

Advanced Econometrics  
1st year MPhil

# Introduction to Potential Outcome Framework and Causal Inference

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“The credibility revolution”  
(some introductory comments)

## Some interesting reading

- [1] E.E. Leamer, *Let's Take the Con Out of Econometrics*, AER, 1983.
- [2] J.D. Angrist & J.-S. Pischke, *The Credibility Revolution in Empirical Economics: How Better Research Design is Taking the Con out of Econometrics*, Journal of Economic Perspectives, 2010.
- [3] E.E. Leamer, *Tantalus on the Road to Asymptopia*, Journal of Economic Perspectives, 2010.
- [4] C.A. Sims, *But Economics Is Not an Experimental Science*, Journal of Economic Perspectives, 2010.

## Some interesting listening (podcast episodes)

- ▶ From 2010: <https://www.econtalk.org/leamer-on-the-state-of-econometrics/>
- ▶ From 2014: <https://www.econtalk.org/joshua-angrist-on-econometrics-and-causation/>

# Potential outcomes and randomized experiments

Textbook and review for causal inference:  
Imbens and Rubin (2015); Imbens (2004)

# Introduction

In everyday life, we make causal statements in a casual way.

- ▶ I should take aspirin to relieve my headache.
- ▶ My headache has gone because I took aspirin.
- ▶ Smoking causes cancer.
- ▶ She got a good job because she went to college.
- ▶ If I could have studied abroad, I would be able to speak English more fluently.

How do we define “cause and effect” mathematically?

# Causality and Counterfactuals

- ▶ As these examples illustrate, we tend to draw a causal statement in a comparison between the observed/realized state and the **counterfactual** state.
- ▶ Already David Hume defined “cause and effect” using the concept of counterfactual.

## Example

- ▶ Suppose I took aspirin and my headache went away.
- ▶ Consider the **counterfactual outcome**: what would have happened to me if I wouldn't have taken aspirin?
- ▶ An **effect** is the difference between what did happen (observed) with the actual treatment and what would have happened (counterfactual) if I would have had a different treatment.

Since we never observe the counterfactual, it is impossible to obtain causal evidence from the single observation!

# Potential Outcome Framework

**Neyman-Rubin's Causal Model:** Proposed independently by Neyman (1923) and Rubin (1974).

Let  $d \in \mathcal{D}$  be the treatment, or the policy that a planner can in principle manipulate.

## Notation: Potential Outcomes

1. Define  $\{Y(d) : d \in \mathcal{D}\}$  as a set of potential outcomes of an individual, where  $Y(d)$  is the outcome that would be observed if the individual would have received treatment (been exposed to policy)  $D = d$ .
2. Her/his observed outcome  $Y$  satisfies

$$Y = DY(1) + (1 - D)Y(0).$$



# “Stable Unit Treatment Value Assumption” (SUTVA)

- ▶ Multiple units are needed to infer causality

## Assumption: SUTVA

- (i) The potential outcomes for any unit do not vary with the treatments assigned to other units.
- (ii) For each unit, there are no different forms or versions of each treatment level, which lead to different potential outcomes.

- ⇒ (i) rules out “spillovers”, “peer effects”, “general equilibrium effects”, causal inference based on time-series data, etc
- ⇒ (ii) requires treatments to be clearly defined and uniform, e.g. the aspirin you are taking to relieve your headache should not be old (and therefore less effective).

# Causal Estimands

- ▶ Let  $i$  represent **unit**, which could be a firm, an individual person, a household, etc. at a particular point in time.
- ▶ **Individual causal effect** is defined by  $Y_i(d) - Y_i(d')$ .
- ▶ Population level **Average Treatment Effect (ATE)**:

$$\theta_{\text{ATE}} = \mathbb{E} [Y_i(d) - Y_i(d')]$$

- ▶ **Sample ATE**:

$$\theta_{\text{SATE}} = \frac{1}{n} \sum_{i=1}^n [Y_i(d) - Y_i(d')]$$

- ▶ ATE of subpopulation  $\Omega$  is given by  $\mathbb{E} [Y_i(d) - Y_i(d') \mid i \in \Omega]$ , for example:

$$\theta_{\text{CATE}}(x) = \mathbb{E} [Y_i(d) - Y_i(d') \mid X_i = x]$$

$$\theta_{\text{ATT}}(x) = \mathbb{E} [Y_i(d) - Y_i(d') \mid D_i = d]$$

## Binary Treatment: Experimental Data

- ▶ From now on, we assume a binary treatment  $d \in \{0, 1\}$ .
- ▶ Given  $n$  units, we call  $\{i : D_i = 1\}$  the **treatment group** and  $\{i : D_i = 0\}$  the **control group**.
- ▶ **Experimental data**: the assignment mechanism of treatment is both known and controlled by the researcher.
- ▶ Let  $\mathbf{Y}(d) = (Y_1(d), \dots, Y_n(d))'$ ,  $\mathbf{D} = (D_1, \dots, D_n)'$ ,  $\mathbf{X} = (X_1, \dots, X_n)$ .
- ▶ The **assignment mechanism** is defined by the probability law of  $\mathbf{D}$  given  $(\mathbf{Y}(1), \mathbf{Y}(0), \mathbf{X})$ .

# Randomized Experiment

Let  $p_i(\mathbf{Y}(1), \mathbf{Y}(0), \mathbf{X}) := \Pr(D_i = 1 | \mathbf{Y}(1), \mathbf{Y}(0), \mathbf{X})$  Consider assignment mechanisms that satisfy the following properties:

- **probabilistic**: for all  $1 \leq i \leq n$ ,

$$0 < p_i(\mathbf{Y}(1), \mathbf{Y}(0), \mathbf{X}) < 1.$$

- **unconfounded**: for all  $1 \leq i \leq n$ ,

$$p_i(\mathbf{Y}(1), \mathbf{Y}(0), \mathbf{X}) = e_i(\mathbf{X}).$$

## Theorem

*If an experimental design is **probabilistic and unconfounded** and  $e_i = e_i(\mathbf{X})$  is known, then  $\theta_{\text{SATE}}$  can be unbiasedly estimated.*

## Proof

Remember that  $e_i = \Pr(D_i = 1 | \mathbf{Y}(1), \mathbf{Y}(0), \mathbf{X})$  is known here.

Let

$$\hat{\theta}_{\text{SATE}} = \frac{1}{n} \sum_{i=1}^n \left[ \frac{D_i Y_i}{e_i} - \frac{(1 - D_i) Y_i}{1 - e_i} \right].$$

We obtain that

$$\mathbb{E} \left[ \hat{\theta}_{\text{SATE}} \mid \mathbf{Y}(0), \mathbf{Y}(1), \mathbf{X} \right] = \theta_{\text{SATE}}.$$

## Examples of such assignment mechanisms

- ▶ **Bernoulli assignment:** flip a coin (the probability of  $i$  being treated can depend on her/his characteristic  $X_i$ )
- ▶ **Completely randomized experiment:** randomly select  $n_t$  (prespecified constant) treated units out of  $n$ .
- ▶ **Stratified randomized experiment:** Partition the sample into subsamples (strata) according to  $\mathbf{X}$ , and conduct completely randomized experiment in each stratum.
- ▶ **Paired randomized experiment:** Each stratum contains only two units.

⇒ For all these mechanisms we have that  $\hat{\theta}_{\text{SATE}}$  is unbiased but

$$\text{Var} \left[ \hat{\theta}_{\text{SATE}} \mid \mathbf{Y}(0), \mathbf{Y}(1), \mathbf{X} \right]$$

will be different for different assignment mechanisms.

## Natural Experiment: Cholera in London

The earliest and one of the most successful natural experiment took place in London.

- ▶ In 1848 and 1853-54, there were cholera epidemics in London. Meanwhile, cholera was believed to be caused by “bad air.” The microbiology was not yet developed and existence of germ was not widely accepted.
- ▶ A physician [John Snow](#) claimed that [cholera was caused by contaminated water](#).
- ▶ He found the three water companies supplied water to the central London. [Southwark](#) and [Vauxhall](#) had the intake pipe in the sewage-polluted sections of the Thames. By contrast, [Lambeth](#) moved its intake pipe upstream of Thames due to the Metropolis Water Act in 1852, which prohibits any water company to extract water from the tidal reaches of the Thames.

## Natural Experiment: Cholera in London

Snow collected data and tabulated cholera death and source of water.

	No. Houses	Death	Rate per 10,000
Southwark & Vauxhall	40,046	1,263	315
Lambeth	26,107	98	37
Rest of London	256,423	1,422	59

- ▶ The death rate of S & V is 9 times higher than Lambeth!
- ▶ This data can be analyzed as if they had resulted from a randomized experiment.



# Identification and estimation under unconfoundedness

# Causal Inference for Observational Studies

- ▶ Experimental studies are not always possible, and we often have to rely on **observational data**, in which assignment of treatment is not under the control of researchers.
- ▶ From now on, we assume the data  $\{(Y_i, D_i, X_i) : i = 1, \dots, n\}$  consists of  **$n$  i.i.d. observations drawn from a population**.
- ▶  $X_i \in \mathbb{R}^K$ : a vector of **pre-treatment** covariates (characteristics).
- ▶ Whenever observational data are used, we always have to worry about confounding factors (confounders): factors that are associated with both an assignment (choice) of treatment and outcomes.

# Simpson's paradox

Kidney stone data in Charig, Webb, Payne and Wickham (1986): success rates (the number of successes/patients treated)

Treatment	Overall	small stones	large stones
Open surgery	78% (273/350)	93% (81/87)	73% (192/263)
Needle surgery	83% (289/350)	87% (234/270)	69% (55/80)

⇒ Which treatment is more effective?

# Unconfoundedness

## Assumption: Unconfoundedness

*An assignment mechanism satisfies **unconfoundedness** (= selection on observables) if*

$$(Y(1), Y(0)) \perp D | X$$

$\Rightarrow$  i.e.  $X$  captures all the confounders; among the units that are observationally identical in terms of pretreatment observable characteristics  $X$ , treatment is randomly assigned (chosen).

# Propensity scores and overlap

- Define the propensity score:

$$e(x) := \Pr(D = 1|X = x), \quad x \in \mathcal{X} \subset \mathbb{R}^K.$$

## Assumption: Overlap

*An assignment mechanism satisfies **overlap** if*

$$0 < e(x) < 1, \quad \forall x \in \mathcal{X}.$$

# Identification of $\theta_{\text{ATE}}$

## Theorem:

*Under unconfoundedness and overlap,  $\theta_{\text{ATE}}$  is nonparametrically identified:*

$$\theta_{\text{ATE}} = \int_{\mathcal{X}} [\mathbb{E}(Y|D = 1, X) - \mathbb{E}(Y|D = 0, X)] dF_X(x).$$

- ▶ The expression for  $\theta_{\text{ATE}}$  given in the theorem shows that it is identified, because  $\mathbb{E}(Y|D = 1, X)$ ,  $\mathbb{E}(Y|D = 0, X)$  and  $F_X(x)$  are all identified from the data on  $(Y, D, X)$ .
- ▶ Equivalently, we can show that  $\theta_{\text{ATE}}$  is identified by “recycling” the unbiasedness proof of  $\hat{\theta}_{\text{SATE}}$  above:

$$\theta_{\text{ATE}} = \mathbb{E} \left[ \frac{DY}{e(X)} - \frac{(1-D)Y}{1-e(X)} \right]$$

## Remarks on unconfoundedness

How should we choose a set of covariates to make the unconfoundedness assumption credible?

- ▶ Unconfoundedness is **not testable**, and often a controversial assumption.
- ▶ We want to make sure that the covariates are determined and measured before treatment assignment.
- ▶ Exploiting available background knowledge. E.g., caseworkers assign job training programs according to a known index that depends on observable characteristics (previous earning, education, sex, etc.), with probabilistic rationing due to a capacity constraint (e.g., first come first serve).
- ▶ **Many estimation procedures** for average treatment effects rely on unconfoundedness. We discuss some of them in the following.

# Many different approaches to estimation:

1. Regression approach:
  - 1.1 Regressions on covariates
  - 1.2 Regressions on  $e(x)$ /propensity score blocking
2. Matching
3. Propensity score weighting
4. Doubly robust estimation



## 1.1. Regressions on covariates

Typical parameters of interest:

$$\theta_{\text{ATE}} = \int_{\mathcal{X}} [\mathbb{E}(Y|D = 1, X = x) - \mathbb{E}(Y|D = 0, X = x)] dF_X(x)$$

$$\theta_{\text{ATT}} = \int_{\mathcal{X}} [\mathbb{E}(Y|D = 1, X = x) - \mathbb{E}(Y|D = 0, X = x)] dF_{X|D=1}(x)$$

- ▶ Estimate  $\mathbb{E}(Y|D = 1, X)$  and  $\mathbb{E}(Y|D = 0, X)$  by regressions (OLS/WLS).
- ▶ Take the sample average of  $\hat{\tau}(x_i) := \hat{E}(Y|D = 1, X = x_i) - \hat{E}(Y|D = 0, X = x_i)$ .
- ▶ Simple to implement but estimates **can be very sensitive to the chosen regression specification**, see e.g. LaLonde (1986).

## 1.2. Regressions on propensity score

### **Theorem** (Rosenbaum and Rubin 1983)

*Under unconfoundedness we have:*

$$(Y(1), Y(0)) \perp D \mid e(X)$$

- ▶ The theorem motivates regressions on the estimated propensity scores
  1. Estimate  $e(x)$  by a (flexible) binary regression.
  2. Run regressions to estimate  $\mathbb{E}(Y|D = d, e(X))$  using the estimated propensity scores.
  3. Take the sample average of
$$\hat{\tau}(x_i) := \hat{E}(Y|D = 1, e = \hat{e}(x_i)) - \hat{E}(Y|D = 0, e = \hat{e}(x_i)).$$
- ▶ Propensity score blocking method estimate  $\mathbb{E}(Y|D = d, e(X))$  by piecewise constants.

## 2. Matching Estimation I

- ▶ The idea of matching estimators goes back to William G. Cochran's work in 1960's, e.g. Cochran (1968).
- ▶ Given unconfoundedness, estimation of causal effects can be done by comparing the outcomes of the individuals who look identical in terms of  $X$  (or  $e(X)$ ), but differ in their treatment status.
- ▶ For each unit in the treatment (control) group, we impute the missing potential outcomes  $Y(0)$  (resp.  $Y(1)$ ) using the observed outcomes of the control (resp. treated) units that are similar in terms of  $X$ .
- ▶ Can be viewed as a nonparametric way of implementing regression approach.

## 2. Matching Estimation II

**$M$ -nearest neighbor covariate matching:** For each  $i$  in the sample,

$$\begin{aligned}\widehat{Y}_i(0) &= \begin{cases} Y_i & \text{if } D_i = 0, \\ \frac{1}{M} \sum_{j \in J_M(i)} Y_j & \text{if } D_i = 1, \end{cases} \\ \widehat{Y}_i(1) &= \begin{cases} \frac{1}{M} \sum_{j \in J_M(i)} Y_j & \text{if } D_i = 0, \\ Y_i & \text{if } D_i = 1, \end{cases}, \\ \widehat{\tau}_{\text{ATE}} &= \frac{1}{n} \sum_{i=1}^n \left( \widehat{Y}_i(1) - \widehat{Y}_i(0) \right), \quad \widehat{\tau}_{\text{ATT}} = \frac{1}{n_t} \sum_{i: D_i=1} \left( Y_i - \widehat{Y}_i(0) \right),\end{aligned}$$

where  $J_M(i)$  is the subset of  $\{1, \dots, n\}$  with size  $M$  (fixed), specifying the  $M$ -nearest units in the opposite group of  $i$ .

### 3. Propensity score weighting methods

- We already discussed the identity:

$$\theta_{\text{ATE}} = E \left[ \frac{DY}{e(X)} - \frac{(1-D)Y}{1-e(X)} \right].$$

- ⇒ A propensity score weighting method estimates  $\theta_{\text{ATE}}$  by a sample analogue:

$$\hat{\theta}_{\text{ATE}} = \frac{1}{n} \sum_{i=1}^n \left[ \frac{D_i Y_i}{\hat{e}(X_i)} - \frac{(1-D_i) Y_i}{1-\hat{e}(X_i)} \right]$$

where  $\hat{e}(X_i)$  is obtained by e.g. a logistic regression of  $D_i$  in  $X_i$ .

## 4. Doubly robust estimation of ATE

(an example of “Neyman orthogonality”, which we discuss later)

- ▶ Let  $\mu_d(x) = \mathbb{E}(Y|D = d, X = x)$ . You showed in your problem set that the formula

$$\theta_{\text{ATE}} = \mathbb{E} \left[ \frac{(Y - \mu_1(X))D}{e(X)} - \frac{(Y - \mu_0(X))(1 - D)}{1 - e(X)} + (\mu_1(X) - \mu_0(X)) \right]$$

is **robust towards misspecification of either  $e(x)$  or  $\mu_d(x)$**

- ▶ The corresponding doubly robust (DR) estimator reads

$$\hat{\theta}_{\text{ATE}}^{\text{DR}} = \frac{1}{n} \sum_{i=1}^n \left[ \mu_1(X_i, \hat{\beta}) - \mu_0(X_i, \hat{\beta}) + \frac{D_i(Y_i - \mu_1(X_i, \hat{\beta}))}{e(X_i, \hat{\gamma})} - \frac{(1 - D_i)(Y_i - \mu_0(X_i, \hat{\beta}))}{1 - e(X_i, \hat{\gamma})} \right]$$

where  $\mu_d(X_i, \beta)$  and  $e(x, \gamma)$  are (non-) parametric specifications and  $\hat{\beta}$  and  $\hat{\gamma}$  denote the corresponding estimates.

⇒ A consequence of the above robustness is that

$$\left| \hat{\theta}_{\text{ATE}}^{\text{DR}} - \theta_{\text{ATE}} \right| = O_P \left( \frac{1}{n} \right) + \textcolor{red}{O_P} \left( \left\| \hat{\beta} - \beta \right\| \cdot \left\| \hat{\gamma} - \gamma \right\| \right)$$

# LATE interpretation of IV estimation

## Linear IV

- Recall the standard linear IV model,

$$Y_i = \alpha + \beta D_i + \epsilon_i,$$

$$D_i = \gamma_0 + \gamma_1 Z_i + \nu_i,$$

if the instrumental variable  $Z$  satisfies the **instrument exclusion restriction**,  $\mathbb{E}(Z_i \epsilon_i) = 0$ , and the **rank condition**,  $\gamma_1 \neq 0$ , then the two-stage least squares (2SLS) estimator,  $\hat{\beta}_{2SLS}$ , consistently estimates  $\beta$ .

- If we interpret the outcome equation as a structural equation with **homogeneous** effect,  $Y_i(1) - Y_i(0) = \beta$ , then 2SLS consistently estimates ATE.

⇒ **Question:**

If the treatment effects are **heterogeneous**, what is  $\hat{\beta}_{2SLS}$  estimating?



## Example: draft lottery in Vietnam war (Angrist 1990; Angrist and Krueger 1992)

Estimation of the **effect of serving in military on earnings**. A simple comparison of the means do not tell the causal effects since those choosing to serve in the military are likely to be different from those who don't.

- ▶  $Y_i$ : post-Vietnam war earnings (weekly wage) in 1980-84 obtained from CPS.
- ▶  $D_i$ : Indicator for Vietnam war veteran status.
- ▶  $Z_i$ : Binary indicator for whether or not the draft lottery draws  $i$ 's birthdate in high places in the draft eligibility list.

## 2SLS estimate

Tabulate  $D$  and  $Z$ .

	$Z=1$	$Z=0$
$D=1$	954	1,507
$D=0$	2,280	6,896

► First stage:

$$D_i = 0.18 + 0.12Z_i + \hat{\epsilon}_i.$$

► Reduced-form regression for  $Y$ :

$$Y_i = 237 - 4.55Z_i + \hat{v}_i.$$

$$\Rightarrow \hat{\beta}_{2SLS} = \frac{-4.55}{0.12} = -40$$

# Local Average Treatment Effects

Imbens and Angrist (1994) and Angrist, Imbens and Rubin (1996) analyze the question in the potential outcome framework.

- Define potential outcomes and potential treatment selection:

$$(Y_i(z, d) : z \in \{1, 0\}, d \in \{1, 0\}) \text{ and } (D_i(z) : z \in \{1, 0\}).$$

**Assumption:** Random Assignment (RA)

$$(Y(1, 1), Y(1, 0), Y(0, 1), Y(0, 0), D(1), D(0)) \perp Z$$

⇒ IV is randomly assigned independent of any unobserved heterogeneity determining one's outcome and/or treatment selection.

# Exclusion Restriction

**Assumption:** Exclusion Restriction (ER)

$$Y(1, d) = Y(0, d) =: Y(d)$$

(with probability one)

$\Rightarrow$  IV does not directly affect the outcome.

# Instrument Monotonicity

**Assumption:** Instrument Monotonicity (IM, no-defier)

$$D(1) \geq D(0)$$

(with probability one)

⇒ IV affects individuals treatment selection only in one direction.

► Define selection types:

$$T_i = \begin{cases} at, & \text{always-taker: } D_i(1) = D_i(0) = 1, \\ c, & \text{complier: } D_i(1) = 1, D_i(0) = 0, \\ nt, & \text{never-taker: } D_i(1) = D_i(0) = 0, \\ df, & \text{defier: } D_i(1) = 0, D_i(0) = 1. \end{cases}$$

# Local Average Treatment Effects

Under weak regularity conditions (WLLN applicable and  $\Pr(D = 1|Z = 1) - \Pr(D = 1|Z = 0) \neq 0$ ) we have

$$\hat{\beta}_{2SLS} \rightarrow_p \beta_* := \frac{\mathbb{E}(Y|Z = 1) - \mathbb{E}(Y|Z = 0)}{\mathbb{E}(D|Z = 1) - \mathbb{E}(D|Z = 0)}$$

## LATE Theorem (Imbens and Angrist 1994)

Assume RA, ER, IM, and  $\Pr(D = 1|Z = 1) - \Pr(D = 1|Z = 0) > 0$ .  
Then,

$$\beta_* = \mathbb{E} [Y(1) - Y(0) \mid T = c]$$

## Remarks/Implications

- ▶  $\hat{\beta}_{2\text{SLS}}$  estimates compliers effect (LATE) instead of ATE.
- ▶ Since compliers are defined in terms of  $(D(1), D(0))$ , we cannot identify who are the compliers in the data.
- ▶ The complier subpopulation is specific to the instrument used; different IVs estimate different LATEs.
- ▶ With heterogeneous treatment effects, we cannot identify ATE in the IV setting described above.

## Extensions to non-binary instrument/treatment and additional covariates

- ▶ Multi-valued ordered  $D$ . Angrist and Imbens (1995)
- ▶ Multi-valued unordered  $D$ . Heckman, Urzua and Vytlacil (2008)
- ▶ Continuous  $D$  in simultaneous equation models (demand and supply): Angrist, Graddy and Imbens (2000)
- ▶ Multi-valued/continuous  $Z$ . Imbens and Angrist (1994), Heckman and Vytlacil (2005)



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