



# Opel Tech Portfolio



# About Us



Since 1997, Opel has been a cornerstone in the vibrant landscape of Dubai's technology industry. As a leading entity in the field, we specialise in supplying a comprehensive range of computer accessories and networking components.

Opel's expertise extends beyond product supply to include IT recruiting services and infrastructure services such as structural cabling, voice cabling and access control. Our skilled technicians design, install, and maintain structured cabling systems, ensuring efficient data transmission and communication within organisations. We also do access control solutions, including keycard systems, and biometric authentication.

With over two decades of experience, we have solidified our reputation as a key player in the market, serving a diverse clientele with excellence and integrity. Our commitment to quality and customer satisfaction sets us apart, ensuring that we deliver products and services of the highest standard.

At Opel our dedicated team of professionals brings together expertise and enthusiasm to cater to the evolving needs of our clients. Whether you require cutting-edge technology solutions, reliable networking infrastructure, seamless cabling systems, or expert recruitment services and high end co-operate gift hampers, we have the resources and capabilities to meet your requirements effectively.

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## CORE VALUES

At Opel Trading LLC, we believe in fostering enduring partnerships built on trust, integrity, and mutual success. Our philosophy revolves around three core principles: Customer-Centric Approach: We prioritize the needs and satisfaction of our clients above all else. Understanding the unique requirements of each client allows us to tailor our solutions and services to exceed their expectations consistently.

Quality and Innovation: We are dedicated to delivering products and services of the highest quality. By staying at the forefront of technological advancements and industry trends, we ensure that our clients benefit from innovative solutions that drive efficiency and productivity.

People-Centric Culture: Our team of highly skilled professionals is the backbone of our success. We foster a culture of collaboration, continuous learning, and personal growth, empowering our employees to unleash their full potential and deliver exceptional results.

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## VISION

Our vision is to continue shaping the landscape of the technology sector, leveraging our expertise and resources to drive meaningful change and create lasting value for our clients and partners. We strive to be recognized as the premier provider of computer accessories, networking solutions, structured cabling, and IT recruiting services, co-operate gifting in the region, setting the benchmark for quality and customer satisfaction.

As we embark on this journey, our commitment remains unwavering: to exceed expectations, foster innovation, and empower success. Together with our dedicated team and valued stakeholders, we are poised to embrace the challenges and opportunities of tomorrow, shaping a future where possibilities are limitless.

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## MISSION

Opel is committed to providing integrated technology solutions that empower businesses to thrive in the digital age. Our mission is to deliver excellence in IT supplies, networking, structural cabling, and IT manpower outsourcing services. We aim to exceed client expectations by offering innovative, reliable, and cost-effective solutions tailored to their specific needs. With a focus on quality, efficiency, and customer satisfaction, Opel strives to be the trusted partner for all technology requirements, enabling our clients to achieve their goals with confidence.

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OPEL TECH

# BRANDS WE DEAL



Canon

EPSON  
EXCEED YOUR VISION

Lenovo™



SEAGATE

FUJITSU

Schneider  
Electric

APC®

ASUS®



Microsoft



MONOPRICE

BELDEN

Honeywell

D-Link®



tp-link

Pegasus®



UGREEN



ZEBRA

SAMSUNG

ATEN



# BRANDS WE DEAL

**3M****SAATCHI**  
CISCO Western Digital®**SUPREMA****ZKT<sub>ECO</sub>****HID**®**PANDUIT**®**BioMax**®  
Maximum Biometrics, Maximum Security IDEMIA**BOSCH****BELCABLE**  
SENDING THE RIGHT WAVES**EATON****COMMSCOPE**®**eSSL**®  
Security at Fingertips**Jabra** GN**HIKVISION**®**PHILIPS**



## PRODUCTS

- MONITORS
- LAPTOPS
- PRINTERS
- TONERS
- CATRIDGES
- MICE
- BARCODE SCANNER
- UPS
- LTO TAPES
- HEADPHONES
- LAPTOP BAGS
- MEMORY
- SOLID STATE DRIVES
- USB FLASH DRIVES
- MEMORY CARDS
- READERS
- HARD DRIVES
- NAS
- ELECTRONIC SHELF LABELS
- BARCODE LABELS
- INK-JET LABELS
- Q-MATIC ROLLS
- THERMAL POS RECEIPT ROLL
- BRAND PROTECTION LABELS
- BARCODE RIBBONS
- WRISTBANDS
- ASSET LABELS
- THERMAL TAGS & TICKETS
- ETHERNET CABLES
- FIBRE CABLES
- CONNECTORS
- PATCH CORDS
- CORD SET & ASSEMBLIES
- PANELS & PATCHING SYSTEMS
- ROUTERS
- ENCLOSURES
- ETHERNET SWITCHES
- RACK & ENCLOSURE ACCESSORIES
- KVM SWITCHES & EXTENDERS
- DOCKS
- VIDEO CONVERTORS
- BARCODE SCANNER
- DATA COLLECTOR
- BARCODE PRINTER
- MOBILE PRINTER
- RUGGED TABLET PC
- POS PRINTERS
- POS ACCESSORIES
- POS SYSTEMS
- KIOSK SYSTEM
- RFID READERS
- RFID PRINTERS





# SERVICES



- Co-operate Gift Hampers
- Structured Cabling
- Voice/Data Cabling
- Installation of Projectors
- Access control solutions( Keycard Systems|Biometric Authentication)
- Wireless Solutions



# OUR CLIENTS

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## SUMMARY

As technology continues to evolve at a rapid pace, Opel remains at the forefront, embracing change and driving progress through continuous improvement and technological innovation. With a clear vision for the future and a steadfast commitment to its mission, Opel is poised to continue empowering businesses with seamless connectivity, security, and efficiency in the dynamic and ever-changing world of technology.

In essence, Opel Technologies is not just a provider of products and services; it is a trusted ally, dedicated to helping businesses thrive and succeed in the digital age. With a focus on excellence, integrity, and collaboration, Opel looks forward to forging lasting partnerships and making a positive impact in the lives of its customers, employees, and communities for years to come.





# Thank you!

We extend our deepest gratitude for taking the time to explore our company profile. Your interest means a great deal to us, and we hope the information provided offers valuable insights into who we are and what we strive to achieve.

## Contact Us



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