac{1}{6}(1+1+1+0+0+0) = 0.5$$

# **Quantity of interest**

• We want to estimate the average causal effects over all units:

Sample Average Treatment Effect (SATE) 
$$=\frac{1}{n}\sum_{i=1}^{n}(Y_i(1)-Y_i(0))$$

\* Why can't we just calculate this quantity directly? \* What we can estimate instead:

Difference in means 
$$= \bar{Y}_{treated} - \bar{Y}_{control}$$

-  $\bar{Y}_{treated}$ : observed average outcome for treated group -  $\bar{Y}_{control}$ : observed average outcome for control group \* When will the difference-in-means be a good estimate of the SATE?

# Randomized control trials (RCTs)

- Randomize control trial: each unit's treatment assignment is determined by chance
  - e.g., flip a coin; draw read and blue chips from a hat; etc.
- Randomization ensures balance between treatment and control group.
  - Treatment and control group are identical on average
  - Similar on both observable and unobservable characteristics.
- ullet Control group pprox what would have happened to treatment group if they had taken control
  - $\bar{Y}_{control} \approx \frac{1}{n} \sum_{i=1}^{n} Y_i(0)$
  - $\bar{Y}_{treated} \bar{Y}_{control} \approx \mathsf{SATE}$

# Some potential problems with RCTs

### Placeho effects:

 Respondents will be affected by any intervention, even if they shouldn't have any effect

#### • Hawthorne effects:

Respondents act differently just knowing that they are under study.

# **Balance checking**

- Can we determine if randomization "worked"?
- If it did, we shouldn't see large differences between treatment and control group on pretreatment variable
  - Pretreatment variable are those that are unaffected by treatment
- ullet We can check in the actual data for some pretreatment variable X
  - $\bar{X}_{treated}$ : average value of variable for treated group
  - $\bar{X}_{control}$ : average value of variable for control group
  - ullet Under randomization,  $ar{X}_{treated} ar{X}_{control} pprox 0$

# Multiple treatments

- Instead of 1 treatment, we might have multiple **treatment arms**:
  - Control condition
  - Treatment A
  - Treatment B
  - Treatment C, etc.
- In this case, we will look at multiple comparisons:
  - $\bar{Y}_{treated,A} \bar{Y}_{control}$
  - $\bar{Y}_{treated.B} \bar{Y}_{control}$
  - $Y_{treated,A} Y_{treated,B}$
- If treatment arms are randomly assigned, these differences will be good estimators for each causal contrast.