



# SK. EMON HOSSAIN

SOFTWARE SALES EXECUTIVE

## CONTACT

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20, Hazi mohashin road,  
khulna.

## EDUCATION

### BACHELOR OF SCIENCE IN PHYSICS KHULNA UNIVERSITY

Graduated in 2022

Achieved a CGPA of 2.80 on a 4.00 scale  
at graduation.

### HSC IN SCIENCE GOVT. SUNDARBON ADARSHA COLLEGE, KHULNA

Graduated in 2013

Achieved a GPA of 4.80 out of 5.00

### SSC IN SCIENCE KHULNA ZILA SCHOOL, KHULNA

Graduated in 2011 Achieved GPA of  
4.88 on a Scale of 5.00

## SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Problem Solving
- Research/Analysis
- Microsoft office

## ABOUT ME

I am a highly motivated sales and marketing officer with a proven track record of 2 years of experience, possess I exceptional problem-solving skills and have a genuine passion for my work. I am extremely eager to join your team and contribute to its success. With my positive attitude and unwavering commitment to excellence, I am confident that I can make a significant impact and help drive the team towards achieving its goal.

## WORK EXPERIENCE

### GLORIOUS IT

SEP 2023- PRESENT

#### Software Sales Executive

- Successfully obtained multi-year contracts with government agencies and commercial institutions.
- Fostered client relationships, resulting in a 30% increase in repeat business.
- Collaborated with clients to grasp their needs, providing customized solutions that enhanced customer satisfaction by 20%.
- Managed sales timelines, forecasted revenue, and presented accurate sales reports to the executive team.

### AG Agro Industries Ltd, Khulna

MAR 2021-JUN 2023

#### Sales and Marketing Executive

- Met annual sales target successfully.
- Enhanced field-based marketing and customer interaction skills.
- Conducted research and analyzed market needs and data.
- Followed up on previous inquiries and boosted sales performance.

## LANGUAGES

- Proficient in Bangla
- Fluent in English
- Intermediate level in Hindi

## REFERENCE

### Gostha Gopal Biswas

Assistant Professor  
Physics Discipline  
Khulna University

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### Sumon Dutta

CEO & Founder  
Glorious IT

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