

# 1.4 – Simultaneous Games & Normal Form

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# Outline



Games in Normal Form

Dominance-Solvability

Best-Response

Depicting Three Player Games



# Simultaneous Games

# Simultaneous Games



- Players must make choices simultaneously, but under **strategic uncertainty**
  - Don't know which strategies other players are playing before you choose yours
- *Possible* strategic choices and payoffs of each outcome to each player *are* known by all players
- Must think not only about own best strategic choice, but also the best strategic choice of *other* player(s)



# Flat Tire Story



# Games in Normal Form



- Normal or strategic form
- By convention **Row Player** is Player 1, **Column player** is Player 2
  - First payoff in a cell goes to **Row**, second to **Column**
  - But order doesn't matter (!)
- Dimensions of matrix
  - Rows: possible strategies available to **Row**
  - Columns: possible strategies available to **Column**
- For now, we only look at **discrete** strategies (and a single decision per player)

		Friend			
		Front L	Front R	Rear L	Rear R
You	Front L	1 1	0 0	0 0	0 0
	Front R	0 0	1 1	0 0	0 0
	Rear L	0 0	0 0	1 1	0 0
	Rear R	0 0	0 0	0 0	1 1

# Nash Equilibrium, Again



- Again, in a **Nash equilibrium**, no player wants to change strategies given the strategies played by all other players
  - Equivalently, each player is playing a best response to other players' strategies
- Today we will learn **several methods** to search for Nash equilibria in simultaneous games



# Cell-by-Cell Inspection



- Consider again the **prisoners' dilemma**
  - Consider each outcome and ask, **does any player want to change strategies, given what the other player is doing?**
1. (C, C)
  2. (C, D)
  3. (D, C)
  4. (D, D)

		Player 2	
		Cooperate	Defect
		Cooperate	Defect
Player 1	Cooperate	3	1
	Defect	3	4
Player 1	Cooperate	4	2
	Defect	1	2

# Cell-by-Cell Inspection



- Consider again the **prisoners' dilemma**
- Consider each outcome and ask, **does any player want to change strategies, given what the other player is doing?**

1. (C, C)
2. (C, D)
3. (D, C)
4. (D, D)

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
		Defect	2
		4	1
Player 1			

- If no player wants to switch strategies (given the others'), that outcome is a **Nash equilibrium**: (D, D)



# Dominance Solvability

# Dominance Solvability



- One efficient (but not foolproof) method for finding solution: search for **dominated strategies** and eliminate them
  - like pruning branches of a sequential game tree



# Dominance Solvability



- A player has a **dominant strategy** when it yields a *higher* payoff than *all other* strategies available, regardless of what strategy the other player is playing
- A player has a **dominated strategy** when it yields a *lower* payoff than *all other* strategies available, regardless of what strategy the other player is playing



# Dominance Solvability



- Consider the **prisoners' dilemma**

		Player 2	
		Cooperate	Defect
		Cooperate	3
Player 1		3	4
Defect		4	2
		1	2

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
Player 1	Cooperate	3	4
	Defect	2	2
4		1	

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
Player 1	Cooperate	3	4
	Defect	2	2
		1	2

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
		Defect	2
		4	1

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
		Defect	2
		4	1

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**: **Cooperate** is **dominated** by **Defect**
  - $\backslash(u_1(\text{red}\{D\}, \text{blue}\{C\}) \backslash\text{succ } u_1(\text{red}\{C\}, \text{blue}\{C\}))$
  - $\backslash(u_1(\text{red}\{D\}, \text{blue}\{D\}) \backslash\text{succ } u_1(\text{red}\{C\}, \text{blue}\{D\}))$

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
<b>Defect</b>		4	2
		1	2

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**: **Cooperate** is **dominated** by **Defect**

- $\backslash(u_1(\text{red}\{D}, \text{blue}\{C}) \\ \backslash\text{succ } u_1(\text{red}\{C}, \text{blue}\{C)\})$
- $\backslash(u_1(\text{red}\{D}, \text{blue}\{D)) \\ \backslash\text{succ } u_1(\text{red}\{C}, \text{blue}\{D)\})$

**Player 1**

		Player 2	
		Cooperate	Defect
Defect	Cooperate	4	2
	Defect	1	2

- Knowing **Player 1** will **never** play **Cooperate**, we can delete that entire row

# Dominance Solvability



- Consider the **prisoners' dilemma**
- For **Player 1**: **Cooperate** is **dominated** by **Defect**

- $\backslash(u_1(\text{red}\{D}, \text{blue}\{C}) \\ \backslash\text{succ } u_1(\text{red}\{C}, \text{blue}\{C)\})$
- $\backslash(u_1(\text{red}\{D}, \text{blue}\{D)) \\ \backslash\text{succ } u_1(\text{red}\{C}, \text{blue}\{D)\})$

		Player 2	
		Cooperate	Defect
Player 1	Defect	4	2
	Cooperate	1	2

- Knowing **Player 1** will **never** play **Cooperate**, we can delete that entire row

# Dominance Solvability



- Alternatively, we could consider **Player 2**

		Player 2	
		Cooperate	Defect
		Cooperate	3
		3	4
Player 1		Defect	4
		1	2

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
		Defect	2
		4	2
		1	2

Player 1

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
		Defect	2
		4	1

Player 1

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**...

		Player 2	
		Cooperate	Defect
		3	1
Player 1	Cooperate	3	4
	Defect	4	2
		1	2

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**...

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
Player 1		Defect	2
		4	1

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**: Cooperate is **dominated** by Defect
  - $\backslash(u_2(\text{red}\{C}, \text{blue}\{D}) \backslash\text{succ } u_2(\text{red}\{C}, \text{blue}\{C)\})$
  - $\backslash(u_2(\text{red}\{D}, \text{blue}\{D}) \backslash\text{succ } u_2(\text{red}\{D}, \text{blue}\{C)\})$

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
Player 1		Defect	2
		4	1

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**: Cooperate is **dominated** by Defect

- $\backslash(u_2(\text{red}\{C}, \text{blue}\{D}) \backslash\text{succ } u_2(\text{red}\{C}, \text{blue}\{C)\})$
- $\backslash(u_2(\text{red}\{D}, \text{blue}\{D}) \backslash\text{succ } u_2(\text{red}\{D}, \text{blue}\{C)\})$

**Player 2**

**Defect**

**Cooperate**

1

4

**Defect**

2

2

**Player 1**

- Knowing **Player 2** will **never** play Cooperate, we can delete that entire

# Dominance Solvability



- Alternatively, we could consider **Player 2**
- For **Player 2**: Cooperate is **dominated** by Defect

- $\backslash(u_2(\text{red}\{C}, \text{blue}\{D}) \backslash\text{succ } u_2(\text{red}\{C}, \text{blue}\{C)\})$
- $\backslash(u_2(\text{red}\{D}, \text{blue}\{D}) \backslash\text{succ } u_2(\text{red}\{D}, \text{blue}\{C)\})$

**Player 2**

**Defect**

**Cooperate**

1

4

**Defect**

2

2

**Player 1**

- Knowing **Player 2** will **never** play Cooperate, we can delete that entire

# Dominance Solvability



- Take the **prisoners' dilemma**
- Nash Equilibrium: (**Defect**, **Defect**)
  - neither player has an incentive to change strategy, *given the other's strategy*
- Why can't they both **cooperate**?
  - A clear **Pareto improvement!**

		Player 2	
		Cooperate	Defect
		Cooperate	1
		3	4
		Defect	2
		4	1

# Pareto Efficiency and Games



- Main feature of prisoners' dilemma: the Nash equilibrium is Pareto inferior to another outcome (**Cooperate, Cooperate**)!
  - But that outcome is *not* a Nash equilibrium!
  - Dominant strategies to **Defect**
- How can we ever get rational cooperation?

		Player 2	
		Cooperate	Defect
		Cooperate	3
		3	4
		Defect	4
		2	1
Player 1			2

# When One Player Has a Dominant Strategy



- **Congress** determines fiscal policy
- Can tax & spend to **Balance Budget**
- Can tax & spend to run a **Budget Deficit**
- Constant political pressure to spend more & tax less
  - May raise possibility of inflation



# When One Player Has a Dominant Strategy



- **Federal Reserve** determines monetary policy
- Can target **Low Interest Rates**
- Can target **High Interest Rates**
- Generally wants to avoid inflation
  - Likes keeping interest rates low to stimulate Demand (if no threat of inflation)



# When One Player Has a Dominant Strategy



- Both players choose policy simultaneously and independently of each other
- How to find the equilibrium of this game?

Congress

		Federal Reserve	
		Low Rates	High Rates
Balance Budget	Low Rates	3	1
	High Rates	4	3
Budget Deficit	Low Rates	4	2
	High Rates	1	2

# When One Player Has a Dominant Strategy



- Both players choose policy simultaneously and independently of each other
- How to find the equilibrium of this game?
  - Does the **Fed** have a dominant strategy?

Congress

		Federal Reserve	
		Low Rates	High Rates
Balance Budget	Low Rates	3	1
	High Rates	4	3
Budget Deficit	Low Rates	4	2
	High Rates	1	2

# When One Player Has a Dominant Strategy



- Both players choose policy simultaneously and independently of each other
- How to find the equilibrium of this game?
  - Does the **Fed** have a dominant strategy?
  - Does **Congress**?

**Congress**

		Federal Reserve	
		Low Rates	High Rates
Balance Budget	Low Rates	3	1
	High Rates	4	3
Budget Deficit	Low Rates	4	2
	High Rates	1	2

# When One Player Has a Dominant Strategy



- Both players choose policy simultaneously and independently of each other

		Federal Reserve	
		Low Rates	High Rates
Congress	Budget Deficit	4	2
	Surplus	1	2

- How to find the equilibrium of this game?
  - Does the **Fed** have a dominant strategy?
  - Does **Congress**?
  - Given this, how will **Fed** choose?

# Successive Elimination of Dominated Strategies



- What about the following game?

		Column		
		Left	Middle	Right
		Up	3 1	2 3 10 2
Row		Down	4 5	3 0 6 4
		Left	2 2	5 4 12 3
		Right	5 6	4 5 9 7

# Successive Elimination of Dominated Strategies



- What about the following game?
- Hint: Do any of **Row**'s strategies *always* yield a lower payoff than another strategy?

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
	Left	4	6	5
	Right	5	4	0
		2	12	3
		2	4	5
		5	9	7

# Successive Elimination of Dominated Strategies



- What about the following game?
- Hint: Do any of **Row**'s strategies *always* yield a lower payoff than another strategy?
  - **Down** is dominated by **Right**

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
Left	Up	4	3	6
	Down	5	0	4
Right	Up	2	5	12
	Down	2	4	3
Middle	Up	5	4	9
	Down	6	5	7

# Successive Elimination of Dominated Strategies



- What about the following game?
- Hint: Do any of **Row**'s strategies *always* yield a lower payoff than another strategy?
  - **Down** is dominated by **Right**
  - Remove this row, since **Row** will never play **Down**

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Left	1	3	2
Row	Left	2	5	12
	Right	2	4	3
Row	Right	5	4	9
	Up	6	5	7

# Successive Elimination of Dominated Strategies



- Keep searching for dominated strategies...
- Hint: Do any of **Column**'s strategies *always* yield a lower payoff than another strategy?

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
Row	Left	2	5	12
	Right	2	4	3
Row	Right	5	4	9
	Up	6	5	7

# Successive Elimination of Dominated Strategies



- Keep searching for dominated strategies...
- Hint: Do any of **Column**'s strategies *always* yield a lower payoff than another strategy?
  - **Left** is dominated by **Right**
  - Remove this column, since **Column** will never play **Left**

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
Column	Left	2	5	12
	Right	2	4	3
Player	Up	5	4	9
	Down	6	5	7

# Successive Elimination of Dominated Strategies



- Keep searching for dominated strategies...

		Column		
		Middle	Right	
		Up	2	10
Row	Left	3		2
	Up	5	12	
	Right	4	9	

# Successive Elimination of Dominated Strategies



- Keep searching for dominated strategies...
- For **Row**, **Left** dominates *both* **Up** and **Right**
  - Delete both **Up** and **Right** since **Row** will never play them

		Column	
		Middle	Right
		Up	2
Row	Up	3	2
	Left	5	12
Row	Left	4	3
	Right	4	9
Row	Right	5	7

# Successive Elimination of Dominated Strategies



- Keep searching for dominated strategies...
- Since **Row** will play **Left**, **Column**'s best response is to play **Middle**

		Column	
		Middle	Right
		Left	5
Row		4	3

# Successive Elimination of Dominated Strategies



- We've found the **Nash Equilibrium**: (**Left**, **Middle**)
- Check that it's truly an equilibrium
  - Does **Row** want to change from **Left**, given **Column** is playing **Middle**?
  - Does **Column** want to change from **Middle**, given **Row** is playing **Left**?

		Column		
		Left	Middle	Right
		Up	3	2
Down	1		3	2
	4	3		6
Left	5		0	4
	2	5		12
Right	2		4	3
	5	4		9
		6	5	7

# Successive Elimination of Dominated Strategies



- If **successive elimination of dominated strategies** yields a unique outcome, then the game is “**dominance solvable**”
  - Not all games can be solved this way!



# You Try



		NBC		
		Sitcom	Talent	Game
CBS	Sitcom	55	52	51
	Talent	45	48	49
	Game	50	45	46
ABC	Sitcom	50	55	54
	Talent	52	49	48
FOX	Sitcom	48	51	52
	Talent	55	53	56

# Eliminating Dominated Strategies: Not Foolproof



- What about ties?

		Column	
		A	B
		0	1
Row	A	0	1
	B	1	1

# Eliminating Dominated Strategies: Not Foolproof



- What about ties?
- For **Row**, A is “weakly” dominated by B
  - If **Column** plays A, then playing B is strictly better than A for **Row**
  - If **Column** plays B, then playing B is at least as good  $\backslash((\backslash\text{succsim})\backslash)$  as A for **Row**

		Column	
		A	B
Row	A	0	1
	B	0	1

  

		Column	
		A	B
Row	A	1	1
	B	1	1

# Eliminating Dominated Strategies: Not Foolproof



- What about ties?
- Same for **Column**: A is “weakly” dominated by B
  - If **Row** plays A, then playing B is strictly better than A for **Column**
  - If **Row** plays B, then playing B is at least as good  $\backslash((\backslash succsim)\backslash)$  as A for **Column**

		Column	
		A	B
Row	A	0	1
	B	0	1

  

		Column	
		A	B
Row	A	1	1
	B	1	1

# Eliminating Dominated Strategies: Not Foolproof



- Successive elimination of ***weakly*** dominated strategies implies deleting **A** for both players
- Predicted **Nash Equilibrium:** (B, B)

		Column	
		A	B
Row	A	0	1
	B	0	1

  

		Column	
		A	B
Row	A	1	1
	B	1	1

# Eliminating Dominated Strategies: Not Foolproof



- Successive elimination of ***weakly*** dominated strategies implies deleting **A** for both players
- Predicted **Nash Equilibrium:** (B, B)

		B
	B 1	
Row		1

# Eliminating Dominated Strategies: Not Foolproof



- Successive elimination of ***weakly*** dominated strategies implies deleting **A** for both players
- Predicted **Nash Equilibrium:** (**B, B**)
- But (**A, B**) and (**B, A**) are **also** Nash equilibria!
  - Check for yourself
- **So we can only rule out *strictly* dominated strategies!**

		Column	
		A	B
Row	A	0	1
	B	0	1
Row	A	1	1
	B	1	1



# Best Response Analysis

# Best Response Analysis



- Consider this game again, and check for each player's **best response** to each of the other player's strategies

		Column		
		Left	Middle	Right
		Up	3	2
		1	3	2
		Down	4	6
		5	0	4
		Left	2	12
		2	4	3
		Right	5	9
		6	5	7

# Best Response Analysis



- Consider **Row**
  - If **Column** plays **Left**

		Column		
		Left	Middle	Right
		Up	3	2
		1	3	2
		Down	4	6
		5	0	4
		Left	2	12
		2	4	3
		Right	5	9
		6	5	7

# Best Response Analysis



- Consider **Row**
  - If **Column** plays **Left**, best response is **Right**

		Column			
		Left	Middle	Right	
		Up	3	2	10
		Down	1	3	2
		Left	4	3	6
		Right	5	0	4
		Up	2	5	12
		Down	2	4	3
		Left	5	4	9
		Right	6	5	7

# Best Response Analysis



- Consider **Row**
  - If **Column** plays **Left**, best response is **Right**
  - If **Column** plays **Middle**, best response is **Left**

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
Column	Left	4	3	6
	Middle	5	0	4
Row	Left	2	5	12
	Middle	2	4	3
Column	Right	5	4	9
	Middle	6	5	7

# Best Response Analysis



- Consider **Row**
  - If **Column** plays **Left**, best response is **Right**
  - If **Column** plays **Middle**, best response is **Left**
  - If **Column** plays **Right**, best response is **Left**

		Column			
		Left	Middle	Right	
		Up	3	2	10
		Down	1	3	2
		Left	4	3	6
		Right	5	0	4
		Left	2	5	12
		Right	2	4	3
		Left	5	4	9
		Right	6	5	7

Row

# Best Response Analysis



- Consider **Column**
  - If **Row** plays Up

		Column			
		Left	Middle	Right	
		Up	3	2	10
		1	3	2	
		Down	4	3	6
		5	0	4	
		Left	2	5	12
		2	4	3	
		Right	5	4	9
		6	5	7	

# Best Response Analysis



- Consider **Column**

- If **Row** plays **Up**, best response is **Middle**

		Column			
		Left	Middle	Right	
		Up	3	2	10
		1		3	2
		Down	4	3	6
		5	0		4
		Left	2	5	12
		2	4		3
		Right	5	4	9
		6	5		7

Row

Down

Left

Right

# Best Response Analysis



- Consider **Column**

- If **Row** plays **Up**, best response is **Middle**
- If **Row** plays **Down**, best response is **Left**

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
	Left	4	6	0
	Right	5	4	12

# Best Response Analysis



- Consider **Column**

- If **Row** plays **Up**, best response is **Middle**
- If **Row** plays **Down**, best response is **Left**
- If **Row** plays **Left**, best response is **Middle**

		Column		
		Left	Middle	Right
		Up	3	2
Row	Up	1	3	2
	Down	4	6	2
Row	Left	5	0	4
	Right	2	12	3
Row	Left	5	4	9
	Right	6	5	7

# Best Response Analysis



- Consider **Column**

- If **Row** plays **Up**, best response is **Middle**
- If **Row** plays **Down**, best response is **Left**
- If **Row** plays **Left**, best response is **Middle**
- If **Row** plays **Right**, best response is **Right**

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
Row	Left	4	6	0
	Right	5	0	4
Row	Left	2	5	12
	Right	2	4	3
Row	Left	5	4	9
	Right	6	5	7

# Best Response Analysis



- Highlighted all best responses for each player, shows us the **Nash Equilibrium**: (**Left**, **Middle**)
- In a Nash equilibrium, **all players are playing a best response to each other's strategies**
- A more tedious process, but foolproof

		Column		
		Left	Middle	Right
Row	Up	3	2	10
	Down	1	3	2
Left	4	3	6	
	5	0	4	
Right	2	5	12	
	2	4	3	
Middle	5	4	9	
	6	5	7	

# Best Response Analysis Permits Ties



- For **Row** in this game:
  - If **Column** plays A, **Row**'s best response is B
  - If **Column** plays B, A and B are both best responses
- Symmetrically for **Column**
- Finds all three Nash equilibria (in each, both players play a best response)
  1. (B, A)
  2. (A, B)
  3. (B, B)

		Column	
		A	B
Row	A	0	1
	B	0	1
Column	A	1	1
	B	1	1



# Depicting Three Player Games

# Depicting Three Player Games



ABC chooses Sitcom

NBC

		Sitcom		Game Show			
		Sitcom	Game Show	Sitcom	Game Show		
CBS	Sitcom	34	25	41	32	32	36
	Game Show	32	30	38	33	31	36

ABC chooses Game Show

NBC

		Sitcom		Game Show			
		Sitcom	Game Show	Sitcom	Game Show		
CBS	Sitcom	34	29	37	38	32	30
	Game Show	35	38	27	36	39	25

- Represent ABC's choice across two matrices
- Three payoffs for each outcome: (CBS, NBC, ABC)
- Let's first try solving by searching for dominated strategies...
- Game Show is dominated by Sitcom for ABC, so delete it

# Depicting Three Player Games



ABC chooses Sitcom

		NBC		
		Sitcom	Game Show	
CBS	Sitcom	34	25	41
	Game Show	32	30	38

		NBC		
		Sitcom	Game Show	
ABC	Sitcom	34	25	41
	Game Show	32	30	38

- Keep searching
- Sitcom is dominated by Game Show for NBC, so delete it

# Depicting Three Player Games



ABC chooses **Sitcom**

		Game Show		
		Sitcom	32	32
		Game Show	32	36
CBS			33	31
			36	

- Keep searching
- **Sitcom** is dominated by **Game Show** for **CBS**, so delete it

# Depicting Three Player Games



ABC chooses Sitcom



- Nash Equilibrium: (Game Show, Game Show, Sitcom)

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show			
		Sitcom	Game Show	Sitcom	Game Show	Game Show	
CBS	Sitcom	34	25	41	32	32	36
	Game Show	32	30	38	33	31	36

ABC chooses **Game Show**

NBC

		Sitcom			Game Show		
		Sitcom	Game Show	Sitcom	Game Show	Game Show	
CBS	Sitcom	34	29	37	38	32	30
	Game Show	35	38	27	36	39	25

- **Nash Equilibrium:** (**Game Show**, **Game Show**, **Sitcom**)
- Now let's try using best response analysis instead

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show	
		Sitcom	Game Show	Sitcom	Game Show
CBS	Sitcom	34	25	41	32
	Game Show	32	30	38	33

ABC chooses **Game Show**

NBC

		Sitcom		Game Show	
		Sitcom	Game Show	Sitcom	Game Show
CBS	Sitcom	34	29	37	38
	Game Show	35	38	27	36

- Start with **CBS**
  - If **NBC** chooses **Sitcom** and **ABC** chooses **Sitcom**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	32	32	36
CBS	Sitcom	34	25	41	32	32
	Game Show	32	30	38	33	31

ABC chooses **Game Show**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	34	29	37
CBS	Sitcom	34	29	37	38	32
	Game Show	35	38	27	36	39

- Start with **CBS**
  - If **NBC** chooses **Sitcom** and **ABC** chooses **Sitcom**, **CBS'** BR: **Sitcom**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	32	32	36
CBS	Sitcom	34	25	41	32	36
	Game Show	32	30	38	33	36

ABC chooses **Game Show**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	38	32	30
CBS	Sitcom	34	29	37	38	30
	Game Show	35	38	27	36	39

- Start with **CBS**
  - If **NBC** chooses **Sitcom** and **ABC** chooses **Sitcom**, **CBS'** BR: **Sitcom**
  - If **NBC** chooses **Game Show** and **ABC** chooses **Sitcom**, **CBS'** BR: **Game Show**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	32	32	36
CBS	Sitcom	34	25	41	32	36
	Game Show	32	30	38	33	36

ABC chooses **Game Show**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	38	32	30
CBS	Sitcom	34	29	37	38	30
	Game Show	35	38	27	36	39

- Start with **CBS**
  - If **NBC** chooses **Sitcom** and **ABC** chooses **Sitcom**, **CBS'** BR: **Sitcom**
  - If **NBC** chooses **Game Show** and **ABC** chooses **Sitcom**, **CBS'** BR: **Game Show**
  - If **NBC** chooses **Sitcom** and **ABC** chooses **Game Show**, **CBS'** BR: **Game Show**

# Depicting Three Player Games



ABC chooses Sitcom

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	32	32	36
CBS	Sitcom	34	25	41	32	36
	Game Show	32	30	38	33	36

ABC chooses Game Show

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	34	29	37
CBS	Sitcom	34	29	37	38	32
	Game Show	35	38	27	36	39

- Start with CBS
  - If NBC chooses Sitcom and ABC chooses Sitcom, CBS' BR: Sitcom
  - If NBC chooses Game Show and ABC chooses Sitcom, CBS' BR: Game Show
  - If NBC chooses Sitcom and ABC chooses Game Show, CBS' BR: Game Show
  - If NBC chooses Game Show and ABC chooses Game Show, CBS' BR: Sitcom

# Depicting Three Player Games



ABC chooses **Sitcom**

		NBC		
		Sitcom	Game Show	
CBS	Sitcom	34	25	41
	Game Show	32	30	38

**34**    25    41    32    32    36

**33**    31    36

ABC chooses **Game Show**

		NBC		
		Sitcom	Game Show	
CBS	Sitcom	34	29	37
	Game Show	<u>35</u>	38	27

**38**    32    30

**36**    39    25

- Now consider **NBC**

# Depicting Three Player Games



ABC chooses Sitcom

NBC

		Sitcom		Game Show	
		Sitcom	Game Show	Sitcom	Game Show
CBS	Sitcom	34	25	41	32 <u>32</u> 36
	Game Show	32	30	38	<u>33</u> 31 36

ABC chooses Game Show

NBC

		Sitcom		Game Show	
		Sitcom	Game Show	Sitcom	Game Show
CBS	Sitcom	34	29	37	<u>38</u> 32 30
	Game Show	<u>35</u>	38	27	36 39 25

- Now consider NBC
  - If CBS chooses Sitcom and ABC chooses Sitcom, NBC's BR: Game Show

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show					
		CBS	Sitcom	34	25	41	32	32	36
ABC	Sitcom	32	30	38	33	31	36		
	Game Show	32	30	38	33	31	36		

ABC chooses **Game Show**

NBC

		Sitcom		Game Show					
		CBS	Sitcom	34	29	37	38	32	30
ABC	Sitcom	32	30	38	33	31	36	39	25
	Game Show	32	30	38	33	31	36	39	25

- Now consider **NBC**

- If **CBS** chooses **Sitcom** and **ABC** chooses **Sitcom**, **NBC's BR: Game Show**
  - If **CBS** chooses **Game Show** and **ABC** chooses **Sitcom**, **NBC's BR: Game Show**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show					
		CBS	Sitcom	34	25	41	32	32	36
ABC	Sitcom	32	30	38	33	31	36		
	Game Show	32	30	38	33	31	36		

ABC chooses **Game Show**

NBC

		Sitcom		Game Show						
		CBS	Sitcom	34	29	37	38	32	30	
ABC	Sitcom	32	30	38	33	31	36	36	39	25
	Game Show	32	30	38	33	31	36	36	39	25

- Now consider **NBC**
  - If **CBS** chooses **Sitcom** and **ABC** chooses **Sitcom**, **NBC's BR: Game Show**
  - If **CBS** chooses **Game Show** and **ABC** chooses **Sitcom**, **NBC's BR: Game Show**
  - If **CBS** chooses **Sitcom** and **ABC** chooses **Game Show**, **NBC's BR: Game Show**

# Depicting Three Player Games



ABC chooses Sitcom

NBC

		Sitcom		Game Show	
		Sitcom	Game Show	Sitcom	Game Show
CBS	Sitcom	34	25	41	32 <u>32</u> 36
	Game Show	32	30	38	<u>33</u> <u>31</u> 36

ABC chooses Game Show

NBC

		Sitcom		Game Show	
		Sitcom	Game Show	Sitcom	Game Show
CBS	Sitcom	34	29	37	<u>38</u> <u>32</u> 30
	Game Show	<u>35</u>	38	27	36 <u>39</u> 25

- Now consider NBC
  - If CBS chooses Sitcom and ABC chooses Sitcom, NBC's BR: Game Show
  - If CBS chooses Game Show and ABC chooses Sitcom, NBC's BR: Game Show
  - If CBS chooses Sitcom and ABC chooses Game Show, NBC's BR: Game Show
  - If CBS chooses Game Show and ABC chooses Game Show, NBC's BR: Game Show

# Depicting Three Player Games



ABC chooses **Sitcom**

		NBC		
		Sitcom	Game Show	
CBS	Sitcom	34	25	41
	Game Show	32	30	38

**Sitcom**      **Game Show**

34	25	41	32	<u>32</u>	36
32	30	38	<u>33</u>	<u>31</u>	36

ABC chooses **Game Show**

		NBC		
		Sitcom	Game Show	
CBS	Sitcom	34	29	37
	Game Show	<u>35</u>	38	27

**Sitcom**      **Game Show**

34	29	37	<u>38</u>	<u>32</u>	30
<u>35</u>	38	27	36	<u>39</u>	25

- Finally consider **ABC**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show	
		CBS	Sitcom	34	25
ABC	Sitcom	32	32	32	36
	Game Show	32	30	38	36

ABC chooses **Game Show**

NBC

		Sitcom		Game Show	
		CBS	Sitcom	34	29
ABC	Sitcom	32	37	38	32
	Game Show	35	38	27	36

- Finally consider **ABC**
  - If **CBS** chooses **Sitcom** and **NBC** chooses **Sitcom**, **ABC's BR: Sitcom**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show	
				CBS	Sitcom
ABC	Sitcom	32	32	32	36
	Game Show	34	25	41	36

ABC chooses **Game Show**

NBC

		Sitcom		Game Show	
				CBS	Sitcom
ABC	Sitcom	32	37	38	32
	Game Show	35	38	27	25

- Finally consider **ABC**
  - If **CBS** chooses **Sitcom** and **NBC** chooses **Sitcom**, **ABC**'s BR: **Sitcom**
  - If **CBS** chooses **Game Show** and **NBC** chooses **Sitcom**, **ABC**'s BR: **Sitcom**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show		
		CBS	Sitcom	34	25	41
ABC	Sitcom	32	32	32	32	36
	Game Show	32	30	38	33	31

ABC chooses **Game Show**

NBC

		Sitcom			Game Show		
		CBS	Sitcom	34	29	37	38
ABC	Sitcom	32	32	30	32	30	35
	Game Show	35	38	27	36	39	25

- Finally consider **ABC**
  - If **CBS** chooses **Sitcom** and **NBC** chooses **Sitcom**, **ABC**'s BR: **Sitcom**
  - If **CBS** chooses **Game Show** and **NBC** chooses **Sitcom**, **ABC**'s BR: **Sitcom**
  - If **CBS** chooses **Sitcom** and **NBC** chooses **Game Show**, **ABC**'s BR: **Sitcom**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show		
		CBS	Sitcom	34	25	41
ABC	Sitcom	32	32	32	32	36
	Game Show	32	30	38	33	31

ABC chooses **Game Show**

NBC

		Sitcom			Game Show		
		CBS	Sitcom	34	29	37	38
ABC	Sitcom	32	32	30	32	30	35
	Game Show	35	38	27	36	39	25

- Finally consider **ABC**
  - If **CBS** chooses **Sitcom** and **NBC** chooses **Sitcom**, **ABC**'s BR: **Sitcom**
  - If **CBS** chooses **Game Show** and **NBC** chooses **Sitcom**, **ABC**'s BR: **Sitcom**
  - If **CBS** chooses **Sitcom** and **NBC** chooses **Game Show**, **ABC**'s BR: **Sitcom**
  - If **CBS** chooses **Game Show** and **NBC** chooses **Game Show**, **ABC**'s BR: **Sitcom**

# Depicting Three Player Games



ABC chooses **Sitcom**

NBC

		Sitcom		Game Show		
		Sitcom	Game Show	32	32	36
CBS	Sitcom	34	25	41	32	32
	Game Show	32	30	38	33	31

ABC chooses **Game Show**

NBC

		Sitcom			Game Show				
		Sitcom	Game Show	34	29	37	38	32	30
CBS	Sitcom	34	29	37	38	32	30		
	Game Show	35	38	27	36	39	25		

- **Nash Equilibrium:** (Game Show, Game Show, Sitcom)

# Summary of Methods of Finding Nash Eq.



Ranked from (most to least) effective and (most to least) tedious:

## 1. Cell-by-cell inspection

- For each outcome, ask: would any player like to change strategy given others' strategies?
- Every outcome where all players answer “NO” is a Nash equilibrium

## 2. Best response analysis

- For each possible strategy of *other* players, what is a player's best response?
- If **all** players are playing a best response in an outcome, that's a Nash equilibrium

## 3. Successive elimination of dominated strategies

- Eliminate (dominated) strategies players will never play
- If a single strategy remains for each player, that's the Nash equilibrium
- Ties cause you to rule out potential Nash equilibria!