



# ALFONSO HOTEL

*Washington Ave. Royale Tagaytay Estates,  
Alfonso Cavite, Philippines*

Tel. no. (046) 413-0770 / 413-4077 / 413-4076  
Mla. Office (02) 641-1793 / 747-7304

Date January 31, 2014  
Attention Ms. Maricel

From Nath Martal, Alfonso Hotel  
Tel. Nos.: (046) 413-0770 / (046) 413-4077 Fax No: (046) 413-4076  
Website: [www.tagaytay.alfonsohotel.net](http://www.tagaytay.alfonsohotel.net)  
For pictures, visit: [www.flickr.com/photos/alfonsohoteltagaytay](http://www.flickr.com/photos/alfonsohoteltagaytay)

Email: [cel@vigatintourism.com](mailto:cel@vigatintourism.com)

E-mail: [alfonsohotel@yahoo.com](mailto:alfonsohotel@yahoo.com)

Dear Ms. Maricel,

Here is our proposal based on your request. We are the closest hotel to Splendido and Evercrest. There are a lot of golfers at Splendido that stay in our hotel. Our rooms are popular for being spacious, clean and affordable. Our Suite is especially large, which is 75 square meters with a bath room and tub overlooking the Royale Tagaytay Estates. We are quickly gaining a base of growing number of repeaters. Please check our web-site (see above for web address) to see images of our hotel. Here are your rates:

Your Contracted Rate	
Deluxe	P1,900
Jr. Suite	P2,620
Suite	P3,250

Our Rate (For your reference)	
Deluxe	P2,575
Jr. Suite	P3,275
Suite	P4,095

#### Conditions/details:

- Alfonso Hotel has 21 rooms: 15 Deluxe Rooms (10 Deluxe King and 5 Deluxe Twin); 3 Jr. Suites and 3 Suites
- Price includes VAT and Service Charge. Price may change without prior notice.
- Please settle the amount before your guests' check in.**
- Above price is valid for 2 adults per room. Extra person charge is P350 inclusive of bed. **(i.e.: 3<sup>rd</sup> adult will be charged P350 regardless of whether they get bed.)**
- Guests of Alfonso Hotel can use the facilities of Royale Tagaytay Country Club (There is a consumable fee).
- Guests of Alfonso Hotel can also use the facilities of our Farm Resort with minimal charge. The Farm Resort is a 1.7 hectare farm lot close to the town of Alfonso. It has a big swimming pool, camping site and offers horseback riding lessons.
- Toast is included for breakfast (for 2 people/room) you can upgrade it to our Filipino breakfast for P125 each. P185 for an extra order
- All rooms are equipped with cable TV, hot and cold shower, air-con and intercom.
- Hotel is manned 24 hours.
- Wi-fi service available at the Lounge
- Contracted rates may not apply during certain holidays. Please confirm rates with us.
- Drivers' quarter, P350/head.
- Your rate will be revised every year based on your performance.

Please note that this is a competitive discount price and this is our best offer. If you have questions, please do not hesitate to contact us. We look forward to hearing from you. Thank you.

Sincerely,  
Nath Martal  
Alfonso Hotel Reservation