

# Reseller Program



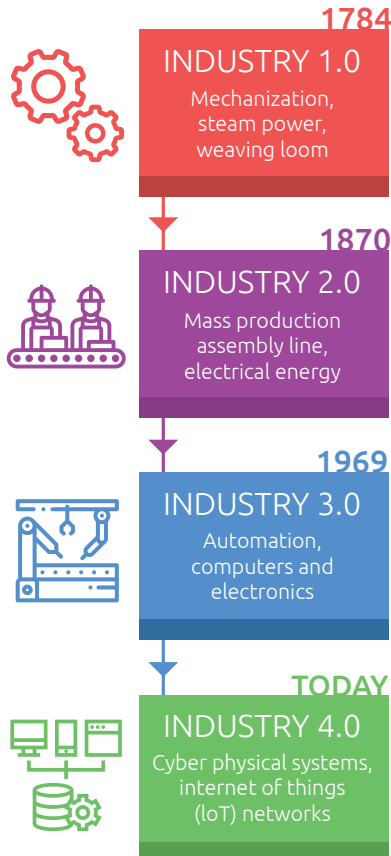
**ShopFloor**  
**CONNECT**

YOUR CONNECTION TO A SMARTER FACTORY



## What Is **ShopFloorConnect**?

- Software and Hardware data collection system
- Turnkey IIOT 4.0 Solution
- Complete package with customization available



Your customers rely on information to manage their business; and better information allows them to make better decisions. If they are like most manufacturers, important shop floor efficiency and machine downtime data is collected manually and entered into the production tracking system by a human operator.

It is very likely that this manufacturing data is not as reliable as it could be. The three common problems with manual collection of shop floor data are untimeliness, inaccuracy, and bias. Considering that this raw machine data forms the basis for all subsequent production reports – and that important management decisions are made based on those reports – any problems with the initial shop floor data collection can start a ripple effect that results in a negative impact on their business.

ShopFloorConnect Asset Utilization Software and hardware automatically collect shop floor production data that is timely, accurate, and unbiased. Best of all, this production tracking system does it automatically, and in real time!

## WHAT PROBLEMS HAVE HURT YOUR CUSTOMERS COMPETITIVENESS?

### GOOD NEWS, WE SOLVE THEM!



## Why **Partner** with us?



197 Billion in Spend on IIOT



Broad Industry Appeal



Works Across any Machine



Top Priority for C-Level Management



Turnkey Solution, Software & Hardware



Our Unique Edge



Proven Quick ROI



Easy to Utilize

## Project Managers

Manufacturers Reps IT Infrastructure

Automation Company

OEM

Company

Software Integrators

Control Integrators

CONTINUOUS IMPROVEMENT  
CONSULTANTS



# Product Features

## Common Database

SQL DB

## Alerts

Know when an event happens on the factory floor

## Reporting

Choose from a large library of reports for Automatic Report delivery

## Scheduling

Easy to use paperless solution

## Realtime Dashboards

Let everyone know the status of the floor

## Rejects

Reject count and reason tracking

## Support

US based product support. Get support from those that manufactured the software and hardware

## Multi Site

One server can support many sites

## Unlimited Users

No limit on how many people can access the system

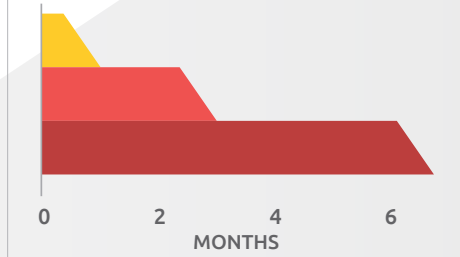
## Scalable System

Buy the system that fits your size

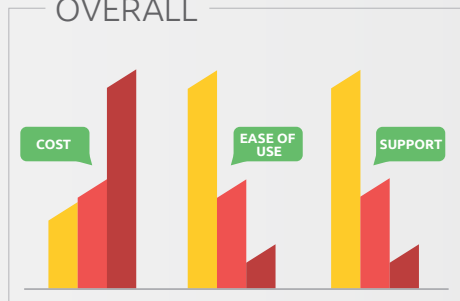
## Real-Time Data

Ability to monitor and adjust jobs and work load immediately

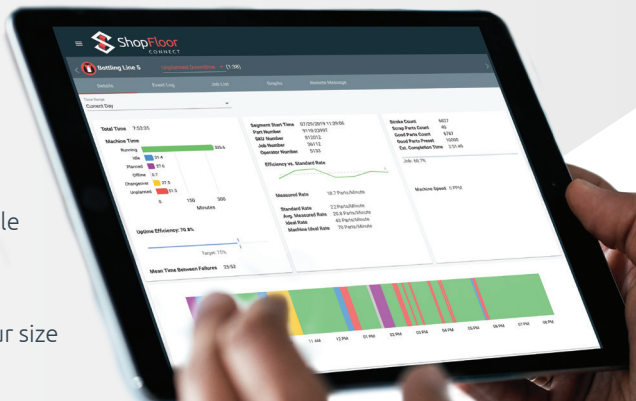
## IMPLEMENTATION



## OVERALL



- ShopFloorConnect
- Competitors
- Custom System



# The Package

- Leads
- Opportunity protection
- Training – onsite and remote
- Unlimited sales support
- Joint customer calls
- Channel partner site
- Hardware stocking incentives
- Quick lead times
- Excellent sales and service margin
- Custom and joint marketing available
- Onboarding and training program



## Featured Customers



## Industry Associations



Powered By



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### About Shopfloorconnect

ShopFloorConnect is a leading manufacturer of turnkey data collection systems for discrete manufacturing. As a division of Wintriss Controls Group we bring 50 years of experience providing automation control systems in some of the toughest factory environments. You can expect performance and dependability. ShopFloorConnect customers receive attentive service, and access to a toll free hotline to connect you to technical experts for product information and applications assistance.