





647-573-8891 saad.ahmad8822@gmail.com Toronto, ON <u>LinkedIn</u> <u>Portfolio Website</u>

#### **PROFILE**

- Self-motivated business professional with over one year of Business Analyst experience with a strong affinity for analytics & management
- Goal-orientated individual with excellent interpersonal skills and a passion for leading teams
- Strives in demanding environments, solving complex problems and performing multiple tasks
- Fluency in English, French, and Urdu

#### **TECHNICAL SKILLS**

### **Core Technical Skills**

Microsoft Office 365, Excel, SQL, Python, Jupyter Notebooks, Pandas, Seaborn, Matplotlib, Tableau, Power BI
Other Software & Skillset

JIRA, Agile Methodology

#### **EDUCATION/CERTIFICATES**

# **Data Analytics Bootcamp Certificate**

March 2023

The Alexander Freberg Data Analytics Bootcamp – Charleston, South Carolina

Honours Bachelor of Commerce – Management & Business Analytics Telfer School of Management - University of Ottawa, Ottawa, ON September 2016 – August 2020

Strategic and Competitive Intelligence Professionals (SCIP) Certificate

April 2019

Major Projects: March 2023

- Data Cleaning with SQL
  - Utilized many different SQL scripts to clean and organize a large dataset
- Data Exploration with SQL
  - Wrote various SQL scripts to explore a dataset to answer insightful questions
- Amazon Web Scraping with Python
  - Used libraries such as Beautiful Soup to help scrape data off an Amazon ad
- CoinMarketCap.com API with Python
  - Used libraries such as Pandas, Seaborn, and Matplotlib to create a crypto API and plot the data
- Bike Sales Analysis with Excel
  - Provided in depth data analysis on sales data for a bicycle company
- Data Professionals Job Survey Visualization with Power BI
  - Cleaned and analyzed data to create a dashboard on key metrics from the survey
- Seattle Airbnb Data Insights Visualization with Tableau
  - Created a dashboard on meaningful insights with data from the year of 2016

## **PROFESSIONAL EXPERIENCE**

**Business Analyst**DuraFast Label Company – Toronto, ON

(Promotion) January 2022 – Present

- Gathered business requirements from stakeholders using various techniques while gathering and developing relevant documentation
- Utilized JIRA to create high quality user stories and documentation with other agile team members
- Forecasted sales and market trends to provide analysis on current business practices
- Created decks via analysis of customer operations outlining operational innovation & supply chain logistics improvement resulting in saving up to 30% in monthly expenditure and up to 60 days in shipment
- Contributed to quality assurance & control practices by monitoring customer feedback on various issues involving website UI design and products sold
- Met stakeholder concerns by leading a project deliverable involving the removal of several cost barriers resulting in a reduction of 25% in operational down time

Account Manager

January 2021 - December 2021

DuraFast Label Company - Toronto, ON

- Contributed directly to over 750k in revenue in the year 2021
- Successfully provided clients long-term investment plans with a cost-benefit analysis
- Analyzed my portfolio of clients to track customer behavior, performance of products sold, and trends of variable products to develop an effective strategy where applicable
- Enhanced relationship management, communication, and presentation skills by conducting meetings to show clients business plans to increase internal efficiencies with our product line