

# ROB ZHANG

## DATA SCIENTIST

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## Education

**Northwestern University**  
BA Economics 2015  
Minors: Mathematics &  
Business

## Skills

### LANGUAGES AND TOOLS

Python  
SQL  
NoSQL  
Git / Github  
HTML / CSS  
Shell / Bash  
AWS

### MACHINE LEARNING

Linear Regression  
Logistic Regression  
K-Nearest Neighbors  
Naive Bayes  
Gradient Boosting  
Decision Trees  
Random Forest  
XGBoost  
Support Vector Machines  
K-Means Clustering  
Principal Component Analysis  
Singular Value Decomposition  
Latent Dirichlet Allocation  
Word2Vec  
Sentiment Analysis

### PYTHON LIBRARIES

Pandas  
NumPy  
Scikit-learn  
StatsModels  
BeautifulSoup  
Scrapy  
NLTK  
Flask

### DATA VISUALIZATION

Matplotlib  
Seaborn  
Plotly  
Tableau  
WordCloud

## Experience

### Metis

Data Science Teaching Assistant

Chicago, IL  
Jan. 2019 to Current

- Provide personalized support and coaching to teams and individuals for various data science projects
- Lead course discussions and lectures
- Conduct technical reviews and team interviews

### Data Scientist

July 2019 to Sept. 2019

- Metis is a full-time, ACCET accredited 12-week data science program with a project-based curriculum and coursework focused on Python, statistical modeling, machine learning, and big data tools
- Designed and executed five end-to-end projects requiring web scraping, database management, supervised and unsupervised learning, natural language processing, and interactive visualizations
- Presented results to technical and non-technical audiences

### Gelber Group, LLC

Proprietary Trader

Chicago, IL  
Aug. 2015 to Mar. 2019

- Directed a proprietary account with weekly turnover of ~\$200 million
- Actively monitored and traded fixed income securities, stock indices, currencies, and commodities using fundamental and technical analysis, operating in both cash and derivative markets
- Conducted real-time evaluation of geopolitical events, macroeconomic developments, monetary policy, and relative pricing of domestic and international securities to form and execute trading strategies
- Spearheaded daily market update meetings with up to eight other team members
- Compiled trade activity and assessed performance metrics using Excel (i.e. pivot tables, regression analysis, etc.) to obtain maximum risk/return optimization
- Prepared weekly and monthly profit-and-loss statements for manager's review

### Northwestern University

Instructor & Assistant

Evanston, IL  
Sept. 2013 to June 2015

- Trained small groups of fellow undergraduate students in trading with Trading Technologies software
- Coached students in navigating the Bloomberg Terminal and obtaining Bloomberg Certifications
- Facilitated with organizing monthly lab sessions by coordinating with industry guest speakers

### LiDa Corporation

Business Intern

Akron, OH  
June 2013 to Sept. 2013

- Oversaw migration of company records to ERP system to increase daily operational efficiency by 40%
- Improved LiDa's accounting system by assisting with transition from Excel to QuickBooks Online
- Validated customer invoices and reconciled balance sheets to identify and correct discrepancies
- Supported upper management in handling customer complaints and resolving supplier disputes

## Projects

### Analyzing Adoption Speed of Pets Based on Online Listing

Sept. 2019

- Combined classification, NLP, and image processing to determine pet adoptability on Petfinder
- Implemented XGBoost as an optimum classifier to predict adoption speed based on a pet's listing
- Used OpenCV and Python Imaging Library (PIL) to extract image features for classification

### Analyzing Game of Thrones Script with NLP

Aug. 2019

- Performed topic modeling using Natural Language Processing and unsupervised learning techniques
- Pre-processed unstructured text data before using dimensionality reduction (PCA, LDA, LSA, NMF) to analyze changes over the show's seasons
- Scraped all eight seasons of show transcript from Genius using Scrapy and stored data using MongoDB on AWS EC2

### Predicting Customer Habits on Instacart

July 2019

- Used machine learning classification models (Logistic Regression, KNN, Random Forest, Naive Bayes) to determine which customers on Instacart are likely to repurchase within one week
- Engineered features from limited variables to maximize model's F1 score
- Created interactive Tableau visualizations to compare cart-makeup of frequent vs infrequent customers
- Combined 3.4 million rows of data with 5 additional tables using PostgreSQL on AWS

### Predicting Earnings on the PGA Tour

July 2019

- Built and optimized regression models (linear, LASSO, ridge, polynomial) to predict a Tour player's annual tournament winnings from official PGA data
- Created separate models for traditional and shots-gained statistics to explore feature importance
- Web-scraped additional physical attributes of players to increase model complexity