

May 1995

Advanced Floor Design, Inc.  
17221 102nd NE  
Bothell, WA 98011

Dear Steve,

We at Edifice Construction highly appreciate your professionalism and the splendid floors that you and your crew create for our clients. Your high caliber work benefits both Advanced Floor Design and Edifice Construction. By producing top notch flooring for our high end clientele, your company has acquired a reputation for excellence. I know that you and your crew will settle for nothing less than the best possible craftsmanship on each and every job. That is why Edifice Construction chooses your team as our own hardwood flooring subtrade. Please feel free to use me as a reference to any prospective clients.

I look forward to our next project together.

Sincerely,

Chris Bull  
Project Manager  
Edifice Construction Inc.