

# RYAN MEINZER

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I lead product, write code and sell what matters.

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## Noela.ai

*built with React, TypeScript,  
Redis, OpenAI, Twilio and MUI*

## CashClan.com

*built with React, JavaScript, Ruby  
on Rails, PG, GCP, Twilio & MUI*

## SickSims.com

*built with React, Redux, Ruby on  
Rails, JavaScript, HTML & CSS*

## **PlaySay on iPhone**

*led product to #1 ranked app  
in the USA (acquired by Babel)*

## **PlaySay on Facebook**

*led product to TechCrunch  
Disrupt Finalist*

## **Heroku at Salesforce**

*sold and supported PaaS and SaaS  
as #1 ranked sales rep*

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STARTUP ENGINEER | M13 | SF | 9/23 - PRESENT

Building tech startups alongside founders with M13's in-house venture studio

SENIOR SOFTWARE ENGINEER | SOFTBANK ROBOTICS | SF | 7/21 - 9/23

Built the world's largest robot platform with React, JavaScript, Python, Go, AWS, GCP and APIs

HEAD OF SALES | TYLER'S MYSTERY TOURS | SF | 6/19 - 12/19

Doubled sales YoY by strategic focus of landing and expanding within the enterprise

ACCOUNT EXECUTIVE | FLEXPOR | LA | 5/17 - 5/19

Attained >120% of quota and ranked the #1 sales rep of the LA office from 2017 - 2018

PRODUCT MANAGER | HAVOC TV | LA | 4/16 - 4/17

Led strategy, development and launch of six apps in six months for a TV network of 55M homes

ACCOUNT EXECUTIVE | SALESFORCE / HEROKU | SF | 3/13 - 9/15

Voted as MVP and ranked the #1 sales rep of the 15-person ramped team my last six quarters

FOUNDER & CEO | PLAYSAY (ACQUIRED BY BABBEL) | SF | 3/08 - 3/13

Led product to #1 ranked app in USA, increased valuation of the business to \$2M then sold to Babel

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FULL STACK ENGINEERING | FLATIRON SCHOOL | 2020

*React, Redux, JavaScript, JSON, Ruby on Rails, OOP, HTML, CSS/Less, PostgreSQL, API, OmniAuth, Git*

BBA INTERNATIONAL BUSINESS & ENTREPRENEURSHIP | TEMPLE UNIVERSITY | 2007