Subject: Application for Participation in the Innovation Showcase – EcoBite

Dear Innovation Showcase Panel,

I am writing to formally apply for the opportunity to present my innovation project, EcoBite, at the upcoming Innovation Showcase. As a student enrolled in SIT317 – Information Technology Innovations and Entrepreneurship at Deakin University, I have developed EcoBite—an intelligent mobile application designed to address the growing global issue of food waste through proactive inventory management, AI-driven insights, and user engagement strategies.

Food waste is a critical environmental and economic challenge, contributing significantly to greenhouse gas emissions and resource inefficiency. EcoBite offers a mobile-first platform that empowers users to track their food items, receive expiry alerts, view consumption trends, and reduce waste through smart, personalized recommendations. The app also incorporates gamification and reward systems to encourage sustainable behavior and long-term engagement.

EcoBite aligns strongly with current environmental, technological, and social trends, offering a solution that is not only innovative but also socially impactful. It serves as a practical response to sustainability concerns, addressing both consumer habits and systemic inefficiencies in household food consumption.

To date, I have completed a comprehensive business plan, defining EcoBite's market positioning, competitive advantages, and a clear strategy for scalability. I have also developed a high-fidelity interactive prototype using Figma, complemented by a structured usability testing plan designed to gather real user feedback and refine the user experience. My submission includes a video demonstration and a compelling project pitch, which clearly articulates the app's core features and the value it delivers to users.

I believe EcoBite deserves to be featured in the Innovation Showcase for several key reasons:

## 1. Timely Social and Environmental Impact:

Food waste is a critical global issue, contributing to environmental degradation and economic loss. EcoBite directly aligns with sustainable development goals by empowering users to reduce waste through proactive inventory tracking, expiry alerts, and Al-powered suggestions—making sustainability practical in everyday life.

## 2. Innovative Use of Technology:

EcoBite integrates advanced technologies, including artificial intelligence for personalized recommendations, trend analysis, and a gamified system that rewards sustainable behavior. These features enhance both user experience and long-term engagement, offering a compelling solution that combines environmental awareness with digital convenience.

3. Market Readiness and Strategic Planning:

Backed by a comprehensive business plan, EcoBite demonstrates strong potential for market

adoption. I have defined its competitive positioning, scalability roadmap, and monetization

strategies. A high-fidelity prototype, developed in Figma, is supported by a structured usability

testing plan to ensure the solution is both technically sound and user-friendly.

4. Compelling Presentation Assets:

To support this application, I have prepared a project pitch and a short video demonstration,

showcasing EcoBite's key functionalities, interface, and user value. These deliverables clearly

reflect the project's innovation, feasibility, and potential for real-world application.

Being selected for the Innovation Showcase would be an incredible opportunity to present

EcoBite to a wider audience of industry experts, mentors, and potential collaborators or

investors. It would allow me to gain invaluable feedback, share my entrepreneurial vision, and

take meaningful steps toward bringing EcoBite to the market.

Thank you for considering my application. I look forward to the opportunity to contribute to

the Showcase and demonstrate how EcoBite makes sustainable living more accessible,

engaging, and rewarding for everyday users.

Yours sincerely,

Jingwei Shi

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**Deakin University**