RYAN MEINZER

<u>GitHub</u> | <u>Portfolio</u> | <u>LinkedIn</u> | <u>Email</u>

I lead product, write code and sell what matters.

CashClan.com

built with React, JavaScript, Ruby on Rails, PG, GCP, Twilio & MUI

PlaySay on iPhone

led product to #1 ranked app in the USA (acquired by Babbel)

SickSims.com

built with React, Redux, Ruby on Rails, JavaScript, HTML & CSS

PlaySay on Facebook

led product to TechCrunch Disrupt Finalist

QuitSh.it

built with JavaScript, OOP, APIs, Ruby on Rails, PG, HTML & CSS

Heroku at Salesforce

sold and supported PaaS and SaaS as #1 ranked sales rep

SENIOR FULL STACK ENGINEER | SOFTBANK ROBOTICS - CONTRACT | SF | 7/21 - PRESENT Building the world's largest robot platform with React, JavaScript, Python, Go, AWS, GCP and APIs

FULL STACK ENGINEER | CODINGSCAPE - CONTRACT | SF | 1/21 - 6/21 Built business-critical applications with React, Redux, JavaScript and PostgreSQL

HEAD OF SALES | TYLER'S MYSTERY TOURS | SF | 6/19 - 12/19

Doubled sales YoY by strategic focus of landing and expanding within the enterprise

ACCOUNT EXECUTIVE | FLEXPORT | LA | 5/17 - 6/19

Attained >120% of quota and ranked the #1 sales rep of the LA office from 2017 - 2018

PRODUCT MANAGER | HAVOC TV | LA | 4/16 - 4/17

Led strategy, development and launch of six apps in six months for a TV network of 55M homes

ACCOUNT EXECUTIVE | SALESFORCE / HEROKU | SF | 3/13 - 9/15

Voted as MVP and ranked the #1 sales rep of the 15-person ramped team my last six quarters

FOUNDER & CEO | PLAYSAY (ACQUIRED BY BABBEL) | SF | 4/08 - 3/13

Led product to #1 ranked app in USA, increased valuation of the business to \$2M then sold to Babbel

FULL STACK ENGINEERING | FLATIRON SCHOOL | 2020

React, Redux, JavaScript, JSON, Ruby on Rails, OOP, HTML, CSS/Less, PostgreSQL, API, OmniAuth, Git

BBA INTERNATIONAL BUSINESS & ENTREPRENEURSHIP | TEMPLE UNIVERSITY | 2007