

# **CONTRACTED RATE FOR 2014-2015**

This Agreement sets out the general terms and conditions between the Travel Agent / Tour Operator and the Resort relating to the reservation of rooms at the Grand Boracay Resort, for use by packaged tour groups and individuals directly arranged or led by the Travel Agent. 10% commission on travel Agent.

The Room Rates referred to below shall be valid from APRIL 01, 2014 to MARCH 31, 2015

ROOM RATES: ROOM WITH BREAKFAST

ROOM CATEGORY	LEAN SEASON June 1- Oct.15,2014	PEAK SEAS ON  April 1- May 31, 2014 (Except April 17- 20,2014/ May 1-4,2014) Oct.16,2014- March 31,2015 (Except Dec.26,2014- Jan.1,2015/ Feb.18- 24,2015)	SUPER PEAK  April 17-20,2014/M ay 1-4,2014/ Dec.26,2014- Jan.1,2015, Feb.18-24,2015	PUBLISHED RATE
SUPERIOR ROOM (Room Strictly good for two pax only/ No sneak in allowed)	PHP 3,100.00	PHP 3,960.00	PHP 4,400.00	PHP 7,150.00
DELUXE ROOM (Room rate good for 2 pax only/ max.capacity up to 4 pax w/ additional charge)	PHP 3,850.00	PHP 4,540.00	PHP 5,500.00	PHP 8,250.00
PREMIER ROOM (Room rate good for 2 pax only/max.capacity up to 4 pax w/additional charge)	PHP 4,950.00	PHP 5,500.00	PHP 6,050.00	PHP 10,450.00
FAMILY ROOM ( Room rate good for 4- 6 pax)	PHP 8,800.00	PHP 9,460.00	PHP 10,450.00	PHP 19,800.00
PREMIER FAMILY ROOM ( Room rate good for.of 6-8 pax)	PHP 11,800.00	PHP 13,420.00	PHP 14,850.00	PHP 24,200.00

Above rates are based on twin sharing with daily breakfast. Overnight Stay will be charge based on published rate.

NOTE: Compulsory dinner for December 31 2014- Php 1,500/pax

### Extra Person Rate

Extra Person with Breakfast	Php 1000.00 per night
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Additional P500.00/ night for extra mattress/bed.

Children 9 years of age and above shall be considered as adults.

Children 8 years of age and below sharing bed with parents is free of charge on room accommodation.

However, in cases where there are two (2) children below 9 y/o., they are already considered equivalent to one (1) adult.

# **MEAL RATES:**

Set Breakfast	Php 400.00 net
Set Lunch/ Dinner	Php 500.00 net

Buffet Lunch/Dinner can be prepared for a minimum of 20 persons and above.

### Children 2-8 years old will get discounted Meal Rates at 50% off (Compulsory)

Child breakfast	Php 200.00/ day
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#### TRANSFER RATES:

Adult Rate (6 year old and above)

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LAND AND BOAT TRANSFERS	ONE WAY	ROUNDTRIP
CATICLAN	Arrival PHP 710.00/person	PHP 1,195.00 PER PERSON
	Departure PHP 610.00 /person	
KALIBO	Arrival PHP 810.00/person	PHP 1,395.00 PER PERSON
	Departure PHP 710.00/person	

Child Rate (3-5 year old)

LAND AND BOAT TRANSFERS	ONE WAY	ROUNDTRIP
CATICLAN	Arrival PHP 410.00/person	PHP725.00 PER PERSON
	Departure PHP 385.00/person	
KALIBO	Arrival PHP 510.00/person	PHP 845.00 PER PERSON
	Departure PHP 435.00/person	

The above transfer rates are inclusive of Caticlan / Cagban Terminal Fees and a onetime charge Environmental Fee.

**❖** Additional charge of Php 100.00/ pax for the transfer beyond 7:00 pm − 4:00 am.

### **TERMS & CONDITIONS:**

### ROOM/BOOKING POLICY

- 1. The above rates are extended on the understanding that the Resort will be sold to the inbound market as a Triple A property.
- 2. Standard check in time is at 2:00pm and check out will be at 12:00 noon.
- 3. Rooms are quoted per room per night with free breakfast.
- 4. Accomplished Booking Order should be sent to Manila Sales Office (hand carry, fax or email) indicating all important detail such as, guest name, number of pax, check in/out dates, room type and flight details.

Manila Sales and Reservations Office: Telephone no. (632) 731-5971 to 72

Fax no. (632) 731-7094

Cell # 09228863588 or 09178647263

Email: grandboracay\_reservation@yahoo.com

- 5. Upon receipt of the booking order, Manila Office will advise confirmation/status and corresponding option dates (through return fax or email).
- 6. Confirmation of room reservations shall depend on room availability on specified dates.
- 7. Upon confirmation, all confirmed bookings shall be issued a Statement of Account by the Manila Sales and Reservations Office detailing the charges that are inclusive in the booking.
- 8. All bookings should be finalized not later than 12:00 noon of the option date given; otherwise said bookings will automatically be released/cancelled.
- 9. The Front Desk shall collect a service voucher provided by the Manila Sales and Reservations Office / Tour Operator or Travel Agent upon check-in. This voucher shall contain all tour inclusions including the amenities extended as resort services.
- 10. Children 8 years below sharing beds with parents shall be Free of Charge.
- 11. Rates are commissionable by ten percent (10%) for travel agencies.
- 12. All rates are subject to change without prior notice

## **CANCELLATION POLICY:**

- All cancellations made ten (10) days prior to the arrival date will be charged in full. NO REFUND.
- All revisions sent five (5) days before arrival date will be charged fifty percent (50%) during lean season of the total rooms blocked.
- For peak periods, all revisions sent fifteen (15) days before arrival date will be charged fifty percent (50%) of the total rooms blocked.
- For super peak periods, all revisions sent thirty (30) days before arrival date will be charged fifty percent (50%) of the total rooms blocked.
- > Should a travel agency or tour operator wish to cancel any confirmed and finalized reservation, a written cancellation letter shall be submitted to the resort or Manila Sales and Reservations Office at least three (3) months prior to the scheduled function during peak periods. Failure to comply shall mean 100% charging of the expected total estimated revenue. On non-peak periods, 50% of the expected total estimated revenue shall be charged to the travel agency or tour operator.
- All guaranteed bookings that fall under "No Show" or "Early Departure" shall be levied full cancellation charges or 100% of total payable.

### FORCE MAJEURE

> In cases of cancellation due to forced majeure, for purposes of the rules, shall mean act of god, calamities, actual disaster and other reasons beyond the control of diligence of the reserving party, Travel agency will therefore submit a <a href="Maintenance-Cancellation Letter or Notification">Cancellation Letter or Notification</a> specifying the reason and should be faxed to Grand Boracay Resort for Validation.

### **PAYMENTS:**

- The resort reserves the right to acquire a 50% deposit on confirmed reservations and full payment two (2) weeks before guest/s arrival.
- All confirmed bookings shall be issued an accommodation voucher provided that the bookings are 100% fully paid based on the Statement of Account issued by the Manila Sales and Reservations office.
- Full payment shall be collected based on the computed statement of account one (1) week before scheduled check-in during NON-PEAK dates and three (3) months before scheduled check- in during PEAK dates.
- Please deposit payments to:

GM Bora Resort Development Corp. / GRAND BORACAY RESORT METROBANK-Retiro Branch

Peso Savings Account No. 061-3-06115278-5

Or

GRAND BORACAY RESORT

BDO-Mayon Branch Peso Savings Account No. 1050176799

Kindly fax your deposit slips to (632) 731-7094 Attention: Accounting officer

Cash payments may also be settled at the resort or at:

GRAND BORACAY RESORT Manila Sales and Reservations Office 65 Mayon Street Bgy. Sta. Teresita Ouezon City

> Payment should be in the form of cash and may be collected by our designated collector / authorized representative upon request.

Grand Boracay Resort shall not be liable to the guest or travel agent by reason of any failure to or delay in performing any of its obligations under this agreement if the delay or failure is due to Force Majeure. Any additional expenses incurred from changes in schedule brought about by weather, road, and local conditions shall be borne by the passenger. However, we shall do our best to assist the guests and safeguard their interest.

Notwithstanding the Rates and Taxes specified in this Agreement, the resort shall have the right to give Notice to the Agent of any change that may apply to the prevailing rates by whatever name called and specify the date when such change shall become effective. On receipt of such a Notice, the Agent shall be liable for the payment of the revised rates of Tax as the case may be.

### RATES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

This Agreement will only be valid if countersigned by the Agent and returned to the Resort.

SIGNED FOR AND ON BEHALF	SIGNED FOR AND ON BEHALF
OF GRAND BORACAY RESORT	OF
Ms. Gail Melon	
Managing Director	