# **Fandango's Conflict of Interest**

## **Background**

If you are planning on going out to see a movie, how well can you trust online reviews and ratings? Especially if the same company showing the rating also makes money by selling movie tickets. Do they have a bias towards rating movies higher than they should be rated?

This project is inspired by an article on FiveThirtyEight entitled "Be Suspicious Of Online Movie Ratings, Especially Fandango's"

(<a href="https://fivethirtyeight.com/features/fandango-movies-ratings/">https://fivethirtyeight.com/features/fandango-movies-ratings/</a>) and the goal is to determine whether Fandango's ratings in 2015 had a bias towards rating movies better to sell more tickets.

#### Data

The data is available on their GitHub page

(<a href="https://fivethirtyeight.com/features/fandango-movies-ratings/">https://fivethirtyeight.com/features/fandango-movies-ratings/</a>). There are two csv files, one with Fandango Stars and Displayed Ratings, and the other with aggregate data for movie ratings from other sites, like Metacritic, IMDB, and Rotten Tomatoes.

### Conclusion

In the end, we arrived at the conclusion that Fandango inflates their ratings compared to ratings by other sources such as users and movie websites. Fandango is showing around 3-4 star ratings for films that are clearly bad! For the biggest offender, 'Do You Believe?' Fandango is displaying 5.0 stars on their site for a film with an average rating of 2.26 across the other platforms! Charlie Munger once said "show me the incentive and I will show you the outcome." In this case, Fandango clearly had the incentive to inflate the movie ratings in order to sell more tickets and the data backs it up.

#### **Key Lessons**

This project honed my skills in exploratory data analysis, data wrangling and data visualization (scatterplots, bar graphs, histograms, KDE plots).