

# Data Mining and Machine Learning for Business

DSCI 5240

The background of the slide is a soft, watercolor-style illustration of several pink and light red flowers. The flowers are scattered across the frame, with some in sharp focus and others blurred, creating a sense of depth. The colors are muted and pastel, giving the background a gentle, artistic feel.

# Evaluate Model Performance

# Evaluating the performance of classification models

- Popular criteria
  - ~~Accuracy~~ (misclassification) rate: % of correct classifications
  - Confusion matrix
  - Lift curve/ROC curve
- Other evaluation criteria
  - Speed and scalability
  - Interpretability
  - Robustness

## Accuracy (Misclassification) rate

- Accuracy rate =  $\frac{\text{Number of correct classifications}}{\text{Number of instances in dataset}}$  ;  $= (9320 + 205)/10000 = 95.25\%$
- *Misclassification rate* =  $1 - \text{Accuracy Rate}$  =  $(128 + 347)/10000 = 4.75\%$

		<i>True default status</i>		
		No	Yes	Total
<i>Predicted default status</i>	No	9320	128	9448
	Yes	347	205	552
Total		9667	333	10000

# Confusion Matrix

- A **confusion matrix** records the source of error:
  - **Type I error: False positives**
  - **Type II error: False negatives**

		Predicted class	
		Positive	Negative
Actual class	Positive	True positive	False negative
	Negative	False positive	True negative

- Suppose 950 mails are sent out
- What is the accuracy rate?

		Predicted class	
		Respond	Do not respond
Actual class	Respond	250	40
	Do not Respond	10	650

## Confusion Matrix - Evaluation

- Below shows the performance of two classifiers. Which one is better based on accuracy?

**Model 1 - Predicted class**

<b>Actual class</b>		Respond	Do not respond
	Respond	5	5
	Do not Respond	40	950

- Accuracy =  $(5+950)/1000 = 95.5\%$
- Misclassification rate = 4.5%

**Model 2 - Predicted class**

<b>Actual class</b>		Respond	Do not respond
	Respond	10	0
	Do not Respond	90	900

- Accuracy = 91%?
- Misclassification rate = 9%?



# Asymmetric costs of different types of errors

- Suppose cost of mailing to a non-responder is \$1, and (net) lost revenue of not mailing to a responder is \$20.
- Now from cost perspective, which classifier is better?

**Model 1 - Predicted class**

	Respond	Do not respond
Actual class Respond	5	5
Do not Respond	40	950

•  $\text{Cost} = 5 \times 20 + 40 \times 1 = \$140$

**Model 2 - Predicted class**

	Respond	Do not respond
Actual class Respond	10	0
Do not Respond	90	900

•  $\text{Cost} = 0 \times 20 + 90 \times 1 = 90$

## The credit card default

Type I

		<i>True Default Status</i>		
		No	Yes	Total
<i>Predicted Default Status</i>	No	9644	252	9896
	Yes	23	81	104
Total		9667	333	10000

Type II

- What is Type I error rate? - 23 What is Type II error rate? - 252
- As a credit card company, which type of error would it like to avoid more? Type II error is more important.
- **Sensitivity**: the proportion of all positives that are correctly identified as positives - True positive rate –  $81/333 =$
- **Specificity**: the proportion of all negatives that are correctly identified as negatives – True negative rate  $9644/9667 =$



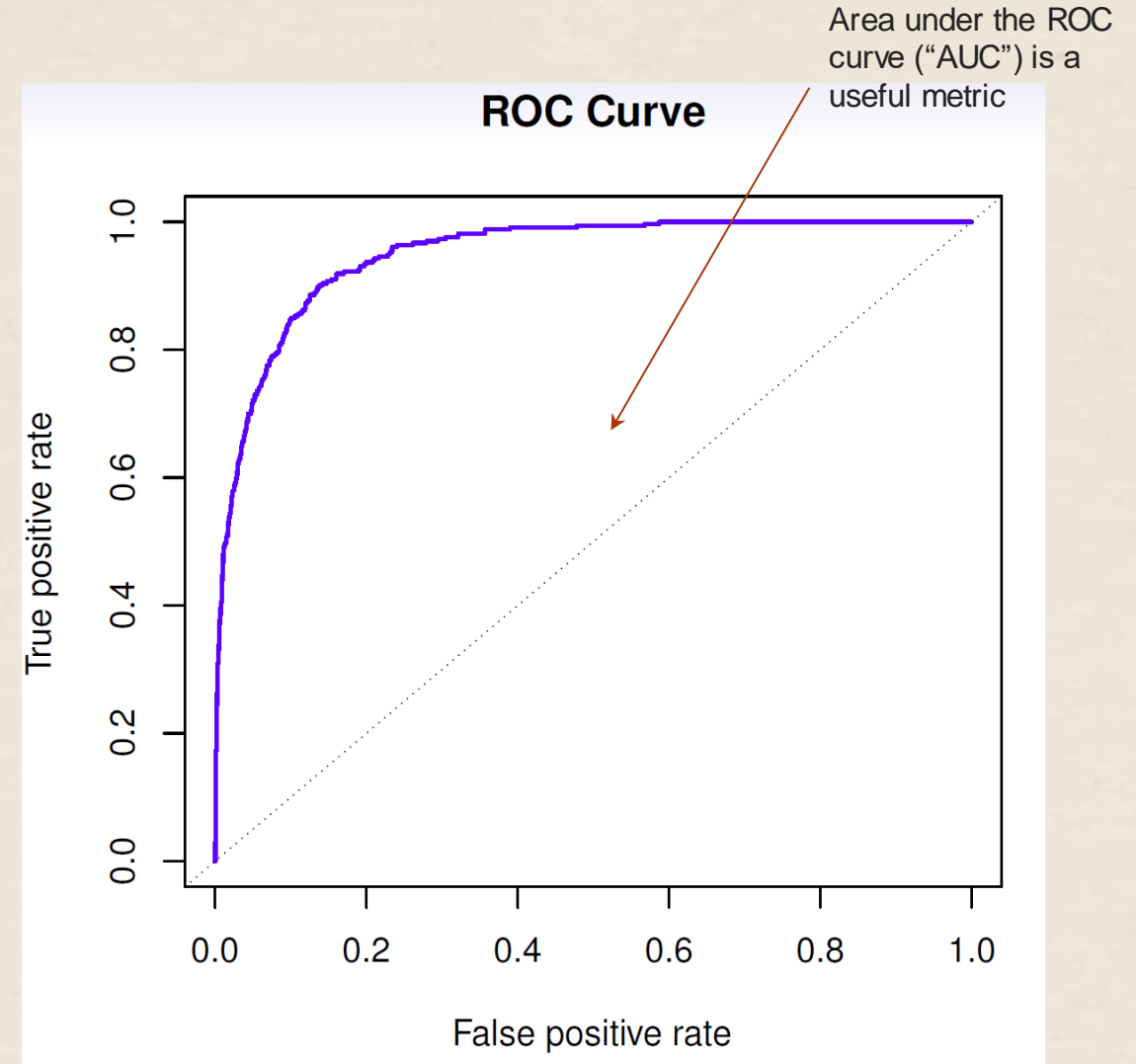
## The credit card default


		<i>True default status</i>		
		No	Yes	Total
<i>Predicted default status</i>	No	9,432	138	9,570
	Yes	235	195	430
	Total	9,667	333	10,000

- We adjust the threshold probability from 0.5 to 0.2
- Sensitivity increases
- It comes at a cost of decreasing specificity and slightly increasing error rate
- There is a trade-off between sensitivity and specificity

# ROC curve

- ROC curve depicts the trade-off between **Sensitivity** vs **Specificity**
- It displays two types of errors for all possible thresholds
- False positive rate: **1 - specificity**
- The overall performance is given by the area under the curve: the larger the better
- An ideal ROC curve will hug the top left corner





# Takeaways

- Discriminant analysis: models and assumptions
    - LDA
    - QDA
    - Naïve Bayes
  - The comparison between them
  - Evaluate performance of different methods
    - Accuracy rate
    - Confusion matrix
    - ROC curve
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