

Ryan Stanley

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Leander, TX

SKILLS

- CRM Software Mastery
- Prospecting & Account Management
- Cash Handling & Cashiering
- Microsoft Teams, Excel, Word, PowerPoint, & Access
- Strong Communication, Negotiation, & Closing Abilities
- Time Management & Conflict Resolution
- Customer Service & Product Demos
- Marketing Expertise
- Python
- Windows, Windows Server
- Ubuntu Linux, Kali Linux, SUSE Linux, UNIX
- MacOS
- Cisco IOS
- Wireshark
- Cloud Computing
- Networking
- DHCP, DNS, Active Directory, RDP
- Amazon Web Services
- EC2 Instances
- Problem Solver
- Hard Worker
- Quick Learner

WORK EXPERIENCE

IT Technician Internship (Semester Internship Program through ACC)

Dyezz Surveillance and Security

Austin, TX

Jan 2025-May 2025

- Developed real-world knowledge of IT infrastructure through direct exposure to diagnostics, system resets, firmware updates, and network configuration.
- Performed extended testing and configuration of IP/analog cameras, DVR/NVRs, routers, switches, and servers while managing DNS records and resolving connectivity issues.
- Completed all technical objectives without error, showing initiative and technical fluency in a fast-paced environment with minimal instruction and full task ownership.

Cybersecurity Internship (Semester Internship Program through ACC)

Hurley Piano

Austin, TX

Jan 2025-May 2025

- Gained in-depth experience in securing cloud platforms, CMS environments, and admin accounts without the guidance of a formal IT or cybersecurity team.
- Implemented intrusion prevention measures, installed and configured multiple security plugins, and ran internal vulnerability assessments.
- Built and documented a sustainable cybersecurity framework from scratch that remediated existing issues and improved organizational security posture long-term.

Sales/Leasing Consultant

Vanguard Volkswagen of North Austin
Town North Nissan

Austin, TX
Austin, TX

Jan 2023-July 2023
Jan 2022-Jan 2023

- Gained comprehensive knowledge of vehicles, market conditions, and competitor insights.
- Proactively reached out to potential clients, successfully negotiated, and finalized deals.
- Played an instrumental role in setting and achieving sales targets.

EDUCATION

Bachelor of Applied Sciences ACC
Associates of Applied Sciences ACC

Austin, TX
Austin, TX

Aug 2023-Present
Aug 2023-Present