# Analysis of Airline Passenger Satisfaction

Insights gathered from survey data

### Project context

#### Aim:

To predict **passenger satisfaction** from survey data.

#### Why?

To drive confident decisions in the competitive, post-pandemic airline market:

- Identify key features driving passenger satisfaction and dissatisfaction.
- Recommend actions to boost satisfaction.

#### How?

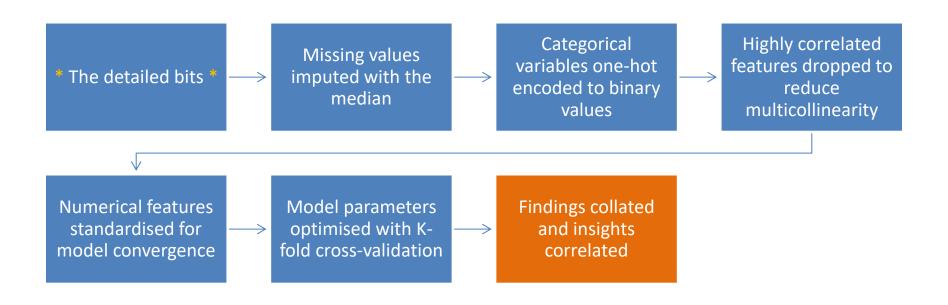
Survey data (80/20 split): 129,880 total records, 25 variables

- Customer demographics (Age, Gender, Customer Type)
- Travel details (Type of Travel, Class, Flight Distance)
- Service evaluations (Inflight Wi-Fi, Entertainment, On-board service, Leg room, Baggage handling, Cleanliness)
- Timeliness (Departure Delay, Arrival Delay)
- Satisfaction rating (Target Variable)



### Methodology

Model	Accuracy	Purpose
Logistic Regression	≈ 87.2%	What drives satisfaction?
Decision Tree	≈ 95.1%	What do passengers value?
Artificial Neural Network (ANN)	≈ 96.3%	Automated, real-time prediction



# Summary of insights

#### **Big-picture:**

- Leisure passengers and one-off customers start with a lower baseline of goodwill.
- Business and loyal passengers begin happy but <u>flip quickly</u> when promises are breached.
  - Business passengers demand punctuality.
  - Economy passengers forgive small delays if comfort and leg-room are strong.

#### The bottom line:

- Seamless digital boarding → poor UX drives 90% dissatisfaction.
- $\bigcirc$  Punctual flights  $\rightarrow$  land within 30 minutes of schedule.
- Comfort gaps → optimise Wi-Fi, check-in, and leg-room.

## Key satisfaction drivers

#### Positive:

Online Boarding, In-flight Wi-Fi, Check-in, On-board Service, Leg-room, Cleanliness

Negative:
 Leisure flyers, Non-loyal customers, Economy class, Arrival delays, Ease of online booking

Rank	Feature	Odds Ratio	Impact %	Take-away
1	Online boarding	2.29	+129%	A smoother online-boarding experience more than <b>doubles</b> the likelihood of satisfaction.
2	Inflight Wi-Fi service	1.71	+71%	Better connectivity has a strong positive payoff.
3	Check-in service	1.49	+49%	Friendly/helpful check-in staff matter.
4	On-board service	1.46	+46%	Cabin service, food and amenities drive satisfaction.
5	Leg-room	1.37	+37%	More spacious seating lifts satisfaction.
6	Cleanliness	1.34	+34%	A clean cabin strongly influences perception.

## Key satisfaction drivers

- Positive:

   Online Boarding, In-flight
   Wi-Fi, Check-in, On-board
   Service, Leg-room,
   Cleanliness
- Negative:

   Leisure flyers, Non-loyal customers, Economy class,
   Arrival delays, Ease of online booking

Rank	Feature	Odds Ratio	Impact %	Take-away
1	Personal Travel vs Business	0.12	-88 %	Leisure flyers judge far more harshly than business travellers.
2	Non-loyal Customer vs Loyal	0.18	-82 %	Those without prior loyalty are quick to register dissatisfaction.
3	Economy Plus class (vs Business)	0.47	-53 %	Mid-tier seating falls short of expectations.
4	Economy class (vs Business)	0.51	<b>-49</b> %	Standard economy remains a pain-point.
5	Arrival delay	0.70	-30 %	Every 38 minutes of delays reduce satisfaction by 30%
6	Ease of online booking	0.84	-16 %	Clunky booking UX hinders satisfaction.

# Recommended actions

- 1. Streamline Digital Boarding
- 2. Set strict punctuality standards
- 3. Improve economy comfort, Wi-Fi, and check-in service

Insight	Explanation	Remedy
Fix digital boarding first.	One bad experience is a deal-breaker. Customers who rated boarding less than 3.5 are 90% likely to be dissatisfied.	<ul> <li>Audit app/website flows.</li> <li>Deploy fast-lane kiosks.</li> </ul>
A 30-min arrival delay flips happy business travellers.	In Business class, arrival delays over 30 minutes flip 83% satisfaction to dissatisfied.	<ul> <li>Make on-time arrival a KPI for premium routes.</li> <li>Offer lounge vouchers when SLA is missed.</li> </ul>
Economy passengers value leg-room almost as much as punctuality.	Comfort is a deal- breaker. Even without delays, tight seating leads to 75% dissatisfaction among economy passengers.	<ul> <li>Explore slim/staggered seating.</li> <li>Upsell 'stretch' rows.</li> </ul>
Check-in service, leg room and Wi-Fi matter	Improvement in any area boosts satisfaction odds by ~30%.	<ul> <li>Refine crew training.</li> <li>Invest in higher-bandwidth satellite.</li> </ul>

### Next steps

