



SAP

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**SAP Certified Associate
- Business User - SAP
Commerce Cloud**

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Question #:1

You are considering selling bundled products on your web shop. Which of the following functions are supported by SAP commerce out of the box (OOTB)? Note: There are 2 correct Answer to this question

- A. Substituting a product with an equivalent product in a bundle when the order is placed
- B. A special cart function that displays and arranges bundles with their components on the cart pages
- C. A Bundle Carousel, which is a special CMS Component, to display bundles on the product details page
- D. A Bundles link under My Account that allows customers to configure bundles

Answer: B C

Explanation

Out of the box, SAP Commerce Cloud supports the following functions for selling bundled products:

- ▶ A special cart function that displays and arranges bundles with their components on the cart pages (Answer B).
- ▶ A Bundle Carousel, which is a special CMS Component, to display bundles on the product details page (Answer C).

These features enhance the user experience by making it easier to view and purchase bundled products. For more details, see the SAP Commerce Cloud Documentation on Product Bundles.

Question #:2

You want to display products in a carousel on your storefront that can only be viewed by members of a special user group. What SAP Commerce Cloud user interface do you use to do this? Note: There are 2 correct Answer to this question

- A. Backoffice Product Cockpit
- B. SmartEdit Basic Edit perspective
- C. Backoffice Adaptive Search perspective
- D. SmartEdit Personalization perspective

Answer: B D

Explanation

To display products in a carousel on your storefront that can only be viewed by members of a special user group, you can use the following SAP Commerce Cloud user interfaces:

- 🟢 **SmartEdit Basic Edit perspective:** This perspective allows you to add and configure components, such as carousels, on pages.
- 🟢 **SmartEdit Personalization perspective:** This perspective enables you to target content to specific user groups, ensuring that only members of the special user group can see the carousel.

For more information, refer to the SAP Commerce Cloud documentation: SmartEdit.

Question #:3

You want to run a cronjob in SAP Commerce Cloud. Which of the following can you use to do this?

- A. Note: There are 3 correct Answer to this question
- B. Backoffice Administration Cockpit
- C. Script Support on Administration Console (hac)
- D. Apache Ant
- E. Apache Maven

Answer: B C D

Explanation

To run a cronjob in SAP Commerce Cloud, you can use the following tools:

- 🟢 Backoffice Administration Cockpit (Answer B) - Provides a user-friendly interface for managing cronjobs.
- 🟢 Script Support on Administration Console (hac) (Answer C) - Allows for running scripts and managing cronjobs.
- 🟢 Apache Ant (Answer D) - Can be used for building and deploying projects, including managing cronjobs.

For more details, visit the [SAP Commerce Cloud Documentation on Cronjobs](#).

Question #:4

In SmartEdit, which of the following objects can you perform synchronization on? Note: There are 3 correct Answer to this question

- A. A page
- B. A CMS restriction
- C. A content slot

- D. A CMS Component
- E. A page template

Answer: A C D

Explanation

In SmartEdit, the following objects can be synchronized:

- ▶ **A page:** Synchronizing a page ensures that any changes made to it are reflected across different environments, such as from staging to production.
- ▶ **A content slot:** Synchronizes the content within specific slots on a page, ensuring consistent and up-to-date content presentation.
- ▶ **A CMS Component:** Synchronizes individual components within the content management system, maintaining consistency across different instances.

For further details, refer to the SAP Commerce documentation on SmartEdit synchronization: SmartEdit Synchronization.

Question #:5

Which of the following promotions are supported out of the box by the promotion engine without technical customization? Note: There are 3 correct Answer to this question

- A. Buy over 500 dollars, get any product in category A at 20% off
- B. If a user buys 100 dollars worth of category A products, then they get a free gift of a specified product
- C. Redeem coupon A, get product B for free.
- D. When a user buys 100 dollars worth of category X products and 100 Dollars worth of category Y products, then they get 50% off category Z products

Answer: A B D

Explanation

The promotion engine in SAP Commerce Cloud supports various types of promotions out of the box, including:

- ▶ **Buy over 500 dollars, get any product in category A at 20% off:** A threshold-based discount on a specific category.
- ▶ **If a user buys 100 dollars worth of category A products, then they get a free gift of a specified product:** A threshold-based gift promotion.

- 🕒 **When a user buys 100 dollars worth of category X products and 100 dollars worth of category Y products, then they get 50% off category Z products:** A combination threshold-based discount.

For more information, refer to the SAP Commerce Cloud documentation: Promotion Engine.

Question #:6

What are the advantages of designing your catalog with one master catalog and multiple downstream catalogs?Note: There are 2 correct Answer to this question

- A. Search engine indexing can be done more efficiently
- B. Products can be defined for a specific region
- C. Performance is optimized for a large number of regions.
- D. Different regions can have different category hierarchies

Answer: C D

Explanation

Designing your catalog with one master catalog and multiple downstream catalogs has several advantages:

- 🕒 Performance is optimized for a large number of regions (Answer C) - Ensures better performance and manageability.
- 🕒 Different regions can have different category hierarchies (Answer D) - Allows for regional customization and relevance.

For further details, refer to theSAP Commerce Cloud Documentation on Catalog Management.

Question #:7

SAP Commerce Cloud includes Bundles Perspective in the Backoffice Product Cockpit.What can a merchant use this to do?Note: There are 2 correct Answer to this question

- A. Disallow certain product combinations in a bundle
- B. Set up a total discounted price for all products in a bundle
- C. Set up special prices for products in a bundle
- D. Set the maximum number of products in a bundle

Answer: A C

Explanation

The Bundles Perspective in the Backoffice Product Cockpit allows merchants to:

- ▶ **Disallow certain product combinations in a bundle:** Ensures that incompatible products are not bundled together.
- ▶ **Set up special prices for products in a bundle:** Allows merchants to offer bundled products at special prices, providing attractive offers to customers.

For more detailed information, refer to the SAP Commerce documentation: Bundles Perspective.

Question #:8

Which of the following can be viewed and edited out of the box in Omni Commerce Connect v2 (also known as OCCY)? Note: There are 2 correct Answer to this question

- A. Promotions
- B. Products
- C. Tickets
- D. Product interests

Answer: A D

Explanation

In Omni Commerce Connect v2 (OCC), the following can be viewed and edited out of the box:

- ▶ **Promotions:** Allows for managing promotional rules and offers.
- ▶ **Product interests:** Enables viewing and managing customer interests in specific products, facilitating personalized marketing.

For more information, refer to the SAP Commerce Cloud documentation: OCC v2 Features.

Question #:9

What do you need to know about search profiles? Note: There are 2 correct Answer to this question

- A. A search profile can contain only one boost rule
- B. A single search profile can have different configurations.
- C. Search profiles are catalog aware.
- D. Search profiles can be configured in SmartEdit

Answer: B C

Explanation

Key aspects to know about search profiles in SAP Commerce Cloud include:

- ▶ A single search profile can have different configurations (Answer B) - This allows for flexible search setups depending on various needs.
- ▶ Search profiles are catalog aware (Answer C) - They can be configured to work with specific catalogs.

For further information, refer to the [SAP Commerce Cloud Documentation on Search Configuration](#).

Question #:10

You are creating a new PriceRow. What information can you specify? Note: There are 3 correct Answer to this question

- A. Website
- B. Channel
- C. Date range
- D. Country
- E. Scale

Answer: B C E

Explanation

When creating a new PriceRow in SAP Commerce, you can specify:

- ▶ **Channel:** Defines the sales channel (e.g., online, mobile).
- ▶ **Date range:** Specifies the validity period for the price.
- ▶ **Scale:** Allows for tiered pricing based on quantity.

For more details, refer to the [SAP Commerce Cloud documentation: Price Management](#).

Question #:11

Intelligent Selling Services for SAP Commerce Cloud (also known as ISS) allows you to show the most relevant products to visitors at the right point in their shopping journey using product recommendations. Which of the following ISS product recommendations are based on deep learning or machine learning? Note: There are 3 correct Answer to this question

- A. Recently viewed products

- B. Complementary products
- C. Trending products
- D. Personalized products
- E. Related products

Answer: A C E

Explanation

Intelligent Selling Services (ISS) for SAP Commerce Cloud leverages deep learning and machine learning to provide relevant product recommendations. The recommendations based on these technologies include:

- ▶ Recently viewed products (Answer A) - Uses machine learning to track and recommend products based on recent user activity.
- ▶ Trending products (Answer C) - Utilizes deep learning to analyze data trends and suggest popular products.
- ▶ Related products (Answer E) - Employs machine learning algorithms to recommend products related to those the user has shown interest in.

For more information, refer to the [SAP Commerce Cloud Documentation on Intelligent Selling Services](#).

Question #:12

Which of the following is a recommended use case for product variants?

- A. The product manager picks valid values for the voltage attribute inherited by products in the Household Appliances category
- B. The product manager defines a localized product variation for each country-specific website.
- C. The customer picks from a selection of fabrics when adding a jacket to the cart
- D. The customer picks a size for each of the four drives in a disk array.

Answer: C

Explanation

Product variants are used to provide customers with the ability to customize products with different attributes, such as size, color, fabric, etc. This allows customers to choose the exact product that suits their needs. For example, in the case of a jacket, the customer may be able to choose from a selection of fabrics.

A recommended use case for product variants is when the customer picks from a selection of options for a product, such as fabrics for a jacket. This allows customers to customize their purchase while maintaining a

single base product with multiple variant options.

For more details, refer to the SAP Commerce Cloud documentation: Product Variants.

Question #:13

What are CMS navigation nodes used for? Note: There are 2 correct Answer to this question

- A. To provide a hierarchical structure among 828 business units and cost centers
- B. To provide links used in the checkout navigation page flow
- C. To configure links used in the navigation bar
- D. To configure links used in the My Account menu

Answer: A C

Explanation

CMS navigation nodes in SAP Commerce Cloud are primarily used to:

- ▶ Provide a hierarchical structure among business units and cost centers, which helps in organizing and managing various business entities efficiently (Answer A).
- ▶ Configure links used in the navigation bar, allowing for better navigation and user experience within the website (Answer C).

For more detailed information, you can refer to the SAP Commerce Cloud Documentation on CMS.

Question #:14

You are administering the validation framework What can you use the Backoffice Administration Cockpit for? Note: There are 2 correct Answer to this question

- A. Create a new constraint type
- B. Create a constraint method
- C. View all constraints in the system
- D. Reload the validation engine

Answer: C D

Explanation

The Backoffice Administration Cockpit in SAP Commerce allows administrators to:

- 🕒 **View all constraints in the system:** Provides a comprehensive overview of all constraints applied within the system, aiding in better management and troubleshooting.
- 🕒 **Reload the validation engine:** Allows administrators to reload the validation engine to apply changes without restarting the entire system, ensuring efficient updates and management.

For more detailed information, refer to the SAP Commerce documentation on the validation framework: Validation Framework.

Question #:15

You want to create a new search profile. Which functions are available out of the box? Note: There are 3 correct Answer to this question

- A. Promote or exclude individual or multiple items
- B. Create and define facets
- C. Configure boost rules
- D. Create new index properties
- E. Create a boost rule for an individual item

Answer: B C E

Explanation

When creating a new search profile in SAP Commerce Cloud, the following functions are available out of the box:

- 🕒 Create and define facets (Answer B) - Allows you to set up different facets for better search results filtering.
- 🕒 Configure boost rules (Answer C) - Enables you to set up rules to boost certain items in the search results.
- 🕒 Create a boost rule for an individual item (Answer E) - Lets you specifically promote individual items in search results.

For further details, please refer to the SAP Commerce Cloud Documentation on Search Configuration.

Question #:16

What is a media format typically used for in media management in SAP Commerce Cloud? Note: There are 2 correct Answer to this question

- A. To enable the assigned media to be selected when dealing with responsive banner components

- B. To covert a base media to another media
- C. To describe the format of the assigned media, such as .jpeg or png
- D. To refer to the type of the assigned media, such as image, video, or text

Answer: B C

Explanation

Media formats in SAP Commerce Cloud are typically used for:

- 🕒 **Converting a base media to another media:** Media formats allow for the conversion of media files to different formats or resolutions as needed.
- 🕒 **Describing the format of the assigned media, such as .jpeg or png:** Media formats provide metadata about the type and format of the media file, ensuring proper handling and display.

For more details, refer to the SAP Commerce Cloud documentation: Media Management.

Question #:17

Which of the following might be involved in using multi-dimensional product variants to model an affiliation to five sports teams to a line of men's jerseys on your site?

- A. Define a Team Affiliation variant classification attribute in the Backoffice
- B. Define a Team Affiliation variant product attribute in your custom extension's-items.xml file
- C. Create a Team Affiliation bundle of product variants in the Product Cockpit
- D. Create a Team Affiliation instance of VariantCategory in the Backoffice

Answer: D

Explanation

To model an affiliation to five sports teams for a line of men's jerseys using multi-dimensional product variants, you would:

- 🕒 **Create a Team Affiliation instance of VariantCategory in the Backoffice:** This allows you to define a category specifically for the team affiliation, which can then be used to organize and manage the variants.

For more information, refer to the SAP Commerce Cloud documentation: Variant Management.

Question #:18

Who would typically modify the type system?

- A. System Administrator
- B. Database Administrator
- C. Software Developer
- D. Product Detail Manager

Answer: C

Explanation

Typically, the type system in SAP Commerce Cloud is modified by a Software Developer (Answer C) - They are responsible for defining and managing the types and their attributes within the system.

For more information, see the [SAP Commerce Cloud Documentation on Type System](#).

Question #:19

You are setting up B2B permissions for evaluation during the order approval process (on the buyer side) Which of the following scenarios are covered by the B2B permission types that are available out of the box in SAP Commerce Cloud? Note: There are 2 correct answers to this question

- A. A user exceeds the maximum currency amount per order (B2BOrder Threshold Permission).
- B. A user exceeds their Cost Center's budget(s) (B20BudgetExceededPermission).
- C. A user applies for Cost Center access authorization (82BauthorizedCostCenterPermission).
- D. A user exceeds the maximum number of orders per day, week, and so on (B26OrderNumberTimespanPermission)

Answer: A B

Explanation

B2B permission types in SAP Commerce Cloud help manage and evaluate orders effectively. The out-of-the-box permissions include:

- ▶ **B2BOrder Threshold Permission:** This permission type checks if a user's order exceeds a predefined maximum currency amount.
- ▶ **B20BudgetExceededPermission:** This permission ensures that a user's order does not exceed the budget allocated to their cost center.

These permissions facilitate efficient order approval processes in B2B scenarios. For more details, refer to the SAP Commerce documentation on B2B permissions: [B2B Permissions](#).

Question #:20

What can end-users do when working with workflows?Note: There are 3 correct Answer to this question

- A. See the decision-making of previous steps
- B. Confirm a task is completed by making a decision
- C. Comment on a task
- D. Check their "todo" tasks in the collaboration center
- E. Mark a task as being in error to abort the step

Answer: A C D

Explanation

End-users working with workflows in SAP Commerce Cloud can:

- ▶ See the decision-making of previous steps (Answer A) - Helps in understanding the workflow history and context.
- ▶ Comment on a task (Answer C) - Allows users to add notes and feedback on specific tasks.
- ▶ Check their "todo" tasks in the collaboration center (Answer D) - Provides a centralized view of tasks that need attention.

These capabilities enhance collaboration and efficiency in managing workflows. More details can be found in the SAP Commerce Cloud Documentation on Workflows.

Question #:21

Multi-Code coupons are generated based on a coupon code generation configuration. What does a coupon code generation configuration contain?Note: There are 3 correct Answer to this question

- A. Coupon code prefix
- B. Number of coupon codes
- C. Coupon part length
- D. Coupon part count
- E. Code separator

Answer: C D E

Explanation

A coupon code generation configuration for multi-code coupons includes:

- ▶ Coupon part length (Answer C) - Defines the length of each part of the coupon code.
- ▶ Coupon part count (Answer D) - Specifies the number of parts in the coupon code.
- ▶ Code separator (Answer E) - Determines the separator used between parts of the coupon code.

For more details, see the [SAP Commerce Cloud Documentation on Coupons](#).

Question #:22

What can a customer support agent use the Assisted Service Module to do? Note: There are 3 correct Answer to this question

- A. View the customer's cart using the 360 degree customer view
- B. Approve an order flagged as possible fraud
- C. Create a new customer account on the customer's behalf
- D. Search for a customer's account or session
- E. Create and assign a coupon good for the duration of the ASM session

Answer: A C D

Explanation

The Assisted Service Module (ASM) in SAP Commerce allows customer support agents to:

- ▶ **View the customer's cart using the 360 degree customer view:** Provides a comprehensive view of the customer's current cart and purchase history.
- ▶ **Create a new customer account on the customer's behalf:** Facilitates account creation for customers directly through the ASM.
- ▶ **Search for a customer's account or session:** Enables agents to quickly find and access customer information and sessions for better support.

For more information, refer to the [SAP Commerce Cloud documentation: Assisted Service Module](#).

Question #:23

Which features are provided by the Backoffice Visual Workflow Template Designer? Note: There are 2 correct Answer to this question

- A. Arrange the position of nodes/edges for visualizing workflow templates and instances

- B. Abort running workflows
- C. Drag & Drop items to trigger workflows with workflow templates
- D. Create new workflow templates

Answer: A D

Explanation

The Backoffice Visual Workflow Template Designer in SAP Commerce provides features to:

- ▶ **Arrange the position of nodes/edges for visualizing workflow templates and instances:** Allows users to visually design and manage workflow templates and their instances.
- ▶ **Create new workflow templates:** Enables the creation of new workflows from scratch, facilitating customization and automation of business processes.

For more information, refer to the SAP Commerce Cloud documentation: Visual Workflow Template Designer.

Question #:24

What are the differences between boost rules and promoting items? Note: There are 2 correct Answer to this question

- A. Boost rules are defined globally while promoted items are category aware.
- B. Promoting an item prioritizes it more than the boost rules do
- C. Boost rules are attribute-focused while promoted items are product-focused.
- D. Boosting an item prioritizes it more than promoting an item does

Answer: B C

Explanation

- ▶ **Promoting an item prioritizes it more than the boost rules do:** Promoted items are given higher priority in search results compared to items affected by boost rules.
- ▶ **Boost rules are attribute-focused while promoted items are product-focused:** Boost rules adjust the relevance of search results based on product attributes, while promoted items focus on specific products regardless of their attributes.

For more details, refer to the SAP Commerce Cloud documentation: Search and Navigation.

Question #:25

What are key features of the SAP Commerce Rule Engine? Note: There are 2 correct Answer to this question

- A. A backoffice interface for creating new condition types
- B. A centralized repository of rules
- C. A backoffice interface for triggering the rule execution
- D. Separation of data and logic

Answer: B D

Explanation

Key features of the SAP Commerce Rule Engine include:

- ▶ A centralized repository of rules (Answer B) - Allows for easy management and access to all business rules.
- ▶ Separation of data and logic (Answer D) - Enhances maintainability and scalability by keeping data and logic distinct.

For more information, visit the [SAP Commerce Cloud Documentation on Rule Engine](#).

Question #:26

How does SAP Commerce Cloud handle shopping carts? Note: There are 2 correct Answer to this question

- A. Carts can be saved directly as saved carts on the storefront
- B. Carts are persisted automatically only for customers who are logged in to the back-end.
- C. Carts can be exported and imported using the Comma-Separated Values (CSV) format
- D. Customer can have multiple saved carts and merge them by restoring them one by one

Answer: C D

Explanation

SAP Commerce Cloud handles shopping carts in the following ways:

- ▶ Carts can be exported and imported using the Comma-Separated Values (CSV) format (Answer C) - Facilitates data transfer and backup.
- ▶ Customers can have multiple saved carts and merge them by restoring them one by one (Answer D) - Provides flexibility in managing multiple shopping sessions.

More details can be found in the [SAP Commerce Cloud Documentation on Shopping Carts](#).

Question #:27

You are creating a new promotion for an SAP Commerce storefront based on the promotion engine. What aspects of the promotion rule will the promotion engine evaluate when validating the promotion? Note: There are 3 correct answers to this question.

- A. Exclusivity
- B. Displayed Message
- C. Actions
- D. Rule group
- E. Conditions

Answer: A B D

Explanation

When creating a new promotion using the SAP Commerce promotion engine, the following aspects of the promotion rule are evaluated:

- ▶ **Exclusivity:** Determines whether the promotion can be combined with other promotions or if it must be applied exclusively.
- ▶ **Displayed Message:** The message that will be shown to the customer when the promotion is applied, ensuring clarity and transparency.
- ▶ **Rule group:** Groups of rules that define the conditions and actions of the promotion, ensuring the correct application of the promotion logic.

For further details, refer to the SAP Commerce documentation on promotions: Promotion Engine.

Question #:28

Where can you configure sourcing in the Order Management Services Module in SAP Commerce Cloud?

- A. In the Assisted Service Module
- B. In the Backoffice Administration Cockpit
- C. In local properties or project properties of your custom extensions
- D. In the Backoffice Order Fulfillment Cockpit

Answer: D

Explanation

Sourcing in the Order Management Services Module of SAP Commerce Cloud can be configured in the Backoffice Order Fulfillment Cockpit. This cockpit allows for managing and optimizing the sourcing and allocation of inventory for orders.

For more information, refer to the SAP Commerce Cloud documentation: Order Management Services.

Question #:29

In SAP Commerce Cloud, the following 4 price rows are defined: priceRowA: userA-5 dollars; priceRowB:

userPriceListB - 10 dollars; priceRowC: product Price GroupC-8 dollars; priceRowD: 20 dollars (anything is 20 dollars). Which price row will apply if userA (assigned to the userPriceListB) is buying a product assigned to the product PriceGroupC?

- A. priceRowB
- B. priceRowD
- C. priceRowA
- D. priceRowC

Answer: C

Explanation

In SAP Commerce Cloud, the price row selection follows a specific hierarchy based on user and product assignments. Given the defined price rows and user-product associations:

- ▶ **priceRowA (userA - 5 dollars)** is the most specific and directly applicable to userA, thus it will apply over other price rows.

For more information, refer to the SAP Commerce Cloud documentation: Pricing and Price Rows.

Question #:30

You want to ensure that only authorized back-end users can modify workflow templates in the Backoffice Administration Cockpit. What can you use to achieve this?

- A. Assign the users to the "visible for principals" list of the workflow templates
- B. Assign each user as an "owner" of the workflow templates
- C. Use type-based access rights
- D. Apply restrictions or personalization rules

Answer: D

Explanation

To ensure that only authorized back-end users can modify workflow templates in the Backoffice Administration Cockpit, you can:

- ▶ **Apply restrictions or personalization rules:** This allows you to set specific rules and permissions that control who can access and modify the workflow templates, ensuring that only authorized users can make changes.

For more details, refer to the SAP Commerce Cloud documentation: User Access and Permissions.

Question #:31

Which restriction types are available out of the box for page components? Note: There are 3 correct Answer to this question

- A. Usergroup Restriction
- B. Category Restriction
- C. Time Restriction
- D. Regex Restriction
- E. Country Restriction

Answer: A B C

Explanation

The restriction types available out of the box for page components in SAP Commerce Cloud include:

- ▶ Usergroup Restriction (Answer A) - Restricts component visibility based on user groups.
- ▶ Category Restriction (Answer B) - Restricts component visibility based on product categories.
- ▶ Time Restriction (Answer C) - Restricts component visibility based on specific time periods.

These restrictions help in personalizing content and improving user engagement. For more information, visit the SAP Commerce Cloud Documentation on Page Components.

Question #:32

You are using SAP Commerce Cloud in the Public Cloud to configure a project Which of the following environments are available out of the box? Note: There are 3 correct Answer to this question

- A. Test

- B. Staging
- C. Preproduction
- D. Development
- E. Production

Answer: B D E

Explanation

In SAP Commerce Cloud (Public Cloud), the following environments are available out of the box:

- 🕒 **Staging:** This environment is used for content changes and approvals before they go live.
- 🕒 **Development:** Used by developers to build and test new features and functionalities.
- 🕒 **Production:** The live environment where end-users interact with the storefront.

These environments are essential for managing the different stages of application development and deployment. For more details, refer to the official documentation: [SAP Commerce Cloud Environments](#).

Question #:33

What can you do with the Preview Mode in SmartEdit?Note: There are 2 correct Answer to this question

- A. Display the staged version content catalog in different languages, dates and times
- B. Navigate to the page to be edited
- C. Synchronize the catalog with the online version
- D. Edit some basic properties of a page if you have special permissions

Answer: A B

Explanation

The Preview Mode in SmartEdit allows you to:

- 🕒 **Display the staged version content catalog in different languages, dates, and times:** Ensures that you can preview how content will appear to different users under various conditions.
- 🕒 **Navigate to the page to be edited:** Facilitates easy access to the specific page you want to work on.

For more details, refer to the SAP Commerce Cloud documentation: [SmartEdit Preview Mode](#).

Question #:34

You are planning to develop a web shop using your existing procurement system with the Punch Out feature. Which of the following functions of this feature are supported out of the box? Note: There are 2 correct Answer to this question

- A. Buyers can save the cart as a requisition in the buyer's procurement system awaiting approval.
- B. Buyers can place the order with the pricing information from the existing procurement system instead of from the supplier site.
- C. cXML communication behind-the-scenes is supported.
- D. Only communication with SAP Ariba is supported

Answer: A C

Explanation

The Punch Out feature in SAP Commerce Cloud supports several functions out of the box, including:

- 🟢 **Buyers can save the cart as a requisition in the buyer's procurement system awaiting approval:** This allows buyers to create a requisition that must be approved within their procurement system before placing the order.
- 🟢 **cXML communication behind-the-scenes is supported:** Ensures that the integration with procurement systems using cXML communication is seamless and efficient.

For more information, refer to the SAP Commerce Cloud documentation: Punch Out Integration.

Question #:35

Which features are exclusively supported by the Business-to-Business (B2B) Commerce Module? Note: There are 3 correct Answer to this question

- A. Punch Out support
- B. Future stock availability
- C. Product search
- D. Order approval processes
- E. Bundling promotions

Answer: A B D

Explanation

The Business-to-Business (B2B) Commerce Module in SAP Commerce Cloud supports:

- ▶ **Punch Out support:** Enables integration with procurement systems, allowing buyers to shop on a supplier's website from within their procurement application.
- ▶ **Future stock availability:** Provides information on the availability of products in the future, aiding in inventory planning.
- ▶ **Order approval processes:** Allows for complex order approval workflows, ensuring that orders meet business rules and policies.

For more details, refer to the SAP Commerce Cloud documentation: B2B Features.

Question #:36

Which of the following are out of the box features of the standard Business-to-Consumer (B2C) functionality in SAP Commerce Cloud? Note: There are 3 correct Answer to this question

- A. Buy online and pick up in store
- B. Quick Orders
- C. Social network integration
- D. Pre paid system
- E. Quote Negotiation

Answer: A B C

Explanation

The standard Business-to-Consumer (B2C) functionality in SAP Commerce Cloud includes several out-of-the-box features:

- ▶ **Buy online and pick up in store:** Allows customers to purchase products online and pick them up at a physical store location.
- ▶ **Quick Orders:** Facilitates faster ordering processes for customers who know exactly what they want to purchase.
- ▶ **Social network integration:** Enables integration with social media platforms to enhance customer engagement and marketing efforts.

For more detailed information, refer to the SAP Commerce Cloud documentation: B2C Features.

Question #:37

What can you do in the Basic Edit mode of SmartEdit? Note: There are 3 correct Answer to this question

- A. Synchronize a page or a component in a page

- B. Add components to a page
- C. Move components within a page
- D. Save or recall a version
- E. Add or edit component restrictions

Answer: A B C

Explanation

In the Basic Edit mode of SmartEdit, you can:

- ▶ **Synchronize a page or a component in a page:** Ensures changes are propagated to other environments.
- ▶ **Add components to a page:** Enhances the page content by adding new components.
- ▶ **Move components within a page:** Allows for rearranging components to improve page layout and user experience.

For more details, refer to the SAP Commerce Cloud documentation: SmartEdit.

Question #:38

How can you configure personalized versions of a webstore for two different user groups using personalization based on SmartEdit?Note: There are 2 correct Answer to this question

- A. Create one customization and one target group with two sets of storefront changes
- B. Create two customizations that use the same target group but separate sets of storefront changes
- C. Create one customization with two target groups and two sets of storefront changes
- D. Create two customizations, each with its own target group and storefront changes

Answer: C D

Explanation

To configure personalized versions of a webstore for different user groups using SmartEdit, you can:

- ▶ **Create one customization with two target groups and two sets of storefront changes:** This allows you to manage personalization for multiple user groups within a single customization project.
- ▶ **Create two customizations, each with its own target group and storefront changes:** This approach provides more granular control by separating the customizations and target groups.

For more details, refer to the SAP Commerce Cloud documentation: SmartEdit Personalization.

Question #39

If a user belongs to group A, then they can buy one product in any category at 50% off.

- A. What catalog versions are available out of the box for each catalog in SAP Commerce?
- B. Multiple staged catalog versions and multiple online catalog versions
- C. One staged catalog version and one online catalog version
- D. One staged catalog version and multiple online catalog versions
- E. Multiple staged catalog versions and one online catalog

Answer: C

Explanation

In SAP Commerce, each catalog typically has one staged catalog version and one online catalog version out of the box. The staged version is used for making and reviewing changes, while the online version is the live catalog available to customers.

For more details, refer to the SAP Commerce Cloud documentation: Catalog Management.

Question #40

A Credit Limit defines the maximum amount of credit assigned to a B2B unit, and if an order exceeds the credit limit, the account manager of the B2B Unit needs to approve it. What should you pay attention to when you are managing a credit limit? Note: There are 2 correct Answer to this question

- A. A date range must be defined, either as a range with start and end date (e.g. 01.Jan-30.June) or periodic (eg. weekly), or both (weekly from 01.Jan-30 June)
- B. An alert threshold (as other percentage value, e.g. 80% or absolute value in currency, eg. 4,000 USD) must be defined
- C. A threshold value must be defined in a given currency, (5,000 USD, for example).
- D. One or more B2B units can be assigned to the same credit limit (eg Store East and Store West use the same weekly credit limit)

Answer: A C

Explanation

When managing a credit limit in SAP Commerce, you should pay attention to:

- 🔊 **A date range must be defined:** This ensures that the credit limit is valid only within the specified

period, either as a fixed range or periodic.

- ▶ **A threshold value must be defined in a given currency:** Specifies the maximum allowable credit for the B2B unit, which triggers approval processes if exceeded.

For more information, refer to the SAP Commerce Cloud documentation: Credit Limit Management.

Question #:41

You are configuring sourcing in the Order Management Services module of SAP Commerce Cloud. What weight factors can you configure? Note: There are 2 correct answers to this question.

- A. Distance
- B. Allocation
- C. Delivery Time
- D. Status

Answer: A B

Explanation

When configuring sourcing in the Order Management Services module of SAP Commerce Cloud, you can set weight factors such as:

- ▶ **Distance:** Determines sourcing priorities based on the proximity of inventory locations to the delivery destination.
- ▶ **Allocation:** Manages how inventory is allocated across different locations to optimize order fulfillment.

For more information, refer to the SAP Commerce Cloud documentation: Order Management Sourcing.

Question #:42

You are creating a base store for your online shop. Which of the following principles should you consider during the set-up? Note: There are 2 correct answers to this question.

- A. One base store can be associated with more than one content catalog
- B. One base store can be associated with only one point of service
- C. One base store can be associated with more than one CMS site
- D. One base store can be associated with more than one product catalog

Answer: C D

Explanation

When setting up a base store in SAP Commerce, consider the following principles:

- ▶ **One base store can be associated with more than one CMS site:** Enables the base store to serve multiple sites with different content.
- ▶ **One base store can be associated with more than one product catalog:** Allows the base store to offer a diverse range of products from different catalogs.

For more details, refer to the SAP Commerce Cloud documentation: Base Store Setup.

Question #:43

Why might you create multiple search profiles?Note: There are 2 correct Answer to this question

- A. To personalize search results for different target groups
- B. To personalize facets for different categories
- C. To personalize Search Engine Optimization (SEO) settings for different parts of a website
- D. To personalize search box configurations

Answer: A B

Explanation

Creating multiple search profiles in SAP Commerce allows for:

- ▶ **Personalizing search results for different target groups:** Ensures that different customer segments see the most relevant products based on their preferences and behavior.
- ▶ **Personalizing facets for different categories:** Tailors the filtering options available to users depending on the category they are browsing, enhancing the shopping experience.

For more detailed information, refer to the SAP Commerce documentation on search profiles: Search Profiles.

Question #:44

Why might you use an ImpEx script?Note: There are 3 correct Answer to this question

- A. To set up type-based access rights
- B. To create classification categories and features in the classification system
- C. To create new types in the type system
- D. To create restrictions/personalization rules

E. To modify configuration properties

Answer: A C E

Explanation

An ImpEx script in SAP Commerce can be used for various purposes, including:

- ▶ **To set up type-based access rights:** Configures access rights for different user types.
- ▶ **To create new types in the type system:** Defines new item types and structures within the system.
- ▶ **To modify configuration properties:** Allows changes to system configurations and settings.

For more details, refer to the SAP Commerce Cloud documentation: ImpEx Scripts.

Question #:45

Which of the following databases are supported when developing SAP Commerce on a local machine? Note: There are 2 correct Answer to this question

- A. PostgreSQL
- B. Microsoft Access
- C. MySQL
- D. Microsoft SQL Server

Answer: C D

Explanation

When developing SAP Commerce on a local machine, the following databases are supported:

- ▶ **MySQL:** Widely used for local development due to its compatibility and ease of use.
- ▶ **Microsoft SQL Server:** Supported for local development, offering robust performance and features.

For more information, refer to the SAP Commerce Cloud documentation: Supported Databases.

Question #:46

What can you do with the Collaboration Center in Backoffice? Note: There are 3 correct Answer to this question

- A. Create a new workflow template

- B. Work on a specific task assigned by a workflow
- C. Monitor a workflow by seeing the finished and current steps
- D. Start a workflow by dropping items into the collaboration center
- E. Assign the user to the Visible for Principal group

Answer: B C D

Explanation

The Collaboration Center in the Backoffice of SAP Commerce allows users to:

- 🕒 **Work on a specific task assigned by a workflow:** Facilitates task management within workflows.
- 🕒 **Monitor a workflow by seeing the finished and current steps:** Provides visibility into the workflow progress and status.
- 🕒 **Start a workflow by dropping items into the collaboration center:** Simplifies the initiation of workflows through a drag-and-drop interface.

For more detailed information, refer to the SAP Commerce Cloud documentation: Collaboration Center.

Question #:47

What does SAP Commerce provide for developing payment functionality? Note: There are 2 correct Answer to this question

- A. Support for Hosted Order Page (HOP) where the payment form is generated and hosted by the payment provider
- B. Enables integration with external Payment Service Providers (PSP)
- C. Support for Silent Order Post (SOP) where the payment form is generated and hosted by the payment provider
- D. An out of the box payment adapter gateway with PayPal

Answer: B D

Explanation

SAP Commerce provides robust payment functionality development support, including:

- 🕒 **Enables integration with external Payment Service Providers (PSP):** This allows businesses to connect their commerce platform with various payment service providers to handle transactions securely and efficiently.
- 🕒 **An out of the box payment adapter gateway with PayPal:** SAP Commerce offers pre-built integration

with PayPal, simplifying the setup and management of payment processes.

For more details, refer to the SAP Commerce Cloud documentation: Payment Integration.

Question #:48

Why would you use a classification category?Note: There are 2 correct Answer to this question

- A. To link custom properties to products or catalog categories
- B. To hold custom properties
- C. To group products that belong to a catalog version
- D. To create products with different variants

Answer: A B

Explanation

A classification category in SAP Commerce Cloud is used to:

- ▶ Link custom properties to products or catalog categories (Answer A) - Facilitates the management of product attributes and metadata.
- ▶ Hold custom properties (Answer B) - Allows storage of additional attributes for products or categories.

Classification categories help in organizing and managing product information effectively. For more information, refer to the SAP Commerce Cloud Documentation on Classification.

Question #:49

Which SAP solutions can be integrated with SAP Commerce Cloud, Integration Extension Pack?Note: There are 2 correct Answer to this question

- A. SAP Qualtrics
- B. SAP Materials Management
- C. SAP Customer Data Cloud
- D. SAP Emarsys

Answer: C D

Explanation

The SAP Commerce Cloud Integration Extension Pack provides out-of-the-box support for integrating with various SAP solutions, including:

- ▶ **SAP Customer Data Cloud:** Facilitates integration for managing customer identities and consents.
- ▶ **SAP Emarsys:** Enhances marketing automation and customer engagement by integrating with the Emarsys platform.

For more details, refer to the SAP Commerce Cloud documentation: Integration Extension Pack.

Question #:50

How can you create new CMS components in SmartEdit to display them in the storefront?Note: There are 2 correct Answer to this question

- A. Add a shared component to a page template
- B. Add a new component to a page template content slot
- C. Add a new component to a page content slot
- D. Add a new slot to a page, then add a new component to that slot

Answer: B C

Explanation

To create new CMS components in SmartEdit for display in the storefront, you can:

- ▶ **Add a new component to a page template content slot:** Ensures the component is available in all pages using the template.
- ▶ **Add a new component to a page content slot:** Adds the component directly to a specific page, providing page-specific customization.

For more details, refer to the SAP Commerce Cloud documentation: SmartEdit CMS Components.

Question #:51

How do you add a property to a set of products?Note: There are 2 correct Answer to this question

- A. Create a new classification category and feature, and assign it to a catalog category
- B. Create a new facet and include the new required property
- C. Create a sub type of the product item type and include the new required property
- D. Create a new catalog version and include all products with the new required property

Answer: A D

Explanation

To add a property to a set of products in SAP Commerce, you can:

- ▶ **Create a new classification category and feature, and assign it to a catalog category:** This method allows you to categorize and assign specific features (properties) to products within a category.
- ▶ **Create a new catalog version and include all products with the new required property:** By creating a new catalog version, you can ensure that all products included have the newly required property, facilitating better organization and management.

For more information, refer to the SAP Commerce Cloud documentation: Product Data Management.

Question #:52

Which features are supported out of the box by the Cloud Hot Folders module? Note: There are 3 correct Answer to this question

- A. Automatic creation of a hot folder in Microsoft Azure Blob Storage
- B. Support of both CSV and ImpEx file formats
- C. End-to-end processes monitoring in Backoffice
- D. Easy access to storage connection credentials stored in configuration properties
- E. Synchronous integration mechanism to safely import batches of data

Answer: A B C

Explanation

The Cloud Hot Folders module in SAP Commerce Cloud provides various features to streamline data import processes, including:

- ▶ **Automatic creation of a hot folder in Microsoft Azure Blob Storage:** This feature allows seamless integration with Azure Blob Storage, facilitating automated data handling.
- ▶ **Support of both CSV and ImpEx file formats:** Ensures compatibility with common data formats used for import and export.
- ▶ **End-to-end processes monitoring in Backoffice:** Provides comprehensive monitoring capabilities within the Backoffice, enhancing visibility and control over the import processes.

For further information, refer to the SAP Commerce documentation on Cloud Hot Folders: Cloud Hot Folders.

Question #:53

You want to create a new web page. What are page templates used for? Note: There are 2 correct Answer to this question

- A. To create page components
- B. To specify the shared slots
- C. To add restrictions to a page
- D. To specify the layout of a page

Answer: B D

Explanation

Page templates in SAP Commerce Cloud are used for:

- 🕒 **Specifying the shared slots:** Page templates define common areas (slots) that can be reused across multiple pages, ensuring consistency and ease of maintenance.
- 🕒 **Specifying the layout of a page:** Templates provide a predefined structure and layout for pages, helping to standardize the design and streamline the page creation process.

For more details, refer to the SAP Commerce Cloud documentation: Page Templates.

Question #:54

You are using Microsoft Excel to export product data directly from the Backoffice Product Cockpit. Which of the following options are available to you? Note: There are 2 correct Answer to this question

- A. You can deselect any attribute in the list of the to be exported attributes.
- B. You can select the attributes one-by-one and add them into the list of the to be exported attributes.
- C. Common classification attributes (that belong to the selected products) can be exported directly.
- D. Classification attributes that only belong to some selected products can also be exported, if they are selected

Answer: A C

Explanation

When exporting product data from the Backoffice Product Cockpit using Microsoft Excel, you can:

- 🕒 **Deselect any attribute in the list of the to-be-exported attributes (Answer A)** - Allows for selective export of product data.
- 🕒 **Common classification attributes (that belong to the selected products) can be exported directly (Answer C)** - Facilitates exporting of shared attributes among products.

For more details, refer to the [SAP Commerce Cloud Documentation on Product Data Export](#).

Question #:55

SAP Commerce Cloud includes the integration API module as one of the most important interfaces for data integration. What should you consider when you are planning to use the integration API module? Note: There are 2 correct Answer to this question

- A. You can configure the integration objects and they will become effective after a simplified redeployment of the server.
- B. You can define the integration objects and their payloads for easy mapping in an OData application
- C. You can define the integration objects and their payloads for easy mapping in a SOAP application.
- D. You can configure the integration objects in run time without restarting or recompiling the server

Answer: B D

Explanation

When planning to use the integration API module in SAP Commerce Cloud, consider that:

- ▶ You can define the integration objects and their payloads for easy mapping in an OData application (Answer B).
- ▶ You can configure the integration objects in runtime without restarting or recompiling the server (Answer D).

These features facilitate efficient data integration and management. For further details, refer to the [SAP Commerce Cloud Documentation on Integration API](#).

Question #:56

You are using the Integration API module. What can you use the Integration UI Tool in Backoffice for? Note: There are 2 correct Answer to this question

- A. Manage the structure of the integration objects
- B. Change the EDMX data in the EDMX editor directly for simple integration requirement
- C. Reload the integration API engine to make the changes effective
- D. Monitor the inbound or outbound integration object requests

Answer: A D

Explanation

The Integration UI Tool in Backoffice can be used to:

- ▶ **Manage the structure of the integration objects:** Allows you to define and modify the structure of integration objects, ensuring data is properly mapped and transformed.
- ▶ **Monitor the inbound or outbound integration object requests:** Provides visibility into the integration processes, allowing you to track and troubleshoot data flow between systems.

For more information, refer to the SAP Commerce Cloud documentation: [Integration API](#).

Question #:57

You have been asked to import a large amount of data using ImpEx scripts. What would you do to improve performance when executing ImpEx? Note: There are 2 correct answers to this question.

- A. Enable code execution to dynamically speed up the import
- B. Switch on ImpEx legacy mode
- C. Enable distributed ImpEx
- D. Consider data import sequence regarding dependency

Answer: C D

Explanation

When importing a large amount of data using ImpEx scripts in SAP Commerce, performance can be significantly improved by:

- ▶ **Enabling distributed ImpEx:** This feature allows the import process to be distributed across multiple nodes, thereby speeding up the overall import time.
- ▶ **Considering data import sequence regarding dependency:** Proper sequencing ensures that dependent data is imported in the correct order, reducing the risk of errors and improving performance.

For more information on optimizing ImpEx performance, refer to the SAP Commerce documentation: [ImpEx Performance Optimization](#).

Question #:58

As a backend user, what can you do in Backoffice out of the box? Note: There are 3 correct answers to this question.

- A. Give feedback to the company's IT/admin team regarding Backoffice issues.
- B. Choose a different pre-defined theme or create a custom theme

- C. Change your password
- D. Switch to another user role, if available
- E. Change the language of the backoffice UI

Answer: C D E

Explanation

As a backend user, the following options are available out of the box in Backoffice:

- 🕒 Change your password (Answer C) - Provides security by allowing users to update their credentials.
- 🕒 Switch to another user role, if available (Answer D) - Enables users to perform different tasks based on their roles.
- 🕒 Change the language of the backoffice UI (Answer E) - Enhances usability by allowing users to select their preferred language.

For further details, refer to the [SAP Commerce Cloud Documentation on Backoffice](#).

Question #:59

In the context of Fraud Detection, which of the following Symptoms are supported out of the box in SAP Commerce Cloud? Note: There are 2 correct Answer to this question

- A. First Time Order Symptom
- B. Unusual Behavior Symptom
- C. Different Addresses Symptom
- D. Proper Authorization Symptom

Answer: A C

Explanation

In the context of Fraud Detection, SAP Commerce Cloud supports the following symptoms out of the box:

- 🕒 First Time Order Symptom (Answer A) - Identifies orders from first-time customers for additional scrutiny.
- 🕒 Different Addresses Symptom (Answer C) - Flags orders with different billing and shipping addresses.

For more information, visit the [SAP Commerce Cloud Documentation on Fraud Detection](#).

Question #:60

Which of the following considerations apply to the concept of categorization work in SAP Commerce? Note: There are 2 correct Answer to this question

- A. A category can have multiple parent categories.
- B. A product can belong to multiple categories.
- C. A category can contain a set of product attributes.
- D. A category is a logical group of products with the same attributes.

Answer: A B

Explanation

In SAP Commerce, categorization allows for flexible organization of products. Key considerations include:

- ▶ **A category can have multiple parent categories:** This enables the creation of complex category hierarchies, allowing for more refined product organization.
- ▶ **A product can belong to multiple categories:** This flexibility allows a single product to be associated with different categories, enhancing product visibility across various sections of the catalog.

For more detailed information, refer to the SAP Commerce categorization documentation: SAP Commerce Categories.

Question #:61

Which of the following activities does the SAP order fulfillment process support? Note: There are 2 correct Answer to this question

- A. Managing and controlling an order through all stages in the system once it has been placed
- B. Preprocessing orders and splits them into consignments if necessary
- C. Creating a support ticket on behalf of a customer
- D. Managing cancellations and returns

Answer: A B

Explanation

The SAP order fulfillment process supports various activities to ensure efficient and effective order management. These include:

- ▶ **Managing and controlling an order through all stages in the system once it has been placed:** This involves overseeing the order from its creation to completion, ensuring all steps are completed correctly and on time.

- 🕒 **Preprocessing orders and splits them into consignments if necessary:** This step involves preparing the orders before they are fully processed, which may include splitting orders into smaller consignments for better handling and delivery.

For further details, refer to the official documentation on SAP order management and fulfillment: SAP Commerce Order Management.

Question #:62

You are creating a customization in SmartEdit. What can you use this for? Note: There are 2 correct Answer to this question

- A. Update Web site content without having to rely on the IT department
- B. Personalize the appearance of a page based on user segments
- C. Activate a promotion for a specific user segment
- D. Create and manage Web site content on the fly

Answer: A B

Explanation

When creating a customization in SmartEdit, you can:

- 🕒 Update website content without having to rely on the IT department (Answer A) - Empowers business users to make content changes directly.
- 🕒 Personalize the appearance of a page based on user segments (Answer B) - Allows for targeted content and user experience.

For further information, visit the SAP Commerce Cloud Documentation on SmartEdit Customization.

Question #:63

Which areas in the user interface can you use to create a customer complaint ticket? Note: There are 2 correct Answer to this question

- A. Backoffice Collaboration Center
- B. Backoffice Customer Support Cockpit
- C. On the storefront using the Assisted Service Module
- D. Feedback Icon at the top right of the Backoffice page

Answer: B C

Explanation

Customer complaint tickets can be created in the following areas of the user interface in SAP Commerce Cloud:

- ▶ Backoffice Customer Support Cockpit (Answer B) - A dedicated area for managing customer support and complaints.
- ▶ On the storefront using the Assisted Service Module (Answer C) - Allows customer service agents to create and manage tickets directly from the storefront.

For more detailed information, refer to the [SAP Commerce Cloud Documentation on Customer Support](#).

Question #:64

What actions can you perform using the Advanced Edit mode of SmartEdit? Note: There are 2 correct Answer to this question

- A. Edit the content of shared content slots
- B. Personalize page content with customization segments
- C. Roll back to a previous version of the page
- D. Convert shared content slots to non shared content slots

Answer: A D

Explanation

The Advanced Edit mode of SmartEdit in SAP Commerce Cloud allows users to:

- ▶ **Edit the content of shared content slots:** Enables modifications to the content within slots shared across multiple pages.
- ▶ **Convert shared content slots to non-shared content slots:** Provides flexibility to customize specific slots on individual pages without affecting other pages.

For more information, refer to the [SAP Commerce Cloud documentation: SmartEdit Advanced Edit Mode](#).

Question #:65

What are the advantages of using SAP Commerce Cloud in the Public Cloud? Note: There are 3 correct Answer to this question

- A. Security and compliance, for example disaster recovery and backup and more
- B. Regular upgrades of the underlying SAP Commerce Cloud core

- C. Support services from our 24/7 support teams
- D. Compatibility with older version of SAP Commerce, such as 6.X
- E. Flexibility of installing any third party software application

Answer: A B C

Explanation

Advantages of using SAP Commerce Cloud in the Public Cloud include:

- ▶ **Security and compliance:** Provides robust security measures, disaster recovery, and backup services.
- ▶ **Regular upgrades of the underlying SAP Commerce Cloud core:** Ensures the platform is always up-to-date with the latest features and improvements.
- ▶ **Support services from 24/7 support teams:** Offers continuous support to resolve any issues and ensure smooth operations.

For more information, refer to the SAP Commerce Cloud documentation: Public Cloud Benefits.

Question #:66

How does SAP Commerce arrange its product and category data?

- A. There must be one root category in one product catalog
- B. Categories can contain either other categories or products, but not both.
- C. The product catalog can contain more than one category with the same code attribute value
- D. Each product must be associated with at least one category

Answer: B

Explanation

In SAP Commerce, the arrangement of product and category data follows specific rules:

- ▶ **Categories can contain either other categories or products, but not both:** This ensures a clear hierarchical structure within the product catalog, making it easier to manage and navigate.

For more detailed information, refer to the SAP Commerce Cloud documentation: Product Catalog Management.

Question #:67

What is a variant product?

- A. A product containing properties whose values can be set by the customer
- B. A product whose properties and price differ depending on which country-specific catalog it is in
- C. A product representing multiple purchasable versions of a base product.
- D. A product representing one purchasable version of a base product.

Answer: D

Explanation

A variant product in SAP Commerce represents one purchasable version of a base product. Each variant can have different attributes, such as size, color, or other specifications, but they all derive from a common base product. This allows for efficient management of product variations.

For more detailed information, refer to the SAP Commerce documentation: Variant Products.

Question #:68

Which of the following SAP Commerce Cloud features support Global Data Protection Regulation (GDPR) out of the box? Note: There are 3 correct Answer to this question

- A. Personal data reporting
- B. Consent management
- C. Data retention or deletion
- D. Breach notification
- E. Order tracking

Answer: A B C

Explanation

SAP Commerce Cloud provides several features to support compliance with the Global Data Protection Regulation (GDPR) out of the box, including:

- 🟢 **Personal data reporting:** This feature allows businesses to generate reports on personal data stored within the system, facilitating transparency and compliance with data subject access requests.
- 🟢 **Consent management:** Ensures that customer consents for data processing are tracked and managed effectively, which is crucial for GDPR compliance.
- 🟢 **Data retention or deletion:** Provides tools to manage the retention period of personal data and ensure it is deleted when no longer needed, as per GDPR requirements.

For more detailed information, refer to the SAP Commerce Cloud documentation on GDPR: SAP Commerce Cloud GDPR.

Question #:69

What checkout features does SAP Commerce Cloud support out of the box? Note: There are 3 correct Answer to this question

- A. Regular step-by-step checkout used by either customers or ASM agents
- B. Express checkout with previously saved values from the customer account
- C. A temporary user account is created and mapped to the session cart during Guest Checkout
- D. Customizable checkout steps configurable in Assisted Services Mode (ASM)
- E. Additional validation options in the Backoffice Administration Cockpit

Answer: A B C

Explanation

SAP Commerce Cloud supports the following checkout features out of the box:

- ▶ Regular step-by-step checkout used by either customers or ASM agents (Answer A).
- ▶ Express checkout with previously saved values from the customer account (Answer B).
- ▶ A temporary user account is created and mapped to the session cart during Guest Checkout (Answer C).

These features enhance the user experience by providing flexible and efficient checkout processes. More information can be found in the SAP Commerce Cloud Documentation on Checkout.

Question #:70

Which out of the box features of SAP Commerce Cloud can you use to import product data? Note: There are 2 correct Answer to this question

- A. Integration API Module
- B. Intelligent Selling Services for SAP Commerce Cloud
- C. Cloud Hot Folders
- D. SAP BTP, Kyma runtime

Answer: A C

Explanation

SAP Commerce Cloud provides several out-of-the-box features to import product data, including:

- ▶ **Integration API Module:** Allows integration with other systems using APIs to facilitate the import of product data.
- ▶ **Cloud Hot Folders:** Enables automatic import of data files placed in designated folders in the cloud storage.

For more details, refer to the SAP Commerce Cloud documentation: Product Data Import.

Question #:71

What does the Fraud Detection Module provide out of the box?Note: There are 2 correct Answer to this question

- A. A storefront interface for customers to see the reason that their order is judged as fraudulent
- B. Essential fraud checks conducted by the internal fraud service
- C. A sample or mockup implementation based on fraud symptom detection
- D. If an order is identified as fraud with the first threshold, it is rejected automatically and marked as canceled

Answer: C D

Explanation

The Fraud Detection Module in SAP Commerce provides the following out-of-the-box features:

- ▶ **A sample or mockup implementation based on fraud symptom detection:** This includes a basic setup for detecting fraudulent activities, which can be customized further as needed.
- ▶ **If an order is identified as fraud with the first threshold, it is rejected automatically and marked as canceled:** This feature ensures that fraudulent orders are automatically flagged and canceled to prevent fraudulent transactions.

For more details, refer to the SAP Commerce Cloud documentation: Fraud Detection.

Question #:72

The SAP Commerce Cloud, Integration Extension pack provides out of the box support to integrate other SAP SolutionsWhich of the following solutions are included?Note: There are 2 correct Answer to this question

- A. SAP Central Finance
- B. SAP Ariba

- C. SAPS/4HANA Service
- D. SAP Variant Configuration and Pricing

Answer: C D

Explanation

The SAP Commerce Cloud, Integration Extension pack includes out-of-the-box support for integrating with various SAP solutions, such as:

- 🕒 **SAP S/4HANA Service:** Facilitates integration with SAP's service management solutions to provide comprehensive service processes.
- 🕒 **SAP Variant Configuration and Pricing:** Enables integration with the variant configuration and pricing capabilities of SAP to manage complex products and pricing scenarios.

These integrations help streamline processes and enhance the capabilities of SAP Commerce Cloud. For more details, refer to the official documentation: SAP Commerce Cloud Integration.

Question #:73

Your customer wants a holistic view of end-user activity on an SAP Commerce storefront. Which SAP CX solution can fulfil this requirement?

- A. SAP Customer Data Cloud
- B. Intelligent Selling Services for SAP Commerce Cloud
- C. SAP Emarsys
- D. SAP Service Cloud

Answer: A

Explanation

SAP Customer Data Cloud can provide a holistic view of end-user activity on an SAP Commerce storefront. It offers capabilities such as customer identity management, consent management, and profile management, which help businesses understand and engage their customers more effectively.

For more information, refer to the SAP Customer Data Cloud documentation: SAP Customer Data Cloud.

Question #:74

What are the key tasks of a Business-to-Business (B2B) administrator? Note: There are 3 correct Answer to this question

- A. Define structure of the customer organization

- B. Approve negotiated prices of commerce quotes
- C. Approve orders that exceed cost center limit
- D. Manage shipping addresses
- E. Manage cost centers and budgets

Answer: A D E

Explanation

Key tasks of a Business-to-Business (B2B) administrator in SAP Commerce Cloud include:

- 🕒 Define structure of the customer organization (Answer A) - Ensures proper hierarchy and management of customer accounts.
- 🕒 Manage shipping addresses (Answer D) - Oversee and maintain the addresses used for deliveries.
- 🕒 Manage cost centers and budgets (Answer E) - Oversees financial aspects and allocation of resources within the B2B environment.

For more details, refer to the SAP Commerce Cloud Documentation on B2B Administration.

Question #:75

How does Personalization mode in SmartEdit visualize multiple customizations simultaneously? Note: There are 2 correct Answer to this question

- A. SmartEdit deemphasizes components other than the customized ones.
- B. SmartEdit shows only those components that are different as a result of customization.
- C. SmartEdit draws color-coded boxes around the customizations for each segment.
- D. SmartEdit labels the customized components as A, B, and so on, referring to different segments

Answer: C D

Explanation

Personalization mode in SmartEdit visualizes multiple customizations simultaneously by:

- 🕒 Drawing color-coded boxes around the customizations for each segment (Answer C) - Helps in differentiating various customizations.
- 🕒 Labeling the customized components as A, B, and so on, referring to different segments (Answer D) - Provides clear identification of segment-specific customizations.

For more details, refer to the [SAP Commerce Cloud Documentation on SmartEdit Personalization](#).

Question #:76

What are the limits of a temporary license? Note: There are 2 correct Answer to this question

- A. It can be used for production purposes within the specified time limit
- B. It is provided for 60 days.
- C. It can be used for test and development purposes.
- D. It is provided for 30 days

Answer: C D

Explanation

A temporary license in SAP Commerce Cloud has the following limits:

- 🕒 **It can be used for test and development purposes:** Temporary licenses are intended to be used for non-production activities such as testing and development.
- 🕒 **It is provided for 30 days:** The duration of a temporary license is typically 30 days, after which it needs to be renewed or replaced with a permanent license.

For more information, refer to the official documentation: [SAP Commerce Licenses](#).

Question #:77

You are going to develop a storefront using SAP Commerce Cloud, composable storefront. What should you pay attention to? Note: There are 2 correct Answer to this question

- A. The SAP Commerce Cloud, composable storefront client-side app needs to explicitly invoke appropriate SAP Commerce Cloud facades.
- B. Configure the SAP Commerce Cloud, composable storefront client side app to process JSP content
- C. The SAP Commerce Cloud, composable storefront client-side app can communicate with SAP Commerce Cloud using the Commerce REST API.
- D. Leverage the existing WCMS structure on the server side.

Answer: C D

Explanation

When developing a storefront using SAP Commerce Cloud's composable storefront, you should consider:

- 🕒 **Communicating with SAP Commerce Cloud using the Commerce REST API:** This ensures the client-side application can retrieve and display data dynamically from the SAP Commerce backend.
- 🕒 **Leveraging the existing WCMS structure on the server side:** This allows for efficient content management and ensures consistency with the existing content management practices.

For more information, refer to the SAP Commerce Cloud documentation: Composable Storefront.

Question #:78

Which out of the box features do Commerce Customizations provide? Note: There are 2 correct Answer to this question

- A. Personalized promotions
- B. Personalized prices
- C. Personalized search results
- D. Personalized product bundles

Answer: A C

Explanation

Commerce Customizations in SAP Commerce provide out-of-the-box features such as:

- 🕒 **Personalized promotions:** Allows businesses to create targeted promotions for specific customer segments.
- 🕒 **Personalized search results:** Customizes search results based on user behavior and preferences, enhancing the customer experience.

For more details, refer to the SAP Commerce Cloud documentation: Commerce Customizations.

Question #:79

What can you do with SmartEdit? Note: There are 2 correct Answer to this question

- A. Modify navigation nodes
- B. Clone slots in a web page
- C. Clone web pages
- D. Add new slots to a web page

Answer: A C

Explanation

With SmartEdit, you can:

- ▶ Modify navigation nodes (Answer A) - This allows for the adjustment and configuration of site navigation.
- ▶ Clone web pages (Answer C) - This enables creating copies of web pages for testing or versioning purposes.

For more information, visit the [SAP Commerce Cloud Documentation on SmartEdit](#).

Question #:80

You want to add changeable product attributes that are NOT used in the business logic. How would you do this?

- A. By creating classifying categories and feature lists
- B. By defining persistent attributes in the type system
- C. By creating new variants based on changeable attributes like color or size
- D. By defining dynamic attributes in the type system

Answer: A

Explanation

To add changeable product attributes that are not used in the business logic, you should:

- ▶ Create classifying categories and feature lists (Answer A) - This method allows you to add and manage attributes without affecting the core business logic.

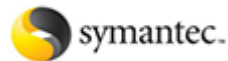
For additional information, refer to the [SAP Commerce Cloud Documentation on Classification](#).

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