



May 1, 1995

Steve Walsh
Advanced Floor Design, Inc.
17221 - 102nd Avenue NE
Bothell, WA 98011

Dear Steve,

We at Edifice Construction greatly appreciate the professionalism and attention to detail you and your crew display on our projects. Advanced Floor Design's experience and knowledge of various wood flooring products and methods of installation are an asset to both Edifice and our clientele. By producing a quality wood flooring product, your company has acquired a reputation for excellence. We are confident your company will settle for nothing less than the best craftsmanship on each and every job. That is why Edifice Construction continues to select Advanced Floor Design as our premier hardwood flooring subcontractor.

Please feel free to use Edifice Construction as a reference for any prospective clients. I look forward to our next project together.

Sincerely,

A handwritten signature in dark ink that reads "CHRISTOPHER I. BULL". The signature is written in a cursive, slightly stylized font.

Christopher I. Bull
Project Manager

CIB/cjn