

# Request for Proposal (RFP)

---

## Executive Summary

Global Finance Corp is seeking proposals from experienced development teams to create a cutting-edge Data Analytics Platform aimed at modernizing our e-commerce operations. This project will focus on enhancing data analytics capabilities to better serve our clients, improve operational efficiencies, and drive business growth. We invite qualified vendors to submit their proposals for this 11-month project, which will require a dedicated team of skilled professionals.

## Project Overview

**Project Title:** Enterprise Web Application Development

**Client:** Global Finance Corp

**Project Type:** Data Analytics Platform

**Duration:** 11 months

**Team Size:** 10 people

**Budget Range:** \$1M - \$2M

**Start Date:** November 28, 2025

**Location:** Jonesmouth (Remote work is not allowed)

## Business Context and Objectives

Global Finance Corp operates in a highly competitive financial sector where data-driven decision-making is crucial. The objective of this project is to build a robust data analytics platform that will enable us to:

- Improve data collection and processing capabilities.
- Enhance customer insights and engagement.
- Streamline reporting and analytics for internal stakeholders.

- Support scalable e-commerce operations to accommodate future growth.

## Technical Requirements

The development team must possess the following technical competencies:

- **REQUIRED:** AWS - Advanced level
- **REQUIRED:** Microservices - Intermediate level
- **REQUIRED:** Docker - Intermediate level
- **PREFERRED:** Java - Expert level (Preferred certifications: Google Cloud Professional)
- **REQUIRED:** Django - Intermediate level (Preferred certifications: Google Cloud Professional, Certified Kubernetes Administrator)
- **REQUIRED:** DevOps - Intermediate level (Preferred certifications: Google Cloud Professional)
- **PREFERRED:** JavaScript - Advanced level (Preferred certifications: AWS Certified Solutions Architect)
- **REQUIRED:** Kubernetes - Advanced level

## Expected Team Profile

We are looking for a team of professionals with the following profiles:

**1. Project Manager:**

2. Experience in managing large-scale development projects.
3. Strong communication and leadership skills.

**4. AWS Solutions Architect:**

5. Expertise in AWS architecture and services.
6. Proven experience with cloud-based data solutions.

**7. Django Developers (2 positions):**

8. Proficient in developing scalable applications using Django.

9. Experience with RESTful APIs and microservices architecture.

**10. DevOps Engineer:**

11. Experience in CI/CD pipelines and container orchestration with Kubernetes.

12. Strong understanding of infrastructure as code.

**13. Java Developer:**

14. Expertise in Java and related frameworks.

15. Experience with cloud deployments.

**16. JavaScript Developer:**

17. Strong skills in front-end technologies and frameworks.

**18. Data Analyst:**

19. Experience in data visualization and analytics tools.

20. Strong analytical and problem-solving skills.

## Timeline

- **RFP Release Date:** [Insert Release Date]
- **Proposal Submission Deadline:** [Insert Deadline]
- **Vendor Selection Date:** [Insert Selection Date]
- **Project Kick-off:** November 28, 2025
- **Project Duration:** 11 months
- **Project Completion Date:** [Insert Completion Date]

## Budget

The total budget for this project is estimated to be between **\$1M and \$2M**. Proposals should include a detailed breakdown of costs and resource allocation.

# Proposal Guidelines

Vendors interested in submitting a proposal should include the following:

1. **Company Overview:** Background information, relevant experience, and core competencies.
2. **Team Profiles:** Resumes and qualifications of the proposed team members.
3. **Technical Approach:** Description of the proposed technical solution and methodologies.
4. **Project Plan:** Detailed project timeline, milestones, and deliverables.
5. **Cost Proposal:** Itemized budget and payment schedule.
6. **References:** Client references and case studies of similar projects.

# Acceptance Criteria & Evaluation Process

Proposals will be evaluated based on the following criteria:

- Technical expertise and experience (30%)
- Team qualifications and composition (25%)
- Quality of the proposed solution and approach (25%)
- Cost-effectiveness (20%)

The evaluation process will involve a review of all submitted proposals, followed by interviews with shortlisted vendors to discuss their approach in more detail.

# Contact Information

For any inquiries regarding this RFP, please contact:

## Global Finance Corp

[Contact Name]

[Position]

[Email Address]

[Phone Number]

**Proposal Submission:**

All proposals must be submitted electronically to [Email Address] by [Insert Deadline].

We look forward to receiving your proposals and potentially partnering with you on this exciting project.