

RYAN MEINZER

[GitHub](#) | [Portfolio](#) | [LinkedIn](#) | [Email](#)

I lead product, write code and sell what matters.

Noela.ai

*built with React, TypeScript,
Redis, OpenAI, Twilio and MUI*

CashClan.com

*built with React, JavaScript, Ruby
on Rails, PG, GCP, Twilio & MUI*

SickSims.com

*built with React, Redux, Ruby on
Rails, JavaScript, HTML & CSS*

PlaySay on iPhone

*led product to #1 ranked app
in the USA (acquired by Babbel)*

PlaySay on Facebook

*led product to TechCrunch
Disrupt Finalist*

Heroku at Salesforce

*sold and supported PaaS and SaaS
as #1 ranked sales rep*

STARTUP ENGINEER | M13 | SF | 10/23 - PRESENT

Building tech startups alongside founders with M13's in-house venture studio

SENIOR SOFTWARE ENGINEER | SOFTBANK ROBOTICS | SF | 7/21 - 10/23

Built the world's largest robot platform with React, JavaScript, Python, Go, AWS, GCP and APIs

HEAD OF SALES | TYLER'S MYSTERY TOURS | SF | 6/19 - 12/19

Doubled sales YoY by strategic focus of landing and expanding within the enterprise

ACCOUNT EXECUTIVE | FLEXPORIT | LA | 5/17 - 5/19

Attained >120% of quota and ranked the #1 sales rep of the LA office from 2017 - 2018

PRODUCT MANAGER | HAVOC TV | LA | 4/16 - 4/17

Led strategy, development and launch of six apps in six months for a TV network of 55M homes

ACCOUNT EXECUTIVE | SALESFORCE / HEROKU | SF | 3/13 - 9/15

Voted as MVP and ranked the #1 sales rep of the 15-person ramped team my last six quarters

FOUNDER & CEO | PLAYSAY (ACQUIRED BY BABBEL) | SF | 3/08 - 3/13

Led product to #1 ranked app in USA, increased valuation of the business to \$2M then sold to Babbel

FULL STACK ENGINEERING | FLATIRON SCHOOL | 2020

React, Redux, JavaScript, JSON, Ruby on Rails, OOP, HTML, CSS/Less, PostgreSQL, API, OmniAuth, Git

BBA INTERNATIONAL BUSINESS & ENTREPRENEURSHIP | TEMPLE UNIVERSITY | 2007