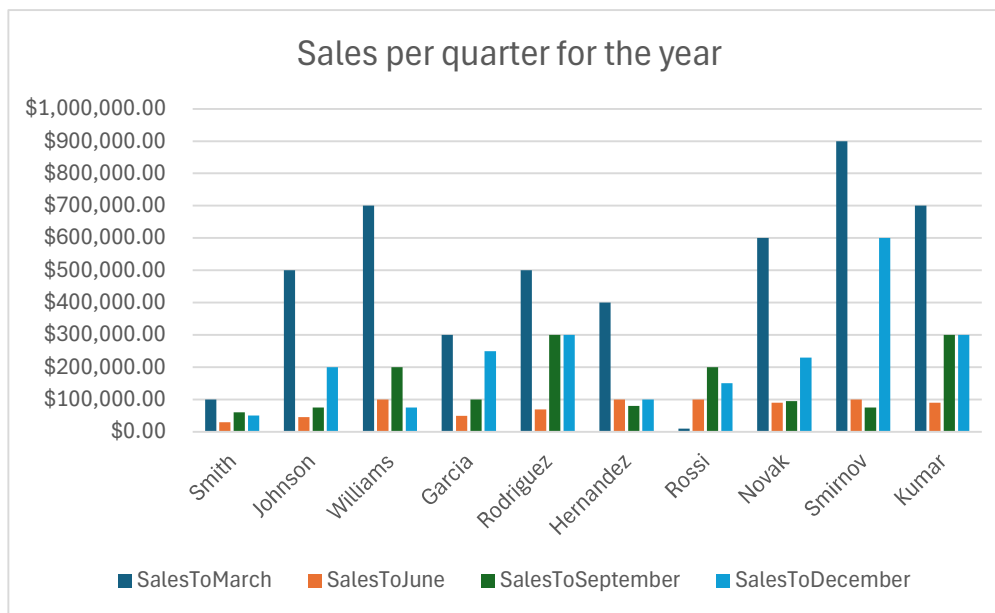


BigCorp Sales

Surname	FirstName	Email	Area	SalesToMarch	SalesToJune	SalesToSeptember
Smith	Muhammed	MSmith@bigcorp.com	North East	\$100,000.00	\$30,000.00	\$60,000.00
Johnson	Emma	EJohnson@bigcorp.com	West Europe	\$500,000.00	\$45,000.00	\$75,000.00
Williams	Jose	JWilliams@bigcorp.com	South America	\$700,000.00	\$100,000.00	\$200,000.00
Garcia	Maria	MGarcia@bigcorp.com	Sweden	\$300,000.00	\$49,000.00	\$100,000.00
Rodriguez	Nozomi	NRodriguez@bigcorp.com	East Europe	\$500,000.00	\$69,000.00	\$300,000.00
Hernandez	Lucia	LHernandez@bigcorp.com	Central America	\$400,000.00	\$100,000.00	\$80,000.00
Rossi	Sophia	SRossi@bigcorp.com	Italy	\$10,000.00	\$100,000.00	\$200,000.00
Novak	Tamar	TNovak@bigcorp.com	South Africa	\$600,000.00	\$90,000.00	\$95,000.00
Smirnov	Alexei	ASmirnov@bigcorp.com	Russia	\$900,000.00	\$100,000.00	\$75,000.00
Kumar	Akshay	AKumar@bigcorp.com	Middle East	\$700,000.00	\$90,000.00	\$300,000.00



SalesToDecember	Total Sales	% of Total	Comment
\$50,000.00	\$240,000.00	2.6%	This is a poor result and must be improved next year.
\$200,000.00	\$820,000.00	8.9%	This is a poor result and must be improved next year.
\$75,000.00	\$1,075,000.00	11.7%	You have met your targets.
\$250,000.00	\$699,000.00	7.6%	This is a poor result and must be improved next year.
\$300,000.00	\$1,169,000.00	12.7%	You have met your targets.
\$100,000.00	\$680,000.00	7.4%	This is a poor result and must be improved next year.
\$150,000.00	\$460,000.00	5.0%	This is a poor result and must be improved next year.
\$230,000.00	\$1,015,000.00	11.0%	You have met your targets.
\$600,000.00	\$1,675,000.00	18.2%	This is superb result. You must qualify for a 10% bonus.
\$300,000.00	\$1,390,000.00	15.1%	This is a very good result. You qualify for a 5% bonus.
Total	\$9,223,000.00		