

Ryan Brutocao

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EDUCATION:

Trilogy Full-Stack Web Development

University of Denver, Denver, CO

Bachelor of Business Administration in Marketing & Management

University of Portland, Portland, OR

EXPERIENCE

Business Development/Sales Manager, Brutocao Cellars, Hopland, CA Nov 2009- Present

- Work with accounts to develop and grow new brands
- Manage sales process from initial concept through delivery of finished product
- Work remotely with team of four

Founder/Owner, Contento Coffee Roasters, Englewood, CO

Feb 2016- Aug 2019

- Source, roast, bag, ship and deliver high end coffee
- Managed all accounts and finances resulting in a profitable business
- Managed the successful sale of the business and assets

Harvest, Brutocao Vineyards and Cellars, Hopland, CA Sept 2009-Nov 2009

- Prepare, sanitize, and scrub all machinery, pumps, hoses and tanks for crushing grapes
- Drive forklift, empty dump truck, sample sugars, add yeasts, add chemicals, mix wines
- Work long hours in adverse weather both independently and as a team

PROFESSIONAL DEVELOPMENT ACTIVITIES:

Vinotory CRM application

- Built a CRM application that tracks sales, inventory, and client notes
- Built to meet specific client needs
- Backend technologies used: MySQL, Heroku, JawsDB
- Frontend technologies used: JQuery, Handlebars, Bootstrap

Interactive map application for Gybe Technologies

- Worked with founders to develop an interactive map of their worldwide locations
- Marker colors auto-update depending on current and past water quality
- Built with jQuery and the mapbox API

Hike finder application

- Takes address input and trail geolocation inputs to deliver various hikes to the user
- Routes user from their location to the trailhead, gives current weather, to-do list
- Utilizes Firebase for all back-end functionality
- API's used: Mapbox, Openweathermap and Hiking-project