Internship Notification Form, IIT Delhi

About Organisation

Name of Company:	I'mbesideyou India Private Limited
Date of Establishment:	2020-06-25
Number of Employees:	12
Social Media Page Link:	https://www.linkedin.com/company/imbesideyou/?originalSubdomain=in
Website:	https://www.jp.imbesideyou.com/
Type of Organization:	Private
Nature of Business:	IT / Software

Internship Profile

Job Title: Business Developer (Entrepreneur)

Job Description:

【Internship Project】
Business developers build the strategy for expanding our service to the India market. Research (user interview, observation and survey) and create a business hypothesis, make a lean campus and customer journey, and deliver your idea to the real market using our assets(system, patents, company).

If your plan is a great one, it continues to be verified in the Indian market.
Let's create a real business with us.

Basically, you plan and execute your business plan by yourself, the Founder mentors you regularly, and the Development team will help you from the technology side.

We've already succeeded in Japan, so if your business plan is effective in the Indian market,
We will continuously support it and scale in India after this internship period.

【Skills】
Must have skills
-In-depth understanding of the Indian market
-Strategy planning with depth understanding of the Indian market
-A deep sense of ownership and accountability
-Excellent communication with strong interpersonal skills
-Analytical abilities and problem-solving skills

Nice-to-have skills
-Ed-Tech experience would be an added advantage
-Agile and abreast with the latest technological trends

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-Curiosity for human behaviour

Minimum No. of Hires:	1
Expected No. of Hires:	10
Location(s)/Place of Posting/Online:	WeWork Gurgaon
Skillset:	【Skills】 Must have skills -In-depth understanding of the Indian market -Strategy planning with depth understanding of the Indian market -A deep sense of ownership and accountability -Excellent communication with strong interpersonal skills -Analytical abilities and problem-solving skills Nice-to-have skills -Ed-Tech experience would be an added advantage -Agile and abreast with the latest technological trends -Curiosity for human behaviour
Students with backlog eligible:	No

Selection Process

Resume Shortlist:	Yes
Mode of Selection:	Virtual
Resume shortlisting before test?:	Yes
Test:	Yes
Mode of Test:	Online
Test duration (minutes):	120
Aptitude/Psycometric:	Yes
Technical:	Yes
Group Discussion:	No
Personal Interview:	Yes
Technical Round:	No
HR Round:	No
Medical Test:	No

Eligible Academic Programs

Diversity Recruiting:	No
Eligible Years:	Graduating in 2027 (Third Year Students) - Dual Degree, Graduating in 2027 (Second Year Students) - B.Tech / Dual, Graduating in 2026 (Pre-Final Year Students) - B.Tech / Dual / Master's

Eligible Departments:	B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Energy Engineering, B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Sc in Chemistry, M.Sc in Cognitive Science, M.Sc in Economics, M.Sc in Mathematics, M.Sc in Physics, Bachelor of Design, Master of Design in Industrial Design, Masters in Public Policy, Ph.D. in IITD-NYCU Joint Degree Programme

Stipend Details

Stipend (per month) (In INR Per Month):	50,000 INR Per Month
Provision of PPO based on performance?	Yes
Tentative CTC for PPO select:	36LPA INR Per Annum