



Berkshire Hathaway | Leading Competitor

\$500,000 Listing

x 95% List:Sales Price

= \$475,000 Sales Price

- 6% Commission

= \$446,500 Net Proceeds

\$500,000 Listing

x 92% List:Sales Price

= \$460,000 Sales Price

- 4% Commission

= \$441,600 Net Proceeds



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