# PSC7475: Introduction to Causality Lecture 1

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#### What is causal effect?

#### Factual vs. Counterfactual

- Does the minimum wage increase the unemployment rate?
  - Unemployment rate went up after the minimum wage increased
  - Would it have gone up if the minimum wage increase not occurred?
- Does having girls affect a judge's rulings in court?
  - A judge with a daughter gave a pro-choice ruling.
  - Would they have done that if had a son instead?
- Fundamental problem of causal inference:
  - Can never observe counterfactuals, must be inferred.

#### **Criminal record experiment**



- Does having a criminal record affect job prospects?
- Experimental setting:
  - Randomly assign 4 hired "confederates" (2 White, 2 Black) to apply to different jobs in Milwaukee.
  - Men were matched on physical appearance, self-presentation, age, etc.
  - Confederates would alternate indicating they had a criminal record.
- Outcome of interest: receiving a callback from a potential employer.

## A tale of two applications

	Criminal Record	Callback?
Applicant 1		
Applicant 2		

 Did the first applicant not callback the applicant because they had a criminal record?

## **Notation and Jargon**

- **Unit** (indexed by *i*): job application for employer
- Treatment variable  $T_i$ : criminal record or not
- Treatment group (treated units): applications with criminal record
- Control group (untreated units): applications without criminal record
- Outcome variable Y<sub>i</sub>: callback

	$T_i$ (ex-felon)	$Y_i$ (callback)
Ex-felon applicant	1	0
Non-ex-felon applicant	0	1

#### Causal effects and counterfactuals

- What does " $T_i$  causes  $Y_i$ " mean?  $\rightsquigarrow$  counterfactuals, "what if"
- Would an employer treat criminal & noncriminal applicants differently?
- Two potential outcomes:
  - $Y_i(1)$ : would applicant i get a callback if applied as an ex-felon?
  - $Y_i(0)$ : would applicant i get a callback if applied not as an ex-felon?
- Causal effect:  $Y_i(1) Y_i(0)$ 
  - $Y_i(1) Y_i(0) = 0 \rightsquigarrow$  criminal record has no impact on callback
  - $Y_i(1) Y_i(0) = -1 \Leftrightarrow$  criminal record prevents callback
  - $Y_i(1) Y_i(0) = +1 \rightsquigarrow$  criminal record leads to callback

#### **Potential Outcomes**

	$T_i$ (ex-felon)	$Y_i$ (callback)	$Y_i(1)$	$Y_i(0)$
Ex-felon applicant	1	0	0	???
Non-ex-felon applicant	0	1	???	1

#### Fundamental problem of causal inference:

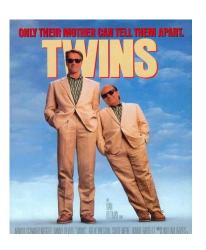
- We only observe one of the two potential outcomes.
- Observe  $Y_i = Y_i(1)$  if  $T_i = 1$  or  $Y_i = Y_i(0)$  if  $T_i = 0$
- To infer causal effect, we need to infer the missing counterfactuals!

## How can we figure out counterfactuals?



- Find a similar unit! → matching
  - Mill's method of difference
- Did applicant fail to get a job offer because of his criminal record?
  - $\rightsquigarrow$  find a non-ex-felon who is just like ex-felon applicant.
- NJ increased the minimum wage. Causal effect on unemployment?
  - $\rightsquigarrow$  find a state similar to NJ that didn't increase minimum wage.

#### Imperfect matches



- The problem: imperfect matches!
- Say we match i (treated) and j (control)
- Selection Bias:  $Y_i(1) \neq Y_j(1)$
- Those who take treatment may be different that those who take control.
- How can we correct for that?

#### Break time

• Space here for a break in the action

## Changing minds on gay marriage

- Question: can we effectively persuade people to change their minds?
- Hugely important question for political campaigns, companies, etc.
- Psychological studies show it isn't easy.
- Contact Hypothesis: outgroup hostility diminished when people from different groups interact with one another.
- Today we'll explore this question the context of support for gay marriage and contact with a member of the LGBT community.
  - $Y_i$  = support for gay marriage (1) or not (0)
  - $T_i = \text{contact with member of the LGBT community (1) or not (0)}$

#### Causal effects and counterfactuals

- What does " $T_i$  causes  $Y_i$ " mean?  $\rightsquigarrow$  counterfactuals, "what if"
- Would citizen i have supported gay marriage if they had contact with a member of the LGBT community?
- Two potential outcomes:
  - $Y_i(1)$ : would i have supported gay marriage if they **had** contact with a member of the LGBT community?
  - $Y_i(0)$ : would i have supported gay marriage if they **didn't have** contact with a member of the LGBT community?
- Causal effect for citizen i:  $Y_i(1) Y_i(0)$
- Fundamental problem of causal inference: only one of the two potential outcomes is observable.

## Sigma notation

- We will often refer to the sample size (number of units) as n.
- We often have n measurements of some variable:  $(Y_1, Y_2, ..., Y_n)$
- We often want sums: how many in our sample support gay marriage?

$$Y_1 + Y_2 + ... + Y_n$$

\* Notation is a bit clunky, so we often use the **Sigma notation**:

$$\sum_{i=1}^{n} Y_i = Y_1 + Y_2 + \dots + Y_n$$

\*  $\sum_{i=1}^{n}$  means sum each value from  $Y_1$  to  $Y_n$ 

## **Averages**

- The **sample average** or **sample mean** is simply the sum of all values divided by the number of values.
- Sigma notation allows us to write this in a compact way:

$$\bar{Y} = \frac{1}{n} \sum_{i=1}^{n} Y_i$$

\* Suppose we surveyed 6 people and 3 supported gay marriage:

$$\bar{Y} = \frac{1}{6}(1+1+1+0+0+0) = 0.5$$

# **Quantity of interest**

• We want to estimate the average causal effects over all units:

Sample Average Treatment Effect (SATE) 
$$=\frac{1}{n}\sum_{i=1}^{n}\left(Y_{i}(1)-Y_{i}(0)\right)$$

\* Why can't we just calculate this quantity directly? \* What we can estimate instead:

Difference in means 
$$= \bar{Y}_{treated} - \bar{Y}_{control}$$

-  $\bar{Y}_{treated}$ : observed average outcome for treated group -  $\bar{Y}_{control}$ : observed average outcome for control group \* When will the difference-in-means be a good estimate of the SATE?

# Randomized control trials (RCTs)

- Randomize control trial: each unit's treatment assignment is determined by chance
  - e.g., flip a coin; draw read and blue chips from a hat; etc.
- Randomization ensures balance between treatment and control group.
  - Treatment and control group are identical on average
  - Similar on both observable and unobservable characteristics.
- ullet Control group pprox what would have happened to treatment group if they had taken control
  - $\bar{Y}_{control} \approx \frac{1}{\underline{n}} \sum_{i=1}^{n} Y_i(0)$
  - $\bar{Y}_{treated} \bar{Y}_{control} \approx \mathsf{SATE}$

## Some potential problems with RCTs

#### Placebo effects:

 Respondents will be affected by any intervention, even if they shouldn't have any effect

#### • Hawthorne effects:

Respondents act differently just knowing that they are under study.

## **Balance checking**

- Can we determine if randomization "worked"?
- If it did, we shouldn't see large differences between treatment and control group on pretreatment variable
  - Pretreatment variable are those that are unaffected by treatment
- ullet We can check in the actual data for some pretreatment variable X
  - $\bar{X}_{treated}$ : average value of variable for treated group
  - $\bar{X}_{control}$ : average value of variable for control group
  - ullet Under randomization,  $ar{X}_{treated} ar{X}_{control} pprox 0$

## Multiple treatments

- Instead of 1 treatment, we might have multiple treatment arms:
  - Control condition
  - Treatment A
  - Treatment B
  - Treatment C, etc.
- In this case, we will look at multiple comparisons:
  - $\bar{Y}_{treated,A} \bar{Y}_{control}$
  - $Y_{treated.B} Y_{control}$
  - Y<sub>treated A</sub> − Y<sub>treated B</sub>
- If treatment arms are randomly assigned, these differences will be good estimators for each causal contrast.