

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What are the speakers mainly discussing?
- (A) Their relationship with Mark Kenmore
 - (B) The topic of an upcoming talk
 - (C) A seminar that they attended
 - (D) Their plans for later in the day
33. What does the woman mention?
- (A) She plans to use the knowledge she learned in the future.
 - (B) She hopes to meet Mark Kenmore in person later.
 - (C) She took notes on what Mark Kenmore said in his talk.
 - (D) She is trying to market some products in other countries.
34. What is going to happen on Monday?
- (A) The woman will give a presentation.
 - (B) The man will speak with his colleagues.
 - (C) The man will attend a special event.
 - (D) The woman will meet with her supervisor.
35. Why is the woman pleased?
- (A) The man fixed her problems.
 - (B) She does not need to repair anything.
 - (C) The man is visiting her apartment.
 - (D) She solved the problems by herself.
36. What is the problem in the kitchen?
- (A) There is a gas leak.
 - (B) The refrigerator has stopped working.
 - (C) A pipe is dripping water.
 - (D) A light is turning on and off.
37. What will the man probably do next?
- (A) Fix the problem in the bathroom
 - (B) Replace a light bulb
 - (C) Clean up the water on the floor
 - (D) Leave a voicemail message

- 38.** How did the woman order the items?
- (A) By making a telephone call
 - (B) By visiting the store in person
 - (C) By mailing in an order form
 - (D) By going to a website
- 39.** What will the store send to the woman first?
- (A) A sofa
 - (B) A table
 - (C) A bed
 - (D) A dresser
- 40.** What does the woman say about her home?
- (A) It was recently renovated.
 - (B) It is located near the warehouse.
 - (C) It has no furnishings in it.
 - (D) It is currently for sale.
-
- 41.** What does the woman suggest?
- (A) Getting together tomorrow afternoon
 - (B) Contacting one of the factory foremen
 - (C) Having another employee assist her
 - (D) Making some slides for a presentation
- 42.** What are the speakers planning to do?
- (A) Interview some job candidates
 - (B) Fill out some forms
 - (C) Visit a factory
 - (D) Have a meeting
- 43.** What does the woman imply?
- (A) She is in favor of replacing some machinery.
 - (B) She has not visited the factory for several weeks.
 - (C) She hopes that the equipment does not break down soon.
 - (D) She plans to submit some order forms this afternoon.
- 44.** What is the man's problem?
- (A) He was charged too much for something.
 - (B) An item he bought is not working properly.
 - (C) The store manager refused to give him a receipt.
 - (D) His radio suddenly stopped working yesterday.
- 45.** What does the woman mean when she says, "But I'll make an exception in this case"?
- (A) The man can exchange his item without a receipt.
 - (B) The man may cancel the order that he just made.
 - (C) The man does not have to fill out any more forms.
 - (D) The man will be allowed to get his money back.
- 46.** What will the speakers probably do next?
- (A) Call the store manager
 - (B) Fix the broken item
 - (C) Go to another department
 - (D) Look for a replacement part

47. What are the speakers discussing?
(A) A presentation they will attend
(B) The results of an interview
(C) Their work on some projects
(D) The man's transfer application
48. Who is Eric Harrison?
(A) A college professor
(B) A pharmacist
(C) A manager
(D) A job candidate
49. What does the man tell the woman to do?
(A) Look at the résumés of some other individuals
(B) Do more research on the pharmaceutical industry
(C) Learn how to be less nervous at work
(D) Schedule another interview with a person
50. What is the purpose of the man's call?
(A) To confirm a meeting
(B) To receive directions
(C) To schedule a visit
(D) To request more time
51. What will the speakers do later in the day?
(A) Attend a presentation
(B) Eat lunch together
(C) Check out a property
(D) Visit a client
52. Where is the man going to meet the woman?
(A) At his office
(B) At a restaurant
(C) On Hampton Road
(D) At her office
53. What are the speakers talking about?
(A) The gifts that they purchased
(B) The hiring of a new supervisor
(C) The bonuses they were given
(D) The resignation of a coworker
54. What is scheduled to happen next Friday?
(A) An awards ceremony
(B) A birthday party
(C) A farewell party
(D) A company picnic
55. What does the man imply about Mary Burns?
(A) She used to work with the speakers.
(B) She is an executive at the company.
(C) She will ask the speakers for donations.
(D) She was recently hired as a receptionist.

- 56.** What are the speakers mainly discussing?
(A) The possibility of moving to another company
(B) The desire of the man to transfer
(C) The condition of the Marketing Department
(D) The intentions of the man to retire
- 57.** Why does the man want to live in St. Louis?
(A) To be near his family
(B) To attend school there
(C) To work with his old boss
(D) To help start a new branch there
- 58.** Why does the man say, "I can handle that"?
(A) To prove he is capable of going on a business trip
(B) To indicate he is willing to accept a lower salary
(C) To state that he can work in the Marketing Department
(D) To show his willingness to be promoted
- 59.** What does the woman plan to do tomorrow?
(A) Go to a conference
(B) Visit a lab facility
(C) Travel to Framingham
(D) Meet a consultant
- 60.** When will the speakers have their meeting?
(A) On Tuesday
(B) On Wednesday
(C) On Thursday
(D) On Friday
- 61.** Why does the man say, "That works for me"?
(A) To ask the woman to repeat the comment she just made
(B) To request that the woman work harder on the problem
(C) To express his agreement with the woman's suggestion
(D) To suggest an alternative time to meet with the woman

- 62.** What does the man mean when he says, "There isn't enough money in the budget for that"?
- (A) The company will not purchase any new computers.
 - (B) No employees will receive pay raises this year.
 - (C) All orders of new office supplies will be canceled.
 - (D) Staff members may no longer attend conferences.
- 63.** What did the women have problems doing?
- (A) Arranging a time to see their boss
 - (B) Installing a computer program
 - (C) Getting financing for a project
 - (D) Attending a staff meeting
- 64.** What does the man say he will do?
- (A) Replace the old equipment
 - (B) Download a program
 - (C) Speak with an expert
 - (D) Request some money

Size	Quantity
S	10
M	26
L	20
XL	14

- 65.** Why does the woman need T-shirts?
- (A) For a company picnic
 - (B) For a conference
 - (C) For a field trip
 - (D) For a sporting event
- 66.** Look at the graphic. Which size does the woman order more of?
- (A) Small
 - (B) Medium
 - (C) Large
 - (D) Extra large
- 67.** When will the company mail the shirts?
- (A) On Tuesday
 - (B) On Wednesday
 - (C) On Thursday
 - (D) On Friday

Floor	Shops
5	Westwood Theater
4	Dan's Deli, Modern Fashions
3	Toys for Tots, Wilson's Bookstore
2	Jackson Pharmacy, Food Court

68. What does the man want to purchase?

- (A) Books
- (B) Electronics
- (C) Clothes
- (D) Kitchen items

69. Why is the man asking for assistance?

- (A) He has never visited the mall before.
- (B) A store closed earlier than expected.
- (C) A store is not listed on a map.
- (D) He forgot the name of a store.

70. Look at the graphic. Which floor should the man go to?

- (A) 2
- (B) 3
- (C) 4
- (D) 5

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What is the problem?

- (A) The speaker forgot about an appointment.
- (B) The speaker's son suffered an injury.
- (C) The speaker is going to be late for school.
- (D) The speaker's boss made her miss a meeting.

72. When does the speaker want to meet Craig?

- (A) This afternoon
- (B) This evening
- (C) Tomorrow morning
- (D) Tomorrow afternoon

73. What does the speaker ask Craig to do?

- (A) Invite another person to the meeting
- (B) Contact her regarding his availability
- (C) Send her a contact number by text message
- (D) Fax her the report that she requests

74. How has the weather in December been?

- (A) Normal
- (B) Warmer than usual
- (C) Cold
- (D) Very cold

75. What does the speaker mean when he says, "And that's not the worst part"?

- (A) The weather is going to become bad.
- (B) He heard some bad news just now.
- (C) It will not stop raining for several days.
- (D) The cold weather is going to continue.

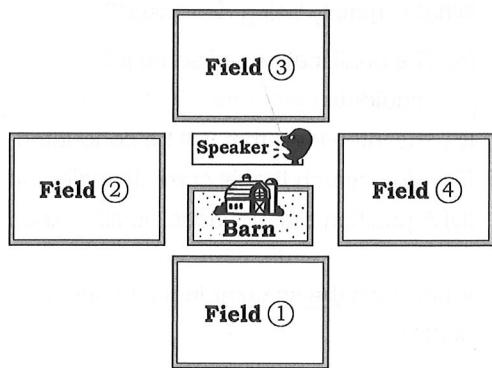
76. What will the weather be like on the day after tomorrow?

- (A) Warm and cloudy
- (B) Cool and windy
- (C) Cold and snowy
- (D) Cool and rainy

- 77.** What is the purpose of the announcement?
- (A) To explain how to get a rebate
 - (B) To mention a deadline for an event
 - (C) To remind listeners about a sale
 - (D) To describe a special offer
- 78.** Who qualifies for discounts on swimming lessons?
- (A) Children of employees
 - (B) Only full-time employees
 - (C) Only part-time employees
 - (D) All employees
- 79.** What should listeners do to get more information?
- (A) Send an e-mail
 - (B) Call the swimming pool
 - (C) Speak with another employee
 - (D) Read a pamphlet
-
- 80.** Who most likely is the announcement for?
- (A) Musicians
 - (B) Audience members
 - (C) Conductors
 - (D) Music instructors
- 81.** What is mentioned about the event?
- (A) It is going to last for two days.
 - (B) Individuals must play three pieces of music.
 - (C) Attendees must be able to play two instruments.
 - (D) Only violinists are encouraged to try out.
- 82.** What are orchestra members given?
- (A) Salaries
 - (B) CDs of their performances
 - (C) Instruments
 - (D) Concert tickets
- 83.** Who is the speaker talking to?
- (A) Telephone operators
 - (B) Shipping Department employees
 - (C) Delivery personnel
 - (D) Office receptionists
- 84.** What problem does the speaker mention?
- (A) Some money was stolen.
 - (B) Some boxes were lost.
 - (C) Some items were broken.
 - (D) Some orders were never received.
- 85.** What does the speaker suggest may happen?
- (A) Individuals may lose their jobs.
 - (B) Individuals may be suspended.
 - (C) Individuals may be given more training.
 - (D) Individuals may be transferred.

86. What is mainly being discussed?
- (A) The qualifications of some job candidates
 - (B) The interviews that will be conducted
 - (C) A job search that is currently going on
 - (D) A position that needs to be filled soon
87. What does the speaker indicate about herself?
- (A) She knows which person she prefers for a job.
 - (B) She has already made her final decision.
 - (C) She has meet with Vladimir Sobieski twice.
 - (D) She wants to conduct some more interviews.
88. Why does the speaker say, "Jeff, let's start with you"?
- (A) To say that he needs to speak to one of the candidates
 - (B) To request that he state the individual he supports
 - (C) To tell him that he needs to give his presentation now
 - (D) To ask him to provide the results of his interview
89. What job did Jay Carpenter accept?
- (A) Human Resources employee
 - (B) Computer programmer
 - (C) Manager
 - (D) Software designer
90. Why was the offer to Delilah Cohen withdrawn?
- (A) She wanted a higher salary.
 - (B) She demanded more benefits.
 - (C) She did not want to start in two weeks.
 - (D) She insisted on a bonus.
91. What can the woman do for Lucy van Horton?
- (A) Offer her health insurance
 - (B) Pay for her to move
 - (C) Help her find housing
 - (D) Increase her starting salary

Day	Lecture
Monday	Solving Workplace Problems
Tuesday	Getting along with Subordinates
Wednesday	Foreign Currency Exchange
Thursday	Methods for Increasing Sales



92. Who is Ms. Jenkins?

- (A) A lecturer
- (B) A consultant
- (C) A conference participant
- (D) A banker

93. Look at the graphic. When is Ms. Richardson going to give her lecture?

- (A) On Monday
- (B) On Tuesday
- (C) On Wednesday
- (D) On Thursday

94. What did Brian Andropov do?

- (A) Paid to attend a conference
- (B) Organized a conference
- (C) Agreed to speak at a conference
- (D) Ended his role in a conference

95. Who is the speaker?

- (A) A tour guide
- (B) A teacher
- (C) A farmer
- (D) A horse trainer

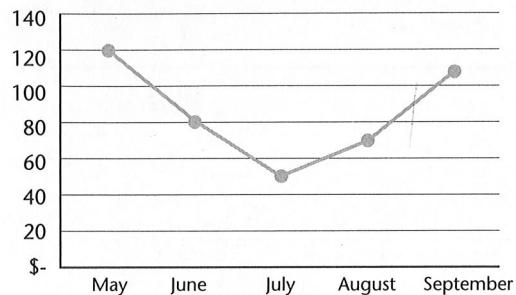
96. What does the speaker indicate about the corn?

- (A) It is growing poorly.
- (B) It will be picked soon.
- (C) It has been harvested.
- (D) It was recently planted.

97. Look at the graphic. In which field can people ride horses?

- (A) Number 1
- (B) Number 2
- (C) Number 3
- (D) Number 4

Mark Kelly's Monthly Phone Bill



98. What is the purpose of the speaker's call?

- (A) To cancel a service
- (B) To file a complaint
- (C) To pay his phone bill
- (D) To request a new service

99. What does the speaker say that he did?

- (A) Took his phone on vacation with him
- (B) Canceled his service a few months ago
- (C) Traveled abroad for a couple of months
- (D) Called foreign countries with his phone

100. Look at the graphic. In which month does the speaker believe he was charged too much?

- (A) May
- (B) June
- (C) July
- (D) August

This is the end of the Listening test. Turn to Part 5 in your test book.