MVA ASSIGNMENT 6

MEMBER INFORMATION

Ruixin Yang (RUID: 197000459)

Aishwarya Senthilvel (RUID: 199001269)

FACTOR ANALYSIS

Factor analysis is a way to condense the data from many variables into just a few variables. For this reason, it is also sometimes called "dimension reduction." We can reduce the "dimensions" of the data into one or more "super-variables." The most common technique is known as Principal Component **Analysis** (PCA).

Since the dataset contains categorical variables, we are using dummy variables to replace categorical variables and drop intercepts.

The below code was used to perform the same:

```
# Using dummy variables to replace categorical variables and drop intercepts
job<- model.matrix(~job, data = Bank)[,-1]
marital = model.matrix(~marital, data = Bank)[,-1]
education = model.matrix(~education, data = Bank)[,-1]
default = model.matrix(~default, data = Bank)[,-1]
housing = model.matrix(~housing, data = Bank)[,-1]
loan = model.matrix(~loan, data = Bank)[,-1]
contact = model.matrix(~contact, data = Bank)[,-1]
month = model.matrix(~month, data = Bank)[,-1]
poutcome = model.matrix(~poutcome, data = Bank)[,-1]
Bank_new = cbind(Bank$age, job,marital,education,default, Bank$balance, housing,loan,contact, Bank$day, month, Bank[,12:15],poutcome)</pre>
```

CORRELATION MATRIX

```
# Computing Correlation Matrix
corrm.bank <- cor(Bank_new)
corrm.bank
plot(corrm.bank)
Bank_pca <- prcomp(Bank_new[-1], scale=TRUE)
summary(Bank_pca)
plot(euroemp_pca)</pre>
```

EIGEN VALUES

A table containing eigenvalues and %'s accounted, follows. Eigenvalues are the sdev^2

```
> # A table containing eigenvalues and %'s accounted, follows. Eigenvalues are the sdev^2
> (eigen_bank <- round(Bank_pca$sdev^2,2))</pre>
   [1] 3.15 2.67 2.03 1.92 1.65 1.44 1.40 1.27 1.23 1.21 1.15 1.14 1.12 1.09 1.07 1.04 1.03 1.03 1.01
 [20] 0.99 0.98 0.95 0.93 0.90 0.88 0.86 0.83 0.82 0.77 0.77 0.63 0.60 0.56 0.49 0.45 0.26 0.23 0.18
[39] 0.11 0.09 0.07
> names(eigen_bank) <- paste("PC",1:9,sep="")</pre>
> eigen_bank
  3.15 2.67 2.03 1.92 1.65 1.44 1.40 1.27 1.23 1.21 1.15 1.14 1.12 1.09 1.07 1.04 1.03 1.03 1.01 0.99
0.98 0.95 0.93 0.90 0.88 0.86 0.83 0.82 0.77 0.77 0.63 0.60 0.56 0.49 0.45 0.26 0.23 0.18 0.11 0.09
<NA>
0.07
                                                      > sumlambdas <- sum(eigen_bank)</pre>
                                                      > sumlambdas
                                                      [1] 41
> propvar <- round(eigen_bank/sumlambdas,2)</pre>
  PC1 PC2 PC3 PC4 PC5 PC6 PC7 PC8 PC9 < NA> 
<NA>
0.00
```

CUMULATIVE SUM

Returns a vector whose elements are the cumulative sums, products, minima or maxima of the elements of the argument.

ROW BIND

The rbind() function combines vector, matrix or data frame by rows

monthjan -0.16384492 0.05240020 -0.131378365 0.0899661167

```
> matlambdas <- rbind(eigen_bank,propvar,cumvar_bank)</pre>
> matlambdas
           eigen_bank 3.15 2.67 2.03 1.92 1.65 1.44 1.40 1.27 1.23 1.21 1.15 1.14 1.12 1.09 1.07 1.04 1.03
          cumvar_bank 0.08 0.15 0.20 0.25 0.29 0.33 0.36 0.39 0.42 0.45 0.48 0.51 0.54 0.57 0.60 0.63 0.66
          eigen_bank 1.03 1.01 0.99 0.98 0.95 0.93 0.90 0.88 0.86 0.83 0.82 0.77 0.77 0.63 0.60 0.56 0.49
          cumvar_bank 0.69 0.71 0.73 0.75 0.77 0.79 0.81 0.83 0.85 0.87 0.89 0.91 0.93 0.95 0.96 0.97 0.98
          <NA> <NA> <NA> <NA> <NA> <NA> <NA>
eigen_bank    0.45    0.26    0.23    0.18    0.11    0.09    0.07
          0.01 0.01 0.01 0.00 0.00 0.00 0.00
cumvar_bank 0.99 1.00 1.01 1.01 1.01 1.01 1.01
> # Multiplying each column of the eigenvector's matrix by the square-root of the corresponding
eigenvalue in order to get the factor loadings
> unrot.fact.bank <- sweep(pcafactors.bank,MARGIN=2,Bank_pca$sdev[1:4],`*`)</pre>
> unrot.fact.bank
                                 PC2
                                             PC3
jobblue-collar
                 0.14951274 -0.43780067 0.009571505 -0.1795763778
jobentrepreneur
                 jobhousemaid
               0.01636437  0.07109852  -0.110197233  -0.0930008559
jobmanagement
               -0.15395780 0.56947848 0.417123716 -0.2213804428
iobretired
               -0.02860968 0.05814980 -0.288245825 -0.1312632133
iobself-employed 0.02335733 0.05757946 0.029569349 -0.0717194692
              0.09031330 -0.25095535 -0.082745030 0.1940669483
jobservices
              -0.09111957 0.04956159 0.039870552 0.3102150359
jobstudent
jobtechnician -0.01466178 -0.01040693 -0.102052319 0.3261952797 
jobunemployed -0.01498937 0.01171090 -0.060209585 0.0425874146
               -0.01311524 0.07261488 -0.080805048 -0.0576647138
jobunknown
maritalmarried
               0.11829597 -0.14825619 -0.344601485 -0.7786582944
              -0.14029417 0.15723862 0.348380888 0.7854346120
maritalsingle
educationsecondary 0.13320243 -0.57723891 -0.386073354 0.3708444777
educationtertiary -0.20387800 0.69379338 0.453183950 -0.1734139672
educationunknown -0.01163646 0.01330453 0.017469644 -0.0741352427
               0.05419029 -0.02024681 -0.007948203 0.0704504937
default
              -0.08480647   0.14261830   0.046468706   -0.1251062453
Bank$balance
               0.04600216 -0.50475005 0.345921956 -0.0860119854
housing
               0.09144342 -0.06095888 -0.169821168 0.0069523064
loan
contacttelephone -0.09719851 0.07187004 -0.322966540 -0.0314540699
               0.47942086 -0.37015539 0.503625990 -0.1480258539
contactunknown
Bank$day
               0.06989414 0.12888848 -0.215834205 0.0969182385
               0.03045409 0.41943652 -0.194871209 0.0618169682
monthaug
monthdec
               -0.13926162  0.01657705  -0.020642333  0.0151880307
                monthfeb
```

```
monthjul
               0.16532959  0.14631727  -0.438412776  0.0966020034
               monthjun
              -0.07672131 0.06968513 -0.064160697 -0.0002510915
monthmar
               monthmay
              monthnov
monthoct
              -0.14641786   0.06428176   -0.087136599   -0.0349177771
monthsep
              -0.14487865 0.04394884 0.013989055 0.0188836065
duration
              -0.03302211 -0.04917935 0.012901010 0.0396986209
               campaign
pdays
              -0.80915432 -0.29356519 0.042864912 -0.0787042286
previous
              -0.74783399 -0.21029882 0.013282385 -0.0623660628
poutcomeother poutcomesuccess
              -0.52173002 -0.16269610 0.040580538 -0.0348454425
              -0.39353773 -0.02339674 -0.097036438 -0.0289411027
              0.90183566 0.24434178 0.002725079 0.0798714668
poutcomeunknown
```

FACTOR ANALYSIS

First, we do the principal component analysis to our dataset after we transformed all categorical variables to dummy variables. And we therefore extract the matrix that contains contributions from variables to components. Then we chose the first four columns since their variances are relatively large. Then we multiplied each column of the eigenvector's matrix by the square-root of the corresponding eigenvalue to get the factor loadings. They are the first four columns in the table in the appendix.

After that, we computed the communalities. The result is the fifth column in the table of the appendix. Then we performed the varimax rotation and get the loadings of factors. It is an alternative method to get loads. And it can preserve the orthogonality of factors. They are the 6th to 9th columns in the table in appendix.

Then we computed scores of rotated factors. Then we started to detect potential cross-loadings. The result is the following.

```
0.02 -0.75  0.03 -0.08  0.5702  0.43  1.0
jobmanagement
               0.05 0.06 0.24 0.41 0.2369 0.76 1.7
iobretired
jobself-employed -0.03 -0.08 -0.01 0.03 0.0086 0.99 1.8
iobservices
               -0.04 0.31 -0.06 -0.11 0.1155 0.88 1.4
iobstudent
               0.06 0.03 0.09 -0.30 0.1017 0.90 1.3
iobtechnician
                 0.01 0.17 0.16 -0.22 0.1047 0.90 2.8
iobunemployed
                   0.01 0.04 0.06 -0.02 0.0056 0.99 1.9
jobunknown
                 0.01 -0.03 0.09 0.10 0.0187 0.98 2.2
                 -0.04 0.06 -0.10 0.76 0.5856 0.41 1.0
maritalmarried
maritalsingle
                0.05 -0.07 0.09 -0.82 0.6813 0.32 1.0
educationsecondary -0.01 0.79 -0.02 -0.12 0.6389 0.36 1.0
educationtertiary 0.04 -0.85 0.10 -0.15 0.7641 0.24 1.1
educationunknown 0.01 -0.05 -0.02 0.12 0.0165 0.98 1.5
default
             -0.05 0.05 0.01 -0.05 0.0085 0.99 3.0
bank$balance
                 0.06 -0.19 0.04 0.12 0.0549 0.95 2.0
housing
               0.03 0.16 -0.61 -0.10 0.4035 0.60 1.2
             -0.07 0.16 0.06 0.01 0.0358 0.96 1.7
loan
                  0.10 0.10 0.28 0.18 0.1315 0.87 2.3
contacttelephone
                  -0.41 0.01 -0.67 0.07 0.6261 0.37 1.7
contactunknown
bank$day
               -0.09 0.08 0.25 -0.07 0.0809 0.92 1.7
monthaug
                -0.10 -0.17 0.42 -0.01 0.2179 0.78 1.4
monthdec
                0.13 -0.02 0.04 0.00 0.0203 0.98 1.3
monthfeb
                0.15 -0.02 0.08 -0.04 0.0317 0.97 1.7
monthian
                0.15 0.04 0.17 -0.05 0.0556 0.94 2.3
monthjul
               -0.18 0.21 0.40 0.00 0.2330 0.77 1.9
monthjun
               -0.23 -0.15 -0.25 0.14 0.1584 0.84 3.2
monthmar
                 0.07 -0.03 0.10 0.05 0.0185 0.98 2.5
monthmay
                -0.01 0.14 -0.71 -0.09 0.5250 0.48 1.1
                0.13 -0.09 0.12 0.04 0.0407 0.96 3.1
monthnov
monthoct
                0.14 -0.04 0.11 0.09 0.0414 0.96 2.8
                0.13 -0.06 0.04 -0.03 0.0231 0.98 1.7
monthsep
duration
               0.04 0.04 -0.02 -0.02 0.0041 1.00 3.3
campaign
               -0.19 -0.01 0.14 -0.01 0.0553 0.94 1.9
pdays
              0.85 0.03 -0.16 0.00 0.7481 0.25 1.1
previous
               0.77 0.00 -0.09 0.00 0.6072 0.39 1.0
                  0.54 0.00 -0.09 -0.04 0.3016 0.70 1.1
poutcomeother
                   0.40 -0.01 0.09 0.06 0.1696 0.83 1.1
poutcomesuccess
poutcomeunknown -0.93 0.00 0.09 -0.01 0.8791 0.12 1.0
```

RC1 RC2 RC4 RC3

SS loadings 3.12 2.39 2.34 2.31

Proportion Var 0.07 0.06 0.06 0.05

Cumulative Var 0.07 0.13 0.19 0.24

Proportion Explained 0.31 0.24 0.23 0.23

Cumulative Proportion 0.31 0.54 0.77 1.00

Mean item complexity = 1.8

Test of the hypothesis that 4 components are sufficient.

The root mean square of the residuals (RMSR) is 0.06 with the empirical chi square 25145.71 with prob < 0

Fit based upon off diagonal values = 0.68

As you can see, many variables are problematic. That means we need to revise our specification. Then we got eigenvalues of PCA above. Here is the result.

[1] 3.146 2.685 2.348 1.981 1.672 1.443 1.401 1.277 1.251 1.217 1.155 1.144 1.140 1.119 1.072 1.042

[17] 1.032 1.028 1.018 0.993 0.979 0.969 0.940 0.904 0.883 0.861 0.833 0.819 0.775 0.769 0.625 0.597

 $[33]\ 0.557\ 0.494\ 0.458\ 0.446\ 0.262\ 0.214\ 0.173\ 0.113\ 0.094\ 0.070$

Then we computed the standardized loadings of factors from the analysis above. Here is the outcome.

Loadings:		
RC1	RC2 RC4 RC3	
bank\$age	0.218 0.717	
jobblue-collar	0.279 -0.366 0.144	
jobentrepreneur		
jobhousemaid	0.138	
jobmanagement	-0.750	
jobretired	0.243 0.414	
jobself-employed		
jobservices	0.312 -0.112	
jobstudent	-0.297	
jobtechnician	0.174 0.158 -0.222	
jobunemployed		
jobunknown		
maritalmarried	0.756	

```
maritalsingle
                          -0.816
educationsecondary
                       0.790
                                -0.122
educationtertiary
                    -0.854 0.100 -0.154
educationunknown
                               0.116
default
bank$balance
                    -0.190
                               0.116
                  0.155 -0.607
housing
loan
                0.162
                 0.103 0.104 0.281 0.176
contacttelephone
contactunknown
                 -0.414
                            -0.671
bank$day
                       0.248
               -0.104 -0.169 0.422
monthaug
monthdec
               0.134
monthfeb
               0.154
               0.153
                         0.167
monthian
              -0.175 0.208 0.399
monthjul
              -0.233 -0.153 -0.250 0.135
monthjun
monthmar
                        0.102
                    0.137 -0.705
monthmay
monthnov
               0.129
                          0.117
monthoct
               0.139
                         0.113
monthsep
               0.132
duration
campaign
              -0.187
                         0.141
pdays
             0.849
                       -0.161
previous
              0.774
poutcomeother
                 0.540
poutcomesuccess
                  0.398
poutcomeunknown
                   -0.933
         RC1 RC2 RC4 RC3
SS loadings 3.122 2.389 2.343 2.307
Proportion Var 0.074 0.057 0.056 0.055
```

Then we extracted the communality from the analysis above. Here is the outcome.

bank\$age jobmanagement	jobblue-collar jo	bentrepreneur	jobhousemaid	
0.563059202 0.570159883	0.235513491	0.012594334	0.02940978	6
jobretired jo jobtechnician	bself-employed	jobservices	jobstudent	
0.236856931 0.104721857	0.008604994	0.115475768	0.10171751	8
jobunemployed educationsecondar	· ·	maritalmarried	maritalsingle	e
0.005643796 0.638941229	0.018688175	0.585578991	0.68125799	7
educationtertiary housing	educationunknow	n default	bank\$balance	;
0.764123544 0.403470239	0.016472437	0.008538247	0.05488983	0
loan con monthaug	tacttelephone co	ontactunknown	bank\$day	
0.035832464 0.217851796	0.131538660	0.626090035	0.08085214	5
monthdec	monthfeb	monthjan	monthjul	monthjun
0.020344847 0.158401831	0.031693621	0.055607644	0.23298170	3
monthmar monthsep	monthmay	monthnov	monthoct	
0.018531438 0.023071487	0.524992245	0.040699789	0.04135643	0
duration	campaign	pdays pr	evious poutc	omeother

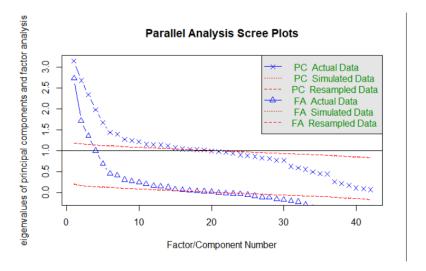
0.004078663 0.055291726 0.748138634 0.607216429 0.301593662

poutcomesuccess poutcomeunknown

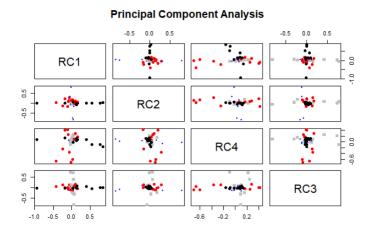
Finally, we also got scores from the analysis above.

FA UTILITIES

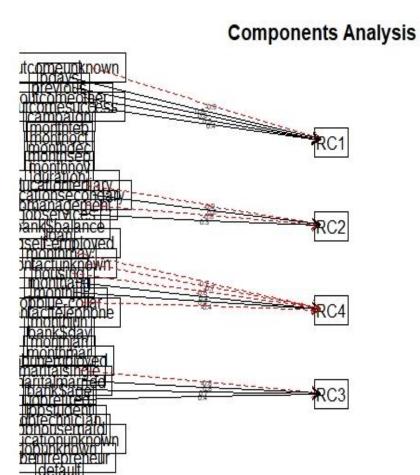
First, we apply the fa.parallel function to our dataset to find out the recommended number of factors. Here is the outcome.



We can see that FA actual data recommends four factors. That is our choice. Then we plot correlations among these four factors. Here is the outcome.

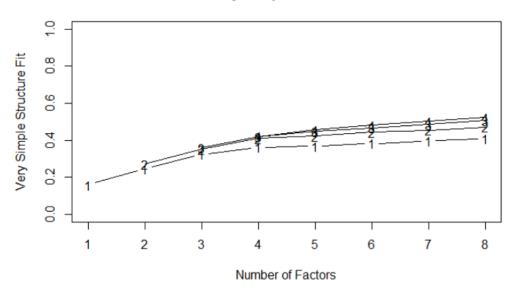


It is clear that the correlations among factors are not severe. After that, we visualize their relationships. Here is the outcome.



You can see that some variables contributed little to our factors. At last, we got the recommendation of factors for a simple structure. Here is the result.

Very Simple Structure



It is easy to find out that four factors are an appropriate choice from the graph above.

APPENDIX

Table 1: results for contributions and communality

	PC1	PC2	PC3	PC4	rowSu ms. bank. 2.	PC1	PC2	PC3	PC4
bank\$ag e	- 0.001 9164 88	0.204 5564 64	- 0.711 7141 68	0.121 1409 3	0.5630 59202	0.033 8576 95	0.017 0389 34	- 0.717 0051 88	0.218 0048 04
jobblue- collar	- 0.149 4084 42	- 0.426 0994 44	- 0.124 5429 09	0.126 9603 74	0.2355 13491	- 0.055 9531 71	- 0.278 6694 88	- 0.144 4207 46	0.365 8807 16
jobentre preneur	- 0.020 6444 46	0.041 0551 28	- 0.065 5394 25	0.078 6587 61	0.0125 94334	- 0.021 2676 34	0.056 4726 91	- 0.093 7241 37	0.012 9862 49
jobhouse maid	- 0.016 5218 48	0.093 8662 92	- 0.142 5158 22	- 0.003 8954 62	0.0294 09786	- 0.018 5300 92	0.020 0767 29	- 0.138 3625 43	- 0.097 5661 5
jobmana gement	0.153 9263 86	0.537 6381 5	0.275 2239 63	0.426 2200 62	0.5701 59883	0.021 8155 85	0.750 3268 87	0.076 1579 09	- 0.029 8914 63
jobretire d	0.028 0641	0.140 1978 41	- 0.461 6482 95	- 0.057 3999 54	0.2368 56931	0.049 8788 19	- 0.064 8337 96	- 0.413 8805 9	- 0.242 6282 56
jobself- employe d	0.023 3820 29	0.058 5784 69	0.003 3654 66	0.067 9375 54	0.0086 04994	- 0.033 5295 59	0.079 2488 68	0.033 7170 88	0.007 9710 43

jobservi ces	- 0.090 1581 49	- 0.261 1216 42	0.033 1993 53	- 0.195 0911 77	0.1154 75768	- 0.042 9773 02	- 0.311 8806 79	0.111 8883 89	0.061 9689 43
jobstude nt	0.091 3455 52	0.010 0071 19	0.238 7954 65	- 0.190 3945 7	0.1017 17518	0.063 6567 27	- 0.030 3291 14	0.296 9836 52	- 0.092 4456 33
jobtechn ician	0.014 7842 65	- 0.030 6275 03	0.119 1093 55	- 0.298 9618 71	0.1047 21857	0.009 1193 78	- 0.174 1447 04	0.221 9385 93	- 0.158 2895 36
jobunem ployed	0.014 9839 08	0.012 5819 49	- 0.012 0957 29	- 0.071 5168 96	0.0056 43796	0.013 9380 3	- 0.037 3740 16	0.015 1007 28	- 0.061 8439 83
jobunkn own	0.012 9964	0.089 0189 3	- 0.102 7627 59	- 0.005 8918 77	0.0186 88175	0.007 1103 87	0.031 5860 46	- 0.098 0424 6	- 0.089 5969 6
marital married	- 0.118 8007 44	- 0.047 5679 51	- 0.691 3737 59	0.302 0016 4	0.5855 78991	- 0.037 3204 46	- 0.058 8897 26	- 0.756 0997 1	0.095 0337 05
maritalsi ngle	0.140 8954 4	0.043 4131 29	0.748 7064 78	- 0.314 5796 91	0.6812 57997	0.053 8064 32	0.067 9832 7	0.815 8615 76	- 0.090 0612 51
educatio nsecond ary	- 0.132 9880 19	- 0.574 5748 59	- 0.106 4894 93	- 0.528 9415 23	0.6389 41229	- 0.011 5807 15	- 0.789 6792 45	0.121 5584 93	0.020 9126 57
educatio ntertiary	0.203 8812 35	0.649 4283 57	0.358 4765 26	0.415 0823 71	0.7641 23544	0.041 6735 92	0.853 6297 09	0.153 7328 2	- 0.100 3463 75
educatio nunkno wn	0.011 5242 37	0.030 2802 95	- 0.090 3752 81	0.085 1765 3	0.0164 72437	0.014 6918 2	0.051 2431 11	- 0.115 6527 19	0.015 9743 39

default	- 0.054 1478 64	- 0.026 6135 92	0.039 0635 72	- 0.058 0690 09	0.0085 38247	- 0.051 8509 7	- 0.053 1494 09	0.054 5213 36	- 0.007 2310 51
bank\$ba lance	0.084 6599 68	0.157 6662 92	- 0.068 4526 26	0.134 8261 77	0.0548 8983	0.060 4284 8	0.190 2558 61	- 0.116 0210 26	- 0.039 7499 41
housing	- 0.045 6259 58	- 0.537 8137 21	0.181 0619 12	0.281 7117 27	0.4034 70239	0.033 5671 76	- 0.155 1004 86	0.098 7622 4	0.607 0694 72
loan	- 0.091 4382 81	- 0.055 8443 87	- 0.064 8372 45	- 0.141 9473 18	0.0358 32464	- 0.071 8251 66	- 0.162 4090 36	- 0.012 3670 01	- 0.064 3736 92
contactt elephone	0.096 9276 43	0.113 4641 89	- 0.266 8805 76	- 0.195 0495 51	0.1315 3866	0.102 5756 72	- 0.103 8244 17	- 0.176 1131 21	- 0.281 4632 3
contactu nknown	- 0.479 2323 6	- 0.384 8195 41	0.127 7043 24	0.481 6969 03	0.6260 90035	- 0.413 7289 76	- 0.007 7447 89	- 0.069 7974 47	0.670 8104 83
bank\$da y	- 0.069 9107 91	0.126 0001 29	- 0.003 4124 8	- 0.245 1059 94	0.0808 52145	- 0.089 8667 96	- 0.079 0270 16	0.071 1512 65	- 0.247 9280 78
monthau g	- 0.030 6434 26	0.426 8573 73	- 0.031 6787 36	- 0.183 5810 93	0.2178 51796	- 0.103 7893 33	0.169 3303 89	0.005 2485 19	- 0.422 3496 69
monthde c	0.139 2436 67	0.018 8284 96	- 0.013 7154 88	- 0.020 3327 57	0.0203 44847	0.134 2146 03	0.019 3156 22	0.004 9872 41	- 0.043 9695 51
monthfe b	0.165 7143 31	0.039 1374 38	0.006 3432 89	- 0.051 5791	0.0316 93621	0.154 4556 94	0.023 8692 22	0.035 6881 9	- 0.077 4188

monthja n	0.163 8203 84	0.054 1097 38	- 0.018 6693 97	- 0.159 6687 68	0.0556 07644	0.152 9634 83	- 0.041 4022 4	0.050 5114 97	- 0.167 1653 67
monthju l	- 0.165 4318 09	0.159 6998 44	- 0.134 6797 12	- 0.402 4566 49	0.2329 81703	0.175 0917 05	- 0.207 9503 51	- 0.003 6374 13	0.398 8333 22
monthju n	- 0.239 6356 15	- 0.011 9332 19	- 0.001 2675 78	0.317 5414 85	0.1584 01831	- 0.233 4668 05	0.152 6732 94	- 0.135 4020 69	0.249 5039 62
monthm ar	0.076 6214 37	0.082 0653 99	- 0.069 4397 59	- 0.033 2262 53	0.0185 31438	0.067 2658 85	0.029 3680 23	- 0.051 5039 32	- 0.102 4285 28
monthm ay	- 0.099 9723 67	- 0.583 1932 01	0.207 0101 06	0.363 3597 07	0.5249 92245	- 0.014 3462 61	- 0.136 8485 18	0.091 7897 16	0.705 4314 71
monthno v	0.149 5082 52	0.125 2470 52	- 0.051 0803 7	- 0.007 1444 53	0.0406 99789	0.128 6182 68	0.093 3520 63	- 0.040 8535 22	0.117 3606 08
monthoc t	0.146 2816 06	0.083 2567 55	- 0.111 7229 64	- 0.023 3326 86	0.0413 5643	0.139 4852 29	0.035 8548 82	- 0.088 5046 78	- 0.113 0559 63
monthse p	0.144 8819 61	0.041 1573 04	0.019 6054 77	0.001 5510 69	0.0230 71487	0.132 0978 1	0.059 2337 95	0.026 8367 33	- 0.037 3202 71
duration	0.033 0461 9	- 0.050 9073 13	0.012 8353 83	- 0.015 1759 83	0.0040 78663	0.040 3502 44	- 0.036 2243 73	0.023 6428 15	0.024 0693 29
campaig n	- 0.166 0995 72	0.138 0362 06	0.002 3674 12	- 0.092 9680 55	0.0552 91726	- 0.187 4190 16	0.011 4533 72	0.012 5221 6	- 0.140 9888 44

pdays	0.809 2229 76	- 0.287 0381 55	- 0.058 5972 14	0.086 4423 14	0.7481 38634	0.849 2688 51	- 0.030 5018 71	0.001 6845 42	0.161 0833 66
previous	0.747 8705 97	- 0.203 1138 41	- 0.059 7985 72	0.055 4517 6	0.6072 16429	0.774 2247 25	- 0.001 6382 32	0.000 9065 99	0.088 2553 03
poutcom eother	0.521 7990 87	- 0.164 1904 98	- 0.001 7671 57	0.048 5564 93	0.3015 93662	0.540 1104 74	0.000 7098 35	0.035 5927 73	0.092 7738 61
poutcom esuccess	0.393 4491 28	- 0.005 9984 49	- 0.116 3901	- 0.034 7669 54	0.1695 93595	0.397 9809 94	0.005 2747 91	- 0.061 9222 95	- 0.085 6885 6
poutcom eunkno wn	- 0.901 8548 67	0.232 2801 01	0.091 6420 38	- 0.058 1432 64	0.8790 75148	- 0.933 3861 32	0.004 1786 58	0.014 6969 37	- 0.087 3614 08