

# Supasit Wongtanatip

Phone : 097-040-0672  
E-mail : peem30802@gmail.com

73/32 Soi Bun Piam, Ngam Wong Wan Rd.,  
Thung Song Hong, Lak Si,  
Bangkok, Thailand 10210



## EDUCATION

<b>Chulalongkorn University, Faculty of Engineering</b> (GPAX: 3.66) 1 <sup>st</sup> Class Honors Major : Aerospace Engineering (International School of Engineering)	<b>Aug 2018 – Jun 2022</b>
<b>Saint Gabriel's College</b> (GPAX: 3.20) Program : Science-Math	<b>May 2005 – Mar 2018</b>

## AWARDS

<b>ISE Academic Excellence Scholarship (ISE 50)</b>	<b>Aug 2020 – Jun 2022</b>
---	----------------------------

## WORK EXPERIENCES

<b>Sansiri PLC / Sales Management Trainee</b>	<b>Since July 2023</b>
<ul style="list-style-type: none"><li>Achieved sales targets by assisting clients in residential property transactions. Delivered exceptional customer service, resolving issues, and ensuring satisfaction throughout the real estate process. Advised clients on property value, market conditions, and financing options, facilitating confident decisions.</li><li>Conducted market research and competitor analysis to inform marketing strategies. Maintained a database of potential clients, collecting customer insights and nurturing leads for successful deals.</li></ul>	
<b>TTG Food / Business Development</b>	<b>Feb 2023 – Apr 2023</b>
<ul style="list-style-type: none"><li>Developed strategies to optimize restaurant cost by improving operations using QR code technology and waste minimization</li><li>Constructed a business model for a Korean-themed restaurant and bar through a comprehensive analysis of current market trends, business principles, cost structures, and financial requirements.</li></ul>	
<b>Siam Commercial Bank Academy / Learning Engagement Specialist</b>	<b>Sep 2022 – Dec 2022</b>
<ul style="list-style-type: none"><li>Developed user journey for Software Engineering Accelerator Program by establishing a suitable learning path through consulting stakeholders and experts</li><li>Constructed a data submission form using HTML, CSS, and JavaScript and a database for Talent Marketplace website together with a dashboard for inspecting insights</li></ul>	

## EXTRACURRICULAR ACTIVITIES

<b>Chulalongkorn Entrepreneur Organization's Beat the Biz 2021 / Organizer – Human Resources</b>	<b>Apr - Dec 2021</b>
<ul style="list-style-type: none"><li>Arranged and executed relationship-bonding activities for stakeholders including CEOs of 35 well-known SME companies, 48 participants and 38 staffs of BTB21</li></ul>	
<b>Beat the Biz 2020 by Chulalongkorn Entrepreneur Organization / Participant</b>	<b>Oct 2020</b>
<ul style="list-style-type: none"><li>Being the 14 finalists and having a team of 4 members, built an SME business model for competition, involving critical thinking and analysis on business, marketing and financial aspects and pitched to the successful entrepreneurs</li></ul>	
<b>Freshy Welcoming Event 2019 / Organizer – Activity Planner</b>	<b>Jun 2019</b>
<ul style="list-style-type: none"><li>Organized the welcoming event which includes entertaining activities, registration process and welcoming ceremony for 800 freshmen in order to build intimacy among them</li><li>Led the entertainment department of 100 people to create and arrange the activities effectively</li></ul>	

## LANGUAGE / SKILLS / INTERESTS

<b>Language</b>	Thai (Native), English (TOEIC 865, IELTS 7.5)
<b>Skills</b>	Microsoft suite (Word, Excel, PowerPoint), MATLAB, SQL
<b>Interests</b>	Rock Climbing, Reading, Personal Finance, Investment