

RYOTA ONUMA

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EDUCATION

Bachelor of Information technology **2021-2024**

King's Own Institute

Achievement: Academic of Excellence (GPA 4.5/5.0)

Diploma of Human Resources Management **2013-2014**

TAFE Ultimo

High School Certificate **2012**

Yamagata Chuo High School, Yamagata, Japan

KEY SKILLS

Technical

- Competency in data structures, security, and operating systems.
- Java (Eclipse, Android Studio): Achieved High Distinction in Java1,2, and Mobile Computing subjects.
- C# (Visual Studio): Developed an MVC web application with authentication function.
- HTML, CSS, JavaScript: Completed full-stack web development course on Udemy.
- Dart (Flutter): Developed the frontend of a music SNS application as a final project.

Communication & Teamwork

- Served as team leader for 4 out of 7 group projects during my academic course, successfully managing and completing projects by coordinating with team members, assigning tasks, and ensuring timely delivery of project milestones.
- Handled all communications with the client, including gathering requirements, providing regular updates (via email, phone and Zoom meetings), and incorporating feedback in the final project.

Project Management & Sales Experience

- Managed sales and installation projects for Mitsubishi equipment in new constructions for 4 years.
- Developed strong time management skills by coordinating installation schedules and ensuring timely completion of projects.
- Enhanced negotiation skills through regular interactions with clients, suppliers, and contractors to secure favourable terms and resolve issues.

Projects - details in personal website

Personal Website

Personal website to showcase my skills and artworks. The gallery website is developed separately by using React.js.

Technologies: HTML, CSS, JavaScript, jQuery, React.js

Website link: <https://ryota-onuma.netlify.app>

GitHub repository: <https://github.com/ryotaest/ryota.o>

Web Development Project

Conference system using Visual Studio with MVC architecture. This system allows users to participate in events, and administrators can create or delete new events on the site. As I use macOS, I installed Docker and set up SQL server environment locally.

Technologies: HTML, CSS, JavaScript, Bootstrap, C#, ASP.NET MVC, Docker, Azure SQL Database

GitHub repository: <https://github.com/ryotaest/conferenceSystem>

Mobile App Development Project

Developed the frontend of a cross-platform mobile application using Flutter. This application is designed for users to connect through music, featuring functionalities such as live chat, user search, friend requests and more.

Technologies: Flutter, Dart, Android Studio, XCode

GitHub repository: <https://github.com/ryotaest/yourtunesworld>

Employment History

Sales Representative and Construction Management

Aug 2015 – Aug 2019

MELCO (Mitsubishi Electric Corporation) Facilities, Yamagata, Japan

- Conducted daily sales activities, including client presentations, to promote Mitsubishi products such as air conditioner, fans, and heat pump water heater.
- Reviewed and interpreted blueprints for accurate estimation in collaboration with different home builders.
- Managed inventory levels, monitored stock movement, and placed orders to ensure adequate stock levels.
- Collaborated with contractors and clients for effective construction management, ensuring project quality and timelines.
- Handled accounts receivable management, including processing payments, monitoring overdue accounts, and resolving payment discrepancies.
- Managed maintenance requests, facilitated service appointments, and coordinated ordering of required materials and services.