

Saad Rafiq

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EDUCATION

QA

Oct. 2023

Software Developer, level-3 boot camp

- Introduction to Python databases, relational and non-relational linking Python apps to SQL databases.
- Cloud fundamentals, and Introduction to HTML, CSS, and JavaScript.

Manchester Metropolitan University

July. 2022

BSc, Chemistry

- 2:1
- Developed a strong foundation in analytical thinking and problem-solving, skills that seamlessly transition to the software development field, where complex coding challenges require logical solutions.
- Carried out molecular modelling through computational Chemistry software, Scigress.
- Completed complex mathematical units such as Quantum Chemistry, Statistical analysis, and Physical Chemistry, essential for algorithmic thinking.
- Honed my ability to work meticulously and with precision in the laboratory, an attribute that directly translates to writing clean and error-free code, ensuring software reliability and robustness.

Bramhall High school and The Cheadle College

- 8 GCSE's including English, Maths and Science | A-level Chemistry and Pearson Level-3 in Business and Law

WORK EXPERIENCE

Objectivity

Sep. 2022 – Mar. 2023

Sales Development Representative

Remote

- Responsible for bringing in new leads who require software services.
- Built an accurate sales pipeline to maintain a high volume of activity, helping to hit quarterly sales targets.
- Developed excellent verbal and written communications skills while engaging with prospects as an SDR, effectively articulating the value proposition of products and services.
- Collaborated with the marketing and sales team, to increase brand awareness and uncover new leads.
- Used customer relationship management software to update sensitive client profiles.

Bun & Slice

Oct. 2018 – Apr. 2022

Store Manager

Manchester

- Managed store employees in a fast-paced environment through proactive communication and positive feedback.
- Was responsible for the training and development of all employees, setting effective store schedules based on forecasted customer levels using Microsoft Excel.
- Increased revenue by 30% by establishing a social media presence on social media, and increased profits by finding new methods to reduce turnaround time.

CERTIFICATIONS, SKILLS & INTERESTS

- **Certification:** Certificate of achievement for successfully completing the QA Software Developer Boot Camp.
- **Skills:** Problem-Solving, Analytical Skills, Collaboration, Basic, GitHub, Bilingual (English and Urdu), Microsoft Office, CRM, Cloud based EPOS, Peer Mentorship, Strong attention to detail
- **Interests:** Photography, follow the newest tech, Cricket, participate in e-sports tournaments, car modifications.