

USING CUSTOMERS' MUSIC LIBRARY FOR ADVERTISING

DRIVING DECISION MAKING WITH DATABASES

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Project Goal

Introduction:

- Spotify is a music streaming platform
- Spotify database contains songs, metrics of each song, artists, genres, and users that listen to them

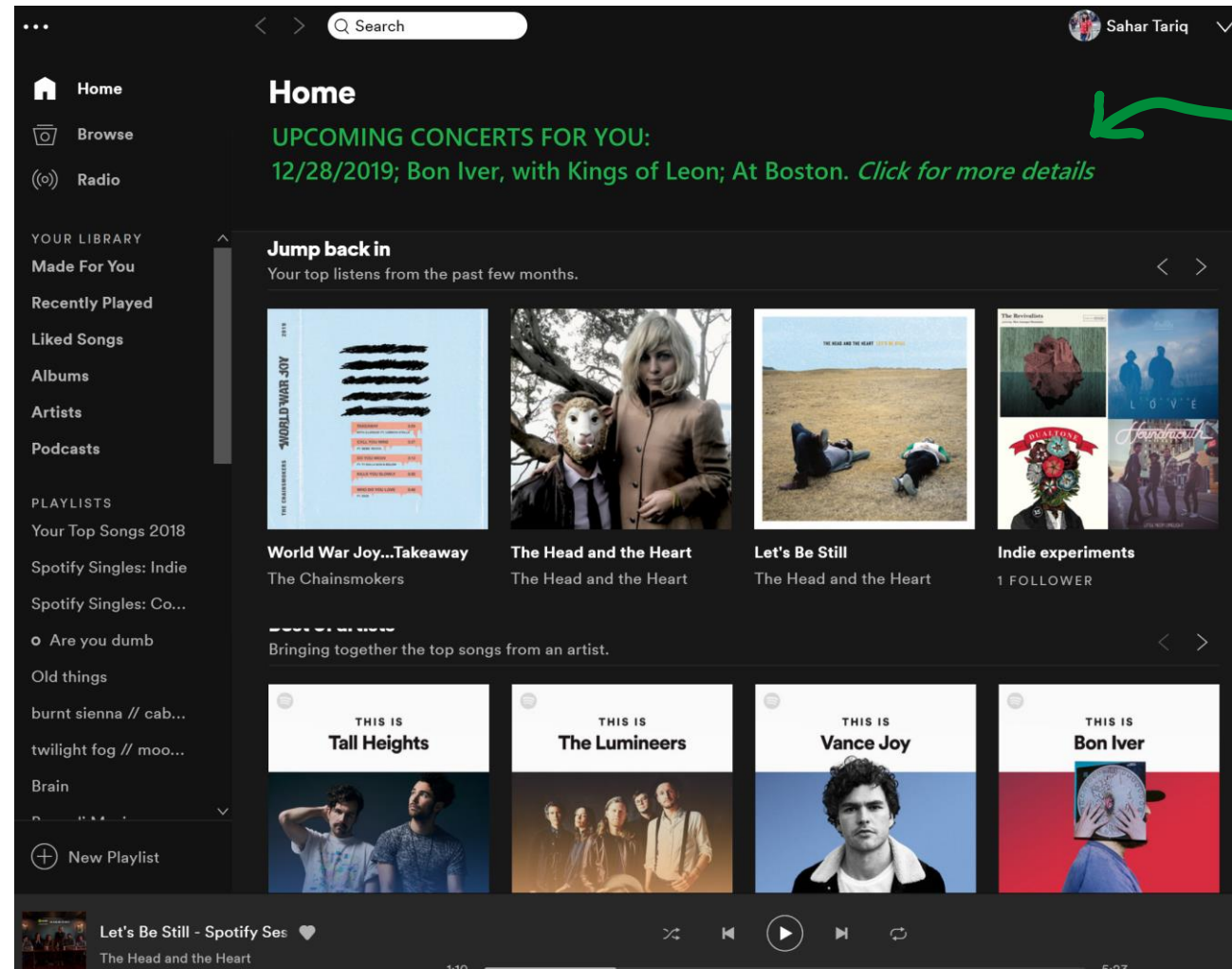
Problem:

- How can Spotify use their music database to plan and advertise concerts

Goals:

- Goal A: Create system to harness the music and users database for planning the concerts (who will perform and where)
- Goal B: Create database for choosing which users to advertise the concert to

Idea: Banner on user's profile advertising upcoming concert in their location based on their music taste



Project Requirements

Framework to Achieve Project Goals

Step 1: Create database - network of available users, artists, songs, genres

Step 2: Query database – Choose performing artist

Most popular artists in a location

Most popular music genre in a location + Most popular artist in genre

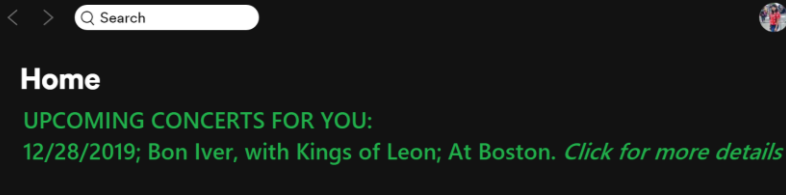
Step 3: Query database - Choose supporting artists

Find other artists who have similar music type as main artist

Step 4: Update database - Input concert details to database

Step 5: Query database - Choose users to advertise concert to

Select users who are in same location as concert, and have listened to performing artist more than 50 times in one year



Conceptual Database Design

Project Summary:

Create database and relations

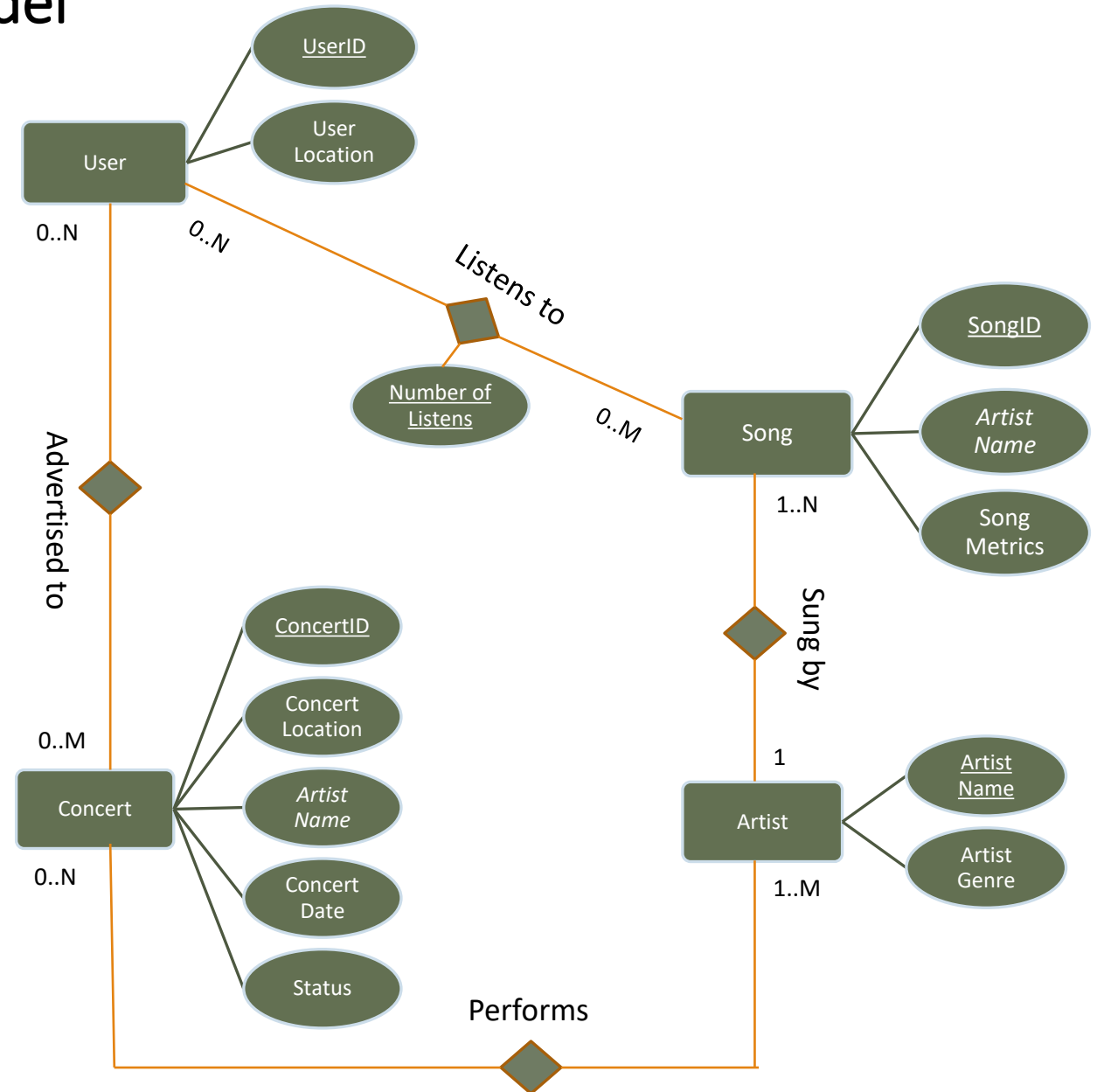
User → *listens to* → *Song* → *sung by* → *Artist* → *performs* → *Concert*

Update database when new shows are planned
Concert

Create connection

Concert → *advertised to* → *User* via queries

EER Model



Conceptual Database Design

Relational Model:

User(UserID, User_location)

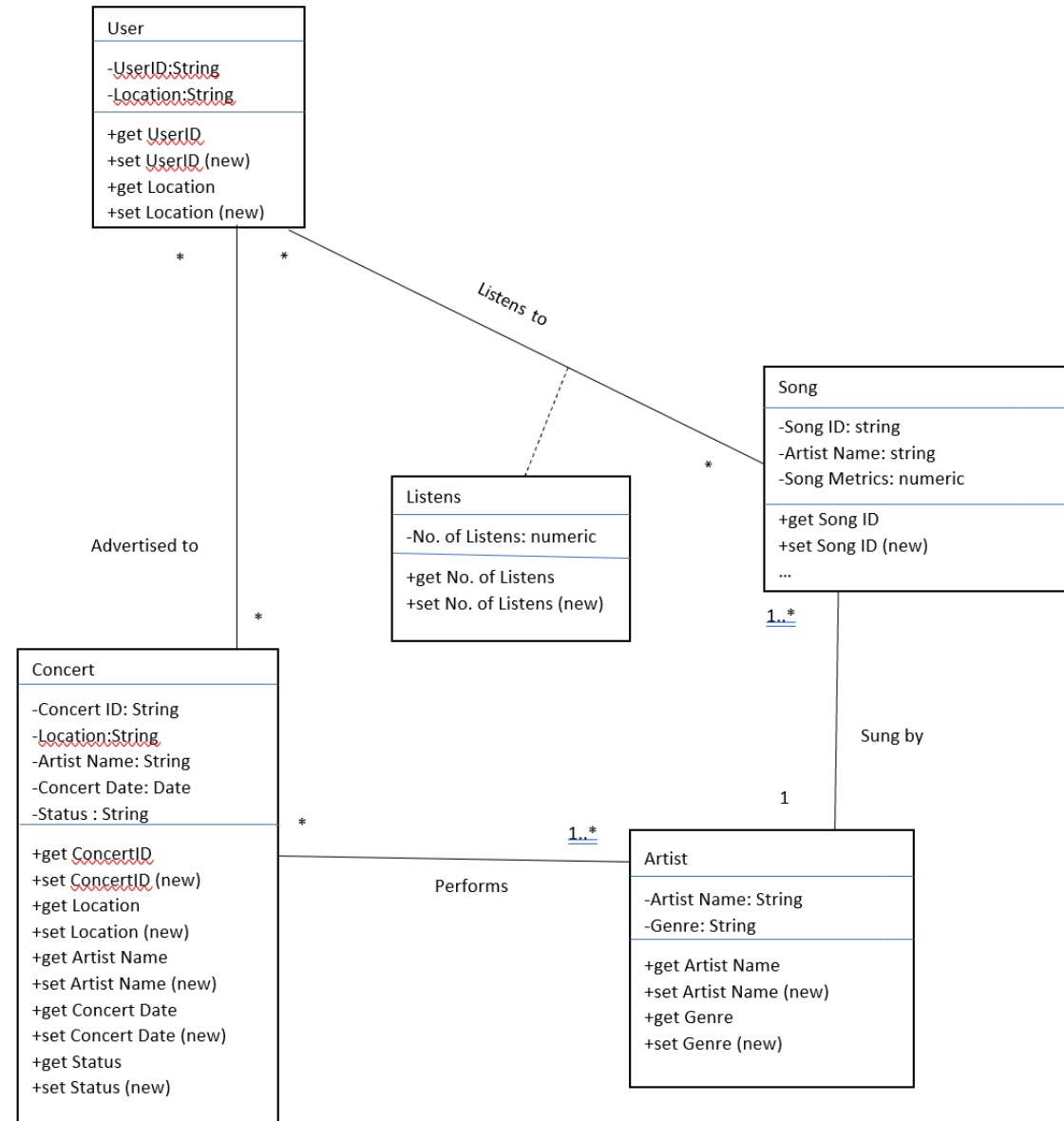
Listens(UserID, TrackID,
Number_of_listens)

Songs(TrackID, ArtistName,
TrackName, Metrics)

Artist_profile(ArtistName, Genre)

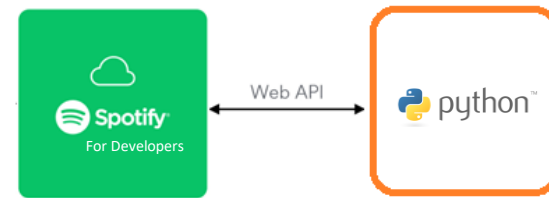
Concerts(ConcertID, ArtistName,
Concert Location)

UML Model



Conceptual to Implemented

- Obtain data: create code with Spotify API and Python to scrape music library of 8 sample users + clean with R
- Created full Cypher database: For relationship network
- Created full MySQL database: To perform analytics using queries
- Created R to MongoDB connection: Be able to use Mongo's query structures
- Created central R interface to combine data from all databases in R



Neo4j Graph Database & Cypher

MySQL

mongoDB

Database Information

Node Labels

- *(857) genre songs
- umbrella user

Relationship Types

- *(1673) BelongsTo ListensTo
- Plays

Property Keys

- artist_name genre_id
- genre_name total_listens
- track_id track_name
- umbrella_id umbrella_name
- user_location userid
- username

spotify

- Tables
 - artist_profile
 - concerts
 - Columns
 - Indexes
 - Foreign Keys
 - Triggers
 - add_concerts_id
 - date_check
 - listens
 - songs
 - user_profile
- Views
 - advertiseto
- Stored Procedures
 - delete_expired
 - delete_old_dates

RStudio: Notebook Output

```
[1] 1000
$track_id
[1] "00HIh9mVUQQAYcsQiciwsh"

$artist_name
[1] "Magic City Hippies"

$track_name
[1] "Limestone"

$sacousticness
[1] 0.282

$danceability
[1] 0.706

$energy
[1] 0.457

$liveness
[1] 0.0614

$loudness
[1] -9.359

$speechiness
[1] 0.0383

$tempo
[1] 78.014

$valence
[1] 0.723

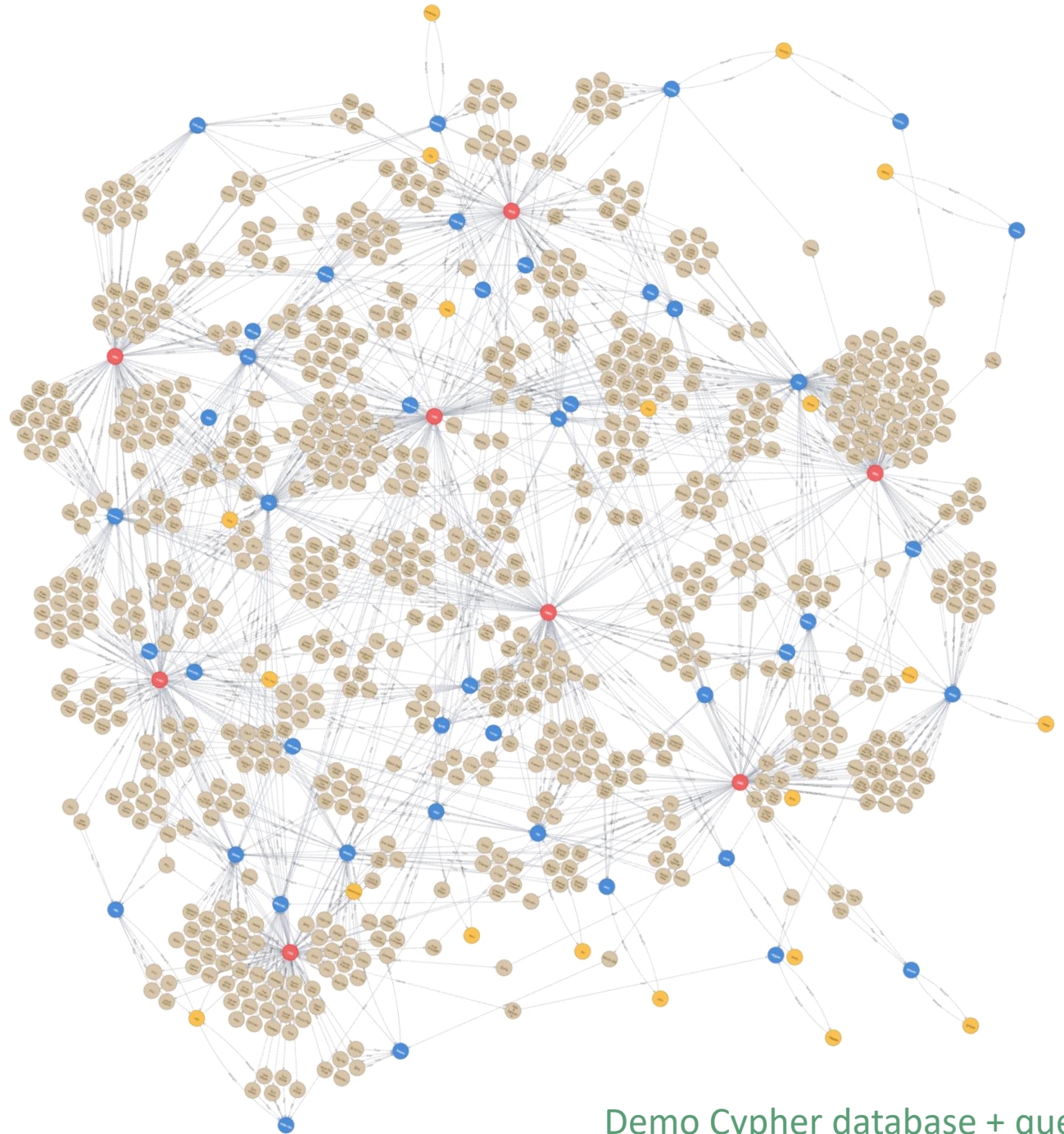
$ally
[1] 1

[1] 338
```


Cypher Database Design

Used to:

- Visualize relationship of users, artists, songs, genres
- See what data is available
- See performance of specific artists, specific genres, and specific user's metrics
- Add / delete new users, songs, relationships

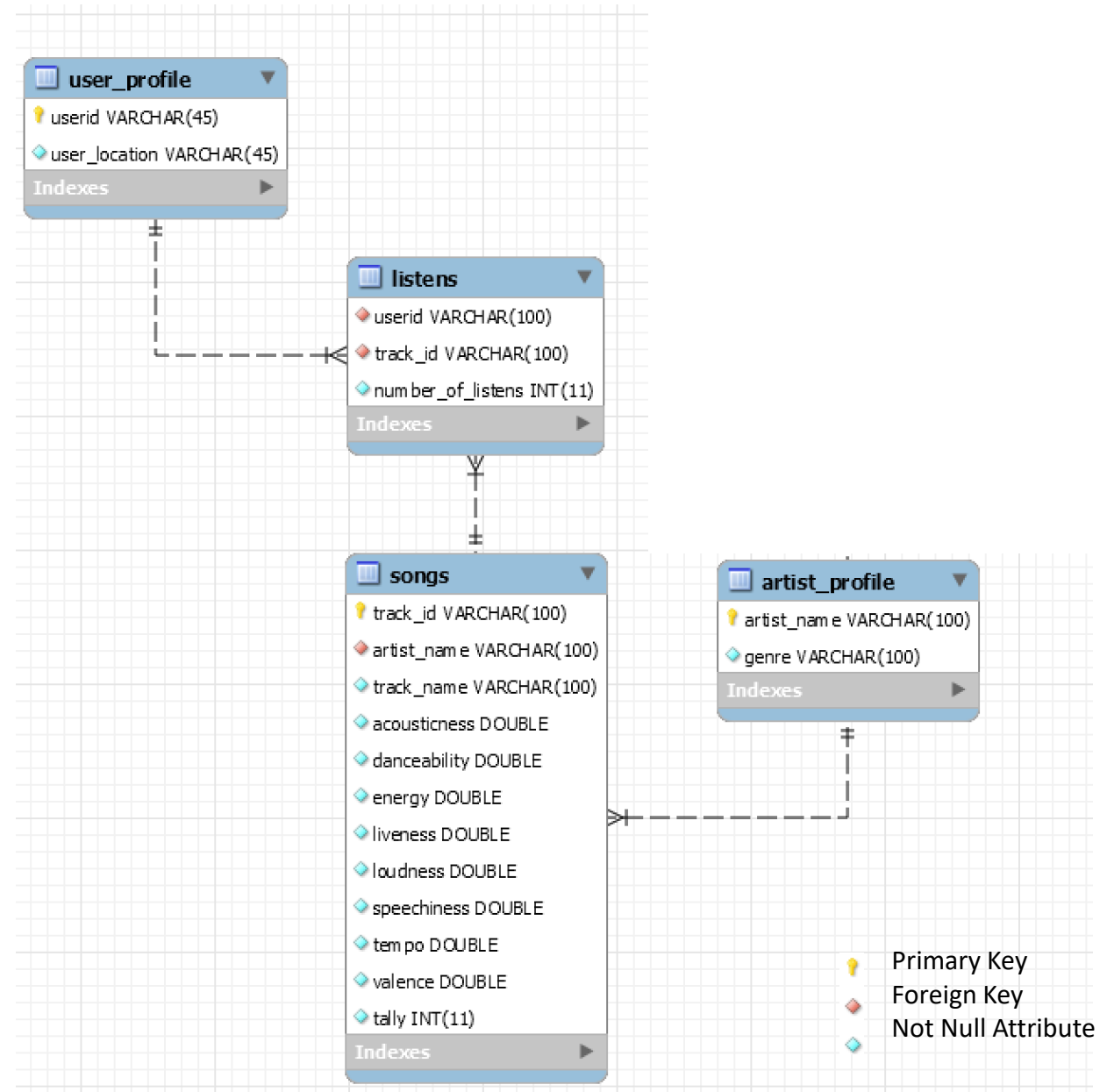


Demo Cypher database + queries →

MySQL Database Design

Used to:

- Decision making tool
- Find which artists users are listening to
- Choose performing artist by
 - Most popular artists in a location
 - Most popular music genre in a location + Most popular artist in genre



Demo mySQL database + queries →

MySQL Query Results

Artist popularity by location

artist_name	user_location	percent_users_that_listens_to_artist	number_of_songs_by_artist_users_listened_to	total_times_listened
The Head and the Heart	MA	1.0000	9	2001
Bon Iver	MA	1.0000	7	1643
The Killers	MA	1.0000	4	946
Florence + The Machine	MA	1.0000	3	767

Genre popularity by location

genre	user_location	percent_users_that_listens_to_genre	number_of_artists_in_genre_users_listen_to	total_times_listened
pop	MA	1.0000	14	4009
art-pop	MA	1.0000	13	4133
chamber-pop	MA	1.0000	9	5726
electro	MA	1.0000	5	1245

Artist popularity in each genre

genre	artist_name	percent_users_that_listens_to_artist	total_times_listened
art-pop	Maggie Rogers	50.0000	1465
art-pop	Bleachers	37.5000	360
art-pop	Glass Animals	25.0000	872
art-pop	Sylvan Esso	25.0000	775

PlayGround MongoDB Database Design

Used to:

- Create data tables
- Find average metrics of each artist using MapReduce

```

333 emit(key,value);
334 };
335
336 var reduceFunction=function(key,value){
337     reduce_val={count:0, acousticness:0, danceability:0, energy:0,
338
339     for (var i = 0; i<value.length; i++) {
340         reduce_val.count+=value[i].count;
341         reduce_val.acousticness+=value[i].acousticness;
342         reduce_val.danceability+=value[i].danceability;
343         reduce_val.energy+=value[i].energy;
344         reduce_val.liveness+=value[i].liveness;
345         reduce_val.loudness+=value[i].loudness;
346         reduce_val.speechless+=value[i].speechless;
347         reduce_val.tempo+=value[i].tempo;
348         reduce_val.valence+=value[i].valence;
349     }
350
351     return reduce_val;
352 };
353

```

Run

Result

```
' : 1.444, "avg_acousticness" : "0.1877", "avg_danceability" : "0.5473", "avg_energy" : 1.3081, "avg_acousticness" : "0.4314", "avg_danceability" : "0
```

Demo Mongo in Playground →

R + Full MongoDB Database Design

Used to:

- Find average metrics of each artist using Aggregate
- Choose supporting artists by finding other artists who have same metrics as main artist

#MONGO QUERY - table of artists' average metrics using Aggregate

```
dfm1=my_collection$aggregate(['{$group':  
  {'_id': '$artist_name', 'count': {'$sum': 1}, 'avg_acousticness': {'$avg': '$acousticness'},  
  'avg_danceability': {'$avg': '$danceability'}, 'avg_energy': {'$avg': '$energy'}, 'avg_liveness': {'$avg': '$liveness'},  
  'avg_loudness': {'$avg': '$loudness'}, 'avg_speechiness': {'$avg': '$speechiness'}, 'avg_tempo': {'$avg': '$tempo'},  
  'avg_valence': {'$avg': '$valence'}}}]')
```

```
head(dfm1)
```

	_id <chr>	count <int>	avg_acousticness <dbl>	avg_danceability <dbl>	avg_energy <dbl>	avg_liveness <dbl>	avg_loudness <dbl>	avg_speechiness <dbl>
1	Teenage Love	1	0.16500	0.7540000	0.3640000	0.2450000	-7.099000	0.05010000
2	Justin Timberlake	5	0.14636	0.6774000	0.6530000	0.1536600	-6.104400	0.05268000
3	Joss Stone	1	0.02570	0.7440000	0.6150000	0.0672000	-5.122000	0.29400000
4	BTS	3	0.13279	0.6466667	0.6720000	0.2403333	-4.998667	0.05706667
5	Bazzi	1	0.34600	0.6380000	0.7170000	0.1050000	-4.722000	0.03370000
6	Vance Joy	3	0.50900	0.6253333	0.6716667	0.1259667	-6.139000	0.03433333

6 rows | 1-9 of 10 columns

#MONGO QUERY - Find supporting artists who have specific metrics

```
my_collection2$find({'avg_acousticness':1,"avg_danceability":0, "avg_energy":0, "avg_liveness":0, "avg_loudness":-15,  
"avg_speechiness":0, "avg_valence":0}', fields = '{"_id":1, "artist_name":1}')
```

```
...
```

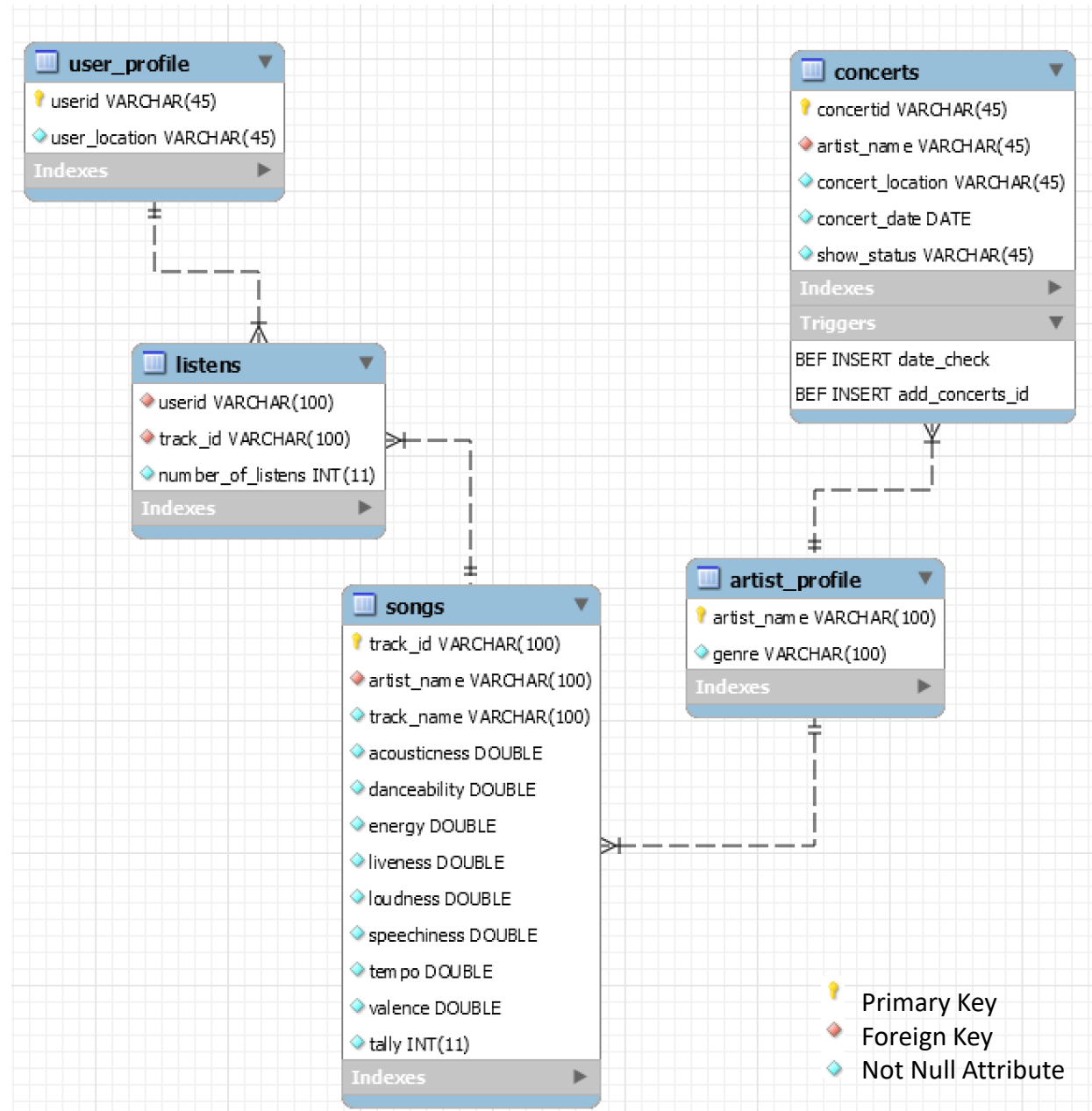
	_id <chr>
1	Nathaniel Rateliff
2	Bon Iver
3	Cat Power

3 rows

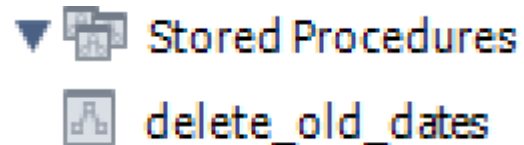
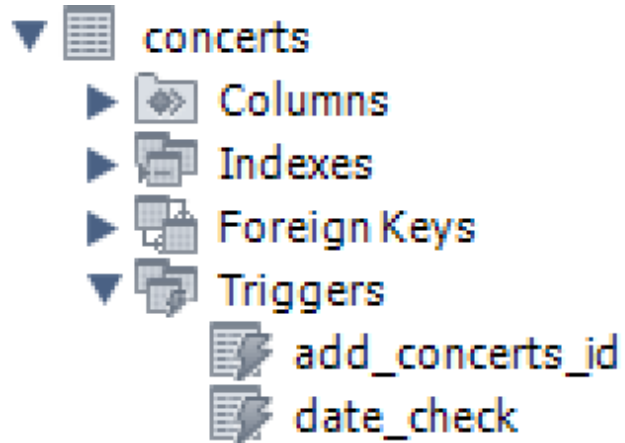
MySQL Database Design

Used to:

- Input concert details to database
- Autogenerate concert id
- Only show upcoming concerts dates
- Clean past concerts



MySQL Table Design



Enter values into table

	concertid	artist_name	concert_location	concert_date	status
▶	Alt-J-MA-2020-01-01	Alt-J	MA	2020-01-01	upcoming
	Bon Iver-MA-2019-12-04	Bon Iver	MA	2019-12-04	upcoming
	Maggie Rogers-MA-2019...	Maggie Rogers	MA	2019-12-11	upcoming
	The Head and the Heart...	The Head and the Heart	MA	2019-12-05	upcoming

“Trigger before insert”: Autogenerates using entered values

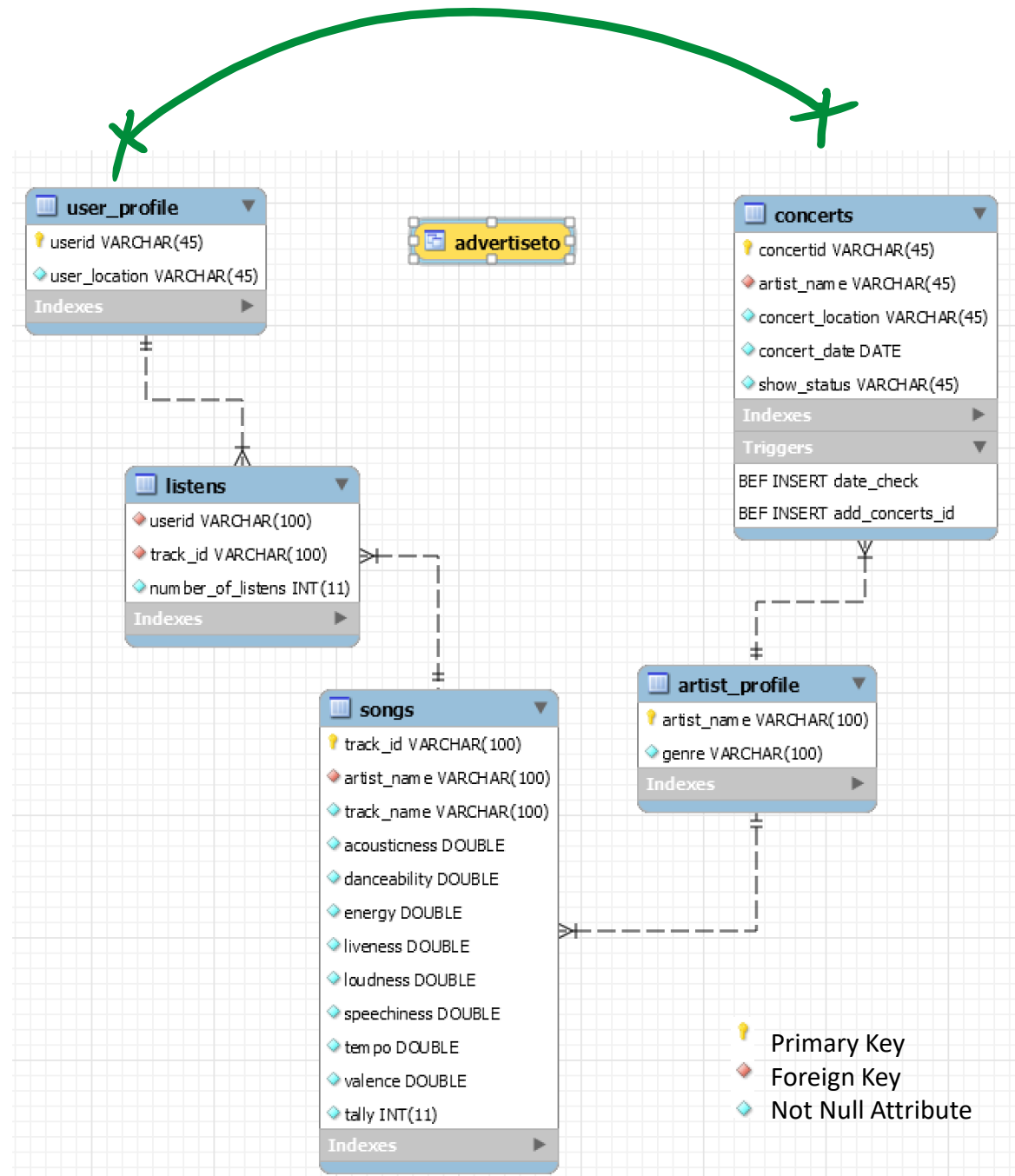
- “Trigger before insert”: status changes to “expired” when entering date before current date*
- “Procedure”: all expired and past dates are deleted*

Demo mySQL table + queries→

MySQL Table

Used to:

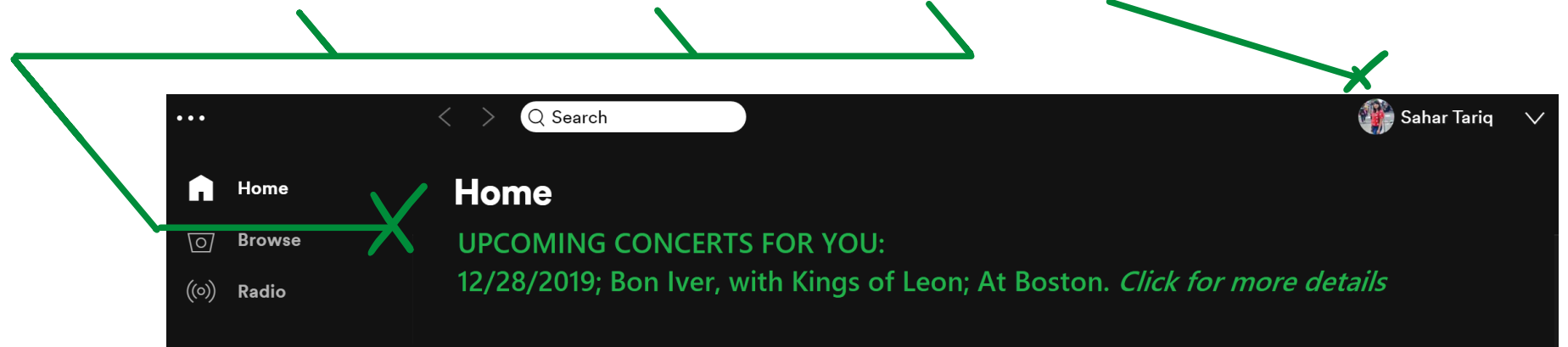
- Find users to advertise concert to
- Select users who are in same location as concert, and have listened to performing artist >50 times
- Connect user to concerts in a stored view



MySQL Results

- Views
- advertiseo
 - concertid
 - artist_name
 - concert_location
 - userid
 - total_times_listened
 - stat

	concertid	artist_name	concert_location	userid	total_times_listened	stat
▶	Alt-J-MA-2020-01-01	Alt-J	MA	bd93	231	upcoming
	Bon Iver-MA-2019-12-04	Bon Iver	MA	bd93	761	upcoming
	Bon Iver-MA-2019-12-04	Bon Iver	MA	st92	882	upcoming
	Maggie Rogers-MA-2019-12-11	Maggie Rogers	MA	st92	748	upcoming
	The Head and the Heart-MA-2019-12-05	The Head and the Heart	MA	st92	1472	upcoming
	The Head and the Heart-MA-2019-12-05	The Head and the Heart	MA	bd93	529	upcoming



Connect Centrally to R-Studio

Used to:

- Be able to get the advantages of each software
- Connect the different databases centrally to R so we access the tables made from the different softwares query abilities together
- Analyze them together
- Front end application to centrally pull data from the different databases to use them together



```
[1] "advertiseto" "artist_profile" "concerts" "listens" "songs"
"user_profile"
[1] "concertid" "artist_name" "concert_location" "concert_date"
"status"
[1] TRUE
```



labels	labels
<chr>	<chr>
user	
genre	BelongsTo
songs	ListensTo
umbrella	Plays



```
$track_id
[1] "00HtH9mVUQQAyCsQiciwsh"

$artist_name
[1] "Magic City Hippies"

$track_name
[1] "Limestone"

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[1] -9.359

$speechiness
[1] 0.0383

$tempo
[1] 78.014

$valence
[1] 0.723

$ally
[1] 1
```

Demo R Interface →

Thank you

Questions?

