

ABDUL MANNAN

Executive, Sales

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- www.linkedin.com/in/abdulm annan56
- House No -490, Road No -08 Block -A, Bashundhara River view, South Keraniganj, Dhaka.

COMPUTER SKILLS

- Microsoft Office
- Digital Marketing
- Photoshop
- Communication tools
- Editing documents

EXPERTISE

SOFT SKILLS

- Communication
- Teamwork
- Emotional Intelligence
- Problem-solving
- Critical Thinking
- Active listening

HARD SKILLS

- Data Analysis
- Sales & Marketing
- Brand Promotion
- Negotiation
- Public Relations
- Leadership

PROFILE

A proven Sales professional in the field of Mass Retail, Corporate Sales & start up organization with 5+ years of experience. Expertise in Sales & Marketing, Distribution, Event & Activation, Brand Promotion, Device Sales, Strategic Business Planning, Business Development and Customer Service. Creative works & Design enthusiast, etc.

EXPERIENCE

O MAR 2022 - NOV 2023

Thakral Information Systems Private Limited

Executive- Sales

Managing accounts SMB & Corporate. Explore sales & new business opportunity. New customer acquisition and retention. Sell products by establishing contact & developing relationship with prospects. Exploring new business in different industry specific verticals.

SEP 2020 - FEB 2022

Dutch Bangla Bank Limited

Assistant Relationship Officer

Analyze clients requirements and manage all client communication and counseling for customers and prepare required documentation. Participate in sales planning initiatives and design appropriate relationship plans to generate new customer through out marketing calls, promotions and presentations.

MAR 2018 - MAR 2020

Market Innovation International Ltd.

Market Supervisor

Managing existing & new potential customers through sales visit and time to time communication. Plan, organize, lead and control of sales & marketing strategies to achieve sales target. Promote the product & services as well as contribute to the development of marketing strategies.

PERSONAL INFO

Date of Birth : 01 Feb, 1996 Nationality : Bangladeshi

Religion : Islam
Sex : Male
Marital Status : Married
Height : 5 feet 5"

Blood Group : O+ (positive)
NID No : 6903380969
Passport No. : A12786563

: 67 Kg

INTERESTS

- Traveling
- Music

Weight

- Books
- Cooking
- Gardening
- Sports
- Photograph
- Yoga

LANGUAGE

- Bengali (Proficient)
- English (Intermediate)
- Hindi (Advanced)

REFERENCE

Md. Showkat Ali

Thakral Information Systems
Private Limited.
Pusinger Manager

Business Manager

+880 1713197714

😭 showkat.ali@thakral-bd.com

Firoz Uddin

WAC Logistics Limited. Assistant General Manager

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🙀 firoz@wacbangladesh.com

EDUCATION

Tejgaon College. Completed in 2019

Preliminary to Masters Major in Accounting CGPA: 2.81 out of 4.00

Noakhali Govt. College. Completed in 2018

Bachelor of Business Studies Major in Business Studies CGPA: 2.82 out of 4.00

Noakhali Govt. College. Completed in 2015

Higher Secondary Certificate Major in Business Studies GPA: 3.25 out of 5.00

Chhayani High School. Completed in 2013

Secondary School Certificate Major in Business Studies GPA: 4.44 out of 5.00

RELEVATE COURSE

National Hotel & Tourism Training Institute

Food & Beverage Production Completed in 2017

National Hotel & Tourism Training Institute

Food Hygiene & Sanitation Completed in 2017

TRAINING SUMMERY

- Microsoft Office Training Complete in 2013
- Digital Marketing Training Complete in 2018
- HP Amplify Roadshow 2022 for PS Life cycle Services.

DECLARATION

I thereby, declare that the statement made by me in the resume are true, complete and correct to best of my knowledge and belief

SINCERELY,

