

Resume of Md, Samiul Alam

Contact Information:

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Objective

To work with a highly acclaimed organization where I could use my educational knowledge and professional experience to strengthen my future career as well as contribute to the people of my country. I am fully confident that I will be able to perform according to desire criteria and hope my contribution will be appreciated to the growth of your reputed organization.

Professional Experience:

I have worked as **Trainee sales officer** of **One Bank Ltd.** for 1.7 years. My responsibility was to maintain relationship with clients and achieve specific targets like new accounts, deposits obtaining.

Employer : One Bank Ltd
Designation : Trainee sales officer
Department : Liability
Division : Retail Banking Division

Core Responsibility:

- ✓ Maintain banking relationships with clients
- ✓ Selling banking Products
- ✓ Ensure relevant Management Reporting
- ✓ Review the operational contract & find out the scope of improvement
- ✓ Work on launching new products, services, promotions & campaigns.
- ✓ Receive and Analyze Commercial Requirement and Interpret it for Stakeholders
- ✓ Prepare plans and feasibility study of all products and Services based on Clients resources.

I am working as Executive corporate Sales of **Utech infusion Ltd.** for 27 months. My responsibility is to maintain relationship with clients and achieve specific targets like selling IT products and delivering proper services and supports to clients for set up and establish all types of IT products based on Clients Choice

Employer : Utech Infusion Ltd.
Designation : Executive
Department : Sales and Services
Division : corporate

Educational Background at a Glance:

Bachelor of Business Studies (B.B.S)

Institution Name : National University
Department : Business Studies
Year : 2016
CGPA : 3.07 out of 4.00

Higher Secondary Certificate (HSC)

Institution Name : Dinajpur Government College
Group : Science.
Year : 2011
Board : Dinajpur
Result : 4.40

Secondary School Certificate (S.S.C)

Institution Name : Dinajpur Zilla School
Group : Science.
Year : 2009
Board : Dinajpur
Result : 5.00

Self Appraisal:

- Good temperament and enjoy challenges, ability to cope up with different situation.
- Co-operative, innovative, quick learner & hardworking.
- Good communication skills and ability to interact well with subordinate workforce.
- Possess the necessary dynamism to achieve results.
- Honest, punctual and friendly.

Extra Curriculum Activities:

- Have skill on football, volleyball and cricket.
- Have good skill on carom and badminton.

Self Profile

Name : Md. Samiul Alam
Father's Name : Md. Monjur Alam
Mother's Name : Shahina Pervin
Date of Birth : 1st January, 1994
Religion : Islam (Sunni).
Sex : Male.
Marital status : Single
Nationality : Bangladeshi.
National ID no : 8684169488

Permanent Address

Md. Samiul Alam
C/O: Md. Monjur Alam
Front of Sherdeswari Girls High School
Kalitola, Sadar, Dinajpur -5200.
Bangladesh.

References

Shahriar Rahman Babu

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Md. Moshir Rahman Razu

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Samiul Alam